



## **Application 24-09-\_\_\_\_\_**

**Application of  
Southwest Gas Corporation  
(U 905 G)  
For Authority to Increase Rates and  
Charges for Natural Gas Service in California,  
Effective January 1, 2026**

**Volume III**

**TESTIMONY**

**SOUTHWEST GAS CORPORATION**  
**(U 905 G)**

**VOLUME III**

**TESTIMONY**

**General Rate Case Application**  
**Recorded Years 2019 through 2023**  
**Estimated Years 2024 and 2025**  
**Test Year 2026**  
**Post-Test Years 2027 through 2030**

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**Witnesses**

Valerie J. Ontiveroz

Brandy Little

Randi L. Cunningham

Charlene A. Lachica

Kasey D. Bohannon

A. Brooks Congdon

Bradley C. Anderson

Kevin M. Lang

Byron C. Williams

Justin L. Forsberg

Dylan W. D'Ascendis

Valeria S. Annibali

**Company Witness:**  
**Valerie J. Ontiveroz**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
VALERIE J. ONTIVEROZ

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024



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of  
VALERIE J. ONTIVEROZ

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Appendix A – Summary of Qualifications of Valerie J. Ontiveroz

Exhibit No.\_\_(VJO-1)

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
VALERIE J. ONTIVEROZ

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Valerie J. Ontiveroz. My business address is 8360 South Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Regulation department. My title is Regulatory Manager/California.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes, I have provided written testimony before the California Public Utilities Commission (Commission).

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I provide an overview of Southwest Gas' Application for rate relief. Additionally, I discuss Southwest Gas' compliance with various Commission decisions issued since the Company's last general rate case (GRC), Application (A.) 19-08-015. I also support Southwest Gas' proposed tariff changes.

1 **Q. 6 Please summarize your prepared direct testimony.**

2 A. 6 My prepared direct testimony consists of the following key issues:

- 3 • Overview of the Company.
- 4 • Primary reasons for the margin deficiencies in Southwest Gas' Southern
- 5 California, Northern California, and South Lake Tahoe rate jurisdictions.
- 6 • Key metrics relevant to this Application.
- 7 • Consolidation of Southwest Gas' Northern California and South Lake Tahoe
- 8 rate jurisdictions.
- 9 • Southwest Gas' compliance with Decision (D.) 15-10-032, D.22-02-035 and
- 10 D.22-08-023.
- 11 • Revisions to the Company's California Gas Tariff to reflect proposals
- 12 included in this Application.
- 13 • Establishment of the Damage Prevention Cost Balancing Account.

14 **II. OVERVIEW OF THE COMPANY**

15 **Q. 7 Please provide an overview of Southwest Gas.**

16 A. 7 Southwest Gas provides natural gas service to approximately 2.2 million  
17 customers in California, Arizona and Nevada and continues to see strong  
18 customer growth across its three state service territories. As of December 31,  
19 2023, the Company served approximately 206 thousand customers in California  
20 – approximately 156 thousand customers in Southern California, 29 thousand  
21 customers in Northern California and 21 thousand customers in South Lake  
22 Tahoe. In California, Southwest Gas' natural gas distribution system is  
23 comprised of approximately 6,429 miles of mains and services. Since 2021, the  
24 test year in the Company's last GRC, Southwest Gas has had consistent growth  
25

in its California service territories as evidenced by first time meter sets at new accounts as demonstrated below:

**First Time Meter Sets at New Accounts  
Southwest Gas Rate Jurisdictions  
Years 2021-YTD 2024**

	<b>Southern CA</b>	<b>Northern CA</b>	<b>South Lake Tahoe</b>	<b>Total</b>
<b>2021</b>	1,591	346	66	2,003
<b>2022</b>	2,181	277	121	2,579
<b>2023</b>	1,532	250	203	1,985
<b>YTD 2024<sup>1</sup></b>	1,060	130	71	1,260

<sup>1</sup> Through August 31, 2024

Southwest Gas remains committed to providing safe and reliable service to its customers in the communities it serves. Additionally, Southwest Gas is committed to supporting its employees, business partners and customers through various Company programs. In 2023, Southwest Gas employees donated approximately \$135 thousand to various agencies in California through the Company's FUEL for LIFE employee giving program. The Company also proudly supports and implements its Supplier Diversity program, fostering economic growth of diverse businesses in California. In 2023, Southwest Gas procured \$51 million in goods and services with diverse businesses that support the California economy.

In 2024, Southwest Gas was recognized by TIME magazine and Statista Inc. as one of America's Best Mid-Size Companies for 2024<sup>1</sup> based on employee satisfaction, revenue growth and sustainability transparency.

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<sup>1</sup> <https://time.com/collection/americas-best-midsize-companies-2024/>.

1 **III. OVERVIEW OF SOUTHWEST GAS' APPLICATION**

2 **Q. 8 Please provide an overview of the Company's Application.**

3 A. 8 In its Application, Southwest Gas is requesting a five-year general rate case  
4 cycle, with a 2026 Test Year (TY) for the projected 12-month period ending  
5 December 31, 2026, and four attrition years from 2027 through 2030. The  
6 Company is requesting TY 2026 rate increases of approximately \$38.5 million  
7 in Southern California, approximately \$63 thousand in Northern California and  
8 approximately \$10.2 million in South Lake Tahoe. Southwest Gas is also  
9 requesting to maintain its Post Test Year Margin (PTYM) adjustments of 2.75 %  
10 in each of its three rate jurisdictions. Company witness Randi L. Cunningham  
11 supports the reasonableness of this proposal in her prepared direct testimony.

12 Additionally, Southwest Gas is proposing to continue its three risk-based  
13 decision-making programs authorized in its last GRC – the Targeted Pipe  
14 Replacement Program (Southern California only), the Meter Protection Program  
15 and the School Customer-Owned Yard Line Program – and is proposing a fourth  
16 risk program - Annual Leak Survey with Advanced Mobile Leak Detection.<sup>2</sup> The  
17 Company is also proposing to continue its five Conservation and Energy  
18 Efficiency (CEE) Programs authorized in its last GRC – Residential Equipment  
19 Rebates Program, Commercial Equipment Rebates Program, Residential  
20 Equipment Direct-Install Program, New Homes Rebates Program, and Solar  
21 Thermal Rebate Program – but is proposing an annual increase in funding to  
22 \$650,000.<sup>3</sup> Finally, Southwest Gas is proposing to consolidate its Northern

23  
24 <sup>2</sup> Please refer to the Prepared Direct Testimony of Company witness Kevin L. Lang who supports Southwest Gas' risk-based program proposals.

25 <sup>3</sup> Please refer to the Prepared Direct Testimony of Company witness Valeria S. Annibali who sponsors Southwest Gas' CEE program portfolio.

California and South Lake Tahoe rate jurisdictions into a single Northern California rate jurisdiction.

**IV. PRIMARY REASONS FOR THE MARGIN DEFICIENCIES IN SOUTHWEST GAS' SOUTHERN CALIFORNIA, NORTHERN CALIFORNIA, AND SOUTH LAKE TAHOE RATE JURISDICTIONS**

**Q. 9 Please describe the primary reasons for Southwest Gas' margin deficiencies in each rate jurisdiction.**

A. 9 The primary reasons for the Company's margin deficiency in Southern California, Northern California and South Lake Tahoe rate jurisdictions are: 1) changes in the cost of capital and the cost of debt; 2) updating plant in service costs related to capital investments; 3) increased depreciation expense and property tax expense resulting from changes in the level of plant in service; 4) changes in operations and maintenance (O&M) and administrative and general expenses (A&G); and 5) customer growth.

**Q. 10 Please summarize what the Commission approved in Southwest Gas' last GRC (A.19-08-015) with respect to the Company's cost of capital.**

A. 10 In Southwest Gas' last GRC, the Company was authorized the following cost of capital:

AUTHORIZED COST OF CAPITAL – A.19-08-015/D.21-03-052						
	SOUTHERN CALIFORNIA RATE JURISDICTION			NORTHERN CALIFORNIA/ SOUTH LAKE TAHOE RATE JURISDICTIONS		
Component	Weight	Rate	Weighted Cost	Weight	Rate	Weighted Cost
Long-Term Debt	48.00%	3.98%	1.91%	48.00%	4.67%	2.24%
Common Equity	52.00%	10.00%	5.20%	52.00%	10.00%	5.20%
<b>Total</b>	100.00%		7.11%	100.00%		7.44%

In addition, Southwest Gas also received approval to continue its Automatic Trigger Mechanism (ATM)<sup>4</sup>. The ATM adjusts the authorized rate of return (ROR) between general rate cases if there are changes in the utility bond yields. Specifically, if the average benchmark yield, measured by the Moody's A Utility Bond Index, changes by more than 100 basis points during the annual measurement period, the ATM is triggered and an adjustment to the Company's ROR is required. The measurement period is the twelve-month period ending September of each year.

**Q. 11 Was the Company's ATM triggered since its last GRC resulting in changes to its cost of capital?**

**A. 11** Yes, the ATM was triggered in 2023 when at the end of the September measurement period, the average Moody's A Utility Bond Yield of 5.47% exceeded the Company's benchmark rate of 3.15% by 232 basis points. This resulted in the following changes to Southwest Gas' cost of capital:

AUTHORIZED COST OF CAPITAL – EFFECTIVE JANUARY 1, 2024						
	SOUTHERN CALIFORNIA RATE JURISDICTION			NORTHERN CALIFORNIA/ SOUTH LAKE TAHOE RATE JURISDICTIONS		
Component	Weight	Rate	Weighted Cost	Weight	Rate	Weighted Cost
Long-Term Debt	48.00%	4.62%	2.22%	48.00%	4.38%	2.10%
Common Equity	52.00%	11.16%	5.80%	52.00%	11.16%	5.80%
<b>Total</b>	100.00%		8.02%	100.00%		7.91%

The above changes resulted in incremental margin increases of approximately \$3.3 million \$0.7 million and \$0.4 million in its Southern California, Northern

<sup>4</sup> The Company's ATM was initially established in D. 08-011-048 and most recently continued in D.21-03-052.

California, and South Lake Tahoe rate jurisdictions, respectively.<sup>5</sup> There were no updates to Southwest Gas' common equity (52.00%) or debt ratio (48.00%).

**Q. 12 Please summarize the Company's cost of capital request in this Application.**

A. 12 In this Application, Southwest Gas is requesting a target common equity ratio of 50.00% with an increase to its return on common equity (ROE) to 11.35% for its three rate jurisdictions. The proposed ROE is a modest increase from the currently authorized ROE of 11.16%, and within the reasonable range of 10.26%-12.38% when considering Company-specific adjustments as discussed and supported in the Prepared Direct Testimony of Company witness Dylan W. D'Ascendis. The impact on the deficiency related to the proposed change in ROE from currently authorized is an increase of approximately \$0.6 million in Southern California, \$0.2 million in Northern California and \$0.2 million in South Lake Tahoe.

The Company's proposed actual cost of debt rates in this Application are 4.14% and 4.34%, for Southwest Gas' Southern California and Northern California/South Lake Tahoe jurisdictions, respectively. Although only a modest decrease for Northern California/South Lake Tahoe, as discussed in the Prepared Direct Testimony of Company Witness Justin L. Forsberg, Southern California debt rates are projected to decline from 4.62% and 4.38% for Southern California and Northern California/South Lake Tahoe jurisdictions, respectively. The impact on the deficiency related to the change in the cost of

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<sup>5</sup> Southwest Gas Advice Letter No. 1275 2024 *Post-Test Year Margin Adjustment, including Excess Accumulated Deferred Income Tax Adjustment Amortization and Rate of Return Adjustment as a result of the Automatic Trigger Mechanism, Authorized in Decision 21-03-052*, approved by the Energy Division effective January 1, 2024.



1 debt since the last GRC is a reduction of approximately \$1.1 million in Southern  
2 California, approximately \$29 thousand in Northern California and approximately  
3 \$32 thousand in South Lake Tahoe.

4 **Q. 13 Please describe the Company's capital investments since the last GRC**  
5 **that are included in this Application.**

6 A. 13 Southwest Gas continues to invest in its distribution system to ensure continued  
7 safe and reliable service for its customers. In the current GRC cycle, Southwest  
8 Gas made capital investments in its system for customer growth, replacements,  
9 and enhancements to meet demand and ensure reliability, its three risk-based  
10 programs discussed above, its Mobilehome Park Conversion Program, and  
11 Customer Data Modernization Initiative (CDMI). Approximately \$ 232.9 million,  
12 \$71.3 million, and \$68.3 million in gross plant has been placed into service in  
13 the Company's Southern California, Northern California, and South Lake Tahoe  
14 rate jurisdictions, respectively since the last GRC. These investments and other  
15 rate base changes have increased rate base in the three jurisdictions from the  
16 amounts authorized in the last GRC by approximately \$181.4 million, \$46.7  
17 million and \$56.7 million respectively. Southwest Gas' rate base request in this  
18 Application is supported in the Prepared Direct Testimony of Company Witness  
19 Randi L. Cunningham.

20 **Q. 14 What is the revenue requirement impact for these capital investments and**  
21 **changes in rate base?**

22 A. 14 In the Company's Southern California, Northern California and South Lake  
23 Tahoe rate jurisdictions, the revenue requirement impact<sup>6</sup> is approximately

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24  
25 <sup>6</sup> The revenue requirement impact is based on the sum of the return, depreciation expense and property tax expense.

\$26.9 million, \$7.1 million<sup>7</sup>, and \$8.2 million, respectively. Southwest Gas' overall revenue requirement is also supported by Ms. Cunningham.

**Q. 15 Please describe the change in direct depreciation expense since the Company's last GRC.**

A. 15 Utilizing the deprecation rates authorized in the last GRC, Southern California, Northern California and South Lake Tahoe annualized direct depreciation expenses associated with the addition of new plant discussed above has increased by approximately \$6.0 million, \$1.1 million, and \$ 1.3 million, respectively.

**Q. 16 Please describe the change in system allocable depreciation and amortization expense since the Company's last GRC.**

A. 16 The change in depreciation and amortization expense related to System Allocable plant investments since its last GRC after allocation to California is approximately \$ 2.2 million, \$0.5 million and \$0.4 million to Southern California, Northern California, and South Lake Tahoe, respectively. Most of this increase in system allocable depreciation and amortization expense is attributable to the Company's CDML.

**Q. 17 Has Southwest Gas prepared a Depreciation Study and included proposed depreciation rates in this Application?**

A. 17 Yes. On August 23, 2024, Southwest Gas submitted to the Public Advocates Office Depreciation Studies for its Southern California and Northern California/South Lake Tahoe (combined) rate jurisdictions pursuant to Standard

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<sup>7</sup> The revenue requirement on the North Lake Tahoe Lateral through 2023 was included in the PTYM adjustment; therefore, the associated plant investment does not impact the deficiency in this Application.

Practice U-4 and specifically performed for this GRC.<sup>8</sup> The impact of the change of depreciation rates on this GRC is an increase of approximately \$0.2 million, a decrease of approximately \$0.5 million and a decrease of approximately \$0.3 million for Southern California, Northern California and South Lake Tahoe, respectively.

**V. KEY METRICS RELEVANT TO THIS APPLICATION**

**Q. 18 Please summarize the actual O&M and A&G expenses since the Company's last GRC versus authorized and its O&M and A&G expenses proposed for this GRC.**

**A. 18** The following table provides a comparison between actual and authorized versus proposed O&M and A&G expenses (may be collectively referred to OMAG) in this Application:

	<b>Authorized (D.21-03-052)</b>	<b>Actual at 12/31/2023</b>	<b>Proposed</b>
<b>Southern California</b>			
O&M	\$19,380,404	\$22,684,905	\$26,877,654
A&G	14,483,974	13,767,486	18,381.807
<b>Total OMAG</b>	<b>\$33,864,378</b>	<b>\$36,452,390</b>	<b>\$45,259,461</b>
<b>Northern California</b>			
O&M	\$3,367,008	\$3,868,197	\$4,406,218
A&G	2,973,916	2,074,390	3,943,556
<b>Total OMAG</b>	<b>\$6,340,924</b>	<b>\$5,942,586</b>	<b>\$8,349,774</b>
<b>South Lake Tahoe</b>			
O&M	\$3,279,125	\$4,362,875	\$4,617,383
A&G	2,193,448	2,347,804	3,116,999
<b>Total OMAG</b>	<b>\$5,472,573</b>	<b>\$6,710,678</b>	<b>\$7,734,382</b>

**Q. 19 Please quantify the changes in OMAG expenses since the last GRC.**

**A. 19** Although Southwest Gas' PTYM provided rate relief between GRCs, the PTYM does not assign the margin increase to a specific portion or portions of the cost

<sup>8</sup> Southwest Gas utilized the system allocable rates from the Deprecation Study performed the Company's Nevada GRC in 2023.

of service. The level of proposed OMAG expenses for the 2026 TY are approximately \$11.4 million in Southern California, \$2.0 million in Northern California and \$2.3 million in South Lake Tahoe more than authorized in the Company's last GRC.

**Q. 20 How does the Company's OMAG per customer compare to its peer utilities?**

A. 20 Southwest Gas compiled its Peer Group<sup>9</sup> OMAG per customer information for years 2019 through 2023. During this time, the Peer Group OMAG per customer ranged from \$149.58 to \$341.61, with Atmos Energy being the lowest. Southwest Gas (total California average) was second lowest of the Peer Group during this period with an average O&M per customer of \$240.01. Southwest Gas' total California average 2023 (base year) O&M per customer was \$256.08 compared to the Peer Group average of \$279.50.

**Q. 21 Have you evaluated the OMAG per customer specific to Southwest Gas' California rate jurisdictions?**

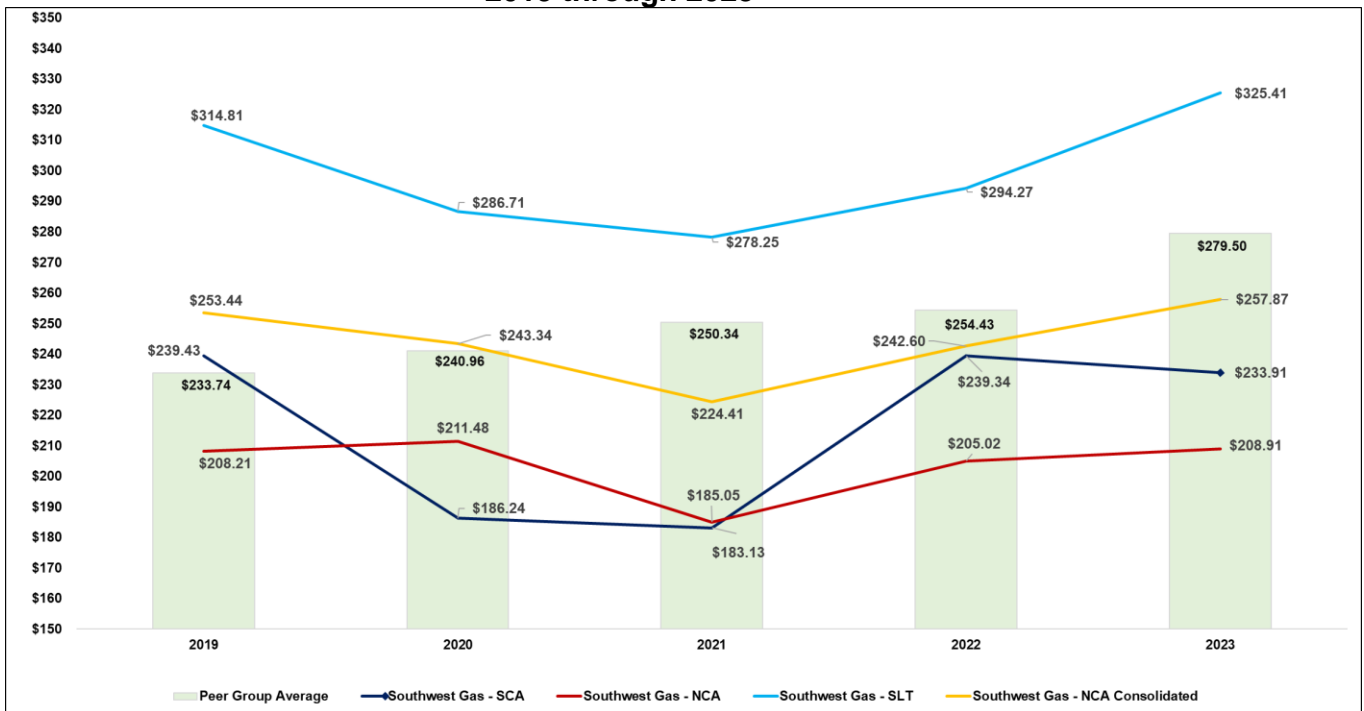
A. 21 Yes. As noted above, the 2019-2023 Peer Group average O&M per customer was \$251.80. Over this same period, the average O&M per customer for Southern California, Northern California and South Lake Tahoe, was \$216.41, \$203.73, and \$299.89, respectively. For the purpose of Southwest Gas' proposal to consolidate its Northern California and South Lake Tahoe rate jurisdictions (discussed in the next section of my testimony), I have also provided

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<sup>9</sup> The Peer Group includes Atmos Energy Corporation (ATO), New Jersey Resources Corporation (NJR), NiSource, Inc. (NI), Northwest Natural Gas Company (NWN), One Gas, Inc. (OGS), and Spire, Inc. (SR), and is the same Peer Group used in the analysis performed and presented in the Prepared Direct Testimony of Company witness Dylan W. D'Ascendis. O&M per customer was calculated using the Operations & Maintenance expense and number of customers included in each Peer company 10-K filings, retrieved from their respective websites.

an average O&M per customer for this proposal which is \$244.33. With the exception of South Lake Tahoe, the O&M per customer in each of Southwest Gas' rate jurisdictions was below the Peer Group average O&M per customer. Figure 1 below provides a comparison of the average annual O&M per customer by Southwest Gas rate jurisdiction and the Peer Group Average. The underlying data is provided in Exhibit No.\_\_(VJO-1).

**Figure 1**  
**OMAG Per Customer Comparisons**  
**Southwest Gas versus Peer Group Average**  
**2019 through 2023**



**Q. 22 Can the Company explain the differences in O&M per customer between its three California rate jurisdictions.**

**A. 22** Yes. The differences can generally be attributed to the difference in the number of customers between jurisdictions, so the OMAG cost per customer is lower in Southern California where the largest number of Southwest Gas customers

1 exist. However, in Southern California for years 2022 and 2023, Southwest Gas  
2 experienced higher O&M costs per customer due to an increased amount of  
3 distribution related cost increases between GRCs, primarily due to increased  
4 contractor costs as a result of annual Consumer Price Index (CPI) adjustments.

5 **Q. 23 Please explain why the Company's South Lake Tahoe rate jurisdiction**  
6 **OMAG per customer is significantly higher than the Southern California**  
7 **and Northern California rate jurisdictions.**

8 **A. 23** As discussed above and in the next section of my testimony, South Lake Tahoe's  
9 high cost of service coupled with the smaller number of customers to spread  
10 these costs over contributes to a higher OMAG per customer. As discussed  
11 below, when Southwest Gas acquired its South Lake Tahoe facilities from Avista  
12 Corporation (Avista) in 2005, there had not been a rate increase in South Lake  
13 Tahoe in over twenty years and the system was comprised largely of aging pipe  
14 and infrastructure that needed to be replaced and was costlier to maintain. For  
15 example, in the Company's first GRC following the acquisition,<sup>10</sup> the average  
16 South Lake Tahoe rate base per customer was only \$609. In the same rate case,  
17 the average rate base per customer for Northern California was \$2,090, or  
18 approximately 3.4 times more invested on a per customer basis than in South  
19 Lake Tahoe. Since that time, as referenced above, the Company has needed to  
20 expend much more on a per customer basis to provide the same level of service  
21 to its South Lake Tahoe customers as it provides to customers in Northern  
22 California and Southern California. This is illustrated by comparing the  
23 Company's proposed investment per customer in this case of \$5,490 for South  
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25 <sup>10</sup> Decision 08-11-048 in Application 07-12-022, effective January 1, 2009.

1 Lake Tahoe to the proposed amount for Northern California of \$4,775, which is  
2 1.15 times more than Northern California. The above comparisons demonstrate  
3 the need for more significant investment in South Lake Tahoe.

4 **Q. 24 Is the Company's requested level of OMAG expense reasonable?**

5 A. 24 Yes. When comparing to Southwest Gas' Peer Group, the Company is at or  
6 below the per customer average for OMAG demonstrating the reasonableness  
7 of the Company's proposed level of OMAG expense.

8 **VI. CONSOLIDATION OF SOUTHWEST GAS' NORTHERN CALIFORNIA AND**  
9 **SOUTH LAKE TAHOE RATE JURISDICTIONS**

10 **Q. 25 Discuss the Company's proposal to consolidate its Northern California**  
11 **and South Lake Tahoe rate jurisdictions.**

12 A. 25 In 2005, Southwest Gas was granted authority to acquire Avista gas facilities  
13 located in South Lake Tahoe.<sup>11</sup> As part of the acquisition, Southwest Gas  
14 accepted responsibility for providing safe and reliable service to approximately  
15 18 thousand new customers, as well as operating, maintaining, and over time,  
16 replacing a natural gas system that at the time consisted of 654 thousand feet  
17 of steel mains, 576 thousand feet of plastic mains and approximately 19  
18 thousand meters. At that time, the Company was also granted authority to  
19 consolidate its northern California natural gas purchases with natural gas  
20 purchases for the South Lake Tahoe customers, as well as serve the customers  
21 under Southwest Gas' existing gas tariff Rules. It was recognized by the  
22 Commission that Southwest Gas' Northern California base margin residential  
23 rates (non-gas costs) were higher than Avista's base margin rates for South  
24

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25 <sup>11</sup> Decision (D.) 05-03-010, *Opinion Approving Settlement and Granting Authority for Proposed Acquisition*, approved March 14, 2005.

1 Lake Tahoe given that these customers had not experienced a general rate  
2 increase in over 20 years. The Company agreed to a rate freeze for the new  
3 South Lake Tahoe customers for years 2005 through 2008 and would not seek  
4 to consolidate base margin rates with its Northern California rate jurisdiction in  
5 a future rate case until it could demonstrate that consolidation would provide an  
6 overall benefit to customers.<sup>12</sup> During this time South Lake Tahoe customers  
7 were served under separate rate schedules and tariff. It was not until Southwest  
8 Gas' TY 2009 GRC, that the Company consolidated its tariff rate schedules and  
9 began serving all California customers under a single gas tariff, while still  
10 maintaining separate base margin rates for South Lake Tahoe. The South Lake  
11 Tahoe rate jurisdiction still exists today.

12 In this Application, Southwest Gas is proposing to consolidate its Northern  
13 California and South Lake Tahoe rate jurisdictions into a single Northern  
14 California rate jurisdiction. This means Northern California and South Lake  
15 Tahoe customers will be billed at the same base margin rates. In addition, and  
16 with respect to the Company's tariff, references to South Lake Tahoe in rate  
17 schedules will be removed, including the separate Statement of Rates, and  
18 these customers will be billed as Northern California customers under the  
19 Northern California rate schedules.<sup>13</sup>  
20  
21  
22

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23 <sup>12</sup> *Ibid*, at pgs. 4-5.

24 <sup>13</sup> Tariff rate schedules that are currently the same, i.e., applicability and conditions, have one tariff  
25 schedule such as Schedule No. GS/GN/SLT-10 – Residential Gas Service. As part of this proposal, for  
instance, Southwest Gas will remove the SLT references and customers will be billed under Schedule  
No. GN-10.



1 **Q. 26 Does the Company believe that this consolidation will benefit South Lake**  
2 **Tahoe customers?**

3 A. 26 Yes. As discussed earlier in my testimony, the cost to provide the same level of  
4 service to South Lake Tahoe is much higher than for the Company's Northern  
5 California and Southern California customers. This is further demonstrated with  
6 respect to the Company's OMAG expenses experienced over this last GRC  
7 cycle. As discussed further in the Prepared Direct Testimony of Company  
8 witness A. Brooks Congdon, the proposed rate increase for South Lake Tahoe  
9 residential customers in this Application, before consolidation with the Northern  
10 California rates, is approximately 50% higher than current rates. Consolidating  
11 the jurisdictions will lessen the proposed increase to approximately 40% given  
12 that Southwest Gas will recover these costs from a larger number of customers  
13 (approximately 50 thousand customers from the consolidated Northern  
14 California rate jurisdiction versus the existing 21 thousand from South Lake  
15 Tahoe customers). In terms of the impact to the residential base rates, the  
16 proposed base margin rates for South Lake Tahoe customers in this application  
17 is \$1.22 per therm, whereas their current rates are \$0.62 per therm.  
18 Consolidating the Northern California and South Lake Tahoe rate jurisdictions  
19 results in a proposed base margin rate of \$1.12 per therm.

20 **Q. 27 How will the consolidation impact Northern California customers?**

21 A. 27 The consolidation will only moderately impact Northern California customers.  
22 Southwest Gas' current base margin rates are \$1.13 per therm for Northern  
23 California customers compared to the \$1.12 per therm under the consolidation  
24 proposal. Without the consolidation, Northern California customers would see a  
25 slight decrease to \$1.07 per therm.

1 **Q. 28 Has the Company considered this consolidation before?**

2 A. 28 Yes, Southwest Gas considered making a similar proposal in its last GRC but  
3 given the timing of the implementation and rollout of the Company's new  
4 customer billing system, the decision was made to defer the consolidation until  
5 this GRC.

6 **Q. 29 Is the Company's proposal to consolidate the Northern California and**  
7 **South Lake Tahoe rate jurisdictions reasonable?**

8 A. 29 Yes, Southwest Gas believes that the proposed consolidation of its Northern  
9 Californian and South Lake Tahoe rate jurisdictions is reasonable based on the  
10 following: 1) The impact to South Lake Tahoe customers will be substantially  
11 lessened through the proposed consolidation and the impact to Northern  
12 California customers will be essentially seamless; 2) As demonstrated above,  
13 the proposed OMAG for the consolidation is still below the 7.7% CAGR, relative  
14 to maintaining the separate jurisdictions; and 3) Southwest Gas believes the  
15 consolidation will be administratively less burdensome on the Company as well  
16 as the Commission, especially when processing rate requests, including GRCs.

17 **VII. COMPLIANCE WITH PRIOR COMMISSION DECISIONS**

18 **Q. 30 Provide a brief overview of D.15-10-032.**

19 A. 30 D.15-10-032 was issued in Rulemaking (R.) 14-03-003,<sup>14</sup> to adopt procedures  
20 for natural gas utilities to comply with the regulations promulgated by the  
21 California Air Resources Board for the Cap-and-Trade program, such as  
22 methodologies to calculate forecasting and recorded greenhouse gas allowance  
23

24 \_\_\_\_\_  
25 <sup>14</sup> Order Instituting Rulemaking to Address Natural Gas Distribution Utility Cost and Revenue Issues  
Associated with Greenhouse Gas Emissions, filed March 13, 2014.

proceeds and costs, recovery of Cap-and-Trade program compliance costs and adopted the California Climate Credit.

**Q. 31 How does D.15-10-032 pertain to this Application?**

A. 31 In D.14-12-040,<sup>15</sup> the Commission authorized natural gas utilities to establish a Greenhouse Gas Memorandum Account (GHGMA) to track administrative costs directly associated with Cap-and-Trade program compliance.<sup>16</sup> The Commission states in D.15-10-032, that the GHGMA should sunset once the utility has the opportunity to request approval for the new category of costs through a general rate case or similar proceeding.<sup>17</sup> In this Application, Southwest Gas is proposing to amortize the GHGMA balance and close the account. The costs that have been recorded in the account, i.e., annual outreach costs related to the California Climate Credit, which are minimal, and publication fees for compliance costs forecasting, will be subsumed in customary regulatory noticing fees and subscription fees. The closure of the GHGMA is discussed more fully in the Prepared Direct Testimony of Company witness Kasey D. Bohannon.

**Q. 32 Provide a brief overview of D.22-02-025.**

A. 32 D.22-02-025,<sup>18</sup> approved by the Commission on February 24, 2022, implemented Senate Bill 1440 and set short and medium term renewable natural gas and/or bio-synthetic natural gas (bio-SNG) (collectively, RNG) procurement targets to reduce short-lived climate pollutant emissions, along with adopting a Standard Biomethane Procurement Methodology for cost-effective RNG

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<sup>15</sup> *Decision Resolving Phase 1 Issues and Addressing the Motion of Adoption of Settlement Agreement*, approved December 18, 2014.

<sup>16</sup> *Ibid*, Ordering Paragraph (OP) 3 at pg. 40.

<sup>17</sup> D.15-10-032, at pg. 21.

<sup>18</sup> *Decision Implementing Senate Bill 1440 Biomethane Procurement Program*.

procurement, Renewable Gas Procurement Plan, bio-SNG pilots, an Advice Letter process for evaluating gas utility RNG contracts, and various other directives related to the gas utilities achieving RNG procurement goals.

**Q. 33 How does D.22-02-025 pertain to this Application.**

A. 33 Consistent with Public Utilities Code Section 729.1, the Commission ordered the respondent natural gas utilities, including Southwest Gas, to consider the impacts of the RNG procurement authorized in D.22-02-025 on California Alternate Rates for Energy (CARE) customer bills and propose any appropriate remediation measures in the rate design phase in their next GRCs or provide justification for not recommending additional discounts for their CARE customers.<sup>19</sup>

**Q. 34 Has the Company complied with D.22-02-025 in this Application?**

A. 34 Yes. As discussed in the Prepared Direct Testimony of Company Witness A. Brooks Congdon, Southwest Gas evaluated the impacts on CARE customers and proposes no changes to the CARE discount.

**Q. 35 Provide a brief overview of D.22-08-023.**

A. 35 D.22-08-023<sup>20</sup> implements three affordability metrics (Affordability Ratio (AR), Hours-at-Minimum-Wage, and SocioEconomic Vulnerability Index) that the Commission uses to assess the relative affordability of essential utility service across energy industries and proceedings and directs when and how the affordability framework is applied in Commission proceedings, including energy proceedings.<sup>21</sup>

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<sup>19</sup> D.22-02-025, OP 30 at pg. 63.

<sup>20</sup> *Decision Implementing Affordability Metrics*, approved August 4, 2022.

<sup>21</sup> D.22-08-023 at pg. 2.

1 **Q. 36 How does D.22-08-023 pertain to this Application?**

2 A. 36 The Commission directs the respondent utilities, to include an affordability  
3 analysis pursuant to OP 6 in D.22-08-023, which states the changes to the AR  
4 20 by climate zone, AR 50 by climate zone, and Hours-at-Minimum-Wage with  
5 the proposed new revenue requested annually for each year in which new  
6 revenues are proposed.<sup>22</sup>

7 **Q. 37 Has the Company complied with D.22-08-023 in this Application?**

8 Q. 37 Yes. Company witness A. Brooks Congdon discusses in his Prepared Direct  
9 Testimony, the affordability analysis performed by the Company in this GRC.

10 **Q. 38 Are there any other specific Commission decisions that the Company must**  
11 **comply with in this GRC application?**

12 A. 38 I am not aware of any other directives in Commission decisions that pertain to  
13 this Application.

14 **VIII. REVISIONS TO THE COMPANY'S CALIFORNIA GAS TARIFF TO REFLECT**  
15 **PROPOSALS INCLUDED IN THIS APPLICATION**

16 **Q. 39 Please describe the Company's proposed revisions to its California Gas**  
17 **Tariff.**

18 A. 39 Southwest Gas is proposing tariff modifications that conform with the various  
19 proposals made in this Application, including primarily the consolidation of the  
20 Company's Northern California and South Lake Tahoe rate jurisdictions, as well  
21 as the removal of a memorandum account and the creation of a new balancing  
22 account. Southwest Gas' proposed tariff revisions, in both clean and redlined  
23  
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25 <sup>22</sup> *Ibid*, at pg. 85.

versions, are included in Chapter 21 of the Application in Volumes II-A – Southern California, B – Northern California and C – South Lake Tahoe.

**Q. 40 Please describe the Company's proposed revisions related to the consolidation of its Northern California and South Lake Tahoe rate jurisdictions.**

A. 40 Southwest Gas is removing references to South Lake Tahoe within various Preliminary Statements, Rate Schedules and Rules, where applicable, by removing references to "SLT", and making other conforming revisions, i.e., customer forms, tariff title page, etc., with respect to this proposal.

**Q. 41 Which memorandum account is the Company proposing to remove from its tariff?**

A. 41 As discussed in the Prepared Direct Testimony of Company Witness of Kasey D. Bohannon, Southwest Gas is proposing to remove the Public Purpose Program Memorandum Account (PPPMA) given that the Commission has not extended the PPPMA.

**Q. 42 Which new balancing account is the Company proposing?**

A. 42 As discussed later in my testimony, Southwest Gas is proposing to establish the Damage Prevention Cost Balancing Account (DPCBA).

**Q. 43 Are there other proposed tariff revisions in this Application?**

A. 43 Yes. Southwest Gas is updating its daily baseline quantities for the following rate schedules:

- Schedule Nos. GS-10/GN-10/SLT-10 – Residential Gas Service
- Schedule No. GS-11 – Residential Air-Conditioning Gas Service
- Schedule Nos. GS-12/GN-12/SLT-12 – CARE Residential Gas Service
- Schedule Nos. GS-20/GN-20/SLT-20 – Multi-Family Master-Metered Gas Service
- Schedule Nos. GS-25/GN-25/SLT-25 – Multi-Family Master-Metered Gas Service – Submetered

1 Additionally, Southwest Gas has included illustrative Statement of Rates for  
2 each rate jurisdictions. Company witness Mr. Congdon is sponsoring the  
3 calculations for the changes to the daily baseline quantities and proposed rates  
4 in Chapters 19 and 20 of the Application Schedules (Volumes II-A through C).  
5

## 6 **IX. ESTABLISHMENT OF THE DAMAGE PREVENTION COST BALANCING ACCOUNT**

### 7 **Q. 44 What is the DPCBA?**

8 A. 44 The DPCBA is a two-way balancing account that will be used to record and  
9 recover (or return) certain costs associated with damage prevention expenses,  
10 specifically, those related to line locating activities.

### 11 **Q. 45 Why is the purpose of the DPCBA and why is it necessary?**

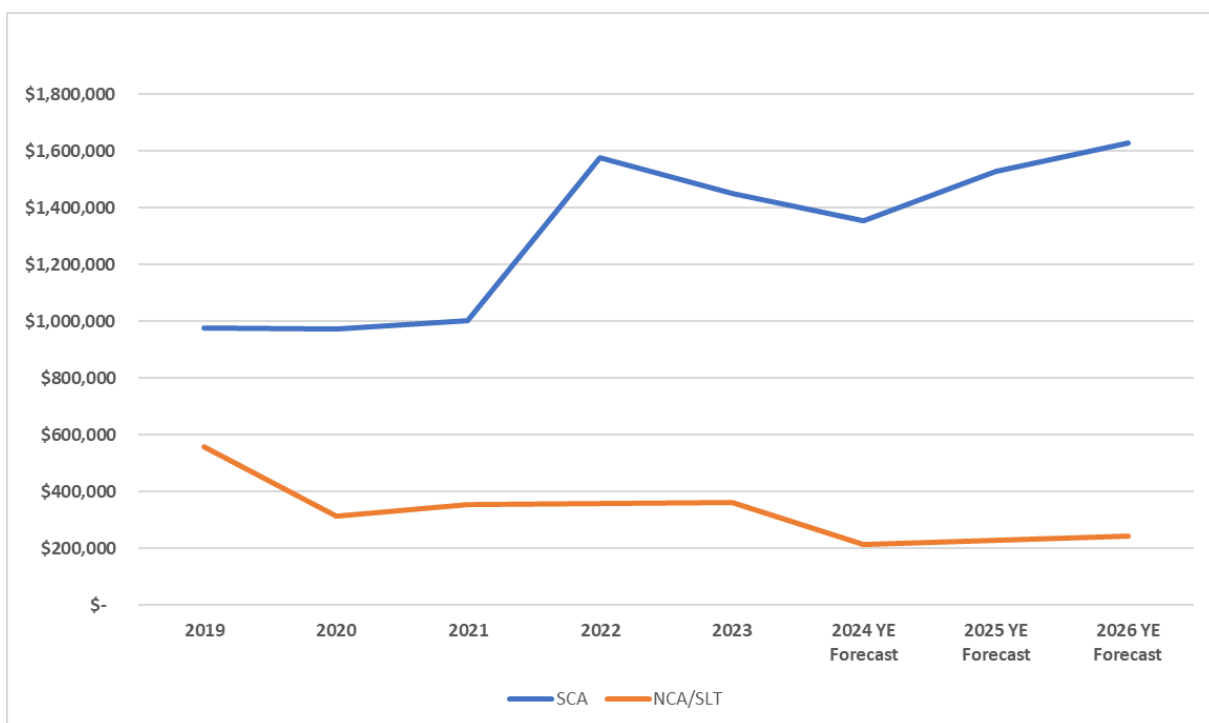
12 A. 45 Damage prevention costs include line locating costs, contractor education and  
13 training and outreach (811-Call Before You Dig). As demonstrated in Figure 2  
14 below, Southwest Gas, for example, has experienced an increasing and  
15 fluctuating level of expense related to line locating activities, including those for  
16 non-gas pipeline projects, i.e., fiber optic installation. California law requires that  
17 prior to anyone digging underground, they must call 811<sup>23</sup> prior to subsurface  
18 excavation to create a line location ticket to allow underground utilities to mark  
19 the lines they own and maintain. Additionally, the work associated with the type  
20 of line location ticket Southwest Gas may receive and the associated costs is  
21 difficult to predict. For example, based on the type of ticket, different excavation  
22 methods may be required due to proximity of high-pressure facilities, or the size  
23 and type of project varies, i.e., larger projects like fiber optic installation water  
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25 <sup>23</sup> <https://www.california811.org/>; Southern California - <https://www.digalert.org/calaw/>; Northern California - <https://usanorth811.org/>

1 replacement and road improvements versus small projects like swimming pool  
2 installation, fencing or residential septic work. Therefore, the level of costs  
3 incurred responsive to the require line location activities are driven by economic  
4 activity outside of Southwest Gas management's control.

5 **Figure 2**  
6 **Line Locating Costs**  
7 **2019-2026**



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Given this, and the fact that Southwest Gas believes that the costs will continue to fluctuate, the DPCBA is necessary to make the Company whole in between general rate case applications. However, given that the DPCBA is a two-way balancing account, in the event that actual costs are lower that authorized, Southwest Gas will return the difference as discussed further below.



1 | **Q. 46 Is the DPCBA an interest-bearing account?**

2 | A. 46 No. The Company is not seeking to recover any carrying costs associated with  
3 | the balance the DPCBA will carry until the unrecovered costs are included in  
4 | rates. Southwest Gas only proposes to recover the difference between  
5 | authorized and actual expenses incurred – no more, and no less – between  
6 | GRCs.

7 | **Q. 47 What is the proposed ratemaking treatment for the DPCBA?**

8 | A. 47 Southwest Gas will record in the DPCBA the difference between authorized  
9 | damage prevention expenses established in this Application versus actually  
10 | incurred expenses. The Company will recover or return the difference through a  
11 | DPCBA surcharge from all customers on an equal cents per therm basis. The  
12 | DPCBA surcharge will be adjusted through Southwest Gas' Annual Balancing  
13 | Account Adjustment Advice Letter. The proposed tariff is included in Chapter 21  
14 | of the Application (Volumes II-A through C).

15 | **Q. 48 Does this conclude your prepared direct testimony?**

16 | A. 48 Yes.

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**SUMMARY OF QUALIFICATIONS  
VALERIE J. ONTIVEROZ**

I am a graduate of Southern Methodist University having received a Bachelor of Arts in Psychology in 1995.

From 2001 to present, I have been employed by Southwest Gas Corporation (Southwest Gas), initially as an analyst in the State Regulatory Affairs department. I was subsequently promoted to various positions of increasing responsibility within State Regulatory Affairs. In 2014, I was promoted to my current position of Regulatory Manager/California. My responsibilities include strategic leadership, guidance, and direction in the alignment of the Company's regulatory strategy, while ensuring technical accuracy, and regulatory compliance.

During my tenure with Southwest Gas, I have provided written testimony before the California Public Utilities Commission.

**SOUTHWEST GAS CORPORATION**  
**CALIFORNIA RATE JURISDICTIONS AND PROPOSED NORTHERN CALIFORNIA CONSOLIDATED**  
**OPERATIONS & MAINTENANCE (O&M) EXPENSE PER CUSTOMER VERSUS PEER GROUP**

Line No.	Description (a)	Reference (b)	2018	2019	2020	2021	2022	2023	2026 GRC	2019-2023		Line No.
			(c)	(d)	(e)	(f)	(g)	(h)	Proposed	Average	CAGR	
Operations and Maintenance Expense												
1	Atmos Energy (ATO)	[1]	461,048	480,222	472,460	501,209	518,443	565,179			4.16%	1
2	New Jersey Resources (NJR)	[1]	203,627	171,198	162,792	203,740	198,546	226,780			2.18%	2
3	Northwest Natural (NWN)	[1]	155,225	169,091	168,869	188,762	204,845	244,669			9.53%	3
4	One Gas (OGS)	[1]	411,702	429,126	431,115	449,676	472,265	508,399			4.31%	4
5	Spire (SR)	[1]	449,700	441,700	421,300	422,200	413,300	461,800			0.53%	5
6	NiSource (NI)	[1]	1,908,100	935,700	1,138,000	993,800	1,045,300	1,061,300			-11.07%	6
7	Southwest Gas - SCA	[1]	33,027	35,631	28,168	28,037	37,118	36,452	\$ 45,259		1.99%	7
8	Southwest Gas - NCA	[1]	5,536	5,692	5,834	5,163	5,785	5,943	\$ 8,351		1.43%	8
9	Southwest Gas - SLT	[1]	5,321	6,342	5,809	5,674	6,040	6,711	\$ 7,958		4.75%	9
10	Southwest Gas - NCA Consolidated	Ln 8 + Ln 9	10,857	12,034	11,642	10,837	11,825	12,653	\$ 16,309		3.11%	10
Customers												
11	Atmos Energy (ATO)	[1]	3,256,336	3,291,835	3,333,181	3,397,249	3,442,224	3,486,384			1.37%	11
12	New Jersey Resources (NJR)	[1]	538,717	547,626	558,166	563,905	569,300	576,000			1.35%	12
13	Northwest Natural (NWN)	[1]	750,421	762,877	774,476	785,897	794,497	799,250			1.27%	13
14	One Gas (OGS)	[1]	2,179,000	2,194,000	2,220,000	2,241,000	2,256,000	2,265,000			0.78%	14
15	Spire (SR)	[1]	1,692,826	1,698,042	1,713,173	1,725,929	1,732,665	1,735,633			0.50%	15
16	NiSource (NI)	[1]	3,482,015	3,509,941	3,212,633	3,229,069	3,251,222	3,270,613			-1.24%	16
17	Southwest Gas - SCA	[1]	147,375	148,816	151,249	153,100	155,087	155,842	\$ 160,992		1.12%	17
18	Southwest Gas - NCA	[1]	27,082	27,337	27,585	27,899	28,218	28,445	\$ 29,246		0.99%	18
19	Southwest Gas - SLT	[1]	20,025	20,145	20,260	20,393	20,526	20,622	\$ 20,684		0.59%	19
20	Southwest Gas - NCA Consolidated	Ln 18 + Ln 19	47,106	47,482	47,845	48,293	48,744	49,068	\$ 49,930		0.82%	20
O&M Per Customer												
21	Atmos Energy (ATO)	(Ln 1 * 1000) / Ln 11	\$ 141.58	\$ 145.88	\$ 141.74	\$ 147.53	\$ 150.61	\$ 162.11	\$ 149.58		2.74%	21
22	New Jersey Resources (NJR)	(Ln 2 * 1000) / Ln 12	\$ 377.99	\$ 312.62	\$ 291.66	\$ 361.30	\$ 348.75	\$ 393.72	\$ 341.61		0.82%	22
23	Northwest Natural (NWN)	(Ln 3 * 1000) / Ln 13	\$ 206.85	\$ 221.65	\$ 218.04	\$ 240.19	\$ 257.83	\$ 306.12	\$ 248.77		8.16%	23
24	One Gas (OGS)	(Ln 4 * 1000) / Ln 14	\$ 188.94	\$ 195.59	\$ 194.20	\$ 200.66	\$ 209.34	\$ 224.46	\$ 204.85		3.51%	24
25	Spire (SR)	(Ln 5 * 1000) / Ln 15	\$ 265.65	\$ 260.12	\$ 245.92	\$ 244.62	\$ 238.53	\$ 266.07	\$ 251.05		0.03%	25
26	NiSource (NI)	(Ln 6 * 1000) / Ln 16	\$ 547.99	\$ 266.59	\$ 354.23	\$ 307.77	\$ 321.51	\$ 324.50	\$ 314.92		-9.95%	26
27	Peer Group Average	Avg Lns 21-26	\$ 288.17	\$ 233.74	\$ 240.96	\$ 250.34	\$ 254.43	\$ 279.50	\$ 251.80		-0.61%	27
28	Southwest Gas - SCA	(Ln 7 * 1000) / Ln 17	\$ 224.10	\$ 239.43	\$ 186.24	\$ 183.13	\$ 239.34	\$ 233.91	\$ 281.13		0.86%	28
29	Southwest Gas - NCA	(Ln 8 * 1000) / Ln 18	\$ 204.43	\$ 208.21	\$ 211.48	\$ 185.05	\$ 205.02	\$ 208.91	\$ 285.55		0.43%	29
30	Southwest Gas - SLT	(Ln 9 * 1000) / Ln 19	\$ 265.71	\$ 314.81	\$ 286.71	\$ 278.25	\$ 294.27	\$ 325.41	\$ 384.76		4.14%	30
31	Southwest Gas - NCA Consolidated	(Ln 10 * 1000) / Ln 20	\$ 230.48	\$ 253.44	\$ 243.34	\$ 224.41	\$ 242.60	\$ 257.87	\$ 326.65		2.27%	31

[1] 10-K for each company listed. Southwest Gas - SCA, Southwest Gas - NCA and Southwest Gas - SLT information obtained from Company records.

**Company Witness:**  
**Brandy Little**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_

PREPARED DIRECT TESTIMONY  
OF  
BRANDY LITTLE

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

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of  
Brandy Little

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Appendix A – Summary of Qualifications of Brandy Little

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Brandy Little

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Brandy Little. My business address is 8360 S. Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Demand Planning & Analysis department. My title is Economist.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously provided testimony before the California Public Utilities Commission (Commission) and the Public Utilities Commission of Nevada.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I sponsor Southwest Gas' billing determinants (number of bills and therms) for the Southern California, the Northern California, and South Lake Tahoe rate jurisdictions presented in Chapter 9, Billing Determinants, of the Application. For each rate jurisdiction, Chapter 9 includes: (1) a summary of the methodology used to develop the billing determinants; (2) the number of bills and recorded

therms for calendar year 2023; and (3) the forecasted number of bills and therms for 2024, 2025, and for test year 2026.

**Q. 6 Please summarize your prepared direct testimony.**

**A. 6** My prepared direct testimony consists of the following key issues:

- The regression analysis utilized to forecast the sales volumes for the heat sensitive customer classes;
- The development of forecasts utilized in sales volume projections for non-heat sensitive customers and for transportation customers; and
- The methodology utilized to forecast the number of bills.

## **II. REGRESSION ANALYSIS**

**Q. 7 Please describe the technique relied upon to forecast the sales volumes for the heat sensitive customer classes.**

**A. 7** The forecasted sales volumes were developed at the operating district level within each rate jurisdiction, by customer class. The operating districts include Barstow District 11, Victorville District 12, Big Bear District 13 and Needles District 19 (Southern California), Northern California District 14 and Truckee District 15 (Northern California) and South Lake Tahoe District 16 (South Lake Tahoe). Sales volumes were developed as the multiplicative product of forecasted number of bills and forecasted consumption per customer. Regression analysis was used to forecast consumption per customer for the heat-sensitive customer classes.

The regression equations include monthly heating degree day variables (monthly dummy variables multiplied by heating degree days) to capture the varying sensitivity of consumption to temperature between months. Other



explanatory variables considered during the equation specification process included monthly dummy variables to account for varying consumption across months not significantly affected by temperature. A careful review of the regression statistics for each equation was conducted and the plausibility of the forecasts were carefully reviewed.

### **III. FORECASTED SALES VOLUME PROJECTS**

**Q. 8 Please describe the technique relied upon to forecast the sales volumes for both the non-heat sensitive sales and transportation customers.**

A. 8 The sales projections for the non-heat sensitive customer classes and the transportation customers were developed based upon customer-specific information. Historical usage patterns and customer contact information provided by division personnel in the operating divisions conversant with local conditions were utilized to develop the projections.

### **IV. FORECASTED METHODOLOGY**

**Q. 9 Please describe the methodology utilized to forecast the number of bills.**

A. 9 The forecasted number of bills were developed at the operating district level by customer class. The forecasts were produced based on recent customer levels and trends, and customer growth information provided by division personnel conversant with local conditions.

**Q. 10 Is the forecast methodology for therms and number of bills in this rate case filing the same as the methodology used in Southwest Gas' prior California rate cases?**

A. 10 Yes . Southwest Gas has consistently utilized the same forecasting methodology to develop the billing determinants. The Commission has accepted Southwest

Gas' methodological approach for forecasting therm sales volumes and number of bills since at least 1985.

**Q. 11 What heating degree day normal did Southwest Gas utilize to forecast heat-sensitive consumption per customer?**

A. 11 Southwest Gas utilized ten-year arithmetic averages of heating degree days to represent normal weather conditions.

**Q. 12 Is the use of the ten-year average heating degree day assumption consistent with Southwest Gas' prior practices for general rate cases in California?**

A. 12 Yes. The Commission has consistently accepted Southwest Gas' utilization of a ten-year average heating degree day assumption methodology to forecast test period sales in every California general rate case filed since 1985.

**Q. 13 Does this conclude your prepared direct testimony in this matter?**

A. 13 Yes.

**Company Witness:**  
**Randi L. Cunningham**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
RANDI L CUNNINGHAM

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

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Prepared Direct Testimony  
of  
Randi L. Cunningham

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Appendix A – Summary of Qualifications of Randi L. Cunningham

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Randi L. Cunningham

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Randi L. Cunningham. My business address is 8360 S. Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Regulation department. My title is Director.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously testified before the California Public Utilities Commission (CPUC or Commission), the Arizona Corporation Commission, and the Public Utilities Commission of Nevada. I have also prepared written testimony submitted to the Federal Energy Regulatory Commission.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I sponsor the Company's revenue requirement, including several schedules and supporting workpapers. I also sponsor the Summary of Earnings in Chapter 6.

1 **Q. 6 Please summarize your prepared direct testimony.**

2 A. 6 My prepared direct testimony consists of the following key issues:

- 3 • A general overview of Southwest Gas' results of operations in each rate
- 4 jurisdiction for the projected test year (TY) ending December 31, 2026,
- 5 including the margin increases requested by the Company in this proceeding.
- 6 • Support for Chapter 8A and Chapters 11B through 15 in Application Volumes II-
- 7 A – Southern California, B – Northern California and C – South Lake Tahoe,<sup>1</sup>
- 8 which include the development of Southwest Gas' TY 2026 Operations and
- 9 Maintenance (O&M) and Administrative and General (A&G) expenses for its
- 10 three California rate jurisdictions.
- 11 • Support for Chapter 8B, System Allocable Rate Base, related to the portion of
- 12 the corporate rate base and depreciation and amortization expense allocated
- 13 to the Company's three California rate jurisdictions.
- 14 • Support for payroll tax in Chapter 16, Taxes.
- 15 • Support for Chapter 17, Rate Base, except working capital and regulatory
- 16 amortizations, for each of the Company's three California rate jurisdictions.
- 17 • Support for Chapter 18, Pensions and Benefits.
- 18 • Support for Chapter 22, Post-Test Year Ratemaking Mechanism (PTYM), for the
- 19 years 2027 through 2030.

19 **II. RESULTS OF OPERATIONS**

20 **Q. 7 What is the test year used by Southwest Gas in this general rate case**

21 **filing?**

22 A. 7 The TY is the projected 12-month period ending December 31, 2026. Southwest

23 Gas also requests annual post-test year adjustments to rates for 2027 through

24 2030.

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25 <sup>1</sup> Subsequent references to Chapters in my testimony are intended to refer to the Application Volumes as defined for Results of Operations schedules.

1 **Q. 8 Please summarize the Company's results of operations.**

2 A. 8 Chapter 6, Summary of Earnings, summarizes the results of operations for  
3 Southern California (SCA), Northern California (NCA), and South Lake Tahoe  
4 (SLT), for the projected TY ending December 31, 2026.

5 Chapter 6, Sheet 1, Column (d) illustrates that in SCA, the Company  
6 requires an overall margin increase of \$38,499,807 to allow it a reasonable  
7 opportunity to earn the proposed SCA rate of return of 7.74 percent. In NCA, the  
8 Company requires a margin increase of \$62,810 to allow it a reasonable  
9 opportunity to earn the proposed NCA rate of return of 7.85 percent. In SLT, the  
10 Company requires a margin increase of \$10,185,232 to allow it a reasonable  
11 opportunity to earn the proposed SLT rate of return of 7.85 percent.

12 Margin refers to the revenues derived from base rates, excluding  
13 revenues and expenses related to the natural gas commodity. Natural gas  
14 commodity-related revenues and expenses are subject to a separate purchased  
15 gas cost adjustment mechanism for ratemaking and are not included in base  
16 rates. The overall rate of return is slightly lower for SCA because of the  
17 availability of certain tax-exempt Industrial Development Revenue Bonds. This  
18 is explained more thoroughly in the prepared direct testimony of Southwest Gas  
19 witness Justin S. Forsberg.

20 For each rate jurisdiction, Chapter 6, Sheet 2 summarizes the capital  
21 structure and overall rate of return proposed by the Company in this Application.  
22 Mr. Forsberg provides support and testimony for the proposed capital structure  
23 and cost of debt for each rate jurisdiction. Company witness Dylan W.  
24 D'Ascendis provides support and testimony for the proposed return on common  
25 equity (ROE) for each rate jurisdiction.



1 For each rate jurisdiction, Chapter 6, Sheet 3 sets forth the gross revenue  
2 conversion factor (GRCF). The GRCF is the ratio of gross revenue required to  
3 produce a one dollar change in net operating income for TY 2026. The GRCF  
4 is 1.41412 for SCA and 1.41979 for NCA and SLT.

5 **Q. 9 What are some of the major contributors of the deficiency for TY 2026?**

6  
7 **A. 9** Major contributors of the deficiency for TY 2026 include:

- 8 • Significant increases in plant investment necessary to provide safe and  
9 reliable service: This includes investments projected through the TY, as well  
10 as investments recovered through various regulatory mechanisms between  
11 rate cases, including the Infrastructure Reliability and Replacement  
12 Adjustment Mechanism (IRRAM), the California Mobile Home Park (MHP)  
13 Conversion Balancing Account (MHPCBA) for to-the-Meter costs, and the  
14 Customer Data Modernization Initiative (CDMI) Balancing Account  
15 (CDMIBA). These capital expenditures have conforming impacts to  
16 depreciation expense and property taxes.
- 17 • Customer growth: The Company's authorized PTYM adjustment is a flat 2.75  
18 percent rate for attrition for years 2022-2025. Actual margin is balanced to  
19 authorized margin for each year; therefore, any margin related to customer  
20 growth flows back to customers through the Fixed Cost Adjustment  
21 Mechanism (FCAM) until they are included in developing the revenue  
22 requirement for the next general rate case (GRC).
- 23 • Operations and maintenance expenses (O&M), administrative and general  
24 expenses (A&G), collectively OMAG: OMAG costs generally increased due  
25

1 to inflationary pressures. As discussed further below, these costs were  
2 projected through to the TY to reset these costs to current costs that result  
3 in just and reasonable rates.

4 **Q. 10 Why does the revenue requirement on plant investments that have been**  
5 **recovered through balancing accounts between GRCs have an impact on**  
6 **the deficiency?**

7  
8 A. 10 The reason the deficiency is impacted by the revenue requirement on plant  
9 investments recovered through balancing accounts is that this Application is the  
10 first time that these plant investments have been included in the calculation of  
11 the revenue requirement in base rates.

12 The Company will continue to calculate the revenue requirement on this  
13 plant investment through December 2025 for recovery through their respective  
14 balancing accounts for recovery through those mechanisms. Once rates from  
15 this proceeding are effective January 1, 2026, deferrals will no longer be  
16 calculated for inclusion in those mechanisms because the related investments  
17 will be recovered through the rates authorized by the Commission in this  
18 proceeding. Once these deferrals are fully collected through their respective  
19 mechanisms and the rates are reset, these investments will no longer impact  
20 customer rates through those surcharges. I refer to the cessation of calculating  
21 a revenue requirement on plant investments recovered through a balancing  
22 account to the inclusion of the revenue requirement on these plant investments  
23 to be recovered through a GRC as “roll into base rates”.  
24  
25

1 Q. 11 Does the revenue requirement on plant investments authorized to be  
2 recovered through the PTYM adjustment have a similar impact on the  
3 deficiency?

4 A. 11 No. Base margin has already been adjusted for the revenue requirement on any  
5 plant investment included in the PTYM adjustment. For example, in the last  
6 GRC, Southwest Gas was authorized to include the revenue requirement  
7 associated with the North Lake Tahoe Lateral (NLTL) replacement project as an  
8 PTYM adjustment once each phase of the NLTL project is placed into service  
9 and operational. These PTYM adjustments for NLTL began in 2022.

10  
11 Q. 12 What is the amount of gross plant investment the Company is proposing  
12 to roll into base rates from the IRRAM, MHPCBA, and the CDMIBA?

13 A. 12 The Company is proposing that gas plant placed into service between January  
14 1, 2017 and December 31, 2023 will be rolled into base rates effective January  
15 1, 2026. The gross plant amount by jurisdiction and mechanism is as follows  
16 (\$ in millions):

17

Mechanism	SCA	NCA	SLT	Total
MHP	\$8.4	\$0	\$2.72	\$11.61
CDMI	\$9.0	\$1.6	\$1.8	\$12.4
IRRAM	<u>\$63.9</u>	<u>\$0.6</u>	<u>\$3.8</u>	<u>\$68.3</u>
TOTAL	<b>\$81.3</b>	<b>\$2.2</b>	<b>\$8.3</b>	<b>\$91.8</b>

18  
19  
20

21 Q. 13 What is the deficiency impact of the rolled-in plant investments shown in  
22 the table above?

23 A. 13 The deficiency impact of the rolled-in plant investments is approximately \$10.0  
24 million in SCA, \$0.3 million in NCA and \$1.0 million in SLT.  
25

1 **Q. 14 Southwest Gas is proposing to consolidate its NCA and SLT rate**  
2 **jurisdictions into a single rate jurisdiction. Is it necessary to provide a**  
3 **consolidated revenue requirement model?**

4 A. 14 No. The combined revenue requirement is determined simply by adding NCA  
5 and SLT together. Certain revenue requirement items, like uncollectibles  
6 expense and franchise tax expense, already use a combined rate based on data  
7 consisting of both rate jurisdictions to determine the expense for NCA and SLT  
8 individually. Please refer to the prepared direct testimonies of Company  
9 witnesses A. Brooks Congdon and Valerie J. Ontiveroz for justification for the  
10 proposed consolidation of the NCA and SLT rate jurisdictions. Mr. Congdon  
11 specifically supports the consolidated class cost of service studies and rate  
12 design models.

13 **III. ESCALATION (CHAPTER 7)**

14 **Q. 15 Are you sponsoring Chapter 7?**

15 A. 15 No. Please refer to the prepared direct testimony of Company witness Charlene  
16 A. Lachica for general testimony on Chapter 7. I provide more insight into the  
17 labor escalation factors used, particularly the labor escalation factor for 2024.

18 **Q. 16 The labor escalation factor for 2024 is noticeably higher than the labor**  
19 **escalation factors in historical years. Please explain why this is the case.**

20 A. 16 During 2024, the Company's Human Resources Department partnered with  
21 Mercer Consultants to conduct a compensation study to ensure market  
22 alignment of Southwest Gas' job compensation levels and structures. Jobs were  
23 benchmarked using nationally recognized compensation surveys with input from  
24 the Company's leadership, to ensure the benchmarks were appropriate for the  
25

positions being matched. The results of the study indicated that the compensation ranges for many positions in the Company did not align with the market. Market adjustments were made to non-exempt positions, and to exempt positions in select cases, in July 2024.

The market study increases were not granted to Southern California Division non-exempt employees due to recent union representation. As explained in the Company's response to Master Data Request (MDR)-001, Southwest Gas does not currently have any union contracts. However, in April 2024, certain nonexempt employees in the Company's Southern California Division elected representation by the United Steel Workers union. Contract negotiations are currently underway. For the purpose of determining the projected wage increases from a ratemaking perspective in this GRC, since the result of contract negotiations are unknown at the time of filing, the Company used similar increases as a placeholder for represented non-exempt employees in Southern California Division. The Company plans to file a two-way balancing account to track actual increases versus the placeholder increases for these newly represented Southern California Division employees so customers are paying fair and reasonable labor costs.

#### **IV. SYSTEM ALLOCABLE EXPENSES (CHAPTER 8A)**

**Q. 17 What are System Allocable expenses?**

A. 17 System Allocable (i.e. common) expenses, contained in Chapter 8, Tab A, are primarily A&G costs that originate from the Company's Corporate-level activities that are not directly assigned to one or more rate jurisdictions. As such, these costs must be allocated to each rate jurisdiction for ratemaking purposes.

1 **Q. 18 Which Company witness is sponsoring the methodologies Southwest Gas**  
2 **uses to allocate System Allocable expenses?**

3 A. 18 Please refer to Ms. Lachica's prepared direct testimony for a description of the  
4 allocation methodologies used by Southwest Gas to allocate common costs.  
5 Refer to Chapter 8C for the allocation percentages proposed by Southwest Gas  
6 for the projected years.

7 **Q. 19 Please provide a general description of how test year distribution**  
8 **expenses in Chapter 8, Tab A were developed.**

9 A. 19 Projected test year customer accounts expenses in Chapter 8A were developed  
10 by escalating recorded 2023 costs, apart from the adjustments outlined below:

- 11 • Miscellaneous Expenses: an adjustment was made to remove \$571,800 of  
12 system allocable A&G expenses, before allocation to California, from the  
13 GRC. After allocation, the impact to California was a reduction in operating  
14 expenses of \$43,540 for SCA, \$8,749 for NCA, and \$7,760 for SLT. Please  
15 refer to Ch 8A supporting workpaper (WP), Sheet 11 for more details  
16 regarding the adjustment.<sup>2</sup>
- 17 • Officer Compensation: an adjustment was made to remove \$11,371,523 of  
18 system allocable A&G expenses from the GRC. The impact to California  
19 was a reduction in operating expenses of \$865,883 for SCA, \$173,986 for  
20 NCA, and \$154,316 for SLT. Please refer to Ch 8A WP, Sheet 12 for more  
21 details regarding the adjustment.

22  
23  
24 <sup>2</sup> Subsequent references to WP Chapters in my testimony are intended to refer to the Supporting  
25 Workpapers Volumes IV-A – Southern California, B – Northern California and C – South Lake Tahoe that  
accompany the Application but are not filed.

- Account 925: there are two separate adjustments to Account 925, Injuries and Damages:
  - All injuries and damages expenses except Self-Insured Retention (SIR): an adjustment was made to remove \$8,214,010 of system allocable A&G expenses, before allocation to California, from the GRC based on normalizing these costs over five years. The impact to California was a reduction in operating expenses of \$625,455 for SCA, \$125,675 for NCA, and \$111,467 for SLT. Please refer to Ch 8A WP, Sheet 13 for more details regarding the adjustment.
  - SIR: an adjustment was made to remove \$720,000 of system allocable A&G expenses, before allocation to California, from the GRC based on normalizing settlements over five years. The impact to California was a reduction in operating expenses of \$54,824 for SCA, \$11,016 for NCA, and \$9,771 for SLT. Please refer to Ch 8A WP, Sheets 14-15 for more details regarding the adjustment.
- Non-Service Post-Retirement Benefits Normalization: an adjustment was made to add \$51,209,362 of system allocable A&G expenses, before allocation to California, to the GRC based on normalizing these costs over five years. The impact to California was an increase in operating expenses of \$3,899,332 for SCA, \$783,510 for NCA, and \$694,931 for SLT. Please refer to Ch 8A WP, Sheet 16 for more details regarding the adjustment.
- Annualization of allocations from Southwest Gas Holdings: an adjustment was made to add \$635,014 of system allocable A&G expenses, before allocation to California, to the GRC based on normalizing these costs over

1 five years. The impact to California was an increase in operating expenses  
2 of \$48,353 for SCA, \$9,716 for NCA, and \$8,617 for SLT. Please refer to  
3 Ch 8A WP, Sheet 17 for more details regarding the adjustment.  
4 Please refer to Chapter 8, Tab A narratives for more information regarding these  
5 adjustments.

6 **V. SYSTEM ALLOCABLE RATE BASE (CHAPTER 8B)**

7 **Q. 20 Please describe Chapter 8B, System Allocable Rate Base.**

8 A. 20 Chapter 8B consists of System Allocable plant, annual depreciation and  
9 amortization expense, and accumulated provision for depreciation and  
10 amortization.

11 **Q. 21 What is System Allocable plant?**

12 A. 21 System Allocable plant represents the fixed assets that support all the  
13 Company's rate jurisdictions and utility operations. Note that the Company  
14 relocated its Corporate Headquarters since its last California GRC. As such, the  
15 projection of any component of general plant or the accumulated reserve for  
16 depreciation and amortization excluded the activity associated with the disposal  
17 of these assets. These fixed assets are comprised of intangible plant (software  
18 development projects and software applications) and general plant.

19 **Q. 22 What amortization period is used for intangible plant?**

20 A. 22 The amortization period for intangible plant is project-specific and ranges from  
21 three to fifteen years, depending on the expected useful life of the project.

22 **Q. 23 How is System Allocable depreciation and amortization expense**  
23 **calculated?**

24 . . .



1 A. 23 System Allocable depreciation and amortization expense is calculated using the  
2 depreciation rates that were used to establish margin rates for the Company's  
3 2021 test year GRC, which includes post-test years 2022 through 2025. The  
4 System Allocable depreciation and amortization rates for TY 2026 are based on  
5 the System Allocable depreciation study approved in the Company's last  
6 Nevada GRC in Docket No. 23-09012. Using the more recent System Allocable  
7 depreciation study is consistent with prior California GRCs and is necessary so  
8 the same system allocable depreciation rates are used in the three states in  
9 which Southwest Gas operates.

10 **Q. 24 What methodology is used to allocate the System Allocable plant, annual**  
11 **amortization and depreciation expense, and accumulated provision for**  
12 **amortization and depreciation?**

13 A. 24 The System Allocable plant, annual amortization and depreciation expense, and  
14 accumulated provision for amortization and depreciation are allocated to the  
15 Company's three California rate jurisdictions using the 4-factor allocation  
16 methodology developed in Chapter 8C.

17 **Q. 25 How did the Company develop the estimated years 2024, 2025 and TY 2026**  
18 **additions for intangible plant?**

19 A. 25 The intangible plant additions for the projected years are either identified on a  
20 project-specific basis, or in buckets for the Office of Continuous Improvement  
21 and Optimization (OCIO) and the Enterprise Project Management Office  
22 (EPMO). These two departments have budgets to cover multiple projects, which  
23 will be identified, prioritized, and optimized based on the Company's needs  
24 during the estimated years in the current GRC cycle. Estimated years 2024,  
25

2025 and test year 2026 were developed based on the 2024 budget, with any known updates at the time of filing considered.

**Q. 26 How did the Company develop the estimated years 2024, 2025 and TY 2026 additions for general plant?**

A. 26 General plant additions for estimated years 2024, 2025 and TY 2026 were developed based on the 2024 budget, with any known updates at the time of filing considered. General plant projections for retirements, cost of removal and salvage were generally developed based on a three-year average, then escalated with the material and expenses escalator factors in Chapter 7. Overhead costs are not applied to System Allocable intangible and general plant.

#### **VI. DIRECT O&M AND A&G EXPENSES (CHAPTERS 11B THROUGH 15)**

**Q. 27 What are “direct” expenses?**

A. 27 Direct expenses are expenses which were either incurred directly by a rate jurisdiction, or directly charged to a rate jurisdiction for expenses incurred on its behalf, whether by employees or automatically within the general ledger based on pre-defined percentages. These costs can be identified in the general ledger based on the accounting control key used to record these expenses. As such, allocation of these costs for ratemaking purposes is not necessary.

**Q. 28 Which chapters of the Application filing contain direct O&M and A&G expenses?**

A. 28 Chapter 11, Tab B contains gas supply and distribution expenses. Chapter 12 contains customer accounts expenses. Chapter 13 contains customer service and information expenses. Chapter 14 contains sales expenses. Chapter 15 contains A&G expenses. The narratives preceding each chapter supplement

1 this testimony in describing how TY expenses were developed. In most cases,  
2 TY labor expense and materials and expenses were based on escalated 2023  
3 expenses. Significant deviations from this methodology are described below.

4 **Q. 29 Please provide a general description of how TY 2026 distribution expenses**  
5 **in Chapter 11, Tab B were developed.**

6 A. 29 When projecting distribution costs, viewing the distribution function as a whole  
7 is appropriate since each individual account within the distribution function may  
8 vary widely from year to year based on work requirements. Costs have generally  
9 been increasing during the current GRC cycle. As such, Southwest Gas based  
10 its initial projection for distribution expenses on 2023 expenses, apart from  
11 adjustments in the accounts noted below. Finally, the escalation factors are  
12 applied to the 2023 base year amounts to recognize cost increases after the  
13 base year due to inflation.

14 **Q. 30 Does Southwest Gas propose an adjustment related to the Pension**  
15 **Balancing Account (PBA) in Chapter 11B?**

16 A. 30 Yes. The Company proposes removing the PBA journal entries from O&M costs,  
17 because: 1) it will be addressed in Regulatory Amortizations in this GRC, and 2)  
18 allowing those journal entries to remain in Account 880 distort the actual costs  
19 in the account related to distribution operations. Please refer to Chapter 11B,  
20 Sheet 22 for non-labor costs in Account 880 with and without the PBA entries.

21 **Q. 31 Does Southwest Gas propose any other adjustments to distribution**  
22 **expenses?**

23 A. 31 Yes, the Company included a "cost changes" adjustment to include costs  
24 incremental to the 2023 base year costs. Further details for the cost changes to  
25 develop projected TY 2026 costs are contained in the Chapter 11, Tab B

narratives. This adjustment increased operating expenses by \$564,413 in SCA and reduced operating expenses by \$85,135 in NCA and \$270,323 in SLT.

**Q. 32 Please provide a general description of how TY 2026 customer accounts expenses in Chapter 12 were developed.**

A. 32 Projected TY customer accounts expenses in Chapter 12 were developed by escalating recorded 2023 base year costs, apart from uncollectibles expense.

**Q. 33 Is the TY 2026 amount for Account 904, Uncollectible Accounts, comparable to the amounts recorded during prior years?**

A. 33 No. The amounts in Account 904 represent the entire amount of uncollectible expense for the Company. However, only the margin portion of uncollectible expense should be included for recovery in the cost of service because the remainder is recovered in gas costs. Therefore, Southwest Gas has included only the margin portion of uncollectible expense proposed for the TY in Account 904 and has modified historical uncollectibles expense to show only the margin portion of this expense.

**Q. 34 Please provide a general description of how TY 2026 customer service and information expenses in Chapter 13 were developed.**

A. 34 Projected TY 2026 customer service and information expenses in Chapter 13 were developed by escalating recorded 2023 base year costs, apart from adjustments made in the projection adjustment. Further details are contained in the Chapter 13 narratives.

Account 910: this account was normalized based on a five-year average since these costs can vary from year to year. This adjustment decreased operating expenses by \$25,492 in SCA and increased operating expenses by \$10,881 in NCA and decreased operating expenses by \$551 in SLT.

1 | **Q. 35 Is Southwest Gas requesting recovery of sales expenses in Chapter 14?**

2 | A. 35 No. All sales expenses were removed from the cost of service and are not being  
3 | requested for recovery in this Application.

4 | **Q. 36 Please provide a general description of how TY 2026 A&G expenses in**  
5 | **Chapter 15 were developed.**

6 | A. 36 Projected TY 2026 A&G expenses in Chapter 15 were developed by escalating  
7 | recorded 2023 base year costs, apart from adjustments outlined below. Further  
8 | details are contained in the Chapter 15 narratives.

- 9 | • Account 925 Injuries and Damages: there are two separate adjustments to  
10 | Account 925:

11 | 1. All injuries and damages expense except SIR: an adjustment was made  
12 | to normalize these costs over five years, consistent with prior GRCs. The  
13 | impact to California is an increase in operating expenses of \$38,217 for  
14 | SCA, a reduction in operating expenses of \$13,439 for NCA and \$6,367  
15 | for SLT. Please refer to Ch 15 WP, Sheet 8 for more details regarding  
16 | the adjustment.

17 | 2. SIR: an adjustment was made to normalize California state settlements  
18 | over five years, as these costs vary widely from year to year. This  
19 | adjustment is then allocated to each California jurisdiction based on their  
20 | relative California 4-Factor. This adjustment was made consistent with  
21 | prior GRCs. The impact is an increase in operating expenses of  
22 | \$474,407 for SCA, \$103,116 for NCA, and \$91,458 for SLT. Please refer  
23 | to Ch 15 WP, Sheets 9-10 for more details regarding the adjustment.

- Account 928, Rate Case Expense: was adjusted to reflect the difference between the projected \$895,000 incremental rate case expenses expected to be incurred in this GRC and the 2023 recorded amortization of expenses from the prior GRC. This difference is then allocated to the California rate jurisdictions based on the California-only 4-Factor. The impact is an increase in operating expenses of \$14,458 for SCA, \$3,507 for NCA, and \$5,179 for SLT. Please refer to Ch 15 WPs, Sheets 13-14 for more details regarding the adjustment.
- Account 930.2, Miscellaneous General Expense: was adjusted to reflect the Company's proposal to increase Research Development and Demonstration (RD&D) expenses in its California jurisdictions to \$400,000 per year beginning in TY 2026 to support additional RD&D initiatives as described below. This amount will be allocated to each California ratemaking jurisdiction based on its weighted 4-Factor relative to the total California 4-Factor percentage. The impact is an increase in operating expenses of \$94,195 for SCA, \$18,927 for NCA, and \$16,787 for SLT. Please refer to Ch 15 WP, Sheet 15 for more details regarding the adjustment.

**Q. 37 Please explain how Southwest Gas determined the amount of the adjustment for RD&D expenses.**

**A. 37** Southwest Gas is currently authorized \$250,000 per year of RD&D expenses. Since the recorded amount of RD&D expense may vary somewhat in a given calendar year due to the timing of invoices or credits, the Company used the \$270,090 recorded in 2023 as the base and made an adjustment of \$179,910 to get to \$450,000 per year.

1 **Q. 38 Please explain how Southwest Gas proposes to use these incremental**  
2 **RD&D funds.**

3 A. 38 The additional funds would be earmarked for a broad range of initiatives, from  
4 advancing emission reduction technologies and enhancing operational  
5 efficiency through improved leak detection and damage prevention, to deploying  
6 cutting-edge digital innovations and emerging technologies that support system  
7 integrity. For example, the investment in a pioneering camera inspection tool  
8 for small-diameter distribution pipelines, which integrates artificial intelligence  
9 for more innovative integrity management, exemplifies such initiatives. This  
10 project not only bolsters proactive integrity management but will generate  
11 royalties upon its commercial deployment, providing a continuous funding  
12 stream for further RD&D pursuits. Southwest Gas' active participation in industry  
13 projects through national research consortiums underscores the Company's  
14 strategic commitment to achieving environmental sustainability and meeting  
15 rigorous operational and safety standards through RD&D and emerging  
16 technologies.

17 **Q. 39 Please describe the collaboration and evaluation process for Southwest**  
18 **Gas' engagement in RD&D.**

19 A. 39 Southwest Gas's engagement in RD&D is facilitated through its memberships in  
20 the Operations Technology Development (OTD) group and NYSEARCH,  
21 research consortia dedicated to the natural gas sector. These partnerships  
22 enable us to pool expertise and resources, ensuring the Company's RD&D  
23 initiatives are innovative and aligned with industry advancements while avoiding  
24 duplicative efforts. Southwest Gas prioritizes projects that align with regulatory  
25 requirements, environmental policies, and the Company's sustainability and

operational goals, underscoring its leadership, commitment to industry, and environmental stewardship. Southwest Gas' RD&D efforts are driven by subject matter experts (SMEs) across various departments, including Operations, Lab Services, Safety & Quality, and System Integrity, who spearhead projects that directly advance the Company's environmental and operational objectives. These projects often enhance compliance and operational efficacy. When new opportunities arise, SMEs rigorously evaluate project briefs outlining the benefits, background, technical approaches, and expected deliverables. Supported projects are further refined through regular technical advisory meetings, where utility members provide ongoing feedback, steer the research direction, and ensure alignment with strategic goals. This comprehensive evaluation process, involving executive leadership, a Steering Committee, and SMEs, guarantees investments that yield operational advantages and contribute to long-term sustainability. The inclusion of SMEs in kickoff, update, and closing meetings ensures ongoing qualitative oversight and project direction.

**Q. 40 Please describe Southwest Gas' focus areas for RD&D investment.**

A. 40 The proposed increase in the RD&D budget will allow Southwest Gas to prioritize initiatives that significantly reduce its environmental footprint, enhance digital integration, and bolster safety and operational practices. This includes the development of technologies aimed at reducing methane emissions and advanced leak detection systems that mitigate environmental hazards. Investments in digital technologies are critical, improving data analysis and operational efficiencies in areas such as line locating, damage prevention, leak detection, mapping, and predictive modeling for integrity management. These



investments are vital for continuously improving the Company's safety and reliability of its gas system and in turn reducing its environmental impact.

**Q. 41 Please describe the benefits of RD&D programs to Southwest Gas customers and the community at large.**

A. 41 RD&D investments yield dual benefits: they enhance operational efficiencies and could significantly reduce Southwest Gas' environmental impact. The technological innovations stemming from the Company's participation in RD&D efforts are designed to address future challenges with sustainable solutions, providing customers and the broader community with reliable energy services and a diminished environmental footprint. This proactive investment adapts to change and drives it, securing a sustainable future for all stakeholders.

**Q. 42 Are local franchise taxes included in Chapter 15?**

A. 42 Yes. While Southwest Gas charges franchise taxes to Account 408.1, the Public Advocates Office at the Commission (Cal Advocates) previously requested that Southwest Gas include local franchise taxes in Account 927, an A&G account, for California ratemaking purposes. Therefore, Southwest Gas has included the margin-related portion of local franchise taxes proposed for the TY in Account 927. The local franchise tax to be recovered in gas costs is not included in Account 927, and historical amounts were modified to show only the margin portion of local franchise taxes.

**Q. 43 Do you sponsor testimony regarding the calculation of local franchise taxes or the related projections?**

A. 43 No. Company witness Byron C. Williams provides prepared direct testimony regarding local franchise taxes; I sponsor only the inclusion of local franchise taxes in the revenue requirement.

1 **VII. TAXES (CHAPTER 16)**

2 **Q. 44 Do you sponsor the entirety of Chapter 16?**

3 A. 44 No. Company witness Byron C. Williams sponsors testimony for all of Chapter  
4 16 except for payroll taxes, which I address in my testimony.

5 **Q. 45 Does the Company run payroll taxes through its labor loading process?**

6 A. 45 Yes. However, consistent with guidance received from the Commission in prior  
7 GRCs, the Company made an adjustment to remove payroll taxes from labor  
8 loading in Chapter 18 and include them in Chapter 16 in this Application.

9 **Q. 46 Please explain how TY 2026 payroll taxes for FICA (Medicare and Social**  
10 **Security), federal unemployment insurance (FUI) and state unemployment**  
11 **insurance (SUI) were determined.**

12 A. 46 The base year 2023 tax base and rates were applied to TY employees to  
13 determine test year 2026 FUI and SUI. Base year 2023 rates were applied to  
14 salaries eligible for social security taxes to calculate social security, and to total  
15 salaries to calculate Medicare.

16 **VIII. RATE BASE (CHAPTER 17)**

17 **Q. 47 Please describe Chapter 17, Rate Base.**

18 A. 47 Chapter 17 provides the various components comprising rate base for each  
19 California rate jurisdiction, beginning in the year 2019 and ending with the 2026  
20 TY. The average rate base is provided by year, as is the direct depreciation and  
21 amortization expense for each of those years.

22 Gas Plant In-Service (GPIS) and the Accumulated Provision for  
23 Depreciation and Amortization (Accumulated Depreciation) use recorded  
24 balances as of December 31, 2018, and are adjusted for: 1) projected plant  
25

additions; 2) projected plant retirements; and 3) other changes to accumulated depreciation (i.e., salvage, removal cost, etc.) for the subsequent years.

TY 2026 depreciation and amortization expense is comprised of an annual depreciation provision based on the GPIS at the beginning of the year, with the half-year convention being applied to plant added during the year. The depreciation rates used in the TY were provided on August 23, 2024, to Cal Advocates pursuant to Commission Standard Practice U-4. The requested working capital consists of materials and supplies; customer advances; and a cash working capital component determined by a lead-lag study.

**Q. 48 Please describe how the Company determined the estimated years 2024, 2025 and TY 2026 plant additions.**

A. 48 Plant additions for estimated years 2024, 2025 and TY 2026 were developed based on the 2024 budget, taking into consideration any known updates at the time of this Application filing. Plant additions for projects included in the IRRAM beyond 2023 were excluded from projected rate base as they will be recovered through the IRRAM surcharge.

**Q. 49 Costs associated with the NLTL pipe replacement project in NCA was included in rates as part of the PTYM adjustment prior to the filing of this GRC. Please describe the costs included in this GRC for the NLTL.**

A. 49 All actual NLTL capital expenditures incurred and placed into service through 2023, as well as an additional \$14,850,000 expected to be incurred through 2024, are being requested to be recovered through base rates in this proceeding. Part of the reason there is a minimal deficiency in NCA was due to

1 the timelier recovery of the \$4,685,609<sup>3</sup> revenue requirement associated with  
2 this project through the PTYM adjustment between GRCs. The incremental  
3 revenue requirement for the NLTL Project in this GRC is related only to the NLTL  
4 projected to be placed into service in 2024.

5 **Q. 50 What is the current status of the NLTL Project?**

6 A. 50 There are approximately 3.5 miles remaining to complete the NLTL Project, at  
7 an estimated cost of \$30 million. The California Department of Transportation  
8 (CalTrans) informed Southwest Gas this year that they were moving forward  
9 with a fiber optics project in 2024 and intend to complete a full re-pavement of  
10 the highway in 2025. Should the re-pavement occur, CalTrans is expected to  
11 place a five-year no-dig moratorium on the highway. The Company does not  
12 expect to know whether CalTrans will move forward with the re-pavement project  
13 until 2025. The projected capital expenditures for 2024 are to complete tie  
14 overs, associated service replacements, and abandonment of existing facilities,  
15 which allows Southwest Gas to be prepared to continue the NLTL replacement  
16 in 2025 or delay the remaining work until the no-dig moratorium is lifted and work  
17 can continue.

18 **Q. 51 Please describe the capital investment needed to serve the new large SCA**  
19 **customer, National Army Training Center (NTC) at Fort Irwin, California,<sup>4</sup>**  
20 **that is requested for recovery in this GRC.**

21 A. 51 At this time, it is anticipated that an Incremental Facilities Agreement (IFA) will  
22 be finalized and signed in the near future to serve NTC, which will also identify

23  
24 <sup>3</sup> Advice Letter (AL) 1280 for 2024 (a reduced amount was included in AL 1241 for 2023 and AL 1195 for 2022).

25 <sup>4</sup> Commission D.24-04-014, approved April 18, 2014, granted Southwest Gas a Certificate of Public Convenience and Necessity to extend its service territory in Northeast Barstow, California to provide service to NTC.

the minimum annual volume that NTC is required to take after a ramp up period. The projected capital expenditures of approximately \$25.5 million (net of CIAC) that is required to serve NTC are projected to be placed into service in 2026. Due to the average rate base convention, only one half of the projected rate base associated with this capital addition will be reflected in the revenue requirement proposed in this Application. The Company proposes to recover any remaining rate base additions for NTC in the PTYM adjustment, as discussed further below.

**Q. 52 What methodology was used to derive working capital?**

A. 52 Working capital consists of materials and supplies; customer advances; and a cash working capital component determined by a lead-lag study.

Materials and supplies are projected based on five-year historic average of 13-month average balances, consistent with the Company's methodology in prior GRCs. In this GRC, the Company is also proposing to include System Allocable materials and supplies. The System Allocable materials and supplies are projected based on five-year historic average of 13-month average balances and allocated to each jurisdiction based on the 4-factor allocation methodology.

**Q. 53 Please explain how the Company projected customer advances.**

A. 53 Since line extension allowances were eliminated in California for new gas extension contracts executed on or after July 1, 2023, the Company projected when existing customer advances would be refunded through 2026, reducing the customer advances balance existing at December 31, 2023 accordingly.

**Q. 54 Please describe the development of the lead lag study.**

...

...

1 A. 54 The lead-lag study compares differences between the Company's revenue lag  
2 and expense leads. The revenue lag measures the number of days from the  
3 time natural gas service is provided to customers to the time payment is received  
4 from customers. The expense leads measure the number of days from the time  
5 goods and services used to provide natural gas service are provided to the  
6 Company to the time payments are made by the Company for those goods and  
7 services. The lag and leads are measured in days for individual expenses,  
8 converted to "dollar-days" that reflect a weighting by expense amount, and then  
9 summed across all expenses.

10 **Q. 55 Please describe the development of the revenue lag.**

11 A. 55 The revenue lag measures the number of days from the time natural gas service  
12 is provided to customers to the time payment is received from customers. The  
13 revenue lag consists of three components: (1) the service lag; (2) the billing lag;  
14 and (3) the collection lag.

15 The service lag measures the average number of days in the service  
16 period; i.e., the time between the start and end of the billing month. The point  
17 in time at which meters are read indicates the end of the billing month. The  
18 service lag in this lead-lag study was based on the midpoint of the service period,  
19 which reflects that natural gas is delivered evenly over the service period.

20 The billing lag measures the number of days from the time meters are read  
21 to the time bills are recorded and sent to customers. The billing lag was based  
22 on the Company's meter reading schedule. The collection lag measures the  
23 number of days from the time bills are recorded and sent to customers to the  
24 time customer payments are received (i.e., funds are available to the Company).  
25

1 The collection lag in this lead-lag study was based on analysis of the Company's  
2 accounts receivables data.

3 **Q. 56 Please describe the development of the expense lead.**

4 A. 56 Lead days for O&M expenses were determined by first separating the expenses  
5 into four groups: (1) Cost of Gas; (2) O&M expenses, separated between labor  
6 and non-labor expenses; (3) Income Taxes and (4) Taxes Other than Income  
7 Taxes. The lead days for each group were measured separately.

8 Lead days for cost of gas expenses were based on the service lead (i.e.,  
9 the midpoint of the service period) and payment lead (i.e., the number of days  
10 between the end of the service period and payment date).

11 The lead days for regular payroll expenses were based on the number of  
12 days from the midpoint of the pay period to the payment date. The study also  
13 made an adjustment for incentive payments. The adjustment measures the  
14 number of days from the midpoint of the performance period to the payment  
15 date.

16 Lead days associated with other O&M expenses were based on a sample  
17 of invoices with a \$25,000 minimum paid by the Company from January 1, 2023  
18 through December 31, 2023. Lead days were measured for each invoice in the  
19 sample as the number of days from the midpoint of the service period to the  
20 payment date. Invoices were then dollar-weighted to determine lead days for  
21 Other O&M expenses.

22 Lead days associated with federal and state income taxes were measured  
23 as the number of days from the midpoint of the calendar year to the payment  
24 date. The study used the midpoint of the calendar year because federal and  
25 state income taxes are based on annual earnings.

Lead days associated with taxes other than income taxes were measured for the following groups: (1) Property taxes, (2) Sales and Use taxes, (3) Mill Assessments, and (4) Franchise taxes.

Lead days associated with these taxes were based on an analysis of payments from January 1, 2023 through December 31, 2023. Lead days were measured as the number of days from the midpoint of the taxing period (i.e., the period for which the tax was assessed) to the payment date.

**Q. 57 Please describe the development of Other Working Capital Requirement.**

A. 57 Other Working Capital Requirement was calculated using a thirteen-month average balance, ended December 31, 2023. Certain accounts are specific to non-California jurisdictions, so those are removed in the adjustment column. A deferred tax rate is also applicable to certain accounts, which is included in the 13-month averages. System Allocable accounts were allocated using the 4-factor allocation method. California-only accounts were allocated using the California-only 4-factor allocation method.

#### **IX. PENSION AND BENEFITS (CHAPTER 18)**

**Q. 58 Please describe Chapter 18.**

A. 58 Chapter 18 provides an itemized list of pension and benefits (P&B), including paid time off (i.e. indirect time), included in the labor loading percentage projection. P&B expenses are incurred on a total Company basis. Because Southwest Gas has rate jurisdictions in three states as well as two FERC jurisdictions, these costs are distributed through a mechanism called "labor loading".

...

...



1 | **Q. 59 How are the labor loading percentages determined?**

2 | A. 59 For each labor dollar charged to an account, an additional amount (i.e. labor  
3 | loading) is charged to that account. This additional amount represents the  
4 | pensions, benefits, and payroll taxes that relate to those labor dollars. Payroll  
5 | taxes were removed from recorded labor loadings, as discussed in more detail  
6 | below.

7 | **Q. 60 Were labor loadings escalated using the escalation factors in Chapter 7?**

8 | A. 60 Yes. Chapter 18, Sheet 6 shows which P&B were escalated using the labor  
9 | escalation factor, and which P&B were escalated using the materials and  
10 | expenses escalation factor.

11 | **Q. 61 Five years of historical data was provided for pension expense. Do these**  
12 | **amounts represent the pension expense Southwest Gas recorded to**  
13 | **Account 926 on its books?**

14 | A. 61 No. Southwest Gas uses the accrual method for pension accounting in  
15 | accordance with Financial Accounting Standards Board (FASB) Statement No.  
16 | 87 (FAS 87) issued December 1985, which is consistent with the ratemaking  
17 | treatment for pension expense in Arizona and Nevada. However, in D.88-03-  
18 | 072, Ordering Paragraph 2, the Commission rejected FAS 87 for California  
19 | ratemaking purposes. Therefore, Southwest Gas used the cash method for  
20 | reporting historical pension expense, as well as to project test year pension  
21 | expense for California ratemaking purposes. The actuarial studies supporting  
22 | historical PBOP and SERP amounts are provided in response to MDR-077.

23 | ...

24 | ...

25 | ...

1 **Q. 62 How were test year P&B projected?**

2 A. 62 Most P&B were projected based on escalated 2023 base year expenses. The  
3 P&B adjustments are shown on Chapter 18 WP, sheets 4-6. The adjustments  
4 include:

- 5 • Removal of certain Officer Compensation in relation to Senate Bill (SB) 901,  
6 which repealed PU Code Section 706 and added new language prohibiting  
7 an electrical or gas corporation from recovering from ratepayers any annual  
8 salary, bonus, benefits or other consideration of any value, paid to an officer  
9 of the electrical corporation or gas corporation, and requires that  
10 compensation instead be funded solely by shareholders of Southwest Gas.  
11 • Removal of certain miscellaneous benefits costs from the cost of service that  
12 is not being requested for recovery.  
13 • The substitution of pension funding for pension accruals for pension expense  
14 and the normalization of post-retirement costs over five years.

15 Please see the Chapter 18 narratives for additional information.

16 **Q. 63 Are payroll taxes included in the projected labor loading percentages?**

17 A. 63 No. Southwest Gas includes payroll taxes in its labor loading mechanism for  
18 book purposes. However, Cal Advocates previously requested that Southwest  
19 Gas include payroll taxes in Chapter 16, Taxes. Therefore, recorded labor  
20 loading amounts in the various chapters were modified to remove the portion of  
21 labor loading dollars related to payroll taxes, and the projected labor loading  
22 percentages do not include payroll taxes.

23 ...

24 ...

1 **X. PTYM ADJUSTMENT (CHAPTER 22)**

2 **Q. 64 Please describe the PTYM adjustment approved by the Commission in**  
3 **Decision (D.) 21-23-052 issued in Southwest Gas' last GRC.**

4 A. 64 D. 21-23-052 approved an all-party settlement that included a PTYM adjustment.  
5 The PTYM adjustment increased margin annually by 2.75 percent for each of  
6 the three California rate jurisdictions. The PTYM adjustment also included an  
7 Automatic Trigger Mechanism (ATM) which provided for an adjustment to the  
8 Company's authorized cost of capital should preset changes occur. Please refer  
9 to Mr. Forsberg's prepared direct testimony for further discussion of the ATM.  
10 The PTYM adjustment also included an adjustment for Excess Accumulated  
11 Deferred Income Taxes (EADIT). Please refer to Mr. Williams' prepared direct  
12 testimony for further discussion of the EADIT adjustment.

13 **Q. 65 In retrospect, how did the PTYM adjustment work?**

14 A. 65 In the Company's opinion, the PTYM adjustment was effective in conjunction  
15 with its authorized balancing accounts, and requests continuation of the  
16 mechanism. The ATM was triggered in 2024<sup>5</sup>. The Company's response to  
17 Master Data Request-003 provides an actual to authorized comparison of the  
18 results of operations. While the Company's actual results generally appeared  
19 to be below authorized, part of the reason results for 2021 through 2023 were  
20 lower than authorized in the TY 2021 GRC was higher than anticipated inflation  
21 from 2021 to 2023. In general, this indicates that the PTYM adjustment was  
22 appropriate and worked as expected. It also allowed timely recovery of the  
23

24 \_\_\_\_\_  
25 <sup>5</sup> Advice Letter No. 1275 submitted on November 3, 2024, approved December 23, 2023, effective  
January 1, 2024.

revenue requirement associated with the NLTL Project discussed above, a sizable and necessary pipe replacement project in NCA.

**Q. 66 Is Southwest Gas proposing any changes to the PTYM adjustment in this proceeding?**

A. 66 Yes. Southwest Gas is proposing an additional PTYM adjustment for SCA for the timely recovery of the full revenue requirement associated with the addition of a large customer, NTC discussed above, along with the increases in revenue that will be generated each year from this customer as their usage ramps up, to ensure that revenue from this customer matches the net investment in facilities required to serve them.

The Company proposes to make annual margin and cost of service adjustments (to account for the rate base impact, depreciation expenses, property and income taxes) for NTC, to account for the difference in margin and cost of service included in rates for the previous year and actual costs and margin. The usage, and associated margin, for NTC will ramp up starting in 2026 and is not expected to reach the estimated contracted amount until approximately 2030. Since test year 2026 is based on average rate base, only ½ of the NTC rate base is included in the test year. To properly match investment in NTC with the revenue that customer will generate, the Company believes this PTYM adjustment is fair and reasonable and should be approved by the Commission.

**Q. 67 Is Southwest Gas requesting any other changes to the PTYM adjustment?**

A. 67 No. Southwest Gas requests that the PTYM percentage to adjust margin for PTYM years 2027-2030 remain unchanged at 2.75 percent annually. This is reasonable because it is consistent with the PTYM percentage authorized in the

1 last GRC, within the range of the Company's historical wage increases and the  
2 historical compound annual growth rate in the consumer price index, as well as  
3 the escalation percentages provided for labor and materials and expenses in  
4 Chapter 7 for 2024 through 2026.

5 The PTYM for years 2027 through 2030 are reflected in Chapter 22. The  
6 Company is also proposing to continue the annual adjustments for EADIT, and  
7 the ATM in the years it is triggered. The Company is also proposing to retain the  
8 NLTL component of the PTYM adjustment, so it is available when work can  
9 resume on the project.

10 **Q. 68 Does this conclude your prepared direct testimony?**

11 **A. 68 Yes.**

**Company Witness:**  
**Charlene A. Lachica**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
CHARLENE A. LACHICA

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

September 5, 2024

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Prepared Direct Testimony  
of  
Charlene A. Lachica

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Appendix A – Summary of Qualifications of Charlene A. Lachica



BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Charlene A. Lachica

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Charlene A. Lachica. My business address is 8360 S. Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Regulation department. My title is Senior Analyst.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously testified before the Public Utilities Commission of Nevada.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I sponsor Southwest Gas' constant dollar, escalation, and allocation factors.

**Q. 6 Please summarize your prepared direct testimony.**

A. 6 My prepared direct testimony consists of the following key issues:

- Southwest Gas' constant dollar factors applied in its three California rate

jurisdictions (Southern California, Northern California, and South Lake Tahoe);

- The labor and materials and supplies escalation factors employed by Southwest Gas for projected years 2024, 2025, and test year 2026 in the Company's three California rate jurisdictions;
- The development of allocation factors to assign system allocable expenses and Administrative and General (A&G) expenses to Southwest Gas' three California rate jurisdictions; and
- The methodology to create new allocation factors for the proposed consolidation of the Northern California and South Lake Tahoe rate jurisdictions, into a single Northern California rate jurisdiction.

## **II. CONSTANT DOLLAR FACTORS (CHAPTER 7)**

**Q. 7 Please describe Southwest Gas' use of constant dollar factors in this application.**

A. 7 Southwest Gas provides five years (2019-2023) of historical expenses for Southern California, Northern California, South Lake Tahoe, and System Allocable (also referred to as corporate common). This historical data is stated in both nominal and constant dollars (also referred to as real dollars) that have been adjusted for inflation.

The constant dollar factors were computed using the compounded escalation factors obtained from the Consumer Price Index – All Urban Consumers from the U.S. Department of Labor Bureau of Labor Statistics. The indices were then recalculated to set 2023 as the base year (i.e. 2023 = 100). See Chapter 7 Workpapers, Sheet 3.

1 **III. ESCALATION FACTORS (CHAPTER 7)**

2 **Q. 8 Please describe the use of escalation factors by Southwest Gas in this**  
3 **application.**

4 A. 8 Southwest Gas used 2023 as its final (base) year of recorded data. The test  
5 year in this proceeding is 2026. Therefore, Southwest Gas escalated its labor  
6 and non-labor expenses for the projected years of 2024, 2025, and test year  
7 2026 for expected cost increases due to inflation.

8 Southwest Gas used a 9.08 percent of labor increases granted to  
9 employees for its 2024 labor escalation factor, which consists of the average  
10 wage increase granted during 2024 and additional wage increases that were  
11 granted after an external market compensation study was completed. Please  
12 refer to the direct testimony of Company witness Randi L. Cunningham for an  
13 explanation of why the 2024 escalation factor is significantly higher than  
14 historical amounts. For 2025 and 2026, Southwest Gas used a five-year  
15 average (from 2019 through 2023) of 3.10 percent per year for its labor  
16 escalation factor.

17 The escalation of non-labor expenses is discussed below.

18 **Q. 9 Did the Company consider different options when selecting a price**  
19 **escalation index for Materials & Expenses (M&E) costs?**

20 A. 9 Yes. For the escalation of M&E expenses, Southwest Gas evaluated the non-  
21 labor price index distributed in the monthly Public Advocates Office's (PAO)  
22 Escalation Memorandum published by their Water Branch<sup>1</sup>. Southwest Gas also  
23 considered the forecasted U.S. Consumer Price Index – Urban (CPI-U) inflation  
24

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25 <sup>1</sup> Public Advocates Office: Estimates of Non-labor and Wage Escalation Rates for 2023 through 2028 from the June 2024 IHS Global  
Insight U.S. Economic Outlook, dated June 25, 2024.

factors from Blue Chip Economic Indicators<sup>2</sup>, whose approach was uncontested and adopted in Decision 14-06-028<sup>3</sup>.

**Q. 10 Please summarize the non-escalation price index published in the Cal Advocates' Escalation Memorandum.**

A. 10 The Cal Advocates' Escalation Memorandum contains an index based on a composite of ten Producer Price Indexes and the U.S. Consumer Price Index – Wage Earners (CPI-W) weighted at 5% of the total index. The CPI-W measures consumer prices for items such as machinery, office furniture, chemicals, and allied products.

**Q. 11 Why has Southwest Gas elected to propose the CPI-U price index to escalate M&S expenses?**

A. 11 Southwest Gas proposes to use the CPI-U because it is a common factor used to represent general inflation. The Company has found Wolters Kluwer Blue Chip Economic Indicators, first published in 1976, as a reliable forecast source for economic indicators due to contributions from 50-plus leading economists and financial analysts from reputable manufacturers, banks, insurance companies, and brokerage firms. Every month the survey publishes these individual predictions along with an average of their forecasts. This consensus approach helps balance out individual biases and errors and the frequency of monthly publications incorporates current data and data trends. These indicators are widely accepted, cited, and used by national media outlets, popular market indexes, investors, and businesses.

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<sup>2</sup> Blue Chip Economic Indicators, Vol 49, No. 3, March, 2024 Edition, pgs 4-5 and 17.

<sup>3</sup> Southwest Gas' Test Year 2014 General Rate Case, Application 12-12-024.

1 **IV. SYSTEM ALLOCABLE EXPENSES (CHAPTER 8A and 8C)**

2 **Q. 12 What are System Allocable expenses?**

3 A. 12 System Allocable expenses, included in Chapter 8, Tab A, are Southwest Gas'  
4 Administrative and General (A&G) expenses incurred at the corporate level and  
5 generally allocated across the Company's three state jurisdictions<sup>4</sup> (California,  
6 Arizona and Nevada) and two Federal Energy Regulatory Commission (FERC)  
7 regulated jurisdictions - Great Basin Gas Transmission Company (Great Basin)  
8 and Southwest Gas Transmission Company (SGTC).

9 **Q. 13 Please describe the allocation factors Southwest Gas uses to allocate**  
10 **System Allocable expenses across its various rate jurisdictions.**

11 A. 13 The allocation factors are included in Chapter 8, Tab C. Southwest Gas uses  
12 the Modified Massachusetts Formula (MMF) to allocate a portion of corporate  
13 common costs to Great Basin and SGTC. The remaining costs are then  
14 allocated to the state rate jurisdictions based on the 4-Factor methodology, with  
15 two exceptions. Property Insurance (Account 924) is allocated to each state rate  
16 jurisdiction based on Factor II, average gross plant in service, since insurance  
17 premiums are based on insurable property. Administrative Expenses  
18 Transferred to Capital (Account 922) are allocated to each state rate jurisdiction  
19 based on the A&G Overhead factor, since the expenses reflect capital costs.  
20 This approach is described in more detail below and in the narrative summary  
21 to Chapter 8, Tab C.

22 The MMF is calculated from the following three items, which are equally  
23 weighted to determine the recorded MMF: direct labor, margin, and gross plant.

24  
25 <sup>4</sup> The Company's three-state jurisdiction contemplate six separate rate jurisdictions: Northern California, South Lake Tahoe, Southern California, Arizona, Northern Nevada and Southern Nevada.

1 The projected MMF factors are based on the calculation from data recorded  
2 during 2023.

3 The 4-Factor allocation methodology is calculated from the following four  
4 items, which are equally weighted to determine the recorded 4-Factor  
5 percentages: Factor I: direct operating expenses; Factor II: average direct gas  
6 plant in service; Factor III: direct labor; and Factor IV: average number of  
7 customers. The projected 4-Factors are based on the calculation from data  
8 recorded during 2023.

9 The A&G overhead factor is used to capitalize a percentage of A&G  
10 recorded in Accounts 920 and 921 to construction. The credit is recorded to A&G  
11 in Account 922 and is allocated to the various ratemaking jurisdictions based on  
12 the A&G overhead factor. The recorded overhead factor is calculated based on  
13 each jurisdiction's relative percentage of construction. The projected A&G  
14 overhead factors are based on a five-year historical average.

15 **Q. 14 Is Southwest Gas proposing any changes in this application that will**  
16 **impact the Company's allocation factors?**

17 A. 14 Yes. Southwest Gas is proposing to consolidate its Northern California and  
18 South Lake Tahoe rate jurisdictions into a single Northern California rate  
19 jurisdiction. This proposal is discussed in more detail in the prepared direct  
20 testimonies of Randi L. Cunningham and A. Brooks Congdon.

21 **Q. 15 Please explain the computation of the allocation factors for the proposed**  
22 **consolidation of the Northern California and South Lake Tahoe rate**  
23 **jurisdictions.**

24 A. 15 Each component of the MMF, 4-Factor, and A&G Overhead factor for Northern  
25 California and South Lake Tahoe will simply be added together to create the

1 combined MMF, 4-Factor, and A&G Overhead percentages for the combined  
2 Northern California and South Lake Tahoe.  
3 **Q. 16 Does this conclude your prepared direct testimony?**  
4 **A. 16 Yes.**  
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## SUMMARY OF QUALIFICATIONS

### CHARLENE A. LACHICA

I graduated from the University of Phoenix with a Bachelor of Science in Accounting in 2017.

From 2016 to present, I have been employed by Southwest Gas Corporation (Company), initially as an Administrative Representative in the Regulation department. I was promoted to Analyst I/Regulation in 2017, Analyst II/Regulation in 2021 and Senior Analyst/Regulation in 2023. My responsibilities as a Senior Analyst primarily have included acting as lead on all margin, rate development, and implementation filings and tariff interpretation and administration for the Company's California rate jurisdiction, as well as contributing to the Company's Nevada rate jurisdiction's General Rate Case and Annual Rate Adjustment Applications. In 2024, my responsibilities shifted to working on regulatory filings and projects related to the Company's revenue requirements and cost of service, as well as preparing and analyzing components of the Company's annual budget.



**Company Witness:**  
**Kasey D. Bohannon**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
KASEY D. BOHANNON

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

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Prepared Direct Testimony  
of  
Kasey D. Bohannon

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Appendix A – Summary of Qualifications of Kasey D. Bohannon

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
KASEY D. BOHANNON

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Kasey D. Bohannon. My business address is 1600 E. Northern Avenue, Phoenix, Arizona 85020.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Regulation department. My title is Director of Regulation.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously provided testimony to the New Mexico Public Regulation Commission and the Arizona Corporation Commission.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 The purpose of my prepared direct testimony is to present the 2026 Test Year General Rate Case proposals for the regulatory accounts and development of the regulatory amortizations for Southwest Gas' three California rate jurisdictions: Southern California, Northern California, and South Lake Tahoe.

1 **Q. 6 Please summarize your prepared direct testimony.**

2 A. 6 My prepared direct testimony will discuss the Company's proposals for regulatory  
3 accounts consisting of the following key issues:

- 4 • *Development of test year 2026 regulatory amortizations;*
- 5 • *Disposition of regulatory account balances;*
- 6 • *Continuation of existing regulatory accounts;*
- 7 • *Closure of regulatory accounts; and*
- 8 • *Creation of new regulatory accounts.*

9 **II. Disposition of Regulatory Account Balances**

10 **Q. 7 What is Southwest Gas' proposal for the disposition of the regulatory**  
11 **accounts discussed herein?**

12 A. 7 Southwest Gas is proposing to amortize the remaining balances either at year-  
13 end 2023 or projected balances at year-end 2025 over the five-year rate case  
14 cycle as discussed further below, beginning with the effective date of rates  
15 approved in this application.

16 **A. Environmental Compliance Costs Memorandum Account (ECCMA)**

17 **Q. 8 What is the purpose of the ECCMA?**

18 A. 8 The purpose of the ECCMA is to record Southwest Gas' allocated portion of  
19 California Air Resources Board (CARB) administrative fees associated with the  
20 implementation of Assembly Bill (AB) 32, the California Global Warming  
21 Solutions Act of 2006. Costs recorded in the ECCMA apply to all customer  
22 classes, excluding the Company's "self-reporting" customers that are directly  
23 billed by the CARB.

1 **Q. 9 What is the balance in the ECCMA and what is the proposed ratemaking**  
2 **treatment of the balance in the account?**

3 A. 9 The balance as of December 31, 2023 was \$966,550 undercollected. Southwest  
4 Gas will estimate the balance through December 31, 2025 by projecting the  
5 administrative fees for 2024 and 2025 and reducing the balance by the currently  
6 authorized annual amortization of \$199,680 approved in Decision (D.) 21-03-052,  
7 which results in a projected balance of \$908,228. Each California rate jurisdiction  
8 is allocated a portion of this amount based on its weighted 4-factor relative to the  
9 Total California 4-factor. The Company is proposing to amortize the projected  
10 balance in base rates.

11 **B. Infrastructure Reliability and Replacement Adjustment Mechanism (IRRAM)**

12 **Q. 10 What is the purpose of the IRRAM?**

13 A. 10 The purpose of the IRRAM is to balance the difference between the revenue  
14 requirements associated with Commission-approved programs with recorded  
15 revenues to recover these costs. The IRRAM allows Southwest Gas to establish  
16 rates to recover the revenue requirement on the authorized infrastructure  
17 programs approved for recovery through the IRRAM between general rate cases.  
18 A separate IRRAM account is maintained for Southwest Gas' three California  
19 ratemaking jurisdictions (Southern California, Northern California and South Lake  
20 Tahoe)

21 **Q. 11 What is the balance in the IRRAM and what is the proposed ratemaking**  
22 **treatment of the balance in the account?**

23 A. 11 The balance as of December 31, 2023 was a \$7,845,928 undercollection  
24 (\$6,994,695 for Southern California, \$726,103 for South Lake Tahoe and  
25 \$125,130 for Northern California). Southwest Gas is proposing to amortize the

balance in base rates, and, to avoid double recovery, will discontinue recording the capital deferrals for the projects included in base rates in this Application upon the effective date.

**C. Mobile Home Park Conversion Balance Account (MHPCBA)**

**Q. 12 What is the purpose of the MHPCBA?**

A. 12 The MHPCBA is a two-way balancing account used for recording and recovering the incremental revenue requirement associated with converting submetered residents at mobile home parks from master-metered natural gas service to direct utility service in accordance with the Mobilehome Park (MHP) Conversion Pilot Program provisions adopted in Decision (D.) 14-03-021 and extended pursuant to Resolution E-4958. D.20-04-004 further authorized a ten-year Mobilehome Park Conversion Program, beginning January 1, 2021. The Company established the MHPCBA pursuant to D.14-03-021 and continued to record MHP program expenses in the MHPCBA in accordance with D.20-04-004. A separate MHPCBA has been maintained for each of Southwest Gas' California rate jurisdictions.

**Q. 13 What are the balances in the MHPCBAs and what is the proposed ratemaking treatment of the balances in the accounts?**

A. 13 The balances for the To the Meter (TTM) MHPCBAs as of December 31, 2023 are \$1,818,975 for Southern California, \$24,097 for Northern California, and \$242,107 for South Lake Tahoe. The Company is proposing to continue to recover these costs through the MHPCBA Adjustment rate. Southwest Gas will discontinue recording the capital deferrals for the parks in-service and requested in base rates in this Application as of December 31, 2025, or upon the effective date of the rates in this Application to avoid double recovery. The MHPCBA

Beyond the Meter (BTM) balances for each rate jurisdiction through December 31, 2023 are: \$3,547,930 for Southern California, \$29,629 for Northern California and \$457,198 for South Lake Tahoe. Each project is amortized over 10 years per D.14-03-021. The MHPCBA BTM also includes a line item for the annual amortization of the BTM investment because the revenue requirement deferrals on these assets will cease at December 31, 2025, and these investments are not included in Southwest Gas' GPIS balances. The amounts requested are \$572,173 for Southern California, \$3,593 for Northern California and \$66,902 for South Lake Tahoe.

**D. Residential Disconnection Protections Memorandum Account (RDPMA)**

**Q. 14 What is the purpose of the RDPMA?**

A. 14 The purpose of the RDPMA is to track Southwest Gas' incremental costs associated with the implementation of the customer protections required by D. 22-08-037. Southwest Gas was authorized to establish the RDPMA in December 2022, upon the approval of Advice Letter (AL) No. 1234.

**Q. 15 What is the balance in the RDPMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 15 The balance as of December 31, 2023 was \$0. Southwest Gas did not incur administrative costs with respect to the customer protections adopted in D.22-08-037. However, the Company is proposing to keep the account open to track costs associated with waived reconnection charges beginning in 2024 and will seek recovery of any recorded costs in a future general rate case.

...

...



**E. Pension Balancing Account (PBA)**

**Q. 16 What is the purpose of the PBA?**

A. 16 The PBA is a two-way balancing account recorded in Southwest Gas' general ledger. The purpose of the PBA is to balance the difference between authorized and actual amounts associated with the Company pension fund that are allocable to California. The PBA was established in 2014 pursuant to D.14-06-028.

**Q. 17 What is the balance in the PBA and what is the proposed ratemaking treatment of the balance in the account?**

A. 17 The balance as of December 31, 2023 was \$16,167,113, (\$12,335,439 for Southern California, \$2,108,364 for Northern California, and \$1,723,310 for South Lake Tahoe). Southwest Gas is proposing to amortize the balance in base rates and will continue to track the difference between the actual and authorized pension fund amounts in the PBA.

**III. Continuation of Existing Regulatory Accounts**

**A. New Environmental Regulatory Balancing Account (NERBA)**

**Q. 18 What is the purpose of the NERBA?**

A. 18 The NERBA is a two-way balancing account used for recording and recovering the revenue requirement associated with the implementation of the Natural Gas Leak Abatement Program 26 Best Practices adopted in D.17-06-015. Southwest Gas was authorized to establish the NERBA pursuant to D.17-06-015. A separate NERBA is maintained for each of Southwest Gas' three California ratemaking jurisdictions.

**Q. 19 What is the balance in the NERBA and what is the proposed ratemaking treatment of the balance in the account?**

1 A. 19 The balance as of December 31, 2023 was \$43,546 (\$27,223 for Southern  
2 California, \$8,391 for Northern California, and \$7,932 for South Lake Tahoe).  
3 Because Southwest Gas does not anticipate recording additional costs to this  
4 account at this time, the Company is proposing to continue to recover the balance  
5 through the NERBA adjustment rate and move any remaining balance as of  
6 January 1, 2026 to the Fixed Cost Adjustment Mechanism (FCAM) account. The  
7 NERBA adjustment rate will be reset to zero at that time.

8 **Q. 20 Does Southwest Gas propose to keep the NERBA open and in the**  
9 **Company's tariff?**

10 A. 20 Yes. D.17-06-015 also requires the respondent natural gas utilities, including  
11 Southwest Gas, to file a biennial compliance plan (Emissions Mitigation Plan) to  
12 report on the Company's emission reduction efforts and adherence to the  
13 Commission's twenty-six Best Practices (BPs) for emission reduction. During  
14 this time, Southwest Gas may propose new programs or procedures related to  
15 the BPs for cost recovery through the NERBA as the need arises. Therefore,  
16 Southwest Gas proposes to keep the NERBA open until such time the  
17 Commission no longer requires compliance with the BPs pursuant to D.17-06-  
18 015 and the potential to incur costs no longer exists.

19 **B. Natural Gas Leak Abatement Program Balance Account (NGLAPBA)**

20 **Q. 21 What is the purpose of the NGLAPBA?**

21 A. 21 The NGLAPBA is a one-way balancing account for the purpose of recording and  
22 recovering costs related to Southwest Gas' authorized Emissions Mitigation Plan  
23 Pilot Projects and Research and Development activities. The Company was  
24 authorized to establish the NGLAPBA pursuant to D.17-06-015. A separate  
25 NGLAPBA is maintained for each of Southwest Gas' three California ratemaking

1 jurisdictions.

2 **Q. 22 What is the balance in the NGLAPBA and what is the proposed ratemaking**  
3 **treatment of the balance in the account?**

4 A. 22 The balance as of December 31, 2023 was \$1,522,9334 (\$1,395,416 for  
5 Southern California, \$72,533, for Northern California, and \$54,984 for South Lake  
6 Tahoe). Because Southwest Gas does not anticipate recording additional costs  
7 to this account at this time, the Company proposes to continue to recover the  
8 balance through the NGLAPBA adjustment rate and move any remaining balance  
9 as of January 1, 2026 to the FCAM account. The NERBA adjustment rate will be  
10 reset to zero at that time.

11 **Q. 23 Does Southwest Gas propose to keep the NGLAPBA open and in the**  
12 **Company's tariff?**

13 A. 23 Yes. The same reason stated above for the NERBA, Southwest Gas will keep  
14 the NGLAPBA open until such time that the Commission no longer requires  
15 compliance with the BPs adopted in D.17-06-015 and the potential to incur costs  
16 no longer exists.

17 **C. Natural Gas Leak Abatement Program Memorandum Account (NGLAPMA)**

18 **Q. 24 What is the purpose of the NGLAPMA?**

19 A. 24 Also established pursuant to D.17-06-015, the NGLAPMA tracks Southwest Gas'  
20 incremental administrative costs associated with the implementation of the  
21 Natural Gas Leak Abatement Program BPs.

22 **Q. 25 What is the balance in the NGLAPMA?**

23 A. 25 The balance as of December 31, 2023 was \$0.  
24  
25

1 **Q. 26 Does Southwest Gas propose to keep the NGLAPMA open and in the**  
2 **Company's tariff?**

3 A. 26 Yes, similar to the NERBA and NGLAPBA, Southwest Gas proposes to keep the  
4 NGLAPMA open until such time that the Commission no longer requires  
5 compliance with the BPs adopted in D.17-06-015 and the potential to incur  
6 related costs no longer exists.

7 **D. Conservation and Energy Efficiency Balancing Account (CEEBA)**

8 **Q. 27 What is the purpose of the CEEBA?**

9 A. 27 The purpose of the CEEBA is to balance the difference between Southwest Gas'  
10 Commission-authorized Conservation and Energy Efficiency (CEE) program  
11 costs, including outreach, administrative, and program audit costs, with the Public  
12 Purpose Program (PPP) Surcharge revenue collected to recover these costs.  
13 The CEEBA is a one-way balancing account that Southwest Gas was authorized  
14 to establish in D.14-06-028.

15 **Q. 28 What was the balance in the CEEBA and what is the proposed ratemaking**  
16 **treatment of the balance in the account?**

17 A. 28 The balance as of December 31, 2023 was \$243,811. Southwest Gas is  
18 proposing to continue to collect the CEEBA balance as a component of the PPP  
19 surcharge and will adjust the CEEBA rate when it adjusts its PPP surcharges by  
20 October 31 for a January 1 effective date the following year.

21 **Q. 29 Is Southwest Gas proposing any changes to the CEEBA?**

22 A. 29 No. Southwest Gas keep the CEEBA open to recover costs related to its CEE  
23 programs.

24 ...

**E. Greenhouse Gas Balancing Account (GHGBA)**

**Q. 30 What is the purpose of the GHGBA?**

A. 30 The GHGBA is a two-way balancing account established pursuant to D.14-12-040 for the purpose of tracking and recording costs incurred to comply with the CARB natural gas supplier Cap-and-Trade Program and revenues from consignment of Southwest Gas' natural gas supplier greenhouse gas (GHG) allowances for auction under the Cap-and-Trade Program. The GHGBA consists of four subaccounts, the Cap-and-Trade Program compliance costs and revenues subaccounts, a subaccount to record emissions costs related to Lost and Unaccounted for Gas for Covered Entities under the Cap-and-Trade Program, and a subaccount for \$652,000, Southwest Gas' set aside share to fund a bio-synthetic natural gas (bio-SNG) pilot at its discretion pursuant to D.22-02-025.

**Q. 31 Is Southwest Gas proposing to modify the GHGBA or any of its subaccounts?**

A. 31 **No.**

**Q. 32 What is the proposed ratemaking treatment of the balance in the account?**

A. 32 Southwest Gas proposes to continue to recover the balance in Cap-and-Trade compliance costs and LUAF costs through the GHGBA surcharge adjusted annually through its Annual Balancing Account Adjustment (BAA) AL (Annual BAA AL). The revenues subaccount will be disposed of through the annual California Climate Credit to customers that is adjusted in the Annual BAA AL. The bio-SNG subaccount will be adjusted if Southwest Gas develops an eligible bio-SNG pilot, Otherwise the balance will be returned to customers through the California Climate Credit if unused proceeds remain as of December 31, 2032.

**F. Biomethane Injection Incentive Program Balancing Account (BIIPBA)**

**Q. 33 What is the purpose of the BIIPBA?**

A. 33 . The BIIPBA is a two-way balancing account established pursuant to D.15-06-29 for the purpose of tracking and recording Southwest Gas payments for eligible interconnection costs made to biomethane gas suppliers as set forth in the Company's Tariff Rule No. 22 – Standard Renewable Gas Interconnections to the Utility's Pipeline System. The payments are made in accordance with the Commission's monetary incentive program established in D.15-06-029 and D.20-12-031.

**Q. 34 What was the balance in the BIIPBA and what is the proposed ratemaking treatment of the balance in the account?**

A. 34 The balance as of December 31, 2023 was \$0. Any future balance will be collected through the BIIPBA surcharge rate and adjusted, as necessary, through Southwest Gas' Annual BAA AL effective January 1 of the following year.

**G. Biomethane Procurement and Administrative Cost Balancing Account (BPACBA)**

**Q. 35 What is the purpose of the BPACBA?**

A. 35 The BPACBA is an interest-bearing two-way balancing account established pursuant to D.22-02-025 for the purpose of recording and recovering costs related to Southwest Gas' compliance with D.22-02-025, which implemented Senate Bill (SB) 1440 and established short- and medium-term biomethane (i.e., renewable natural gas and/or bio-SNG) procurement targets to reduce short-lived climate pollution emissions. The BPACBA consists of two subaccounts: The Biomethane Commodity Cost Subaccount (to record incremental above-market

biomethane commodity costs) and the Biomethane Procurement Administrative Cost Subaccount (to record program administrative costs related to SB 1440 procurement goals).

**Q. 36 What was the balance in the BPACBA and what is the proposed ratemaking treatment of the balance in the account?**

A. 36 The balance as of December 31, 2023 was \$0 given that no SB 1440 renewable gas procurements have been made nor has Southwest Gas incurred any program related administrative costs to date. Any future balance will be collected through the BPACBA surcharge rate and adjusted, as necessary, through the Annual BAA AL, effective January 1 of the following year.

#### **H. Residential Uncollectible Balancing Account (RUBA)**

**Q. 37 What is the purpose of the RUBA?**

A. 37 The RUBA is an interest-bearing two-way balancing account established pursuant to D.22-08-037 for the purpose of recording and recovering costs related to the difference between authorized revenues associated with uncollectible expense for residential customers and actual residential customer bad debt expense. A separate RUBA is maintained for each of Southwest Gas' three California ratemaking jurisdictions.

**Q. 38 What was the balance in the RUBA and what is the proposed ratemaking treatment of the balance in the account?**

A. 38 The balance as of December 31, 2023 was \$2,531,192. Southwest Gas will continue to collect the RUBA balance through the RUBA surcharge that is adjusted through the Annual BAA AL, effective January 1 of the following year.

...

**I. Catastrophic Event Memorandum Account (CEMA) (possible exclusion)**

**Q. 39 What is the purpose of the CEMA?**

A. 39 The purpose of the CEMA is to record all costs incurred by Southwest Gas associated with a catastrophic event (a federal or state declared disaster or state of emergency). The Company will record the costs for the following in CEMA: 1. Restoring service to the Company's customers; 2. Repairing, replacing, or restoring damaged Company facilities; and 3. Complying with governmental agency orders.

**Q. 40 What was the balance in the CEMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 40 The balance as of December 31, 2023 was \$0. Southwest Gas will continue to keep the account open and will seek recovery of any future costs recorded in the CEMA in a future general rate case.

**J. Tax Memorandum Account (TMA)**

**Q. 41 What is the purpose of the TMA?**

A. 41 The purpose of the TMA is to track any revenue difference resulting from select differences between Southwest Gas' authorized income tax expenses and its actually incurred income tax expenses, including repair deductions and bonus depreciation. The TMA was established in accordance with D.17-06-006.

**Q. 42 What was the balance in the TMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 42 The balance as of December 31, 2023 was a \$3,939,567 liability. The current annual amortization of (\$1,242,703) was approved in D.21-03-052, therefore the balance will be zero as of December 31, 2025. The TMA will remain open to account for potential future tax changes and until a Commission decision closes



the account.

**K. Emergency Customer Protections Memorandum Account (ECPMA)**

**Q. 43 What is the purpose of the ECPMA?**

A. 43 Established pursuant to D.18-08-004, the purpose of the ECPMA is to record all incremental costs incurred by Southwest Gas associated with providing the residential and nonresidential emergency customer protections set forth in D.18-08-004 for any disasters where the Governor of California has declared a State of Emergency that includes areas within the Company's service territories and where the disaster has either: (1) resulted in the loss or disruption of the delivery or receipt of utility service; and/or (2) resulted in the degradation of the quality of utility service. Should such a disaster occur, the Company shall file a Tier 1 AL within 15 days of the Governor's State of Emergency Proclamation reporting its compliance with D.18-08-004.

**Q. 44 What was the balance in the ECPMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 44 The balance as of December 31, 2023 was \$0. Southwest Gas will keep the ECPMA account open to account for incremental emergency protection costs that may occur in the future.

**L. Customer Data Modernization Initiative Balancing Account (CDMIBA)**

**Q. 45 What is the purpose of the CDMIBA?**

A. 45 The CDMIBA is a two-way balancing account established in accordance with D.20-07-016 for the purpose of recording and recovering the revenue requirement for the incremental operations and maintenance (O&M) and capital costs associated with Customer Data Modernization Initiative (CDMI) to replace

two of Southwest Gas legacy systems, the Customer Service System (CSS) and the Gas Transaction System (GTS). A separate CDMIBA is maintained for each of Southwest Gas' three California rate jurisdictions.

**Q. 46 What was the balance in the CDMIBA and what is the proposed ratemaking treatment of the balance in the account?**

A. 46 The balance in the CDMIBA as of December 31, 2023 was \$1,788,372 related to the CSS replacement and implementation portion of the CDMI project. The related revenue requirement in the CDMIBA will cease the day before rates are effective in in this Application. At that time, the revenue requirement recorded in the CDMIBA will roll into the base margin revenue requirement. The CDMIBA adjustment rate will remain in place until the revenue requirement and incremental O&M costs recorded in the CDMIBA are fully collected and will be adjusted annually as necessary in Southwest Gas' Annual BAA AL. The CDMIBA will remain open to record the revenue requirement related to the GTS portion of the CDMI project.

**M. Officer Compensation Memorandum Account-2019 (OCMA-2019)**

**Q. 47 What is the purpose of the OCMA-2019?**

A. 47 The OCMA-2019 is a memorandum account established pursuant to Public Utilities Code Section 706, as enacted by Senate Bill 901 (2018, Dodd). Public Utilities Code Section 706 requires, among other things, that all forms of compensation for officers of electrical or gas corporations shall be paid solely by shareholders. The purpose of the OCMA-2019 is to track the California allocable difference between (1) compensation for officers of the utility that is authorized in General Rate Cases (GRCs) or resolutions and; (2) all compensation as defined by Public Utilities Code Section 706. The term "officer" shall be defined as those

employees of the investor-owned utilities in positions with titles of Vice President or above, consistent with Rule 240.3b-7 of the Securities Exchange Act.

**Q. 48 What was the balance in the OCMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 48 The balance as of December 31, 2023 was \$0. Southwest Gas excluded the total compensation of officers as defined by the Securities Exchange Act in its last general rate case (Test Year 2021; A.19-08-015), therefore, there was no difference to track. Although Southwest Gas will continue to exclude amounts pursuant to Public Utilities Code Section 706 from the cost of service as a proforma adjustment in the Company's future general rate case Applications, the OCMA-2019 will remain open until closed at the direction by the Commission.

#### **V. Closure of Regulatory Accounts**

**Q. 49 Is Southwest Gas proposing to close any regulatory Accounts?**

A. 49 Yes. Southwest Gas is proposing to close all the regulatory accounts listed in this section. Once the amortization of the account balances in these accounts is complete, the Company will no longer have a need for them. The entire balance for each of these accounts is being proposed for a five-year amortization (2026-2030).

#### **A. Public Purpose Program Memorandum Account (PPPMA)**

**Q. 50 What is the purpose of the PPPMA?**

A. 50 Established pursuant to D.11-11-009, the purpose of the PPPMA was to record the difference between Southwest Gas PPP revenue requirement authorized in D.11-11-009 and that requested by the Company in Application (A.)11-06-019. D.14-11-005 extended the PPPMA on a month-to-month basis beginning January 1, 2015, until the Commission adopted a final decision approving

Southwest Gas' 2015-2017 (A.15-02-001) ESA and CARE Program Budget Application. D.19-11-005 was issued in A.15-02-001, effective November 7, 2019.

**Q. 51 What was the balance in the PPPMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 51 The balance as of December 31, 2023 was \$0. Given that the Commission has not extended the PPPMA, Southwest Gas is proposing to close this account.

**B. Greenhouse Gas Memorandum Account (GHGMA)**

**Q. 52 What is the purpose of the GHGMA?**

A. 52 The GHGMA, established pursuant to D.14-12-040, is used to track Southwest Gas' administrative and outreach costs incurred to comply with the CARB's Cap-and-Trade Program.

**Q. 53 What was the balance in the GHGMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 53 The balance in the GHGMA as of December 31, 2023 was \$20,750. A \$4,140 annual regulatory amortization was approved in D.21-03-052 so Southwest Gas is proposing to amortize the remaining balance of \$12,470 at December 31, 2025 over five years (2026-2030) at approximately \$2,494 annually. Each California rate jurisdiction is allocated a portion of this amount based on its weighted 4-factor relative to the Total California 4-factor. Pursuant D.15-10-032, the GHGMA should sunset once Southwest Gas has the opportunity to request approval of natural gas GHG-related administrative costs in a general rate case.<sup>1</sup> Therefore,

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<sup>1</sup> D.15-10-032 – *Decision Adopting Procedures Necessary for Natural Gas Corporations to Comply with the California Cap on Greenhouse Gas Emissions and Market-Based Compliance Mechanisms (Cap-and-Trade Program)*, at pgs. 21 and 60.

Southwest Gas proposes to close the account once the balance is fully amortized.

**C. COVID-19 Pandemic Protections Memorandum Account (CPPMA)**

**Q. 54 What is the purpose of the CPPMA?**

A. 54 Established pursuant to Resolution M-4842, dated April 16, 2020, the purpose of the CPPMA is to record incremental costs and waived charges incurred by Southwest Gas associated with its implementation of the COVID-19 customer protections. The COVID-19 customer protections applied to all Residential and Small Business Customers (as defined in the Company's tariff).

**Q. 55 What was the balance in the CPPMA and what is the proposed ratemaking treatment of the balance in the account?**

A. 55 The balance as of December 31, 2023 was \$1,403,613. Southwest Gas is proposing to amortize the balance and include in base rates. This will result in a \$280,723 annual amortization. Each California rate jurisdiction is allocated a portion of this amount based on its weighted 4-factor relative to the Total California 4-factor. Southwest Gas proposes to close the CPPMA once the balance is fully amortized.

**VI. Creation of New Regulatory Accounts**

**A. Damage Prevention Cost Balancing Account (DPCBA)**

**Q. 56 What is the DPCBA?**

A. 56 Southwest Gas proposes to establish the DPCBA, a two-way balancing account, to record and recover costs associated with damage prevention costs. The DPCBA proposal is discussed further in the Prepared Direct Testimony of Company Witness Valerie J. Ontiveroz,

1   **Q.   57   Does this conclude your Prepared Direct Testimony?**

2   **A.   57   Yes.**

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## SUMMARY OF QUALIFICATIONS

### KASEY D. BOHANNON

Kasey D. Bohannon is the Director of Regulation for Southwest Gas Corporation (Southwest Gas). In this role, she oversees revenue requirement activities in Arizona, California, and Nevada.

Kasey has worked in the utility industry for over 15 years. Prior to joining Southwest Gas in January 2020, she held various roles in Accounting, Finance and Regulatory at Arizona Public Service. More recently, she was the Regulatory Manager at EPCOR, a gas and water utility, where she oversaw all regulatory activities in three jurisdictions (Arizona, New Mexico, and Texas). In her previous roles, she was responsible for preparing and reviewing rate case filings, including cost of service studies, testimony, and compliance filings.

Mrs. Bohannon graduated from Northern Arizona University with Bachelor of Science in Business Administration in Finance. She also received her Master of Business Administration with an emphasis in Accounting.

**Company Witness:**  
**A. Brooks Congdon**



IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
A. BROOKS CONGDON

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

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Prepared Direct Testimony  
of  
A. Brooks Congdon

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BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
A. Brooks Congdon

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Anthony Brooks Congdon. My business address is 8360 S. Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 Please describe your current position.**

A. 2 I am currently employed by Southwest Gas Corporation (Southwest Gas or Company) as Manager in the Regulation Department.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously testified before the California Public Utilities Commission (Commission), the Arizona Corporation Commission, and the Public Utilities Commission of Nevada.

**II. PURPOSE OF TESTIMONY**

**Q. 5 What is the overall purpose of your testimony?**

A. 5 The purpose of my testimony is to discuss Southwest Gas' rate design proposals for its three California rate jurisdictions (Southern California, Northern California and South Lake Tahoe), including: the utilization of the class cost of service

study (CCOSS) in designing the Company's proposed rates presented in this case, the Company's proposal to consolidate its Northern California and South Lake Tahoe rate jurisdictions into a single Northern California rate jurisdiction, and the Company's decision to remove the City of Victorville (COV) from this rate case proceeding. Lastly, I discuss the resulting customer bill and customer affordability impacts associated with the Company's requested base revenue increase and rate design proposals.

### **III. IDENTIFICATION AND SUMMARY OF EXHIBITS**

**Q. 6 Are you sponsoring any exhibits in support of your testimony?**

A. 6 Yes, I am sponsoring Exhibit Nos. (ABC-1), (ABC-2), (ABC-3), and (ABC-4), displaying the results of Southwest Gas' proposed consolidation of the Northern California and South Lake Tahoe rate jurisdictions, and Exhibit No. (ABC-5) displaying detailed affordability metrics of Southwest Gas' proposed residential rate designs.

### **IV. CLASS COST OF SERVICE STUDY**

#### **A. Overview**

**Q. 7 Please describe the purpose of a CCOSS.**

A. 7 The purpose of a CCOSS is to allocate a utility's overall cost of service to its various classes of service in a manner that reflects the relative costs of providing service to each class. The results of the CCOSS can be utilized to determine the relative cost of service for each rate class and to help determine the revenue responsibility each class should assume. The utility can then leverage the results as guidance when designing proposed rates for their rate classes.

1 **Q. 8 Please describe how a CCOSS is typically developed.**

2 A. 8 A CCOSS is typically developed by identifying the relationship between the  
3 service requirements for each rate class and their respective cost drivers, which  
4 is accomplished by following a process that consists of three key steps: 1) Cost  
5 Functionalization; 2) Cost Classification; and 3) Cost Allocation. This approach  
6 is well established in industry literature and is consistent with Southwest Gas'  
7 approach authorized by the Commission in its Test Year (TY) 2014 and TY 2021  
8 general rates cases, Application (A.)12-12-024 and A.19-08-015, respectively.<sup>1</sup>

9 **Q. 9 Please describe the Cost Functionalization step.**

10 A. 9 Cost Functionalization is the first step, which consists of categorizing plant  
11 investment costs and operating expenses by the operational functions with  
12 which they are associated. These operational function categories are largely  
13 related to either production, storage, transmission, or distribution.

14 **Q. 10 Please describe the Cost Classification step.**

15 A. 10 Cost Classification is the second step, which consists of separating the  
16 functionalized cost items further, dependent upon the three primary factors that  
17 determine the amount of the costs incurred. These factors are: 1) the number of  
18 customers; 2) the need to meet the peak demand requirements that customers  
19 place on the system; and 3) the quantity of gas commodity consumed.

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<sup>1</sup> Decision (D.) 14-06-028, - *Alternate Proposed Decision Adopting Test Year 2014 General Rate*  
24 *Increases for Southwest Gas Corporation's Southern California, Northern California and South Lake*  
25 *Tahoe Rate Jurisdictions*, approved June 12, 2014; and D.21-03-052 – *Decision Granting Joint Motion for*  
*Approval of Settlement Between Southwest Gas Corporation, Public Advocates Office and City of*  
*Victorville Adopting Test Year 2021 General Rate Increases*, approved March 25, 2021.

1 **Q. 11 Please describe the Cost Allocation step.**

2 A. 11 Cost Allocation is the third and final step, which consists of allocating each  
3 functionalized and classified cost element to the individual customer(s) or rate  
4 class.

5 **B. Southwest Gas' CCOSS**

6 **Q. 12 Did the Company utilize the same approach described above to develop**  
7 **its CCOSS?**

8 A. 12 Yes, Southwest Gas utilized the same approach as described above in the  
9 development of its CCOSS.

10 **Q. 13 Please describe the data the Company utilized to prepare its CCOSS.**

11 A. 13 Southwest Gas' CCOSS is based on test year data for the period January 1,  
12 2026 through December 31, 2026. The study includes the number of expected  
13 customers, sales, and revenues for the test year, by rate classification. Projected  
14 test year sales are reflective of normal weather conditions. Projected revenues  
15 at current rates are reflective of Southwest Gas' 2025 authorized margin  
16 approved in D.21-03-052.

17 **Q. 14 What rate base items were included as part of the Company's CCOSS?**

18 A. 14 Southwest Gas' CCOSS includes rate base items such as intangible plant,  
19 distribution plant, and general plant-in-service. Other rate base items, such as  
20 cash working capital, materials & supplies, customer deposits and deferred  
21 income taxes were also included in the CCOSS.

22 **Q. 15 Were any additions or reductions to rate base included?**

23 A. 15 Yes, cash working capital, and materials and supplies were included as additions  
24 to rate base, while deferred income taxes and customer deposits were included  
25 as reductions to rate base.

1 **Q. 16 What operations and maintenance (O&M) expense items were included as**  
2 **part of the Company's CCOSS?**

3 A. 16 Southwest Gas' CCOSS includes O&M expense items such as other gas supply,  
4 distribution, customer accounts, customer service & information, sales, and  
5 administrative and general. Taxes such as payroll and property taxes were also  
6 included as O&M expense items.

7 **Q. 17 Please discuss the Company's approach regarding the functionalization**  
8 **step of its CCOSS.**

9 A. 17 Since Southwest Gas does not currently have any production or storage and has  
10 an insignificant amount of transmission throughout its three California rate  
11 jurisdictions,<sup>2</sup> the Company functionalized all cost of service as distribution.

12 **Q. 18 Please discuss the Company's approach regarding the classification step**  
13 **of its CCOSS.**

14 A. 18 Southwest Gas classified its cost of service into one of the following three  
15 categories:

16 1) Customer Related – costs associated with providing customers access to the  
17 natural gas system, as well as providing on-going customer services, such as  
18 meter reading and billing.

19 2) Demand Related – costs associated with meeting customer peak demand  
20 requirements, such as the installation of high-pressure distribution mains.

21 3) Commodity Related – costs associated with meeting customer commodity  
22 requirements, such as the cost of natural gas odorant.

23  
24 

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<sup>2</sup> Southwest Gas has approximately 628 feet of transmission pipeline in its Southern California service  
25 territory and no transmission pipeline in its Northern California service territories (including South Lake  
Tahoe.)

Costs were either classified into one singular category, e.g., the cost of meter reading was classified as solely customer related, or into more than one category, e.g., the cost of distribution mains was classified as both customer related and demand related.

**Q. 19 How did the Company classify distribution mains?**

A. 19 The classification of distribution mains is reflective of two key cost drivers: 1) number of customers and 2) peak or “design day” demand. Southwest Gas used the same approach to classify distribution mains as approved in D.14-06-028 and D.21-03-052, 50 percent customer-related and 50 percent demand-related.

**Q. 20 How did the Company classify its other rate base items?**

A. 20 Other rate base items were similarly classified based on their underlying cost driver(s). For example, meter cost, meter installation, service cost, and regulator investments were all classified as customer related since they provide customers access to the natural gas system. Rate base items not directly associated with one of the classification categories, such as general plant, were classified through a composite classifier based on the related costs.

**Q. 21 How did the Company classify O&M expenses?**

A. 21 Southwest Gas classified O&M expenses in a manner similar to their respective plant items. For example, Maintenance of Services was allocated based on the allocation of Services Plant O&M expenses not directly associated with one of the classification categories, such as administrative and general expenses, were classified through a composite classifier based on related costs.



1 **Q. 22 Please discuss the Company's approach regarding the allocation step of**  
2 **its CCOSS.**

3 A. 22 Southwest Gas allocated costs to each rate class based on the costs incurred  
4 to serve that class, which required the development of three types of cost  
5 allocators that reflect the design of the Company's natural gas system:

6 1) Class Determinants – class characteristics, such as number of customers,  
7 consumption, and revenues by rate class;

8 2) Special Studies – detailed analysis of specific plant or expense items, such  
9 as meters; and

10 3) Internal – composite of how other costs are allocated.

11 **Q. 23 How did the Company develop the demand allocator utilized in this**  
12 **CCOSS?**

13 A. 23 The demand allocator utilized was developed based on January demands and  
14 reflects each rate classes' responsibility to January sales, consistent with  
15 Southwest Gas' approach approved in D.14-06-028 and D.21-03-052.

16 **Q. 24 Please describe the process used to develop the special studies allocators**  
17 **utilized in this CCOSS?**

18 A. 24 There were four special studies developed to allocate meter investments, meter  
19 installations, service investments, regulators, and industrial customer  
20 investments. The allocators were developed separately for each of Southwest  
21 Gas' three rate jurisdictions:

- 22 • Meters and Meter Installation investments were allocated based on the  
23 current cost of meters by meter type in each rate class weighted by the  
24 number of meters. The calculation recognizes there are certain types of  
25

meter costs specific to each rate class and establishes a weighting based on current records.

- Service investment was allocated based on the current cost of service line installations for and average service length required to serve customers in each rate class weighted by the number of customers in each class. The calculation recognizes there are certain types of service installation costs specific to each rate class and establishes a weighting based on current records.
- Industrial customer investment was allocated based on the investment in meters to serve the largest customers on the system.

**Q. 25 How did the Company allocate rate base items to its various rate classes?**

A. 25 First, Southwest Gas allocated plant investment by individual FERC account to each rate class based on an allocator that most accurately reflected the underlying cost driver. Then, the additions and deductions to net plant investment were allocated amongst each rate class based on an allocator that most accurately reflected the underlying cost driver.

Southwest Gas utilized the same allocation of rate base approved in D.14-06-028 and D.21-03-052. Plant investment designed to meet customer peak demands was allocated to each rate class based on the demand allocator. Plant investments designed to connect customers to the distribution system was allocated to each rate class based on the number of customers and/or one of the special studies described above.

The process used to allocate rate base to customer classes is included in Chapter 19 workpapers.

1 Q. 26 How did the Company allocate O&M expense items to its various rate  
2 classes?

3 A. 26 Southwest Gas allocated O&M expenses in a manner similar to their respective  
4 plant items. For example, Maintenance of Services was allocated based on the  
5 allocation of Service Plant. The process used to allocate O&M expenses to  
6 customer classes is included in Chapter 19 workpapers.

7 **C. Results of CCOSS**

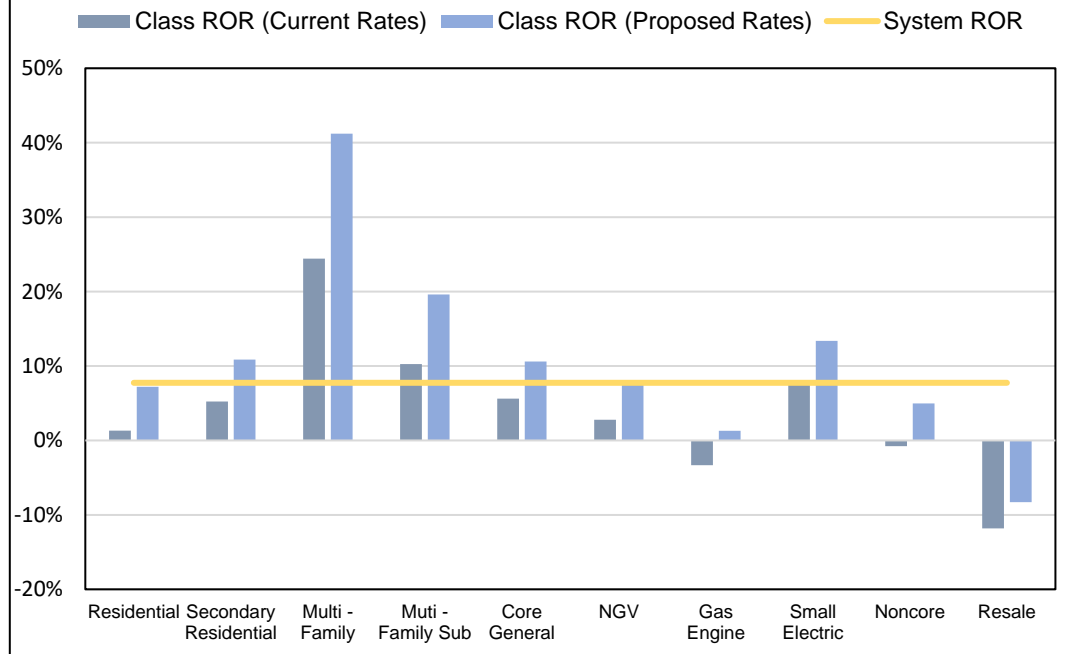
8 Q. 27 Please describe the overall results of the Company's CCOSS.

9 A. 27 The results of the CCOSS are shown in Figures 1, 2 and 3. The Figures compare  
10 the calculated Rate of Return (ROR) on rate base for each rate class based on  
11 current rates and on proposed rates to the system average or overall ROR.  
12 Results in Figures 2 and 3 for Northern California and South Lake Tahoe reflect  
13 the results of Southwest Gas' proposed consolidated Northern California  
14 jurisdictional rates.

15 Q. 28 Please discuss the results of the Company's CCOSS regarding its  
16 Southern California Rate jurisdiction.

17 A. 28 Figure 1 shows that for Southern California Residential, Secondary Residential,  
18 Core General, Natural Gas Vehicle, Gas Engine, Noncore, and GS-VIC produce  
19 RORs at current rates that are less than the proposed system ROR indicating  
20 that rates produce less than their cost of service. The remaining rate classes  
21 produce RORs that are higher than the system ROR indicating the rates for  
22 those classes recover more than their cost of service.

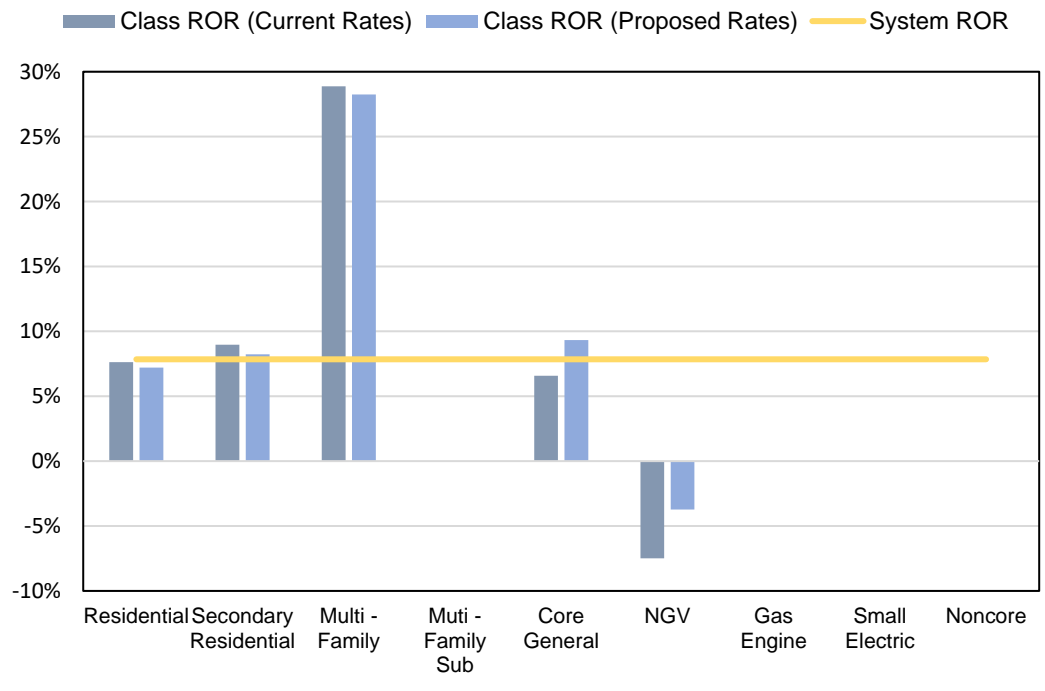
**Figure 1 - Class ROR vs. System ROR  
Southern California Jurisdiction**



**Q. 29 Please discuss the results of the Company's CCROSS regarding its Northern California Rate jurisdiction.**

**A. 29** Figure 2 shows that Northern California Residential, Core General, and Natural Gas Vehicle produce RORs at current rates that are less than the proposed system ROR indicating that rates produce less than their cost of service. The remaining rate classes (excluding classes where no customers are currently served) produce RORs that are higher than the system ROR indicating the rates for those classes recover more than their cost of service.

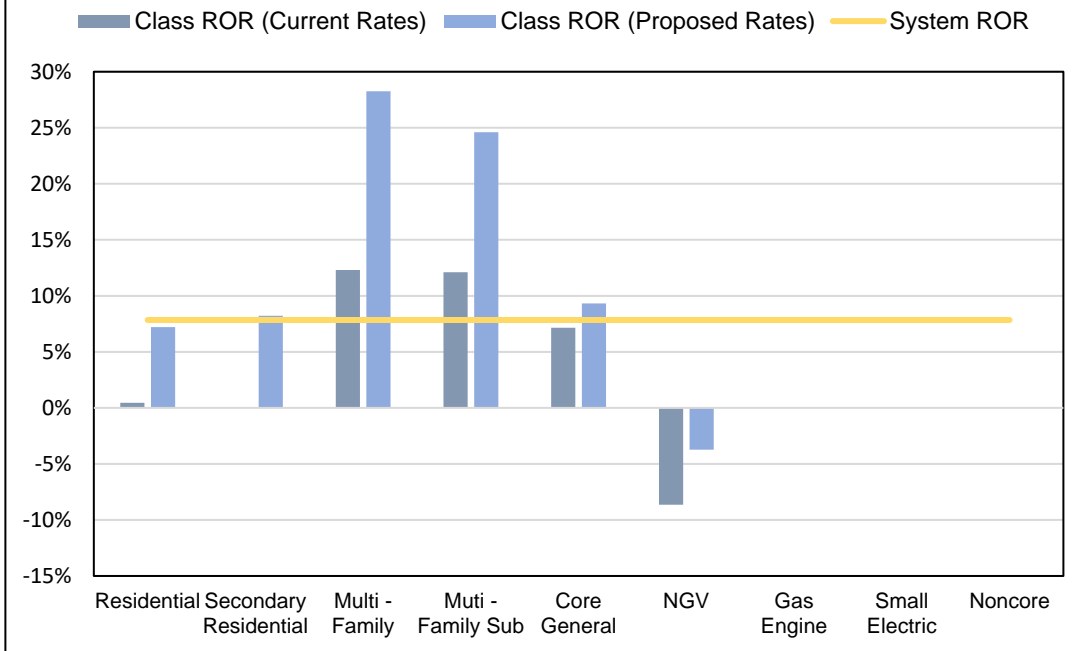
**Figure 2 - Class ROR vs. System ROR  
Northern California Jurisdiction**



**Q. 30 Please discuss the results of the Company's CCROSS regarding its South Lake Tahoe Rate jurisdiction.**

**A. 30** Figure 3 shows that for South Lake Tahoe Residential, Secondary Residential, Core General, and Natural Gas Vehicle produce RORs at current rates that are less than the proposed system ROR indicating that rates produce less than their cost of service. The remaining rate classes (excluding classes where no customers are currently served) produce RORs that are higher than the system ROR indicating the rates for those classes recover more than their cost of service.

**Figure 3 - Class ROR vs. System ROR  
South Lake Tahoe Jurisdiction**



**Q. 31 What conclusion(s) can be reached when a rate class's ROR is higher or lower than the Company's system ROR?**

**A. 31** If a rate class produces a ROR that is lower than the system ROR, then it is reasonable to conclude that the revenues recovered from that class are not sufficient in covering the cost to serve that class and that class's rates should be increased in some capacity. Conversely, if a rate class produces a ROR that is higher than the system ROR, it is reasonable to conclude that the revenues recovered from that class cover more than the cost to serve that class and that class's rates should be decreased in some capacity.

1 Q. 32 How were the results of the CCOSS used in the Company's proposed rate  
2 design?

3 A. 32 The results of Southwest Gas' CCOSS support a movement toward a more  
4 equitable rate structure where class RORs move closer to the proposed system  
5 average ROR. Southwest Gas used the results of the CCOSS as a guide to  
6 allocate revenues to its various rate classes throughout its California rate  
7 jurisdictions in an attempt to move each class's ROR as close to the proposed  
8 system ROR as possible. Customer bill impacts were also considered in  
9 determining the final revenue allocation, which I will discuss later in my  
10 testimony.

11 **V. Revenue Allocation and Rate Design**

12 **A. Overview**

13 Q. 33 Please provide a summary of the Company's current rate schedules.

14 A. 33 Figure 4 lists Southwest Gas' current rate schedules.

15

Figure 4 - Current Rate Classifications	
Rate Schedule	Description
GS-10/GN-10/SLT-10	Residential Gas Service
GS-11	Residential Air-Conditioning Gas Service
GS-12/GN-12/SLT-12	CARE Residential Gas Service
GS-15/GN-15/SLT-15	Secondary Residential Gas Service
GS-20/GN-20/SLT-20	Multi-Family Master-Metered Gas Service
GS-25/GN-25/SLT-25	Multi-Family Master-Metered Gas Service - Submetered
GS-35/GN-35/SLT-35	Agricultural Employee Housing and Nonprofit Group Living Facility Gas Service
GS-40/GN-40/SLT-40	Core Commercial General Gas Service
GS-50/GN-50/SLT-50	Core Natural Gas Service for Motor Vehicles

25

GS-60/GN-60/SLT-60	Core Internal Combustion Engine Gas Service
GS-66/GN-66/SLT-66	Core Small Electric Power Generation Gas Service
GS-70/GN-70/SLT-70	Noncore General Gas Transportation Service
GS-VIC	City of Victorville Natural Gas Service
GN-T	Core Transportation Service of Customer-Secured Natural Gas

**Q. 34 Please provide an overview of the Company's current rate structure.**

A. 34 Customers are currently served under one of the several rate schedules listed above, dependent upon the type of service and load characteristics required to meet the customers natural gas service needs. Southwest Gas' current rate structure consists of basic service charges, base margin rates, gas commodity rates, and several other miscellaneous rates and surcharges.

**B. Removal of The City of Victorville**

**Q. 35 Why is the City of Victorville (COV) removed from the Company's CCROSS and proposed rate design?**

A. 35 COV is currently undergoing the construction of natural gas pipeline facilities which would allow the COV to receive natural gas service directly from Kern River Gas Transmission Company, and upon completion, allows COV to "bypass" gas service from Southwest Gas except for a very small portion of its annual load.

**Q. 36 Why is the removal of the COV necessary?**

A. 36 The removal of the majority of COV's load from this rate case is necessary because the COV's anticipated completion date of its natural gas pipeline facilities construction is currently October 2024, which is well before the effective



1 date of Southwest Gas' 2026 TY. For Southwest Gas' proposed rates to most  
2 accurately reflect expected future load, it is necessary to make a downward  
3 adjustment to projected bills and volumes associated with the COV from the test  
4 year.

5 **Q. 37 Are there any exceptions to the removal of the COV?**

6 A. 37 Yes, there is one exception pertaining to a small COV meter that will continue to  
7 be served by Southwest Gas during, and after test year on GS-VIC.

8 **Q. 38 How is the Company proposing to handle this meter?**

9 A. 38 Southwest Gas proposes to utilize volumes for the above-mentioned meter as  
10 the basis to calculate the GS-VIC rate. When the COV has completed  
11 construction of its natural gas pipeline facilities, and if it no longer requires any  
12 service from Southwest Gas under GS-VIC, the Company requests it be  
13 authorized to make a Tier 2 Advice Letter filing to remove the GS-VIC rate  
14 schedule from its tariff.

15 **C. Revenue Allocation**

16 **Q. 39 What revenue requirement was used as the basis for the Company's**  
17 **proposed rate design?**

18 A. 39 Revenue requirements of approximately \$130.1 million, \$31.3 million and \$25.7  
19 million for Southern California, Northern California and South Lake Tahoe,  
20 respectively, were used as the basis for Southwest Gas' proposed rate design.

21 **Q. 40 Please provide an overview of the Company's allocation process for the**  
22 **proposed base rate increase.**

23 A. 40 The proposed revenue targets for each rate class are based on Southwest Gas'  
24 Proportional Cost Responsibility Method (PCRM) that moves each rate class  
25 closer to the system ROR subject to limitations addressing customer bill impact

1 considerations consistent with the approach adopted by the Commission in the  
2 Company's last two general rate cases.

3 Since, as shown in Figures 1, 2 and 3, each customer rate class presently  
4 produces a ROR that is different than the system ROR the starting point for  
5 setting class revenue targets was based on the relationship between the current  
6 revenues and revenues at equalized rates of return. Specifically, the PCRM  
7 adjusts the percent increase for each rate class by multiplying the system  
8 average percentage increase by the ratio of the margin at the system ROR to  
9 the margin at the current revenue for each customer rate class. Consistent with  
10 its last two general rate cases, Southwest Gas proposes that no class receive  
11 an increase more than twice the system average percent increase.

12 The proposed revenue targets result in higher-than-system rate increases  
13 for rate classes where the class RORs are less than the system average ROR  
14 and lower-than-system rate increases for those customer rate classes where  
15 class RORs are greater than the system ROR.

16 **D. Basic Service Charges**

17 **Q. 41 When did the Company last change any of its basic services charges?**

18 A. 41 The Commission authorized Southwest Gas to increase its Residential basic  
19 service charges in its TY 2021 rate case A.19-08-015.

20 **Q. 42 Is the Company proposing any changes to its currently effective basic**  
21 **service charges in this proceeding?**

22 A. 42 Yes. Southwest Gas is proposing to increase the basic service charge  
23 applicable to Master Meter Mobile Home Park (MMMHP) customers currently  
24 served on rate Schedules SLT-20 and SLT-25 from the current monthly rate of  
25

\$11.00 to \$25.00. With this change, all Southwest Gas' California MMMHP customers will pay the same monthly basic service charge of \$25.00.

**E. Volumetric Baseline Rates**

**Q. 43 Is the Company proposing any changes to its three-season baseline rate structure or seasonal allowances approved in D.21-03-052?**

A. 43 No. Southwest Gas is not proposing any changes to its current three-season baseline rate structure. However, the Company is proposing updates to its daily baseline allowances as needed to provide at least 60 percent of customers' summer season usage and at least 70 percent of winter season usage at baseline rates.

**Q. 44 What are the Company's currently effective daily baseline allowances?**

A. 44 Southwest Gas' currently effective daily baseline allowances are listed below in Figure 5.

<b>Figure 5 - Current Seasonal Baseline Allowances</b> (Baseline Daily Quantity in Therms)			
<b>Climate Zone</b>	<b>Summer (May - Oct)</b>	<b>Winter Off-Peak (Mar, Apr &amp; Nov)</b>	<b>Winter Peak (Dec - Feb)</b>
Barstow	0.39	1.12	2.11
Needles	0.23	0.53	0.92
Victorville	0.39	1.25	2.04
	<b>Summer (Jun - Oct)</b>	<b>Winter Off-Peak (Apr, May &amp; Nov)</b>	<b>Winter Peak (Dec - Mar)</b>
Big Bear	0.46	1.45	2.83
North Lake Tahoe	0.66	2.11	3.09
South Lake Tahoe	0.72	2.04	3.09
Truckee	0.72	2.17	3.55

Q. 45 What are the new daily baseline allowances that the Company is proposing?

A. 45 The new daily baseline allowances Southwest Gas is proposing in this Application are listed below in Figure 6.

Figure 6 - Proposed Seasonal Baseline Allowances (Baseline Daily Quantity in Therms)			
Climate Zone	Summer (May - Oct)	Winter Off-Peak (Mar, Apr & Nov)	Winter Peak (Dec - Feb)
Barstow	0.39	1.12	1.91
Needles	0.23	0.53	0.92
Victorville	0.46	1.45	2.11
Climate Zone	Summer (Jun - Oct)	Winter Off-Peak (Apr, May & Nov)	Winter Peak (Dec - Mar)
Big Bear	0.46	1.64	2.76
North Lake Tahoe	0.66	2.17	3.22
South Lake Tahoe	0.66	2.10	3.02
Truckee	0.79	2.30	3.62

**F. Rate Consolidation of Northern California and South Lake Tahoe**

**Q. 46 Please describe the Company's proposal to consolidate its rates for its Northern California and South Lake Tahoe rate jurisdictions.**

A. 46 Southwest Gas is proposing to consolidate its existing Northern California and South Lake Tahoe rate jurisdictions into a single Northern California rate jurisdiction. Although these customers are currently in two different rate jurisdictions, in some cases they are close together geographically, and have for years been paying the same rates for gas cost related expenses and Public Purpose Programs.<sup>3</sup> The only difference in their rates is their base margin rates. Southwest Gas believes it is beneficial for both the Company and its customers to complete this rate consolidation.

**Q. 47 Why does the Company believe it is beneficial for itself and its customers to complete this rate consolidation?**

A. 47 Southwest Gas believes there are several reasons why the consolidation of rates for the Northern California and South Lake Tahoe rate jurisdictions it is beneficial for both the Company and its customers. First having customers in a geographically compressed service area paying different rates may, in some cases, result in customer confusion. Second, administrative efficiencies can be gained by consolidating the cost of service and rate design for the two areas both for the Commission and Southwest Gas by not maintaining multiple rates, and not auditing and processing seemingly multiple rate applications, i.e., for this Application Southwest Gas has prepared and the Commission must review in essence three separate rate filings in one. Third, sharing the cost recovery

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<sup>3</sup> Public Purpose Programs are California Alternate Rates for Energy (CARE) program and the Energy Savings Assistance (ESA) program.

1 for required investment(s) in facilities over a larger customer base lessens  
2 increases to any one area.

3 **Q. 48 What approach is the Company proposing to use to complete this rate**  
4 **consolidation?**

5 A. 48 Southwest Gas developed stand-alone revenue requirements, CCROSS, and rate  
6 design for its Northern California and South Lake Tahoe rate jurisdictions. The  
7 results of the stand-alone rate design for Northern California are shown in  
8 Volume II-B and the results of the stand-alone rate design for South Lake Tahoe  
9 are shown in Volume II-C of the Company's Application.

10 The stand-alone revenue requirements at the individual account level and  
11 the stand-alone rate class bills and volumes were summed and used to calculate  
12 a consolidated (or combined) CCROSS and rate design. Schedules were then  
13 developed to show the difference in customer bill impacts between the proposed  
14 consolidated rate design and stand-alone rate designs. Exhibit No.\_\_(ABC-1) to  
15 my Prepared Direct Testimony reflects the results of the consolidated CCROSS  
16 and the calculation of the consolidated rate design and summaries of bill impacts  
17 are shown in Exhibit No.\_\_(ABC-2). Calculation of the combined attrition year  
18 revenue and rates are contained in Exhibit No.\_\_(ABC-3) to my Prepared Direct  
19 Testimony.

20 **Q. 49 What impact does this consolidation have on the Company's proposed**  
21 **revenue requirement?**

22 A. 49 The consolidation has no impact on the overall proposed revenue requirement.  
23 As I mentioned earlier in my testimony, revenue requirements of approximately  
24 \$31.3 million for Northern California and \$25.7 million for South Lake Tahoe  
25 were used as the basis for Southwest Gas' proposed stand-alone rate design.

1 This results in a consolidated Northern California revenue requirement of \$56.9  
2 million. Southwest Gas' proposed rates reflecting the consolidated Northern  
3 California rate design are reflected in Exhibit No.\_\_(ABC-4) to my Prepared  
4 Direct Testimony.

5 **VI. CUSTOMER BILL IMPACTS**

6 **A. Overview**

7 **Q. 50 Please provide a general overview of the estimated impacts that the**  
8 **Company's proposed rate design has on residential customer bills.**

9 **A. 50** Figure 7 shows the effect of Southwest Gas' proposed rate design on average  
10 Residential customer bills. The impacts of the proposed rates on average  
11 Residential monthly bills vary depending on rate district and season as shown  
12 in Figure 7. Specifically, the Figure shows the proposed rates will increase  
13 Winter bills for the average Residential customer in Barstow using 64 therms by  
14 \$29.42 per month, or 23.5 percent. The Figure also shows the proposed rates  
15 will increase Winter Off-Peak bills for the average Residential customer in  
16 Barstow using 32 therms by \$14.06 per month, or 21.5 percent. Finally, the  
17 Figure also shows the proposed rates will increase Summer bills for the average  
18 Residential customer in Barstow using 13 therms by \$5.68 per month, or 18.8  
19 percent.

**Figure 7 - Average Monthly Residential Bill Impact**

	Average Monthly Usage (Therms)	Current Bill	Proposed Bill	Difference (\$)	Difference (%)
<b>Winter</b>					
Barstow	64	\$125.27	\$154.69	\$29.42	23.5%
Victorville	72	\$141.89	\$174.88	\$32.99	23.2%
Big Bear	88	\$175.20	\$215.25	\$40.05	22.9%
Needles	25	\$52.44	\$63.42	\$10.99	21.0%
North Lake Tahoe <sup>1</sup>	108	\$180.24	\$181.81	\$1.57	0.9%
Truckee <sup>1</sup>	124	\$206.09	\$208.54	\$2.45	1.2%
South Lake Tahoe <sup>1</sup>	111	\$137.55	\$187.75	\$50.20	36.5%
<b>Winter Off-Peak</b>					
Barstow	32	\$65.51	\$79.57	\$14.06	21.5%
Victorville	39	\$79.64	\$96.80	\$17.16	21.5%
Big Bear	41	\$83.81	\$101.85	\$18.04	21.5%
Needles	13	\$30.03	\$35.74	\$5.71	19.0%
North Lake Tahoe <sup>1</sup>	69	\$116.76	\$118.02	\$1.26	1.1%
Truckee <sup>1</sup>	66	\$111.40	\$112.79	\$1.40	1.3%
South Lake Tahoe <sup>1</sup>	67	\$84.72	\$114.77	\$30.06	35.5%
<b>Summer</b>					
Barstow	13	\$30.27	\$35.96	\$5.68	18.8%
Victorville	16	\$36.52	\$43.53	\$7.01	19.2%
Big Bear	16	\$36.52	\$43.53	\$7.01	19.2%
Needles	9	\$22.56	\$26.51	\$3.96	17.5%
North Lake Tahoe <sup>1</sup>	26	\$47.37	\$48.64	\$1.27	2.7%
Truckee <sup>1</sup>	24	\$44.41	\$44.67	\$0.27	0.6%
South Lake Tahoe <sup>1</sup>	24	\$34.07	\$45.15	\$11.08	32.5%

<sup>1</sup> Proposed rates reflect the consolidation of Northern California and South Lake Tahoe rates.

Bill impact analyses for Southwest Gas proposed consolidated Northern California and South Lake Tahoe rate design evaluating a wide range of customer monthly usage across the rate classes are included in Exhibit No. (ABC-2) to my Prepared Direct Testimony, Bill impact analyses for Southwest Gas' proposed Southern California rate design are included in Chapter 20 of Volume II-A of the Company's Application, and Volumes II-B and II-C of the Company's Application show results for stand-alone Northern California and South Lake Tahoe rate designs.



## **B. Consolidation of Northern California and South Lake Tahoe Impacts**

**Q. 51 Please provide detail of the impacts on customer bills resulting from the Company's proposal to consolidate its Northern California and South Lake Tahoe rate jurisdictions.**

**A. 51** Figure 8 shows the effect on average customer bills for Southwest Gas' proposed consolidated rate design versus stand-alone rate designs for Residential customers in Northern California and South Lake Tahoe rate jurisdictions. The impacts of the proposed rates on average Residential monthly bills vary depending on district and season as shown in Figure 8. Specifically, the Figure shows the proposed consolidated rates will increase average bills for Residential customers in Northern California and decrease average bills for Residential customers in South Lake Tahoe versus stand-alone rate designs.

Figure 8 - Residential Bill Comparison Stand Alone vs. Consolidated								
	Average Monthly Usage (Therms)	Average Bill at Present Rates	Stand Alone Rate Design			Consolidated Rate Design		
			Average Bill at Proposed Rates	Difference (\$)	Difference (%)	Average Bill at Proposed Rates	Difference (\$)	Difference (%)
Winter								
North Lake Tahoe	108	\$180.24	\$172.93	(\$7.31)	-4.1%	\$181.81	\$1.57	0.9%
Truckee	124	\$206.09	\$198.01	(\$8.08)	-3.9%	\$208.54	\$2.45	1.2%
South Lake Tahoe	111	\$137.55	\$203.68	\$66.13	48.1%	\$187.75	\$50.20	36.5%
Winter Off-Peak								
North Lake Tahoe	69	\$116.76	\$112.14	(\$4.61)	-3.9%	\$118.02	\$1.26	1.1%
Truckee	66	\$111.40	\$107.17	(\$4.23)	-3.8%	\$112.79	\$1.40	1.3%
South Lake Tahoe	67	\$84.72	\$124.26	\$39.54	46.7%	\$114.77	\$30.06	35.5%
Summer								
North Lake Tahoe	26	\$47.37	\$46.44	(\$0.93)	-2.0%	\$48.64	\$1.27	2.7%
Truckee	24	\$44.41	\$42.63	(\$1.78)	-4.0%	\$44.67	\$0.27	0.6%
South Lake Tahoe	24	\$34.07	\$48.53	\$14.46	42.4%	\$45.15	\$11.08	32.5%

Exhibit No. (ABC-2) includes additional detailed bill impact analyses of the consolidated and stand-alone rate designs evaluating a wide range of customer monthly usage across the rate class.

## **VII. CUSTOMER AFFORDABILITY ANALYSIS**

### **A. Overview**

**Q. 52 Please describe the purpose of performing a customer affordability analysis.**

A. 52 In accordance with D.22-08-023,<sup>4</sup> Southwest Gas performed a customer affordability analysis to calculate an Affordability Ratio (AR), which is an attempt at quantifying the percentage of a customer's household income that would be required to pay for an essential utility service after non-discretionary costs, such as housing and other essential utility services, are removed from the household income. An AR is calculated by dividing the essential usage bill by the discretionary income for a given geography.<sup>5</sup>

**Q. 53 Please describe what an essential bill represents.**

A. 53 An essential bill represents the average monthly bill customers would pay for their essential energy, water, or telecommunications usage. In terms of natural

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<sup>4</sup> D.22-08-023, Ordering Paragraph 6 states, "Beginning 30 days after the issuance of this decision, in any initial filing in any proceeding with a revenue increase estimated to exceed one percent of currently authorized revenues systemwide for a single fuel...Southwest Gas Corporation...shall introduce changes in the Affordability Ratio 20 (AR20) by climate zone, Affordability Ratio 50 (AR50) by climate zone, and Hours-at-Minimum-Wage associated with the proposed new revenue requested, annually for each year in which new revenues are proposed, and shall also include:

a. Essential usage bills by climate zone, underlying the affordability metrics associated with proposed revenues;

b. Average usage bills by climate zone associated with proposed revenues; and

c. For climate zones with Areas of Affordability Concern (AAC) as defined in the most recent annual Affordability Report, AR20 by climate zones subdivided by Public Use Microdata Area.

d. If the proceeding is a General Rate Case, concurrent with any modeling effort necessary to represent bill impacts of an authorized revenue requirement associated with a Proposed Decision, the same entity updating the rates associated with an authorized revenue requirement shall update the affordability metrics for production in the same Commission document that presents the rate impacts."

gas service, essential usage represents the baseline allocation of gas in a given baseline climate zone. To calculate an essential bill, the baseline allowance for individually metered gas residential customers is multiplied by the residential baseline rate and added to the monthly basic service charge.

#### **B. Southwest Gas' Affordability Analysis**

**Q. 54 How did the Company develop its customer affordability analysis?**

A. 54 Southwest Gas calculated essential bills, as described above, for each of its baseline climate zones and then utilized the Commission's affordability calculator available on the CPUC website.<sup>6</sup>

#### **C. Results of Analysis**

**Q. 55 Please summarize the results of the affordability analysis.**

A. 55 Figures 9 and 10 below show the results of the affordability analysis for AR<sub>20</sub> and AR<sub>50</sub> for TY 2026 in this rate case application. Figure 9 summarizes results for Southwest Gas Residential customers and Figure 10 summarizes results for CARE Residential customers.

<b>Figure 9 - Test Year 2026 Affordability Analysis</b>						
<b>Non-Care Customers</b>						
	<b>Winter</b>		<b>Winter Off-Peak</b>		<b>Summer</b>	
	Weighted Avg. Gas AR <sub>20</sub>	Weighted Avg. Gas AR <sub>50</sub>	Weighted Avg. Gas AR <sub>20</sub>	Weighted Avg. Gas AR <sub>50</sub>	Weighted Avg. Gas AR <sub>20</sub>	Weighted Avg. Gas AR <sub>50</sub>
Barstow	15.60%	3.95%	8.55%	2.17%	3.36%	0.85%
Big Bear	13.01%	3.38%	6.85%	1.78%	2.42%	0.63%
Needles	7.61%	1.84%	4.65%	1.12%	2.37%	0.57%
North Lake Tahoe	10.41%	2.20%	7.13%	1.51%	2.42%	0.51%
South Lake Tahoe	6.87%	2.30%	4.85%	1.63%	1.69%	0.57%
Truckee	14.03%	2.94%	9.09%	1.91%	3.40%	0.71%
Victorville	8.23%	2.78%	5.16%	1.74%	1.83%	0.62%

<sup>6</sup> <https://www.cpuc.ca.gov/industries-and-topics/electrical-energy/affordability>

**Figure 10 - Test Year 2026 Affordability Analysis  
Care Customers**

	Winter		Winter Off-Peak		Summer	
	Weighted Avg. Gas AR <sub>20</sub>	Weighted Avg. Gas AR <sub>50</sub>	Weighted Avg. Gas AR <sub>20</sub>	Weighted Avg. Gas AR <sub>50</sub>	Weighted Avg. Gas AR <sub>20</sub>	Weighted Avg. Gas AR <sub>50</sub>
Barstow	12.42%	3.15%	6.78%	1.72%	2.63%	0.67%
Big Bear	10.37%	2.69%	5.44%	1.41%	1.90%	0.49%
Needles	6.02%	1.45%	3.65%	0.88%	1.83%	0.44%
North Lake Tahoe	8.29%	1.75%	5.67%	1.20%	1.89%	0.40%
South Lake Tahoe	5.47%	1.83%	3.86%	1.29%	1.33%	0.44%
Truckee	11.18%	2.35%	7.22%	1.52%	2.68%	0.56%
Victorville	6.55%	2.21%	4.10%	1.38%	1.43%	0.48%

The calculation of Southwest Gas' essential bills and additional affordability results for years 2027, 2028 and 2029 (the remaining years available in the affordability calculator), including data calculated by Public Use Microdata Areas (PUMAs), are shown in Exhibit No. (ABC-5) of my Prepared Direct Testimony.

**Q. 56 Did Southwest Gas consider the impact biomethane purchases may have on CARE customers pursuant to ordering paragraph 30 of D.22-02-025?**

**A. 56** Yes. Southwest Gas believes that its currently effective CARE program benefits, i.e. a 20 percent reduction in the baseline and tier II effective sales rates per therm and a 30 percent reduction to the monthly basic service charge address the incremental costs of biomethane purchases on CARE customers. In addition to the existing CARE benefits, Southwest Gas intends to continue its current aggressive outreach programs alerting customers most in need of the CARE program and other available no-cost or low-cost energy saving programs to help alleviate incremental costs associated with biomethane purchases.

**Q. 57 Does this conclude your prepared direct testimony at this time?**

**A. 57** Yes, it does.

## **SUMMARY OF QUALIFICATIONS**

### **A. BROOKS CONGDON**

From 1976 to 1980, I was employed by General Telephone of the Midwest in the Company's Columbus, Nebraska office. My primary responsibilities involved projecting growth in demand for telephone service in eastern Nebraska and western Iowa.

From 1980 to 1984, I was employed by Pacific Power and Light Company in the Company's Portland, Oregon corporate office. My primary responsibilities involved performing customer class cost of service studies and designing customer class rates for the Company's electric and water utilities.

From 1984 to 1987, I was employed by Kansas Electric Power Cooperative in the Cooperative's Topeka, Kansas office. My primary responsibilities involved coordination of intervention in wholesale power rate cases at the Federal Energy Regulatory Commission and preparation of the Cooperative's rate case activity before the Kansas Corporation Commission.

From 1987 to present, I have been employed by Southwest Gas Corporation in the Company's Las Vegas, Nevada corporate office. I began my employment as a Rate Specialist and have held positions of increasing responsibility including Manager/Pricing and Tariffs. In October 2014, I was assigned to be Manager/Energy Efficiency. In May 2018, the Company's Rates and Regulatory Analysis and Energy Efficiency departments were combined and I assumed my current position as Manager/Regulation. My primary responsibilities have involved preparation of customer class cost of service studies, rate design and the development and administration of energy efficiency programs for the Company's three-state operating jurisdictions.

I have submitted prepared written and oral testimony before the Public Utilities Commission of Nevada, the California Public Utilities Commission and the Arizona Corporation Commission.

Prior to beginning my professional career, I received a Bachelor of Science degree in Economics from Iowa State University in 1975.

SOUTHWEST GAS CORPORATION  
PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION  
CLASS COST OF SERVICE STUDY SUMMARY - PRESENT RATES AT PRESENT RATE SCHEDULES  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026

Line	Description (a)	Total Amount (b)	Residential (c)	Secondary (d)	Multi-Family (e)	Multi-Fam (f)	Core General (g)	NGV (h)	Gas Engine (i)	Small EG (j)	Noncore (k)	Line No.
<b>Rate Base</b>												
1	Total Direct Net Plant	\$ 280,254,731	\$ 173,612,348	\$ 64,078,696	\$ 960,185	\$ 483,726	\$ 40,943,286	\$ 176,490	\$ 0	\$ 0	\$ 0	1
2	Total System Allocable Net Plant	\$ 8,842,864	\$ 5,477,982	\$ 2,021,872	\$ 30,297	\$ 15,263	\$ 1,291,882	\$ 5,569	\$ 0	\$ 0	\$ 0	2
3	Cash Working Capital	\$ 7,791,996	\$ 4,826,990	\$ 1,781,597	\$ 26,696	\$ 13,449	\$ 1,138,357	\$ 4,907	\$ 0	\$ 0	\$ 0	3
4	Materials & Supplies	\$ 3,312,265	\$ 2,051,884	\$ 757,331	\$ 11,348	\$ 5,717	\$ 483,899	\$ 2,086	\$ 0	\$ 0	\$ 0	4
5	Other Debits and Credits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	5
6	Customer Deposits	\$ (163,927)	\$ (153,649)	\$ (4,726)	\$ 0	\$ 0	\$ (5,552)	\$ 0	\$ 0	\$ 0	\$ 0	6
7	Deferred Taxes	\$ (46,252,462)	\$ (28,652,499)	\$ (10,575,370)	\$ (158,466)	\$ (79,833)	\$ (6,757,166)	\$ (29,127)	\$ 0	\$ 0	\$ 0	7
8	Total Rate Base	\$ 253,785,468	\$ 157,163,056	\$ 58,059,400	\$ 870,060	\$ 438,323	\$ 37,094,705	\$ 159,924	\$ 0	\$ 0	\$ 0	8
<b>Revenue</b>												
9	Net Operating Margin	\$ 46,496,462	\$ 28,093,729	\$ 11,042,821	\$ 253,418	\$ 106,402	\$ 7,002,340	\$ (2,248)	\$ 0	\$ 0	\$ 0	9
10	Special Contracts	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	10
11	Other Revenue	\$ 321,095	\$ 247,120	\$ 42,713	\$ 0	\$ 0	\$ 31,263	\$ 0	\$ 0	\$ 0	\$ 0	11
12	Total Revenue	\$ 46,817,557	\$ 28,340,849	\$ 11,085,534	\$ 253,418	\$ 106,402	\$ 7,033,603	\$ (2,248)	\$ 0	\$ 0	\$ 0	12
<b>Operating Deductions</b>												
13	Operations & Maintenance Exps	\$ (9,023,601)	\$ (5,974,417)	\$ (2,106,146)	\$ (24,445)	\$ (6,914)	\$ (908,303)	\$ (3,377)	\$ (0)	\$ 0	\$ (0)	13
14	Administrative & General Exps	\$ (7,060,555)	\$ (4,674,708)	\$ (1,647,963)	\$ (19,127)	\$ (5,410)	\$ (710,705)	\$ (2,642)	\$ (0)	\$ 0	\$ (0)	14
15	Regulatory Amortization	\$ (1,201,162)	\$ (744,096)	\$ (274,639)	\$ (4,115)	\$ (2,073)	\$ (175,481)	\$ (756)	\$ 0	\$ 0	\$ 0	15
16	Depreciation Expenses	\$ (10,503,497)	\$ (6,506,712)	\$ (2,401,567)	\$ (35,986)	\$ (18,129)	\$ (1,534,489)	\$ (6,615)	\$ 0	\$ 0	\$ 0	16
17	Taxes other than Income	\$ (4,019,015)	\$ (2,489,701)	\$ (918,926)	\$ (13,770)	\$ (6,937)	\$ (587,150)	\$ (2,531)	\$ 0	\$ 0	\$ 0	17
18	Total Operating Deductions	\$ (31,807,830)	\$ (20,389,634)	\$ (7,349,240)	\$ (97,443)	\$ (39,463)	\$ (3,916,129)	\$ (15,921)	\$ (0)	\$ 0	\$ (0)	18
<b>State Income Tax</b>												
19	Taxable Income before Interest Exp	\$ 15,009,726	\$ 7,951,214	\$ 3,736,294	\$ 155,975	\$ 66,939	\$ 3,117,474	\$ (18,169)	\$ (0)	\$ 0	\$ (0)	19
20	State Interest Expenses	\$ (5,533,718)	\$ (3,428,031)	\$ (1,265,254)	\$ (18,959)	\$ (9,551)	\$ (808,438)	\$ (3,485)	\$ 0	\$ 0	\$ 0	20
21	Total State Taxable Income	\$ 9,476,008	\$ 4,523,184	\$ 2,471,040	\$ 137,016	\$ 57,387	\$ 2,309,036	\$ (21,654)	\$ (0)	\$ 0	\$ (0)	21
22	State Taxable Income	\$ 837,679	\$ 399,849	\$ 218,440	\$ 12,112	\$ 5,073	\$ 204,119	\$ (1,914)	\$ (0)	\$ 0	\$ (0)	22
<b>Federal Income Tax</b>												
23	Taxable Income before Interest Exp	\$ 14,172,047	\$ 7,551,365	\$ 3,517,854	\$ 143,863	\$ 61,866	\$ 2,913,355	\$ (16,255)	\$ (0)	\$ 0	\$ (0)	23
24	Federal Interest Expenses	\$ (5,533,718)	\$ (3,428,031)	\$ (1,265,254)	\$ (18,959)	\$ (9,551)	\$ (808,438)	\$ (3,485)	\$ 0	\$ 0	\$ 0	24
25	Federal Taxable Income	\$ 8,638,329	\$ 4,123,334	\$ 2,252,600	\$ 124,903	\$ 52,314	\$ 2,104,917	\$ (19,740)	\$ (0)	\$ 0	\$ (0)	25
26	Federal Income Taxes	\$ 1,814,049	\$ 865,900	\$ 473,046	\$ 26,230	\$ 10,986	\$ 442,033	\$ (4,145)	\$ (0)	\$ 0	\$ (0)	26
27	Investment Tax Credit (I.T.C.)	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	27
28	Federal Deferred Provision	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	28
29	Total Federal Income Tax	\$ 1,814,049	\$ 865,900	\$ 473,046	\$ 26,230	\$ 10,986	\$ 442,033	\$ (4,145)	\$ (0)	\$ 0	\$ (0)	29
30	Excess Deferred Amortization	\$ (288,905)	\$ (178,971)	\$ (66,057)	\$ (990)	\$ (499)	\$ (42,207)	\$ (182)	\$ 0	\$ 0	\$ 0	30
31	Total Net Income	\$ 12,646,903	\$ 6,864,436	\$ 3,110,864	\$ 118,623	\$ 51,378	\$ 2,513,530	\$ (11,928)	\$ (0)	\$ 0	\$ (0)	31
32	Rate of Return on Rate Base	4.98%	4.37%	5.36%	13.63%	11.72%	6.78%	7.46%	0.00%	0.00%	0.00%	32

SOUTHWEST GAS CORPORATION  
PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION  
CLASS COST OF SERVICE STUDY SUMMARY - CLASS REVENUE AT SYSTEM AVERAGE RATE OF RETURN  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026

Line	Description (a)	Total Amount (b)	Residential (c)	Secondary (d)	Multi- Family (e)	Multi- Fam (f)	Core General (g)	NGV (h)	Gas Engine (i)	Small EG (j)	Noncore (k)	Line No.
<b>Rate Base</b>												
1	Total Direct Net Plant	\$ 280,254,731	\$ 173,612,348	\$ 64,078,696	\$ 960,185	\$ 483,726	\$ 40,943,286	\$ 176,490	\$ 0	\$ 0	\$ 0	1
2	Total System Allocable Net Plant	\$ 8,842,864	\$ 5,477,982	\$ 2,021,872	\$ 30,297	\$ 15,263	\$ 1,291,882	\$ 5,569	\$ 0	\$ 0	\$ 0	2
3	Cash Working Capital	\$ 7,791,996	\$ 4,826,990	\$ 1,781,597	\$ 26,696	\$ 13,449	\$ 1,138,357	\$ 4,907	\$ 0	\$ 0	\$ 0	3
4	Incremental Cash Working Capital Ad	\$ (568,218)	\$ (352,000)	\$ (129,920)	\$ (1,947)	\$ (981)	\$ (83,013)	\$ (358)	\$ 0	\$ 0	\$ 0	4
5	Materials & Supplies	\$ 3,312,265	\$ 2,051,884	\$ 757,331	\$ 11,348	\$ 5,717	\$ 483,899	\$ 2,086	\$ 0	\$ 0	\$ 0	5
6	Other Debits and Credits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	6
7	Customer Deposits	\$ (163,927)	\$ (153,649)	\$ (4,726)	\$ 0	\$ 0	\$ (5,552)	\$ 0	\$ 0	\$ 0	\$ 0	7
8	Deferred Taxes	\$ (46,252,462)	\$ (28,652,499)	\$ (10,575,370)	\$ (158,466)	\$ (79,833)	\$ (6,757,166)	\$ (29,127)	\$ 0	\$ 0	\$ 0	8
9	Total Rate Base	\$ 253,217,251	\$ 156,811,056	\$ 57,929,480	\$ 868,113	\$ 437,342	\$ 37,011,693	\$ 159,566	\$ 0	\$ 0	\$ 0	9
<b>Revenue</b>												
10	Net Operating Margin	\$ 56,744,500	\$ 35,782,189	\$ 13,087,175	\$ 184,418	\$ 83,169	\$ 7,575,861	\$ 31,688	\$ 0	\$ 0	\$ 0	10
11	Special Contracts	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	11
12	Other Revenue - Labor	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	12
13	Other Revenue - Parts & Material	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	13
14	Other Revenue - Returned Item Fee	\$ 19,751	\$ 15,561	\$ 3,471	\$ 0	\$ 0	\$ 718	\$ 0	\$ 0	\$ 0	\$ 0	14
15	Other Revenue - Rental Gas Property	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	15
16	Late Charges	\$ 158,810	\$ 97,961	\$ 35,132	\$ 0	\$ 0	\$ 25,717	\$ 0	\$ 0	\$ 0	\$ 0	16
17	Service Establishment Charges	\$ 141,414	\$ 132,548	\$ 4,077	\$ 0	\$ 0	\$ 4,790	\$ 0	\$ 0	\$ 0	\$ 0	17
18	Reconnect / Reread Charges	\$ 1,120	\$ 1,050	\$ 32	\$ 0	\$ 0	\$ 38	\$ 0	\$ 0	\$ 0	\$ 0	18
19	Total Revenue	\$ 57,065,595	\$ 36,029,308	\$ 13,129,888	\$ 184,418	\$ 83,169	\$ 7,607,124	\$ 31,688	\$ 0	\$ 0	\$ 0	19
<b>Operating Deductions</b>												
20	Operations & Maintenance Exps	\$ (9,023,601)	\$ (5,974,417)	\$ (2,106,146)	\$ (24,445)	\$ (6,914)	\$ (908,303)	\$ (3,377)	\$ (0)	\$ 0	\$ (0)	20
21	Incremental O&M Expenses	\$ (21,803)	\$ (15,270)	\$ (5,215)	\$ (40)	\$ (3)	\$ (1,274)	\$ (1)	\$ 0	\$ 0	\$ (0)	21
22	Administrative & General Exps	\$ (7,060,555)	\$ (4,674,708)	\$ (1,647,963)	\$ (19,127)	\$ (5,410)	\$ (710,705)	\$ (2,642)	\$ (0)	\$ 0	\$ (0)	22
23	Regulatory Amortization	\$ (1,201,162)	\$ (744,096)	\$ (274,639)	\$ (4,115)	\$ (2,073)	\$ (175,481)	\$ (756)	\$ 0	\$ 0	\$ 0	23
24	Depreciation Expenses	\$ (10,503,497)	\$ (6,506,712)	\$ (2,401,567)	\$ (35,986)	\$ (18,129)	\$ (1,534,489)	\$ (6,615)	\$ 0	\$ 0	\$ 0	24
25	Incremental O&M Expense	\$ (203,532)	\$ (122,977)	\$ (48,339)	\$ (1,109)	\$ (466)	\$ (30,652)	\$ 10	\$ 0	\$ 0	\$ 0	25
26	Taxes other than Income	\$ (4,019,015)	\$ (2,489,701)	\$ (918,926)	\$ (13,770)	\$ (6,937)	\$ (587,150)	\$ (2,531)	\$ 0	\$ 0	\$ 0	26
27	Total Operating Deductions	\$ (32,033,165)	\$ (20,527,881)	\$ (7,402,793)	\$ (98,593)	\$ (39,932)	\$ (3,948,054)	\$ (15,913)	\$ (0)	\$ 0	\$ (0)	27
<b>State Income Tax</b>												
28	Taxable Income before Interest Exp	\$ 25,032,430	\$ 15,501,427	\$ 5,727,095	\$ 85,825	\$ 43,237	\$ 3,659,070	\$ 15,775	\$ 0	\$ 0	\$ 0	28
29	State Interest Expenses	\$ (5,533,718)	\$ (3,428,031)	\$ (1,265,254)	\$ (18,959)	\$ (9,551)	\$ (808,438)	\$ (3,485)	\$ 0	\$ 0	\$ 0	29
30	State Taxable Income	\$ 19,498,711	\$ 12,073,397	\$ 4,461,841	\$ 66,866	\$ 33,686	\$ 2,850,631	\$ 12,291	\$ 0	\$ 0	\$ 0	30
31	Total State Income Tax	\$ 1,723,686	\$ 1,067,288	\$ 394,427	\$ 5,911	\$ 2,978	\$ 251,996	\$ 1,086	\$ 0	\$ 0	\$ 0	31
<b>Federal Income Tax</b>												
32	Taxable Income before Interest Exp	\$ 23,308,744	\$ 14,434,139	\$ 5,332,668	\$ 79,914	\$ 40,260	\$ 3,407,074	\$ 14,689	\$ 0	\$ 0	\$ 0	32
33	Federal Interest Expenses	\$ (5,521,414)	\$ (3,420,408)	\$ (1,262,441)	\$ (18,917)	\$ (9,530)	\$ (806,641)	\$ (3,477)	\$ 0	\$ 0	\$ 0	33
34	Federal Taxable Income	\$ 17,787,330	\$ 11,013,731	\$ 4,070,227	\$ 60,997	\$ 30,729	\$ 2,600,433	\$ 11,212	\$ 0	\$ 0	\$ 0	34
35	Federal Income Tax	\$ 3,735,339	\$ 2,312,883	\$ 854,748	\$ 12,809	\$ 6,453	\$ 546,091	\$ 2,354	\$ 0	\$ 0	\$ 0	35
36	Investment Tax Credit (I.T.C.)	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	36
37	Federal Deferred Provision	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	37
38	Total Federal Income Tax	\$ 3,735,339	\$ 2,312,883	\$ 854,748	\$ 12,809	\$ 6,453	\$ 546,091	\$ 2,354	\$ 0	\$ 0	\$ 0	38
39	Excess Deferred Amortization	\$ (288,905)	\$ (178,971)	\$ (66,057)	\$ (990)	\$ (499)	\$ (42,207)	\$ (182)	\$ 0	\$ 0	\$ 0	39
40	Net Income	\$ 19,862,309	\$ 12,300,227	\$ 4,543,977	\$ 68,095	\$ 34,305	\$ 2,903,190	\$ 12,516	\$ 0	\$ 0	\$ 0	40
41	Rate of Return on Rate Base	7.84%	7.84%	7.84%	7.84%	7.84%	7.84%	7.84%	0.00%	0.00%	0.00%	41

SOUTHWEST GAS CORPORATION  
PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION  
CLASS COST OF SERVICE STUDY SUMMARY - PROPOSED RATES  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026

Line	Description (a)	Total Amount (b)	Residential (c)	Secondary (d)	Multi-Family (e)	Multi-Fam (f)	Core General (g)	NGV (h)	Gas Engine (i)	Small EG (j)	Noncore (k)	Line No.
<b>Rate Base</b>												
1	Total Direct Net Plant	\$ 280,254,731	\$ 173,612,348	\$ 64,078,696	\$ 960,185	\$ 483,726	\$ 40,943,286	\$ 176,490	\$ 0	\$ 0	\$ 0	1
2	Total System Allocable Net Plant	\$ 8,842,864	\$ 5,477,982	\$ 2,021,872	\$ 30,297	\$ 15,263	\$ 1,291,882	\$ 5,569	\$ 0	\$ 0	\$ 0	2
3	Cash Working Capital	\$ 7,791,996	\$ 4,826,990	\$ 1,781,597	\$ 26,696	\$ 13,449	\$ 1,138,357	\$ 4,907	\$ 0	\$ 0	\$ 0	3
4	Incremental Cash Working Capital Adj	\$ (568,218)	\$ (352,000)	\$ (129,920)	\$ (1,947)	\$ (981)	\$ (83,013)	\$ (358)	\$ 0	\$ 0	\$ 0	4
5	Materials & Supplies	\$ 3,312,265	\$ 2,051,884	\$ 757,331	\$ 11,348	\$ 5,717	\$ 483,899	\$ 2,086	\$ 0	\$ 0	\$ 0	5
6	Other Debits and Credits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	6
7	Customer Advances	\$ (163,927)	\$ (153,649)	\$ (4,726)	\$ 0	\$ 0	\$ (5,552)	\$ 0	\$ 0	\$ 0	\$ 0	7
8	Deferred Taxes	\$ (46,252,462)	\$ (28,652,499)	\$ (10,575,370)	\$ (158,466)	\$ (79,833)	\$ (6,757,166)	\$ (29,127)	\$ 0	\$ 0	\$ 0	8
9	Total Rate Base	\$ 253,217,251	\$ 156,811,056	\$ 57,929,480	\$ 868,113	\$ 437,342	\$ 37,011,693	\$ 159,566	\$ 0	\$ 0	\$ 0	9
<b>Revenue</b>												
10	Net Operating Margin	\$ 56,744,500	\$ 34,386,715	\$ 13,394,235	\$ 431,062	\$ 185,486	\$ 8,341,009	\$ 6,013	\$ 0	\$ 0	\$ 0	10
11	Special Contracts	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	11
12	Other Revenue - Labor	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	12
13	Other Revenue - Parts & Material	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	13
14	Other Revenue - Returned Item Fee	\$ 19,751	\$ 15,561	\$ 3,471	\$ 0	\$ 0	\$ 718	\$ 0	\$ 0	\$ 0	\$ 0	14
15	Other Revenue - Rental Gas Property	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	15
16	Late Charges	\$ 158,810	\$ 97,961	\$ 35,132	\$ 0	\$ 0	\$ 25,717	\$ 0	\$ 0	\$ 0	\$ 0	16
17	Service Establishment Charges	\$ 141,414	\$ 132,548	\$ 4,077	\$ 0	\$ 0	\$ 4,790	\$ 0	\$ 0	\$ 0	\$ 0	17
18	Reconnect / Reread Charges	\$ 1,120	\$ 1,050	\$ 32	\$ 0	\$ 0	\$ 38	\$ 0	\$ 0	\$ 0	\$ 0	18
19	Total Revenue	\$ 57,065,595	\$ 34,633,835	\$ 13,436,948	\$ 431,062	\$ 185,486	\$ 8,372,272	\$ 6,013	\$ 0	\$ 0	\$ 0	19
<b>Operating Deductions</b>												
20	Operations & Maintenance Exps	\$ (9,023,601)	\$ (5,974,417)	\$ (2,106,146)	\$ (24,445)	\$ (6,914)	\$ (908,303)	\$ (3,377)	\$ (0)	\$ 0	\$ (0)	20
21	Incremental O&M Expenses	\$ (21,803)	\$ (15,270)	\$ (5,215)	\$ (40)	\$ (3)	\$ (1,274)	\$ (1)	\$ 0	\$ 0	\$ (0)	21
22	Administrative & General Exps	\$ (7,060,555)	\$ (4,674,708)	\$ (1,647,963)	\$ (19,127)	\$ (5,410)	\$ (710,705)	\$ (2,642)	\$ (0)	\$ 0	\$ (0)	22
23	Regulatory Amortization	\$ (1,201,162)	\$ (744,096)	\$ (274,639)	\$ (4,115)	\$ (2,073)	\$ (175,481)	\$ (756)	\$ 0	\$ 0	\$ (0)	23
24	Depreciation Expenses	\$ (10,503,497)	\$ (6,506,712)	\$ (2,401,567)	\$ (35,986)	\$ (18,129)	\$ (1,534,489)	\$ (6,615)	\$ 0	\$ 0	\$ (0)	24
25	Incremental O&M Expense	\$ (203,532)	\$ (122,977)	\$ (48,339)	\$ (1,109)	\$ (466)	\$ (30,652)	\$ 10	\$ 0	\$ 0	\$ (0)	25
26	Taxes other than Income	\$ (4,019,015)	\$ (2,489,701)	\$ (918,926)	\$ (13,770)	\$ (6,937)	\$ (587,150)	\$ (2,531)	\$ 0	\$ 0	\$ (0)	26
27	Total Operating Deductions	\$ (32,033,165)	\$ (20,527,881)	\$ (7,402,793)	\$ (98,593)	\$ (39,932)	\$ (3,948,054)	\$ (15,913)	\$ (0)	\$ 0	\$ (0)	27
<b>State Income Tax</b>												
28	Taxable Income before Interest Exp	\$ 25,032,429	\$ 14,105,954	\$ 6,034,155	\$ 332,469	\$ 145,534	\$ 4,424,217	\$ (9,900)	\$ (0)	\$ 0	\$ (0)	28
29	State Interest Expenses	\$ (5,533,718)	\$ (3,428,031)	\$ (1,265,254)	\$ (18,959)	\$ (9,551)	\$ (808,438)	\$ (3,485)	\$ 0	\$ 0	\$ (0)	29
30	State Taxable Income	\$ 19,498,711	\$ 10,677,923	\$ 4,768,900	\$ 313,510	\$ 135,983	\$ 3,615,779	\$ (13,384)	\$ (0)	\$ 0	\$ (0)	30
31	State Income Tax	\$ 1,723,686	\$ 943,928	\$ 421,571	\$ 27,714	\$ 12,021	\$ 319,635	\$ (1,183)	\$ (0)	\$ 0	\$ (0)	31
<b>Federal Income Tax</b>												
32	Taxable Income before Interest Exp	\$ 23,308,743	\$ 13,162,025	\$ 5,612,584	\$ 304,755	\$ 133,513	\$ 4,104,583	\$ (8,716)	\$ (0)	\$ 0	\$ (0)	32
33	Federal Interest Expense	\$ (5,521,414)	\$ (3,420,408)	\$ (1,262,441)	\$ (18,917)	\$ (9,530)	\$ (806,641)	\$ (3,477)	\$ 0	\$ 0	\$ (0)	33
34	Federal Taxable Income	\$ 17,787,329	\$ 9,741,617	\$ 4,350,143	\$ 285,838	\$ 123,983	\$ 3,297,942	\$ (12,194)	\$ (0)	\$ 0	\$ (0)	34
35	Federal Income Tax	\$ 3,735,339	\$ 2,045,740	\$ 913,530	\$ 60,026	\$ 26,036	\$ 692,568	\$ (2,561)	\$ (0)	\$ 0	\$ (0)	35
36	Investment Tax Credit (I.T.C.)	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ (0)	36
37	Federal Deferred Provision	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ (0)	37
38	Total Federal Income Tax	\$ 3,735,339	\$ 2,045,740	\$ 913,530	\$ 60,026	\$ 26,036	\$ 692,568	\$ (2,561)	\$ (0)	\$ 0	\$ (0)	38
39	Excess Deferred Amortization	\$ (288,905)	\$ (178,971)	\$ (66,057)	\$ (990)	\$ (499)	\$ (42,207)	\$ (182)	\$ 0	\$ 0	\$ 0	39
40	Net Income	\$ 19,862,309	\$ 11,295,257	\$ 4,765,110	\$ 245,719	\$ 107,975	\$ 3,454,222	\$ (5,974)	\$ (0)	\$ 0	\$ (0)	40
41	Rate of Return on Rate Base	7.84%	7.20%	8.23%	28.30%	24.69%	9.33%	-3.74%	0.00%	0.00%	0.00%	41





**SOUTHWEST GAS CORPORATION**  
**NORTHERN CALIFORNIA RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED REVENUE BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Revenue Increase			Consolidate Revenue Increase			Line No.
				Proposed [2] (d)	Increase / (Decrease) Dollars (e)	Percent (f)	Proposed [3] (g)	Increase / (Decrease) Dollars (h)	Percent (i)	
26	Core Natural Gas Service for Motor Vehicles	GN-50	\$ 600	\$ 600	\$ 0	0.00%	\$ 600	\$ 0	0.00%	26
27	Basic Service Charge		\$ 49,612	\$ 58,234	\$ 8,622	17.38%	\$ 57,705	\$ 8,093	16.31%	27
28	Commodity		\$ 50,212	\$ 58,834	\$ 8,622	17.17%	\$ 58,305	\$ 8,093	16.12%	28
	Total Core Natural Gas Service for Motor Vehicles									
29	Core Internal Combustion Engine Gas Service	GN-60	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	29
30	Basic Service Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	30
31	Commodity Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	31
	Total Core Internal Combustion Engine Gas Service									
32	Core Small Electric Power Generation Gas Service	GN-66	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	32
33	Basic Service Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	33
34	Commodity Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	34
	Total Core Small Electric Power Generation Gas Service									
35	Noncore General Gas Transportation Service	GN-70	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	35
36	Basic Service Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	36
37	Transportation Service Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	37
38	Commodity Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	38
	Total Noncore General Gas Transportation Service									
39	Total Full Margin Schedules		\$ 42,856,764	\$ 42,919,573	\$ 62,809	0.15%	\$ 45,360,428	\$ 2,503,664	5.84%	39
40	Special Contract Gas Service	G-T	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	40
41	Other Operating Revenues		\$ 163,483	\$ 163,483	\$ 0	0.00%	\$ 163,483	\$ 0	0.00%	41
42	Total		\$ 43,020,247	\$ 43,083,056	\$ 62,809	0.15%	\$ 45,523,911	\$ 2,503,664	5.82%	42

[1] Volume II-B, Chapter 20, Sheets 7-8.

[2] Volume II-B, Chapter 20, Sheets 5-6.

[3] Exhibit No. (ABC-2), Sheet 5.

**SOUTHWEST GAS CORPORATION**  
**NORTHERN CALIFORNIA RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED MARGIN BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Margin Increase		Consolidate Margin Increase		Line No.		
				Proposed [2] (d)	Increase / (Decrease) Dollars (e)	Percent (f)	Proposed [3] (g)		Increase / (Decrease) Dollars (h)	Percent (i)
GN-10/ GN-12										
1	Primary Residential Gas Service		\$ 1,352,009	\$ 1,352,009	\$ 0	0.00%	\$ 1,352,009	\$ 0	0.00%	1
	Basic Service Charge									
2	Commodity		\$ 11,517,343	\$ 11,816,492	\$ 299,149	2.60%	\$ 12,378,438	\$ 861,095	7.48%	2
3	Baseline		\$ 6,180,309	\$ 5,914,790	\$ (265,519)	(4.30%)	\$ 6,153,471	\$ (26,838)	(0.43%)	3
4	Tier II		\$ 19,049,661	\$ 19,083,291	\$ 33,630	0.18%	\$ 19,883,918	\$ 834,257	4.38%	4
	Total Primary Residential Gas Service									
GN-15										
5	Secondary Residential Gas Service		\$ 577,950	\$ 577,950	\$ 0	0.00%	\$ 577,950	\$ 0	0.00%	5
	Basic Service Charge									
6	Commodity Charge		\$ 7,867,003	\$ 7,880,592	\$ 13,589	0.17%	\$ 8,669,852	\$ 802,849	10.21%	6
7	All Usage		\$ 8,444,953	\$ 8,458,542	\$ 13,589	0.16%	\$ 9,247,802	\$ 802,849	9.51%	7
	Total Secondary Residential Gas Service									
8	Total Residential Gas Service		\$ 27,494,614	\$ 27,541,833	\$ 47,219	0.17%	\$ 29,131,720	\$ 1,637,106	5.95%	8
GN-20										
9	Multi-Family Master Metered Gas Service		\$ 600	\$ 600	\$ 0	0.00%	\$ 600	\$ 0	0.00%	9
	Basic Service Charge									
10	Commodity		\$ 12,173	\$ 12,189	\$ 16	0.13%	\$ 12,769	\$ 596	4.90%	10
11	Baseline		\$ 175	\$ 181	\$ 6	3.43%	\$ 189	\$ 14	8.00%	11
12	Tier II		\$ 12,948	\$ 12,970	\$ 22	0.17%	\$ 13,558	\$ 610	4.71%	12
	Total Multi-Family Master Metered Gas Service									
GN-25										
	Multi-Family Master Metered Gas Service - Submetered									
13	Basic Service Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	13
14	Submeter Discount		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	14
	Commodity									
15	Baseline		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	15
16	Tier II		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	16
17	Total Multi-Family Submetered		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	17
18	Total Multi-Family Master Metered & Submetered		\$ 12,948	\$ 12,970	\$ 22	0.17%	\$ 13,558	\$ 610	4.71%	18
GN-35/ GN-40										
	Core General Gas Service									
19	Basic Service Charge		\$ 213,862	\$ 213,862	\$ 0	0.00%	\$ 213,862	\$ 0	0.00%	19
20	Transportation Service Charge		\$ 9,360	\$ 9,360	\$ 0	0.00%	\$ 9,360	\$ 0	0.00%	20
	Commodity Charge									
21	First 100		\$ 1,010,185	\$ 1,012,259	\$ 2,074	0.21%	\$ 1,316,240	\$ 306,055	30.30%	21
22	Next 500		\$ 1,324,796	\$ 1,327,516	\$ 2,720	0.21%	\$ 1,679,006	\$ 354,210	26.74%	22
23	Next 2400		\$ 779,422	\$ 781,022	\$ 1,600	0.21%	\$ 909,260	\$ 129,838	16.66%	23
24	Over 3000		\$ 269,402	\$ 269,954	\$ 552	0.20%	\$ 337,154	\$ 67,752	25.15%	24
25	Total Core General Gas Service		\$ 3,607,027	\$ 3,613,973	\$ 6,946	0.19%	\$ 4,464,882	\$ 857,855	23.78%	25

**SOUTHWEST GAS CORPORATION**  
**NORTHERN CALIFORNIA RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED MARGIN BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Margin Increase			Consolidate Margin Increase			Line No.
				Proposed [2] (d)	Dollars (e)	Percent (f)	Proposed [3] (g)	Dollars (h)	Percent (i)	
26	Core Natural Gas Service for Motor Vehicles Basic Service Charge	GN-50	\$ 600	\$ 600	\$ 0	0.00%	\$ 600	\$ 0	0.00%	26
27	Commodity All Usage		\$ (2,980)	\$ 5,642	\$ 8,622	(289.33%)	\$ 5,113	\$ 8,093	(271.58%)	27
28	Total Core Natural Gas Service for Motor Vehicles		\$ (2,380)	\$ 6,242	\$ 8,622	(362.27%)	\$ 5,713	\$ 8,093	(340.04%)	28
29	Core Internal Combustion Engine Gas Service Basic Service Charge	GN-60	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	29
30	Commodity Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	30
31	All Usage Total Core Internal Combustion Engine Gas Service		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	31
32	Core Small Electric Power Generation Gas Service Basic Service Charge	GN-66	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	32
33	Commodity Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	33
34	All Usage Total Core Small Electric Power Generation Gas Service		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	34
35	Noncore General Gas Transportation Service Basic Service Charge	GN-70	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	35
36	Commodity Charge		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	36
37	All Usage		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	37
38	Total Noncore General Gas Transportation Service		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	38
39	Total Full Margin Schedules		\$ 31,112,209	\$ 31,175,018	\$ 62,809	0.20%	\$ 33,615,873	\$ 2,503,664	8.05%	39
40	Special Contract Gas Service	G-T	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	40
41	Other Operating Revenues		\$ 163,483	\$ 163,483	\$ 0	0.00%	\$ 163,483	\$ 0	0.00%	41
42	Total		\$ 31,275,692	\$ 31,338,501	\$ 62,809	0.20%	\$ 33,779,356	\$ 2,503,664	8.01%	42

[1] Volume II-B, Chapter 20, Sheets 7-8.

[2] Volume II-B, Chapter 20, Sheets 5-6.

[3] Exhibit No. (ABC-2), Sheet 5.

**SOUTHWEST GAS CORPORATION**  
**SOUTH LAKE TAHOE RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED REVENUE BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Revenue Increase		Consolidate Revenue Increase		Line No.		
				Proposed [2] (d)	Dollars (e)	Percent (f)	Proposed [3] (g)		Dollars (h)	Percent (i)
SLT-10/ SLT-12										
1	Primary Residential Gas Service		\$ 1,060,846	\$ 1,060,846	\$ 0	0.00%	\$ 1,060,846	\$ 0	0.00%	1
2	Commodity									
3	Baseline		\$ 8,628,267	\$ 13,065,032	\$ 4,436,765	51.42%	\$ 12,282,380	\$ 3,654,113	42.35%	2
4	Tier II		\$ 4,025,034	\$ 6,151,334	\$ 2,126,300	52.83%	\$ 5,829,651	\$ 1,804,617	44.83%	3
4	Total Primary Residential Gas Service		\$ 13,714,147	\$ 20,277,212	\$ 6,563,065	47.86%	\$ 19,172,877	\$ 5,458,730	39.80%	4
SLT-15										
5	Secondary Residential Gas Service		\$ 281,838	\$ 281,838	\$ 0	0.00%	\$ 281,838	\$ 0	0.00%	5
6	Commodity Charge									
7	All Usage		\$ 3,390,532	\$ 5,529,936	\$ 2,139,404	63.10%	\$ 4,939,097	\$ 1,548,565	45.67%	6
7	Total Secondary Residential Gas Service		\$ 3,672,370	\$ 5,811,774	\$ 2,139,404	58.26%	\$ 5,220,935	\$ 1,548,565	42.17%	7
8	Total Residential Gas Service		\$ 17,386,517	\$ 26,088,986	\$ 8,702,469	50.05%	\$ 24,393,812	\$ 7,007,295	40.30%	8
SLT-20										
9	Multi-Family Master Metered Gas Service		\$ 11,880	\$ 27,000	\$ 15,120	127.27%	\$ 27,000	\$ 15,120	127.27%	9
10	Basic Service Charge									
11	Commodity									
12	Baseline		\$ 335,037	\$ 500,215	\$ 165,178	49.30%	\$ 470,250	\$ 135,213	40.36%	10
13	Tier II		\$ 32,111	\$ 62,059	\$ 29,948	93.26%	\$ 58,814	\$ 26,703	83.16%	11
12	Total Multi-Family Master Metered Gas Service		\$ 379,028	\$ 589,274	\$ 210,246	55.47%	\$ 556,064	\$ 177,036	46.71%	12
SLT-25										
13	Multi-Family Master Metered Gas Service - Submetered		\$ 924	\$ 2,100	\$ 1,176	127.27%	\$ 2,100	\$ 1,176	127.27%	13
14	Basic Service Charge		\$ (54,741)	\$ (115,290)	\$ (60,549)	110.61%	\$ (90,802)	\$ (36,061)	65.88%	14
15	Submeter Discount									
16	Commodity									
17	Baseline		\$ 253,194	\$ 386,524	\$ 133,330	52.66%	\$ 363,369	\$ 110,175	43.51%	15
18	Tier II		\$ 5,151	\$ 9,417	\$ 4,266	82.82%	\$ 8,925	\$ 3,774	73.27%	16
17	Total Multi-Family Submetered		\$ 204,528	\$ 282,751	\$ 78,223	38.25%	\$ 283,592	\$ 79,064	38.66%	17
18	Total Multi-Family Master Metered & Submetered		\$ 583,556	\$ 872,025	\$ 288,469	49.43%	\$ 839,656	\$ 256,100	43.89%	18
SLT-35/ SLT-40										
19	Core General Gas Service		\$ 171,204	\$ 171,204	\$ 0	0.00%	\$ 171,204	\$ 0	0.00%	19
20	Basic Service Charge		\$ 9,360	\$ 9,360	\$ 0	0.00%	\$ 9,360	\$ 0	0.00%	20
21	Transportation Service Charge									
22	Commodity Charge									
23	First 100		\$ 997,303	\$ 1,688,128	\$ 690,825	69.27%	\$ 1,425,208	\$ 427,905	42.91%	21
24	Next 500		\$ 1,755,519	\$ 2,442,930	\$ 687,411	39.16%	\$ 2,145,288	\$ 389,769	22.20%	22
25	Next 2400		\$ 1,641,647	\$ 1,754,209	\$ 112,562	6.86%	\$ 1,657,652	\$ 16,005	0.97%	23
26	Over 3000		\$ 1,362,142	\$ 1,065,527	\$ (296,615)	(21.78%)	\$ 1,009,278	\$ (352,864)	(25.91%)	24
27	Total Core General Gas Service		\$ 5,937,175	\$ 7,131,358	\$ 1,194,183	20.11%	\$ 6,417,990	\$ 480,815	8.10%	25

**SOUTHWEST GAS CORPORATION**  
**SOUTH LAKE TAHOE RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED REVENUE BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Revenue Increase		Consolidate Revenue Increase		Line No.			
				Proposed [2] (d)	Increase / (Decrease) Dollars (e)	Proposed [3] (g)	Increase / (Decrease) Dollars (h)		Percent (f)	Percent (i)	
Core Natural Gas Service for Motor Vehicles											
26	Basic Service Charge	SLT-50	\$ 132	\$ 132	\$ 0	0.00%	\$ 300	\$ 168	127.27%	26	
27	Commodity										
27	All Usage			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	27
28	Total Core Natural Gas Service for Motor Vehicles		<u>\$ 132</u>	<u>\$ 132</u>	<u>\$ 0</u>	<u>0.00%</u>	<u>\$ 300</u>	<u>\$ 168</u>	<u>127.27%</u>	28	
Core Internal Combustion Engine Gas Service											
29	Basic Service Charge	SLT-60	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	29	
30	Commodity Charge										
30	All Usage			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	30
31	Total Core Internal Combustion Engine Gas Service		<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	31	
Core Small Electric Power Generation Gas Service											
32	Basic Service Charge	SLT-66	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	32	
33	Commodity Charge										
33	All Usage			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	33
34	Total Core Small Electric Power Generation Gas Service		<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	34	
Noncore General Gas Transportation Service											
35	Basic Service Charge	SLT-70	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	35	
36	Transportation Service Charge			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	36
37	Commodity Charge										
37	All Usage		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	37	
38	Total Noncore General Gas Transportation Service		<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	38	
39	Total Full Margin Schedules		\$ 23,907,380	\$ 34,092,501	\$ 10,185,121	42.60%	\$ 31,651,758	\$ 7,744,378	32.39%	39	
40	Special Contract Gas Service	G-T	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	40	
41	Other Operating Revenues			\$ 157,612	\$ 157,612	\$ 0	0.00%	\$ 157,612	\$ 0	0.00%	41
42	Total			<u>\$ 24,064,992</u>	<u>\$ 34,250,113</u>	<u>\$ 10,185,121</u>	<u>42.32%</u>	<u>\$ 31,809,370</u>	<u>\$ 7,744,378</u>	<u>32.18%</u>	42

[1] Volume I-C, Chapter 20, Sheets 7-8.

[2] Volume I-C, Chapter 20, Sheets 5-6.

[3] Exhibit No. (ABC-2), Sheet 6.

**SOUTHWEST GAS CORPORATION**  
**SOUTH LAKE TAHOE RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED MARGIN BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Margin Increase		Consolidate Margin Increase			Line No.	
				Proposed [2] (d)	Dollars (e)	Percent (f)	Proposed [3] (g)	Dollars (h)		Percent (i)
SLT-10/ SLT-12										
1	Primary Residential Gas Service		\$ 1,060,846	\$ 1,060,846	\$ 0	0.00%	\$ 1,060,846	\$ 0	0.00%	1
Commodity										
2	Basic Service Charge		\$ 5,344,841	\$ 9,822,105	\$ 4,477,264	83.77%	\$ 9,039,453	\$ 3,694,612	69.12%	2
3	Tier II		\$ 2,638,381	\$ 4,724,181	\$ 2,085,800	79.06%	\$ 4,402,498	\$ 1,764,117	66.86%	3
4	Total Primary Residential Gas Service		\$ 9,044,068	\$ 15,607,132	\$ 6,563,064	72.57%	\$ 14,502,797	\$ 5,458,729	60.36%	4
SLT-15										
5	Secondary Residential Gas Service		\$ 281,838	\$ 281,838	\$ 0	0.00%	\$ 281,838	\$ 0	0.00%	5
Commodity Charge										
6	All Usage		\$ 2,316,030	\$ 4,455,434	\$ 2,139,404	92.37%	\$ 3,864,595	\$ 1,548,565	66.86%	6
7	Total Secondary Residential Gas Service		\$ 2,597,868	\$ 4,737,272	\$ 2,139,404	82.35%	\$ 4,146,433	\$ 1,548,565	59.61%	7
8	Total Residential Gas Service		\$ 11,641,936	\$ 20,344,404	\$ 8,702,468	74.75%	\$ 18,649,230	\$ 7,007,294	60.19%	8
SLT-20										
9	Multi-Family Master Metered Gas Service		\$ 11,880	\$ 27,000	\$ 15,120	127.27%	\$ 27,000	\$ 15,120	127.27%	9
Commodity										
10	Basic Service Charge		\$ 207,541	\$ 376,054	\$ 168,513	81.20%	\$ 346,089	\$ 138,548	66.76%	10
11	Tier II		\$ 21,049	\$ 47,661	\$ 26,612	126.43%	\$ 44,416	\$ 23,367	111.01%	11
12	Total Multi-Family Master Metered Gas Service		\$ 240,470	\$ 450,715	\$ 210,245	87.43%	\$ 417,505	\$ 177,035	73.62%	12
SLT-25										
13	Multi-Family Master Metered Gas Service - Submetered		\$ 924	\$ 2,100	\$ 1,176	127.27%	\$ 2,100	\$ 1,176	127.27%	13
14	Basic Service Charge		\$ (54,741)	\$ (115,290)	\$ (60,549)	110.61%	\$ (90,802)	\$ (36,061)	65.88%	14
Commodity										
15	Baseline		\$ 156,843	\$ 290,583	\$ 133,740	85.27%	\$ 267,428	\$ 110,585	70.51%	15
16	Tier II		\$ 3,376	\$ 7,232	\$ 3,856	114.22%	\$ 6,740	\$ 3,364	99.64%	16
17	Total Multi-Family Submetered		\$ 106,402	\$ 184,625	\$ 78,223	73.52%	\$ 185,466	\$ 79,064	74.31%	17
18	Total Multi-Family Master Metered & Submetered		\$ 346,872	\$ 635,340	\$ 288,468	83.16%	\$ 602,971	\$ 256,099	73.83%	18
SLT-35/ SLT-40										
19	Core General Gas Service		\$ 171,204	\$ 171,204	\$ 0	0.00%	\$ 171,204	\$ 0	0.00%	19
20	Basic Service Charge		\$ 9,360	\$ 9,360	\$ 0	0.00%	\$ 9,360	\$ 0	0.00%	20
Transportation Service Charge										
Commodity Charge										
21	First 100		\$ 625,396	\$ 1,316,221	\$ 690,825	110.46%	\$ 1,053,301	\$ 427,905	68.42%	21
22	Next 500		\$ 1,038,733	\$ 1,726,144	\$ 687,411	66.18%	\$ 1,428,502	\$ 389,769	37.52%	22
23	Next 2400		\$ 902,987	\$ 1,015,549	\$ 112,562	12.47%	\$ 918,992	\$ 16,005	1.77%	23
24	Over 3000		\$ 647,633	\$ 351,018	\$ (296,615)	(45.80%)	\$ 294,769	\$ (352,864)	(54.49%)	24
25	Total Core General Gas Service		\$ 3,395,313	\$ 4,589,496	\$ 1,194,183	35.17%	\$ 3,876,128	\$ 480,815	14.16%	25

**SOUTHWEST GAS CORPORATION**  
**SOUTH LAKE TAHOE RATE JURISDICTION**  
**COMPARISON OF PRESENT AND PROPOSED MARGIN BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Currently Effective [1] (c)	Stand-Alone Margin Increase			Consolidate Margin Increase			Line No.	
				Proposed [2] (d)	Increase / (Decrease)		Proposed [3] (g)	Increase / (Decrease)			
					Dollars (e)	Percent (f)		Dollars (h)	Percent (i)		
Core Natural Gas Service for Motor Vehicles											
26	Basic Service Charge	SLT-50	\$ 132	\$ 132	\$ 0	0.00%	\$ 300	\$ 168	127.27%	26	
27	Commodity										
28	All Usage			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	27
Total Core Natural Gas Service for Motor Vehicles			\$ 132	\$ 132	\$ 0	0.00%	\$ 300	\$ 168	127.27%	28	
Core Internal Combustion Engine Gas Service											
29	Basic Service Charge	SLT-60	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	29	
30	Commodity Charge										
31	All Usage			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	30
Total Core Internal Combustion Engine Gas Service			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	31	
Core Small Electric Power Generation Gas Service											
32	Basic Service Charge	SLT-66	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	32	
33	Commodity Charge										
34	All Usage			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	33
Total Core Small Electric Power Generation Gas Service			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	34	
Noncore General Gas Transportation Service											
35	Basic Service Charge	SLT-70	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	35	
36	Transportation Service Charge			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	36
37	Commodity Charge										
38	All Usage		\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	37	
Total Noncore General Gas Transportation Service			\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	38	
39	Total Full Margin Schedules		\$ 15,384,253	\$ 25,569,372	\$ 10,185,119	66.20%	\$ 23,128,629	\$ 7,744,376	50.34%	39	
40	Special Contract Gas Service	G-T	\$ 0	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	0.00%	40	
41	Other Operating Revenues			\$ 157,612	\$ 157,612	\$ 0	0.00%	\$ 157,612	\$ 0	0.00%	41
42	Total			\$ 15,541,865	\$ 25,726,984	\$ 10,185,119	65.53%	\$ 23,286,241	\$ 7,744,376	49.83%	42

[1] Volume I-C, Chapter 20, Sheets 7-8.

[2] Volume I-C, Chapter 20, Sheets 5-6.

[3] Exhibit No. (ABC-2), Sheet 6.



Line No.	Description	Schedule No.	Forecasted Billing Units					Authorized Margin		Upstream Charges		Gas Cost		Total		Line No.
			Number of Bills	Volumes		Sales	Rates	Revenues	Rates	Revenues	Rates	Revenues	Annual Revenues	Total Present Revenue		
				Transport	(d)										(e)	
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	(m)	(n)	(o)		
1	Primary Residential Gas Service	GN-10 / GN-12	235,132		\$ 5.75	\$ 1,352,009	\$ 0.20210	\$ 2,231,717	\$ 0.20005	\$ 2,209,079	\$ 16,819,234	\$ 1,352,009	\$ 0	1		
2	Basic Service Charge			11,042,636	\$ 1.12097	\$ 12,378,438	\$ 0.20210	\$ 2,231,717	\$ 0.20005	\$ 2,209,079	\$ 16,819,234	\$ 15,853,057	\$ 966,177	2		
3	Commodity Charge			4,960,246	\$ 1.24056	\$ 6,153,471	\$ 0.20210	\$ 1,002,466	\$ 0.20005	\$ 982,297	\$ 8,148,234	\$ 8,280,153	\$ (131,919)	3		
4	Baseline Quantities			16,002,882		\$ 19,883,918		\$ 3,234,183		\$ 3,201,376	\$ 26,319,477	\$ 25,485,219	\$ 834,258	4		
5	Tier II													3.27%		
6	Total Primary Residential Gas Service															
7	Secondary Residential Gas Service	GN-15	96,325		\$ 6.00	\$ 577,950	\$ 0.20210	\$ 1,211,415	\$ 0.20005	\$ 1,199,128	\$ 11,080,395	\$ 10,277,546	\$ 802,849	5		
8	Basic Service Charge			5,994,139	\$ 1.12097	\$ 6,669,852	\$ 0.20210	\$ 1,211,415	\$ 0.20005	\$ 1,199,128	\$ 11,080,395	\$ 10,277,546	\$ 802,849	6		
9	Commodity Charge			5,994,139	\$ 1.24056	\$ 7,427,802	\$ 0.20210	\$ 1,211,415	\$ 0.20005	\$ 1,199,128	\$ 11,080,395	\$ 10,277,546	\$ 802,849	7		
10	All Usage													7.40%		
11	Total Secondary Residential Gas Service															
12	Tier II															
13	Total Residential Gas Service		331,457	21,997,021	\$ 29,131,720			\$ 4,445,598		\$ 4,400,504	\$ 37,977,822	\$ 36,340,715	\$ 1,637,107	8		
14	Multi-Family Master Metered Gas Service	GN-20	24		\$ 25.00	\$ 600	\$ 0.20210	\$ 2,302	\$ 0.20005	\$ 2,279	\$ 17,350	\$ 16,756	\$ 594	9		
15	Basic Service Charge			11,391	\$ 1.12097	\$ 12,769	\$ 0.20210	\$ 2,302	\$ 0.20005	\$ 2,279	\$ 17,350	\$ 16,756	\$ 594	10		
16	Commodity Charge			152	\$ 1.24056	\$ 189	\$ 0.20210	\$ 31	\$ 0.20005	\$ 30	\$ 250	\$ 235	\$ 15	11		
17	Baseline Quantities			11,543		\$ 13,558		\$ 2,333		\$ 2,309	\$ 18,200	\$ 17,591	\$ 609	12		
18	Tier II													3.46%		
19	Total Multi-Family Master Metered Gas Service															
20	Multi-Family Master Metered Gas Service - Submet	GN-25	0		\$ 25.00	\$ 0	\$ 0.20210	\$ 0	\$ 0.20005	\$ 0	\$ 0	\$ 0	\$ 0	13		
21	Basic Service Charge				\$ (17.76)	\$ 0	\$ 0.20210	\$ 0	\$ 0.20005	\$ 0	\$ 0	\$ 0	\$ 0	14		
22	Commodity Charge															
23	Baseline Quantities				\$ 1.12097	\$ 0	\$ 0.20210	\$ 0	\$ 0.20005	\$ 0	\$ 0	\$ 0	\$ 0	15		
24	Tier II				\$ 1.24056	\$ 0	\$ 0.20210	\$ 0	\$ 0.20005	\$ 0	\$ 0	\$ 0	\$ 0	16		
25	Total Multi-Fam Sub					\$ 0		\$ 0		\$ 0	\$ 0	\$ 0	\$ 0	17		
26	Multi-Family Master Metered Gas Service													0.00%		
27	Basic Service Charge															
28	Commodity Charge															
29	Baseline Quantities															
30	Tier II															
31	Total Multi-Fam Sub															
32	Multi-Family Master Metered Gas Service	GN-35 / GN-40	24	11,543	\$ 11,543			\$ 2,333		\$ 2,309	\$ 18,200	\$ 17,591	\$ 609	18		
33	Basic Service Charge															
34	Commodity Charge															
35	Baseline Quantities															
36	Tier II															
37	Total Multi-Fam Sub															
38	Multi-Family Master Metered Gas Service															
39	Basic Service Charge															
40	Commodity Charge															
41	Baseline Quantities															
42	Tier II															
43	Total Multi-Fam Sub															
44	Multi-Family Master Metered Gas Service															
45	Basic Service Charge															
46	Commodity Charge															
47	Baseline Quantities															
48	Tier II															
49	Total Multi-Fam Sub															
50	Multi-Family Master Metered Gas Service															
51	Basic Service Charge															
52	Commodity Charge															
53	Baseline Quantities															
54	Tier II															
55	Total Multi-Fam Sub															
56	Multi-Family Master Metered Gas Service															
57	Basic Service Charge															
58	Commodity Charge															
59	Baseline Quantities															
60	Tier II															
61	Total Multi-Fam Sub															
62	Multi-Family Master Metered Gas Service															
63	Basic Service Charge															
64	Commodity Charge															
65	Baseline Quantities															
66	Tier II															
67	Total Multi-Fam Sub															
68	Multi-Family Master Metered Gas Service															
69	Basic Service Charge															
70	Commodity Charge															
71	Baseline Quantities															
72	Tier II															
73	Total Multi-Fam Sub															
74	Multi-Family Master Metered Gas Service															
75	Basic Service Charge															
76	Commodity Charge															
77	Baseline Quantities															
78	Tier II															
79	Total Multi-Fam Sub															
80	Multi-Family Master Metered Gas Service															
81	Basic Service Charge															
82	Commodity Charge															
83	Baseline Quantities															
84	Tier II															
85	Total Multi-Fam Sub															
86	Multi-Family Master Metered Gas Service															
87	Basic Service Charge															
88	Commodity Charge															
89	Baseline Quantities															
90	Tier II															
91	Total Multi-Fam Sub															
92	Multi-Family Master Metered Gas Service															
93	Basic Service Charge															
94	Commodity Charge															
95	Baseline Quantities															
96	Tier II															
97	Total Multi-Fam Sub															
98	Multi-Family Master Metered Gas Service															
99	Basic Service Charge															
100	Commodity Charge															
101	Baseline Quantities															
102	Tier II															
103	Total Multi-Fam Sub															
104	Multi-Family Master Metered Gas Service															
105	Basic Service Charge															
106	Commodity Charge															
107	Baseline Quantities															
108	Tier II															
109	Total Multi-Fam Sub															
110	Multi-Family Master Metered Gas Service															
111	Basic Service Charge															
112	Commodity Charge															
113	Baseline Quantities															
114	Tier II															
115	Total Multi-Fam Sub															
116	Multi-Family Master Metered Gas Service															
117	Basic Service Charge															
118	Commodity Charge															
119	Baseline Quantities															
120	Tier II															
121	Total Multi-Fam Sub															
122	Multi-Family Master Metered Gas Service															
123	Basic Service Charge															
124	Commodity Charge															
125	Baseline Quantities															
126	Tier II															
127	Total Multi-Fam Sub															
128	Multi-Family Master Metered Gas Service															
129	Basic Service Charge															
130	Commodity Charge															
131	Baseline Quantities															
132	Tier II															
133	Total Multi-Fam Sub															
134	Multi-Family Master Metered Gas Service															
135	Basic Service Charge															
136	Commodity Charge															
137	Baseline Quantities															
138	Tier II															
139	Total Multi-Fam Sub															
140	Multi-Family Master Metered Gas Service															
141	Basic Service Charge															
142	Commodity Charge															
143	Baseline Quantities															
144	Tier II															
145	Total Multi-Fam Sub															
146	Multi-Family Master Metered Gas Service															
147	Basic Service Charge															
148	Commodity Charge															

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**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF REVENUES BY CLASS AT PROPOSED RATES**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Forecasted Billing Units			Authorized Margin		Upstream Charges		Gas Cost		Total Annual Revenues		Total Present Revenue		Line No.	
			Number of Bills (c)	Transport (d)	Volumes (e)	Rates (f)	Revenues (g)	Rates (h)	Revenues (i)	Rates (j)	Revenues (k)	(l)	(m)	Dollars (n)	Percent (o)		
GN-10/ GN-12																	
1	Primary Residential Gas Service	GN-10/ GN-12	419,627			\$ 5.75	\$ 2,412,855					\$ 2,412,855	\$ 2,412,855	\$ 0		1	
2	Basic Service Charge			19,106,610	19,106,610	\$ 1.12097	\$ 21,417,891	\$ 0.20210	\$ 3,861,446	\$ 0.20005	\$ 3,822,277	\$ 29,101,614	\$ 24,481,324	\$ 4,620,290		2	
3	Commodity Charge			8,509,062	8,509,062	\$ 1.24056	\$ 10,585,969	\$ 0.20210	\$ 1,719,679	\$ 0.20005	\$ 1,702,236	\$ 13,977,864	\$ 12,305,187	\$ 1,672,697		3	
4	Tier II			27,615,662	27,615,662		\$ 34,386,715		\$ 5,581,125		\$ 5,524,513	\$ 45,492,353	\$ 39,199,366	\$ 6,292,987	16.05%	4	
GN-15																	
5	Total Primary Residential Gas Service																
5	Secondary Residential Gas Service	GN-15	143,298			\$ 6.00	\$ 859,788					\$ 859,788	\$ 859,788	\$ 0		5	
6	Basic Service Charge			8,666,032	8,666,032	\$ 1.44639	\$ 12,534,447	\$ 0.20210	\$ 1,751,405	\$ 0.20005	\$ 1,733,640	\$ 16,019,492	\$ 13,668,078	\$ 2,351,414		6	
7	Commodity Charge			8,666,032	8,666,032		\$ 13,394,235		\$ 1,751,405		\$ 1,733,640	\$ 16,879,280	\$ 14,527,866	\$ 2,351,414	16.19%	7	
8	All Usage			36,281,694	36,281,694		\$ 47,780,950		\$ 7,332,530		\$ 7,258,153	\$ 62,371,633	\$ 53,727,232	\$ 8,644,401	16.09%	8	
GN-20																	
9	Total Residential Gas Service																
9	Multi-Family Master Metered Gas Service	GN-20	1,104			\$ 25.00	\$ 27,600					\$ 27,600	\$ 12,480	\$ 15,120		9	
10	Basic Service Charge			320,132	320,132	\$ 1.12097	\$ 358,858	\$ 0.20210	\$ 64,699	\$ 0.20005	\$ 64,042	\$ 487,599	\$ 351,793	\$ 135,806		10	
11	Commodity Charge			35,955	35,955	\$ 1.24056	\$ 44,604	\$ 0.20210	\$ 7,267	\$ 0.20005	\$ 7,193	\$ 59,064	\$ 32,346	\$ 26,718		11	
12	Baseline Quantities			356,087	356,087		\$ 431,062		\$ 71,966		\$ 71,235	\$ 574,263	\$ 396,619	\$ 177,644	44.79%	12	
GN-25																	
13	Total Multi-Family Master Metered Gas Service																
13	Multi-Family Master Metered Gas Service - Submeter	GN-25	84			\$ 25.00	\$ 2,100					\$ 2,100	\$ 924	\$ 1,176		13	
14	Basic Service Charge			5,112	5,112	\$ (17.76)	\$ (90,802)					\$ (90,802)	\$ (54,741)	\$ (36,061)		14	
15	Commodity Charge			238,569	238,569	\$ 1.12097	\$ 267,428	\$ 0.20210	\$ 48,215	\$ 0.20005	\$ 47,726	\$ 363,369	\$ 253,194	\$ 110,175		15	
16	Baseline Quantities			5,433	5,433	\$ 1.24056	\$ 6,740	\$ 0.20210	\$ 1,098	\$ 0.20005	\$ 1,087	\$ 8,925	\$ 5,151	\$ 3,774		16	
17	Tier II		84	244,002	244,002		\$ 185,466		\$ 49,313		\$ 48,813	\$ 283,592	\$ 204,528	\$ 79,064	38.66%	17	
18	Total Multi-Fam Sub																
18	Total Multi-Family Master Metered Gas Service		1,188	600,089	600,089		\$ 616,528		\$ 121,279		\$ 120,048	\$ 857,855	\$ 601,147	\$ 256,708	42.70%	18	
GN-35/ GN-40																	
19	Core General Gas Service	GN-35/ GN-40	35,006			\$ 11.00	\$ 385,066					\$ 385,066	\$ 385,066	\$ 0		19	
20	Basic Service Charge			24		\$ 780.00	\$ 18,720					\$ 18,720	\$ 18,720	\$ 0		20	
21	Transportation Service Charge																
22	Commodity Charge																
21	First 100		2,081,795	2,079,395	\$ 1.13822	\$ 2,369,541	\$ 0.20210	\$ 420,731	\$ 0.20005	\$ 415,983	\$ 3,206,255	\$ 2,472,295	\$ 733,960		21		
22	Next 500		3,883,821	3,871,821	\$ 0.80012	\$ 3,107,508	\$ 0.20210	\$ 784,920	\$ 0.20005	\$ 774,558	\$ 4,666,986	\$ 3,923,007	\$ 743,979		22		
23	Next 2400		3,682,606	3,625,006	\$ 0.49646	\$ 1,828,251	\$ 0.20210	\$ 744,255	\$ 0.20005	\$ 725,182	\$ 3,297,688	\$ 3,151,847	\$ 145,841		23		
24	Over 3000		4,257,795	3,283,926	\$ 0.14842	\$ 631,923	\$ 0.20210	\$ 860,500	\$ 0.20005	\$ 656,949	\$ 2,149,372	\$ 2,434,486	\$ (285,114)		24		
25	Total Core General Gas Service		35,006	13,906,017	12,860,148		\$ 8,341,009		\$ 2,810,406		\$ 2,572,672	\$ 13,724,087	\$ 12,385,421	\$ 1,338,666	10.81%	25	

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF REVENUES BY CLASS AT PROPOSED RATES**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Forecasted Billing Units			Authorized Margin		Upstream Charges		Gas Cost Revenues (k)	Total Annual Revenues (l)		Total Present Revenue (m)	Dollars (n)	Percent (o)	Line No.
			Number of Bills (c)	Transport (d)	Sales (e)	Rates (f)	Revenues (g)	Rates (h)	Revenues (i)		Rates (j)	Revenues (k)				
26	Core Natural Gas Service for Motor Vehicles	GN-50	36			\$ 25.00	\$ 900				\$ 900	\$ 732	\$ 168			26
27	Basic Service Charge			130,778	130,778	\$ 0.03910	\$ 5,113	\$ 0.20210	\$ 26,430	\$ 26,162	\$ 57,705	\$ 49,612	\$ 8,093		16.31%	27
28	Commodity Charge		36	130,778	130,778		\$ 6,013		\$ 26,430	\$ 26,162	\$ 58,605	\$ 50,344	\$ 8,261			28
29	Total Core Natural Gas Service for Motor Vehicles															
29	Core Internal Combustion Engine Gas Service	GN-60	0			\$ 25.00	\$ 0				\$ 0	\$ 0	\$ 0			29
30	Basic Service Charge					\$ 0.47087	\$ 0	\$ 0.20210	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0			30
31	Commodity Charge		0	0	0		\$ 0		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0		0.00%	31
32	Total Core Internal Combustion Engine Gas Service															
32	Core Small Electric Power Generation Gas Service	GN-66	0			\$ 25.00	\$ 0				\$ 0	\$ 0	\$ 0			32
33	Basic Service Charge					\$ 0.47087	\$ 0	\$ 0.20210	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0			33
34	Commodity Charge		0	0	0		\$ 0		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0		0.00%	34
35	Total Core Small Electric Power Generation Gas Service															
35	Noncore General Gas Transportation Service	GN-70	0			\$ 100.00	\$ 0				\$ 0	\$ 0	\$ 0			35
36	Basic Service Charge		0			\$ 780.00	\$ 0				\$ 0	\$ 0	\$ 0			36
37	Commodity Charge		0	0	0	\$ 0.14842	\$ 0	\$ 0.00000	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0		0.00%	37
38	All Usage															38
38	Total Noncore General Gas Transportation Service															
39	Total All Schedules		599,155	50,918,578	49,872,709		\$ 56,744,500		\$ 10,290,645	\$ 7,404,363	\$ 77,012,180	\$ 66,764,144	\$ 10,248,036		15.35%	39
40	Special Contract Gas Service	G-T				\$ 0	\$ 0				\$ 0	\$ 0	\$ 0		0.00%	40
41	Other Operating Revenues						\$ 321,095				\$ 321,095	\$ 321,095	\$ 0		0.00%	41
42	Total Operating Revenue						\$ 57,065,595				\$ 57,065,595	\$ 57,065,595	\$ 0		0.00%	42
43	Total Revenue Requirement						\$ 57,065,595				\$ 57,065,595	\$ 57,065,595	\$ 0		15.28%	43
44	Over/Under Recovery					\$ (0)					\$ (0)	\$ (0)	\$ (0)			44

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF REVENUES BY CLASS AT PROPOSED RATES**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Forecasted Billing Units			Authorized Margin		Upstream Charges		Gas Cost		Total Annual Revenues		Total Present Revenue		Line No.	
			Number of Bills (c)	Transport (d)	Volumes (e)	Rates (f)	Revenues (g)	Rates (h)	Revenues (i)	Rates (j)	Revenues (k)	(l)	(m)	Dollars (n)	Percent (o)		
GN-10/ GN-12																	
1	Primary Residential Gas Service	GN-10/ GN-12	419,627			\$ 5.75	\$ 2,412,855					\$ 2,412,855	\$ 2,412,855	\$ 0		1	
2	Basic Service Charge			19,106,610	19,106,610	\$ 1.12097	\$ 21,417,891	\$ 0.20210	\$ 3,861,446	\$ 0.20005	\$ 3,822,277	\$ 29,101,614	\$ 24,481,324	\$ 4,620,290		2	
3	Commodity Charge			8,509,052	8,509,052	\$ 1.24056	\$ 10,555,969	\$ 0.20210	\$ 1,719,679	\$ 0.20005	\$ 1,702,236	\$ 13,977,864	\$ 12,305,187	\$ 1,672,697		3	
4	Tier II			27,615,662	27,615,662		\$ 34,386,715		\$ 5,581,125		\$ 5,524,513	\$ 45,492,353	\$ 39,199,366	\$ 6,292,987	16.05%	4	
GN-15																	
5	Total Primary Residential Gas Service																
5	Secondary Residential Gas Service	GN-15	143,298			\$ 6.00	\$ 859,788					\$ 859,788	\$ 859,788	\$ 0		5	
6	Basic Service Charge			8,666,032	8,666,032	\$ 1.44639	\$ 12,534,447	\$ 0.20210	\$ 1,751,405	\$ 0.20005	\$ 1,733,640	\$ 16,019,492	\$ 13,668,078	\$ 2,351,414		6	
7	Commodity Charge			8,666,032	8,666,032		\$ 13,394,235		\$ 1,751,405		\$ 1,733,640	\$ 16,879,280	\$ 14,527,866	\$ 2,351,414	16.19%	7	
7	Total Secondary Residential Gas Service																
8	Total Residential Gas Service		562,925	36,281,694	36,281,694		\$ 47,780,950		\$ 7,332,530		\$ 7,258,153	\$ 62,371,633	\$ 53,727,232	\$ 8,644,401	16.09%	8	
GN-20																	
9	Multi-Family Master Metered Gas Service	GN-20	1,104			\$ 25.00	\$ 27,600					\$ 27,600	\$ 12,480	\$ 15,120		9	
10	Basic Service Charge			320,132	320,132	\$ 1.12097	\$ 358,858	\$ 0.20210	\$ 64,699	\$ 0.20005	\$ 64,042	\$ 487,599	\$ 351,793	\$ 135,806		10	
11	Commodity Charge			35,955	35,955	\$ 1.24056	\$ 44,604	\$ 0.20210	\$ 7,267	\$ 0.20005	\$ 7,193	\$ 59,064	\$ 32,346	\$ 26,718		11	
12	Baseline Quantities			356,087	356,087		\$ 431,062		\$ 71,966		\$ 71,235	\$ 574,263	\$ 396,619	\$ 177,644	44.79%	12	
GN-25																	
13	Total Multi-Family Master Metered Gas Service																
13	Multi-Family Master Metered Gas Service - Submeter	GN-25	84			\$ 25.00	\$ 2,100					\$ 2,100	\$ 924	\$ 1,176		13	
14	Basic Service Charge			5,112	5,112	\$ (17.76)	\$ (90,802)					\$ (90,802)	\$ (54,741)	\$ (36,061)		14	
15	Commodity Charge			238,569	238,569	\$ 1.12097	\$ 267,428	\$ 0.20210	\$ 48,215	\$ 0.20005	\$ 47,726	\$ 363,369	\$ 253,194	\$ 110,175		15	
16	Baseline Quantities			5,433	5,433	\$ 1.24056	\$ 6,740	\$ 0.20210	\$ 1,098	\$ 0.20005	\$ 1,087	\$ 8,925	\$ 5,151	\$ 3,774		16	
17	Tier II		84	244,002	244,002		\$ 185,466		\$ 49,313		\$ 48,813	\$ 283,592	\$ 204,528	\$ 79,064	38.66%	17	
17	Total Multi-Fam Sub																
18	Total Multi-Family Master Metered Gas Service		1,188	600,089	600,089		\$ 616,528		\$ 121,279		\$ 120,048	\$ 857,855	\$ 601,147	\$ 256,708	42.70%	18	
GN-35/ GN-40																	
19	Core General Gas Service	GN-35/ GN-40	35,006			\$ 11.00	\$ 385,066					\$ 385,066	\$ 385,066	\$ 0		19	
20	Basic Service Charge			24	24	\$ 780.00	\$ 18,720					\$ 18,720	\$ 18,720	\$ 0		20	
21	Transportation Service Charge																
21	Commodity Charge			2,081,795	2,079,395	\$ 1.13822	\$ 2,369,541	\$ 0.20210	\$ 420,731	\$ 0.20005	\$ 415,983	\$ 3,206,255	\$ 2,472,295	\$ 733,960		21	
22	First 100			3,883,821	3,871,821	\$ 0.80012	\$ 3,107,508	\$ 0.20210	\$ 784,920	\$ 0.20005	\$ 774,558	\$ 4,666,986	\$ 3,923,007	\$ 743,979		22	
23	Next 500			3,682,606	3,625,006	\$ 0.49646	\$ 1,828,251	\$ 0.20210	\$ 744,255	\$ 0.20005	\$ 725,182	\$ 3,297,688	\$ 3,151,847	\$ 145,841		23	
24	Over 3000			4,257,795	3,283,926	\$ 0.14842	\$ 631,923	\$ 0.20210	\$ 860,500	\$ 0.20005	\$ 656,949	\$ 2,149,372	\$ 2,434,486	\$ (285,114)		24	
25	Total Core General Gas Service		35,006	13,906,017	12,860,148		\$ 8,341,009		\$ 2,810,406		\$ 2,572,672	\$ 13,724,087	\$ 12,385,421	\$ 1,338,666	10.81%	25	

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF REVENUES BY CLASS AT PROPOSED RATES**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule No. (b)	Forecasted Billing Units			Authorized Margin		Upstream Charges		Gas Cost Revenues (k)	Total Annual Revenues (l)		Total Present Revenue (m)	Dollars (n)	Percent (o)	Line No.
			Number of Bills (c)	Transport (d)	Sales (e)	Rates (f)	Revenues (g)	Rates (h)	Revenues (i)		Rates (j)	Revenues (k)				
26	Core Natural Gas Service for Motor Vehicles	GN-50	36			\$ 25.00	\$ 900				\$ 900	\$ 732	\$ 168			26
27	Basic Service Charge			130,778	130,778	\$ 0.03910	\$ 5,113	\$ 0.20210	\$ 26,430	\$ 26,162	\$ 57,705	\$ 49,612	\$ 8,093		16.31%	27
28	Commodity Charge		36	130,778	130,778		\$ 6,013		\$ 26,430	\$ 26,162	\$ 58,605	\$ 50,344	\$ 8,261			28
29	Total Core Natural Gas Service for Motor Vehicles															
29	Core Internal Combustion Engine Gas Service	GN-60	0			\$ 25.00	\$ 0				\$ 0	\$ 0	\$ 0			29
30	Basic Service Charge					\$ 0.47087	\$ 0	\$ 0.20210	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0			30
31	Commodity Charge		0	0	0		\$ 0		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0		0.00%	31
32	Total Core Internal Combustion Engine Gas Service															
32	Core Small Electric Power Generation Gas Service	GN-66	0			\$ 25.00	\$ 0				\$ 0	\$ 0	\$ 0			32
33	Basic Service Charge					\$ 0.47087	\$ 0	\$ 0.20210	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0			33
34	Commodity Charge		0	0	0		\$ 0		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0		0.00%	34
35	Total Core Small Electric Power Generation Gas Service															
35	Noncore General Gas Transportation Service	GN-70	0			\$ 100.00	\$ 0				\$ 0	\$ 0	\$ 0			35
36	Basic Service Charge		0			\$ 780.00	\$ 0				\$ 0	\$ 0	\$ 0			36
37	Commodity Charge		0	0	0	\$ 0.14842	\$ 0	\$ 0.00000	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0		0.00%	37
38	All Usage															38
38	Total Noncore General Gas Transportation Service															
39	Total All Schedules		599,155	50,918,578	49,872,709		\$ 56,744,500		\$ 10,290,645	\$ 7,404,363	\$ 77,012,180	\$ 66,764,144	\$ 10,248,036		15.35%	39
40	Special Contract Gas Service	G-T				\$ 0	\$ 0				\$ 0	\$ 0	\$ 0		0.00%	40
41	Other Operating Revenues						\$ 321,095				\$ 321,095	\$ 321,095	\$ 0		0.00%	41
42	Total Operating Revenue						\$ 57,065,595				\$ 57,065,595	\$ 57,065,595	\$ 0		0.00%	42
43	Total Revenue Requirement						\$ 57,065,595				\$ 57,065,595	\$ 57,065,595	\$ 0		15.28%	43
44	Over/Under Recovery					\$ (0)					\$ (0)	\$ (0)	\$ (0)			44

SOUTHWEST GAS CORPORATION  
PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION  
PROPORTIONAL COST RESPONSIBILITY METHODOLOGY  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026

Line No.	Description (a)	Total (b)	Residential (c)	Secondary Residential (d)	Multi-Family (e)	Multi-Fam Sub (f)	Core General (g)	NGV (h)	Gas Engine (i)	Small EG (j)	Noncore (k)	Other Revenue (l)	Line No.
1	Allocated Margin Revenue [1]	\$ 57,065,595	\$ 35,782,189	\$ 13,087,175	\$ 184,418	\$ 83,169	\$ 7,575,861	\$ 31,688	\$ 0	\$ 0	\$ 0	\$ 321,095	1
2	Margin at Present Rates [2]	\$ 46,817,557	\$ 28,093,729	\$ 11,042,821	\$ 253,418	\$ 106,402	\$ 7,002,340	\$ (2,248)	\$ 0	\$ 0	\$ 0	\$ 321,095	2
3	Difference (Line 1 - Line 2)	\$ 10,248,038											3
4	System Average Percentage Increase (Line 3 / Line 2)	21.89%											4
5	Ratio of Margin at System Return to Margin at Present Rates (Line 1 / Line 2)	1.2189	1.2737	1.1851	0.7277	0.7817	1.0819	(14.0961)	0.0000	0.0000	0.0000	0.0000	5
6	Adjusted Percentage Increase (Line 4 * 2)	26.68%	27.88%	25.94%	15.93%	17.11%	23.68%	43.78%	0.00%	21.89%	0.00%	0.00%	6
7	Adjusted Dollar Increase (Line 2 X Line 6)	\$ 12,413,057	\$ 7,832,473	\$ 2,864,692	\$ 40,368	\$ 18,205	\$ 1,658,303	\$ (984)	\$ 0	\$ 0	\$ 0	\$ 0	7
8	Adjusted Margin Requirement (Line 2 + Line 7)	\$ 59,240,089	\$ 35,926,202	\$ 13,907,513	\$ 293,786	\$ 124,607	\$ 8,660,643	\$ 6,244	\$ 0	\$ 0	\$ 0	\$ 321,095	8
9	(Over) / Under Collection (Line 8 - Line 2 ratio per Line 8)	\$ (2,174,494)	\$ (1,325,911)	\$ (513,278)	\$ (10,843)	\$ (4,599)	\$ (319,634)	\$ (230)	\$ 0	\$ 0	\$ 0	\$ 0	9
10	Margin Requirement (Greater of Line 9 or 10 + Line 11)	\$ 57,065,595	\$ 34,600,291	\$ 13,394,235	\$ 282,943	\$ 120,008	\$ 8,341,009	\$ 6,013	\$ 0	\$ 0	\$ 0	\$ 321,095	10
11	Margin Allocation	\$ 57,065,595	\$ 34,600,291	\$ 13,394,235	\$ 282,943	\$ 120,008	\$ 8,341,009	\$ 6,013	\$ 0	\$ 0	\$ 0	\$ 321,095	11
12	Dollar Change From Present Margin	\$ 10,248,038	\$ 6,506,562	\$ 2,351,414	\$ 29,525	\$ 13,606	\$ 1,338,669	\$ 8,261	\$ 0	\$ 0	\$ 0	n/a	12
13	Percent Change From Present Margin	21.89%	23.16%	21.29%	11.65%	12.79%	19.12%	(367.49%)	0.00%	0.00%	0.00%	0.00%	13
14	Rate of Return at Present Rates	4.98%	4.37%	5.36%	13.63%	11.72%	6.78%	(7.46%)	0.00%	0.00%	0.00%	n/a	14
15	Present Rate of Return Indices	1.0	0.9	1.1	2.7	2.4	1.4	(1.5)	0.0	0.0	0.0	0.0	15
16	Rate of Return at Proposed Rates	7.84%	7.20%	8.23%	28.30%	24.69%	9.33%	(3.74%)	0.00%	0.00%	0.00%	n/a	16
17	Proposed Rate of Return Indices	1.0	0.9	1.0	3.6	3.1	1.2	(0.5)	0.0	0.0	0.0	0.0	17

[1] Exhibit No. (ABC-1), Sheet 3.  
[2] Exhibit No. (ABC-2), Sheets 1, 2, 5 and 6.

SOUTHWEST GAS CORPORATION  
NORTHERN CALIFORNIA RATE JURISDICTION  
TYPICAL MONTHLY BILL COMPARISON - PRIMARY RESIDENTIAL GAS SERVICE  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026

Line No.	Monthly Therms (a)	Present Rates [1] (b)	Northern California						Truckee						Line No.	
			Stand-Alone Increase			Consolidate Increase			Stand-Alone Increase			Consolidate Increase				
			Proposed [1] (c)	Increase / (Decrease)		Proposed [2] (e)	Increase / (Decrease)		Proposed [1] (g)	Increase / (Decrease)		Proposed [2] (i)	Increase / (Decrease)			
				Dollars (d)	Percent (e)		Dollars	Percent (e)		Dollars	Percent (h)		Dollars	Percent (i)		
Winter Comparison																
1	5	\$ 13.75	\$ 13.43	\$ (0.32)	(2.33%)	\$ 13.86	\$ 0.11	0.77%	\$ 13.75	\$ 13.43	\$ (0.32)	(2.33%)	\$ 13.86	\$ 0.11	0.77%	1
2	15	\$ 29.76	\$ 28.80	\$ (0.96)	(3.23%)	\$ 30.08	\$ 0.32	1.07%	\$ 29.76	\$ 28.80	\$ (0.96)	(3.23%)	\$ 30.08	\$ 0.32	1.07%	2
3	50	\$ 85.78	\$ 82.58	\$ (3.20)	(3.73%)	\$ 86.84	\$ 1.06	1.24%	\$ 85.78	\$ 82.58	\$ (3.20)	(3.73%)	\$ 86.84	\$ 1.06	1.24%	3
4	108 [3]	\$ 180.24	\$ 172.93	\$ (7.31)	(4.06%)	\$ 182.11	\$ 1.86	1.03%	\$ 178.63	\$ 171.71	\$ (6.93)	(3.88%)	\$ 180.91	\$ 2.28	1.28%	4
5	124 [4]	\$ 207.70	\$ 199.47	\$ (8.23)	(3.96%)	\$ 209.97	\$ 2.27	1.09%	\$ 206.09	\$ 198.01	\$ (8.08)	(3.92%)	\$ 208.54	\$ 2.45	1.19%	5
6	150	\$ 252.32	\$ 242.61	\$ (9.71)	(3.85%)	\$ 255.25	\$ 2.93	1.16%	\$ 250.70	\$ 241.14	\$ (9.57)	(3.82%)	\$ 253.81	\$ 3.11	1.24%	6
7	200	\$ 338.12	\$ 325.56	\$ (12.56)	(3.72%)	\$ 342.32	\$ 4.20	1.24%	\$ 336.51	\$ 324.09	\$ (12.42)	(3.69%)	\$ 340.89	\$ 4.38	1.30%	7
Winter Off-Peak																
8	10	\$ 21.76	\$ 21.12	\$ (0.64)	(2.94%)	\$ 21.97	\$ 0.21	0.97%	\$ 21.76	\$ 21.12	\$ (0.64)	(2.94%)	\$ 21.97	\$ 0.21	0.97%	8
9	20	\$ 37.76	\$ 36.48	\$ (1.28)	(3.39%)	\$ 38.19	\$ 0.42	1.12%	\$ 37.76	\$ 36.48	\$ (1.28)	(3.39%)	\$ 38.19	\$ 0.42	1.12%	9
10	45	\$ 77.78	\$ 74.90	\$ (2.88)	(3.71%)	\$ 78.73	\$ 0.95	1.23%	\$ 77.78	\$ 74.90	\$ (2.88)	(3.71%)	\$ 78.73	\$ 0.95	1.23%	10
11	66 [4]	\$ 111.61	\$ 107.17	\$ (4.44)	(3.98%)	\$ 112.79	\$ 1.18	1.06%	\$ 111.40	\$ 107.17	\$ (4.23)	(3.80%)	\$ 112.79	\$ 1.40	1.25%	11
12	69 [3]	\$ 116.76	\$ 112.14	\$ (4.61)	(3.95%)	\$ 118.02	\$ 1.26	1.08%	\$ 116.55	\$ 111.78	\$ (4.77)	(4.09%)	\$ 117.66	\$ 1.11	0.95%	12
13	100	\$ 169.95	\$ 163.57	\$ (6.38)	(3.75%)	\$ 172.00	\$ 2.05	1.21%	\$ 169.74	\$ 163.08	\$ (6.66)	(3.92%)	\$ 171.52	\$ 1.78	1.05%	13
14	125	\$ 212.85	\$ 205.05	\$ (7.81)	(3.67%)	\$ 215.54	\$ 2.69	1.26%	\$ 212.64	\$ 204.56	\$ (8.08)	(3.80%)	\$ 215.06	\$ 2.42	1.14%	14
Summer Comparison																
15	5	\$ 13.75	\$ 13.43	\$ (0.32)	(2.33%)	\$ 13.86	\$ 0.11	0.77%	\$ 13.75	\$ 13.43	\$ (0.32)	(2.33%)	\$ 13.86	\$ 0.11	0.77%	15
16	15	\$ 29.76	\$ 28.80	\$ (0.96)	(3.23%)	\$ 30.08	\$ 0.32	1.07%	\$ 29.76	\$ 28.80	\$ (0.96)	(3.23%)	\$ 30.08	\$ 0.32	1.07%	16
17	24 [4]	\$ 44.17	\$ 43.12	\$ (1.05)	(2.37%)	\$ 45.15	\$ 0.99	2.24%	\$ 44.41	\$ 42.63	\$ (1.78)	(4.01%)	\$ 44.67	\$ 0.27	0.60%	17
18	26 [3]	\$ 47.37	\$ 46.44	\$ (0.93)	(1.97%)	\$ 48.64	\$ 1.27	2.68%	\$ 47.84	\$ 45.95	\$ (1.89)	(3.96%)	\$ 48.16	\$ 0.32	0.66%	18
19	50	\$ 85.78	\$ 86.25	\$ 0.47	0.55%	\$ 90.43	\$ 4.65	5.42%	\$ 89.03	\$ 85.76	\$ (3.26)	(3.67%)	\$ 89.95	\$ 0.93	1.04%	19

Present Rates [1]	
Basic Service Charge	\$ 5.75
Charge per Therm	
Baseline Quantities	\$ 1.60067
Tier II	\$ 1.71602

Proposed Rates [2]	
Basic Service Charge	\$ 5.75
Charge per Therm	
Baseline Quantities	\$ 1.62187
Tier II	\$ 1.74146

Winter Baseline Allowances		
North Lake Tahoe	Present	Proposed
Truckee	94	98
	108	110

Winter Off-Peak Baseline Allowances		
North Lake Tahoe	Present	Proposed
Truckee	64	66
	66	70

Summer Baseline Allowances		
North Lake Tahoe	Present	Proposed
Truckee	20	20
	22	24

[1] Volume I-B, Sheets 12-14.  
[2] Exhibit No. (ABC-4), Sheets 2-4.  
[3] Average Summer and Winter use for North Lake Tahoe.  
[4] Average Summer and Winter use for Truckee.



**SOUTHWEST GAS CORPORATION  
SOUTH LAKE TAHOE RATE JURISDICTION  
TYPICAL MONTHLY BILL COMPARISON - PRIMARY RESIDENTIAL GAS SERVICE  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Monthly Therms	Present Rates [1]	Stand-Alone Increase			Consolidate Increase			Line No.
			Proposed [1]	Increase / (Decrease)		Proposed [2]	Increase / (Decrease)		
				Dollars	Percent		Dollars	Percent	
	(a)	(b)	(c)	(d)	(e)				
<u>Winter Comparison</u>									
1	56	\$ 71.29	\$ 104.52	\$ 33.23	46.60%	\$ 96.57	\$ 25.28	35.46%	1
2	83	\$ 102.90	\$ 152.14	\$ 49.25	47.86%	\$ 140.36	\$ 37.47	36.41%	2
3	111 [3]	\$ 137.55	\$ 203.68	\$ 66.13	48.08%	\$ 188.05	\$ 50.50	36.72%	3
4	167	\$ 209.28	\$ 308.78	\$ 99.50	47.54%	\$ 285.57	\$ 76.29	36.45%	4
5	222	\$ 279.74	\$ 412.02	\$ 132.28	47.29%	\$ 381.35	\$ 101.62	36.33%	5
<u>Winter Off-Peak Comparison</u>									
6	34	\$ 45.54	\$ 65.72	\$ 20.17	44.29%	\$ 60.89	\$ 15.35	33.70%	6
7	50	\$ 64.27	\$ 93.94	\$ 29.67	46.16%	\$ 86.84	\$ 22.57	35.12%	7
8	67 [3]	\$ 84.72	\$ 124.26	\$ 39.54	46.68%	\$ 114.77	\$ 30.06	35.48%	8
9	101	\$ 128.27	\$ 188.08	\$ 59.81	46.63%	\$ 173.98	\$ 45.71	35.64%	9
10	134	\$ 170.54	\$ 250.02	\$ 79.47	46.60%	\$ 231.45	\$ 60.91	35.72%	10
<u>Summer Comparison</u>									
11	12	\$ 19.80	\$ 26.92	\$ 7.12	35.97%	\$ 25.21	\$ 5.42	27.37%	11
12	18	\$ 26.82	\$ 37.50	\$ 10.68	39.82%	\$ 34.94	\$ 8.13	30.30%	12
13	24 [3]	\$ 34.07	\$ 48.53	\$ 14.46	42.44%	\$ 45.15	\$ 11.08	32.52%	13
14	36	\$ 49.44	\$ 71.06	\$ 21.61	43.71%	\$ 66.05	\$ 16.61	33.59%	14
15	48	\$ 64.82	\$ 93.58	\$ 28.76	44.38%	\$ 86.95	\$ 22.13	34.15%	15

Present Rates [1]

Basic Service Charge	\$ 5.75
Charge per Therm	
Baseline Quantities	\$ 1.17043
Tier II	\$ 1.28097

Proposed Rates [2]

Basic Service Charge	\$ 5.75
Charge per Therm	
Baseline Quantities	\$ 1.62187
Tier II	\$ 1.74146

Winter Baseline Allowances

	Present	Proposed
SLT	94	92

Winter Off-Peak Baseline Allowances

	Present	Proposed
SLT	62	64

Summer Baseline Allowances

	Present	Proposed
SLT	22	20

[1] Volume II-C, Sheets 12-14.

[2] Exhibit No. (ABC-4), Sheets 2-4.

[3] Average Summer, Winter and Winter Off-Peak Use for South Lake Tahoe.

**SOUTHWEST GAS CORPORATION  
NORTHERN CALIFORNIA RATE JURISDICTION  
TYPICAL MONTHLY BILL COMPARISON - SECONDARY RESIDENTIAL GAS SERVICE  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Monthly Therms (a)	Present Rates [1] (b)	Proposed Rates [2] (c)	Increase / (Decrease)		Line No.
				Dollars (d)	Percent (e)	
1	10	\$ 24.45	\$ 25.47	\$ 1.02	4.17%	1
2	15	\$ 33.67	\$ 35.21	\$ 1.54	4.57%	2
3	35	\$ 70.57	\$ 74.16	\$ 3.59	5.09%	3
4	62 [3]	\$ 120.38	\$ 126.73	\$ 6.35	5.27%	4
5	100	\$ 190.49	\$ 200.73	\$ 10.24	5.38%	5
6	150	\$ 282.73	\$ 298.09	\$ 15.36	5.43%	6

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**Present Rates [1]**

Basic Service Charge	\$ 6.00
Charge per Therm	
All Usage	\$ 1.84485

**Proposed Rates [2]**

Basic Service Charge	\$ 6.00
Charge per Therm	
All Usage	\$ 1.94729

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- [1] Volume II-B, Sheets 12-14.  
[2] Exhibit No. (ABC-4), Sheets 2-4.  
[3] Annual average usage.

**SOUTHWEST GAS CORPORATION  
SOUTH LAKE TAHOE RATE JURISDICTION  
TYPICAL MONTHLY BILL COMPARISON - SECONDARY RESIDENTIAL GAS SERVICE  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Monthly Therms	Present Rates [1]	Proposed Rates [2]	Increase / (Decrease)		Line No.
				Dollars	Percent	
	(a)	(b)	(c)	(d)	(e)	
1	10	\$ 24.45	\$ 25.47	\$ 1.02	4.17%	1
2	15	\$ 33.67	\$ 35.21	\$ 1.54	4.57%	2
3	40	\$ 79.79	\$ 83.89	\$ 4.10	5.14%	3
4	57 [3]	\$ 110.94	\$ 116.76	\$ 5.82	5.25%	4
5	100	\$ 190.49	\$ 200.73	\$ 10.24	5.38%	5
6	150	\$ 282.73	\$ 298.09	\$ 15.36	5.43%	6

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Present Rates [1]

Basic Service Charge	\$ 6.00
Charge per Therm	
All Usage	\$ 1.84485

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Proposed Rates [2]

Basic Service Charge	\$ 6.00
Charge per Therm	
All Usage	\$ 1.94729

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[1] Volume II-C, Sheets 12-14.

[2] Exhibit No. \_(ABC-4), Sheets 2-4.

[3] Annual average usage.

**SOUTHWEST GAS CORPORATION  
NORTHERN CALIFORNIA RATE JURISDICTION  
TYPICAL MONTHLY BILL COMPARISON - CORE GENERAL GAS SERVICE  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Monthly Therms	Present Rates [1]		Proposed Rates [2]		Increase/(Decrease)		Line No.
						Dollars	Percent	
	(a)		(b)		(c)	(d)	(e)	
1	218	[3]	\$ 289.00	\$	328.52	\$ 39.53	13.68%	1
2	349	[4]	\$ 441.40	\$	498.91	\$ 57.51	13.03%	2
3	530	[5]	\$ 652.33	\$	734.72	\$ 82.39	12.63%	3
4	600		\$ 733.46	\$	825.42	\$ 91.96	12.54%	4
5	1500		\$ 1,595.63	\$	1,723.04	\$ 127.41	7.99%	5
6	3000		\$ 3,032.57	\$	3,219.07	\$ 186.50	6.15%	6
7	4000		\$ 3,683.57	\$	3,868.38	\$ 184.82	5.02%	7

**Present Rates [1]**

Basic Service Charge			\$	11.00
Charge per Therm				
First	100		\$	1.40596
Next	500		\$	1.16372
Next	2400		\$	0.95797
Over	3000		\$	0.65099

**Proposed Rates [2]**

Basic Service Charge			\$	11.00
Charge per Therm				
First	100		\$	1.63912
Next	500		\$	1.30101
Next	2400		\$	0.99735
Over	3000		\$	0.64931

- [1] Volume II-B, Sheets 12-14.  
[2] Exhibit No. (ABC-4), Sheets 2-4.  
[3] Average summer usage.  
[4] Average winter Off-Peak usage.  
[5] Average winter usage.

**SOUTHWEST GAS CORPORATION  
SOUTH LAKE TAHOE RATE JURISDICTION  
TYPICAL MONTHLY BILL COMPARISON - CORE GENERAL GAS SERVICE  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Monthly Therms		Present Rates [1]		Proposed Rates [2]		Increase/(Decrease)		Line No.
							Dollars	Percent	
	(a)		(b)		(c)		(d)	(e)	
1	214	[3]	\$ 284.66		\$ 323.67		\$ 39.01	13.71%	1
2	394	[4]	\$ 494.22		\$ 557.96		\$ 63.74	12.90%	2
3	616	[5]	\$ 748.70		\$ 841.29		\$ 92.59	12.37%	3
4	500		\$ 617.08		\$ 695.32		\$ 78.23	12.68%	4
5	1000		\$ 1,116.64		\$ 1,224.36		\$ 107.72	9.65%	5
6	2000		\$ 2,074.61		\$ 2,221.72		\$ 147.11	7.09%	6
7	4000		\$ 3,683.57		\$ 3,868.38		\$ 184.82	5.02%	7

Present Rates [1]

Basic Service Charge		\$ 11.00
Charge per Therm		
First	100	\$ 1.40596
Next	500	\$ 1.16372
Next	2400	\$ 0.95797
Over	3000	\$ 0.65099

Proposed Rates [2]

Basic Service Charge		\$ 11.00
Charge per Therm		
First	100	\$ 1.63912
Next	500	\$ 1.30101
Next	2400	\$ 0.99735
Over	3000	\$ 0.64931

[1] Volume II-C, Sheets 12-14.

[2] Exhibit No. (ABC-4), Sheets 2-4.

[3] Average summer usage.

[4] Average winter Off-Peak usage.

[5] Average winter usage.

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF MASTER METER WITH SUBMETER DISCOUNT PER SPACE**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Account Number (b)	Totals (c)	Line No.
	<u>Capital Investment</u>			
1	Distribution Services	380	\$ 2,710,359	1
2	Distribution Metering Equipment	381	\$ 1,035,362	2
3	Total Capital Investment		<u>\$ 3,745,721</u>	3
	<u>Operation and Maintenance Expenses</u>			
4	Meter and House Regulator Expense	878	\$ 523,264	4
5	Customer Installation Expenses	879	\$ 1,669,913	5
6	Maintenance of Services	892	\$ 275,762	6
7	Maintenance of Meters & House Regulators	893	\$ 164,056	7
8	Total Operation and Maintenance Expenses		<u>\$ 2,632,995</u>	8
	<u>Customer Account Expenses</u>			
9	Supervision of Customer Accounts	901	\$ 71,054	9
10	Meter Reading Expense	902	\$ 132,225	10
11	Customer Records and Collection Expenses	903	\$ 866,465	11
12	Uncollectible Expenses	904	\$ 5,169	12
13	Miscellaneous Customer Expenses	905	\$ 0	13
14	Total Supervision of Customer Accounts		<u>\$ 1,074,912</u>	14
15	Total		<u>\$ 7,453,628</u>	15
16	Total Number of Residential Bills		419,627	16
17	Cost-Based Submetered Discount per Month		<u>\$ 17.76</u>	17
18	Total Submetered Spaces		426	18
19	Total Cost-Based Submetered Discount		<u>\$ 90,802</u>	19

**SOUTHWEST GAS CORPORATION  
PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION  
CALCULATION OF FRANCHISE AND UNCOLLECTIBLES FACTOR  
TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Percentage (b)	Line No.
<u>Percentage Rates</u>			
1	Franchise	1.990%	1
2	Uncollectible	0.213%	2
<u>Gross Up Factors</u>			
3	Franchises ( Line 1 / ( 1 - Line 2 ) / ( 1 - Line 1 ) )	2.035%	3
4	Uncollectibles ( Line 2 / ( 1 - Line 2 ) )	0.213%	4
5	Franchise and Uncollectible	<u>2.248%</u>	5

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF POST TEST YEAR MARGIN ADJUSTMENTS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Attrition Percent (b)	Attrition Year					Line No.
			2026 (c)	2027 (d)	2028 (e)	2029 (e)	2030 (f)	
1	Prior Year Margin After Rate Relief	\$	57,065,595	\$ 57,065,595	\$ 58,634,899	\$ 60,247,359	\$ 61,904,161	1
2	Add: Attrition Adjustment @ 2.75%	2.75%	-	1,569,304	1,612,460	1,656,802	1,702,364	2
3	Margin before Infrastructure Adjustment	\$	57,065,595	\$ 58,634,899	\$ 60,247,359	\$ 61,904,161	\$ 63,606,526	3
4	Infrastructure Adjustment			N/A	N/A	N/A	N/A	4
5	Revenue After Infrastructure Adjustment		57,065,595	58,634,899	60,247,359	61,904,161	63,606,526	5



**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**SUMMARY OF PROPOSED MARGIN RATES BY CLASS**  
**TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2026**

Line No.	Description (a)	Schedule (b)	Proposed Margin Rates					Line No.
			2026 (c)	2027 (d)	2028 (e)	2029 (f)	2030 (g)	
1	Primary Residential Gas Service Basic Service Charge	GN-10/ GN-12	\$ 5.75	\$ 5.75	\$ 5.75	\$ 5.75	\$ 5.75	1
2	Commodity Charge							
2	Baseline Quantities		\$ 1.12097	\$ 1.15508	\$ 1.19014	\$ 1.22615	\$ 1.26316	2
3	Tier II		\$ 1.24056	\$ 1.27467	\$ 1.30973	\$ 1.34574	\$ 1.38275	3
4	Secondary Residential Gas Service Basic Service Charge	GN-15	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	4
5	Commodity Charge							
5	All Usage		\$ 1.44639	\$ 1.48889	\$ 1.53257	\$ 1.57744	\$ 1.62355	5
6	Multi-Family Master Metered Gas Service Basic Service Charge	GN-20	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	6
7	Commodity Charge							
7	Baseline Quantities		\$ 1.12097	\$ 1.15508	\$ 1.19014	\$ 1.22615	\$ 1.26316	7
8	Tier II		\$ 1.24056	\$ 1.27467	\$ 1.30973	\$ 1.34574	\$ 1.38275	8
9	Multi-Family Master Metered Gas Service - Submetered	GN-25	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	9
10	Basic Service Charge		\$ (17.76)	\$ (17.76)	\$ (17.76)	\$ (17.76)	\$ (17.76)	10
11	Commodity Charge							
11	Baseline Quantities		\$ 1.12097	\$ 1.15508	\$ 1.19014	\$ 1.22615	\$ 1.26316	11
12	Tier II		\$ 1.24056	\$ 1.27467	\$ 1.30973	\$ 1.34574	\$ 1.38275	12
13	Core General Gas Service Basic Service Charge	GN-35/ GN-40	\$ 11.00	\$ 11.00	\$ 11.00	\$ 11.00	\$ 11.00	13
14	Transportation Service Charge		\$ 780.00	\$ 780.00	\$ 780.00	\$ 780.00	\$ 780.00	14
15	Commodity Charge							
15	First 100		\$ 1.13822	\$ 0.97236	\$ 1.00042	\$ 1.02925	\$ 1.05888	15
16	Next 500		\$ 0.80012	\$ 0.75317	\$ 0.77491	\$ 0.79724	\$ 0.82019	16
17	Next 2400		\$ 0.49646	\$ 0.56542	\$ 0.58173	\$ 0.59850	\$ 0.61573	17
18	Over 3000		\$ 0.14842	\$ 0.26656	\$ 0.27425	\$ 0.28216	\$ 0.29028	18
19	Core Natural Gas Service for Motor Vehicles Basic Service Charge	GN-50	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	19
20	Commodity Charge							
20	All Usage		\$ 0.03910	\$ 0.04036	\$ 0.04166	\$ 0.04300	\$ 0.04437	20
21	Core Internal Combustion Engine Gas Service Basic Service Charge	GN-60	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	21
22	Commodity Charge							
22	All Usage		\$ 0.47087	\$ 0.00000	\$ 0.00000	\$ 0.00000	\$ 0.00000	22
23	Core Small Electric Power Generation Gas Service Basic Service Charge	GN-66	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	23
24	Commodity Charge							
24	All Usage		\$ 0.47087	\$ 0.00000	\$ 0.00000	\$ 0.00000	\$ 0.00000	24
25	Noncore General Gas Transportation Service Basic Service Charge	GN-70	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	25
26	Transportation Service Charge		\$ 780.00	\$ 780.00	\$ 780.00	\$ 780.00	\$ 780.00	26
27	Commodity Charge							
27	All Usage		\$ 0.14842	\$ 0.00000	\$ 0.00000	\$ 0.00000	\$ 0.00000	27

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2027**

Line No.	Description (a)	Schedule No. (b)	Test Year Billing Units				Proposed Margin		Line No.
			Number of Bills (c)	Volumes		Sales (e)	Rates (f)	Revenues (g)	
				Transport (d)					
1	Primary Residential Gas Service	GN-10/ GN-12	419,627				\$ 5.75	\$ 2,412,855	1
	Basic Service Charge								
2	Commodity Charge								
3	Baseline Quantities			19,106,610	19,106,610	\$ 1.15508	\$ 22,069,719	2	
3	Tier II			8,509,052	8,509,052	\$ 1.27467	\$ 10,846,258	3	
4	Total Primary Residential Gas Service		419,627	27,615,662	27,615,662		\$ 35,328,832	4	
5	Secondary Residential Gas Service	GN-15	143,298				\$ 6.00	\$ 859,788	5
	Basic Service Charge								
6	Commodity Charge								
7	All Usage			8,666,032	8,666,032	\$ 1.48889	\$ 12,902,789	6	
7	Total Secondary Residential Gas Service		143,298	8,666,032	8,666,032		\$ 13,762,577	7	
8	Total Residential Gas Service		562,925	36,281,694	36,281,694		\$ 49,091,409	8	
9	Multi-Family Master Metered Gas Service	GN-20	1,104				\$ 25.00	\$ 27,600	9
	Basic Service Charge								
10	Commodity Charge								
11	Baseline Quantities			320,132	320,132	\$ 1.15508	\$ 369,779	10	
11	Tier II			35,955	35,955	\$ 1.27467	\$ 45,831	11	
12	Total Multi-Family Master Metered Gas Service		1,104	356,087	356,087		\$ 443,210	12	
13	Multi-Family Master Metered Gas Service - Submetered	GN-25	84 5,112				\$ 25.00	\$ 2,100	13
14	Basic Service Charge								
	Submeter Discount								
15	Commodity Charge								
15	Baseline Quantities			238,569	238,569	\$ 1.15508	\$ 275,567	15	
16	Tier II			5,433	5,433	\$ 1.27467	\$ 6,925	16	
17	Total Multi-Fam Sub		84	244,002	244,002		\$ 193,790	17	
18	Total Multi-Family Master Metered Gas Service		1,188	600,089	600,089		\$ 637,000	18	
19	Core General Gas Service	GN-35/ GN-40	35,006 24				\$ 11.00	\$ 385,066	19
20	Basic Service Charge								
	Transportation Service Charge								
21	Commodity Charge								
21	First 100			2,081,795	2,079,395	\$ 0.97236	\$ 2,024,252	21	
22	Next 500			3,883,821	3,871,821	\$ 0.75317	\$ 2,925,186	22	
23	Next 2400			3,682,606	3,625,006	\$ 0.56542	\$ 2,082,208	23	
24	Over 3000			4,257,795	3,283,926	\$ 0.26656	\$ 1,134,955	24	
25	Total Core General Gas Service		35,006	13,906,017	12,860,148		\$ 8,570,387	25	

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2027**

Line No.	Description (a)	Schedule No. (b)	Number of Bills (c)	Test Year Billing Units		Proposed Margin Rates (f)	Proposed Margin Revenues (g)	Line No.
				Transport (d)	Sales (e)			
26	Core Natural Gas Service for Motor Vehicles	GN-50	36			\$ 25.00	\$ 900	26
	Basic Service Charge							
	Commodity Charge							
27	All Usage			130,778	130,778	\$ 0.04036	\$ 5,278	27
28	Total Core Natural Gas Service for Motor Vehicles		36	130,778	130,778		\$ 6,178	28
29	Core Internal Combustion Engine Gas Service	GN-60	0			\$ 25.00	\$ 0	29
	Basic Service Charge							
	Commodity Charge							
30	All Usage			0	0	\$ 0.00000	\$ 0	30
31	Total Core Internal Combustion Engine Gas Service		0	0	0		\$ 0	31
32	Core Small Electric Power Generation Gas Service	GN-66	0			\$ 25.00	\$ 0	32
	Basic Service Charge							
	Commodity Charge							
33	All Usage			0	0	\$ 0.00000	\$ 0	33
34	Total Core Small Electric Power Generation Gas Service		0	0	0		\$ 0	34
35	Noncore General Gas Transportation Service	GN-70	0			\$ 100.00	\$ 0	35
	Basic Service Charge							
36	Transportation Service Charge		0			\$ 780.00	\$ 0	36
	Commodity Charge							
37	All Usage			0	0	\$ 0.00000	\$ 0	37
38	Total Noncore General Gas Transportation Service		0	0	0		\$ 0	38
39	Total All Schedules		599,155	50,918,578	49,872,709		\$ 58,304,974	39
40	Special Contract Gas Service	G-T					\$ 0	40
40	Other Operating Revenues						\$ 329,925	40
41	Total Operating Revenue						\$ 58,634,899	41
42	Total Revenue Requirement						\$ 58,634,899	42
43	Over/Under Recovery						\$ (0)	43

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2028**

Line No.	Description (a)	Schedule No. (b)	Test Year Billing Units			Proposed Margin		Line No.
			Number of Bills (c)	Transport (d)	Sales (e)	Rates (f)	Revenues (g)	
1	Primary Residential Gas Service	GN-10/						
	Basic Service Charge	GN-12	419,627			\$ 5.75	\$ 2,412,855	1
2	Commodity Charge							
3	Baseline Quantities			19,106,610	19,106,610	\$ 1.19014	\$ 22,739,472	2
4	Tier II			8,509,052	8,509,052	\$ 1.30973	\$ 11,144,530	3
	Total Primary Residential Gas Service		419,627	27,615,662	27,615,662		\$ 36,296,857	4
5	Secondary Residential Gas Service	GN-15						
	Basic Service Charge		143,298			\$ 6.00	\$ 859,788	5
6	Commodity Charge							
7	All Usage			8,666,032	8,666,032	\$ 1.53257	\$ 13,281,259	6
	Total Secondary Residential Gas Service		143,298	8,666,032	8,666,032		\$ 14,141,047	7
8	Total Residential Gas Service		562,925	36,281,694	36,281,694		\$ 50,437,904	8
9	Multi-Family Master Metered Gas Service	GN-20						
	Basic Service Charge		1,104			\$ 25.00	\$ 27,600	9
10	Commodity Charge							
11	Baseline Quantities			320,132	320,132	\$ 1.19014	\$ 381,001	10
12	Tier II			35,955	35,955	\$ 1.30973	\$ 47,091	11
	Total Multi-Family Master Metered Gas Service		1,104	356,087	356,087		\$ 455,692	12
13	Multi-Family Master Metered Gas Service - Submetered	GN-25						
	Basic Service Charge		84			\$ 25.00	\$ 2,100	13
14	Submeter Discount		5,112			\$ (17.76)	\$ (90,802)	14
15	Commodity Charge							
16	Baseline Quantities			238,569	238,569	\$ 1.19014	\$ 283,930	15
17	Tier II			5,433	5,433	\$ 1.30973	\$ 7,115	16
	Total Multi-Fam Sub		84	244,002	244,002		\$ 202,343	17
18	Total Multi-Family Master Metered Gas Service		1,188	600,089	600,089		\$ 658,035	18
19	Core General Gas Service	GN-35/						
	Basic Service Charge	GN-40	35,006			\$ 11.00	\$ 385,066	19
20	Transportation Service Charge		24			\$ 780.00	\$ 18,720	20
21	Commodity Charge							
22	First 100			2,081,795	2,079,395	\$ 1.00042	\$ 2,082,672	21
23	Next 500			3,883,821	3,871,821	\$ 0.77491	\$ 3,009,606	22
24	Next 2400			3,682,606	3,625,006	\$ 0.58173	\$ 2,142,300	23
25	Over 3000			4,257,795	3,283,926	\$ 0.27425	\$ 1,167,709	24
	Total Core General Gas Service		35,006	13,906,017	12,860,148		\$ 8,806,073	25

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2028**

Line No.	Description (a)	Schedule No. (b)	Number of Bills (c)	Test Year Billing Units			Proposed Margin		Line No.
				Transport	Volumes	Sales (e)	Rates (f)	Revenues (g)	
				(d)		(e)	(f)	(g)	
	Core Natural Gas Service for Motor Vehicles	GN-50	36				\$ 25.00	\$ 900	26
26	Basic Service Charge								
	Commodity Charge								
27	All Usage			130,778		130,778	\$ 0.04166	\$ 5,448	27
28	Total Core Natural Gas Service for Motor Vehicles		36	130,778		130,778		\$ 6,348	28
	Core Internal Combustion Engine Gas Service	GN-60	0				\$ 25.00	\$ 0	29
29	Basic Service Charge								
	Commodity Charge								
30	All Usage			0		0	\$ 0.00000	\$ 0	30
31	Total Core Internal Combustion Engine Gas Service		0	0		0		\$ 0	31
	Core Small Electric Power Generation Gas Service	GN-66	0				\$ 25.00	\$ 0	32
32	Basic Service Charge								
	Commodity Charge								
33	All Usage			0		0	\$ 0.00000	\$ 0	33
34	Total Core Small Electric Power Generation Gas Service		0	0		0		\$ 0	34
	Noncore General Gas Transportation Service	GN-70	0				\$ 100.00	\$ 0	35
35	Basic Service Charge								
36	Transportation Service Charge		0				\$ 780.00	\$ 0	36
	Commodity Charge								
37	All Usage			0		0	\$ 0.00000	\$ 0	37
38	Total Noncore General Gas Transportation Service		0	0		0		\$ 0	38
39	Total All Schedules		599,155	50,918,578		49,872,709		\$ 59,908,360	39
40	Special Contract Gas Service	G-T						\$ 0	40
40	Other Operating Revenues							\$ 338,998	40
41	Total Operating Revenue							\$ 60,247,358	41
42	Total Revenue Requirement							\$ 60,247,359	42
43	Over/Under Recovery							\$ (1)	43

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2029**

Line No.	Description (a)	Schedule No. (b)	Test Year Billing Units				Proposed Margin		Line No.				
			Number of Bills (c)	Volumes		Sales (e)	Rates (f)	Revenues (g)					
				Transport (d)									
1	Primary Residential Gas Service	GN-10/ GN-12	419,627				\$	5.75	\$	2,412,855	1		
	Basic Service Charge												
2	Commodity Charge												
3	Baseline Quantities					19,106,610		19,106,610	\$	1.22615	\$	23,427,644	2
3	Tier II			8,509,052		8,509,052	\$	1.34574	\$	11,451,004	3		
4	Total Primary Residential Gas Service		419,627	27,615,662		27,615,662			\$	37,291,503	4		
5	Secondary Residential Gas Service	GN-15	143,298				\$	6.00	\$	859,788	5		
	Basic Service Charge												
6	Commodity Charge												
6	All Usage					8,666,032		8,666,032	\$	1.57744	\$	13,670,138	6
7	Total Secondary Residential Gas Service		143,298	8,666,032		8,666,032			\$	14,529,926	7		
8	Total Residential Gas Service		562,925	36,281,694		36,281,694			\$	51,821,429	8		
9	Multi-Family Master Metered Gas Service	GN-20	1,104				\$	25.00	\$	27,600	9		
	Basic Service Charge												
10	Commodity Charge												
10	Baseline Quantities					320,132		320,132	\$	1.22615	\$	392,531	10
11	Tier II			35,955		35,955	\$	1.34574	\$	48,386	11		
12	Total Multi-Family Master Metered Gas Service		1,104	356,087		356,087			\$	468,517	12		
13	Multi-Family Master Metered Gas Service - Submetered	GN-25	84 5,112				\$	25.00	\$	2,100	13		
	Basic Service Charge												
14	Submeter Discount								\$	(17.76)	\$	(90,802)	14
15	Commodity Charge												
15	Baseline Quantities			238,569		238,569	\$	1.22615	\$	292,523	15		
16	Tier II			5,433		5,433	\$	1.34574	\$	7,311	16		
17	Total Multi-Fam Sub		84	244,002		244,002			\$	211,132	17		
18	Total Multi-Family Master Metered Gas Service		1,188	600,089		600,089			\$	679,649	18		
19	Core General Gas Service	GN-35/ GN-40	35,006 24				\$	11.00	\$	385,066	19		
	Basic Service Charge												
20	Transportation Service Charge								\$	780.00	\$	18,720	20
	Commodity Charge												
21	First 100			2,081,795		2,079,395	\$	1.02925	\$	2,142,697	21		
22	Next 500			3,883,821		3,871,821	\$	0.79724	\$	3,096,348	22		
23	Next 2400			3,682,606		3,625,006	\$	0.59850	\$	2,204,045	23		
24	Over 3000			4,257,795		3,283,926	\$	0.28216	\$	1,201,364	24		
25	Total Core General Gas Service		35,006	13,906,017		12,860,148			\$	9,048,240	25		

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2029**

Line No.	Description (a)	Schedule No. (b)	Test Year Billing Units			Proposed Margin		Line No.
			Number of Bills (c)	Transport (d)	Sales (e)	Rates (f)	Revenues (g)	
26	Core Natural Gas Service for Motor Vehicles	GN-50	36			\$ 25.00	\$ 900	26
	Basic Service Charge							
	Commodity Charge							
27	All Usage			130,778	130,778	\$ 0.04300	\$ 5,623	27
28	Total Core Natural Gas Service for Motor Vehicles		36	130,778	130,778		\$ 6,523	28
29	Core Internal Combustion Engine Gas Service	GN-60	0			\$ 25.00	\$ 0	29
	Basic Service Charge							
	Commodity Charge							
30	All Usage			0	0	\$ 0.00000	\$ 0	30
31	Total Core Internal Combustion Engine Gas Service		0	0	0		\$ 0	31
32	Core Small Electric Power Generation Gas Service	GN-66	0			\$ 25.00	\$ 0	32
	Basic Service Charge							
	Commodity Charge							
33	All Usage			0	0	\$ 0.00000	\$ 0	33
34	Total Core Small Electric Power Generation Gas Service		0	0	0		\$ 0	34
35	Noncore General Gas Transportation Service	GN-70	0			\$ 100.00	\$ 0	35
	Basic Service Charge							
36	Transportation Service Charge		0			\$ 780.00	\$ 0	36
	Commodity Charge							
37	All Usage			0	0	\$ 0.00000	\$ 0	37
38	Total Noncore General Gas Transportation Service		0	0	0		\$ 0	38
39	Total All Schedules		599,155	50,918,578	49,872,709		\$ 61,555,841	39
40	Other Operating Revenues						\$ 348,320	40
41	Total Operating Revenue						\$ 61,904,161	41
42	Total Revenue Requirement						\$ 61,904,161	42
43	Over/Under Recovery						\$ 0	43

**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2030**

Line No.	Description (a)	Schedule No. (b)	Test Year Billing Units				Proposed Margin		Line No.		
			Number of Bills (c)	Volumes		Sales (e)	Rates (f)	Revenues (g)			
				Transport (d)							
1	Primary Residential Gas Service	GN-10/ GN-12	419,627				\$	5.75	\$	2,412,855	1
	Basic Service Charge										
2	Commodity Charge										
3	Baseline Quantities			19,106,610		19,106,610	\$	1.26316	\$	24,134,740	2
4	Tier II			8,509,052		8,509,052	\$	1.38275	\$	11,765,907	3
	Total Primary Residential Gas Service		419,627	27,615,662		27,615,662				\$ 38,313,502	4
5	Secondary Residential Gas Service	GN-15									
	Basic Service Charge		143,298				\$	6.00	\$	859,788	5
6	Commodity Charge										
7	All Usage			8,666,032		8,666,032	\$	1.62355	\$	14,069,711	6
	Total Secondary Residential Gas Service		143,298	8,666,032		8,666,032				\$ 14,929,499	7
8	Total Residential Gas Service		562,925	36,281,694		36,281,694				\$ 53,243,001	8
9	Multi-Family Master Metered Gas Service	GN-20									
	Basic Service Charge		1,104				\$	25.00	\$	27,600	9
10	Commodity Charge										
11	Baseline Quantities			320,132		320,132	\$	1.26316	\$	404,378	10
12	Tier II			35,955		35,955	\$	1.38275	\$	49,717	11
	Total Multi-Family Master Metered Gas Service		1,104	356,087		356,087				\$ 481,695	12
13	Multi-Family Master Metered Gas Service - Submetered	GN-25									
	Basic Service Charge		84				\$	25.00	\$	2,100	13
14	Submeter Discount		5,112				\$	(17.76)	\$	(90,802)	14
15	Commodity Charge										
16	Baseline Quantities			238,569		238,569	\$	1.26316	\$	301,352	15
17	Tier II			5,433		5,433	\$	1.38275	\$	7,512	16
	Total Multi-Fam Sub		84	244,002		244,002				\$ 220,162	17
18	Total Multi-Family Master Metered Gas Service		1,188	600,089		600,089				\$ 701,857	18
19	Core General Gas Service	GN-35/ GN-40									
	Basic Service Charge		35,006				\$	11.00	\$	385,066	19
20	Transportation Service Charge		24				\$	780.00	\$	18,720	20
21	Commodity Charge										
22	First 100			2,081,795		2,079,395	\$	1.05888	\$	2,204,374	21
23	Next 500			3,883,821		3,871,821	\$	0.82019	\$	3,185,475	22
24	Next 2400			3,682,606		3,625,006	\$	0.61573	\$	2,267,487	23
25	Over 3000			4,257,795		3,283,926	\$	0.29028	\$	1,235,945	24
	Total Core General Gas Service		35,006	13,906,017		12,860,148				\$ 9,297,067	25



**SOUTHWEST GAS CORPORATION**  
**PROPOSED NORTHERN CALIFORNIA AND SOUTH LAKE TAHOE RATE JURISDICTION**  
**CALCULATION OF PROPOSED MARGIN AND RATES BY CLASS POST TEST YEAR TWELVE MONTHS ENDED DECEMBER 31, 2030**

Line No.	Description (a)	Schedule No.	Test Year Billing Units			Proposed Margin		Line No.
			Number of Bills (c)	Transport (d)	Sales (e)	Rates (f)	Revenues (g)	
26	Core Natural Gas Service for Motor Vehicles Basic Service Charge	GN-50	36			\$ 25.00	\$ 900	26
27	Commodity Charge							
27	All Usage			130,778	130,778	\$ 0.04437	\$ 5,802	27
28	Total Core Natural Gas Service for Motor Vehicles		36	130,778	130,778		\$ 6,702	28
29	Core Internal Combustion Engine Gas Service Basic Service Charge	GN-60	0			\$ 25.00	\$ 0	29
30	Commodity Charge							
30	All Usage			0	0	\$ 0.00000	\$ 0	30
31	Total Core Internal Combustion Engine Gas Service		0	0	0		\$ 0	31
32	Core Small Electric Power Generation Gas Service Basic Service Charge	GN-66	0			\$ 25.00	\$ 0	32
33	Commodity Charge							
33	All Usage			0	0	\$ 0.00000	\$ 0	33
34	Total Core Small Electric Power Generation Gas Service		0	0	0		\$ 0	34
35	Noncore General Gas Transportation Service Basic Service Charge	GN-70	0			\$ 100.00	\$ 0	35
36	Transportation Service Charge		0			\$ 780.00	\$ 0	36
37	Commodity Charge							
37	All Usage			0	0	\$ 0.00000	\$ 0	37
38	Total Noncore General Gas Transportation Service		0	0	0		\$ 0	38
39	Total All Schedules		599,155	50,918,578	49,872,709		\$ 63,248,627	39
40	Other Operating Revenues						\$ 357,899	40
41	Total Operating Revenue						\$ 63,606,526	41
42	Total Revenue Requirement						\$ 63,606,526	42
43	Over/Under Recovery						\$ 1	43

SOUTHWEST GAS CORPORATION  
P.O. Box 98510  
Las Vegas, Nevada 89193-8510  
California Gas Tariff

Canceling \_\_\_\_\_

Cal. P.U.C. Sheet No. 18Cal. P.U.C. Sheet No. 18PRELIMINARY STATEMENT*(Continued)*9. FIXED COST ADJUSTMENT MECHANISM (FCAM) *(Continued)*9F. ACCOUNTING PROCEDURE *(Continued)*ANNUAL 2024 MARGIN

	<u>Southern California</u>	<u>Northern California</u>
January	\$ 16,560,450	\$ 7,649,908
February	\$ 14,749,206	\$ 6,981,192
March	\$ 13,811,835	\$ 6,831,369
April	\$ 11,191,758	\$ 5,577,926
May	\$ 9,545,044	\$ 4,266,242
June	\$ 8,990,262	\$ 3,431,583
July	\$ 8,399,711	\$ 2,919,377
August	\$ 5,718,286	\$ 1,713,129
September	\$ 8,342,261	\$ 2,773,369
October	\$ 8,711,539	\$ 3,399,418
November	\$ 10,186,122	\$ 4,865,361
December	\$ 13,905,497	\$ 6,656,719
<u>Total</u>	<u>\$ 130,111,973</u>	<u>\$ 57,065,596</u>

2. An entry to record interest on the Fixed Cost Balancing Account balance after entry (1) above, calculated as set forth in Section 12B of this Preliminary Statement.

Advice Letter No. \_\_\_\_\_  
Decision No. \_\_\_\_\_Issued by  
Amy L. Timperley  
Chief Regulatory OfficerDate Filed \_\_\_\_\_  
Effective \_\_\_\_\_  
Resolution No. \_\_\_\_\_

SOUTHWEST GAS CORPORATION

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Cal. P.U.C. Sheet No. 68Cal. P.U.C. Sheet No. 68

## STATEMENT OF RATES

RATES APPLICABLE TO NORTHERN CALIFORNIA SERVICE AREA [1] [2]

Schedule No. and Type of Charge	Margin	Charges [3] and Adjustments	Subtotal Gas Usage Rate	Other Surcharges CPUC      PPP		Gas Cost	Effective Sales Rate
GN-10-Residential Gas Service							
Basic Service Charge	\$ 5.75						\$ 5.75
Cost per Therm							
Baseline Quantities	\$ 1.12097	\$ .24098	\$ 1.36195	\$ .00100	\$ .05887	\$ .20005	\$ 1.62187
Tier II	1.24056	.24098	1.48154	.00100	.05887	.20005	1.74146
GN-12-CARE Residential Gas Service							
Basic Service Charge	\$ 4.00						\$ 4.00
Cost per Therm							
Baseline Quantities	\$ .80857	\$ .24098	\$ 1.04955	\$ .00100	\$ .04255	\$ .20005	\$ 1.29315
Tier II	.90424	.24098	1.14522	.00100	.04255	.20005	1.38882
GN-15-Secondary Residential Gas Service							
Basic Service Charge	\$ 6.00						\$ 6.00
Cost per Therm	\$ 1.44639	\$ .24098	\$ 1.68737	\$ .00100	\$ .05887	\$ .20005	\$ 1.94729
GN-20-Multi-Family Master-Metered Gas Service							
Basic Service Charge	\$ 25.00						\$ 25.00
Cost per Therm							
Baseline Quantities	\$ 1.12097	\$ .24098	\$ 1.36195	\$ .00100	\$ .05887	\$ .20005	\$ 1.62187
Tier II	1.24056	.24098	1.48154	.00100	.05887	.20005	1.74146
GN-25-Multi-Family Master-Metered Gas Service-Submetered							
Basic Service Charge	\$ 25.00						\$ 25.00
Cost per Therm							
Baseline Quantities	\$ 1.12097	\$ .24098	\$ 1.36195	\$ .00100	\$ .05887	\$ .20005	\$ 1.62187
Tier II	1.24056	.24098	1.48154	.00100	.05887	.20005	1.74146
Submetered Discount per Occupied Space	(\$17.76)						(\$17.76)
GN-35-Agriculture Employee Housing & Nonprofit Group Living Facility Gas Service							
Basic Service Charge	\$ 8.80						\$ 8.80
Cost per Therm							
First 100	\$ .82237	\$ .24098	\$ 1.06335	\$ .00100	\$ .04255	\$ .20005	\$ 1.30695
Next 500	.55189	.24098	.79287	.00100	.04255	.20005	1.03647
Next 2,400	.30896	.24098	.54994	.00100	.04255	.20005	.79354
Over 3,000	.03053	.24098	.27151	.00100	.04255	.20005	.51511
GN-40-Core General Gas Service (non-Covered Entities)							
Basic Service Charge	\$11.00						\$11.00
Transportation Service Charge	\$780.00						\$780.00
Cost per Therm							
First 100	\$ 1.13822	\$ .24098	\$ 1.37920	\$ .00100	\$ .05887	\$ .20005	\$ 1.63912
Next 500	.80012	.24098	1.04110	.00100	.05887	.20005	1.30102
Next 2,400	.49646	.24098	.73744	.00100	.05887	.20005	.99736
Over 3,000	.14842	.24098	.38940	.00100	.05887	.20005	.64932

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Resolution No. \_\_\_\_\_

SOUTHWEST GAS CORPORATION

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Las Vegas, Nevada 89193-8510

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Cal. P.U.C. Sheet No. 69Cal. P.U.C. Sheet No. 69

## STATEMENT OF RATES

RATES APPLICABLE TO NORTHERN CALIFORNIA SERVICE AREA [1] [2]

	Margin	Charges [3] and Adjustments	Subtotal Gas Usage Rate	Other Surcharges		Gas Cost	Effective Sales Rate
				CPUC	PPP		
<u>GN-40-Core General Gas Service</u> (Covered Entities)							
Basic Service Charge	\$ 11.00						\$ 11.00
Transportation Service Charge	\$780.00						\$780.00
Cost per Therm							
First 100	\$ 1.13822	\$ .04012	\$ 1.17834	\$ .00100	\$ .05887	\$ .20005	\$ 1.43826
Next 500	.80012	.04012	.84024	.00100	.05887	.20005	1.10016
Next 2,400	.49646	.04012	.53658	.00100	.05887	.20005	.79650
Over 3,000	.14842	.04012	.18854	.00100	.05887	.20005	.44846
<u>GN-50-Core Natural Gas Service for Motor Vehicles</u>							
Basic Service Charge	\$ 25.00						\$ 25.00
Cost per Therm	\$ .03910	\$ .24098	\$ .28008	\$ .00100	\$ .05887	\$ .20005	\$ .54000
<u>GN-60-Core Internal Combustion Engine Gas Service</u>							
Basic Service Charge	\$ 25.00						\$ 25.00
Cost per Therm	\$ .47087	\$ .24098	\$ .71185	\$ .00100	\$ .05887	\$ .20005	\$ .97177
<u>GN-66-Core Small Electric Power Generation Gas Service</u>							
Basic Service Charge	\$ 25.00						\$ 25.00
Cost per Therm	\$ .47087	\$ .24098	\$ .71185	\$ .00100		\$ .20005	\$ .91290
<u>GN-70-Noncore General Gas Transportation Service</u>							
Basic Service Charge	\$ 100.00						\$ 100.00
Transportation Service Charge	\$ 780.00						\$ 780.00
Cost per Therm	\$ .14842	\$ .11366	\$ .26208	\$ .00100	\$ .05887		\$ .32195
<u>TFF-Transportation Franchise Fee Surcharge Provision</u>							
TFF Surcharge per Therm							\$ .00533
<u>TDS – Transportation Distribution System Shrinkage Charge</u>							
TDS Charge per Therm							\$ .00100
<u>MHPS-Master-Metered Mobile Home Park Safety Inspection Provision</u>							
MHPS Surcharge per Space per Month							\$ .21000

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SOUTHWEST GAS CORPORATION

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Cal. P.U.C. Sheet No. 70Cal. P.U.C. Sheet No. 70

## STATEMENT OF RATES

RATES APPLICABLE TO NORTHERN CALIFORNIA SERVICE AREA [1] [2]

- [1] Customers taking only transportation service will pay the Effective Sales Rate less the Interstate Reservation and Gas Cost components of the Effective Sales Rate, plus a Transportation Service Charge of \$780 per month and an amount for distribution shrinkage calculated by multiplying the currently effective Gas Cost rate per therm by the Lost and Unaccounted For Gas percentage of 0.56%. The PGA Balancing Account Adjustment is applicable to customers converting from sales service to transportation service for a period of 12 months. The volume charge for customer-secured natural gas transportation will also be subject to the TFF Surcharge.
- [2] A Franchise Fee differential of 2.5% will be applied to monthly billings calculated for all rate schedules for all customers within the limits of the Town of Truckee.
- [3] The Charges and Adjustments applicable to each tariff rate schedule includes the following components:

Charges and Adjustments Description	GN-10, GN-12, GN-15, GN-20, GN-25, GN-35,	GN-40 (non- Covered Entities), GN-50, GN-60, GN-66	GN-40, (Covered Entities)	GN-70
Upstream Interstate Charges				
Storage	\$ .03539		\$ .03539	
Reservation	.16671		.16671	
IRRAM Surcharge	.01432		.01432	\$ .01432
Balancing Account Adjustments				
FCAM*	( .16198)		( .16198)	( .08720)
GHGBA**				
Non-Covered Entities [a]	.16760			.16760
Covered Entities [a]			.00109	
NERBA	.00031		.00031	.00031
NGLAPBA	.00106		.00106	.00106
MHPCBA	.00503		.00503	.00503
CDMIBA	.01000		.01000	.01000
RUBA	.00253		.00253	.00253
Total Charges and Adjustments	\$ .24097		\$ .07446	\$ .11365

\* The FCAM surcharge includes an amount of (\$.10493) per therm related to the difference between Southwest Gas' authorized margin and recorded revenues intended to recover these costs.

\*\* Pursuant to D.15-10-032, Company costs incurred to comply with the California Air Resources Board (ARB) natural gas supplier Cap-and-Trade Program are to be included in transportation rates and recovered from Non-Covered Entities. Covered Entities, who are directly regulated by the ARB, are only responsible for paying for emission costs related to lost and unaccounted for gas (LUAF).

Advice Letter No. \_\_\_\_\_  
Decision No. \_\_\_\_\_

Issued by  
Amy L. Timperley  
Chief Regulatory Officer

Date Filed \_\_\_\_\_  
Effective \_\_\_\_\_  
Resolution No. \_\_\_\_\_

## Residential Essential Bill

	Baseline Monthly Usage (Therms)	Proposed BSC	Proposed Baseline Rate	Essential Bill at Proposed Rates
<b>Winter</b>				
Barstow	64	\$5.75	\$2.30693	\$153.73
Victorville	62	\$5.75	\$2.30693	\$148.82
Big Bear	86	\$5.75	\$2.30693	\$204.22
Needles	28	\$5.75	\$2.30693	\$70.27
North Lake Tahoe <sup>1</sup>	98	\$5.75	\$1.61914	\$164.43
Truckee <sup>1</sup>	110	\$5.75	\$1.61914	\$183.86
South Lake Tahoe <sup>1</sup>	92	\$5.75	\$1.61914	\$154.71
<b>Winter Off-Peak</b>				
Barstow	34	\$5.75	\$2.30693	\$84.30
Victorville	38	\$5.75	\$2.30693	\$93.41
Big Bear	44	\$5.75	\$2.30693	\$107.44
Needles	16	\$5.75	\$2.30693	\$42.92
North Lake Tahoe <sup>1</sup>	66	\$5.75	\$1.61914	\$112.61
Truckee <sup>1</sup>	70	\$5.75	\$1.61914	\$119.09
South Lake Tahoe <sup>1</sup>	64	\$5.75	\$1.61914	\$109.37
<b>Summer</b>				
Barstow	12	\$5.75	\$2.30693	\$33.10
Victorville	12	\$5.75	\$2.30693	\$33.10
Big Bear	14	\$5.75	\$2.30693	\$38.01
Needles	7	\$5.75	\$2.30693	\$21.88
North Lake Tahoe <sup>1</sup>	20	\$5.75	\$1.61914	\$38.13
Truckee <sup>1</sup>	24	\$5.75	\$1.61914	\$44.61
South Lake Tahoe <sup>1</sup>	20	\$5.75	\$1.61914	\$38.13

<sup>1</sup> Proposed rates reflect the consolidation of Northern California and South Lake Tahoe rates.

NON CARE

WINTER	By Puma	County/City	Gas Climate Zone	PUMA/Gas Climate Zone	2026	2027	2028	2029	Estimated # of Housing Units
PUMA									
01700	El Dorado County--El Dorado Hills PUMA		SWG_NLT	01700, SWG_NLT	7.56%	2.47%	2.48%	2.49%	316
01700	El Dorado County--El Dorado Hills PUMA		SWG_SLT	01700, SWG_SLT	6.87%	2.30%	6.93%	2.31%	21,707
05700	Nevada & Sierra Counties PUMA		SWG_Truckee	05700, SWG_Truckee	14.55%	3.05%	14.75%	3.08%	13,739
06103	Placer County (East/High Country Region)--Auburn & Colfax Cities PUMA		SWG_NLT	06103, SWG_NLT	10.51%	2.19%	10.64%	2.21%	9,808
06103	Placer County (East/High Country Region)--Auburn & Colfax Cities PUMA		SWG_Truckee	06103, SWG_Truckee	11.71%	2.45%	11.86%	2.46%	2,739
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Barstow	07101, SWG_Barstow	15.60%	3.95%	15.70%	3.90%	13,015
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Needles	07101, SWG_Needles	7.61%	1.84%	7.66%	1.81%	655
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Victorville	07101, SWG_Victorville	14.92%	3.81%	15.01%	3.79%	1,958
07102	San Bernardino County (West Central)--Victorville & Adelanto Cities PUMA		SWG_Victorville	07102, SWG_Victorville	7.44%	2.69%	7.46%	2.65%	46,451
07103	San Bernardino County (West Central)--Hesperia City & Apple Valley Town PUMA		SWG_Victorville	07103, SWG_Victorville	8.43%	2.87%	8.46%	2.83%	56,197
07104	San Bernardino County (Southwest)--Phelan, Lake Arrowhead & Big Bear City PUMA		SWG_Big_Bear	07104, SWG_Big_Bear	13.01%	3.38%	13.11%	3.33%	23,079
07104	San Bernardino County (Southwest)--Phelan, Lake Arrowhead & Big Bear City PUMA		SWG_Victorville	07104, SWG_Victorville	9.63%	2.47%	9.71%	2.45%	8,246

WINTER OFF PEAK	By Puma	County/City	Gas Climate Zone	PUMA/Gas Climate Zone	2026	2027	2028	2029	Estimated # of Housing Units
PUMA									
01700	El Dorado County--El Dorado Hills PUMA		SWG_NLT	01700, SWG_NLT	5.18%	1.69%	5.23%	1.70%	316
01700	El Dorado County--El Dorado Hills PUMA		SWG_SLT	01700, SWG_SLT	4.85%	1.63%	4.90%	1.64%	21,707
05700	Nevada & Sierra Counties PUMA		SWG_Truckee	05700, SWG_Truckee	9.43%	1.98%	9.56%	1.99%	13,739
06103	Placer County (East/High Country Region)--Auburn & Colfax Cities PUMA		SWG_NLT	06103, SWG_NLT	7.13%	1.50%	7.29%	1.51%	9,808
06103	Placer County (East/High Country Region)--Auburn & Colfax Cities PUMA		SWG_Truckee	06103, SWG_Truckee	7.59%	1.59%	7.68%	1.59%	2,739
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Barstow	07101, SWG_Barstow	8.55%	2.17%	8.61%	2.15%	13,015
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Needles	07101, SWG_Needles	4.65%	1.12%	4.68%	1.11%	655
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Victorville	07101, SWG_Victorville	9.36%	2.39%	9.42%	2.38%	1,958
07102	San Bernardino County (West Central)--Victorville & Adelanto Cities PUMA		SWG_Victorville	07102, SWG_Victorville	4.67%	1.69%	4.68%	1.68%	46,451
07103	San Bernardino County (West Central)--Hesperia City & Apple Valley Town PUMA		SWG_Victorville	07103, SWG_Victorville	5.29%	1.80%	5.31%	1.79%	56,197
07104	San Bernardino County (Southwest)--Phelan, Lake Arrowhead & Big Bear City PUMA		SWG_Big_Bear	07104, SWG_Big_Bear	6.84%	1.78%	6.90%	1.76%	23,079
07104	San Bernardino County (Southwest)--Phelan, Lake Arrowhead & Big Bear City PUMA		SWG_Victorville	07104, SWG_Victorville	6.05%	1.55%	6.09%	1.54%	8,246

SUMMER	By Puma	County/City	Gas Climate Zone	PUMA/Gas Climate Zone	2026	2027	2028	2029	Estimated # of Housing Units
PUMA									
01700	El Dorado County--El Dorado Hills PUMA		SWG_NLT	01700, SWG_NLT	1.75%	0.57%	1.77%	0.58%	316
01700	El Dorado County--El Dorado Hills PUMA		SWG_SLT	01700, SWG_SLT	1.69%	0.57%	1.71%	0.57%	21,707
05700	Nevada & Sierra Counties PUMA		SWG_Truckee	05700, SWG_Truckee	3.53%	0.74%	3.58%	0.75%	13,739
06103	Placer County (East/High Country Region)--Auburn & Colfax Cities PUMA		SWG_NLT	06103, SWG_NLT	2.44%	0.51%	2.47%	0.51%	9,808
06103	Placer County (East/High Country Region)--Auburn & Colfax Cities PUMA		SWG_Truckee	06103, SWG_Truckee	2.84%	0.59%	2.88%	0.60%	2,739
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Barstow	07101, SWG_Barstow	3.36%	0.85%	3.38%	0.84%	13,015
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Needles	07101, SWG_Needles	2.37%	0.57%	2.39%	0.57%	655
07101	San Bernardino County (Northeast)--Twentynine Palms & Barstow Cities PUMA		SWG_Victorville	07101, SWG_Victorville	3.32%	0.85%	3.34%	0.84%	1,958
07102	San Bernardino County (West Central)--Victorville & Adelanto Cities PUMA		SWG_Victorville	07102, SWG_Victorville	1.66%	0.60%	1.66%	0.59%	46,451
07103	San Bernardino County (West Central)--Hesperia City & Apple Valley Town PUMA		SWG_Victorville	07103, SWG_Victorville	1.88%	0.64%	1.88%	0.63%	56,197
07104	San Bernardino County (Southwest)--Phelan, Lake Arrowhead & Big Bear City PUMA		SWG_Big_Bear	07104, SWG_Big_Bear	2.42%	0.63%	2.44%	0.62%	23,079
07104	San Bernardino County (Southwest)--Phelan, Lake Arrowhead & Big Bear City PUMA		SWG_Victorville	07104, SWG_Victorville	2.14%	0.55%	2.16%	0.54%	8,246

CARE

WINTER	By Puma	County/City	Gas Climate Zone	PUMA/Gas Climate Zone	2026		2027		2028		2029		Estimated # of Housing Units
					Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	
PUMA		El Dorado County--El Dorado Hills PUMA	SWG_NLT	01700, SWG_NLT	6.02%	1.97%	6.08%	1.98%	6.14%	1.98%	6.20%	1.99%	316
			SWG_SLT	01700, SWG_SLT	5.47%	1.83%	5.52%	1.84%	5.57%	1.84%	5.62%	1.85%	21,707
			SWG_Truckee	05700, SWG_Truckee	11.59%	2.43%	11.76%	2.44%	11.92%	2.45%	12.10%	2.46%	13,739
			SWG_NLT	06103, SWG_NLT	8.37%	1.75%	8.47%	1.75%	8.58%	1.76%	8.70%	1.76%	9,808
			SWG_Truckee	06103, SWG_Truckee	9.33%	1.95%	9.45%	1.96%	9.57%	1.96%	9.70%	1.97%	2,739
			SWG_Barstow	07101, SWG_Barstow	12.42%	3.15%	12.50%	3.12%	12.59%	3.10%	12.68%	3.08%	13,015
			SWG_Needles	07101, SWG_Needles	6.02%	1.45%	6.06%	1.44%	6.11%	1.43%	6.16%	1.42%	655
			SWG_Victorville	07101, SWG_Victorville	11.87%	3.04%	11.95%	3.01%	12.03%	2.99%	12.12%	2.97%	1,958
			SWG_Victorville	07102, SWG_Victorville	5.92%	2.14%	5.93%	2.13%	5.95%	2.11%	5.96%	2.09%	46,451
			SWG_Victorville	07103, SWG_Victorville	6.71%	2.28%	6.73%	2.26%	6.76%	2.25%	6.79%	2.23%	56,197
			SWG_Big_Bear	07104, SWG_Big_Bear	10.37%	2.69%	10.45%	2.67%	10.54%	2.65%	10.63%	2.64%	23,079
			SWG_Victorville	07104, SWG_Victorville	7.67%	1.97%	7.73%	1.95%	7.79%	1.94%	7.86%	1.93%	8,246

WINTER OFF PEAK	By Puma	County/City	Gas Climate Zone	PUMA/Gas Climate Zone	2026		2027		2028		2029		Estimated # of Housing Units
					Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	
PUMA		El Dorado County--El Dorado Hills PUMA	SWG_NLT	01700, SWG_NLT	4.12%	1.35%	4.15%	1.35%	4.19%	1.35%	4.23%	1.36%	316
			SWG_SLT	01700, SWG_SLT	3.86%	1.29%	3.89%	1.30%	3.93%	1.30%	3.96%	1.30%	21,707
			SWG_Truckee	05700, SWG_Truckee	7.49%	1.57%	7.60%	1.58%	7.71%	1.58%	7.82%	1.59%	13,739
			SWG_NLT	06103, SWG_NLT	5.72%	1.19%	5.79%	1.20%	5.87%	1.20%	5.95%	1.20%	9,808
			SWG_Truckee	06103, SWG_Truckee	6.03%	1.26%	6.11%	1.27%	6.19%	1.27%	6.27%	1.27%	2,739
			SWG_Barstow	07101, SWG_Barstow	6.78%	1.72%	6.83%	1.71%	6.88%	1.69%	6.93%	1.68%	13,015
			SWG_Needles	07101, SWG_Needles	3.65%	0.88%	3.68%	0.88%	3.71%	0.87%	3.74%	0.86%	655
			SWG_Victorville	07101, SWG_Victorville	7.43%	1.90%	7.48%	1.89%	7.53%	1.87%	7.59%	1.86%	1,958
			SWG_Victorville	07102, SWG_Victorville	3.71%	1.34%	3.71%	1.33%	3.72%	1.32%	3.73%	1.31%	46,451
			SWG_Victorville	07103, SWG_Victorville	4.20%	1.43%	4.21%	1.42%	4.23%	1.41%	4.25%	1.40%	56,197
			SWG_Big_Bear	07104, SWG_Big_Bear	5.44%	1.41%	5.48%	1.40%	5.53%	1.39%	5.57%	1.38%	23,079
			SWG_Victorville	07104, SWG_Victorville	4.80%	1.23%	4.84%	1.22%	4.88%	1.21%	4.92%	1.21%	8,246

SUMMER	By Puma	County/City	Gas Climate Zone	PUMA/Gas Climate Zone	2026		2027		2028		2029		Estimated # of Housing Units
					Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	Gas AR <sub>20</sub>	Gas AR <sub>50</sub>	
PUMA		El Dorado County--El Dorado Hills PUMA	SWG_NLT	01700, SWG_NLT	1.38%	0.45%	1.39%	0.45%	1.40%	0.45%	1.42%	0.45%	316
			SWG_SLT	01700, SWG_SLT	1.33%	0.44%	1.34%	0.45%	1.35%	0.45%	1.36%	0.45%	21,707
			SWG_Truckee	05700, SWG_Truckee	2.78%	0.58%	2.82%	0.58%	2.86%	0.59%	2.90%	0.59%	13,739
			SWG_NLT	06103, SWG_NLT	1.91%	0.40%	1.94%	0.40%	1.96%	0.40%	1.99%	0.40%	9,808
			SWG_Truckee	06103, SWG_Truckee	2.24%	0.47%	2.26%	0.47%	2.29%	0.47%	2.32%	0.47%	2,739
			SWG_Barstow	07101, SWG_Barstow	2.63%	0.67%	2.64%	0.66%	2.66%	0.66%	2.68%	0.65%	13,015
			SWG_Needles	07101, SWG_Needles	1.83%	0.44%	1.84%	0.44%	1.86%	0.44%	1.87%	0.43%	655
			SWG_Victorville	07101, SWG_Victorville	2.59%	0.66%	2.61%	0.66%	2.63%	0.65%	2.65%	0.65%	1,958
			SWG_Victorville	07102, SWG_Victorville	1.29%	0.47%	1.30%	0.46%	1.30%	0.46%	1.30%	0.46%	46,451
			SWG_Victorville	07103, SWG_Victorville	1.47%	0.50%	1.47%	0.49%	1.48%	0.49%	1.48%	0.49%	56,197
			SWG_Big_Bear	07104, SWG_Big_Bear	1.90%	0.49%	1.91%	0.49%	1.93%	0.49%	1.95%	0.48%	23,079
			SWG_Victorville	07104, SWG_Victorville	1.68%	0.43%	1.69%	0.43%	1.70%	0.42%	1.72%	0.42%	8,246



**Company Witness:**  
**Bradley C. Anderson**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
BRADLEY C. ANDERSON

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

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Prepared Direct Testimony  
of  
Bradley C. Anderson

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Appendix A – Summary of Qualifications of Bradley C. Anderson

Exhibit No.\_\_\_\_(BCA- 1)

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Bradley C. Anderson

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Bradley C. Anderson. My business address is 8360 S. Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Risk Management department. My title is Director/Enterprise Risk Management & Corporate Compliance.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously provided written testimony before the California Public Utilities Commission (CPUC or Commission).

1 **Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

2 A. 5 My testimony supports Southwest Gas' risk-based decision-making framework,<sup>1</sup>  
3 developed in compliance with Decision (D.) 14-12-025 and the *Voluntary*  
4 *Agreement on a Risk-Based Decision-Making Framework between the Safety*  
5 *and Enforcement Division and the Small Multi-Jurisdictional Utilities* (Voluntary  
6 Agreement), approved by the Commission in D.19-04-020 and issued May 6,  
7 2019.<sup>2</sup> Subsequently, in D.22-10-002, the Commission kept the Voluntary  
8 Agreement in place.<sup>3</sup>

9 **Q. 6 Please summarize your prepared direct testimony.**

10 A. 6 My prepared direct testimony consists of the following key issues:

- 11 • *An overview of Southwest Gas' existing Risk Management program*
- 12 • *The Company's approach to risk-informed decision-making*
- 13 • *The requested funding for the Company's mitigation measures*

14  
15 **II. SOUTHWEST GAS' EXISTING RISK MANAGEMENT PROGRAM**

16 **Q. 7 Does Southwest Gas have a Risk Management Program?**

17 A. 7 Yes. Southwest Gas has an enterprise risk management (ERM) program. The  
18 program is focused on integrating ERM practices to improve the decision-  
19 making process and ensure that strategic objectives and goals are met.  
20 Identifying and understanding how risk can impact the Company is a critical step  
21

22 <sup>1</sup> The terms 'risk-based' and 'risk-informed' are used interchangeably throughout this testimony.

23 <sup>2</sup> Application 15-05-002. The Voluntary Agreement was between the Small Multi-Jurisdiction Utilities (SMJU) and the Risk Assessment Group of the Safety and Enforcement Division.

24 <sup>3</sup> In D.22-10-002 at pg. 48, the Commission states, "We concur with Staff that formal adoption or  
25 modification of the Voluntary Agreement is not necessary at this time. The current process of  
implementation of the Voluntary Agreement by the SMJUs appears to be working well."

1 in achieving desired outcomes. Southwest Gas' ERM program is company-wide  
2 and encompasses all three states (California, Arizona and Nevada) in which the  
3 Company operates.

4 Southwest Gas' ERM approach is based on the guiding principles of  
5 International Standards Organization (ISO) 31000 and the Committee of  
6 Sponsoring Organizations of the Treadway Commission ("COSO") ERM  
7 frameworks as the building blocks for its program.

8 **Q. 8 Please provide an overview of the Company's ERM framework.**

9 A. 8 ERM focuses on "the culture, capabilities, and practices, integrated with  
10 strategy-setting and performance, that organizations rely on to manage risk in  
11 creating, preserving, and realizing value."<sup>4</sup> As part of its ERM program,  
12 Southwest Gas focuses on identifying and mitigating risks in an effort to achieve  
13 desired strategies and business objectives. This is done by focusing on the key  
14 attributes of oversight, risk identification, risk assessment, risk response, and  
15 communication and monitoring. These attributes are the foundation of the  
16 Company's program.

17 **III. THE RISK-BASED DECISION-MAKING PROCESS**

18 **Q. 9 Please provide an overview of the Commission's risk-based decision-**  
19 **making process.**

20 A. 9 On November 14, 2013, the Commission opened Rulemaking (R.) 13-11-006  
21 through its Order Instituting Rulemaking to Develop a Risk-Based Decision-  
22 Making Framework to Evaluate Safety and Reliability Improvements and Revise  
23

24 <sup>4</sup> Enterprise Risk Management – Integrating with Strategy and Performance p. 10

1 the Rate Case Plan for Energy Utilities (Rulemaking). The Rulemaking was the  
2 genesis of the risk-based decision-making framework. The purpose was to  
3 "...integrate a risk-based decision-making framework into the Rate Case Plan  
4 (RCP) for energy utilities' General Rate Cases (GRCs) in which the utilities  
5 request funding for safety related actives."<sup>5</sup>

6 On December 4, 2014, the Commission issued D.14-12-025 and ordered  
7 that Southwest Gas, along with other small and multi-jurisdictional utilities  
8 (SMJU), transition to including a risk-based decision-making framework in their  
9 respective GRCs.<sup>6</sup> The goal of Risk-Informed Ratemaking is to make California  
10 safer by identifying the risk mitigations that can optimize safety. Overall, the  
11 utility should show how it will use its expertise and budget to manage, mitigate,  
12 and minimize safety-related risks, along with subsequent reporting.<sup>7,8</sup> The  
13 Voluntary Agreement directs the SMJU, as part of their risk-based decision-  
14 making framework, to:

- 15 1. Identify its top risks.
  - 16 2. Describe the controls or mitigations currently in place.
  - 17 3. Present its plan for improving the mitigation of each risk.
  - 18 4. Present two alternative mitigation plans that it considered.<sup>9</sup>
- 19  
20

---

21 <sup>5</sup> D.19-04-020, at p.3.

22 <sup>6</sup> Specifically, D.19-04-020 required applications starting three years from the order issuance date. For Southwest Gas, that coincided with the Company's Test Year 2021 General Rate Case (A.19-08-015).

23 <sup>7</sup> Voluntary Agreement at pg. 6.

24 <sup>8</sup> D.19-04-020 deferred reporting requirements for the SMJUs. Commission's D.22-10-002 further refined the reporting requirements and specified due dates. Southwest Gas completed and filed its reporting requirements for calendar years 2021, 2022, and 2023 in A.19-08-015.

25 <sup>9</sup> The alternatives analysis may include a proposal to continue the current level of controls or mitigations as one of the possible alternatives.

5. Present an estimate of “risk mitigated to cost ratio” or related “risk reduction per dollar spent.”
6. Identify lessons learned to apply in future filings.
7. Move toward probabilistic calculations as much as possible.
8. For those business areas with less data, improve the collection of data and provide a timeframe for improvement.
9. Describe the company’s safety culture, executive engagement, and compensation policies.
10. Respond to immediate or short-term crises outside of the Risk Assessment and Mitigation Phase (RAMP) and GRC process.<sup>10</sup>

**Q. 10 Describe Southwest Gas’ risk-informed decision-making process.**

A. 10 Southwest Gas’ risk-informed decision-making process consists of six high-level processes: risk identification, risk analysis, risk evaluation and scoring, risk mitigation, risk informed investment decision, and risk monitoring. The following summarizes what must be accomplished in each step:

***Risk Identification***

- Gather an initial list of risk events in a brainstorming session (leverage the Company’s existing ERM material)
- Select priority risk events for initial analysis
- Document work involved in Risk Identification

---

<sup>10</sup> Voluntary Agreement at pgs. 6-7. Note that the SMJU do not have a RAMP as adopted for the large investor utilities (Southern California Gas Company, San Diego Gas & Electric Company, Pacific Gas and Electric Company and Southern California Edison Company) in D.14-12-025. Southwest Gas interprets this as the SMJU’s own respective risk assessment in their individual risk assessment processes.



## ***Risk Analysis***

- Perform full analysis on selected risk events (e.g., assess frequency and impact)
  - Define worst reasonable scenario and likely scenario
  - Assign frequency rating
  - Assign an impact rating for the three impact categories (Safety, Operational, Financial)
- Develop basis document to capture assumptions and rationale behind scoring
- Communicate analysis results to affected parties
- Document work in Risk Register

## ***Risk Evaluation & Scoring***

- Conduct calibration session to review total score for each fully analyzed risk
- Examine outliers and prepare for mitigation
- Communicate results to affected parties
- Document work in Risk Register

## ***Risk Mitigation***

- Review existing mitigations and controls for adequacy
- Develop new mitigations and controls as necessary
- Document work in Risk Mitigations and Controls portion of Risk Register

## ***Risk Informed Investment Decisions***

- Consolidate portfolio of proposed controls and risk mitigations

- Examine alternative mitigations or controls
- Define scope of proposed controls and risk mitigations
- Produce budgetary estimates for controls and risk mitigation
- Provide impact summary of any budget adjustments (if necessary)
- Calculate risk reduction per cost of mitigation or control to attain risk-spend-efficiencies (RSEs)

### ***Risk Monitoring***

- Review risk register on a periodic basis
- Consider new and emerging risk events
- Direct new and emerging risk events to Risk Analysis and Risk Evaluation and Scoring process.

The Company's risk management framework is consistent with major international standards and leading practices within the utility industry. The Company's goal is that all employees become "risk managers" who are encouraged to identify and ultimately help mitigate risks.

**Q. 11 Please describe Southwest Gas' approach to developing a risk-informed decision-making process for this GRC.**

**A. 11** The Company retained the services of Accenture Consulting (Accenture) to further develop and integrate the risk-based decision-making framework for the Company's California operations in compliance with the Voluntary Agreement. Accenture also worked with Southwest Gas' Risk Project Team (Risk Project

Team)<sup>11</sup> to brainstorm additional risks including those specific to the Company's California operations. Each risk was then assessed utilizing a bowtie analysis, scored, and documented with existing controls and proposed mitigation plans. Risks were scored according to a risk framework typical to California risk assessments comprised of safety, operational, and financial risk. Proposed mitigations were scored according to the same rubric in terms of their reduction of risk as well as their cost, rendering RSEs to quantifiably represent mitigation value.

**Q. 12 Does Southwest Gas have a lexicon?**

**A. 12** Yes. The following table provides the Company's risk management lexicon that will be utilized throughout this testimony.

Term	Definition
Alternative Analysis	Evaluation of different alternatives available to mitigate risk
Control	Currently established measure that is modifying risk
Event	An occurrence or change of a particular set of circumstances that may have potentially adverse consequences and may require action to address.
Frequency	Number of events generally defined per unit of time. (Frequency is often incorrectly treated as synonymous with probability or likelihood).
Impact (or Consequence)	The effect or outcome of an event affecting objectives, which may be expressed, by terms including, although not limited to health, safety, reliability, economic and/or environmental damage.
Inherent Risk	The level of risk that exists without risk controls or mitigations.

<sup>11</sup> Southwest Gas' Risk Project Team consisted of subject matter experts from Risk Management, Engineering Staff, System Integrity, Gas Operations Support Staff, Information/Cybersecurity Services, Business Continuity, Infrastructure Protection, Security Operations, and Division Operations (Engineering). A second team comprised of management-level employees, including but not limited to Director-level employees and Vice Presidents over the functional areas represented on the project team, was also assembled to review the initial scoring and proposed mitigations and offer feedback.

Term	Definition
Mitigation	Measure or activity proposed or in process designed to reduce the impact/consequences and/or likelihood/probability of an event.
Outcome	The final resolution or end result.
Probability	The relative possibility that an event will occur, probability is quantified as a number between 0% and 100% (where 0% indicates impossibility and 100% indicates certainty). The higher the probability of an event, the more certain an event will occur. (Often informally referred to as likelihood or chance).
Planned or Forecasted Residual Risk	Risk remaining after implementation of proposed mitigations.
Residual Risk	Risk remaining after current controls.
Risk	The potential for the occurrence of an event that would be desirable to avoid, often expressed in terms of a combination of various outcomes of an adverse event and their associated probabilities. Different stakeholders may have varied perspectives on risk.
Risk Driver	Factor(s) that could cause one or more risks to occur (Risk driver may also be commonly referred to as “threat”).
Risk Response Plan	Collection of mitigations
Risk Score	Numerical representation of qualitative and/or quantitative risk assessment that is typically used to relatively rank risks and may change over time.
Risk Tolerance	Maximum amount of residual risk that an entity or its stakeholders are willing to accept after application of risk control or mitigation. Risk tolerance can be influenced by legal or regulatory requirements.
Worst Case Scenario	Severe hypothetical rendering of the risk event which is still within the realm of possibility.

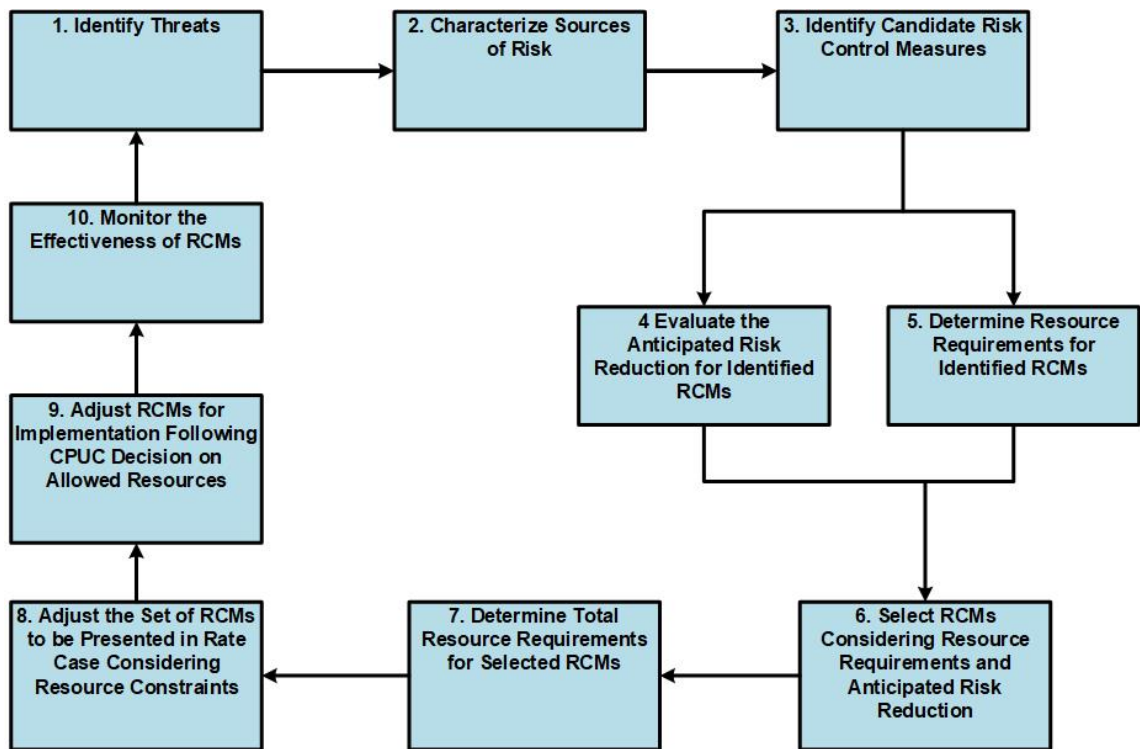
**Q. 13 How does the Southwest Gas’ approach align with the Cyclo 10 model as prescribed by the Commission?**

**A. 13** The Company’s approach to the risk-informed decision-making process is grounded in the basic tenets of COSO and ISO. The Company leveraged both of these frameworks in the development of its ERM methodology. The California-specific risk-management process (RMP) leveraged the prior COSO

base ERM framework and also utilized the principles in ISO 31000. Following ISO 31000 helps organizations achieve objectives, improves the identification of risks, and more effectively allocates resources for risk reduction. ISO 31000 has been applied across many different industries including utilities. As such, Southwest Gas has designed a framework for the California-specific RMP that is consistent with the guidance in ISO 31000. In particular, Southwest Gas' risk management process incorporates the following six risk-related steps:

1. Risk identification;
2. Risk analysis;
3. Risk evaluation and scoring;
4. Risk mitigation determination;
5. Risk informed project decision making; and
6. Risk monitoring.

This risk-informed process is based upon the 10 steps of the Cyclac risk management process. The following flow chart illustrates the Cyclac process:



The table below maps Southwest Gas' six risk-related steps used for the California-specific RMP to the Cycla steps.

Southwest Gas	Cycla
1. Risk Identification	Steps 1 and 2
2. Risk Analysis	
3. Risk evaluation and scoring	
4. Risk Mitigation determination	Steps 3, 4, and 5
5. Risk informed project decision making	Steps 6, 7, 8, and 9
6. Risk monitoring	

**Q. 14 Describe the Company's risk identification process?**

**A. 14** Risk identification sets out to identify an organization's exposure to uncertainty.<sup>12</sup>

Risk identification is the "process of finding, recognizing, and describing risks."<sup>13</sup>

<sup>12</sup> ISO 31000 "A Risk Management Standard" p.5.

<sup>13</sup> ISO 31000: "Risk management – principles and guidelines" p.4.

1 This includes not only the identification of risks, but also the characterization of  
2 the sources of risk. To support the step, Accenture facilitated a brainstorming  
3 session with the Risk Project Team to create an initial list of risk events from the  
4 prior General Rate Case and identified additional operational risks through  
5 various group exercises. The Risk Project Team reviewed the list of risk events  
6 developed in the brainstorming session(s). The review eliminated any  
7 duplications and combined similar risk events.

8 Next, risk events were categorized. An example of categorization is  
9 to align risks with asset classes. Categorization helps to identify risk events that  
10 more directly affect Southwest Gas objectives and allow for risk events to be  
11 aligned with risk functional ownership by assigning a risk owner for each group  
12 of risk events. Risk owners were responsible for: characterizing the worst  
13 reasonable case for each risk event, identifying the existing controls, scoring the  
14 risk event, identifying the proposed mitigations, and scoring the planned risk  
15 following the implementation of the mitigations. While risk owners were  
16 responsible for final say on these efforts, they were done in collaboration with  
17 the broader project team as facilitated by Accenture. This augmented the  
18 breadth of considerations and refined results throughout the effort. Risk  
19 reductions were determined based on a combination of internal and external  
20 data (when available) as well as expert judgement of the risk owners and subject  
21 matter experts.

1 **Q. 15 Please describe Southwest Gas' risk analysis process.**

2 A. 15 A key step to the risk analysis process is a risk assessment. A risk assessment  
3 consists of rating each risk based on the likelihood (the frequency it will occur)  
4 and impact (the severity of the risk event's consequences if it occurs). Risk  
5 analysis is performed to allow a company to better understand identified risks,  
6 assess the likelihood and consequence of an occurrence, and determine the  
7 magnitude. During this step, subject matter experts and the Risk Project Team  
8 populated the risk registry. The risk registry is the data file which contains the  
9 risk event, the magnitude of likelihood and consequences for each risk event,  
10 the risk mitigations that affect the risk events and the risk reduction information  
11 resulting from the mitigations. The Risk Project Team compiles and enters the  
12 following data about each risk into the risk registry:

- 13 • Title
- 14 • Owner
- 15 • Description
- 16 • Worst Reasonable Scenario

17 Like many utilities, Southwest Gas' current ability to accurately extract  
18 data from the various sources in order to provide reliable probabilistic analyses  
19 is limited. As such, the Company adhered to single-point analyses throughout  
20 the risk analysis process with information from historical incidents, industry  
21 experience and other subject matter expert incident experience to identify a  
22 worst reasonable scenario. Given the Risk Project Team's experience from the  
23 previous risk analysis efforts, the team was able to rely less on estimates from  
24



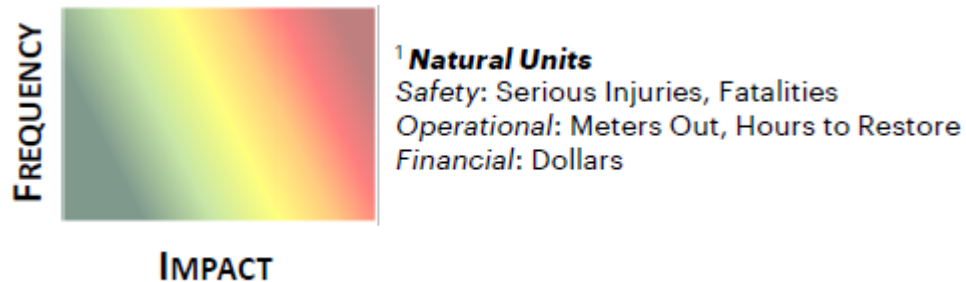
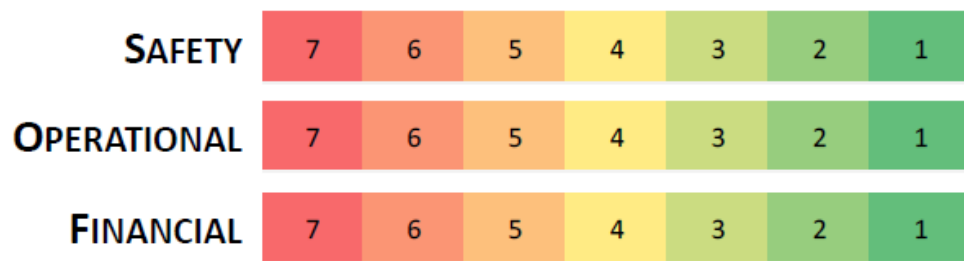
subject matter experts and leverage data such as Distribution Integrity Management Program (DIMP) records. The Project Risk Team and subject matter experts then assigned incident frequencies to define likelihood, which are reflected in the table below, using expertise, experience, and data. The quantified risk event frequency figures in 'event per year' were interpolated onto the 1-to-7 scale in accordance with the Voluntary Agreement 7 x 7 for risk calculation.

Level	Value	Occurrence
	7	>10 times per year
	6	1-10 times per year
	5	Once every 1-3 years
	4	Once every 3-10 years
	3	Once every 10-30 years
	2	Once every 30-100 years
	1	Once every 100+ years

To assess consequence, Southwest Gas relied on subject matter expert knowledge to define the Company's valuation of risk according to three Impact Categories: Safety; Operational; and Financial. The Company used a pairwise comparison to determine the weights to be attributed to each of the categories. A pairwise comparison is a facilitated exercise where the Risk Project Team compares the relative values of examples for each attribute through every possible permutation and the results of the comparisons are used in a mathematical computation to determine the relative weighting for each attribute. Based on the pairwise comparison, the Risk Project Team considered the weights used by other California utilities and assigned the final weights for each of the impact categories. The final Impact Category weights are:

Safety	Operational	Financial
65%	20%	15%

Southwest Gas then adopted a scale from 1 to 7, with level 1 defined as negligible and level 7 as catastrophic for each Impact Category. Quantified risk event impact figures were interpolated onto the 1-to-7 scale for 7 x 7 risk calculation.



**Q. 16 Please describe Southwest Gas' risk evaluation and scoring process.**

**A. 16** Risk evaluation is the “process of comparing the results of risk analysis with risk criteria to determine whether the risk and/or its magnitude is acceptable or tolerable.”<sup>14</sup> The risk register calculates a total risk score from the data collected in risk analysis. The risk scores establish a relative ranking of risk events for discussion purposes. The score is a calculation based on available data and

<sup>14</sup> ISO 31000, p.6.

1 subject matter expert-informed quantitative input of the impact and frequency  
2 associated with the risk event's worst reasonable scenario. The potential  
3 impacts of the worst reasonable scenario across the three impact categories are  
4 then scored in real units of the respective impact category which are then  
5 interpolated into the 1-to-7 scale (7 being the greatest severity). Once the  
6 impact is articulated, a frequency based on data and subject matter expertise is  
7 assigned to each worst reasonable case scenario and interpolated into the 1-to-  
8 7 scale (7 being the most frequent). The risk register then applies a formula to  
9 create a score.

$$Risk\ Score = Frequency \times \sum_{i=1}^3 Weight_i \times 10^{Impact_i}$$

12 The scores of risk events can be plotted on a heat map matrix. Southwest  
13 Gas has chosen to use a 7 x 7 heat map matrix. The 7 x 7 matrix is consistent  
14 with modern practice in the utility industry. It provides a better differentiation of  
15 risk events than a 3 x 3 map matrix or a 5 x 5 map matrix. The 3 x 3 and 5 x 5  
16 matrix maps produce a less distinct differentiation of risks. That is, many risks  
17 are high impact, low frequency and occupy the same space on the heat map,  
18 thereby limiting its usefulness in identifying areas of focus.

19 A 7 x 7 matrix map provides a better view of relative priority of risk events.  
20 The scale places a greater value on mitigating risks in the top right quadrant of  
21 the matrix map rather than the bottom left. Risks in the top right quadrant have  
22 higher risk scores than those on the bottom left.

1 **Q. 17 Please describe Southwest Gas' risk mitigation/determination approach.**

2 A. 17 Risk mitigation moderates or alleviates a risk to lessen its likelihood or  
3 consequence in some way. The first step in the mitigation process is to  
4 determine whether any existing controls are already established and in place.  
5 Each risk event will have a mitigation plan that provides an overview of the risk.  
6 Based on the results of the risk evaluation, risk mitigations should be developed  
7 and documented for those risks identified as needing mitigation.

8 For those that need additional mitigation, the risk-informed investment  
9 decision process allows Southwest Gas to review investment opportunities and  
10 adjust its portfolio of projects based on the result of the first four risk processes  
11 in terms of the resource requirements and anticipated risk reduction. In order to  
12 quantitatively compare mitigations, the Company calculates RSEs for each  
13 selected mitigation according to the formula below. The RSE depicts the amount  
14 of risk that is reduced per dollar spent on a mitigation.

15 
$$RSE = \frac{\text{Risk Reduction}}{\text{Cost}}$$
  
16

17 The portfolio of controls and mitigations is consolidated for review. Budget  
18 constraints are considered. Constraints include, for instance, resource  
19 constraints such as availability of trained and qualified personnel, execution  
20 constraints such as the time necessary to obtain required permits, and system  
21 constraints such as the ability to deliver service to customers while performing  
22 the total portfolio of work. Resource and other constraints may drive  
23 adjustments to the proposed work portfolio. Selection of mitigations plans are  
24 then selected based on RSEs and limitation of constraints.

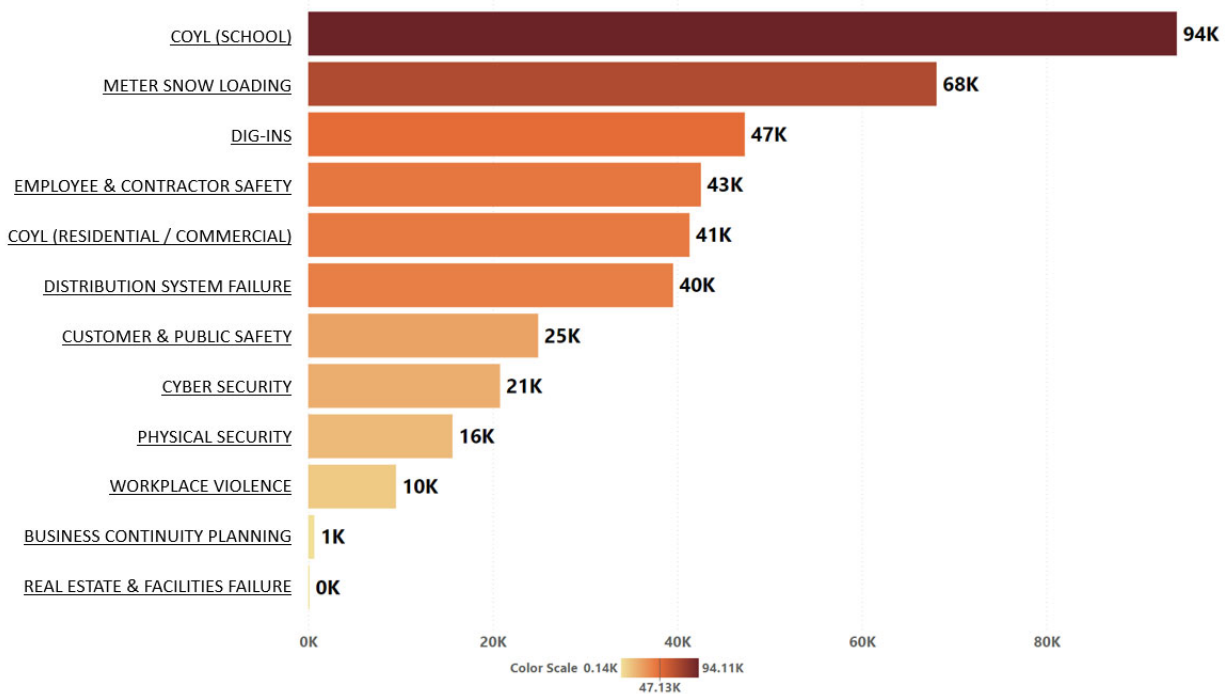
1 **Q. 18 Please describe Southwest Gas' risk monitoring approach.**

2 A. 18 Monitoring is initiated once Southwest Gas has completed the first five  
3 processes of risk management. This step includes a review of all aspects of risk  
4 management and supports the Company's efforts at continuous improvement  
5 its framework.

6 Continuous monitoring and review of risk events ensures that risk owners  
7 understand the residual risk appropriately and evaluate the effectiveness of  
8 controls. New risks can appear while other risks may no longer exist (i.e.,  
9 discontinued operations). Changes in business conditions may also change the  
10 risk frequency or velocity. The dynamic nature of risks required the Risk Project  
11 Team to develop measures for monitoring risks and identifying such changes.

Q. 19 What were the top risks identified?

A. 19 The objective of the six-step risk process is to identify risks to the organization. The table below identifies Southwest Gas' top risks based on risk scores and judgement of the Risk Project Team.



Q. 20 What lessons did Southwest Gas learn that it can incorporate into future filings?

A. 20 This is now the second time that Southwest Gas undertook the risk-informed decision-making process. The process improved from the prior process; however, the Company identified opportunities for improvement in future GRCs. Probabilistic modeling is one such area the CPUC continues to encourage the utilities to mature. Southwest Gas will continue to look for opportunities to improve and incorporate probabilistic modeling. Also, the Company will consider

periodic updates to leadership throughout the risk workshop series. This would allow leaders the opportunity to provide preliminary inputs and guidance.

**Q. 21 How does the Company plan on increasing its use of probabilistic calculations and improving data collection?**

A. 21 Southwest Gas continues to work toward refining the risk-based decision-making process, which includes, when appropriate, gradual movement toward more probabilistic calculations that are quantifiable. The Company will continue to improve data collections methods and will continue to endeavor to evaluate and document various data points in the future including more detailed data that would allow for the development of probabilistic distributions of frequency and consequence.

**Q. 22 Please describe Southwest Gas' safety culture, executive engagement, and compensation policies.**

A. 22 The safety culture at Southwest Gas is one of ownership and leadership. It begins with the following mission statement:

Safety is our number one priority at Southwest Gas. The Company will continually foster a culture where employees are empowered to embrace personal responsibility for the safety of themselves, their colleagues, and the communities they serve.

Southwest Gas' commitment to safety is established and modeled through its executive management engagement. This "tone at the top" is demonstrated by including safety metrics into Southwest Gas management incentive compensation plan.<sup>15</sup> It is also reflected in Southwest Gas' Pipeline Safety

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<sup>15</sup> See Southwest Gas' responses to Master Data Requests 84 and 85.

Committee, a group of Vice Presidents and Senior Vice Presidents, that meet regularly to discuss emerging issues within the industry, as well as best practices and lessons learned from the Company's own operations.

Southwest Gas' commitment to safety is also evidenced in internal and external messaging from its leadership. At the beginning of each calendar year, Southwest Gas hosts a Safety Kick Off meeting for the entire Company. This highlights the Company's safety message, goals, and commitment to safety throughout the year. In addition to the Safety Kick Off meeting, the Company participates in the National Safety Month, an initiative started by the National Safety Council.

Additionally, there is a bi-weekly safety call that is facilitated by the Officers of the Company. These calls highlight safety messaging, relevant safety topics, near misses, and lessons learned among other items. Similarly, Southwest Gas executives express the Company's commitment to safety in external communications such as the Company's California Safety Plan and the Southwest Gas Holdings, Inc. Sustainability Report.

Southwest Gas also recognizes the importance of educating its customers and the general public about natural gas safety. The Company consistently provides safety messaging in its customer bills and on its website, as well as through broader outreach mediums such as radio spots and social media.

**Q. 23 Please describe how Southwest Gas will respond to immediate or short-term crises outside of the RAMP and GRC process?**

**A. 23** As mentioned in this testimony and described in further detail in the Prepared Direct Testimony of Company witness Kevin M. Lang, the proposed mitigations



(three of which are carryovers from the Company's prior rate case) stemming from Southwest Gas' risk-informed decision-making framework focus on proactive measures that are incremental to the Company's day-to-day operations. Southwest Gas did not propose mitigations that are mandated by pipeline safety codes or other requirements, and that are embedded in the Company's current cost of service. Accordingly, Southwest Gas intends to respond to immediate or short-term safety-related crises in the manner prescribed by both regulation and its internal policies and procedures, which will ensure that customers continue to receive safe and reliable natural gas service.

#### **IV. REQUESTED FUNDING OF MITIGATION MEASURES**

**Q. 24 What mitigations does the Company propose as a result of its risk-informed decision-making process?**

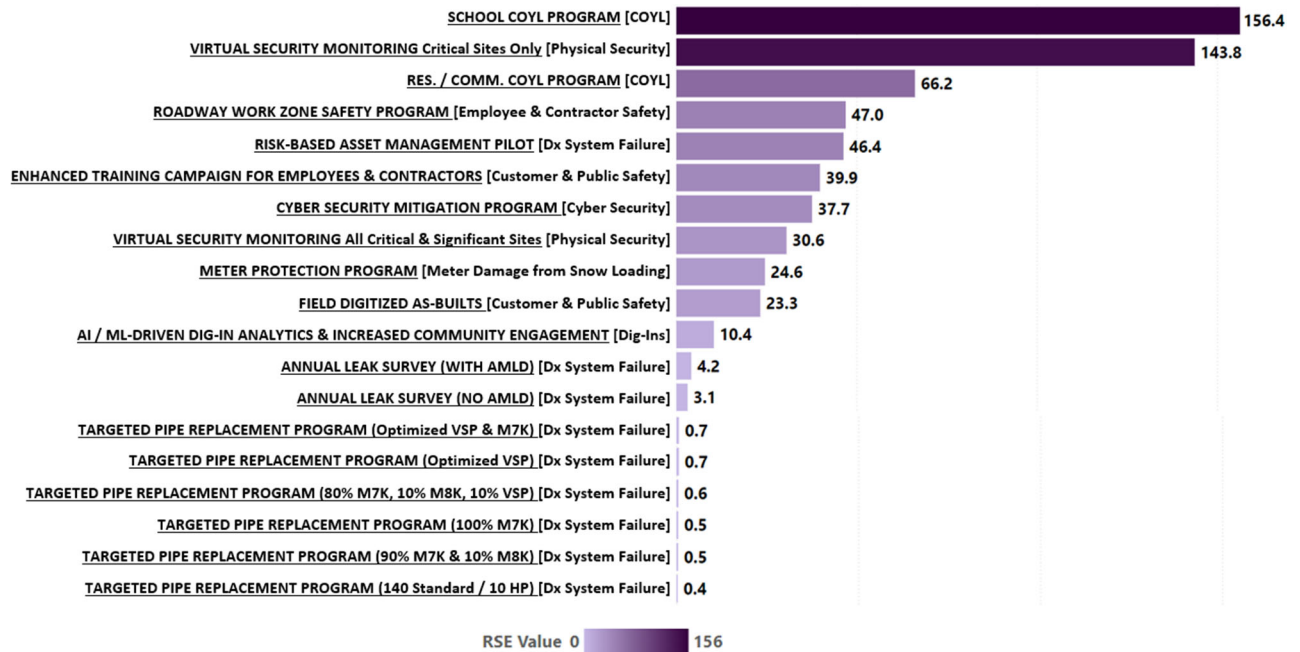
**A. 24** Southwest Gas is proposing several mitigations that address various risks identified through the risk-informed decision-making process. Three of the proposed mitigations are continuations of prior rate case proposals along with one new mitigation proposal. Southwest Gas also evaluated certain controls that it has in place (for example, controls related to dig-ins), which are extremely effective. In most cases, Southwest Gas believes that the funding included in its requested revenue requirement increase<sup>16</sup> is sufficient to continue the identified controls and implement the majority of the scored mitigations. However, the Company is requesting specific cost recovery for four (4) of its mitigations – continuation of its the Targeted Pipe Preplacement Program (TPR),

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<sup>16</sup> For additional discussion of the Company's requested revenue requirement increase, please refer to the Prepared Direct Testimony of Company witness Randi L. Cunningham.

Meter Protection Program, School Customer Owned Yardline (COYL) program, and a new Annual Leak Survey Program with conventional and Advanced Mobile Leak Detection.

Southwest Gas has determined RSEs of the proposed mitigations.



General Principle 4 required Southwest Gas to present two alternative mitigation plans that the Company considered for the selected risks. The alternatives analysis may include a proposal to continue the current level of controls or mitigations as one of the possible alternatives. For further details regarding the methodology and process for scoring risks and determining RSEs please refer to Exhibit No. \_\_ (BCA-1). The following table shows the results of that exercise.

Alternate Mitigation and RSEs		
Risk	Alternate Mitigation(s) Considered and RSE(s)	Selected Mitigation and RSE
System Failure	<ul style="list-style-type: none"> <li>Targeted Pipe Replacement (TPR) Program – Optimized VSP &amp; M7000 (RSE 0.7)</li> <li>TPR - Optimized VSP (RSE 0.7)</li> <li>TPR - 80% M7000, 10% M8000, 10% VSP (RSE 0.6)</li> <li>TPR - 100% M7000 (RSE 0.5)</li> <li>TPR - 90% M7000, &amp; 10% M8000 (RSE 0.5)</li> <li>TPR - 140 Standard/10 HP (RSE 0.4)</li> </ul>	Targeted Pipe Replacement Program (RSE 0.7)
COYL	<ul style="list-style-type: none"> <li>School COYL Program (RSE 156.4)</li> <li>Residential/Commercial COYL Program (RSE 66.2)</li> </ul>	School COYL Program (RSE 156.4)
Customer Safety	<ul style="list-style-type: none"> <li>Meter Protection Program (RSE 24.6)</li> <li>Enhanced Training Campaign for Employees and Contractors (RSE 39.9)</li> <li>Field Digitized As-Builts (RSE 23.3)</li> </ul>	Meter Protection Program (RSE 24.6) <sup>17</sup>
System Failure	<ul style="list-style-type: none"> <li>Annual Leak Survey with AMLD (RSE 4.2)</li> <li>Annual Leak Survey No AMLD (RSE 3.1)</li> <li>Continue with Current Leak Survey Program (RSE - N/A)</li> </ul>	Annual Leak Survey with AMLD (RSE 4.2)

<sup>17</sup> The Meter Protection Program includes a suite of safety options (Meter Sheds, EFVs, and ERTs) in which Southwest Gas determines which to utilize based on individual customer need. See the Prepared Direct Testimony of Company witness Kevin M. Lang for the operational implementation of this program.



**SUMMARY OF QUALIFICATIONS  
BRADLEY C. ANDERSON**

I have a Bachelor of Science in Business Administration from Utah Valley University (formerly Utah Valley State College) and Master of Science in Accounting (Masters) from University of Nevada Las Vegas. Shortly after earning my Masters, I began my professional career with Deloitte as an Auditor. At Deloitte, I worked on several engagements providing auditing services to publicly-traded companies for nearly four years.

I transitioned from Deloitte to Southwest Gas as an Auditor in May of 2011. As an Auditor, I was responsible for planning, developing, and executing complex financial and operational reviews/audits. All audits were done using a risk-based audit program. As such, risk assessments were a critical part of the audit planning process.

In April of 2014 I moved from Internal Audit to the Risk Management. During my tenure in Risk Management, I have been a Supervisor, Administrator, Manager, and am currently Director of Enterprise Risk Management and Corporate Compliance. As a Director, I am responsible for: the day-to-day oversight of the Company's commercial insurance program; Enterprise Risk Management, Business Continuity, Claims and Investigations, and Infrastructure Protection.

# 2026 CA GRC Risk Workshop Series Final Results

June 2024



**SOUTHWEST GAS**

**accenture**

# Contents

1	<b>Background and Methodology</b>
2	<b>Risk</b> Scoring Results
3	<b>Mitigation</b> Scoring Results



# Background and Methodology





# Methodology

1 Brainstorm list of enterprise risks

Risk A Risk B Risk C ...

2 Score each risk in “natural units”<sup>1</sup> for each of the three impact categories and frequency to infer a 1-to-7 score and render a quantitative risk score

SAFETY	7	6	5	4	3	2	1
OPERATIONAL	7	6	5	4	3	2	1
FINANCIAL	7	6	5	4	3	2	1
FREQUENCY	7	6	5	4	3	2	1

$$Risk\ Score = Frequency \times \sum_{i=1}^3 Weight_i \times 10^{Impact_i}$$



3 List mitigations for each risk

Risk A Risk B Risk C ...

Mitigation	Description
Mitigation <sub>1</sub>	
Mitigation <sub>2</sub>	
Mitigation <sub>3</sub>	
...	

4 For each mitigation, quantify how much risk is reduced using the method in Step 1, and combine with cost figures to attain Risk-Spend-Efficiency (RSE)

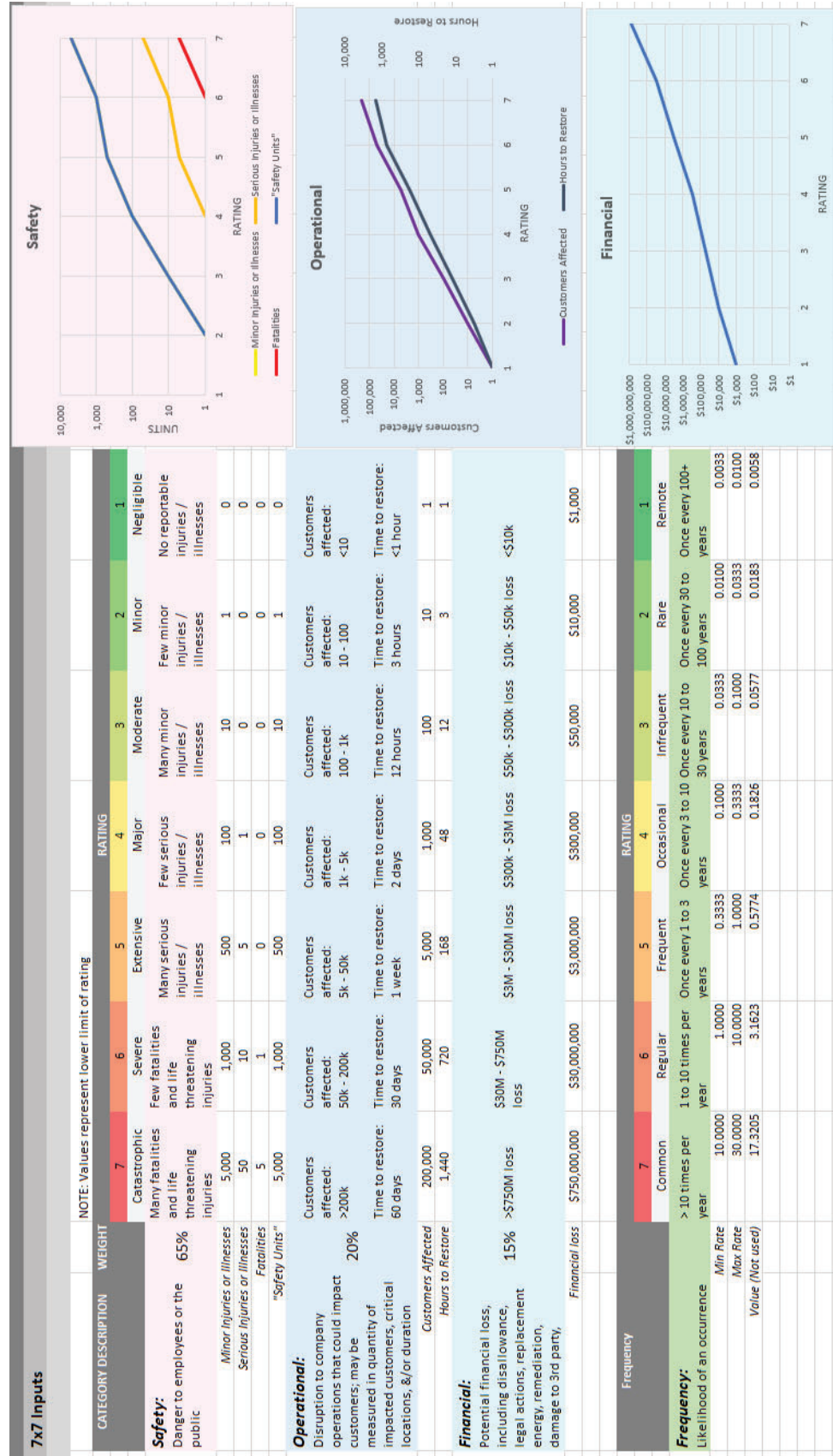
Risk A

$$RSE = \frac{\Delta Risk}{Cost}$$

Mitigation	Description	RSE
Mitigation <sub>1</sub>		XXX
Mitigation <sub>2</sub>		XXX
Mitigation <sub>3</sub>		XXX
...		XXX

# 7x7 Rubric

BACKGROUND RISK MITIGATION



Background	Risk	Mitigation
<p>1. <b>Information Security:</b> The system handles sensitive data, including personal information and financial records. A breach could lead to significant financial and reputational damage.</p> <p>2. <b>System Availability:</b> The system is critical for business operations. Downtime could result in lost revenue and customer dissatisfaction.</p> <p>3. <b>Data Integrity:</b> The system stores large volumes of data. Corruption or loss of data could be catastrophic.</p>	<p>1. <b>Security Vulnerabilities:</b> The system may be vulnerable to cyberattacks, such as malware, ransomware, or data breaches.</p> <p>2. <b>Performance Issues:</b> The system may experience slow response times or crashes under heavy load.</p> <p>3. <b>Integration Risks:</b> The system may not integrate seamlessly with existing legacy systems, leading to data silos and inefficiencies.</p>	<p>1. <b>Security Measures:</b> Implement robust security protocols, including encryption, access controls, and regular security audits.</p> <p>2. <b>Disaster Recovery:</b> Develop and test a comprehensive disaster recovery plan to ensure system availability in the event of a crisis.</p> <p>3. <b>Data Backup:</b> Implement a reliable data backup strategy to prevent data loss and ensure data integrity.</p>



# KEY IMPROVEMENTS: 2019 VS. 2024

BACKGROUND

RISK

MITIGATION

## Key Improvements

- **Data-informed** risk scoring and mitigation frequencies (pre- and post-)
- **Cost allocation** from O&M vs capital
- **Ramp-up period** for mitigations
- **Refreshed value framework** which further emphasizes safety

*Note: These improvements advance SWG maturity and quality of results yet hamper comparability to 2019 results*

**2019**

Pure

SME Input

**2024**

Data-Informed

SME Input



**SME INPUT**

SPECTRUM OF INFORMATION BASIS

**DATA INPUT**



# Risk scoring results



# PROPOSED CA RISK REGISTRY FOR '26 CA GRC

Risk		Risk Owner	Definition	Worst Reasonable Scenario
Pipeline Operational Risks	Dig-Ins	Gas Operations Support Staff	1st, 2nd or 3rd party damage to SWG underground assets	Dig-in causes building to fill with gas, resulting in explosion, causing injuries / fatalities, property damage, financial loss, regulatory impact, and reputational damage
	Distribution System Failure	System Integrity	Damage to or failure of the gas distribution pipeline	Distribution pipe at household leaks and explodes, causing injuries / fatalities and loss of property
	Meter Damage from Snow Loading	District Operations NNV	Incliment winter weather damages meters on side of customer's property	Ice or snow falls off the roof line, breaks the meter off at house and gas migrates into the house resulting in an explosion
Customer Risks	Customer & Public Safety	Gas Operations Support Staff	Event causing health or financial damage to a member of SWG's customer base	Errors in covered tasks and/or emergency response for a customer call result in an unintended catastrophic event (home explosion) causing a loss of life
	COYL (Residential, Commercial)	System Integrity	Leak on residential / commercial customer-owned pipelines that are neglected by customers	Catastrophic leak in COYL with migration into residential structure with ignition, resulting in injuries / fatalities, property damage, and reputational damage
	COYL (School)	System Integrity	Leak on school customer-owned pipelines that are neglected by customers	Catastrophic leak in COYL with migration into portable classroom at a school with ignition, resulting in injuries / fatalities, property damage, and reputational damage
Personnel Risks	Employee & Contractor Safety	Operations Risk Management & Safety	Employee- or contractor-related event resulting in an Occupational Safety and Health Administration (OSHA)-recordable injury or fatality	Incident in work zone adjacent to roadway involving a negligent driver resulting in significant loss of life of employees; SWG created & controlled work with a 3-man crew
	Workplace Violence	Infrastructure Protection	Violent incident in a SWG workplace	Targeted shooter event at Victorville resulting in major loss of life
Infrastructure Risks	Business Continuity Planning	Business Continuity	Disruption of business operations arising from infraction on business continuity	Data center outage rendering server for FOMS (field order management system) unavailable, requiring infrastructure rebuild and alternative business structure accommodation
	Cyber Security	Information Security	Cybersecurity breach that results in the exposure and/or destruction of critical data	Cybersecurity compromise of employee or retiree data via privileged insider error and/or malicious intent, resulting in a loss of confidentiality event
	Physical Security	Infrastructure Protection	Facilities-related events arising from lack of physical security over significant gas or corporate infrastructure	A malicious syndicate vandalize regulator station causing unwarranted overpressure and pipe explosion causing injuries / fatalities and reputation damage
	Real Estate & Facilities Failure	Enterprise Facilities Management	Real estate incident prohibiting facilities from occupancy on normal use	A long-term power utility failure renders Victorville facilities unoccupiable for four days as backup generation does not support sustained independent operation in excess of 96 hours



# FINAL RISK SCORING RESULTS

Click Below Links to View Associated Risk Slide

[COYL \(SCHOOL\)](#)

[METER SNOW LOADING](#)

[DIG-INS](#)

[EMPLOYEE & CONTRACTOR SAFETY](#)

[COYL \(RESIDENTIAL / COMMERCIAL\)](#)

[DISTRIBUTION SYSTEM FAILURE](#)

[CUSTOMER & PUBLIC SAFETY](#)

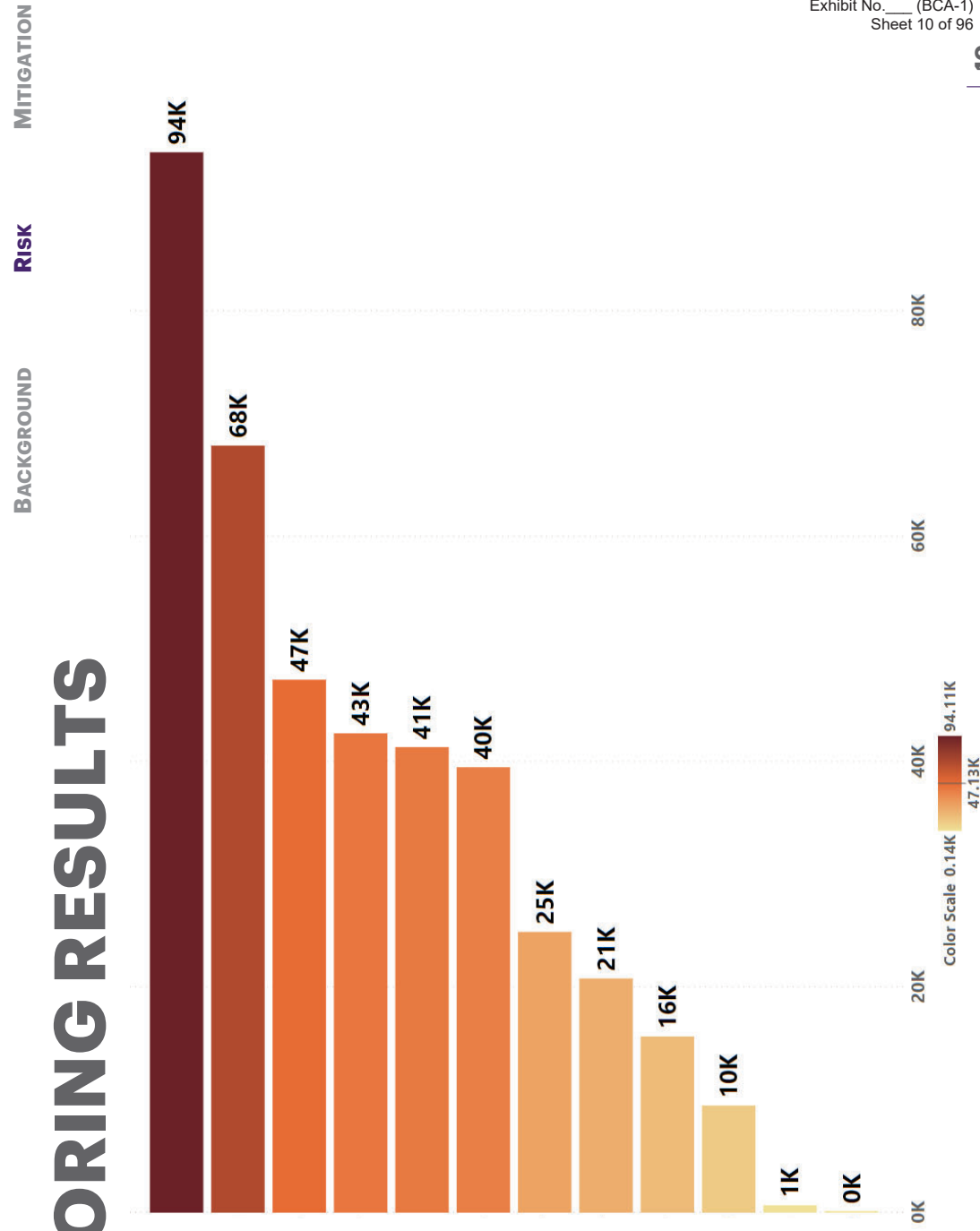
[CYBER SECURITY](#)

[PHYSICAL SECURITY](#)

[WORKPLACE VIOLENCE](#)

[BUSINESS CONTINUITY PLANNING](#)

[REAL ESTATE & FACILITIES FAILURE](#)



# COYL (SCHOOL) Scoring Summary

## DEFINITION

Leak on school customer-owned pipelines that are neglected by customers

## WORST REASONABLE SCENARIO

Catastrophic leak in COYL with migration into portable classroom at a school with ignition, resulting in injuries / fatalities, property damage, and reputational damage

## SAFETY IMPACT PER INCIDENT

5  
Fatalities

Assumes an average classroom size of ~25 with up to one classroom within radius of explosion. Class size is consistent with the self-contained average classroom sizes for K-5 per [CA Dept. of Education](#). Average serious injuries of top 10 highest fatality count PHMSA distribution incidents w/ explosions since 2010: 9.9; Average of top 10 highest fatality count PHMSA distribution incidents w/ explosions since 2010: 4.4

10  
Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

1  
Meters Out  
  
120  
Hours to Restore

Single customer (the school); likely multiple days necessary for system restoration.

## FINANCIAL IMPACT PER INCIDENT

\$60M

The most applicable recent incident (Hennipen MN in 2018) had an estimated \$48M in property damage.

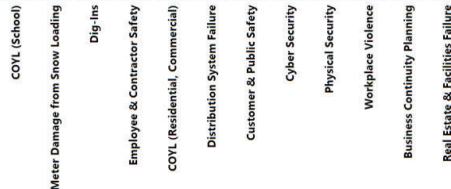
## FREQUENCY

Frequency is based on last ten years (2014 - 2023) of school COYL incidents reported to SWG, which had come from a SWG-CA total school count of 136. By end of 2025, 34 of those 136 schools are anticipated to have been addressed via the 2021 GRC cycle school COYL program. This frequency calculation applies to the remaining 102 schools with COYLs in the service territory by end of 2025.

1 incident every...

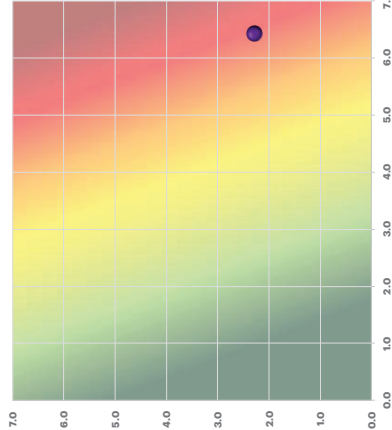
71.8  
Years

## RISK SCORE = 94 K



## 7x7 RATING

IMPACT: 6.4 / FREQUENCY: 2.3





**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

# COYL (SCHOOL) Supporting Info: Frequency Calculation

BACKGROUND

RISK




MITIGATION

**Definition**

**Leak on school customer-owned pipelines that are neglected by customers**

**Worst Reasonable Scenario**

**Catastrophic leak in COYL with migration into portable classroom at a school with ignition, resulting in injuries / fatalities, property damage, and reputational damage**

#	Parameter	Value	Rationale / Data Source
1	Projected Annual Incidents / Year based on End of Year School Count	1.65	Based on a projected end of 2025 School COYL count of 102, which assumes that 34 of the original 136 schools in the CA service territory were addressed between 2021 – 2025 (see program background slide for more info on projection)
2	Reporting Inflator 	2	Assumption that for every 1 incident reported to SWG, one additional incident is addressed by the school w/o contacting SWG
3	% of Incidents which are "Major" 	10%	Assumption that 1 in 10 school COYL incidents are significant (Note: SWG-CA identified 22 school incidents over past 10 years [2014-2023]; 2 had a known closure)
4	% of Major Leaks which Ignite / Explode	15.4%	Enercon Safety Study – Sept. 2015 – Table 8-1
5	School in session rate 	27.4%	Accounts for the % of time during a calendar year that a school is in session and occupied (see school occupancy rate slide)

=

Calculated Fatal Explosion School COYL Incidents Per Year	<b>0.0139</b>
---	---------------

**Equivalent to an event occurring every 'n' years**

**71.8**



 = SME Estimate

# COYL (SCHOOL) Supporting Info: Data Review

## Historical Incident Data Overview:

Count of Schools assumed to be in-scope by Operating Area	
NCA & SLT	31
SCA	105
Total	136

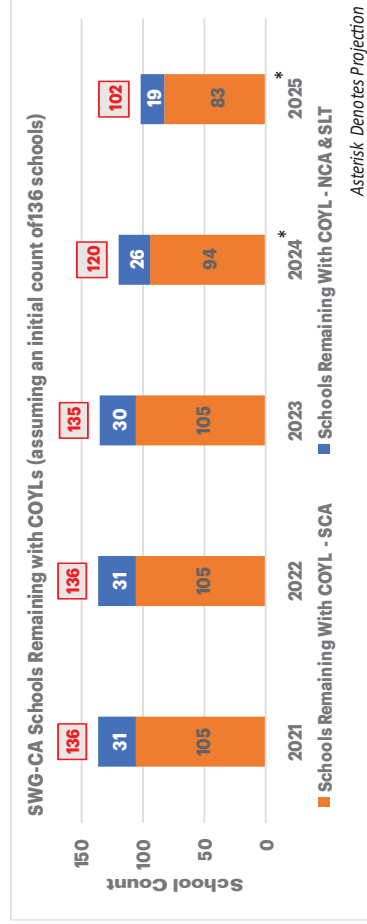
Total Reported Incidents to SWG (2014 – 2023)	
NCA & SLT	11
SCA	11
Total	22

“Major” Incidents Rationale	
Total documented incidents across last 10 years (2014 – 2023)	22
Incidents in which a school closure was documented	2

Average Reported Incidents per year (based on last 10 yrs)	
NCA & SLT	1.1
SCA	1.1
Total	2.2

At this rate, and an assumed count of 136 schools, a given school reports an incident to SWG once per ~62 years

## Program Progress to-date, and projections for '24 & '25:



Progress						
Year	2021	2022	2023	2024*	2025*	
NCA/SLT	0	0	1	4	7	
SCA	0	0	0	11	11	
Schools Completed (Total)	0	0	1	15	18	

By end of 2025, a total of 34 schools are projected to be completed, leaving 102 schools still to be addressed

Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# COYL (SCHOOL) Supporting Info: Occupancy Rate Assumption

## Overview of the methodology applied for arriving at the “School in Session Rate” percentage assumption:

Value	Parameter	Rationale
<b>52</b>	Weeks per year	Weeks per calendar year
<b>x</b>		
<b>5</b>	Days per week	Monday through Friday weekly
<b>-</b>		
<b>60</b>	Weekdays per year where school is closed	Accounting for holidays and summer break when facilities are not customarily occupied in large numbers
<b>=</b>		
<b>200</b>	Assumed school days per year	180 school days per calendar year as required by CA state law + 20 days of summer school
<b>x</b>		
<b>12</b>	Hours per school day	Actual school day is shorter, but this accounts for occupancy time before and after school
<b>=</b>		
<b>2,400</b>	Hours of school in session per year	
<b>÷</b>		
<b>8,760</b>	Total hours per year	[24 hours / day] × [365 days / year]
<b>=</b>		
<b>27.4%</b>	% of a given year that school is in session	This is the assumption that directly feeds into the incident frequency calculation



# METER SNOW LOADING Scoring Summary

## DEFINITION

Inclement winter weather damages meters on side of customer's property

## WORST REASONABLE SCENARIO

Ice or snow falls off the roof line, breaks the meter off at house and gas migrates into the house resulting in an explosion

## SAFETY IMPACT PER INCIDENT

- 1

Fatality

-US Census estimate for California household size (2.89)  
-PHMSA 2010 - present distribution incident data shows more serious injuries occur than fatalities for explosion incidents in which safety-related consequences resulted (serious injury and/or fatality).
- 2

Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

- 3

Meters Out

Assume customer of primary residence and 2 adjacent customers for a 3-day period (same assumption applied as the customer & public safety risk)
- 72

Hours to Restore

## FINANCIAL IMPACT PER INCIDENT

- \$13M

\$3M in fines, and \$10M for property damage

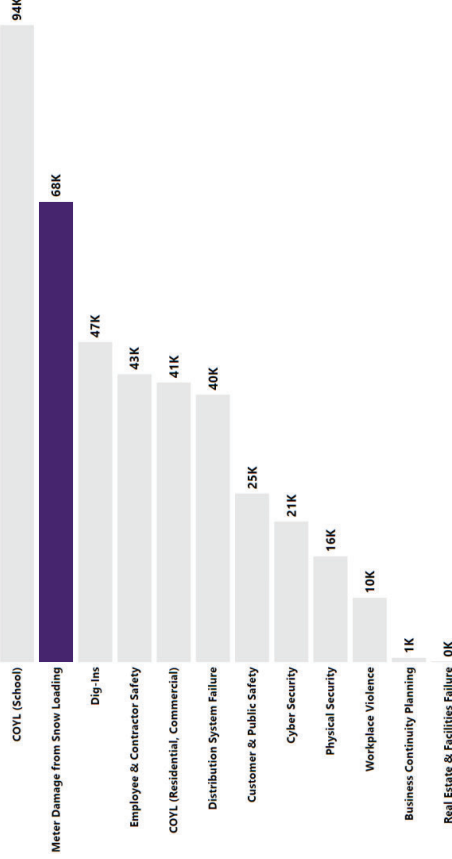
## FREQUENCY

- 1 incident every...

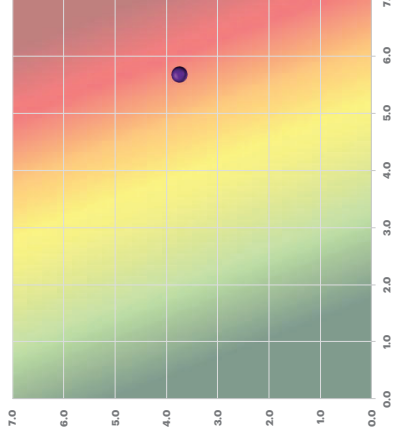
13.4 Years

This event frequency is based on projected average meter incident counts per winter season by the end of 2025. It was derived using available historical meter incident data and anticipated progression from the 2021 GRC's meter protection program. There have been multiple explosion incidents in recent years (twice past 7 years), including the 2008 incident at a restaurant.

RISK SCORE = 68 K



7x7 RATING  
IMPACT: 5.7 / FREQUENCY: 3.7



# METER SNOW LOADING

## Supporting Info: Frequency Calculation

Definition
Inclement winter weather damages meters on side of customer's property

Worst Reasonable Scenario
Ice or snow falls off the roof line, breaks the meter off at house and gas migrates into the house resulting in an explosion

#	Parameter	Value	Rationale / Data Source
1	Estimated snow-related meter incidents per year (2026 proj.)	86	<ul style="list-style-type: none"><li>Continuation from the in-flight mitigation RSE calculation assumptions; accounts for the anticipated incident reduction progress achieved via the 2021 GRC cycle meter protection program</li></ul>
2	% of meter incidents resulting in an explosion	0.44%	<ul style="list-style-type: none"><li>SWG Incident Records: Over the 2022 – 2023 winter season, 1 of the 229 documented meter incidents resulted in an explosion (0.44%)</li></ul>
3	% of Gas Explosion Incidents from natural forces causes resulting in safety consequences	39.4%	<ul style="list-style-type: none"><li>2010 – 2023 PHMSA Incidents: Of the 33 distribution incidents in which natural forces was the cause AND an explosion occurred, 13 resulted in some kind of safety consequences (serious injuries and/or fatalities)</li></ul>
4	Home Occupancy %	50%	<ul style="list-style-type: none"><li>Assumption that many of the SWG-supplied homes in heavy-snow areas are either part-time residences or vacation rentals, thus a lower occupancy rate than a typical home (<a href="#">Supporting Article</a>)</li></ul>

**Calculated Fatal Explosion Incidents Per Year from Meter Snow Loading**

**0.07**

**=**

**Equivalent to an event occurring every 'n' years**

**13.4**



# DIG-INS Scoring Summary

## DEFINITION

1st, 2nd or 3rd party damage to SWG underground assets

## WORST REASONABLE SCENARIO

Dig-in causes building to fill with gas, resulting in explosion, causing injuries / fatalities, property damage, financial loss, regulatory impact, and reputational damage

## SAFETY IMPACT PER INCIDENT

- 1

Fatality

In the past 25 years, SWG has had one incident resulting in 2 serious injuries (employees), and another resulting in a fatality. Approximately 20% of the past 5 years' dig-in events have occurred in a home setting (avg. household is 3 people in CA per [US Census](#))
- 2

Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

- 1.5K

Meters Out

One of the past incidents resulted in shutting off 1,500 customer residences that were restored within 72 hours
- 72

Hours to Restore

## FINANCIAL IMPACT PER INCIDENT

- \$13M

\$3M in fines, and \$10M for property damage
- 

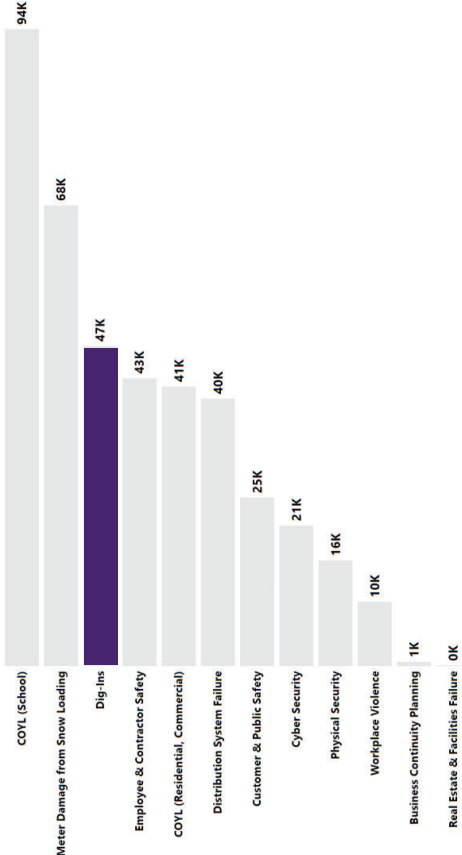
## FREQUENCY

- 1 incident every...

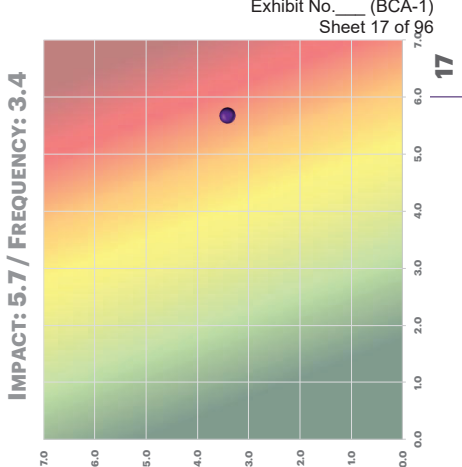
19.3 Years

This estimate is based on the historical 5-year average (2018 - 2022) of 132 excavation-triggered leaks per year for SWG-CA with a series of assumptions applied.

## RISK SCORE = 47 K



## 7x7 RATING



Shortcuts:

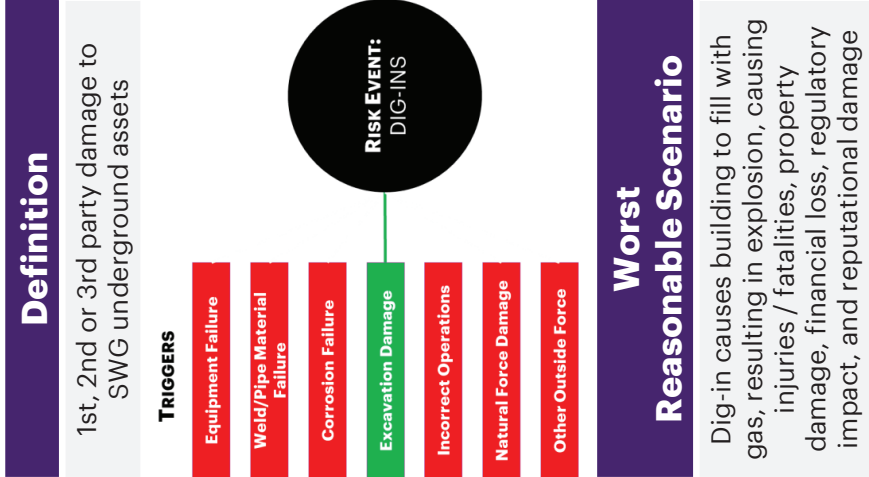
- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

# DIG-INS supporting Info: Frequency Calculation

BACKGROUND

RISK

MITIGATION



#	Parameter	Value	Rationale / Data Source
1	Excavation Leaks / Year (SWG-CA)	125	• 2018 – 2022 average dig-ins per year (SWG-CA Mains & Services annual leak records)
2	% of dig-ins resulting in an ignition OR explosion	0.09%	• Based on 5,573 line breaks from 2018 - 2022, there were a total of 5 which resulted in an ignition event (SWG enterprise-wide data)
3	% of Gas Explosion Incidents resulting in a fatality	46.3%	• 2010-2023 PHMSA Incidents: Of the 95 excavation damage incidents where an explosion occurred, 44 (46.3%) resulted in serious injury and/or fatality
Calculated Fatal Explosion Incidents Per Year from Dig-Ins		0.05	
Equivalent to an event occurring every 'n' years		19.3	



★ = SME Estimate

Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# EMPLOYEE & CONTRACTOR SAFETY Scoring Summary

## DEFINITION

Employee- or contractor-related event resulting in an Occupational Safety and Health Administration (OSHA)-recordable injury or fatality

## WORST REASONABLE SCENARIO

Incident in work zone adjacent to roadway involving a negligent driver resulting in significant loss of life of employees; SWG created & controlled work with a 3-man crew.

## SAFETY IMPACT PER INCIDENT

1  
Fatality

0  
Serious Injuries

Assumes a 3-man crew, with 1 of the personnel working in vicinity of accident

## OPERATIONAL IMPACT PER INCIDENT

0  
Meters Out

0  
Hours to Restore

Such an incident is not anticipated to trigger any impact to customers

## FINANCIAL IMPACT PER INCIDENT

\$450K

\$450K for loss of work truck and associated equipment loadout

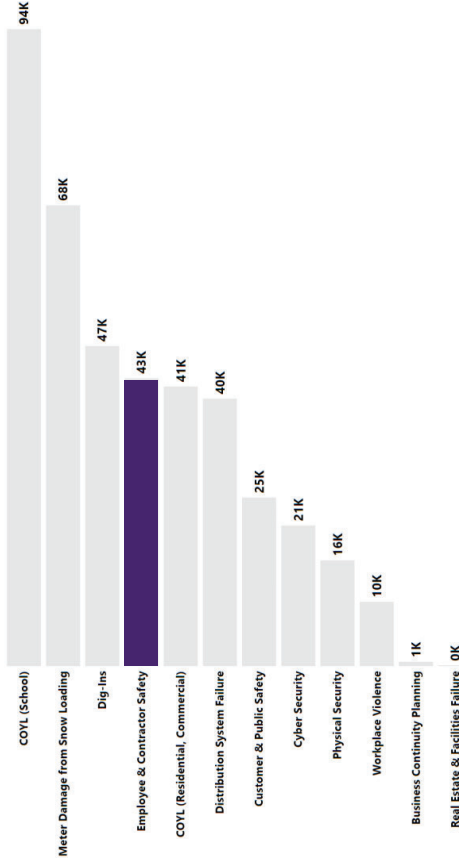
## FREQUENCY

1 incident every...

15.3 Years

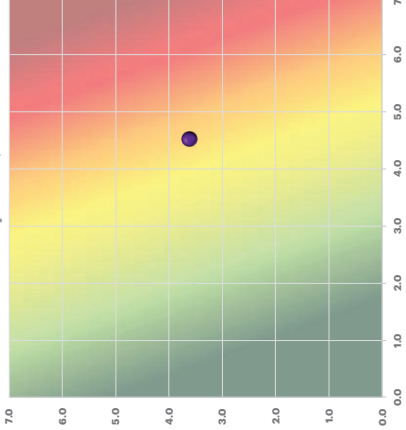
2 similar incidents (1 each in NV and AZ) in past 10 years. Based on 2019-2023 SWG-CA roadway adjacent capital & O&M spend of \$73M per year on avg., 10% of which is assumed to occur in high-risk roadside areas (\$7.3M). The \$7.3M is then multiplied by the [NHWAS statistic](#) of 1 roadway work zone fatality for every \$112M in spend.

## RISK SCORE = 43 K



## 7x7 RATING

IMPACT: 4.5 / FREQUENCY: 3.6





# EMPL. & CONT. SAFETY Supporting Info: Frequency Calculation

Definition
Employee- or contractor-related event resulting in an Occupational Safety and Health Administration (OSHA)-recordable injury or fatality
Worst Reasonable Scenario
Incident in work zone adjacent to roadway involving a negligent driver resulting in significant loss of life of employees; SWG created & controlled work with a 3-man crew

#	Parameter	Value	Rationale / Data Source
1	SWG-CA Avg. Annual Spend on work adjacent to roadways	\$73M	• 2019-2023 avg. capital & O&M spend for roadway-related work
2	Assumed Percentage of above spend adjacent to high-risk roadside areas (e.g., highways)	10% ★	• Assumption – this is an estimate of the mileage of mains for SWG-CA which are within 50 feet of streets with posted speed limits of 50 mph or greater
3	Assume high-risk area spend	\$7.3M	• Result of [item 1] x [item 2]
4	Federal Highway Administration roadside work zone fatality assumption	$\frac{1 \text{ fatality}}{\$112M}$	• <a href="#">Source - Federal Highway Administration</a>
	Calculated Fatal Explosion Incidents Per Year	0.07	
	Equivalent to an event occurring every 'n' years	15.3	



# COYL (RESIDENTIAL / COMMERCIAL) scoring Summary

## DEFINITION

Leak on residential / commercial customer-owned pipelines that are neglected by customers

## WORST REASONABLE SCENARIO

Catastrophic leak in COYL with migration into residential structure with ignition, resulting in injuries / fatalities, property damage, and reputational damage

## SAFETY IMPACT PER INCIDENT

- 1

Fatality
- 2

Serious Injuries
- Most of the COYLs in the CA service territory are residential, so residential assumptions are applied.

-US Census (2.89)

-PHMSA 2010 - present distribution incident data shows more serious injuries occur than fatalities for explosion incidents in which safety-related consequences resulted (serious injury and/or fatality).

## OPERATIONAL IMPACT PER INCIDENT

- 3

Meters Out
- 120

Hours to Restore
- Assume customer of primary residence and 2 adjacent customers. Likely multiple days to restore service (same hours assumption as School COYL)

## FINANCIAL IMPACT PER INCIDENT

**\$10M**

Assumes \$10M in property damages. No fines are assessed since it is the responsibility of the customer to maintain.

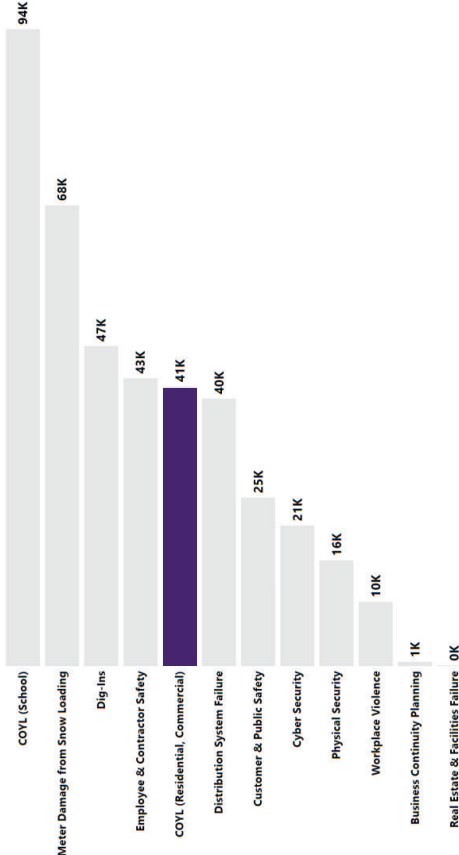
## FREQUENCY

1 incident every...

21.9 Years

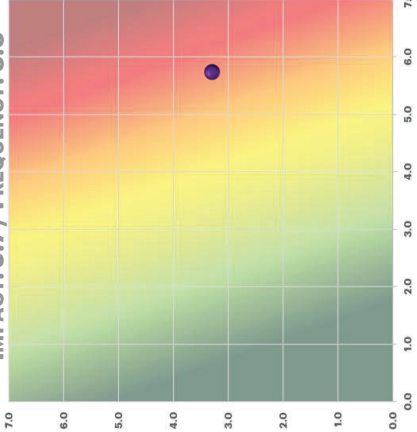
Based on an estimated 4,591 non-school customers with a COYL in the CA service territory, and a series of assumptions applied to estimate an incident rate and ultimately a frequency for a worst reasonable scenario event.

Risk Score = 41 K



7x7 RATING

IMPACT: 5.7 / FREQUENCY: 3.3



# COYL (RES./COMM.) Supporting Info: Frequency Calculation

Definition
<b>Leak on residential / commercial customer-owned pipelines that are neglected by customers</b>
Worst Reasonable Scenario
<b>Catastrophic leak in COYL with migration into commercial structure with ignition, resulting in injuries / fatalities, property damage, and reputational damage</b>

#	Parameter	Value	Rationale / Data Source
1	Approx. Count of Residential / Commercial COYLs in SWG-CA service territory	4,591	<ul style="list-style-type: none"> <li>SWG-CA GIS records for all COYL customers (excludes schools)</li> </ul>
2	Estimated Incidents per COYL per Year: SWG-CA	0.0162	<ul style="list-style-type: none"> <li>Ratio using school COYL data for SWG-CA: 2.2 incidents/yr. divided across the 136 schools with COYLs → 0.0162 incidents per COYL per year</li> </ul>
3	% of Residential / Commercial COYL incidents resulting in ignition or explosion event	0.15%	<ul style="list-style-type: none"> <li>Assumption that for every 2,000 residential / commercial COYL incidents, 3 would result in an ignition and/or explosion event (as a reference point for comparison, 0.09% of SWG dig-ins resulted in an ignition/explosion)</li> </ul>
4	% of Gas Ignition / Explosion Incidents resulting in a fatality	41%	<ul style="list-style-type: none"> <li>PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences; same assumption applied to dist. sys. failure</li> </ul>
Calculated Fatal Explosion Res./Comm. COYL Incidents Per Year		0.05	
Equivalent to an event occurring every 'n' years		21.9	



# DISTRIBUTION SYSTEM FAILURE Scoring Summary

## DEFINITION

Damage to or failure of the gas distribution pipeline

## WORST REASONABLE SCENARIO

Distribution pipe adjacent to household leaks and explodes, causing injuries / fatalities and loss of property

## SAFETY IMPACT PER INCIDENT

- 1 Fatality
  - 2 Serious Injuries
- US Census estimate for California household size (2.89)  
-PHMSA 2010 - present distribution incident data shows more serious injuries occur than fatalities for explosion incidents in which safety-related consequences resulted (serious injury and/or fatality).

## OPERATIONAL IMPACT PER INCIDENT

2.5k Meters Out  
120 Hours to Restore

Based on isolation zones consisting of around 2,500 customers (for a typical HP distribution line).  
Extensive restoration time is likely.

## FINANCIAL IMPACT PER INCIDENT

\$50M

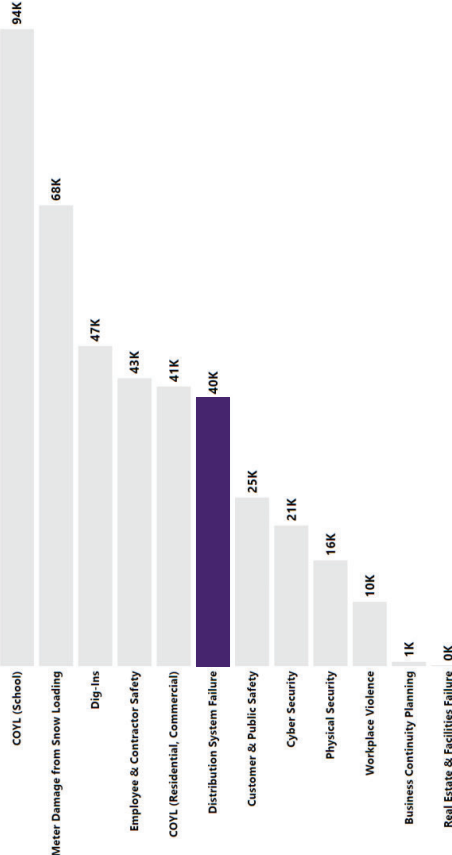
Considering the potential impact of failure of the HP system (>60psi). More customers affected, supply distribution, and potentially higher regulatory compliance fines.

## FREQUENCY

1 incident every...  
27.1 Years

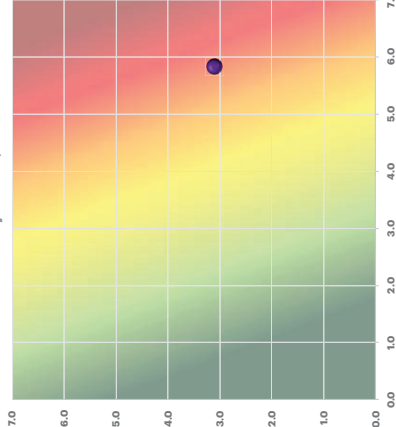
Based on 2018-2022 avg. of 85 non-excavation leaks per year. Also accounts for the anticipated TPRP progress for '23 - '25, which is estimated to reduce a cumulative 2.61 leaks per year based on mileage replaced by end of '25.

## RISK SCORE = 40 K



## 7x7 RATING

IMPACT: 5.8 / FREQUENCY: 3.1



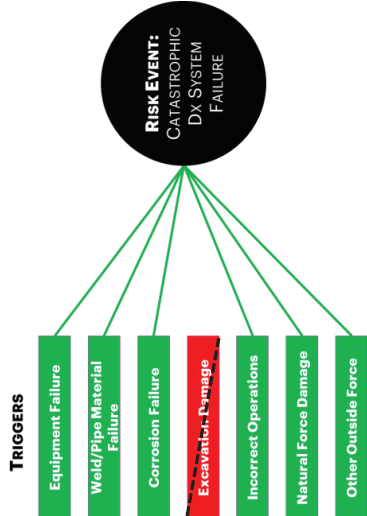
Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

# DISTRIBUTION SYSTEM FAILURE Supporting Info: Frequency Calculation

**Definition**

**Damage to or failure of the gas distribution pipeline**



#	Parameter	Value	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.9	<ul style="list-style-type: none"><li>Average non-excavation leaks per year (2018 – 2022) = 84.6. Source: DIMP CA mains &amp; services leak worksheets; Subtracts anticipated leaks avoided as result of ongoing '23 – '25 TPRP replacements (2.61).</li></ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	<ul style="list-style-type: none"><li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li></ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3%	<ul style="list-style-type: none"><li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li></ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	<ul style="list-style-type: none"><li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li></ul>

**Worst Reasonable Scenario**

**Distribution supply line leaks and explodes, causing injuries / fatalities, property damage and reputational damage**

Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure	0.037	=
Equivalent to an event occurring every 'n' years	27.1	



# CUSTOMER & PUBLIC SAFETY Scoring Summary

## DEFINITION

Event causing health or financial damage to a member of SWG's customer base

## WORST REASONABLE SCENARIO

Errors in covered tasks and/or emergency response for a customer call result in an unintended catastrophic event (home explosion) causing a loss of life.

## SAFETY IMPACT PER INCIDENT

- 1

Fatality

-US Census estimate for California household size (2.89)  
-PHMSA 2010 - present distribution incident data shows more serious injuries occur than fatalities for explosion incidents in which safety-related consequences resulted (serious injury and/or fatality).
- 2

Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

- 3

Meters Out

Assume customer of primary residence and 2 adjacent customers for a 3-day period (same assumption applied as meter snow loading)
- 72

Hours to Restore

## FINANCIAL IMPACT PER INCIDENT

- \$13M

\$10M property losses and \$3M in fines

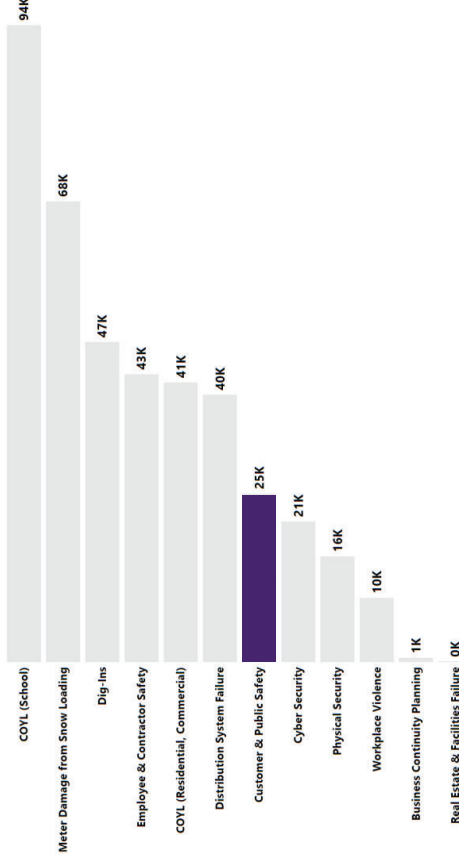
## FREQUENCY

- 1 incident every...

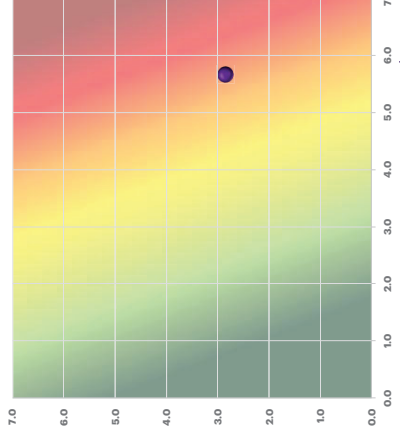
36.6 Years

Based on a '20 - '22 average annual work order count of 29,352 for SWG-CA (customer & construction), and a 3.1% suspension and/or disqualification rate on contractor & employee QC/TEP checks over '20 - '22. With a series of additional SME assumptions applied, the rate of one catastrophic event every 36.6 years was derived.

## RISK SCORE = 25 K



## 7x7 RATING



# CUST. & PUB. SAFETY Supporting Info: Frequency Calculation

Definition	#	Parameter	Value	Rationale / Data Source
Event causing health or financial damage to a member of SWG's customer base	1	# of work orders per year (SWG-CA)	29,352	• '20 – '22 Avg. work orders per year across customer & construction
	2	Technician Error Rate	3.1%	• Based on 14,069 QC checks performed across SWG-CA from 2020 – 2022, there were a total of 430 DQs and suspensions (3.1%)
Worst Reasonable Scenario  Errors in covered tasks and/or emergency response for a customer call result in an unintended catastrophic event (home explosion) causing a loss of life.	3	Estimated Work Orders per Year in SWG-CA in which a technician error occurs	910	• [Item 1] x [Item 2] = this is the estimated number of work orders per year across construction & customer in which an error occurs
	4	Assumed Percentage of Technician Errors which may have serious safety consequences	10%	• Assumption that for every 10 work order errors by technicians, 1 has major safety implications
	5	Assumed % of errors in which the customer doesn't notify SWG-CA	20%	• Assumes that for every 5 major unresolved safety errors, 1 goes unnoticed by the customer and is not reported to SWG
	6	Assumed % of major safety related misses which result in worst reasonable scenario event	0.15%	• Assumes that 3 in every 2,000 instances where a non-customer reported major safety error leads to an ignition or explosion event
		Calculated Fatal Explosion Incidents Per Year from Technician Error	0.03	
		Equivalent to an event occurring every 'n' years	36.6	





Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# CYBER SECURITY Scoring Summary

## DEFINITION

Cybersecurity breach that results in the exposure and/or destruction of critical data

## WORST REASONABLE SCENARIO

Cybersecurity compromise of employee or retiree data via privileged insider error and/or malicious intent, resulting in a loss of confidentiality event.

## SAFETY IMPACT PER INCIDENT

0 Fatalities

0 Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

0 Meters Out

0 Hours to Restore

## FINANCIAL IMPACT PER INCIDENT

\$27.4M

The 90th percentile loss value from the RiskLens estimate is \$27.4M

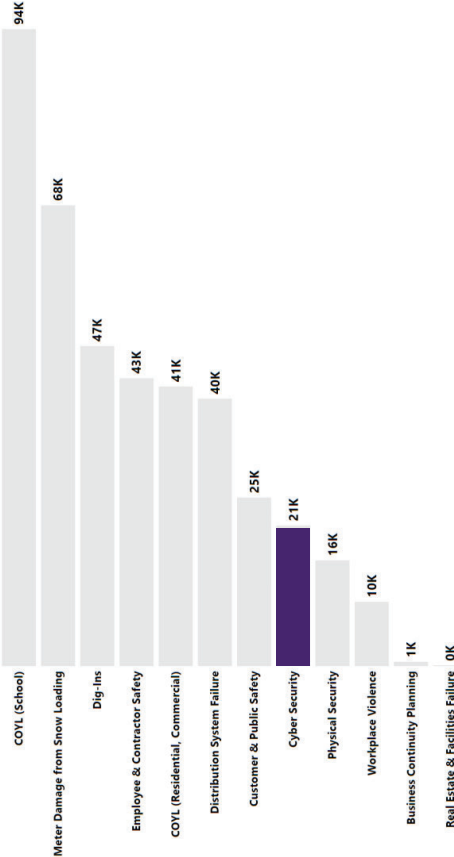
## FREQUENCY

Using the average event frequency value from the RiskLens data

1 incident every...

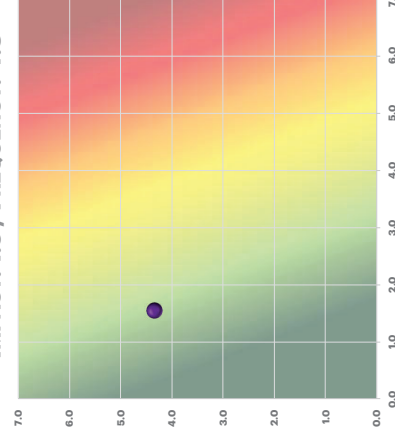
6.59 Years

RISK SCORE = 21 K



7x7 RATING

IMPACT: 1.5 / FREQUENCY: 4.3





# PHYSICAL SECURITY Scoring Summary

## DEFINITION

Facilities-related events arising from lack of physical security over significant gas or corporate infrastructure

## SAFETY IMPACT PER INCIDENT

- 2  
Fatalities
- 1  
Serious Injuries
- There are regulators installed at every customer meter set. To over pressurize a house/line, one of those regulators must fail open. This assumes that one customer's house/line is subsequently over pressurized, or a pipe leak results with gas migrating into the house, and an explosion occurs. Same estimates used for the household explosion incidents used to characterize other risks (e.g., distribution system failure)

## WORST REASONABLE SCENARIO

A malicious syndicate vandalize regulator station causing unwarranted overpressure and pipe explosion causing injuries / fatalities and reputation damage

## OPERATIONAL IMPACT PER INCIDENT

- 10K  
Meters Out
- 240  
Hours to Restore
- Assumes 10K customers impacted due to necessary leak surveys following the over pressurization event, which could take up to 10 days to address.

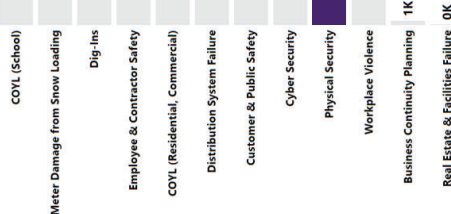
## FINANCIAL IMPACT PER INCIDENT

- \$75M
- Assumes \$10M for customer property damage, \$3M for fines, and follow-on work needed: service restoration, replacement of regulators, mains & services (\$62M)

## FREQUENCY

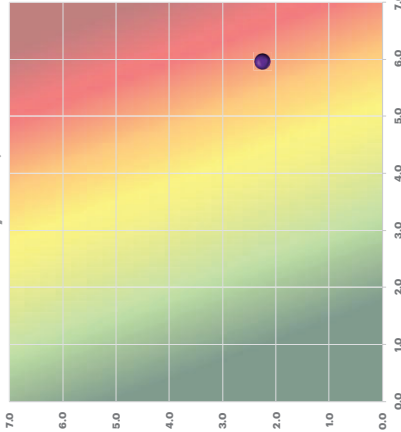
- 1 incident every...
- 75 Years
- Based on historical 0.4 incidents per year on avg. based on 2019 - 2023 data, 1/33 of which are assumed to be serious, which equates to 1 serious intentional damage incident every 75 years.

## RISK SCORE = 16 K



## 7x7 RATING

IMPACT: 6.0 / FREQUENCY: 2.2



# PHYSICAL SECURITY Supporting Info: Frequency Calculation

**Definition**

**Facilities-related events arising from lack of physical security over significant gas or corporate infrastructure**

**Worst Reasonable Scenario**

**A malicious syndicate vandalize regulator station causing unwarranted overpressure and pipe explosion causing injuries / fatalities and reputation damage**

#	Parameter	Value	Rationale / Data Source
1	Avg. Intentional Damage Incidents per year of unprotected / unmonitored SWG-CA pipeline infrastructure	0.4	Based on 2 documented incidents of intentional damage of non-customer gas infrastructure in SWG-CA over past 5 years (2019 – 2023)
2	“Major” damage assumption	3.33%	Assumption that for every 33 incidents of intentional damage to pipeline infrastructure, 1 has the potential to inflict significant damage

$$0.4 \times 3.33\% = 0.01$$

Calculated Fatal Explosion Incidents Per Year from Intentional Damage of Unprotected / Unmonitored SWG-CA pipeline infrastructure

Equivalent to an event occurring every 'n' years

75



# WORKPLACE VIOLENCE Scoring Summary

## DEFINITION

Violence in the workplace resulting in safety consequences

## WORST REASONABLE SCENARIO

Targeted shooter event at Victorville resulting in major loss of life

## SAFETY IMPACT PER INCIDENT

- 1  
Fatality
- Nationwide, the 20-yr average event resulted in 5 serious injuries and 3 fatalities. There are an estimated 75 - 100 employees & contractors present in the office on a normal working day. With current mitigations / controls in place, we assess that the consequences associated with an incident at Victorville are likely to be less than the FBI report averages. ([FBI: Active Shooter Incidents 20 Year Review](#))
- 3  
Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

- 0  
Meters Out
- Such an incident at Victorville would not impact the continuation of gas service to our customers.
- 0  
Hours to Restore

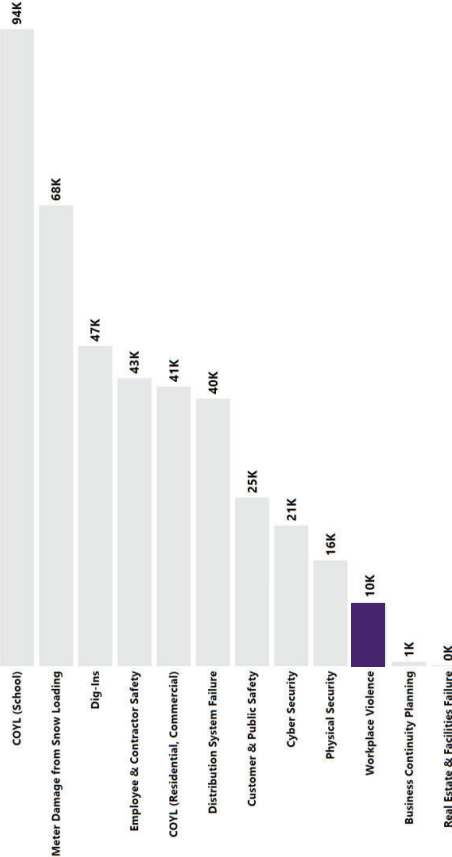
## FINANCIAL IMPACT PER INCIDENT

- \$1M
- Estimate includes property damage and any applicable fines.

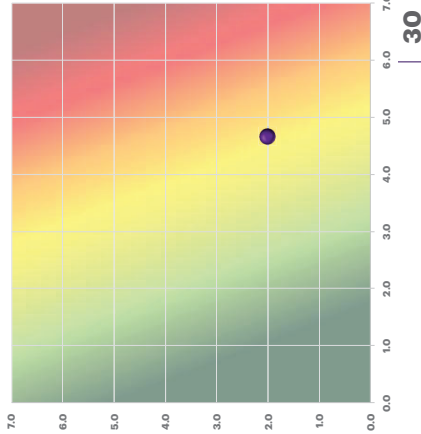
## FREQUENCY

- 1 incident every...
- 100 Years
- Any probabilistic method for determining the likelihood of such an event would suggest a very low event occurrence. However, the increase in recent mass shooting occurrences in the US is cause for concern, so a nominal incident frequency of once per 100 years was chosen.

RISK SCORE = 10 K



7x7 RATING  
IMPACT: 4.7 / FREQUENCY: 2.0



Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# BUSINESS CONTINUITY PLANNING Scoring Summary

## DEFINITION

Disruption of business operations arising from infraction on business continuity

## WORST REASONABLE SCENARIO

Data center outage rendering server for FOMS (field order management system) unavailable, requiring infrastructure rebuild and alternative business structure accommodation.

## SAFETY IMPACT PER INCIDENT

0  
Fatalities

No anticipated safety consequences directly related to a FOMS crash

0  
Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

0  
Meters Out

While delays to existing outages may be plausible, no customer outages created as a direct result of FOMS crash

0  
Hours to Restore

## FINANCIAL IMPACT PER INCIDENT

\$2M

Added labor costs for 7 days of service calls while FOMS is down, and labor costs dedicated to restoration of normal operations upon return of FOMS. (avg. time to address a call, # of calls, cost of overtime to address a call, cost of system recovery and data entry of backlog). Assumes \$1M for added labor for business adapting, \$1M for backlog

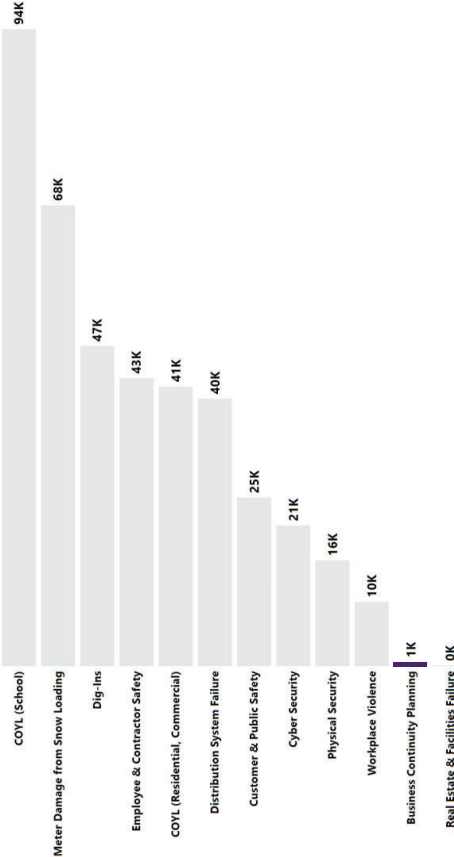
## FREQUENCY

Industry data point from RiskLens given the amount of redundancy in the system

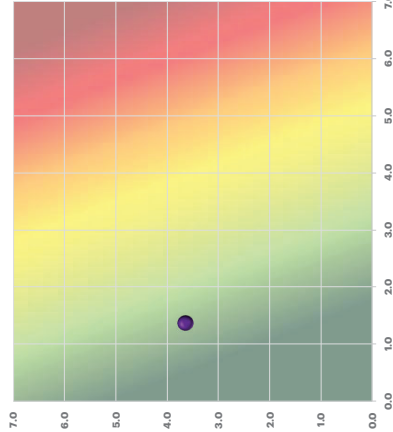
1 incident every...

15  
Years

RISK SCORE = 1 K



7x7 RATING  
IMPACT: 1.4 / FREQUENCY: 3.6



Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# REAL ESTATE & FACILITIES FAILURE Scoring Summary

## DEFINITION

Real estate incident prohibiting facilities from occupancy for normal use

## WORST REASONABLE SCENARIO

A long-term power utility failure renders Victorville facilities unoccupiable for four days as backup generation does not support sustained independent operation more than 96 hours.

## SAFETY IMPACT PER INCIDENT

0

Fatalities

No direct safety consequences are anticipated from a power failure event.

0

Serious Injuries

## OPERATIONAL IMPACT PER INCIDENT

0

Meters Out

No customer outages would directly result from a sustained loss of power at the Victorville facilities. Looking ahead into future years however, an increasingly electrified vehicle fleet could be severely impacted via a facility power failure if redundant backup power supplies (e.g., battery backups) are not in place, which would ultimately delay incident response time.

0

Hours to Restore

## FINANCIAL IMPACT PER INCIDENT

\$1M

Cost is related to transitioning to manual-based mitigating factors until automated systems return.

## FREQUENCY

1 incident every...

35 Years

A sustained power interruption is assessed to be highly unlikely. Emergency power system is tested regularly, and fuel storage allows for up to 96 hours of sustained operation.

## RISK SCORE = 0.1 K

94K

COYL (School)

Meter Damage from Snow Loading

68K

Dig-Ins

47K

Employee & Contractor Safety

43K

COYL (Residential, Commercial)

41K

Distribution System Failure

40K

Customer & Public Safety

25K

Cyber Security

21K

Physical Security

16K

Workplace Violence

10K

Business Continuity Planning

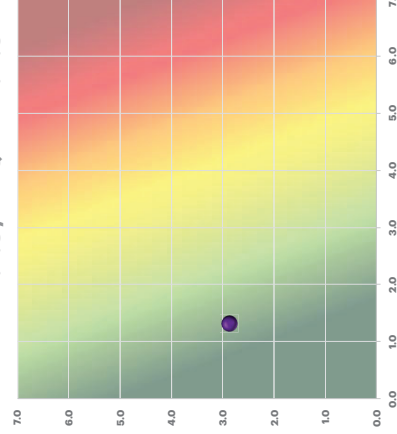
1K

Real Estate & Facilities Failure

0K

## 7x7 RATING

IMPACT: 1.3 / FREQUENCY: 2.9



# Mitigation scoring results



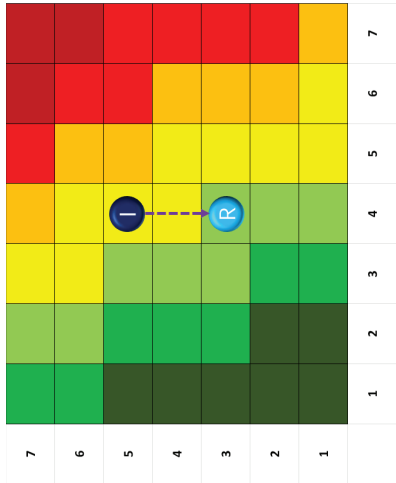
# Risk Spend Efficiency (RSE)

$$RSE = \frac{\text{Risk Reduction}}{\text{Cost}}$$

**Risk Reduction:**  
Reduction in likelihood  
and consequence

**Cost:**

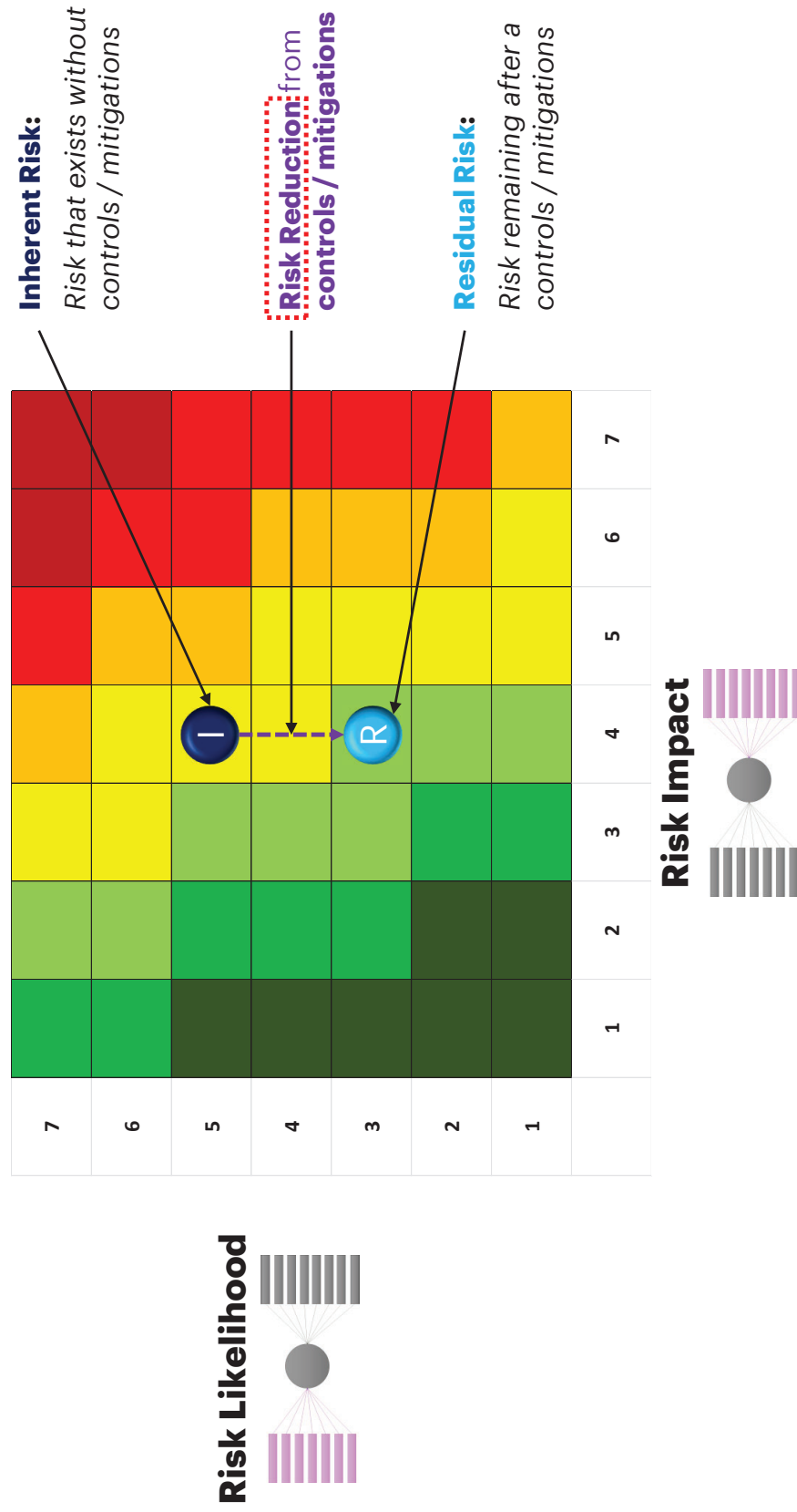
Capital and O&M costs throughout the life of the mitigation



2026-2030			
Mitigation	Description	Budget Code	O&M Forecast



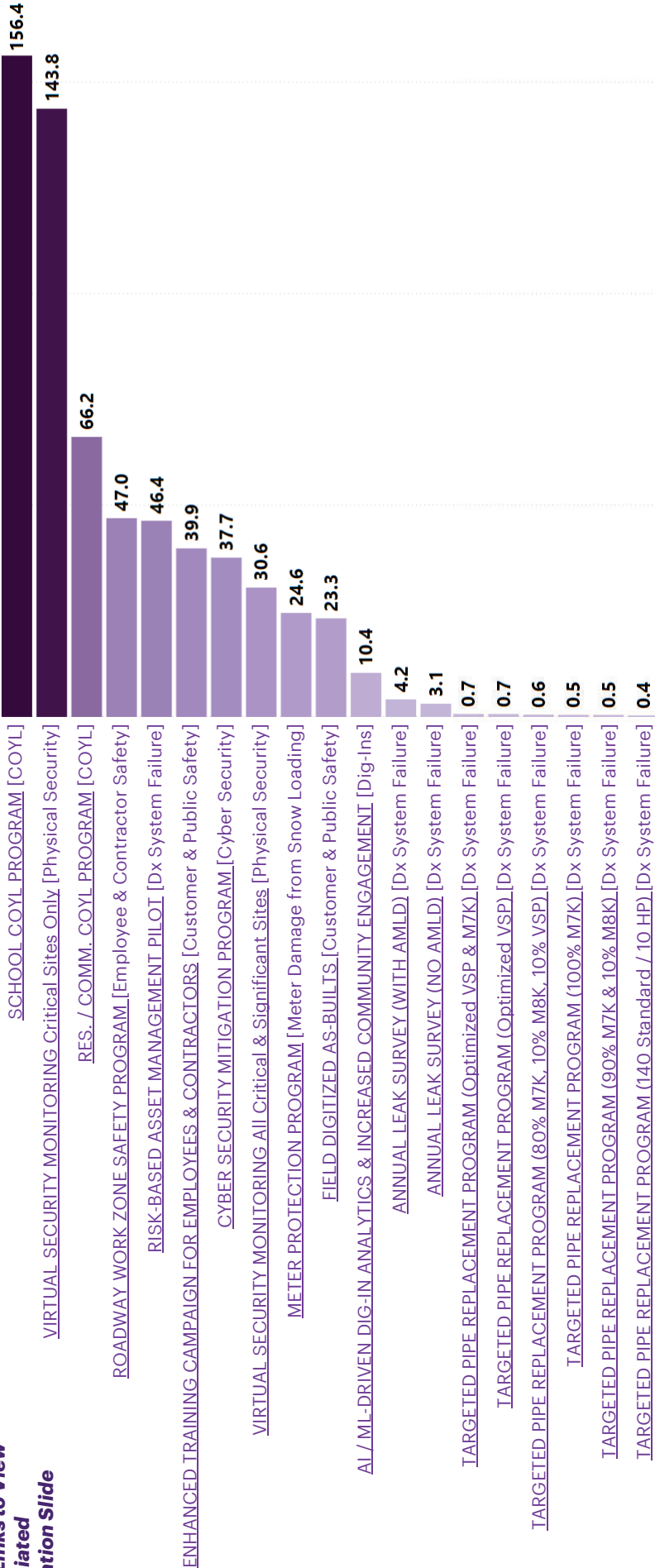
# Risk Reduction Definition





# MITIGATION SCORING RESULTS

Click Links to View Associated Mitigation Slide



RSE Value 0 156



# SCHOOL COYL PROGRAM Scoring Summary

## RISK MITIGATED

COYL (School)

## MITIGATION ACTIVITIES

Re-configuration of COYL where meter is placed closer to adjacent structure(s), thereby removing the COYL

## INVESTMENT AMOUNT

\$24.4M  
(estimate across  
GRC cycle)

\$325k per school with 75 schools to be addressed over the 5-year period (15 annually). Projecting 15 schools per year (11 for SCA, 4 for NCA/SLT) is an attainable target based on anticipated rate of progress for '24 and '25. 15 schools per year over the 5-year cycle equates to \$24.375M at the estimate of \$325K per project.

## BENEFITS LIFETIME

50  
Years

Based on the assumed useful lifetime of the new pipe infrastructure that will be installed in the reconfigured system

## FREQUENCY MITIGATION

INHERENT  
(BEFORE)

RESIDUAL  
(AFTER)

1 incident  
every...

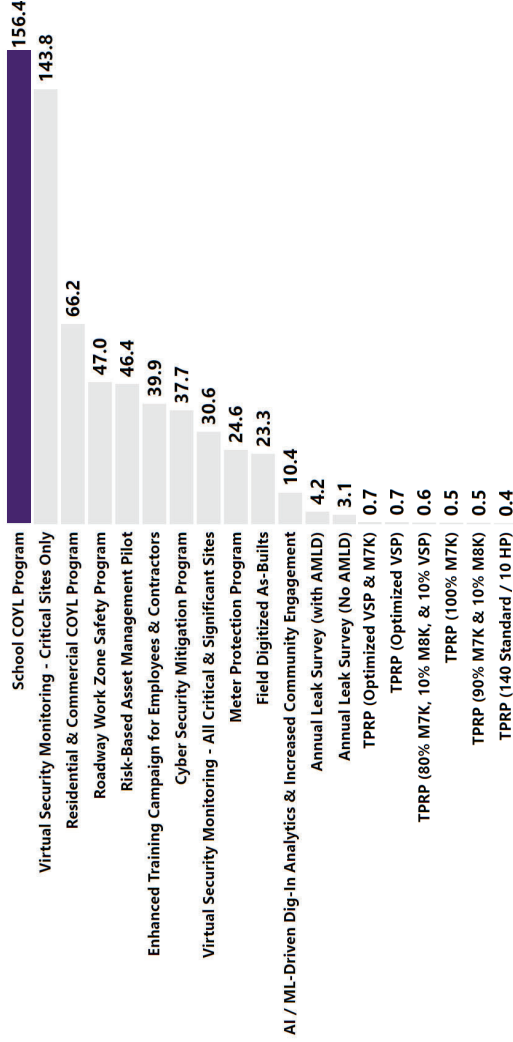
71.8  
Years

1 incident  
every...

271.3  
Years

At the beginning of '26, SWG-CA anticipates 102 schools with COYLs remaining in the service territory, based on an anticipated 34 schools being addressed across 2023 – 2025. 102 schools remaining equates to an incident frequency of once every 72 years. With an anticipated 75 of those 102 schools getting addressed during the '26 GRC cycle, the worst reasonable scenario frequency will decrease from once per ~72 years to once per ~271 years.

## RISK SPEND EFFICIENCY (RSE) = 156.4



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# SCHOOL COYL PROGRAM Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
COYL (School)	Re-configuration of COYL where meter is placed closer to adjacent structure(s), thereby removing the COYL	\$24.4M Future Value	\$21.2M Net Present Value	100% CAPITAL  0% O&M

Annual Cost Breakdown				
	2026	2027	2028	2029
• SCA (11 schools per year @ \$325k each) [CAPITAL]	\$3,575,000	\$3,575,000	\$3,575,000	\$3,575,000
• NCA (4 schools per year @ \$325k each) [CAPITAL]	\$1,300,000	\$1,300,000	\$1,300,000	\$1,300,000
• Annual Total (SWG-CA)	\$4,875,000	\$4,875,000	\$4,875,000	\$4,875,000

# COYL (SCHOOL) Supporting Info: Residual Frequency Calculation

## Anticipated impact from: SCHOOL COYL PROGRAM

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Projected Annual Incidents / Year based on End of Year School Count	1.65	0.44	At an anticipated 15 schools per year across 2026 – 2030, SWG-CA anticipates completing 75 schools over the next GRC cycle, reducing the number of school COYLs remaining in the service territory to 27 by end of 2030
2	Reporting Inflator	2	2	Assumption that for every 1 incident reported to SWG, one additional incident is addressed by the school w/o contacting SWG
3	% of Incidents which are "Major"	10%	10%	Assumption that 1 in 10 school COYL incidents are significant (Note: SWG-CA identified 22 school incidents over past 10 years [2014-2023]; 2 had a known closure)
4	% of Major Leaks which Ignite / Explode	15.4%	15.4%	Enercon Safety Study – Sept. 2015 – Table 8-1
5	School in session rate	27.4%	27.4%	Accounts for the % of time during a calendar year that a school is in session and occupied
Calculated Fatal Explosion School COYL Incidents Per Year		0.0139	0.004	
Equivalent to an event occurring every 'n' years		71.8	271.3	

GREEN = Updated Input  
 ★ = SME Estimate



# VIRTUAL SECURITY MONITORING

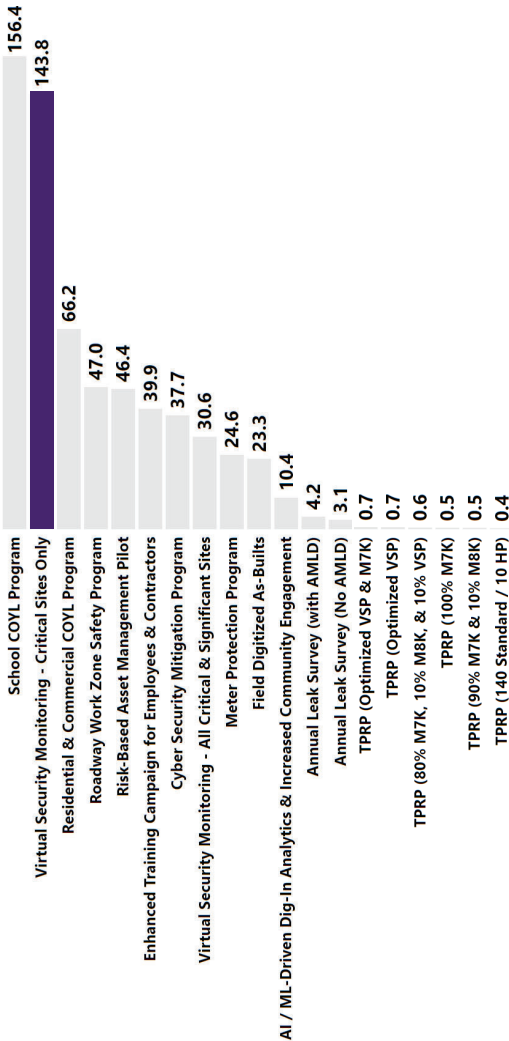
## Critical Sites Only - Scoring Summary

RISK MITIGATED	MITIGATION ACTIVITIES
Physical Security	Addition of virtual security monitoring from PSOC site at the 2 critical pipeline infrastructure sites in SWG-CA service territory.

INVESTMENT AMOUNT	BENEFITS LIFETIME
\$110k <small>(estimate across GRC cycle)</small>	5 Years Based on expected lifecycle replacement for equipment

INHERENT (BEFORE)	FREQUENCY MITIGATION	RESIDUAL (AFTER)
1 incident every...	Based on the original incident frequency of once every 75 years, adding remote monitoring protection to the critical sites only is assessed to reduce incident frequency by 20%	1 incident every...
75 Years		93.8 Years

### RISK SPEND EFFICIENCY (RSE) = 143.8



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# VIRTUAL SECURITY MONITORING

## Critical Sites Only - Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Physical Security	Addition of virtual security monitoring from PSOC site at the 2 critical pipeline infrastructure sites in SWG-CA service territory.	\$110k Future Value	\$109k Net Present Value	91% CAPITAL  9% O&M

Annual Cost Breakdown				
	2026	2027	2028	2029
• Capital Investment (2 sites @ \$50K each)	\$100,000	-	-	-
• Recurring O&M (\$1K per site)	\$2,000	\$2,000	\$2,000	\$2,000
• Annual Total (SWG-CA)	\$102,000	\$2,000	\$2,000	\$2,000



# RES. / COMM. COYL PROGRAM Scoring Summary

## RISK MITIGATED

COYL (Residential / Commercial)

## MITIGATION ACTIVITIES

Re-configuration of COYL where meter is placed closer to adjacent structure(s), thereby removing the COYL

## INVESTMENT AMOUNT

\$9.4M  
(estimate across  
GRC cycle)

\$7.5k per site on avg. and 250 addressed per year across the 5-year GRC cycle (nominally assuming 100 per year for NCA/SLT and 150 per year for SCA)

## BENEFITS LIFETIME

50  
Years

Based on the assumed useful lifetime of the new pipe infrastructure that will be installed in the reconfigured system

## FREQUENCY MITIGATION

INHERENT  
(BEFORE)

RESIDUAL  
(AFTER)

1 incident  
every...

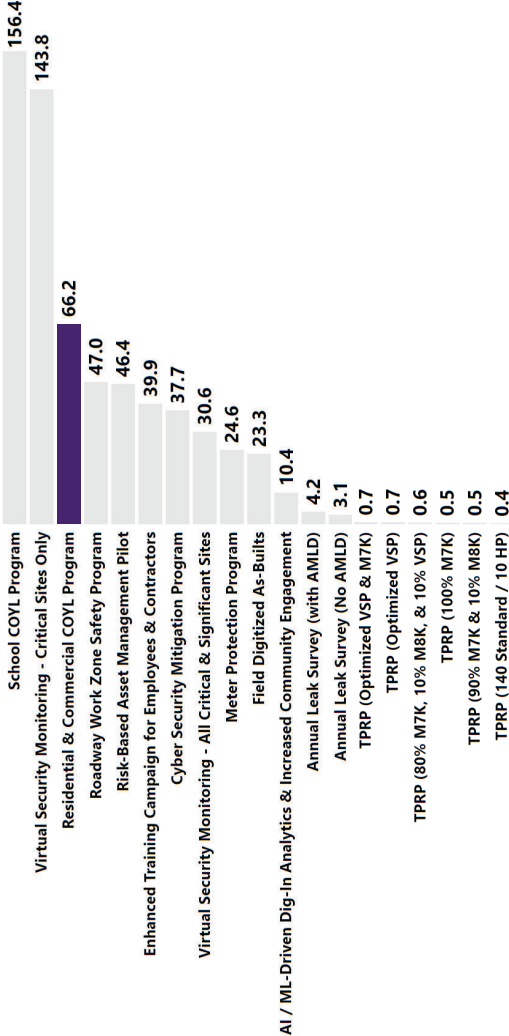
21.9  
Years

1 incident  
every...

30.1  
Years

At an anticipated 250 COYLs per year addressed over the 5-year period, a total of 1.25K properties are expected to be addressed over the life of the cycle. The assumed pre-mitigated incident frequency is 21.89 years, which is based on 4,591 combined residential and commercial properties that have been identified in the SWG-CA service territory. Resulting frequency with 3,341 properties left to address is once every 30.1 years.

## RISK SPEND EFFICIENCY (RSE) = 66.2



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# RES. / COMM. COYL PROGRAM Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
COYL (Residential / Commercial)	Re-configuration of COYL where meter is placed closer to adjacent structure(s), thereby removing the COYL	\$9.4M <i>Future Value</i>	\$8.2M <i>Net Present Value</i>	100% <i>CAPITAL</i>  0% <i>O&amp;M</i>

Annual Cost Breakdown				
	2026	2027	2028	2029
• SCA (150 properties per year @ \$7.5k each) [CAPITAL]	\$1,125,000	\$1,125,000	\$1,125,000	\$1,125,000
• NCA/SLT (100 properties per year @ \$7.5k each) [CAPITAL]	\$750,000	\$750,000	\$750,000	\$750,000
• Annual Total (SWG-CA)	\$1,875,000	\$1,875,000	\$1,875,000	\$1,875,000



# COYL (RES./COMM.) Supporting Info: Residual Frequency Calculation

## Anticipated impact from: RESIDENTIAL & COMMERCIAL COYL PROGRAM

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Approx. Count of Residential / Commercial COYLs in SWG-CA service territory	4,591 ⌘	3,341 ✖	<ul style="list-style-type: none"> <li>At an anticipated 250 properties per year across 2026 – 2030, SWG-CA would address a total of 1,250 properties over the next GRC cycle, reducing the number of res./comm. COYLs remaining in the service territory to 3,341 by end of 2030</li> </ul>
2	Estimated Incidents per COYL per Year: SWG-CA	0.0162 ⌘	0.0162 ✖	<ul style="list-style-type: none"> <li>Ratio using school COYL data for SWG-CA: 2.2 incidents/yr divided across the 136 schools with COYLs → 0.0162 incidents per COYL per year</li> </ul>
3	% of Residential / Commercial COYL incidents resulting in ignition or explosion event	0.15% ⌘	0.15% ✖	<ul style="list-style-type: none"> <li>Assumption that for every 2,000 residential / commercial COYL incidents, 3 would result in an ignition and/or explosion event (as a reference point for comparison, 0.09% of SWG dig-ins resulted in an ignition/explosion)</li> </ul>
4	% of Gas Ignition / Explosion Incidents resulting in a fatality	41% ⌘	41% ✖	<ul style="list-style-type: none"> <li>PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences; same assumption applied to dist. sys. failure</li> </ul>
Calculated Fatal Explosion Res./Comm. COYL Incidents Per Year		= 0.05	= 0.03	
Equivalent to an event occurring every 'n' years		21.9	30.1	



GREEN = Updated Input  
 ★ = SME Estimate

# ROADWAY WORK ZONE SAFETY PROGRAM Scoring Summary

## RISK MITIGATED

### Employee & Contractor Safety

## MITIGATION ACTIVITIES

Development of effective roadway/work zone safety controls to prevent vehicle incursions. This may include a change in practices, procedures, or implementation of barriers or devices to prevent incursions.

## INVESTMENT AMOUNT

- 1. **TRAINING:** \$150k initial investment, and \$25k per year for annual refreshers
- 2. **SCORPION TRUCKS:** (2) for SCA and (2) for NCA/SLT (\$200k each)
- 3. **FTE Addition:** Hiring of a Traffic Safety Analyst (\$145k avg. annual loaded rate)

## BENEFITS LIFETIME

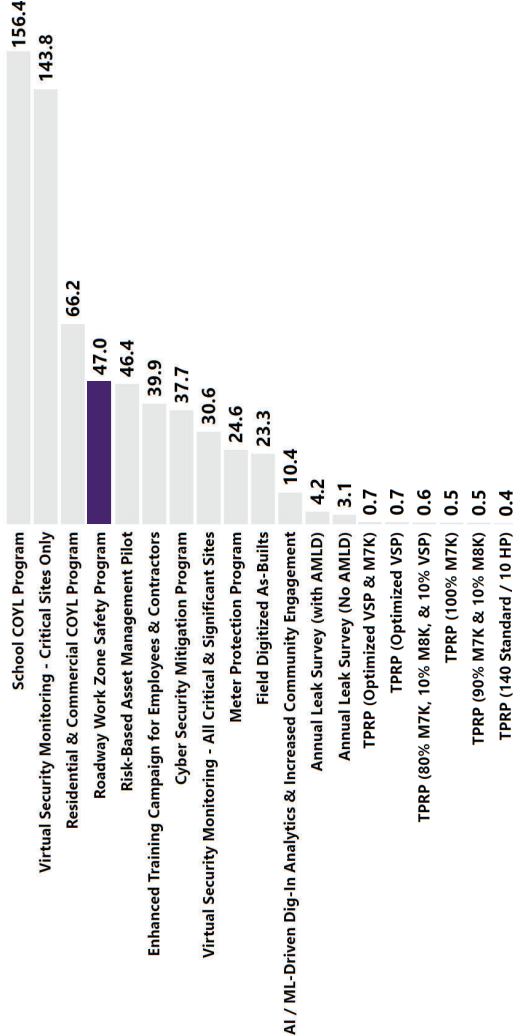
8  
Years

Based on current life cycle replacements for vehicles. It is also assumed that if recurring training were to not continue beyond year 5 of the next GRC cycle, that the organizational impact of enhanced training would last up to 3 additional years.

## FREQUENCY MITIGATION

INHERENT (BEFORE)	RESIDUAL (AFTER)	
1 incident every...	1 incident every...	This risk involves several factors that are outside of the control of the enterprise. As a goal, the above mitigations should reduce the worst reasonable scenario frequency from once per 15.3 years to once per 20 years
15.3 Years	20 Years	

## RISK SPEND EFFICIENCY (RSE) = 47.0



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# ROADWAY WORK ZONE SAFETY PROGRAM Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Employee & Contractor Safety	Development of effective roadway/work zone safety controls to prevent vehicle incursions. This may include a change in practices, procedures, or implementation of barriers or devices to prevent incursions.	\$1.8M <i>Future Value</i>	\$1.7M <i>Net Present Value</i>	77% <b>CAPITAL</b>
				23% <b>O&amp;M</b>

Annual Cost Breakdown					
	2026	2027	2028	2029	2030
• Training Program Implementation [O&M]	\$150,000	-	-	-	-
• Recurring Training Costs [O&M]	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000
• Capital Investment: Scorpion Trucks [CAPITAL] 4 @ \$200k each	\$800,000	-	-	-	-
• FTE: (1) 100% MP Analyst II Operations (EX) [CAPITAL] \$145k avg. Annual Loaded Rate	\$135,822	\$140,643	\$145,636	\$150,806	\$156,160
• Annual Total (SWG-CA)	\$1,110,822	\$165,643	\$170,636	\$175,806	\$181,160

# EMPLOYEE & CONTRACTOR SAFETY

## Supporting Info: Residual Frequency Calculation

Anticipated impact from: ROADWAY WORKZONE SAFETY PROGRAM

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	SWG-CA Avg. Annual Spend on work adjacent to roadways	\$73M ⊗	\$73M ×	• 2019-2023 avg. capital & O&M spend for roadway-related work
2	Assumed Percentage of above spend adjacent to high-risk roadside areas (e.g., highways)	10% =	10% =	• Assumption – this is an estimate of the mileage of mains for SWG-CA which are within 50 feet of streets with posted speed limits of 50 mph or greater
3	Assume high-risk area spend	\$7.3M ⊗	\$7.3M ×	• Result of [item 1] x [item 2]
4	Federal Highway Administration roadside work zone fatality assumption	1 fatality \$112M =	1 fatality \$112M ×	• <a href="#">Source - Federal Highway Administration</a>
			77% =	• Reducing incident frequency to once every 20 years from the original 15.3 years equates to an approximate 23% reduction in incidents (100% - 23% = 77%)
	Calculated Fatal Explosion Incidents Per Year	0.065	0.05	
	Equivalent to an event occurring every 'n' years	15.3	20	



GREEN = Updated Input  
 ★ = SME Estimate

# RISK-BASED ASSET MGMT PILOT

## Scoring Summary

### RISK MITIGATED

#### Distribution System Failure

### MITIGATION ACTIVITIES

Activities to develop a risk-based asset management system for a single asset family. Activities include organization structure, underlying business processes, connections to ERM, data orientation, analytics and reporting, division-level data collection & reporting, and work plan development

### INVESTMENT AMOUNT

**\$589k**  
(estimate across  
GRC cycle)

\$100k annually across the 5-year period to cover the CA service territory, and the addition of 1 senior level FTE at the enterprise level (\$162k average annual loaded rate, 10.95% of cost-share assumed to apply to CA)

### BENEFITS LIFETIME

**1**  
Year

The benefits from the program would be realized for only as long as the program remains funded and in effect. If approved, the benefits will be realized over the duration of the next GRC cycle

### FREQUENCY MITIGATION

**INHERENT  
(BEFORE)**

1 incident  
every...

**27.1**  
Years

**RESIDUAL  
(AFTER)**

1 incident  
every...

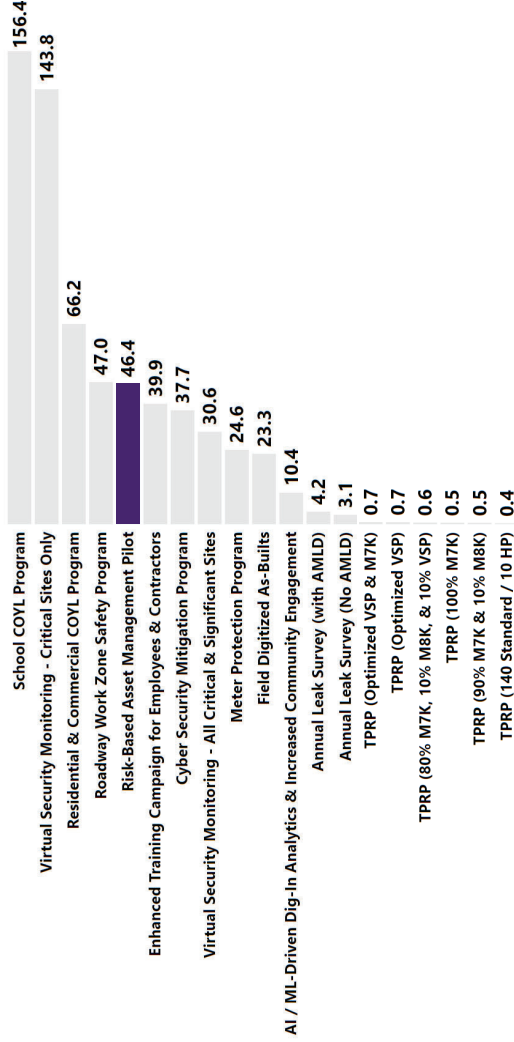
**33.9**  
Years

When compared against a beginning of '26 average of 82.99 non-excavation leaks per year, SWG-CA assesses that this program could achieve a year-over-year non-excavation leak reduction of 5%, starting by year 3. By year 5 with this assumption applied, that would yield a 2030 non-excavation leaks per year average of 71.15. The resulting frequency also considers a mild reduction in the assumed percentage of grade 1 leaks resulting in an ignition or explosion event (before: 0.3%, after: 0.28%)



Note: Impact (safety, operational, financial) remain unchanged by mitigation

### RISK SPEND EFFICIENCY (RSE) = 46.4



# RISK-BASED ASSET MGMT PILOT Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Activities to develop a risk-based asset management system for a single asset family. Activities include organization structure, underlying business processes, connections to ERM, data orientation, analytics and reporting, division-level data collection & reporting, and work plan development	\$589k <i>Future Value</i>	\$513k <i>Net Present Value</i>	0%
				100% O&M

Annual Cost Breakdown				
	2026	2027	2028	2029
• FTE: (1) 100% MP Specialist / Laboratory Services (EX) (\$162k avg. annual loaded rate → 10.95% cost share for CA-focused workshare) [O&M]	\$16,539	\$17,127	\$17,735	\$18,364
• Recurring Program Costs [O&M]	\$100,000	\$100,000	\$100,000	\$100,000
• Annual Total (SWG-CA)	\$116,539	\$117,127	\$117,735	\$118,364
			\$100,000	\$119,016



# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Risk-Based Asset Management Pilot

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.9	71.1	<ul style="list-style-type: none"> <li>When compared against a beginning of '26 avg. of 82.99 leaks per year, team assesses that this program could achieve an annual non-excavation leak reduction of 5%, starting by year 3. By year 5 with this assumption applied, that would yield a 2030 leaks per year average of 71.1</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2% ⌘	36.2% ✖	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion ★	0.3% ⌘	0.28% ✖	<ul style="list-style-type: none"> <li>Assumes that this program could lead to a minor reduction in the number of grade 1 leaks resulting in an ignition or explosion, due to the program's enablement of more proactive identification</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41% ⌘	41% ✖	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>
Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure		0.037	0.030	
Equivalent to an event occurring every 'n' years		27.1	33.9	



GREEN = Updated Input  
★ = SME Estimate



# ENHANCED TRAINING CAMPAIGN FOR EMPLOYEES & CONTRACTORS

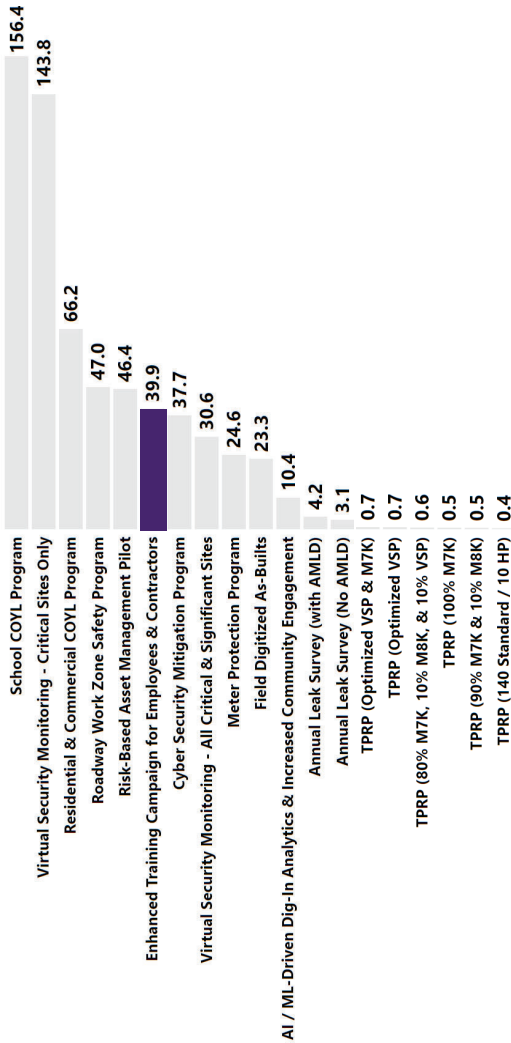
## Scoring Summary

RISK MITIGATED	MITIGATION ACTIVITIES
Customer & Public Safety	Virtual / hands-on scenario-based training program for employees & contractors

INVESTMENT AMOUNT	BENEFITS LIFETIME
<b>\$1.5M</b> <small>(estimate across GRC cycle)</small> <ul style="list-style-type: none"><li>\$500K initial capital investment</li><li>\$200K annual O&amp;M</li></ul>	<b>8</b> <i>Years</i> <p>Assess that training impact will be realized for at least 3 years beyond the life of the program</p>

FREQUENCY MITIGATION		
INHERENT (BEFORE)	RESIDUAL (AFTER)	
1 incident every...	1 incident every...	Program goal would be to reduce employee and contractor QC check DQ/Suspension rate from 3.1% to 2.5% across contractors and SWG technicians. Also accounts for a slight reduction in the % of technician errors in the field with serious safety implications
36.6 Years	50.5 Years	

### RISK SPEND EFFICIENCY (RSE) = 39.9



Note: Impact (safety, operational, financial) remain unchanged by mitigation



# ENHANCED TRAINING CAMPAIGN FOR EMPLOYEES & CONTRACTORS

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Customer & Public Safety	Virtual / hands-on scenario-based training program for employees & contractors	\$1.5M <i>Future Value</i>	\$1.37M <i>Net Present Value</i>	33% <i>CAPITAL</i>  67% <i>O&amp;M</i>

Annual Cost Breakdown				
	2026	2027	2028	2029
• Capital Investment	\$500,000	-	-	-
• Recurring O&M	\$200,000	\$200,000	\$200,000	\$200,000
• Annual Total (SWG-CA)	\$700,000	\$200,000	\$200,000	\$200,000



**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND

RISK

MITIGATION

# CUST. & PUB. SAFETY Supporting Info: Residual Frequency Calculation

## Anticipated impact from: Enhanced Training for Employees & Contractors

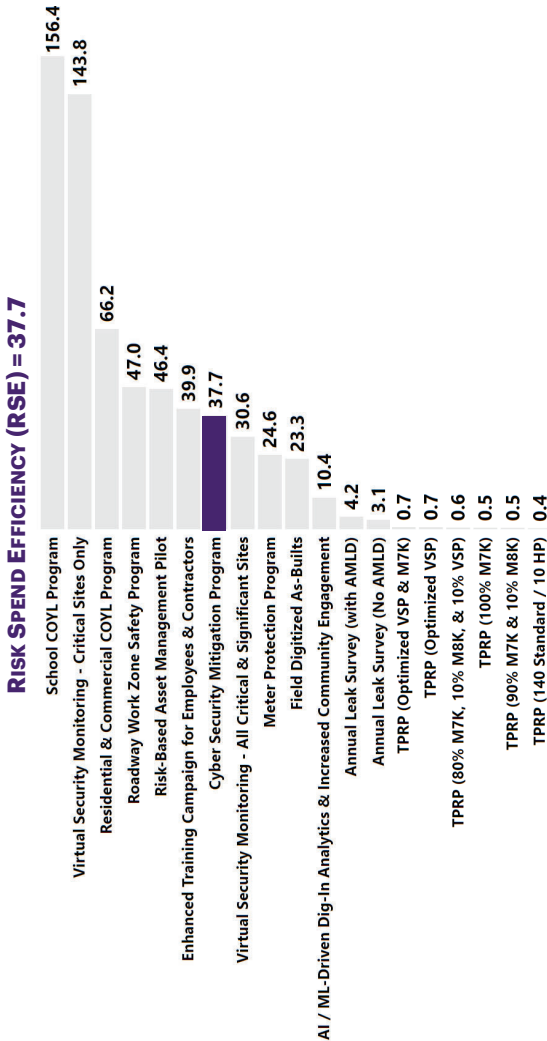
#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	# of work orders per year (SWG-CA)	29,352 ✖	29,352 ✖	• '20 – '22 Avg. work orders per year across customer & construction
2	Technician Error Rate	3.1% ✖	2.5% ✖	• SWG-CA estimates that the enhanced training program could reduce the suspension / disqualification rate on technician quality checks from 3.1% to 2.5%
3	Estimated Work Orders per Year in SWG-CA in which a technician error occurs	910 ✖	734 ✖	• [Item 1] x [Item 2] = this is the estimated number of work orders per year across construction & customer in which an error occurs
4	Assumed Percentage of Technician Errors which may have serious safety consequences ★	10% ✖	9% ✖	• SWG-CA estimates that the enhanced training program could slightly reduce the proportion of technician errors with serious safety consequences (a 10% reduction)
5	Assumed % of errors in which the customer doesn't notify SWG-CA ★	20% ✖	20% ✖	• Assumes that for every 5 major unresolved safety errors, 1 goes unnoticed by the customer and is not reported to SWG
6	Assumed % of major safety related misses which result in worst reasonable scenario event ★	0.15% ✖	0.15% ✖	• Assumes that 3 in every 2,000 instances where a non-customer reported major safety error leads to an ignition or explosion event
Calculated Fatal Explosion Incidents Per Year from Technician Error		0.03 ✖	0.02 ✖	
Equivalent to an event occurring every 'n' years		36.6	50.5	



GREEN = Updated Input  
★ = SME Estimate

# CYBER SECURITY MITIGATION PROGRAM Scoring Summary

RISK MITIGATED		MITIGATION ACTIVITIES	
Cyber Security		Consists of a suite of initiatives including company-wide privilege management, additional logging and segmentation, and security enhancements	
INVESTMENT AMOUNT		BENEFITS LIFETIME	
\$2.5M <small>(estimate across GRC cycle)</small>	<div>1. Company-wide Privilege Access Management, Additional Logging, and Segmentation: \$20k initial investment, \$105k annually (\$545k) 2. Cloud / Application / System Security Enhancements: (~\$1.3M over 2026 - 2030) 3. Data Loss Prevention: \$30k annually (\$150k) 4. Regulatory Cybersecurity Compliance: \$50k annually (\$250k) 5. SCADA Architecture &amp; Security Enhancements: \$50k annually (\$250k)</div>	1 Year	Benefits would continue only as long as the funding exists for necessary system updates and hardware refreshes. Once the program ends, there are no residual benefits in later years.
FREQUENCY MITIGATION		RISK SPEND EFFICIENCY (RSE) = 37.7	
<div>INHERENT (BEFORE) 1 incident every... 6.59 Years</div>	<div>RESIDUAL (AFTER) 1 incident every... 6.67 Years</div>	Though the incident frequency is not expected to change substantially, the primary value comes from the significantly reduced financial impact of a worst reasonable scenario incident (see below)	
FINANCIAL MITIGATION		RISK SPEND EFFICIENCY (RSE) = 37.7	
<div>INHERENT (BEFORE) \$27.4M</div>	<div>RESIDUAL (AFTER) \$323K</div>	Pre-mitigated, the 90 <sup>th</sup> percentile financial impact for SWG-CA is \$27.4M. This suite of enhancements is assessed to reduce the 90 <sup>th</sup> percentile financial impact to \$323k.	



# CYBER SECURITY MITIGATION PROGRAM Cost Summary

RISK MITIGATED

Cyber Security

MITIGATION ACTIVITIES

Consists of a suite of initiatives including company-wide privilege management, additional logging and segmentation, and security enhancements

TOTAL INVESTMENT AMOUNT

\$2.5M  
Future Value

\$2.2M  
Net Present Value

2% CAPITAL

98% O&M

Annual Cost Breakdown						
•Company Wide Privilege Management – Implementation [CAPITAL]	Year 1	Year 2	Year 3	Year 4	Year 5	
•Company Wide Privilege Management – Recurring [O&M]	\$10,000	-	-	-	-	
•Segmentation – Implementation [CAPITAL]	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	
•Segmentation - Annual Cost [O&M]	\$10,000	-	-	-	-	
•Additional Logging [O&M]	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	
•Cloud Security Enhancements [O&M] (\$160k recurring)	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	
•Application Security Enhancements [CAPITAL] (\$18k initial, start in year 3)	\$160,000	\$160,000	\$160,000	\$160,000	\$160,000	
•Application Security Enhancements [O&M] (\$60 recurring, start in year 3)	-	-	\$18,000	-	-	
•System Security Enhancements [CAPITAL] (\$18k initial)	-	-	\$60,000	\$60,000	\$60,000	
•System Security Enhancements [O&M] (\$60k recurring)	\$18,000	-	-	-	-	
•Data Loss Prevention [O&M] (\$30k recurring)	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	
•Regulatory Cybersecurity Compliance [O&M] (\$50k recurring)	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	
•SCADA Architecture & Security [O&M] (\$50k recurring)	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	
Annual Totals	\$493,000	\$455,000	\$533,000	\$515,000	\$515,000	

+

55

Exhibit No. (BCA-1)

Sheet 55 of 96

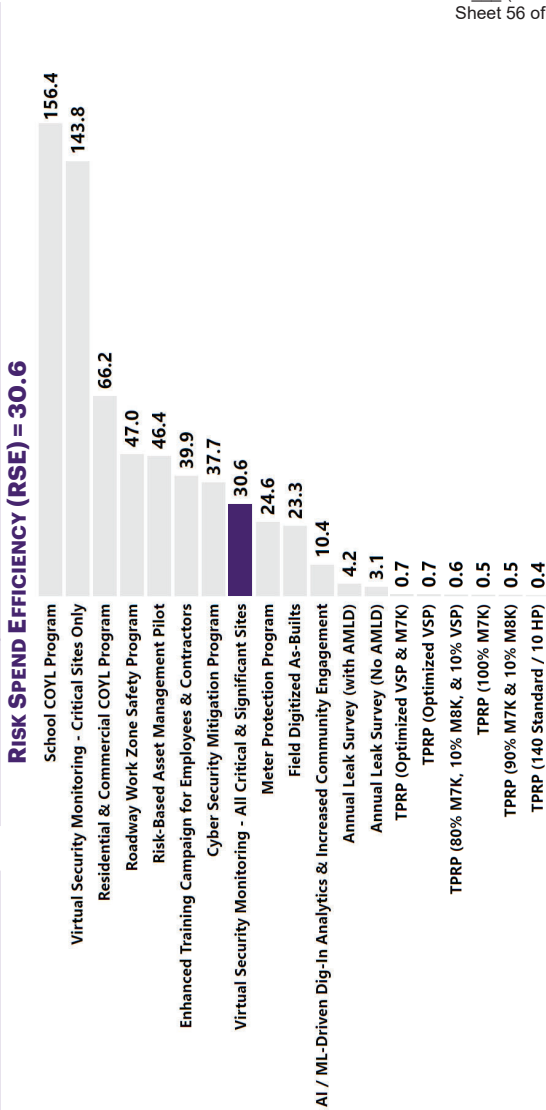
# VIRTUAL SECURITY MONITORING

## All Critical & Significant Sites - Scoring Summary

RISK MITIGATED	MITIGATION ACTIVITIES
Physical Security	Addition of virtual security monitoring from PSOC site at the 2 critical and 14 significant pipeline infrastructure sites in SWG-CA service territory.

INVESTMENT AMOUNT	BENEFITS LIFETIME
\$880k <i>(estimate across GRC cycle)</i>	5 Years Based on expected lifecycle replacement for equipment

FREQUENCY MITIGATION	
INHERENT (BEFORE)	RESIDUAL (AFTER)
1 incident every... 75 Years	1 incident every... 150 Years
Based on the original incident frequency of once every 75 years, adding remote monitoring protection is assessed to reduce incident frequency by half	



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# VIRTUAL SECURITY MONITORING

## All Critical & Significant Sites - Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Physical Security	Addition of virtual security monitoring from PSOC site at the 2 critical and 14 significant pipeline infrastructure sites in SWG-CA service territory.	\$880k <i>Future Value</i>	\$767k <i>Net Present Value</i>	91% <i>CAPITAL</i>  9% <i>O&amp;M</i>

Annual Cost Breakdown		2026	2027	2028	2029	2030
• Capital Investment (16 sites @ \$50K each)		\$160,000	\$160,000	\$160,000	\$160,000	\$160,000
• Recurring O&M (\$1K per site)		\$16,000	\$16,000	\$16,000	\$16,000	\$16,000
• Annual Total (SWG-CA)		\$176,000	\$176,000	\$176,000	\$176,000	\$176,000



# METER PROTECTION PROGRAM Scoring Summary

## RISK MITIGATED

**Meter Damage from Snow Loading**

## MITIGATION ACTIVITIES

Combined meter hardening program consisting of meter sheds, EFVs, and ERTs

## INVESTMENT AMOUNT

- \$36.6M

(estimate across GRC cycle)
1. Cost per Meter Shed= \$1250; anticipating installing 3k Meter Sheds per year

2. Cost per EFV=\$1250; anticipating installing 2.5k EFVs per year

3. Cost per ERT=\$300; anticipating installing 1.5k ERTs per year

## BENEFITS LIFETIME

28.3

Years

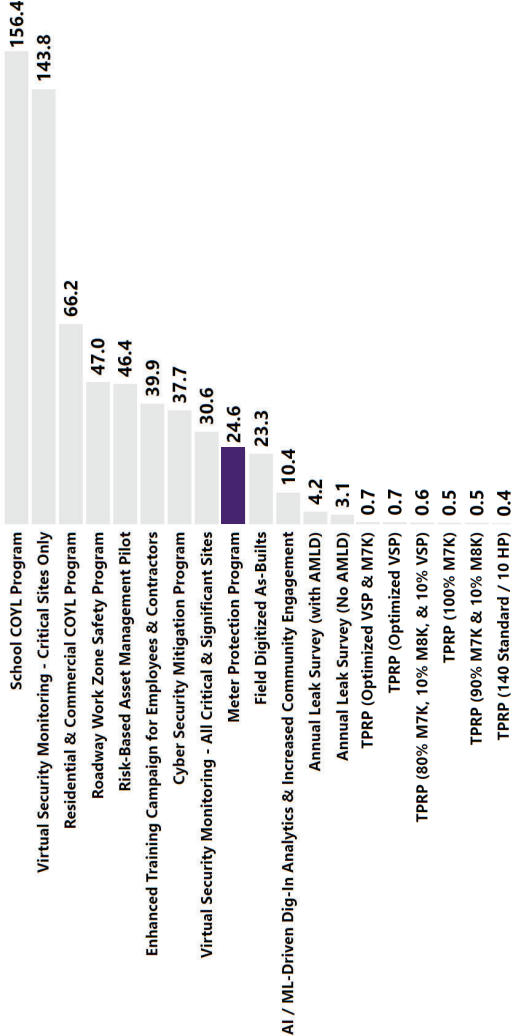
Weighted average based on the following nominal lifetimes per device: 20-year lifetime for meter sheds, 20-year lifetime for ERTs, and 45-year lifetime for EFVs.

## FREQUENCY MITIGATION

INHERENT (BEFORE)	RESIDUAL (AFTER)
1 incident every...	1 incident every...
13.4 Years	24.1 Years

Based on anticipated progress (installing 15k meter sheds, 12.5k EFVs, and 7.5k ERTs), and the assumed end of '25 frequency value of once every 13.4 years.

## RISK SPEND EFFICIENCY (RSE) = 24.6



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# METER PROTECTION PROGRAM cost Summary



Annual Cost Breakdown				2026	2027	2028	2029	2030
• Meter Sheds (3K per year @ \$1,250 each) [CAPITAL]				\$3,750,000	\$3,750,000	\$3,750,000	\$3,750,000	\$3,750,000
• EFVs (2.5K per year @ \$1,250 each) [CAPITAL]				\$3,125,000	\$3,125,000	\$3,125,000	\$3,125,000	\$3,125,000
• ERTs (1.5K per year @ \$300 each) [CAPITAL]				\$450,000	\$450,000	\$450,000	\$450,000	\$450,000
• Annual Total (SWG-CA)				\$7,325,000	\$7,325,000	\$7,325,000	\$7,325,000	\$7,325,000



# METER SNOW LOADING

## Supporting Info: Residual Freq. Calculation

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Estimated snow-related meter incidents per year (2026 projection)	86	48	Based on anticipated progress for '26 – '30 (installing 15k meter sheds, 12.5k EFVs, and 7.5k ERTs), and the assumed end of '25 frequency value of once every 13.4 years.
2	% of meter incidents resulting in an explosion	0.44%	0.44%	<ul style="list-style-type: none"> <li>SWG Incident Records: Over the 2022 – 2023 winter season, 1 of the 229 documented meter incidents resulted in an explosion (0.44%)</li> </ul>
3	% of Gas Explosion Incidents from natural forces causes resulting in safety consequences	39.4%	39.4%	<ul style="list-style-type: none"> <li>2010 – 2023 PHMSA Incidents: Of the 33 distribution incidents in which natural forces was the cause AND an explosion occurred, 13 resulted in some kind of safety consequences (serious injuries and/or fatalities)</li> </ul>
4	Home Occupancy %	50%	50%	<ul style="list-style-type: none"> <li>Assumption that many of the SWG-supplied homes in heavy-snow areas are either part-time residences or vacation rentals, thus a lower occupancy rate than a typical home (<a href="#">Supporting Article</a>)</li> </ul>
Calculated Fatal Explosion Incidents Per Year from Meter Snow Loading		0.075	0.041	
Equivalent to an event occurring every 'n' years		13.4	24.1	



GREEN = Updated Input  
 ★ = SME Estimate

# FIELD DIGITIZED AS-BUILTS Scoring Summary

RISK MITIGATED

Customer & Public Safety

MITIGATION ACTIVITIES

Digitization of records for pipe replacement & construction

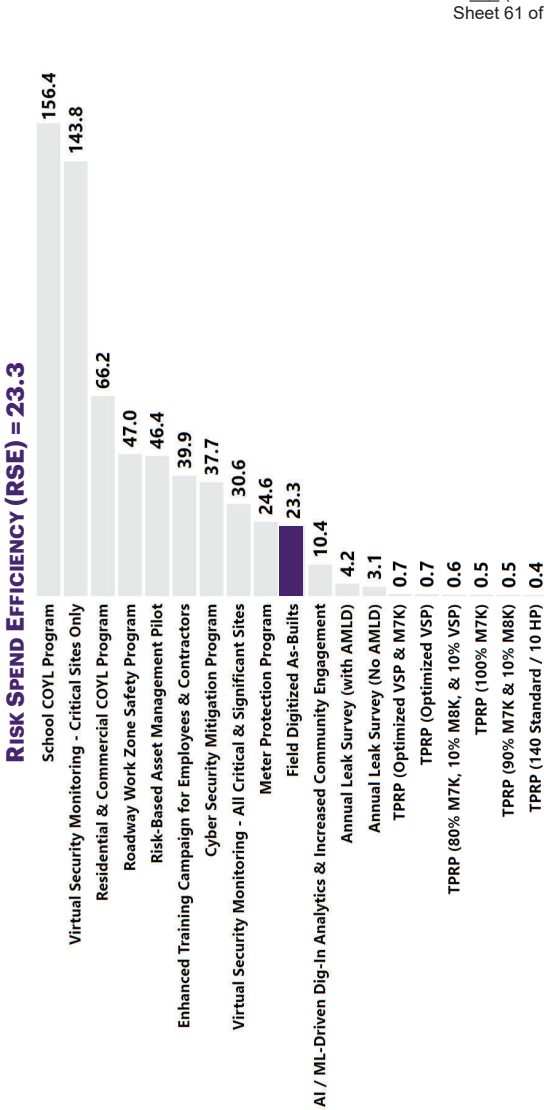
INVESTMENT AMOUNT

1. **(1) Field FTE** (~\$161k avg. annual loaded rate), 2. **(1) Back Office GIS Specialist** (~\$135k avg. annual loaded rate), 3. **CartoPac Field Devices** (\$500K for the procurement of an estimated 30 devices needed to fully implement this mitigation; 20 for SCA and 10 for NCA/SLT)

BENEFITS LIFETIME

5 Years  
Basing on the useful lifetime of the field devices before they need to be refreshed

FREQUENCY MITIGATION	
INHERENT (BEFORE)	RESIDUAL (AFTER)
1 incident every...	1 incident every...
36.6 Years	54.9 Years



# FIELD DIGITIZED AS-BUILTS cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Customer & Public Safety	Digitization of records for pipe replacement & construction	\$2.0M <i>Future Value</i>	\$1.8M <i>Net Present Value</i>	100% <b>CAPITAL</b>
				0% <b>O&amp;M</b>

Annual Cost Breakdown					
	2026	2027	2028	2029	2030
• FTE: (1) Step 9 GIS Specialist (Non-GF) [Capital] \$135k avg. annual loaded rate	\$125,484	\$129,938	\$134,551	\$139,328	\$144,274
• FTE: (1) Step 9 Construction Technician (Non-GF) [Capital] \$167k avg. annual loaded rate	\$149,991	\$155,315	\$160,829	\$166,538	\$172,450
• CartoPac Field Devices [CAPITAL]	\$500,000	-	-	-	-
• Annual Total (SWG-CA)	\$775,475	\$285,253	\$295,380	\$305,866	\$316,724

Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# CUST. & PUB. SAFETY Supporting Info: Residual Frequency Calculation

## Anticipated impact from: Field Digitized As-Builts

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	# of work orders per year (SWG-CA)	29,352 ✖	29,352 ✖	• '20 - '22 Avg. work orders per year across customer & construction
2	Technician Error Rate	3.1% =	3.1% =	• Based on 14,069 QC checks performed across SWG-CA from 2020 - 2022, there were a total of 430 disqualifications and suspensions (3.1%)
3	Estimated Work Orders per Year in SWG-CA in which a technician error occurs	910 ✖	910 ✖	• [Item 1] x [Item 2] = this is the estimated number of work orders per year across construction & customer in which an error occurs
4	Assumed Percentage of Technician Errors which may have serious safety consequences ★	10% ✖	10% ✖	• SWG-CA estimates that the enhanced training program could slightly reduce the proportion of technician errors with serious safety consequences (a 10% reduction)
5	Assumed % of errors in which the customer doesn't notify SWG-CA ★	20% ✖	20% ✖	• Assumes that for every 5 major unresolved safety errors, 1 goes unnoticed by the customer and is not reported to SWG
6	Assumed % of major safety related misses which result in worst reasonable scenario event ★	0.15% =	0.10% =	• With field data collection in effect, assumes that 1 in every 1,000 instances where a non-customer reported major safety error leads to an ignition or explosion event
Calculated Fatal Explosion Incidents Per Year from Technician Error		0.03 →	0.02	
Equivalent to an event occurring every 'n' years		36.6	54.9	



GREEN = Updated Input  
★ = SME Estimate

# AI / ML-DRIVEN DIG-IN ANALYTICS & INCREASED COMMUNITY ENGAGEMENT

## Scoring Summary

RISK MITIGATED		MITIGATION ACTIVITIES	
Dig-ins		Team of analysts responsible for tracing back each dig-in to the responsible party, thereby enhancing customer & public outreach efforts to target the most likely violators.	
INVESTMENT AMOUNT		BENEFITS LIFETIME	
\$3.9M <small>(estimate across GRC cycle)</small>	• 4 FTE additions to data & analytics team in support of an AI (artificial intelligence) and ML (machine learning) leveraged program to identify the parties responsible for each dig-in incident, enabling better targeted customer & public outreach efforts to address the most prominent violators. Team will also engage local communities to spread public awareness. 3 FTEs for SCA and 1 FTE for NCA/SLT at an avg. annual loaded rate of \$170k per FTE.		1 Year
	• \$100k annual budget for increased community engagement campaigns.		
FREQUENCY MITIGATION		RISK SPEND EFFICIENCY (RSE) = 10.4	
INHERENT (BEFORE)	RESIDUAL (AFTER)	School COYL Program 156.4	
		Virtual Security Monitoring - Critical Sites Only 143.8	
		Residential & Commercial COYL Program 66.2	
		Roadway Work Zone Safety Program 47.0	
		Risk-Based Asset Management Pilot 46.4	
		Enhanced Training Campaign for Employees & Contractors 39.9	
		Cyber Security Mitigation Program 37.7	
		Virtual Security Monitoring - All Critical & Significant Sites 30.6	
		Meter Protection Program 24.6	
		Field Digitized As-Built 23.3	
		AI / ML-Driven Dig-In Analytics & Increased Community Engagement 10.4	
		Annual Leak Survey (with AMLD) 4.2	
		Annual Leak Survey (No AMLD) 3.1	
		TPRP (Optimized VSP & M7K) 0.7	
		TPRP (Optimized VSP) 0.7	
		TPRP (80% M7K, 10% M8K, & 10% VSP) 0.6	
		TPRP (100% M7K) 0.5	
		TPRP (90% M7K & 10% M8K) 0.5	
		TPRP (140 Standard / 10 HP) 0.4	



Note: Impact (safety, operational, financial) remain unchanged by mitigation

## AI / ML-DRIVEN DIG-IN ANALYTICS & INCREASED COMMUNITY ENGAGEMENT

### Cost Summary

Risk Mitigated	Mitigation Activities	Total Investment Amount		
Dig-ins	Team of analysts responsible for tracing back each dig-in to the responsible party, thereby catering customer & public outreach efforts to target the most likely violators.	\$3.9M <i>Future Value</i>	\$3.4M <i>Net Present Value</i>	9% <i>CAPITAL</i>  91% <i>O&amp;M</i>

Annual Cost Breakdown					
	2026	2027	2028	2029	2030
FTE: (3) 100% MP Data Scientists (EX) for SCA (\$170k avg. annual loaded rate each) [90% O&M / 10% CAPITAL]	\$474,607	\$491,455	\$508,902	\$526,968	\$545,676
FTE: (1) 100% MP Data Scientists (EX) for NCA/SLT (\$170k avg. annual loaded rate) [90% O&M / 10% CAPITAL]	\$158,202	\$163,818	\$169,634	\$175,656	\$181,892
Increased Public Awareness Campaign Budget [O&M]	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000
Annual Total (SWG-CA)	\$732,809	\$755,274	\$778,536	\$802,624	\$827,567

# DIG-INS Supporting Info: Residual Frequency Calculation

## Anticipated impact from: AI / ML-DRIVEN DIG-IN ANALYTICS & INCREASED COMMUNITY ENGAGEMENT

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Excavation Leaks / Year (SWG-CA)	125	93.75	<ul style="list-style-type: none"> <li>With the AI / ML-Driven Dig-In Analytics &amp; Increased Community Outreach program in place, SWG-CA anticipates to reduce excavation damage incidents by 25%</li> </ul>
		⌘	✖	
2	% of dig-ins resulting in an ignition OR explosion	0.09%	0.09%	<ul style="list-style-type: none"> <li>Based on 5,573 line breaks from 2018 - 2022, there were a total of 5 which resulted in an ignition event (SWG enterprise-wide data)</li> </ul>
		⌘	✖	
3	% of Gas Explosion Incidents resulting in a fatality	46.3%	46.3%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 95 excavation damage incidents where an explosion occurred, 44 (46.3%) resulted in serious injury and/or fatality</li> </ul>
		=	=	
Calculated Fatal Explosion Incidents Per Year from Dig-Ins		0.05	0.04	
		➡	➡	
Equivalent to an event occurring every 'n' years		19.3	25.7	





# ANNUAL LEAK SURVEY (WITH AMLD) Scoring Summary

## RISK MITIGATED

### Distribution System Failure

## MITIGATION ACTIVITIES

Increases leak survey inspection frequency from once every 3 years to yearly for all the California service territory, and subsequent repair of discovered leaks, which also facilitates: 1) Fugitive emission reduction on SWG system (subsurface and above ground facilities) as well as customer house lines (COYLs) for entire SWG-CA service territory. 2) Optimizes employee safety via remote means of leak detection (Advanced Mobile Leak Detection eliminates the need for access to customer property for leak surveying)

## INVESTMENT AMOUNT

\$10.2M  
(estimate across GRC cycle)

The following costs assume 1 year LS / 3 year ACS periodicities: **A. Walking Patrols:** SCA is expected to cost \$525k annually, and NCA/SLT is expected to cost \$262.5k annually (both 75% of the current costs for the once every 3 year program due to the addition of AMLD), **B. Initial Capital Investment:** \$3.25M for AMLD with ~2/3 of cost allotted to SCA, and add'l crew trucks- \$400k for SCA, \$250k for NCA/SLT. **C. Additional SWG Recurring O&M:** additional FTEs for SCA (x2) and NCA/SLT (x1) (\$175k loaded rate per FTE), **D. Leak Identification & Repair:** Boosting the leak survey periodicity to annual is likely to result in the identification of additional leaks during the early years of the program. Assumes an additional 80 leaks ID'd per year at an avg. cost to address of \$5K, \$400k annually (accounting for the first 3 years of the program), **E. Advanced Mobile Leak Detection:** \$750k annually with ~2/3 of the cost allocated to SCA, which covers the cost of vehicle operation and the addition of 3 FTEs as the drivers

## BENEFITS LIFETIME

1  
Year

The benefits from the program would be realized for only as long as the program remains funded and in effect. If approved, the benefits will be realized over the duration of the next GRC cycle.

## FREQUENCY MITIGATION

INHERENT  
(BEFORE)

1 incident  
every...

27.1  
Years

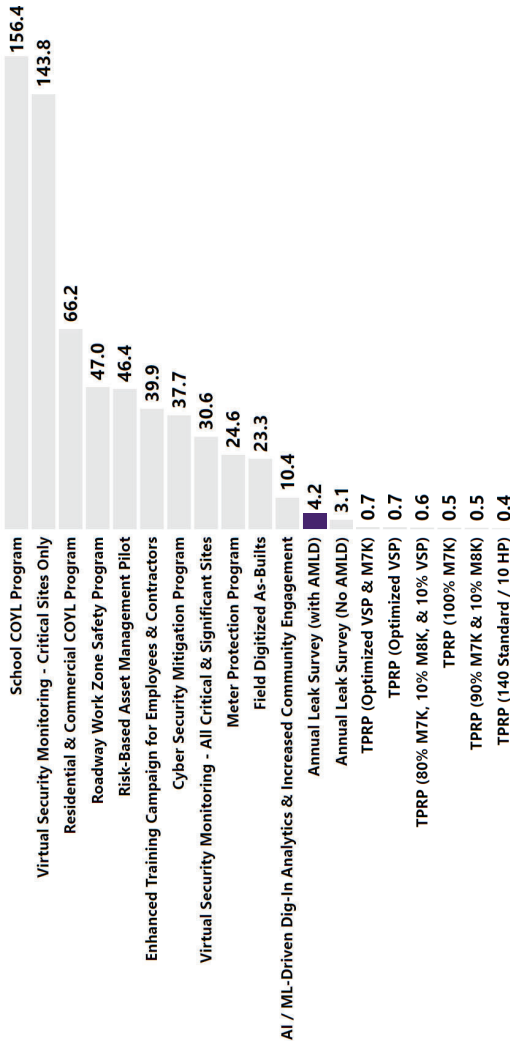
RESIDUAL  
(AFTER)

1 incident  
every...

40.6  
Years

The driver behind the frequency reduction is the assumption that 2 in 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event, down from 3 in 1,000 pre-mitigation. Rationale is that SWG-CA will discover a greater % of G1 leaks proactively and address them via the annual leak surveys, as opposed to the leak remaining undiscovered and ultimately unaddressed by the company. Beyond the first few years of the program, it would be expected to see a reduction in non-excavation leaks per year, but an increase in documented leaks is anticipated in the early years due to boosting the survey periodicity.

## RISK SPEND EFFICIENCY (RSE) = 4.2



Note: Impact (safety, operational, financial) remain unchanged by mitigation



Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# ANNUAL LEAK SURVEY (WITH AMLD) Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Increases leak survey inspection frequency from once every 3 years to yearly for all the California service territory, and subsequent repair of discovered leaks, which also facilitates: 1) Fugitive emission reduction on SWG system (subsurface and above ground facilities) as well as customer house lines (COYLs) for entire SWG-CA service territory. 2) Optimizes employee safety via remote means of leak detection (Advanced Mobile Leak Detection eliminates the need for access to customer property for leak surveying)	\$10.2M Future Value	\$9.5M Net Present Value	42% CAPITAL
				58% O&M

Annual Cost Breakdown (Accounts for incremental costs of existing programs, <i>increase</i> or <i>decrease</i> )						
	2026	2027	2028	2029	2030	
• <b>Recurring Walking Costs (SCA) [O&amp;M]</b> Assumes a 25% reduction from the existing \$700k annual (-\$175k) [O&M]	-\$175,000	-\$175,000	-\$175,000	-\$175,000	-\$175,000	
• <b>Recurring Walking Costs (NCA/SLT) [O&amp;M]</b> Assumes a 25% reduction from the existing \$285k annual (-\$71.25k)	-\$71,250	-\$71,250	-\$71,250	-\$71,250	-\$71,250	
• <b>AMLD: Investment [CAPITAL]</b> Cost split allocated 71% to SCA / 29% to NCA/SLT	\$3,250,000	-	-	-	-	
• <b>AMLD: Recurring Costs [O&amp;M]</b> Cost split allocated 71% to SCA / 29% to NCA/SLT	\$750,000	\$750,000	\$750,000	\$750,000	\$750,000	
• <b>Additional Work Trucks [CAPITAL]</b> \$400k for SCA & \$250k for NCA/SLT	\$650,000	-	-	-	-	
• <b>FTE: (2) for SCA &amp; (1) for NCA/SLT (\$175k avg. annual loaded rate) [O&amp;M]</b> SCA: (1) Step 9 Crew Leader/Construction, (1) Step 9 Construction Technician & NCA/SLT: (1) Step 9 District Technician	\$489,709	\$507,094	\$525,096	\$543,737	\$563,039	Exhibit No. _____ (ECA-1) Sheet 68 of 68
• <b>Additional Leak Repair Cost [30% CAPITAL / 70% O&amp;M]</b> Accounts for identification & repair of up to 80 additional leaks per year (\$5k avg. repair cost)	\$400,000	\$400,000	\$400,000	-	-	
• <b>Annual Total (SWG-CA)</b>	\$5,293,459	\$1,410,844	\$1,428,846	\$1,047,487	\$1,066,769	



# ANNUAL LEAK SURVEY (NO AMLD) Scoring Summary

## RISK MITIGATED

### Distribution System Failure

## MITIGATION ACTIVITIES

Increases leak survey inspection frequency from once every 3 years to yearly for all the California service territory, and subsequent repair of discovered leaks, which also facilitates fugitive emission reduction on SWG system (subsurface and above ground facilities) as well as customer house lines (COYLs) for entire SWG-CA service territory.

## INVESTMENT AMOUNT

\$14.3M  
(estimate across GRC cycle)

The following costs assume 1 year LS / 1 year ACS periodicities: **A. Walking Patrols:** SCA is expected to cost \$2.1M annually, and NCA/SLT is expected to cost \$855k annually (both 3x the current costs for the once every 3 year program). **B. Initial Capital Investment:** Add'l crew trucks- \$400k for SCA, \$250k for NCA/SLT, **C. Additional SWG Recurring O&M:** additional FTEs for SCA (x2) and NCA/SLT (x1) (\$175k avg. annual loaded rate per FTE). **D. Leak Identification & Repair:** Boosting the leak survey periodicity to annual is likely to result in the identification of additional leaks during the early years of the program. Assumes an additional 80 leaks ID'd per year at an avg. cost to address of \$5k. \$400k annually (accounting for the first 3 years of the program)

## BENEFITS LIFETIME

1  
Year

The benefits from the program would be realized for only as long as the program remains funded and in effect. If approved, the benefits will be realized over the duration of the next GRC cycle.

## FREQUENCY MITIGATION

INHERENT  
(BEFORE)

1 incident  
every...

27.1  
Years

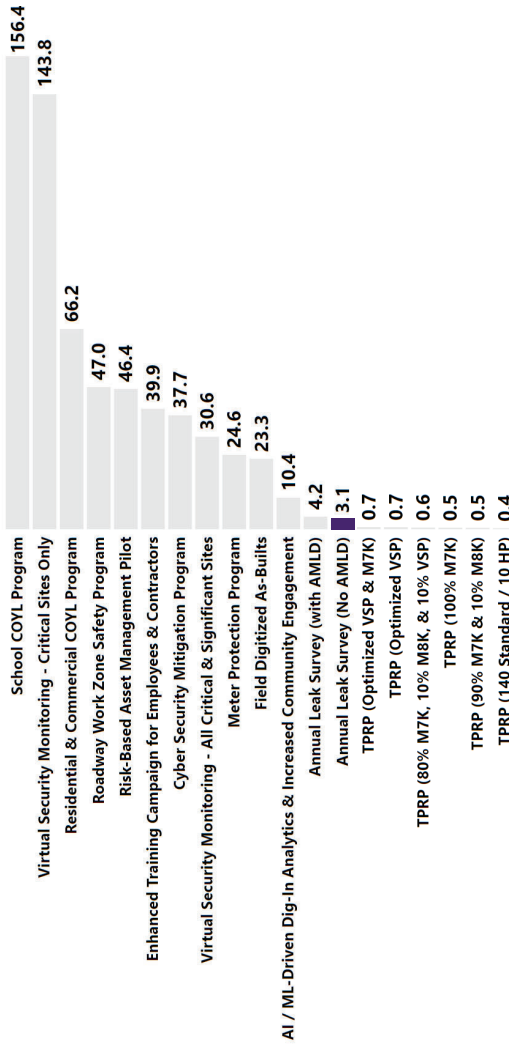
RESIDUAL  
(AFTER)

1 incident  
every...

40.6  
Years

The driver behind the frequency reduction is the assumption that 2 in 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event, down from 3 in 1,000 pre-mitigation. Rationale is that SWG-CA will discover a greater % of G1 leaks proactively and address them via the annual leak surveys, as opposed to the leak remaining undiscovered and ultimately unaddressed by the company. Beyond the first few years of the program, it would be expected to see a reduction in non-excavation leaks per year, but an increase in documented leaks is anticipated in the early years due to boosting the survey periodicity.

## RISK SPEND EFFICIENCY (RSE) = 3.1



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# ANNUAL LEAK SURVEY (NO AMLD) Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
<b>Distribution System Failure</b>	Increases leak survey inspection frequency from once every 3 years to yearly for all the California service territory, and subsequent repair of discovered leaks, which also facilitates fugitive emission reduction on SWG system (subsurface and above ground facilities) as well as customer house lines (COYLs) for entire SWG-CA service territory.	<b>\$14.3M</b> <i>Future Value</i>	<b>\$12.6M</b> <i>Net Present Value</i>	<b>7% CAPITAL</b>  <b>93% O&amp;M</b>

Annual Cost Breakdown (Accounts for incremental costs of existing programs, <i>increase</i> or <i>decrease</i> )	2026	2027	2028	2029	2030
• <b>Additional Work Trucks [CAPITAL]</b> - \$400k for SCA & \$250k for NCA/SLT	\$650,000	-	-	-	-
• <b>Recurring Walking Costs (SCA) [O&amp;M]</b> - Assumes annual costs triple from the existing \$700k annual (+\$1.4M)	+\$1,400,000	+\$1,400,000	+\$1,400,000	+\$1,400,000	+\$1,400,000
• <b>Recurring Walking Costs (NCA/SLT) [O&amp;M]</b> - Assumes annual costs triple from the existing \$285k annual (+\$570k)	+\$570,000	+\$570,000	+\$570,000	+\$570,000	+\$570,000
• <b>FTE: (2) for SCA &amp; (1) for NCA / SLT (\$175k avg. annual loaded rate) [O&amp;M]</b> SCA: (1) Step 9 Crew Leader/Construction, (1) Step 9 Construction Technician & NCA/SLT: (1) Step 9 District Technician	\$489,709	\$507,094	\$525,096	\$543,737	\$563,039
• <b>Additional Leak Repair Cost [30% CAPITAL / 70% O&amp;M]</b>	\$400,000	\$400,000	\$400,000	-	-
• <b>Annual Total (SWG-CA)</b>	<b>\$3,509,709</b>	<b>\$2,877,094</b>	<b>\$2,895,096</b>	<b>\$2,513,737</b>	<b>\$2,533,039</b>



# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

Anticipated impact from: Annual Leak Survey (No AMLD) OR Annual Leak Survey (With AMLD)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.9 ⊗	82.9 ✖	<ul style="list-style-type: none"> <li>Unchanged: Shifting to an annual leak survey periodicity is likely to result in a higher documented number of leaks during the initial years before leveling out to a lower count long-term</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2% ⊗	36.2% ✖	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	★ % of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3% ⊗	0.2% ✖	<ul style="list-style-type: none"> <li>The driver behind the frequency reduction is the assumption that 2 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event, down from 3 per 1,000 pre-mitigated</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41% =	41% =	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>

Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure	0.037	=	0.025
Equivalent to an event occurring every 'n' years			
	27.1		40.6



GREEN = Updated Input  
 ★ = SME Estimate

Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# TARGETED PIPE REPLACEMENT PROGRAM

## Program Evaluation Overview

### RISK MITIGATED

#### Distribution System Failure

### MITIGATION OVERVIEW

Six unique approaches, each consisting of varying combinations of the 4 highest risk pipe types in the CA service territory, were evaluated to identify the most optimum program in terms of risk reduction per \$ spent

### INVESTMENT AMOUNT

**\$96.4M**

To measure relative cost-effectiveness in terms of material-related leak reduction per dollar invested, each scenario considers an equal dollar amount (this was the \$ value of the first scenario discussed from workshop #3 (140 Standard / 10 HP))

### COST ESTIMATES

**\$425**  
Per foot

**High Pressure**  
Replacement (SCA territory)

**\$100**  
Per foot

**Standard Pressure**  
Pipe Replacement (SCA territory)

### PIPE PERFORMANCE

(2018 – 2022 AVG. LEAKS PER MILE)

**Pre-1961 Vintage High-Pressure Steel**

**0.053**  
Leaks/mi

**Pre-1961 Vintage Standard Steel**

**0.031**  
Leaks/mi

**Driscopipe M7000**

**0.013**  
Leaks/mi

**Driscopipe M8000**

**0.005**  
Leaks/mi

### “BANG-FOR-BUCK” & RANKING

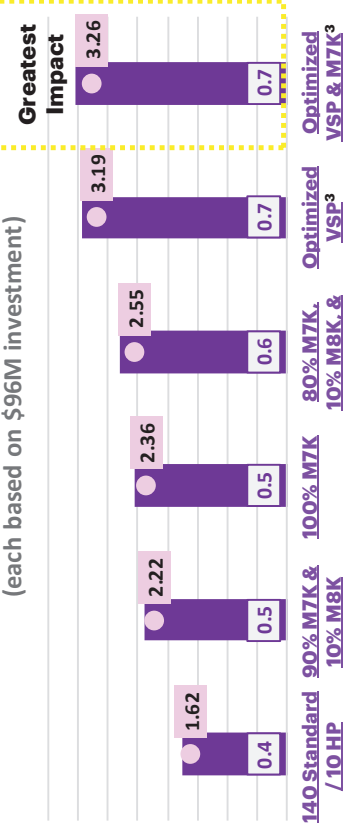
(LEAK REDUCTION PER DOLLAR SPENT<sup>2</sup>)

<b>2.34E-8</b>	<b>3rd</b>
<b>5.88E-8</b>	<b>1st</b>
<b>2.45E-8</b>	<b>2nd</b>
<b>9.91E-9</b>	<b>4th</b>

÷  
Cost

### SCENARIO COMPARISON

Targeted Pipe Replacement Program Approach Comparison  
(each based on \$96M investment)



Links RSE Aggregate Annual Leak Reduction by Program Completion



1. Leak rates are comprised of 2018 – 2022 history of material failure-related leaks (corrosion, pipe weld / joint failure, or equipment failure)
2. Calculated figures are the Leak Rate (Leaks / Mile) divided by the equivalent cost per Mile replaced (Cost per Foot x 5,280)
3. The above estimates are based on ~50 miles of Pre-1961 Vintage Standard Steel remaining in SWG-CA by beginning of 2026, which accounts for continued progress from current TPRP.

Shortcuts:

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# TARGETED PIPE REPLACEMENT PROGRAM

## Demonstrating the Value of Optimization

### APPROACH OVERVIEW

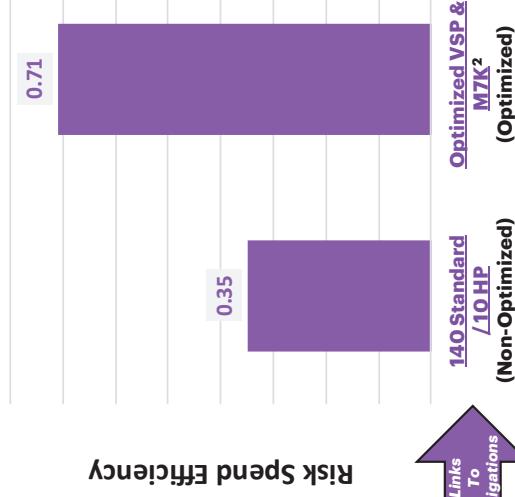
**Six unique approaches**, each consisting of various combinations of the 4 highest risk pipe types in the CA service territory, were evaluated to **identify the most optimum program in terms of risk reduction per dollar invested**

### HOW OPTIMIZATION WAS DONE

- 2018 – 2022 Average Leaks Per Mile<sup>1</sup> were compared across 4 pipe categories of interest:
  - Pre-1961 Vintage HP Steel\*
  - Pre-1961 Vintage Standard Steel\*
  - Driscopipe M7000\*
  - Driscopipe M8000
- **Leak rate** was **measured against** estimated **replacement cost** to derive a “bang-for-buck” rating for each pipe type, enabling the path for optimization

\*Part of 2021 GRC TPRP

### RSE COMPARISON



**2X risk reduction achieved per dollar invested via optimization**

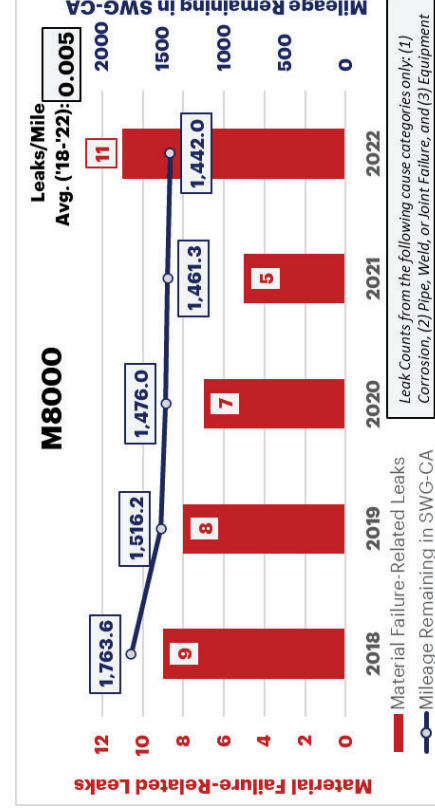
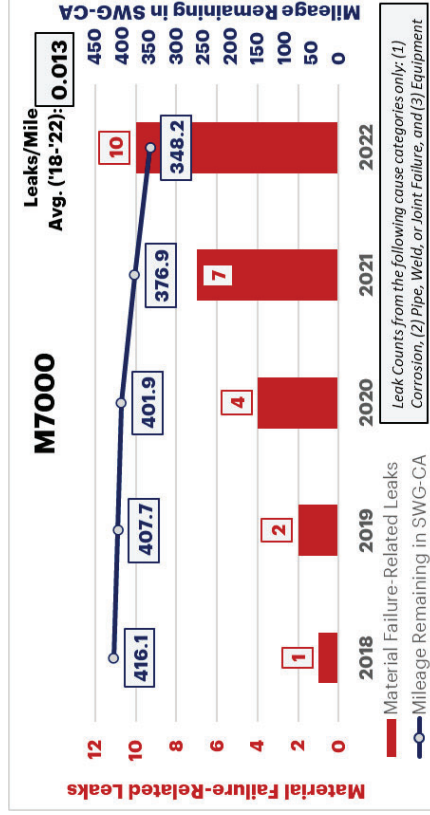
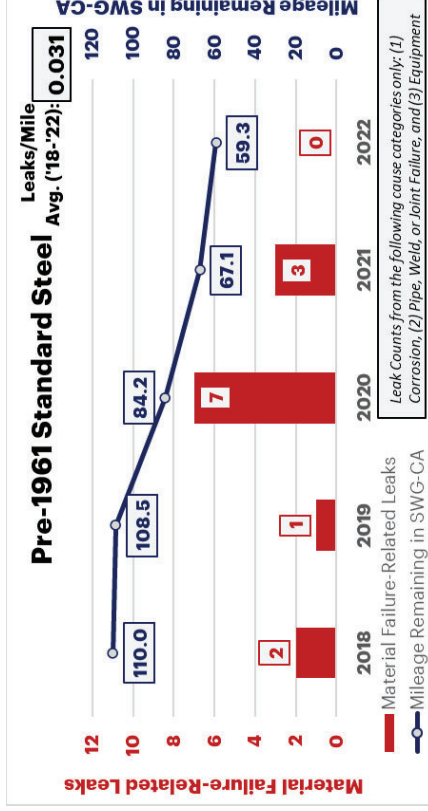
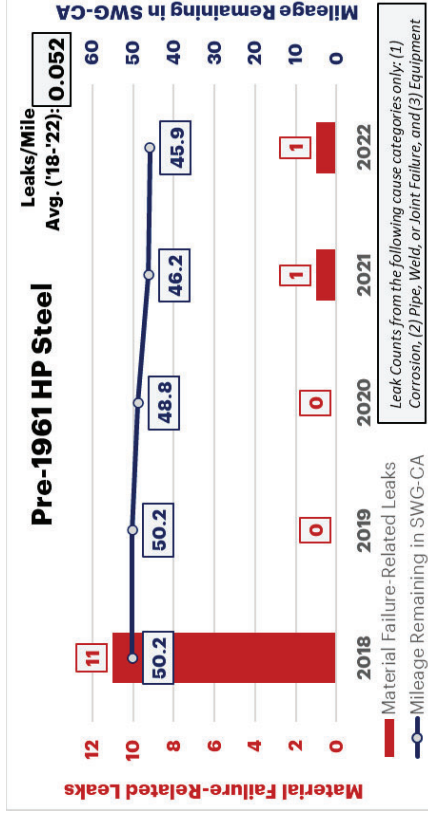


1. Leak rates are comprised of 2018 – 2022 history of material failure-related leaks (corrosion, pipe weld / joint failure, or equipment failure)
2. The above estimates are based on ~50 miles of Pre-1961 Vintage Standard Steel remaining in SWG-CA by beginning of 2026, which accounts for continued progress from current TPRP.



# TARGETED PIPE REPLACEMENT PROGRAM

## 2018 – 2022 Performance Summary for Target Pipes



### WHY THIS MATTERS

Since the foundation of risk reduction for this risk is "estimated leaks avoided", the following leak rates are referenced for estimating the risk reduction for each scenario

### DATA SOURCES

- (1) **Pre-1961 Steel miles & leaks:** Query results provided by Brooke Bachmann on 10/25/23
- (2) **M7000 and M8000 miles & leaks:** SWG-CA Mains and Services leak records



Sources: (1) For M7000 and M8000: SWG-CA Mains and Services leak records, (2) For Pre-1961 Steel: Query results provided by Brooke Bachmann on 10/25/23





# TARGETED PIPE REPLACEMENT PROGRAM (OPTIMIZED VSP & M7K)

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Optimized approach of replacing high risk pipe in the SCA service territory, specifically Pre-1961 Vintage Steel (non-HP) and Driscopipe M7000.	\$96.4M Future Value	\$83.9M Net Present Value	100% CAPITAL
				0% O&M

Annual Cost Breakdown				
	2026	2027	2028	2029
• Driscopipe M7000 [CAPITAL]	\$13,992,000	\$13,992,000	\$13,992,000	\$13,992,000
• Pre-1961 Standard Steel [CAPITAL] <sup>1</sup>	\$5,280,000	\$5,280,000	\$5,280,000	\$5,280,000
• Annual Total (SWG-CA)	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000



(1) The above estimate is based on ~50 miles of Pre-1961 Vintage Standard Steel remaining in SWG-CA by beginning of 2026, which accounts for continued progress from current TPRP.

**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Targeted Pipe Replacement Program (Optimized VSP & M7K)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.99	79.73	<ul style="list-style-type: none"> <li>Accounts for '26 – '30 replacement a combined 182.5 miles replaced across M7000 and standard VSP pipe categories. Multiplying miles replaced for each pipe type by its corresponding '18 – '22 material failure leak rates, it equates to an assumed annual leak reduction of 3.26 leaks/year by the end of the program. (82.99 – 3.26 = 79.73)</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	36.2%	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3%	0.3%	<ul style="list-style-type: none"> <li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	41%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>
Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure		0.037	0.035	=
Equivalent to an event occurring every 'n' years		27.1	28.2	=



GREEN = Updated Input  
★ = SME Estimate

# TARGETED PIPE REPLACEMENT PROGRAM (OPTIMIZED VSP)

## Scoring Summary

### RISK MITIGATED

#### Distribution System Failure

### MITIGATION ACTIVITIES

Optimized approach of replacement of high risk pipe in the SCA service territory, specifically Pre-1961 Vintage Steel (both the standard and HP categories), prioritizing highest leak reduction per \$ spent.

### INVESTMENT AMOUNT

**\$96.4M**  
(estimate across  
GRC cycle)

At a cost of \$100 per foot, this investment amount could replace the remaining 100% of the remaining miles of Pre-1961 Vintage standard steel, at a cost of ~\$30M. The remaining funds would then be used to replace Pre-1961 Vintage HP steel at a cost of \$425 per foot.

### BENEFITS LIFETIME

**50**  
Years

Based on nominal life expectancy of asset

### FREQUENCY MITIGATION

**INHERENT**  
(BEFORE)

1 incident  
every...

**27.1**  
Years

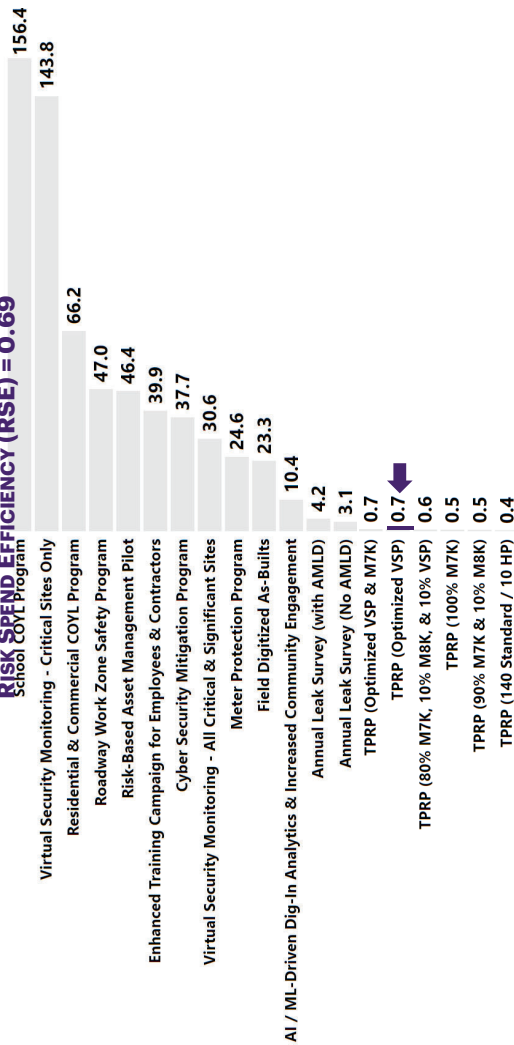
**RESIDUAL**  
(AFTER)

1 incident  
every...

**28.2**  
Years

When compared against a beginning of '26 avg. of 82.99 leaks per year, this program could achieve an annual non-excavation leak reduction 3.19 leaks per year by end of the '26 GRC cycle, which is based on multiplying the anticipated miles of Pre-1961 vintage steel (HP and standard) to be replaced by their corresponding average '18 - '22 leak rates.

### RISK SPEND EFFICIENCY (RSE) = 0.69



Note: Impact (safety, operational, financial) remain unchanged by mitigation  
(1) The above estimate is based on ~50 miles of Pre-1961 Vintage Standard Steel remaining in SWG-CA by beginning of 2026, which accounts for continued progress from current TPRP.

# TARGETED PIPE REPLACEMENT PROGRAM (OPTIMIZED VSP)

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Collection of replacement initiatives including high risk pipe in the SCA service territory (Pre-1961 Vintage Standard Steel, & Pre-1961 Vintage HP Steel)	\$96.4M <i>Future Value</i>	\$83.9M <i>Net Present Value</i>	100% <b>CAPITAL</b>
				0% <b>O&amp;M</b>

Annual Cost Breakdown				
	2026	2027	2028	2029
• Pre-1961 Vintage Standard Steel [CAPITAL] <sup>1</sup>	\$5,280,000	\$5,280,000	\$5,280,000	\$5,280,000
• Pre-1961 Vintage HP Steel [CAPITAL]	\$13,992,000	\$13,992,000	\$13,992,000	\$13,992,000
• Annual Total (SWG-CA)	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000



(1) The above estimate is based on ~50 miles of Pre-1961 Vintage Standard Steel remaining in SWG-CA by beginning of 2026, which accounts for continued progress from current TPRP.

**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Targeted Pipe Replacement Program (Optimized VSP)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.99	79.80	<ul style="list-style-type: none"> <li>Accounts for '26 – '30 replacement totals of 59 miles of Pre-1961 Standard Steel and 29 miles of Pre-1961 HP Steel. Multiplying miles replaced for each pipe type by its corresponding '18 – '22 material failure leak rates, it equates to an assumed annual leak reduction of 3.19 leaks/year by the end of the program. (82.99 – 3.19 = 79.80)</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	36.2%	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3%	0.3%	<ul style="list-style-type: none"> <li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	41%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>

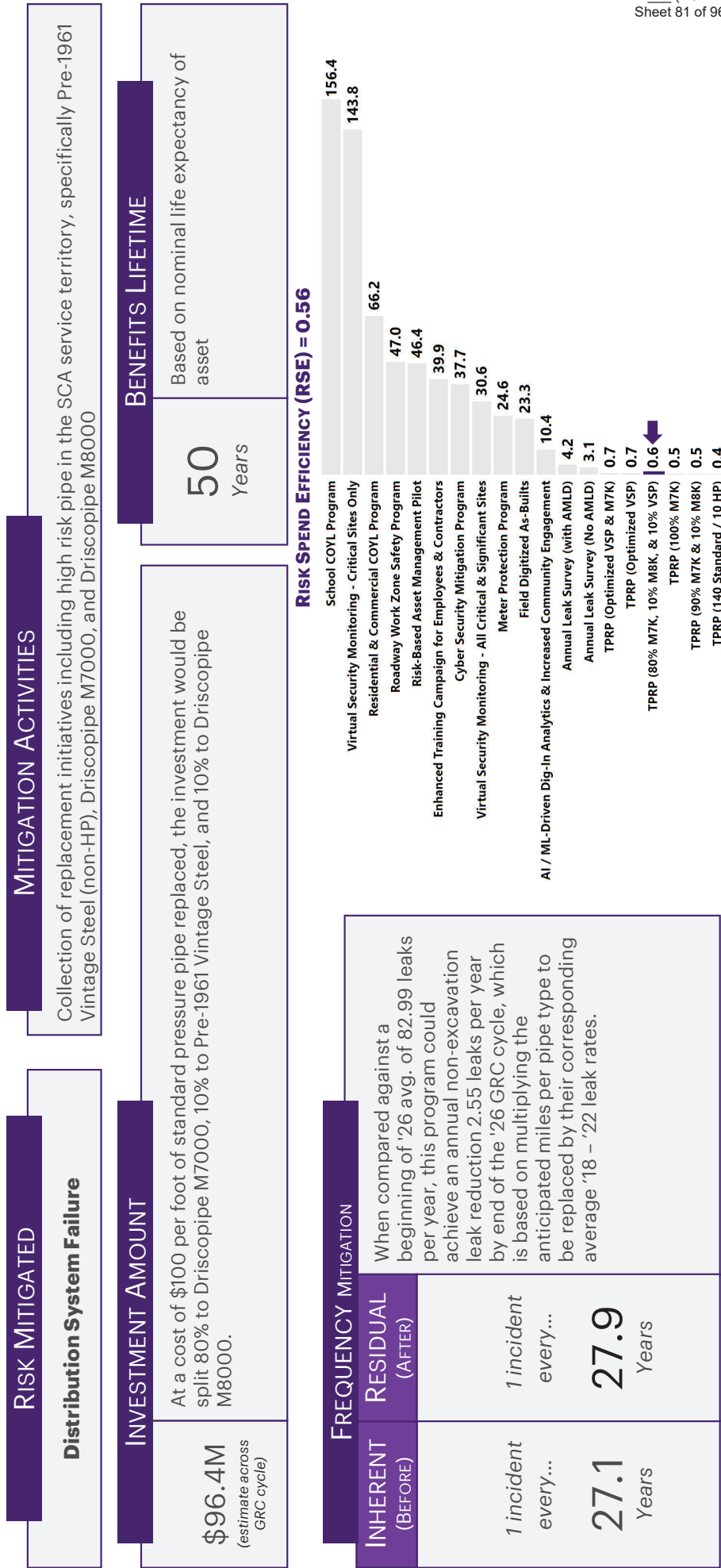
Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure	0.037	=	0.036
Equivalent to an event occurring every 'n' years	27.1	→	28.2



GREEN = Updated Input  
★ = SME Estimate

# TARGETED PIPE REPLACEMENT PROGRAM (80% M7K, 10% M8K, & 10% VSP)

## Scoring Summary



Note: Impact (safety, operational, financial) remain unchanged by mitigation

# TARGETED PIPE REPLACEMENT PROGRAM (80% M7K, 10% M8K, & 10% VSP)

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Collection of replacement initiatives including high risk pipe in the SCA service territory (Driscopipe M7000, Driscopipe M8000, and Pre-1961 Vintage Standard Steel)	\$96.4M Future Value	\$83.9M Net Present Value	100% CAPITAL
				0% O&M

Annual Cost Breakdown				
	2026	2027	2028	2029
• Driscopipe M7000 (80% of portfolio) [CAPITAL]	\$15,417,600	\$15,417,600	\$15,417,600	\$15,417,600
• Driscopipe M8000 (10% of portfolio) [CAPITAL]	\$1,927,000	\$1,927,000	\$1,927,000	\$1,927,000
• Pre-1961 Standard Steel (10% of portfolio) [CAPITAL]	\$1,927,000	\$1,927,000	\$1,927,000	\$1,927,000
• Annual Total (SWG-CA)	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000



**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Targeted Pipe Replacement Program (80% M7K, 10% M8K, & 10% VSP)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.99	80.44	<ul style="list-style-type: none"> <li>Accounts for '26 – '30 replacement a combined 182.5 miles replaced across M7000, M8000, and standard VSP pipe categories. Multiplying miles replaced for each pipe type by its corresponding '18 – '22 material failure leak rates, it equates to an assumed annual leak reduction of 2.55 leaks/year by the end of the program. (82.99 – 2.55 = 80.44)</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	36.2%	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3%	0.3%	<ul style="list-style-type: none"> <li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	41%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>

Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure	0.037	=	0.036
	27.1		27.9

Equivalent to an event occurring every 'n' years

GREEN = Updated Input

★ = SME Estimate



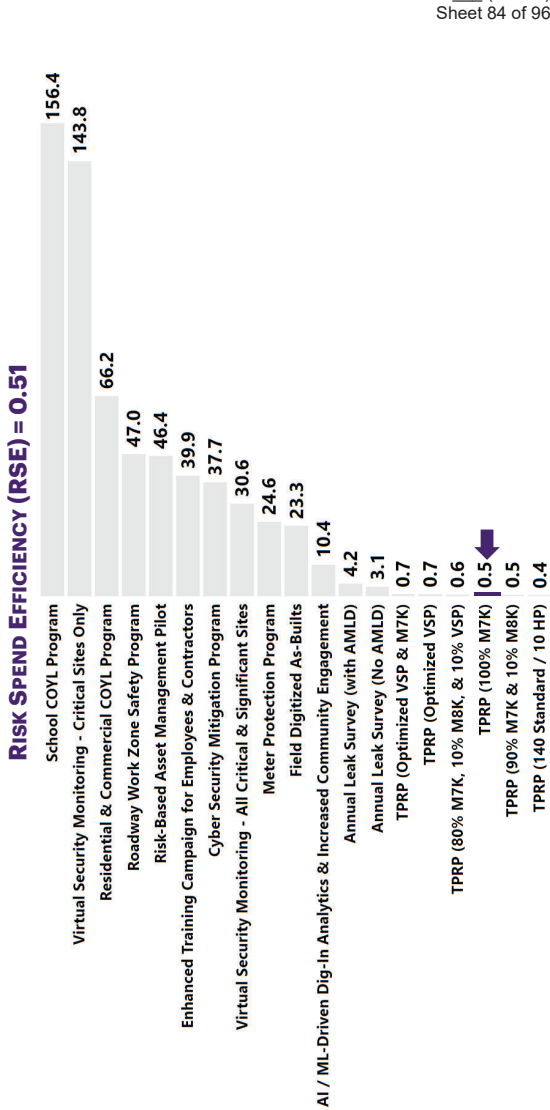
# TARGETED PIPE REPLACEMENT PROGRAM (100% M7K)

## Scoring Summary

RISK MITIGATED	
Distribution System Failure	
Collection of replacement initiatives including high risk pipe in the SCA service territory, specifically Driscopipe M7000	

INVESTMENT AMOUNT	
\$96.4M <small>(estimate across GRC cycle)</small>	At a cost of \$100 per foot, this investment amount could replace 182.5 miles of Driscopipe M7000.
BENEFITS LIFETIME	
50 Years	Based on nominal life expectancy of asset

FREQUENCY MITIGATION	
INHERENT (BEFORE)	RESIDUAL (AFTER)
1 incident every...	1 incident every...
27.1 Years	27.9 Years
When compared against a beginning of '26 avg. of 82.99 leaks per year, this program could achieve an annual non-excavation leak reduction 2.36 leaks per year by end of the '26 GRC cycle, which is based on multiplying the anticipated 182.5 miles of Driscopipe M7000 to be replaced by its corresponding average '18 - '22 leak rate.	



Note: Impact (safety, operational, financial) remain unchanged by mitigation



# TARGETED PIPE REPLACEMENT PROGRAM (100% M7K)

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Collection of replacement initiatives including high risk pipe in the SCA service territory, specifically Driscopipe M7000	\$96.4M Future Value	\$83.9M Net Present Value	100% CAPITAL
				0% O&M

Annual Cost Breakdown				
	2026	2027	2028	2029
• Driscopipe M7000 [CAPITAL]	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000
• Annual Total (SWG-CA)	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000



**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Targeted Pipe Replacement Program (100% M7K)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.99	80.63	<ul style="list-style-type: none"> <li>Accounts for '26 – '30 replacement totals of 182.5 miles of M7000. Multiplying miles replaced by its corresponding '18 – '22 material failure leak rate, it equates to an assumed annual leak reduction of 2.36 leaks/year by the end of the program. (82.99 – 2.36 = 80.63)</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	36.2%	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks★ resulting in ignition or explosion	0.3%	0.3%	<ul style="list-style-type: none"> <li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	41%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>
Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure		0.037	0.036	
Equivalent to an event occurring every 'n' years		27.1	27.9	



GREEN = Updated Input  
★ = SME Estimate



# TARGETED PIPE REPLACEMENT PROGRAM (90% M7K & 10% M8K)

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Collection of replacement initiatives including high risk pipe in the SCA service territory, specifically Driscopipe M7000 and Driscopipe M8000	\$96.4M Future Value	\$83.9M Net Present Value	100% CAPITAL
				0% O&M

Annual Cost Breakdown		2026	2027	2028	2029	2030
• Driscopipe M7000 (90% of portfolio) [CAPITAL]		\$17,345,000	\$17,345,000	\$17,345,000	\$17,345,000	\$17,345,000
• Driscopipe M8000 (10% of portfolio) [CAPITAL]		\$1,927,000	\$1,927,000	\$1,927,000	\$1,927,000	\$1,927,000
• Annual Total (SWG-CA)		\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000

**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Targeted Pipe Replacement Program (90% M7K & 10% M8K)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.99	80.77	<ul style="list-style-type: none"> <li>Accounts for '26 – '30 replacement a combined 182.5 miles replaced across M7000 and M8000. Multiplying miles replaced for each pipe type by its corresponding '18 – '22 material failure leak rates, it equates to an assumed annual leak reduction of 2.22 leaks/year by the end of the program. (82.99 – 2.22 = 80.77)</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	36.2%	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3%	0.3%	<ul style="list-style-type: none"> <li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	41%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>
Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure		0.037	0.036	
Equivalent to an event occurring every 'n' years		27.1	27.8	



GREEN = Updated Input  
★ = SME Estimate

# TARGETED PIPE REPLACEMENT PROGRAM (140 STANDARD / 10 HP)

## Scoring Summary

RISK MITIGATED		MITIGATION ACTIVITIES	
<b>Distribution System Failure</b>		Collection of replacement initiatives including high risk pipe in the SCA service territory (140 miles combined of Driscopipe M7000, Driscopipe M8000, & Pre-1961 Vintage Standard Steel, and 10 miles of Pre-1961 Vintage HP Steel)	
INVESTMENT AMOUNT		BENEFITS LIFETIME	
\$96.4M <small>(estimate across GRC cycle)</small>		Based on nominal life expectancy of asset	
Estimated replacement costs per foot of pipe are \$100 for standard and \$425 for high pressure (HP). This scenario projects SCA replacing a combined 30 miles per year (28 of standard and 2 HP). Across the 5-year period the total mileage replaced throughout the '26 GRC cycle would be 150 miles, 140 of standard pipe and 10 of HP pipe.		50 Years	
FREQUENCY MITIGATION		RISK SPEND EFFICIENCY (RSE) = 0.35	
INHERENT (BEFORE)	RESIDUAL (AFTER)	<div><div>School COYL Program</div><div>Virtual Security Monitoring - Critical Sites Only</div><div>Residential &amp; Commercial COYL Program</div><div>Roadway Work Zone Safety Program</div><div>Risk-Based Asset Management Pilot</div><div>Enhanced Training Campaign for Employees &amp; Contractors</div><div>Cyber Security Mitigation Program</div><div>Virtual Security Monitoring - All Critical &amp; Significant Sites</div><div>Meter Protection Program</div><div>Field Digitized As-Builts</div><div>AI / ML-Driven Dig-In Analytics &amp; Increased Community Engagement</div><div>Annual Leak Survey (with AMLD)</div><div>Annual Leak Survey (No AMLD)</div><div>TPRP (Optimized VSP &amp; M7K)</div><div>TPRP (Optimized VSP)</div><div>TPRP (80% M7K, 10% M8K, &amp; 10% VSP)</div><div>TPRP (100% M7K)</div><div>TPRP (90% M7K &amp; 10% M8K)</div><div>TPRP (140 Standard / 10 HP)</div></div> <div><div>156.4</div><div>143.8</div><div>66.2</div><div>47.0</div><div>46.4</div><div>39.9</div><div>37.7</div><div>30.6</div><div>24.6</div><div>23.3</div><div>10.4</div><div>4.2</div><div>3.1</div><div>0.7</div><div>0.7</div><div>0.6</div><div>0.5</div><div>0.5</div><div>0.4</div></div>	
1 incident every...	1 incident every...		
27.1 Years	27.6 Years		

Note: Impact (safety, operational, financial) remain unchanged by mitigation

# TARGETED PIPE REPLACEMENT PROGRAM (140 STANDARD / 10 HP)

## Cost Summary

RISK MITIGATED	MITIGATION ACTIVITIES	TOTAL INVESTMENT AMOUNT		
Distribution System Failure	Collection of replacement initiatives including high risk pipe in the SCA service territory (140 miles combined of Driscopipe M7000, Driscopipe M8000, & Pre-1961 Vintage Standard Steel, and 10 miles of Pre-1961 Vintage HP Steel)	\$96.4M Future Value	\$83.9M Net Present Value	100% CAPITAL
				0% O&M

Annual Cost Breakdown					
	2026	2027	2028	2029	2030
• Standard Pipe Replacement – Includes M7000, M8000, and Vintage Standard Steel (28 miles annual @ \$100 per ft.)	\$14,784,000	\$14,784,000	\$14,784,000	\$14,784,000	\$14,784,000
• HP Vintage Steel Pipe Replacement (2 miles annual @ \$425 per ft.)	\$4,488,000	\$4,488,000	\$4,488,000	\$4,488,000	\$4,488,000
• Annual Total (SWG-CA)	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000	\$19,272,000



**Shortcuts:**

- RISK SCORING RESULTS
- MITIGATION SCORING RESULTS

BACKGROUND RISK MITIGATION

# DIST. SYS. FAILURE Supporting Info: Residual Freq. Calculation

## Anticipated impact from: Targeted Pipe Replacement Program (140 Standard / 10 HP)

#	Parameter	INHERENT (BEFORE)	RESIDUAL (AFTER)	Rationale / Data Source
1	Leaks / Year (SWG-CA)	82.99	81.37	<ul style="list-style-type: none"> <li>Accounts for '26 – '30 replacement totals of 10 miles of Pre-1961 HP Steel, and 140 miles combined of Pre-1961 Standard Steel, M7000, and M8000. Multiplying miles replaced for each pipe type by its corresponding '18 – '22 material failure leak rates, it equates to an assumed annual leak reduction of 1.62 leaks/year by the end of the program. (82.99 – 1.62 = 81.37)</li> </ul>
2	% of Non-Excavation Leaks which are Grade 1	36.2%	36.2%	<ul style="list-style-type: none"> <li>% of non-excavation leaks which were Grade 1 (2018 – 2022) – Source: DIMP CA mains &amp; services leak worksheets</li> </ul>
3	% of Non-Excavation Grade 1 Leaks resulting in ignition or explosion	0.3%	0.3%	<ul style="list-style-type: none"> <li>Assumption that 3 per 1,000 Grade 1 non-excavation leaks will result in an ignition or explosion event</li> </ul>
4	% of Gas Explosion Incidents resulting in a fatality	41%	41%	<ul style="list-style-type: none"> <li>2010-2023 PHMSA Incidents: Of the 147 non-excavation distribution incidents since 2010 in which an explosion occurred, 61 (41%) resulted in some kind of safety consequences</li> </ul>
Calculated Fatal Explosion Incidents Per Year from Dist. Sys. Failure		0.037	0.036	
Equivalent to an event occurring every 'n' years		27.1	27.62	



GREEN = Updated Input  
★ = SME Estimate

# Conclusion



# Thank you!

**For questions, please contact:**

- **Brian Fletcher** – [brian.fletcher@accenture.com](mailto:brian.fletcher@accenture.com)



**SOUTHWEST GAS**

 **accenture**

# Appendix



# Pairwise Exercise Results

1

Select **criteria** to represent company values, accompanied by **metrics** with **baseline values**

Pairwise Criteria Inputs		
Criteria	Units	Baseline Values
Safety	Fatality	1
Operational	Gas Meters Interrupted	50,000
Financial	\$	30,000,000

2

Compare **criteria** in pairs to express their importance

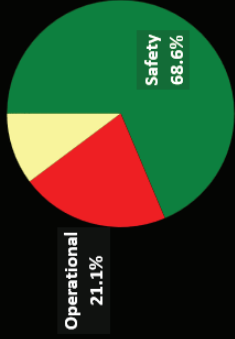
Choose Comparators from Dropdowns		
1 Fatality	is More Important Than	50,000 Gas Meters Interrupted
1 Fatality	is More Important Than	30,000,000 \$
50,000 Gas Meters Interrupted	is Marginally More Important Than	30,000,000 \$



Results reflect **relative importance** of criteria to express their **%-weightings** used in risk calculations. Dialogue with SMEs, refine and determine final %-weightings

Derived Relative Importance Weights			
	Safety	Operational	Financial
Weights from Pairwise $\circ$	69%	21%	10%
Weights from SME $\bullet$	65%	20%	15%

Pairwise Relative Importance Results



**Company Witness:**  
**Kevin M. Lang**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
KEVIN M. LANG

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

Table of Contents  
Prepared Direct Testimony  
of  
Kevin M. Lang

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Appendix A – Summary of Qualifications of Kevin M. Lang

Exhibit No.\_\_(KML-1)

Exhibit No.\_\_(KML-2)

Exhibit No.\_\_(KML-3)

Exhibit No.\_\_(KML-4)



BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Kevin M. Lang

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Kevin M. Lang. My business address is 8360 South Durango Drive,  
Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or the Company)  
in the Engineering Staff department. My title is Vice President of Engineering  
Staff.

**Q. 3 Please summarize your educational background and relevant business  
experience.**

A. 3 My educational background and relevant business experience are summarized  
in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously testified before California Public Utilities Commission  
(Commission), the Arizona Corporation Commission, and the Public Utilities  
Commission of Nevada (PUCN).

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I sponsor, from an operations perspective, the Company's proposal to continue  
its risk-informed program for the Targeted Pipe Replacement Program; the  
Meter Protection Program, and the School Customer-Owned Yard Line (COYL)  
Program. Additionally, I provide testimony to support the proposed

1 implementation of an Annual Leak Detection Program using Advanced Mobile  
2 Leak Detection (AMLD) equipment.

3 **Q. 6 Please summarize your prepared direct testimony.**

4 **A. 6** My prepared direct testimony consists of the following key issues:

- 5 • The continuation of the Targeted Pipe Replacement Program of select  
6 distribution steel and Driscopipe 7000 plastic pipes.
- 7 • The continuation of the Meter Protection Program that includes a suite of  
8 protection options for heavy snow load areas within the Company's Big Bear  
9 and Lake Tahoe areas.
- 10 • The continuation of a School COYL Replacement Program that targets risky  
11 and unmaintained COYLs in schools and the replacement of these customer-  
12 owned facilities with Company owned and maintained facilities.
- 13 • The implementation of an Annual Leak Survey Program utilizing conventional  
14 and Advanced Mobile Leak Detection (AMLD) equipment.

15 **II. RISK-INFORMED DECISION-MAKING PROCESS**

16 **Q. 7 What is the Risk-Informed Decision-making Process?**

17 **A. 7** As discussed more fully and supported in the Prepared Direct Testimony of  
18 Company witness Bradley C. Anderson, Southwest Gas, along with the other  
19 small and multi-jurisdictional utilities in California were directed to transition to a  
20 risk-informed decision-making process in their general rate case applications  
21 beginning in 2017.<sup>1</sup> Through this process, Southwest Gas identified and  
22 evaluated several risks and controls and mitigations to address the identified  
23 risks.

---

24  
25 <sup>1</sup> Decision (D.) 14-12-025, Ordering Paragraph 4, at pg. 55.

1 **Q. 8 Are the programs proposed in your prepared direct testimony a direct**  
2 **result of the risk-informed decision-making process?**

3 A. 8 Yes. Southwest Gas' proposals for continuation of the Targeted Pipe  
4 Replacement Program, the Meter Protection Program, and the School COYL  
5 Program were all the direct result of the Company's risk-informed decision-  
6 making process. Additionally, the Company has identified and is proposing one  
7 new program item in a systemwide, annual leak survey utilizing AMLD equipment  
8 in addition to conventional leak detection equipment. The Prepared Direct  
9 Testimony of Bradley C. Anderson provides specific details on the scoring and  
10 ranking of these identified programs.

11 **III. TARGETED PIPE REPLACEMENT PROGRAM**

12 **Q. 9 Please describe the Company's continuation of its Targeted Pipe**  
13 **Replacement Program.**

14 A. 9 Southwest Gas is proposing to continue its Targeted Pipe Replacement Program  
15 that focuses on two primary classifications of vintage pipelines:

- 16 • Pre-1961 vintage distribution steel pipelines
- 17 • Driscopipe 7000 distribution plastic pipelines

18 **Q. 10 Why is it important to proactively replace pipe before it leaks?**

19 A. 10 Although no immediate safety concern exists on vintage pipelines such as those  
20 the Company has identified for its Targeted Pipe Replacement Program,  
21 Southwest Gas realizes it has aging infrastructure. It is prudent to proactively  
22 replace aging infrastructure before it leaks, to avoid a safety concern. Safety  
23 and reliability are top priorities at Southwest Gas and the Company consistently  
24  
25

1 strives to be a leader in the natural gas industry by being a proactive and prudent  
2 operator.

3 **Q. 11 What is the Company proposing with regards to select distribution and**  
4 **steel pipe replacement?**

5 A. 11 Southwest Gas is proposing to accelerate the replacement of approximately 9  
6 miles per year of pre-1961 distribution pipeline. For the purposes of this  
7 proposal, distribution pipelines are all pipelines that are not classified as  
8 transmission under Part 192.13 and the current California General Order 112-F.

9 California has had some form of state pipeline safety code as early as  
10 1961.<sup>2</sup> In contrast, the federal pipeline safety code requirements were not  
11 formally established until 1970. Prior to 1961, there was no formal state pipeline  
12 safety code for pipeline construction practices, material selection, material and  
13 pipeline testing, cathodic protection requirement, recordkeeping requirements,  
14 and other key elements of modern pipeline construction requirements.

15 Older pipelines do not have all the safety features associated with modern  
16 pipelines such as improved coatings, enhancements to steel pipe quality and  
17 performance standards, more comprehensive welding procedures, and  
18 enhanced testing requirements. Prior to the promulgation of state and federal  
19 pipeline safety regulations, operators utilized industry consensus standards and  
20 other industry practices of the time to govern pipeline construction practices,  
21 material selection, and material and pipeline testing. These consensus  
22 standards were voluntary and not as comprehensive as the mandatory pipeline  
23 safety standards in place today.

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24 <sup>2</sup> Decision No. 61269 adopted California General Order 112 on December 28, 1960, with a July 1, 1961,  
25 effective date.

1 Steel pipe is prone to corrosion which can lead to leaks in a piping system.  
2 Corrosion can be mitigated through the adequate application of cathodic  
3 protection on steel pipe. Cathodic protection is achieved through the  
4 combination of a protective coating system and the application of an electric  
5 current in order to modify the electric potential of the metal surface to prevent  
6 corrosion. Federal and State pipeline safety rules mandated the cathodic  
7 protection of all steel pipe after 1970. The possible lack of cathodic protection  
8 on pre-1961 vintage steel pipe therefore presents a potential corrosion risk to  
9 the pipe. In addition, before the implementation of state and federal pipeline  
10 safety codes, pipeline installation records were not as complete and were not  
11 always retained for the same length of time as they are today.

12 The accelerated replacement of pre-1961 vintage steel pipe will address  
13 all of these factors by allowing Southwest Gas to bring the entirety its steel  
14 system up to modern construction and recordkeeping standards.

15 **Q. 12 Did the Company previously propose a Targeted Pipe Replacement**  
16 **Program?**

17 **A. 12** Yes. In D.21-03-052, the Commission approved Southwest Gas' proposed  
18 program to replace certain vintage steel and Driscopipe 7000 pipelines within its  
19 Southern California service territory.  
20  
21  
22  
23  
24  
25

1 **Q. 13 Is Southwest Gas' proposal in the instant docket a continuation of that**  
2 **previous scope of replacement for the Targeted Pipe Replacement**  
3 **Program?**

4 A. 13 No. In D.21-03-052, Southwest Gas was authorized to replace pre-1961 vintage  
5 steel distribution pipe, a small amount of vintage steel high pressure pipe, and  
6 Driscopipe 7000 pipe based upon an authorized amount of spend per year.

7 **Q. 14 What is Southwest Gas proposing within this Application for its Targeted**  
8 **Pipe Replacement Program?**

9 A. 14 The Company proposes to continue the replacement of Driscopipe 7000 as well  
10 as the replacement of pre-1961 vintage steel pipe that operates at 60 psig or  
11 lower pressures. While not part of Southwest Gas' currently proposed Targeted  
12 Pipe Replacement Program, Southwest Gas will continue to replace pre-1961  
13 high-pressure<sup>3</sup> steel pipe through other normal course of business work  
14 processes such as franchise pipe replacement, system reinforcements, and the  
15 Company's Distribution Integrity Management Program (DIMP) risk  
16 assessments.

17 **Q. 15 What is Driscopipe 7000 pipe?**

18 A. 15 Driscopipe is the brand name for Phillips Driscopipe, Inc. and its predecessor  
19 company Phillips Products Company. The brand name Driscopipe is still in use  
20 today. Driscopipe is a polyethylene (PE) plastic pipe type that has been installed  
21 in natural gas systems since the 1960s. Driscopipe model 7000 pipe was  
22 installed for use for distribution pressure mains and services, typically between  
23 one-half inch and four inches in diameter and was installed between 1974 and  
24

---

25 <sup>3</sup> The Company defines "high-pressure" as any pipeline that operates above 60 psig pressure.

1 1980. The Company has approximately 359 miles of 7000 pipe in its Southern  
2 California territory (Districts 11 (Victorville) and 12 (Barstow)) as of January 30th,  
3 2024.

4 **Q. 16 What is the Company proposing with regard to its Driscopipe 7000 pipe**  
5 **replacement?**

6 A. 16 Southwest Gas is proposing to proactively replace approximately 27 miles per  
7 year of 7000 pipe in its Southern California service territory. This plastic  
8 distribution pipe is at least 40 years old and is showing signs that it is no longer  
9 performing as expected. Southwest Gas replaced all known early vintage plastic  
10 pipe types (PVC, Aldyl-A, Aldyl-HD, and Tenite) in its California distribution  
11 system—7000 pipe is the next oldest plastic pipe type. The Company approach  
12 to proactively replacing aging infrastructure before it becomes a safety concern  
13 has yielded a distribution system with very low leak rates.

14 **Q. 17 Is Southwest Gas proposing to accelerate the replacement of pre-1961**  
15 **vintage steel and 7000 distribution plastic pipes because they are unsafe**  
16 **to operate?**

17 A. 17 No. The pre-1961 vintage steel and 7000 distribution plastic pipes in the  
18 Company's distribution system do not present an immediate safety concern.  
19 Southwest Gas maintains vigorous programs to ensure the distribution system  
20 is operated in a safe and reliable manner. Instead, the Company's proposal  
21 seeks to continue to proactively replace this aging infrastructure before it  
22 becomes unsafe, and to enhance the safety and reliability of the existing system  
23 through a systematic and measured program.

1 **Q 18 What does Southwest Gas do to address the unsafe pipe in its system?**

2 A. 18 Unsafe pipe, regardless of age or pipe type, is replaced immediately in  
3 accordance with the Company's Operations Manual. Southwest Gas'  
4 distribution integrity management programs work to identify those pipelines that  
5 may represent a safety concern and address those concerns through additional  
6 or accelerated actions, and preventative and mitigative measures. Furthermore,  
7 Southwest Gas' integrity management programs and Operations Manual are  
8 designed to meet or exceed current Federal and State pipeline safety  
9 requirements.

10 **Q. 19 Please describe the Company's DIMP.**

11 A. 19 Southwest Gas' DIMP involves a risk-based process to gather and evaluate  
12 information about the Company's distribution system and to prioritize and  
13 implement actions based upon that information to maintain the safety and  
14 integrity of those systems. Southwest Gas conducts an annual evaluation and  
15 assessment that assists in the determination of whether to schedule a particular  
16 pipe segment for replacement or whether to implement other risk control  
17 practices such as additional leak surveys.

18 **Q. 20 Does the proposed Targeted Pipe Replacement Program override the**  
19 **processes established through the Company's DIMP?**

20 A. 20 No, the Targeted Pipe Replacement Program would continue to complement  
21 these processes. Southwest Gas' DIMP will continue to identify and address  
22 potential safety concerns through normal operations. Southwest Gas' proposed  
23 Targeted Pipe Replacement Program will complement and build upon the  
24 success of the Company's DIMP by combining the risk-based approach of  
25



1 integrity management with a proactive approach to modernize the Company's  
2 infrastructure.

3 **Q. 21 Why is Southwest Gas proposing to continue the Targeted Pipe**  
4 **Replacement Program if no safety concern exists and the Company has a**  
5 **functional DIMP that addresses potential safety concerns in its system?**

6 A. 21 As mentioned previously, Southwest Gas has approximately 62 miles of pre-  
7 1961 steel pipe operating at 60 psig or lower pressure and approximately 359  
8 miles of 7000 pipe in its Southern California service territory. Given these  
9 inventory amounts, Southwest Gas recommends continuing working towards  
10 modernizing these facilities through a systematic and methodical approach that  
11 does not unduly burden Southwest Gas or its customers. In addition, the  
12 continuation of the Company's Targeted Pipe Replacement Program will serve  
13 to modernize Southwest Gas' distribution pipe facilities to current industry safety  
14 standards. Further, this modernization program will also provide enhanced  
15 safety and reliability of Southwest Gas' distribution systems through enhanced  
16 record keeping and documentation regarding pipeline construction practices,  
17 material selection, material, and pipeline testing, as well as improved pipe quality  
18 and performance standards of newer facilities.

19 **Q. 22 Why is Southwest Gas not proposing a similar Targeted Pipe Replacement**  
20 **Program for its Northern California service territories?**

21 A. 22 As discussed in D.21-03-052, the Company is focusing its Targeted Pipe  
22 Replacement Program in Southern California where it has the largest  
23 percentage of these two vintage pipe types. In addition, the Southern California  
24 service territories are located in semi-arid desert areas. While Southwest Gas  
25 anticipates that it will eventually have to target replacement of 7000 plastic pipe

1 in its Northern California and South Lake Tahoe service territories, the Company  
2 continues to experience a higher leakage rate in its desert regions.

3 **Q. 23 What is the breakdown of the Targeted Pipe Replacement Program costs**  
4 **by rate jurisdiction?**

5 A. 23 Exhibit No.\_\_(KML-1) provides a breakdown of the estimated pipe replacement  
6 mileage and incremental costs for Southwest Gas' Targeted Pipe Replacement  
7 Program for the Southern California rate jurisdiction. The Company is not  
8 proposing any work under the Targeted Pipe Replacement Program for its  
9 Northern California or Needles service territories.

10 **IV. METER PROTECTION PROGRAM**

11 **Q. 24 Please describe the Company's continuation of its Meter Protection**  
12 **Program.**

13 A. 24 Due to Southwest Gas having service territories containing heavy snow load  
14 areas, the Company identified the need to continue its comprehensive and  
15 proactive program to protect Southwest Gas meter sets from the threat of snow  
16 and ice loading damage. Originally, Southwest Gas proposed the program due  
17 to the occurrence of 52 incidents and facilities damages caused by the snow  
18 and ice loading on Company meter sets during the winter season of 2018/2019.  
19 During the winter season of 2023/2024, Southwest Gas experienced 195  
20 incidents due to unusually high snow fall rates. These past and recent incidents  
21 highlight the need for the continued protection of existing Company facilities in  
22 heavy snow load areas.

23 Southwest Gas requires customers to implement extra precautions to  
24 ensure that gas piping, meters, and outdoor appliances remain safe in heavy  
25 snow load areas. This includes the requirement for customers to install a meter

1 snow shelter (meter shed) above the gas meter to prevent snow and ice  
2 accumulation. Southwest Gas currently requires all new customer meters, and  
3 any customer who requires their existing meter or service line location to be  
4 relocated, to install a meter shed. The Company provides meter shed designs  
5 on the Southwest Gas website for customer reference.

6 Southwest Gas' continuation of the Meter Protection Program would  
7 continue to include a suite of safety options that are aimed at enhancing the  
8 protection of existing meters in heavy snow load areas that currently do not have  
9 an adequate form of meter protection against snow load. These options include  
10 the continued retrofitting of meter sheds for current customers without such  
11 protection; the continued evaluation and installation of an Excess Flow Valve  
12 (EFV) on certain service lines; and the continued upgrading of the meter encoder  
13 receiver transmitter (ERT) device to allow for daily meter usage monitoring  
14 following a heavy snowfall event. This suite of protection options will provide  
15 both a proactive and reactive level of protection against damage from snow and  
16 ice loading.

17 **Q. 25 Please describe the Company's heavy snow load areas.**

18 **A. 25** Southwest Gas considers its California service territories located in Big Bear  
19 Lake, North Lake Tahoe, South Lake Tahoe and Truckee to contain heavy snow  
20 load areas. These areas commonly receive over five (5) feet of snowfall or more  
21 annually. For example, the United States Climate Data website  
22 ([www.usclimatedata.com](http://www.usclimatedata.com)) reports average annual snowfall totals based upon  
23 data collected from 1981 through 2019. The average annual snowfall reported  
24 for the City of Big Bear Lake is approximately 67 inches; the North Lake Tahoe  
25 area including Tahoe City is approximately 184 inches; the Town of Truckee is

approximately 97 inches; and the City of South Lake Tahoe is approximately 408 inches.

**Q. 26 What is a meter shed?**

A. 26 A meter shed is a structurally engineered shelter that is installed above the natural gas meter that protects the meter from snow and ice loading damage. Starting in approximately 2009, Southwest Gas began requiring all new customers and those customers which required a meter or service relocation to install meter shed. If a customer's meter is damaged by snow and ice loading, the customer is required to install a meter shed before service is restored to the home or business.

**Q. 27 Has Southwest Gas installed meter sheds for any of its California customers previously?**

A. 27 Yes. While meter sheds are required to be installed and maintained by the customer for all new services, the Commission authorized Southwest Gas to install meter sheds in D.14-03-021 as part of the California Mobile Home Park Utility Upgrade Program (MHP Program)<sup>4</sup> and again in D.21-03-052, Southwest Gas' Test Year 2021 general rate case.

**Q. 28 Is Southwest Gas proposing the installation of meter sheds for all of its customers in heavy snow load areas?**

A. 28 No. Southwest Gas' proposed continuation of the Meter Protection Program would focus on meter shed installations on those existing unprotected customer

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<sup>4</sup> The MHP Program is a voluntary program offered to eligible master-metered sub-metered MHPs or manufactured housing communities to convert their sub-metered spaces and common-use services from master-metered sub-metered gas distribution to direct Company gas distribution service subject to the requires and limitations set forth in the Company's tariff Rule No. 23 – Mobile Home Park Utility Upgrade Program. The Commission authorized the MHP Program for an additional 10 years in D.20-04-004.

1 meters where the meter is located on the eave side of the house. The eaves are  
2 the edges of the roof which overhang the face of a wall and generally project  
3 beyond the side of a building or home. The eave side of the home is generally  
4 where the highest risk of snow and ice damage occurs to a meter set assembly  
5 as it falls off the roof.

6 **Q. 29 Is the Company continuing to educate and make its customers aware of**  
7 **the potential damages from snow and ice loading on its meter sets?**

8 A. 29 Yes. Southwest Gas provides bi-annual notifications to its customers in heavy  
9 snow load areas, which inform of the potential risk of damage by snow and ice  
10 loads for gas piping, meter, and outdoor appliances. Southwest Gas also makes  
11 this same information available online and through local newspapers and other  
12 media types such as radio-based public awareness messaging. A copy of the  
13 Company's current Snow Season Safety brochure is provided as Exhibit  
14 No.\_\_(KML-2).

15 **Q. 30 What is an EFV?**

16 A. 30 An EFV, or Excess Flow Valve, is a device that automatically closes and restricts  
17 the flow of natural gas if an underground service pipe is broken, completely cut,  
18 or torn apart. Such damage usually results from some type of excavation or  
19 digging activity. An EFV may also restrict the flow if the gas meter is damaged,  
20 which could result from a vehicle impact or from a large snow or ice load.

21 **Q. 31 How will the installation of an EFV serve to protect a meter from snow and**  
22 **ice damage?**

23 A. 31 An EFV can serve as a second source of defense in the event that a meter is  
24 damaged from snow or ice loading where, for example, Southwest Gas'  
25 aboveground piping leading up to the meter is completely severed resulting in a

1 release of gas large enough to trigger the EFV. An EFV works by detecting large  
2 releases of natural gas that exceed the normal expected flow conditions for the  
3 Company's service piping and triggers a ball or plug to stop off/restrict flow  
4 through the piping. The EFV is typically installed as close to the Company's gas  
5 main piping as possible, thereby providing maximum protection to the  
6 downstream service line.

7 **Q. 32 Does Southwest Gas currently install EFVs in its system?**

8 A. 32 Yes, Southwest Gas currently installs EFVs on all new service lines meeting  
9 certain sizing parameters,<sup>5</sup> fully replaced service lines, and anytime the  
10 Company exposes the main-to-service connection for maintenance. The  
11 installation of an EFV on these types of situations is mandated by Federal  
12 regulation. Southwest Gas has installed EFVs in its distribution system over the  
13 past decade as Federal laws changed to expand their requirement in specific  
14 instances.

15 Southwest Gas' proposed Meter Protection Program would target those  
16 vintage service lines in its heavy snow load areas that were installed when EFVs  
17 were not required. Southwest Gas plans to further target those service lines  
18 where the homes may be unoccupied during the winter months. These homes  
19 may only be occupied as vacation homes during the summer months and would  
20 therefore likely not have an occupant available during the winter to properly clear  
21 ice and snow from around the meter set as described in Exhibit No.\_\_(KML-2),  
22  
23

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24 <sup>5</sup> In situations such as commercial installation or extremely large residential installations where the natural  
25 gas service load demand is larger than the rated capacity of the Company's currently available EFVs,  
Southwest Gas will install a service-line shut-off valve which requires manual intervention to stop off flow.

1 the Company's instructions and public awareness messaging to customers in  
2 heavy snow load areas.

3 **Q. 33 What is enhanced metering or ERT?**

4 A. 33 Enhanced metering employs the latest electronic meter reading technologies  
5 which allow the Company to obtain near-real time hourly usage data from a  
6 customer's gas meter. Southwest Gas has utilized electronic meter reading  
7 technologies since the late 1990's in parts of its service territories that are  
8 difficult to read manually. In the 2006-2008 timeframe, Southwest Gas embarked  
9 on a project to install electronic meter reading devices, or ERTs, on every gas  
10 meter.

11 The early versions of these ERT devices only collected composite usage  
12 data and would relay it to a hand-held device for meter reading and billing  
13 purposes. The latest technology in ERTs capture hourly data and are capable  
14 of data logging in up to 1-minute increments. The ability to remotely capture  
15 hourly or more frequent usage data in heavy snow load areas following an  
16 extreme snow fall event would provide Southwest Gas with the ability to target  
17 certain neighborhoods and evaluate the customer usage data. A targeted data  
18 analysis would look for unusual increases in natural gas usage through the  
19 meter or other anomalies that could be indicative of a damage to the Company's  
20 meter set assembly or the customer-owned piping downstream of the  
21 Company's meter.

22 While, at this time, Southwest Gas is not proposing to implement a full  
23 Advanced Metering Infrastructure (AMI) system where it can remotely access  
24 customer usage data in near-real time. Southwest Gas is proposing to utilize  
25 ERT devices compatible with this technology to allow the Company to employ

1 more frequent meter reads during heavy snow load events. Southwest Gas can  
2 then use this more frequent data to run analytics to look for potential leaks or  
3 damaged meter set assemblies.

4 **Q. 34 Please describe the Company's proposed enhanced metering under the**  
5 **Meter Protection Program.**

6 A. 34 Southwest Gas is currently installing the most up-to-date technology of ERT  
7 devices for all new meter set installations and any time a meter is removed from  
8 the field and replaced. The Company's proposal, as part of its Meter Protection  
9 Program, would identify those meters in heavy snow load areas that do not have  
10 the most current type of ERT device installed and target those for replacement.  
11 This meter reading technology upgrade would work in concert with the  
12 application of a meter shed, and an EFV, to provide maximum protection from  
13 the threat of snow and ice loading.

14 **Q. 35 How will the continuation of the three proposed safety options under the**  
15 **Meter Protection Program work in concert with each other?**

16 A. 35 The installation of a meter shed serves to proactively prevent snow and ice  
17 loading from damaging Southwest Gas facilities resulting in the unexpected  
18 release of natural gas in close proximity to the structure. The installation of an  
19 EFV coupled with an ERT would serve as reactive measures to identify or limit  
20 the effect of a natural gas release should the Company's meter set assembly or  
21 customer-owned piping be damaged from excessive snow and ice loading. In  
22 some parts of the Lake Tahoe region for example, local building design codes  
23 currently require structures such as roofs to withstand a snow loading force of  
24 up to 300 pounds per square inch. These local building codes have evolved over  
25 the years and are much more stringent today than they were decades ago.



Southwest Gas' proposed Meter Protection Program would identify those meters in heavy snow load areas that are most vulnerable to damage from snow and ice loading and apply a combination of safety options to lessen the likelihood of damage.

**Q. 36 What is the breakdown of the Meter Protection Program costs by rate jurisdiction?**

A. 36 Exhibit No.\_\_(KML-1) provides a breakdown of the estimated incremental costs for Southwest Gas' Meter Protection Program by rate jurisdiction.

**V. SCHOOL CUSTOMER-OWNED YARD LINE (COYL) PROGRAM**

**Q. 37 What is a COYL?**

A. 37 A COYL is the primary customer gas piping that begins from the service point of delivery at the outlet of Southwest Gas' meter located at the property line or public right-of-way, and extends underground from the meter to the house, building, or gas utilization equipment where gas is consumed. By definition, a COYL is pipe downstream from the Company's meter, and is not owned by Southwest Gas. The customer is solely responsible for inspecting and maintaining a COYL. Exhibit No.\_\_(KML-3) provides a schematic of a typical COYL. For the purpose of the School COYL Program, a COYL does not include other secondary COYLs that may branch off the primary COYL or that may exist further downstream on the customer's houseline pipe facilities.

**Q. 38 What is Southwest Gas' responsibility for COYLs?**

A. 38 Pursuant to the Company's Tariff Rule Nos. 16 and 19, Southwest Gas has no obligation to inspect or maintain facilities beyond the point of delivery, including COYLs which are owned, operated and maintained by the customer. However,

Southwest Gas is required by Federal regulation (49 C.F.R. § 192.16) to notify a customer at least once in writing of the following information:

- Southwest Gas does not maintain the customer's buried piping;
- If the customer's piping is not maintained, it may be subject to the potential hazards of corrosion and leakage;
- Buried gas piping should be:
  - Periodically inspected for leaks;
  - Periodically inspected for corrosion if the piping is metallic; and
  - Repaired if any unsafe condition is discovered.
- When excavating near buried gas piping, the piping should be located in advance, and the excavation done by hand; and
- Provide resources for locating, inspecting and repairing customer's buried piping.

Southwest Gas accomplishes this notification requirement for new customers through a brochure. In addition, Southwest Gas reminds customers about COYLs through information provided on the back of their monthly bills (or through Southwest Gas' website links for those customers receiving electronic bills).

**Q. 39 Please summarize the timeline for Southwest Gas' School COYL Program proposal.**

A. 39 Southwest Gas will continue its outreach to school COYL owners. Upon Commission reapproval of the COYL Program, Southwest Gas proposes to continue to prioritize school COYLs by contacting each school COYL owner and verifying interest in a school COYL Program.

1 **Q. 40 Please describe the School COYL program.**

2 A. 40 With the consent of the customer, all known school COYLs will be replaced over  
3 an approximate eight-year time period assuming that 100% of the customers  
4 choose to participate in the Program. If a school COYL is found to be leaking,  
5 the customer will be offered an opportunity to have the school COYL replaced  
6 with Southwest Gas-owned facilities and meter(s) relocated adjacent to the  
7 school structure(s). In essence, Southwest Gas is proposing a long-term plan  
8 for enhancing the safety and integrity of school COYLs by abandoning them and  
9 installing Company-owned and maintained facilities up to the structure thereby  
10 eliminating any customer-buried piping from the meter to the structure.

11 **Q. 41 What is the breakdown of replacement costs by rate jurisdiction?**

12 A. 41 Exhibit No.\_\_(KML-1) provides a breakdown of the estimated number of COYLs  
13 and the range of incremental replacement costs for school COYL categories by  
14 rate jurisdiction.

15 **VI. ANNUAL LEAK SURVEY PROGRAM**

16 **Q. 42 What frequency does the Company perform its leak detection survey of its**  
17 **California natural gas assets today?**

18 A. 42 Southwest Gas currently leak surveys its California natural gas assets at a  
19 frequency of at least once every three years except in situations where the  
20 Federal and State pipeline safety regulations require a more frequent leak  
21 detection survey such as business districts, transmission facilities, and in  
22 situations where the Company's DIMP or its Transmission Integrity Management  
23 Program (TRIMP) requirement more frequent leak detection surveys.  
24  
25

1 **Q. 43 Does the Company perform systemwide leak detection surveys on an**  
2 **annual basis anywhere else within its three-state service territories?**

3 A. 43 Yes. In 2021, the PUCN adopted a first of its kind regulation making Nevada  
4 the first state in the nation to require annual leak surveys of all natural gas and  
5 liquid propane gas distribution pipeline systems.<sup>6</sup> Consistent with the PUCN's  
6 new requirement, Southwest Gas commenced a Commission-approved annual  
7 leak detection survey of all natural gas assets within the Company's Nevada  
8 service territory on January 1, 2023.

9 **Q. 44 Why does the Company propose to perform its leak detection surveys on**  
10 **an annual basis?**

11 A. 44 While natural gas systems are designed not to leak, leakage can occur due to  
12 integrity management concerns, aging infrastructure, excavation damages, and  
13 other leak causes. The Federal and State pipeline safety code requires an  
14 annual leak survey in areas defined as a business district and a complete leak  
15 survey of the distribution system once every five calendar years not to exceed  
16 63 months. Nearly a decade ago, Southwest Gas voluntarily shifted this  
17 frequency to once every three calendar years to enhance data collection into its  
18 integrity management programs, optimize contractor resource utilizations, and  
19 minimize methane emissions.

20 Recently, starting in January 2023, Southwest Gas started an annual leak  
21 survey of all of its Nevada piping resulting from a change in the Nevada State  
22 pipeline safety regulations. As witnessed in the annual leak detection survey in  
23 Nevada, incremental leaks are discovered and repaired sooner than they

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24 <sup>6</sup> Docket No. 19-09011; see also the PUCN 2023 Biennial Report at page 29.  
25 [https://www.leg.state.nv.us/Division/Research/Documents/RTTL\\_NRS703.180\\_2023.pdf](https://www.leg.state.nv.us/Division/Research/Documents/RTTL_NRS703.180_2023.pdf)

1 otherwise would have been. Through the first year of the annual leak survey  
2 program in Nevada, a 61% increase in underground incremental leaks were  
3 found in the areas that would not have been leak surveyed again until 2024 and  
4 2025. Through the first two quarters of the 2024 annual leak detection survey, a  
5 39% increase in underground incremental leaks were found.

6 This demonstrates that an annual leak detection survey should drive down  
7 the overall number of leaks across the system which improves safety.  
8 Additionally, the reduction of overall leakage has a secondary benefit of reducing  
9 greenhouse gas (GHG) emissions from the distribution system, consistent with  
10 the Company's Natural Gas Leakage Abatement Program as required under  
11 R.15-01-008.

12 **Q. 45 What did the Company learn from its experience in its Nevada service**  
13 **territory regarding the annual leak detection survey?**

14 **A. 45** Southwest Gas recognized that with proper resource planning and support from  
15 its regulatory Commission, an annual leak survey will find more leaks, and,  
16 therefore make the Company's distribution system safer through the reduction  
17 of overall system risk while also lowering overall GHG emissions from Southwest  
18 Gas' natural gas system.

19 **Q. 46 What is the Company proposing with regards to an Annual Leak Survey**  
20 **Program in California?**

21 **A. 46** Southwest Gas currently utilizes contractor leak survey companies to complete  
22 its required leak surveys. Consistent with this approach, the increased footage  
23 resulting from the annual leak surveys would also be completed by the  
24 contractors. Southwest Gas is proposing to invest in new equipment and  
25 personnel to establish and facilitate the Annual Leak Survey Program. The

1 Company anticipates two personnel will be needed in its Southern California  
2 Division and one will be needed in its Northern California territory to assist in  
3 the repair of the anticipated increase in incremental leaks discovered by moving  
4 to an annual leak detection survey. The investment in new equipment is needed  
5 to complete the work with a total net present value of \$9.5 million over the five-  
6 year period with 42% being capital and 58% in O&M as shown in Exhibit  
7 No.\_\_(KML-4).

8 **Q. 47 Is the Company proposing to utilize AMLD leak detection technologies in**  
9 **its proposal to perform an annual leak survey?**

10 A. 47 Safety is paramount at Southwest Gas. The Company has a long history  
11 incorporating new and innovative technologies to further the tenants of safety,  
12 quality, and excellence throughout the Company's operations. Southwest Gas  
13 routinely engages with industry peers through organizations such as the  
14 American Gas Association (AGA) and the Western Energy Institute (WEI). A key  
15 aspect of these ongoing engagements includes the sharing and benchmarking  
16 of best practices throughout the industry including other natural gas operators  
17 and industry research and development consortiums.

18 Through these interactions, the Company identified several industry peers  
19 that leverage the AMLD technology to improve leak detection efficiency and to  
20 assist in the quantification of methane emissions from natural gas facilities when  
21 leaks occur. CenterPoint Energy, Consumers Energy, DTE, National Grid, ONE  
22 Gas, PG&E, Atmos Energy, and Southern Company are among industry peers  
23 currently using AMLD equipment.

24 Additionally, in a collaborative effort to develop advanced technologies for  
25 the natural gas industry, U.S. utilities are combining interests, expertise, and

resources into focused R&D projects through Operations Technology Development company (OTD) and NYSEARCH. Both OTD and NYSEARCH are research consortiums that Southwest Gas participates in. AMLD technologies are amongst some of the ongoing research needs, and member organizations are seeing significant benefits from adoption.

The benefits of the AMLD include enhanced leak detection capabilities and methane detection sensitivities down to 1 part per billion (ppb), mobile leak detection at higher speeds than conventional equipment, back-end data analytics, methane plume analysis, and methane emissions quantification. The latter aspect allows Southwest Gas to further its primary objective of maintaining and operating a safe system while also eliminating hazardous leaks and minimizing releases of natural gas from its facilities, a requirement under the Section 114 of the Pipelines and Enhancing Safety Act of 2020 (PIPES Act of 2020).

**Q. 48 Are there any legislative or regulatory drivers the Company considered prior to purchasing the AMLD equipment?**

**A. 48** Yes. Congress placed explicit legislative focus on the elimination of leaks and minimization of natural gas releases with the enactment of a self-executing Federal mandate under Section 114 of the PIPES Act of 2020.<sup>7</sup> Section 114 requires operators, including Southwest Gas, to update inspection and maintenance plans required under 49 U.S.C. 60108(a) to address eliminating hazardous leaks and minimizing releases of natural gas. Subsequently, the Pipeline and Hazardous Materials Safety Administration (PHMSA) published an

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<sup>7</sup> Pub. L 116-260, Division "R" – PIPES Act of 2020 signed into law on December 27, 2020.

1 Advisory Bulletin ADB-2021-01 to operators of natural gas facilities advising  
2 them of this self-executing federal mandate. The Advisory Bulletin also reminded  
3 operators of the requirement under 49 U.S.C. 60108(a)(2) to continue updating  
4 these plans to meet the requirements of any future regulations related to leak  
5 detection and repair that are promulgated under 49 U.S.C. 60102(q).

6 PHMSA released the Gas Pipeline Leak Detection and Repair Notice of  
7 Proposed Rulemaking (NPRM)<sup>8</sup> on May 18, 2023, which includes draft  
8 provisions for operators to conduct engineering tests and analyses in the  
9 development of an Advanced Leak Detection Program (ALDP) and  
10 accompanying performance standards. PHMSA proposes, among other  
11 regulatory enhancements and new programs in the NPRM, a minimum  
12 equipment sensitivity requirement of 5 parts per million (ppm) through the  
13 development of a new §192.763 ALDP section of the Federal pipeline safety  
14 code.

15 **Q. 49 How does the proposed annual leak survey utilizing AMLD lower overall**  
16 **distribution system risk?**

17 **A. 49** The implementation of an annual leak detection survey utilizing AMLD in addition  
18 to conventional leak detection survey equipment is expected to have a similar  
19 result to what Southwest Gas experienced in its Nevada service territory: finding  
20 and repairing leaks more quickly than what would have been identified with the  
21 Company's current leak survey frequency.

22  
23  
24  
25 <sup>8</sup> Docket No. PHMSA-2021-0039, RIN 2137-AF51.



1 **Q. 50 What other benefits does the Company's risk-informed proposal have**  
2 **beyond pipeline safety benefits?**

3 A. 50 The Company's proposal to continue its Meter Protection Program, its modified  
4 Targeted Pipe Replacement Program, and its newly proposed Annual Leak  
5 Survey Program all provide a secondary benefit of lowering overall GHG  
6 emissions from the Company's distribution system. Additionally, in the case of  
7 the continuation of the Company's School COYL Program, reduction of GHG  
8 emissions from downstream customer piping. While not the primary reasoning  
9 for proposing these efforts, all four programs allow for the Company to lower risk  
10 to its customers and communities while simultaneously lowering overall system  
11 GHG emissions. This also aligns with R.15-01-008, prompted by Senate Bill  
12 1371, and the effort to reduce natural gas leakage from Commission regulated  
13 natural gas pipelines and facilities within the State.

14 **Q. 51 Does this conclude your prepared direct testimony?**

15 A. 51 Yes.

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## **SUMMARY OF QUALIFICATIONS KEVIN M. LANG**

Kevin M. Lang is the Vice President of Engineering Services for Southwest Gas Corporation (Southwest Gas). He leads technical and engineering support to five operating divisions and Great Basin Gas Transmission Company for pipeline safety code compliance; right-of-way and land rights acquisition and maintenance, material specifications and approval; proper energy measurement; pipeline cathodic protection; technical support of the SCADA system; project design review; hydraulic modeling and project management support; the distribution and transmission integrity management programs, laboratory services, the Graphical Information System (GIS) program management, and the training and qualification of technical services and corrosion control personnel.

Mr. Lang joined Southwest Gas in 2003 as an engineer in Victorville, CA. Mr. Lang oversaw the design of new and replacement transmission and distribution natural gas facilities in progressive technical and leadership positions. He was promoted to Director of Gas Operation Support Staff in 2011, Director of Engineering Services in 2012, and Vice President of Engineering Staff in 2024.

He holds a Bachelor of Science degree in mining engineering from Virginia Tech and a master's degree in business administration from the University of Arizona Global Campus. He is a registered Professional Engineering in the state of Arizona and Nevada with a proficiency in Civil Engineering. Mr. Lang currently serves on the American Gas Association's Operations Safety Regulatory Action Committee.

California Customer Owned Yard Line (COYL) Program

	Southern California (Count)	Northern California (Count)	South Lake Tahoe (Count)	California Total (Count)
School	83	9	10	102
Total COYLs - California	83	9	10	102

	Southern California (Estimated Cost)	Northern California (Estimated Cost)	South Lake Tahoe (Estimated Cost)	California Total (Estimated Cost)
5-Year Total COYL w/20% contingency	\$ 21,450,000	\$ 3,666,000	\$ 4,134,000	\$ 29,250,000
Estimated annual COYL	\$ 4,290,000	\$ 733,200	\$ 826,800	\$ 5,850,000

## California Meter Protection Program

	Southern California (Count)	Northern California (Count)	South Lake Tahoe (Count)	California Total (Count)
Meter Shed	\$ 7,500,000	\$ 5,400,000	\$ 9,600,000	\$ 22,500,000
EFV	\$ 6,250,000	\$ 4,500,000	\$ 8,000,000	\$ 18,750,000
ERTs	\$ 900,000	\$ 648,000	\$ 1,152,000	\$ 2,700,000
<b>Total Meter Protection - California</b>	<b>\$ 14,650,000</b>	<b>\$ 10,548,000</b>	<b>\$ 18,752,000</b>	<b>\$ 43,950,000</b>

Note: Estimated costs include a 20% contingency

Targeted Pipeline Replacement Program  
(Southern California Rate Jurisdiction Only)

	Mains	Services	SCA Total
M7000	\$ 58,766,400	\$ 25,185,600	\$ 83,952,000
Distribution Steel	\$ 22,176,000	\$ 9,504,000	\$ 31,680,000
Total Estimated Pipe Replacement Cost	\$ 80,942,400	\$ 34,689,600	\$ 115,632,000

Note: Estimated costs include a 20% contingency

# SNOW SEASON SAFETY



**SOUTHWEST GAS**

Heavy snow and ice falling from roofs can damage natural gas meters, regulators, and associated natural gas piping. Special care must be taken when clearing roofs to prevent impact. Also, ice and snow accumulation, whether natural or manmade, can damage gas meters and outdoor appliances and create a hazardous leak.

## Here are tips to help protect against potential damage:

- Install a shelter above your natural gas meter to prevent snow and ice accumulation. For more information on how to build a snow shelter or for a contractor referral, please visit Southwest Gas at [www.swgas.com/safety](http://www.swgas.com/safety) or call **1-800-654-2765**.
- Use a broom, instead of a shovel where possible, to clear snow or ice off natural gas meters and outdoor appliances, including regulators, associated piping, and propane appliances.
- When shoveling or plowing, don't pile snow on gas meters or outdoor appliances.
- Keep all outside gutters free of leaves and debris, including those above or near the natural gas meter and outdoor appliances.
- Natural gas appliances require proper exhaust and ventilation. It's important to know the location of air supply and exhaust ducts, and keep them free of snow, ice, leaves, or other debris. Keeping vents clear can prevent operational problems for appliances and the accumulation of carbon monoxide in buildings.
- Make sure your residence has functioning carbon monoxide alarms as required by Health and Safety Code §17926.

■ Meter with snow shelter



■ Meter without snow shelter



Anyone who notices a natural gas appliance not functioning properly; a hissing noise coming from the ground or an above-ground pipeline; and/or the smell of rotten eggs, even if it's slight or momentary, should leave the area immediately and then call **911** and **Southwest Gas at 1-800-867-9091** from a safe location.

Southwest Gas wants to remind you that it's important to maintain and protect natural gas meters and appliances because failure to do so can result in damages and injuries, and possibly the discontinuance of natural gas service.

**Safety is always a  
priority at Southwest Gas.**



**SOUTHWEST GAS**

Exhibit No. (KML-2)  
Sheet of 2

# SEGURIDAD

## PARA LA TEMPORADA DE NIEVE

La nieve y el hielo pesados que caen de los techos pueden dañar los medidores, los reguladores y la tubería de gas natural relacionada. Se debe tener cuidado especial cuando se limpian los techos para evitar un impacto. También, la acumulación de nieve y hielo, ya sea natural o artificial, puede dañar los medidores de gas y los aparatos exteriores, y así crear una fuga peligrosa.

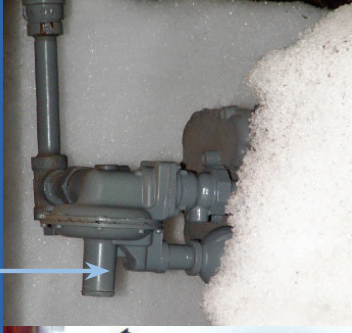
### He aquí consejos para ayudar a protegerlos de un posible daño:

- Instale una protección sobre su medidor de gas natural para evitar la acumulación de nieve y hielo. Para mayor información sobre cómo construir una protección contra nieve o para obtener referencias sobre un contratista, visite Southwest Gas en [www.swgas.com/safety](http://www.swgas.com/safety) o llame al **1-800-654-2765**.
- Utilice una escoba, en lugar de una pala cuando sea posible, para limpiar de nieve y hielo los medidores y aparatos exteriores, incluso los reguladores, la tubería relacionada y los dispositivos a gas propano.
- Cuando pallee o se abra camino, no acumule la nieve en los medidores o aparatos exteriores.
- Mantenga todos los desagües exteriores libres de hojas y basura, incluso aquellos sobre o cerca del medidor de gas natural y de los aparatos exteriores.
- Los aparatos de gas natural requieren de una salida y ventilación adecuadas. Es importante que conozca la ubicación de sus ductos de suministro y salida de aire y que los mantenga libres de nieve, hielo, hojas u otros desechos. Mantener los conductos libres puede evitar problemas operativos de los aparatos y la acumulación de monóxido de carbono en los edificios.
- Asegúrese de que su residencia cuente con alarmas de monóxido de carbono en buen funcionamiento como lo pide el Código de Salud y Seguridad §17926.

Medidor con protección para nieve



Medidor sin protección para nieve



Cualquier persona que detecte un aparato de gas natural que no funcione correctamente, un ruido como silbido que proviene de la tierra o una línea expuesta, u olor a huevos podridos, aunque sea ligero o momentáneo, debe abandonar el área de inmediato y llamar al **911** y a **Southwest Gas** al **1-800-867-9091** desde una ubicación segura.

Southwest Gas desea recordarle que es importante dar mantenimiento y proteger los medidores y aparatos de gas natural porque el no hacerlo puede provocar daños y lesiones, y tal vez el corte del servicio de gas natural.

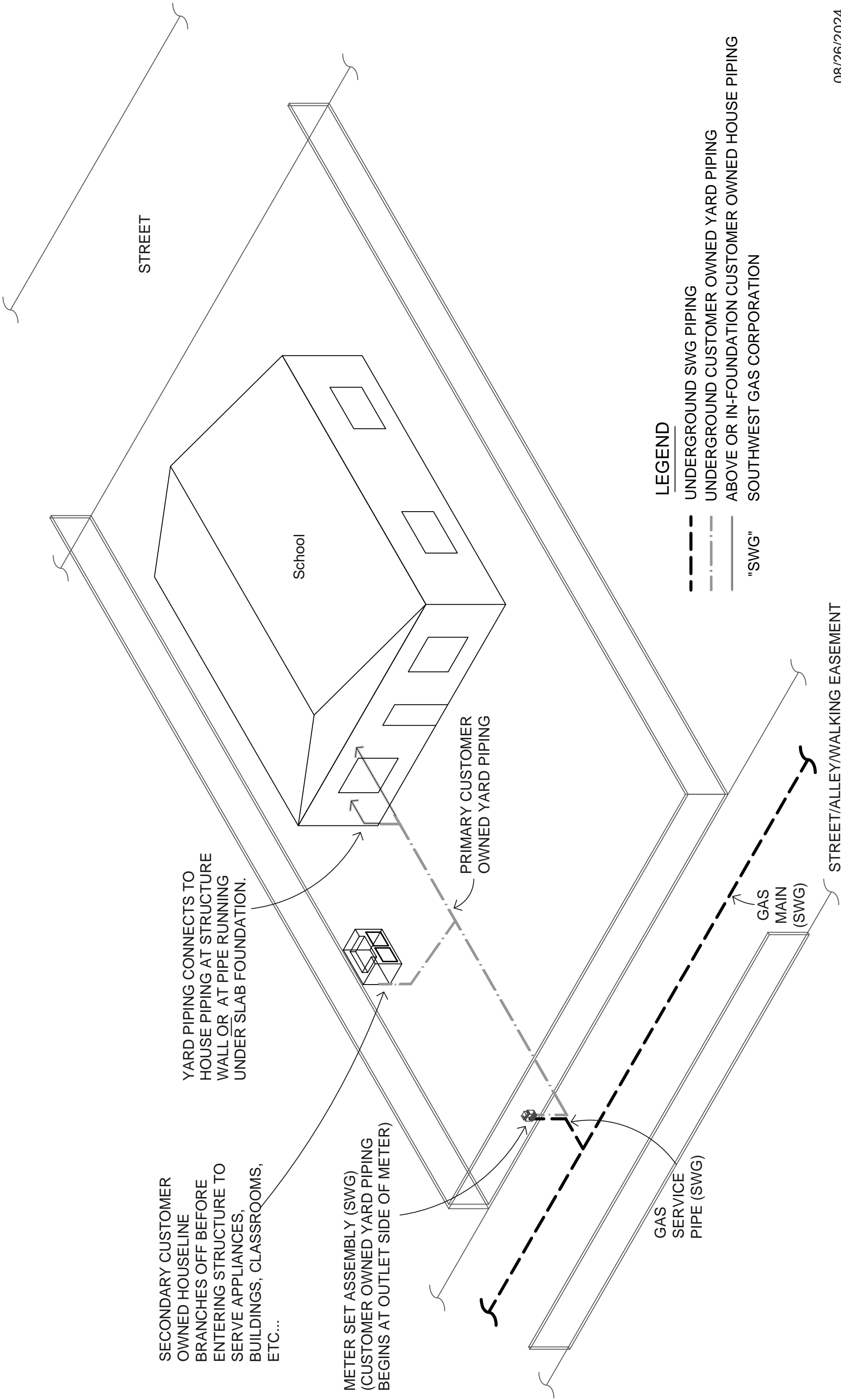
**La seguridad siempre es una prioridad en Southwest Gas.**



**SOUTHWEST GAS**

Exhibit No. (KML-2)  
Sheet 1 of 2

# SCHOOL CUSTOMER OWNED YARD INSTALLATION (TYPICAL)





Annual Leak Survey Program  
Implementation Cost Worksheet

	NNV	SCA	Total
Current Leak Survey Annual cost (3 Years)	\$ 285,000	\$ 700,000	\$ 985,000
Proposed Leak Survey Annual cost (1 year)	\$ 510,755	\$ 1,217,995	\$ 1,728,750
Delta	\$ 225,755	\$ 517,995	\$ 743,750
Total one-time Capital Cost	\$ 1,190,355	\$ 2,709,645	\$ 3,900,000
2026 Total Delta	\$ 1,416,110	\$ 3,227,640	\$ 4,643,750
2027 and Beyond Total Delta	\$ 225,755	\$ 517,995	\$ 743,750

Note: Proposed Annual Survey does not include contingency

**Company Witness:**  
**Byron C. Williams**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
BYRON C. WILLIAMS

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

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Prepared Direct Testimony  
of  
Byron C. Williams

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Appendix A – Summary of Qualifications of Byron C. Williams

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Byron C. Williams

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Byron C. Williams. My business address is 8360 S. Durango Drive,  
Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in  
the Tax Department. My title is Director/Tax.

**Q. 3 Please summarize your educational background and relevant business  
experience.**

A. 3 My educational background and relevant business experience are summarized  
in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously testified before the Arizona Corporation Commission and  
the Public Utilities Commission of Nevada. I have also previously provided  
written testimony to the California Public Utilities Commission and the Federal  
Energy Regulatory Commission.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I sponsor all areas of Southwest Gas' federal and state income tax and other  
state and local taxes, including schedules and supporting workpapers found in

Chapters 15 and 16 of Southwest Gas' general rate case filing, with the exception of those related to payroll taxes.

**Q. 6 Please summarize your prepared direct testimony.**

A. 6 My prepared direct testimony consists of the following key issues:

- An overview of the tax information and related schedules in this application.
- Southwest Gas' calculation and amortization of its Excess Accumulated Deferred Income Taxes (EADIT).
- The Company's proposed methodology for implementing the new guidance associated with Tax Repairs.
- A description of taxes, other than income taxes, that are included in this Application.

## **II. OVERVIEW OF TAX INFORMATION AND RELATED SCHEDULES**

**Q. 7 Please discuss how the tax information is presented in this Application.**

A. 7 The tax information is organized into schedules for the Southern California, Northern California and South Lake Tahoe rate jurisdictions. For each rate jurisdiction, the narrative summary at the beginning of Chapters 15 and 16 provides a general description and additional details regarding the schedules that I am sponsoring.

**Q. 8 Please summarize the schedules provided in Chapter 16.**

A. 8 Chapter 16 (Sheets 1 and 2) provides a summary of significant tax accounting methods including (as applicable) use of full normalization accounting, contributions and advances, and the methods of projecting property taxes. Chapter 16 also provides the calculation of net federal and California income taxes on operations, as well as taxes other than income taxes. In addition,

Chapter 16 provides the computations of the deferred income taxes balances projected for the end of the test period and shown elsewhere in the filing as an adjustment to rate base, as well as the amortization of EADIT.

**Q. 9 Please describe the adjustments made to federal and state income taxes.**

A. 9 The calculation of and adjustments to federal and California income taxes on operations is shown on Sheet 7 of Chapter 16. Southwest Gas used the statutory 21 percent federal income and 8.84 percent California corporate franchise tax rates.

**Q. 10 Please discuss the calculation of federal and California deferred income tax liabilities at the end of the test year.**

A. 10 Chapter 16 provides the calculation of deferred federal and state income tax balances. The calculation is performed by adding the deferred tax adjustments resulting from the projection of Schedule M differences to the December 31, 2023 deferred income tax balances in the general ledger. Chapter 16 also shows the calculation of deferred income taxes and provides the calculation and allocation of System Allocable taxes to the applicable rate jurisdiction.

**III. EXCESS ACCUMULATED DEFERRED INCOME TAXES**

**Q. 11 What is EADIT?**

A. 11 As part of the Tax Cuts and Jobs Act (TCJA), the corporate federal income tax rate was reduced from 35 percent to 21 percent, effective January 1, 2018. EADIT is the portion of the deferred tax liability that existed at the end of 2017 (calculated as the difference that resulted from a change from the 35 percent federal income tax rate) that will never be paid to the federal government because the tax rate was reduced to 21 percent. At the end of 2017, the income tax deferred liability accounts were revalued assuming a 21 percent federal tax

1 rate, which continues to be in place. The EADIT was reclassified from the  
2 deferred income tax liability account to a regulatory liability account, to be  
3 refunded to customers.

4 **Q. 12 What are protected and unprotected EADIT?**

5 A. 12 Protected EADIT is the portion of the total EADIT that is associated with the  
6 cumulative book/tax differences of depreciable property (plant-related).  
7 Southwest Gas treats plant-related EADIT as protected, and therefore subject  
8 to the Internal Revenue Service (IRS) normalization rules and related penalties  
9 in the event of their violation. Unprotected EADIT is total EADIT less protected  
10 EADIT and is not subject to the IRS normalization rules and violation penalties.

11 **Q. 13 How will Southwest Gas' EADIT be returned to customers?**

12 A. 13 Southwest Gas proposes to continue to adjust the revenue requirement by the  
13 maximum amount of protected EADIT amortization allowed using the Average  
14 Rate Assumption Method (ARAM) as defined in the Internal Revenue Code  
15 (IRC) and associated Treasury Regulations. In addition, the Company continues  
16 to propose an annual adjustment to reflect the actual annual ARAM amounts  
17 once finalized.<sup>1</sup> Southwest Gas will also have fully amortized the unprotected  
18 EADIT by Test Year 2026, based on the five-year amortization period (as agreed  
19 upon in the Company's last California general rate case). These adjustments  
20 are addressed in the Prepared Direct Testimony of Company witness Randi L.  
21 Cunningham.

---

24 <sup>1</sup> Southwest Gas will continue to include adjustments for EADIT in its Annual Attrition Adjustments Advice  
25 Letters.



1 **Q. 14 What is the ARAM?**

2 A. 14 Under federal income tax law provisions, the ARAM is the methodology used to  
3 calculate the maximum amount of protected EADIT returned to customers  
4 without triggering penalties for a normalization violation. Please refer to the  
5 Prepared Direct Testimony of Company witness Randi L. Cunningham for  
6 details regarding the amortization of EADIT included in Southwest Gas' cost of  
7 service.

8 **Q. 15 How does the ARAM calculate the amortization of EADIT?**

9 A. 15 The ARAM calculation consists of two parts: (1) the entity calculates the ratio of  
10 aggregate deferred taxes for the property to the aggregate timing differences for  
11 the property; and (2) the resulting percentage ratio calculated is multiplied by the  
12 amount of timing differences turning around during the year.

13 **Q. 16 Why must Southwest Gas return EADIT to customers over time, rather than**  
14 **immediately?**

15 A. 16 The IRC, as amended by the TCJA, penalizes the return of protected EADIT to  
16 customers more rapidly, or to a greater extent, than the amount computed using  
17 the ARAM. A refund exceeding ARAM limitations is recognized as a  
18 normalization violation according to the IRC and Treasury Regulations. The  
19 estimated turnaround required by ARAM for the Company's protected EADIT is  
20 approximately 40 years (i.e., the book life of the underlying property).

21 **Q. 17 What are the penalties for a normalization violation if the EADIT is returned**  
22 **to customers too quickly?**

23 A. 17 The penalties for a normalization violation are severe and include the following:  
24 (1) a current tax penalty equal to the amount by which the entity returned the  
25 EADIT to customers more rapidly than permitted under ARAM; and (2) the entity

will no longer be able to claim accelerated depreciation for income tax purposes. These penalties would increase cash tax payments, potentially leading to increased borrowing costs and future customer rate increases.

**Q. 18 What are some of the benefits of continuing to utilize Southwest Gas' treatment of its EADIT?**

A. 18 Southwest Gas' methodology to continue its treatment ensures that all eligible EADIT is returned to customers. It also ensures that the amortization of the EADIT for financial statement purposes matches the period in which the EADIT is returned to customers. The Company reduces the EADIT regulatory liability recorded in its financial statements as the EADIT is returned to customers. The approach and use of the ARAM methodology also mitigates potential normalization violations as defined by the IRC and associated Treasury Regulations.

**Q. 19 Has the Commission adopted the use of ARAM for the amortization of EADIT in the past with respect to Southwest Gas?**

A. 19 Yes. In Decision (D.)21-03-052, the Commission adopted the use of ARAM for the amortization of EADIT with respect to Southwest Gas.

#### **IV. TAX REPAIRS REVENUE PROCEDURE**

**Q. 20 Has there been any new guidance associated with Tax Repairs?**

A. 20 Yes. In April 2023, the IRS released Revenue Procedure 2023-15 (Rev. Proc. 2023-15), related to gas industry tax repairs. Rev. Proc. 2023-15 is effective for taxable years ending after May 1, 2023, and provides a safe harbor method of accounting that taxpayers may use to determine whether expenditures to repair, maintain, replace, or improve natural gas transmission or distribution property

1 must be treated as capitalized, or deducted in the period incurred, for tax  
2 purposes.

3 **Q. 21 Is Southwest Gas analyzing the impact of the new Rev. Proc. 2023-15?**

4 A. 21 Yes. Southwest Gas is currently analyzing this revenue procedure to determine  
5 the potential impact and is assessing whether to elect the optional tax  
6 accounting method and the associated IRC Section 481(a) adjustment. It should  
7 be noted that Rev. Proc. 2023-15 is an optional tax accounting method change  
8 and provides a safe harbor to electing entities. Southwest Gas is currently in  
9 the process of implementing technology functionality necessary for calculating  
10 the estimated impact on their respective repair deductions under the new  
11 method.

12 **Q. 22 Does Southwest Gas anticipate adopting Rev. Proc. 2023-15?**

13 A. 22 Southwest Gas only plans to adopt the new natural gas industry safe harbor  
14 method if it results in higher tax repairs deductions benefitting customers.

15 **Q. 23 When would Southwest Gas anticipate adopting Rev. Proc. 2023-15 should  
16 it benefit customers?**

17 A. 23 It is anticipated that if Southwest Gas adopts this new natural gas safe harbor  
18 method, it would likely be in association with the 2024 federal income tax return  
19 (which is expected to be filed in October 2025). Also, if the Company decides  
20 to adopt the new method of accounting, it would also likely disclose that decision  
21 in a quarterly 10-Q or an annual 10-K filing with the Securities and Exchange  
22 Commission (SEC), which may occur before the 2024 federal income tax return  
23 is filed. However, as previously noted, Southwest Gas does not yet know the  
24 impact of such election.

1 **Q. 24 How does Southwest Gas propose to treat Rev. Proc. 2023-15 for the**  
2 **instant rate case?**

3 A. 24 The natural gas safe harbor in Rev. Proc. 2023-15, if elected, will likely be  
4 implemented before the Test Year 2026 rates become effective. Therefore,  
5 Southwest Gas proposes incorporating the impact of its tax position, inclusive of  
6 Rev. Proc. 2023-15, and the associated customer benefits in this rate case,  
7 instead of waiting until the Company's next general rate case cycle, likely Test  
8 Year 2031. This proposal provides timely assessment of the impacts overall and  
9 any ratepayer relief associated with this issue.

10 Should Southwest Gas elect the natural gas safe harbor, the Company will  
11 submit a Tier 2 advice letter within 30 days following the earliest of the following  
12 initial disclosures to inform the Commission of its election:

- 13 1. Quarterly 10-Q filing with the SEC;
- 14 2. Annual 10-K filing with the SEC; or
- 15 3. The filing of the federal income tax return in which the election is made.

16 Additionally, Southwest Gas will submit supplemental prepared direct  
17 testimony in this proceeding that will discuss the impacts of the safe harbor  
18 election.

19 **Q. 25 Should Southwest Gas adopt the natural gas safe harbor, how would that**  
20 **impact the current Tax Memorandum Account?**

21 A. 25 The Tax Memorandum Account (TMA) was established in accordance with D.17-  
22 06-006. As stated in Southwest Gas' tariff, the purpose of the TMA is to "track  
23 any revenue difference resulting from differences between the Company's  
24 authorized income tax expenses and its actually incurred income tax expenses,  
25

1 including repair deductions and bonus depreciation.” Southwest Gas believes  
2 the natural gas safe harbor falls within the provisions of the TMA.

3 However, because the Company proposes incorporating the natural gas  
4 safe harbor impact (if elected) in this rate case, all revenue differences resulting  
5 from the new tax repairs will be reflected in Test Year 2026 authorized rates  
6 contemplated in this Application. As a result, no TMA tracking or entry would be  
7 required for the impact of Rev. Proc. 2023-15. However, if Southwest Gas  
8 adopts Rev. Proc. 2023-15, but does not incorporate any impacts of the natural  
9 gas safe harbor in this Application, the Company would then track the applicable  
10 differences in the TMA.

11 **V. OTHER TAXES**

12 **Q. 26 Please discuss the taxes other than income taxes included in this**  
13 **Application.**

14 A. 26 Sheets 3 through 6 of Chapter 16 provide a summary and supporting  
15 calculations of taxes other than income taxes, including California property tax  
16 specifically related to jurisdiction plant and payroll taxes. Payroll taxes are  
17 sponsored by Company witness Randi L. Cunningham. Local franchise taxes  
18 imposed by various counties or cities are included in Chapter 15.

19 **Q. 27 Does this conclude your prepared direct testimony?**

20 A. 27 Yes.

## SUMMARY OF QUALIFICATIONS

BYRON C. WILLIAMS

I am a graduate of Brigham Young University having received a Bachelor of Sciences in Accounting in 2001. In 2003, I earned a Master's in Business Taxation from the University of Southern California.

In 2002, I joined the tax department of PricewaterhouseCoopers LLP in Los Angeles. In 2010, I joined the Las Vegas office, and was promoted to Director in 2011. In 2013, I joined Southwest Gas Corporation as Director/Tax. I am responsible for all phases of the Company's taxes, including preparation of all federal, state, and local tax returns and tax provisions, researching tax matters and preparation of tax-related testimony and exhibits for rate proceedings, including rate cases.

I have been licensed as a Certified Public Accountant by the State of California since 2007. In 2011, I also became licensed as a Certified Public Accountant by the State of Nevada. I am also a member of the American Institute of Public Accountants, as well as the Nevada Society of CPAs.

**Company Witness:**  
**Justin L. Forsberg**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
JUSTIN S. FORSBERG

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024



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Prepared Direct Testimony  
of  
Justin S. Forsberg

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Appendix A – Summary of Qualifications of Justin S. Forsberg

Exhibit No.\_\_(JSF-1)

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
Justin S. Forsberg

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Justin S. Forsberg. My business address is 8360 S. Durango Drive,  
Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in  
the Corporate Finance department. My title is Vice President of Investor Relations  
and Treasurer.

**Q. 3 Please summarize your educational background and relevant business  
experience.**

A. 3 My educational background and relevant business experience are summarized in  
Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 No.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 I sponsor Southwest Gas' overall requested rates of return (RORs), also referred  
to as cost of capital, which are displayed in Chapter 24 of the rate case filing, for  
the Company's three California rate jurisdictions: Southern California; Northern  
California; and South Lake Tahoe. Specifically, my prepared direct testimony  
supports:

- the development of the requested capital structure and the embedded cost of long-term debt used for determining the appropriate cost of capital;
- the importance of the proposed overall RORs on Southwest Gas' credit ratings and financial profile; and
- the continued use of the Automatic Trigger Mechanism (ATM), used to adjust the Company's overall RORs between general rate cases.

Southwest Gas' requested cost of common equity and cost of debt used to determine the overall RORs is provided in the Prepared Direct Testimony of Company witness Dylan W. D'Ascendis.

**Q. 6 Please summarize your prepared direct testimony.**

**A. 6** My prepared direct testimony consists of the following key issues:

- The development of the overall requested RORs for the Company's three rate jurisdictions, based on a 2026 test year. Southwest Gas is requesting overall rates of return of 7.74 percent and 7.85 percent, for its Southern California rate jurisdiction and for both the Northern California and South Lake Tahoe rate jurisdictions, respectively.
- A review of Southwest Gas' financial profile, and the need for Southwest Gas to offer a competitive rate of return to continue to attract capital. I also discuss how Southwest Gas' overall RORs are necessary to support and sustain the Company's financial profile and credit ratings.
- Southwest Gas' requested target capital structure comprised of 50.00 percent common equity and 50.00 percent long-term debt.
- The development of Southwest Gas' embedded cost of long-term debt. For the 2026 test year, the projected embedded cost of debt for the

1 Company's Southern California rate jurisdiction is 4.14 percent and for  
2 both the Northern California and South Lake Tahoe rate jurisdictions, the  
3 projected embedded cost of debt is 4.34 percent. The slightly lower  
4 embedded cost of debt for the Southern California rate jurisdiction is due  
5 to the inclusion of the jurisdiction-specific Big Bear Industrial Development  
6 Revenue Bonds (IDRBs).

- 7 • Southwest Gas' request to continue the ATM, as authorized in Decision  
8 D.14-06-028, and continued in D.21-03-052, for adjustments to the  
9 Company's authorized cost of capital between general rate cases given  
10 preset changes in the level of utility bond yields.

11 **Q. 7 Are you sponsoring any schedules and exhibits in support of your prepared**  
12 **direct testimony?**

13 **A. 7** Yes. I am sponsoring a supporting financial exhibit, Exhibit Nos.\_\_(JSF-1), which  
14 is attached, and the schedules set forth in Chapter 24A. The exhibit and schedules  
15 were prepared by me or under my supervision.

16 **II. SOUTHWEST GAS' REQUESTED OVERALL RATES OF RETURN**

17 **Q. 8 Are the overall RORs necessary for Southwest Gas to have an opportunity**  
18 **to earn a fair and reasonable return on its California distribution properties?**

19 **A. 8** Yes. As supported by the prepared direct testimony of Company witness, Dylan  
20 W. D'Ascendis, Southwest Gas' proposed overall requested RORs for the  
21 Company's Southern California rate jurisdiction and for both the Northern  
22 California and South Lake Tahoe rate jurisdictions, are 7.74 percent and 7.85  
23 percent, respectively. These overall requested RORs are reasonable and properly  
24 reflect the Company's level of business, financial, and regulatory risks.  
25

1 **Q. 9 Why are the overall requested RORs appropriate and necessary for**  
2 **Southwest Gas?**

3 A. 9 These overall requested RORs are necessary to maintain Southwest Gas'  
4 financial integrity, allow the Company to attract new capital, and provide  
5 Southwest Gas' equity holders an opportunity to earn a fair and reasonable return  
6 on their investment.

7 The Company has, since the late 1950s, filed rate cases as a "diversified"  
8 utility. The multi-jurisdictional rate case filings are based on the fact that Southwest  
9 Gas, as a natural gas utility, serves three states with several different ratemaking  
10 jurisdictions. Southwest Gas requests only gas distribution utility required RORs  
11 in all jurisdictional filings within each state. The capital costs requested in this filing  
12 are utility-only costs. Southwest Gas' practices assure that the costs of utility  
13 operations attributable to each of its jurisdictions are properly insulated from the  
14 impact of any non-utility activities.

15 In summary, Southwest Gas' requested overall RORs in this proceeding  
16 are fair to both customers and shareholders and properly reflect the risks and  
17 returns appropriate for its gas distribution properties.

18 **III. SOUTHWEST GAS' FINANCIAL PROFILE**

19 **A. Credit Ratings**

20 **Q. 10 What are the Company's current long-term unsecured debt credit ratings?**

21 A. 10 As discussed in the prepared direct testimony of Dylan W. D'Ascendis, currently,  
22 Southwest Gas' long-term unsecured debt credit ratings are "Baa1" from  
23 Moody's, "BBB" from S&P, and "A-" from Fitch, Inc. (Fitch).  
24  
25

1 **Q. 11 Please summarize the importance of Southwest Gas' credit rating.**

2 A. 11 The importance of Southwest Gas' credit rating is due to the capital-intensive  
3 nature of the natural gas distribution business. Southwest Gas needs to make  
4 continuing and substantial investments to provide reliable and safe service to  
5 customers and to support economic growth. On a total company basis,  
6 Southwest Gas anticipates capital expenditures over the three-year period  
7 ending December 31, 2026, to be approximately \$2.4 billion.

8 **Q. 12 How do Southwest Gas' credit ratings compare to the credit ratings of the**  
9 **proxy group of companies that were used to estimate the cost of common**  
10 **equity?**

11 A. 12 The proxy group consisting of six natural gas local distribution companies used in  
12 the Prepared Direct Testimony of Company witness Dylan W. D'Ascendis have an  
13 average Moody's rating of A2 and an average S&P rating of A-. Relative to  
14 Southwest Gas, the proxy group has an average rating from Moody's that is two  
15 notches higher (A2 versus Baa1). Compared to the Company's S&P rating, the  
16 proxy group has an average rating that is two notches higher (A- versus BBB).<sup>1</sup>

17 **Q. 13 Is the regulatory environment important in the determination of a credit**  
18 **rating for Southwest Gas?**

19 A. 13 Yes. For a public utility, credit rating agencies regard regulation as a significant  
20 factor in determining financial performance, as regulation defines the environment  
21 in which the utility operates. The importance of regulation in the ratings process  
22 for utilities is further evidenced by Moody's Investor Services (Moody's) assigning  
23 a total 50% weighting to the following two key factors: (1) regulatory framework;  
24

25 <sup>1</sup> Exhibit No.\_\_(JSF-1).

1 and (2) the ability to recover costs and earn returns.<sup>2</sup> Moody's indicated the  
2 following regarding how the regulatory environments could impact ratings  
3 specifically on Southwest Gas:

4 Factors that Could Lead to an Upgrade

5 A rating upgrade could be considered if there are significant  
6 improvements in its regulatory environments that meaningfully  
reduce regulatory lag and if key credit metrics increase...

7 Factors that Could Lead to a Downgrade

8 A rating downgrade could be considered if there is a decline in  
9 the supportiveness of Southwest Gas' regulatory  
environments...<sup>3</sup>

10 In a similar context, Fitch Ratings, Inc. (Fitch) designates the "Regulatory  
11 Environment" as being at the top level of its "Relative Importance" matrix  
12 assigning a "Higher Importance" designation compared to "Average Importance"  
13 or "Lower Importance".<sup>4</sup>

14 **Q. 14 Do the rating agencies regularly assess and compare regulatory**  
15 **environments by jurisdiction?**

16 **A. 14** Yes. For example, S&P recently provided its assessment of the credit supportive  
17 nature on a state-by-state basis. Using a five-tiered scale with "Credit supportive"  
18 being the lowest ranking and "Most credit supportive" being the highest ranking.<sup>5</sup>

23 

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<sup>2</sup> Moody's Investor Services, "Credit Opinion – Southwest Gas Corporation", December 5, 2023.

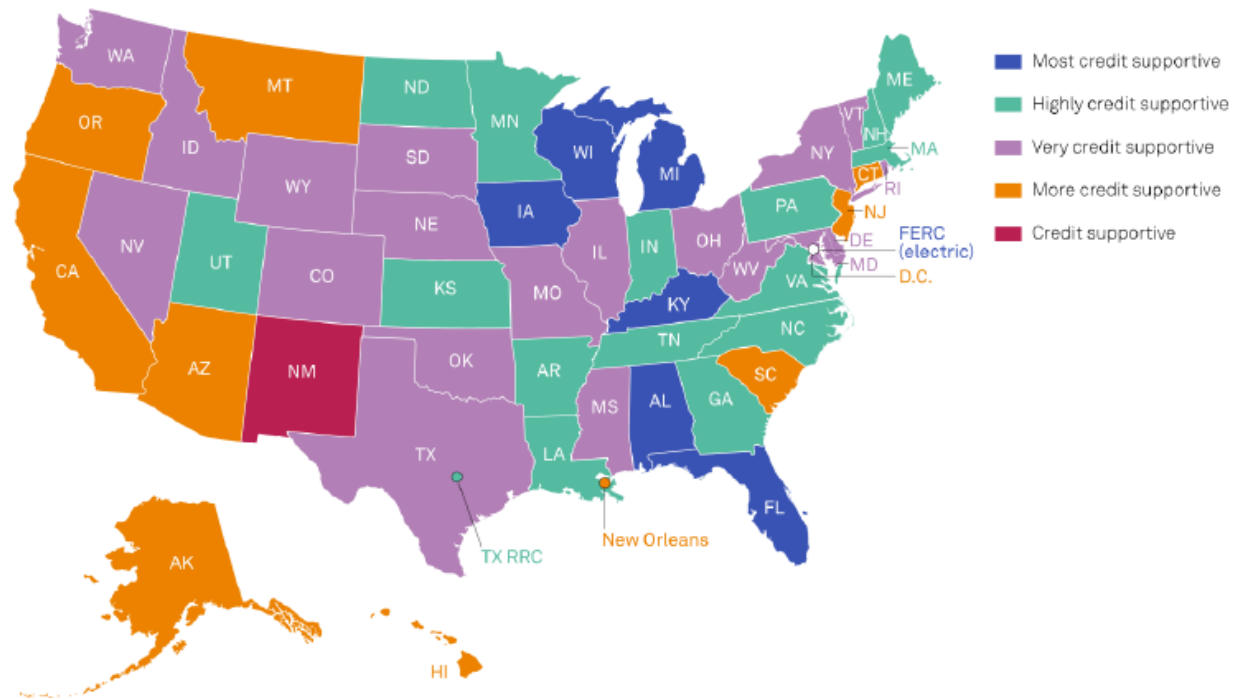
24 <sup>3</sup> *Id.*

<sup>4</sup> Fitch Ratings, "Southwest Gas Corporation", September 6, 2023

25 <sup>5</sup> S&P Global Ratings, "Industry Credit Outlook 2024 – North American Regulated Utilities", January 9, 2024

## Regulatory assessment by state

As of November 2023

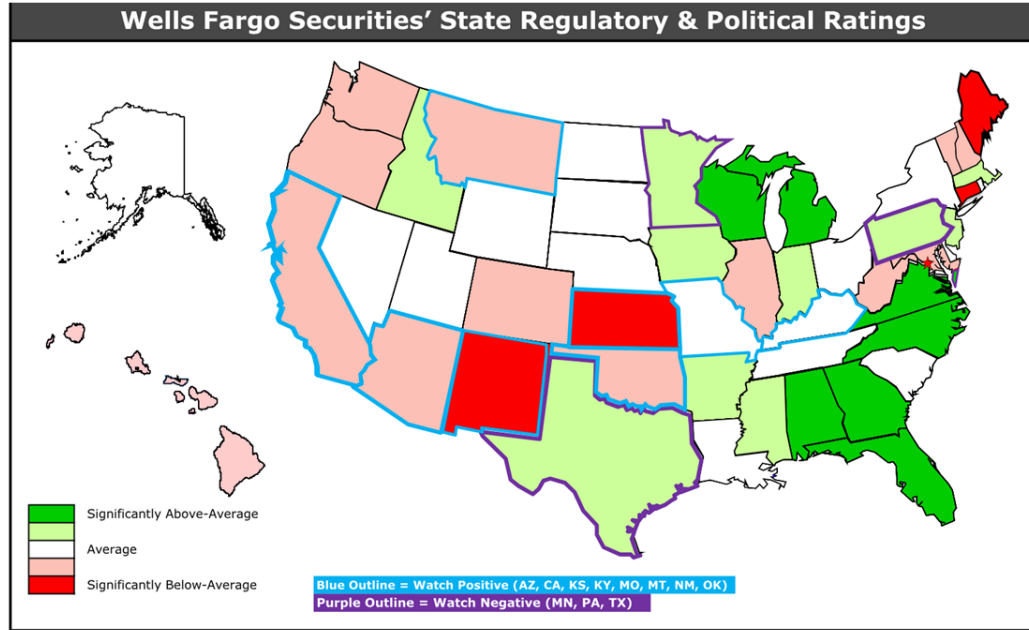


Source: S&P Global Ratings.

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In addition, both equity and fixed income investors view the relative supportive nature of each state among their considerations when making investment decisions. An example from Wells Fargo published in early 2024 can be found in the following “heat map” analysis:





Note: Our assessment is based on the constructiveness and consistency of regulatory outcomes (primarily for electric utilities) along with political risk.  
 Source: Wells Fargo Securities, LLC Estimates

**Q. 15 What is Southwest Gas' current credit rating outlook?**

A. 15 The current credit rating outlook for Southwest Gas provided by S&P is "positive" while the ratings outlooks from Moody's and Fitch are both "stable". A credit rating outlook is an assessment of the direction of the credit rating over the intermediate to longer term.

**Q. 16 What is Southwest Gas' target credit rating?**

A. 16 Southwest Gas' short and long-run goals are to continue to maintain investment grade credit ratings and to further strengthen its credit profile in the view of all the ratings agencies. Southwest Gas believes that this strategy provides the Company with a greater amount of financial flexibility. Southwest Gas would be able to attract capital at reasonable prices during both normal and turbulent market conditions.

1 **Q. 17 Has Southwest Gas' parent company, Southwest Gas Holdings, Inc. (SWX),**  
2 **Inc., contributed capital to Southwest Gas in the form of equity in order to**  
3 **support and maintain the Company's strong investment grade credit**  
4 **ratings?**

5 **A. 17** Yes. Southwest Gas is committed to maintaining an appropriate capital structure  
6 to support its strong investment grade credit ratings. This commitment has been  
7 demonstrated by SWX's willingness to continue to contribute capital in the form of  
8 equity to finance the Company's investment in utility plant and maintain its capital  
9 structure. The contributed capital historically has been provided primarily from at-  
10 the-market equity issuances pursuant to the parent company's equity shelf  
11 program (ESP), with \$150 million at-the-market shares registered in March 2017,  
12 \$300 million in May 2019, \$500 million in April 2021, and \$340 million in August  
13 2024. The August 2024 at-the-market registration of \$340 million represented the  
14 unissued amount from the existing S-3 registration shelf that expires in November  
15 2026.

16 From January 2017 through August 2024, the parent company issued  
17 8.334 million shares of common stock under the at-the-market programs, raising  
18 net proceeds of approximately \$602.1 million. The net proceeds during this period  
19 were contributed to, and reflected in the records of, Southwest Gas as a capital  
20 contribution from SWX. At August 30, 2024, SWX had approximately \$340 million  
21 of remaining capacity on the existing S-3 registration shelf and on the 2024 at-the-  
22 market.

23 In addition, approximately \$43.3 million of capital contributions from SWX  
24 were made over the same period, using proceeds of common stock issuances  
25 from SWX's other common stock programs and a secondary common stock

1 issuance. During 2023, SWX contributed an additional \$530.0 million of capital to  
2 Southwest Gas, again demonstrating its commitment to supporting the Company's  
3 strong financial position and favorable credit ratings. The contributed capital was  
4 financed via proceeds from a term loan entered into by SWX in April 2023. Both  
5 SWX and Southwest Gas are committed to taking the future actions needed to  
6 continue to support the strong credit ratings of the Company to achieve its target  
7 capital structure.

8 **B. Infrastructure Replacement Programs**

9 **Q. 18 Please briefly describe the approved infrastructure programs that run**  
10 **through Southwest Gas' Infrastructure Reliability and Replacement**  
11 **Adjustment Mechanism (IRRAM).**

12 **A. 18** In D.21-03-052, issued in the Company's last general rate case (Test Year 2021;  
13 A.19-08-015), the Commission continued the approval of the IRRAM, which is a  
14 two-way balancing account to record and recover the revenue requirement  
15 attributed to Southwest Gas' three authorized risk-based infrastructure  
16 replacement programs – the Targeted Pipe Replacement program, the School  
17 Customer Owned Yard Line (COYL) program, and the Meter Protection program.  
18 Southwest Gas initially requested and was authorized the IRRAM in the  
19 Company's Test Year 2014 general rate case (A.12-12-024; D.14-06-028) to  
20 address the Company's investment in certain non-revenue producing gas  
21 infrastructure and pipeline replacement programs. Southwest Gas is proposing  
22 the continuation of the existing three risk-based programs in addition to a new  
23 Annual Leak Survey Program with Advance Mobile Leak Detection (AMLD),  
24 with cost recovery to continue through the IRRAM. The specific details of  
25 Southwest Gas' continuation of its three programs and the proposed Annual

1 Leak Survey Program are described in the Prepared Direct Testimony of  
2 Company witnesses Kevin M. Lang and Bradley C. Anderson.

3 **Q. 19 How does Southwest Gas' IRRAM help sustain the Company's improved**  
4 **financial profile?**

5 A. 19 The current and proposed capital investments under the IRRAM improve  
6 Southwest Gas' ability to recover costs associated with its non-revenue  
7 producing infrastructure investments on a more timely basis and reduce  
8 regulatory lag, which would over time help maintain Southwest Gas' financial  
9 metrics, including its ability to earn its authorized RORs, and increase the  
10 opportunity for the Company to improve its credit ratings. From a capital  
11 attraction standpoint, the IRRAM would continue to make Southwest Gas more  
12 comparable to other natural gas utilities that have similar mechanisms or other  
13 mechanisms that allow for timely recovery of similar costs.

14 **Q. 20 How do rating agencies view capital tracking mechanisms such as IRRAM**  
15 **as a factor for Southwest Gas' credit rating?**

16 A. 20 Rating agencies view the Commission approval of such mechanisms as a  
17 positive regulatory support factor, and such mechanisms are in line with  
18 Southwest Gas peer utilities. Specifically, rating agencies recognize the benefit  
19 from such mechanisms, with S&P recently stating:

20 We view SWG's regulatory diversity and larger scale as favorable to its  
21 risk profile and in line with its peers. In addition, the company's access to  
22 constructive regulatory mechanisms, including the decoupling and rate  
23 riders for purchased gas and accelerated infrastructure replacement,  
24 informs our view that its effective management of regulatory risk is in line  
25 with that of peers.<sup>6</sup>

S&P also indicated the following:

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<sup>6</sup> S&P Global Ratings, "Southwest Gas Corp.", September 5, 2023

1 We believe SWG's gross margins will continue to benefit from its revenue  
2 decoupled rate design, customer growth will remain robust across its service  
3 footprint, and the company will continue to recover growth capital through  
4 regulatory mechanisms. In addition, we anticipate SWG will preserve its  
5 balanced capital structure over time in line with the regulatory approved  
6 capital structure.<sup>7</sup>

7 Additionally, referencing the North American investor-owned regulated electric,  
8 gas and water utilities, and the key risks to the 2024 key baseline assumptions,  
9 S&P noted:

10 Timely recovery of prudently spent capital and operation and  
11 maintenance (O&M) costs is necessary for the industry to  
12 maintain credit quality.<sup>8</sup>

13 **Q. 21 What is the potential credit rating impact of the requested RORs and**  
14 **IRRAM to Southwest Gas?**

15 A. 21 Given the above-described need for Southwest Gas to have continued access  
16 to capital and credit capacity at reasonable costs, Commission approval of the  
17 Company's proposed spending under the IRRAM and approval of the  
18 Company's requested RORs will give Southwest Gas the opportunity to  
19 sustain, and the ability to improve, its credit ratings, which benefits both its  
20 customers and its equity investors.

21  
22  
23  
24 <sup>7</sup> *Id.*

25 <sup>8</sup> S&P Global Ratings, "Industry Credit Outlook 2024 – North American Regulated Utilities", January 9, 2024

1 **C. Capital Attraction**

2 **Q. 22 Please describe the importance of the capital-attraction function of utility**  
3 **ratemaking.**

4 A. 22 Southwest Gas participates in the competitive global capital markets to attract  
5 capital in light of other opportunities investors consider, including peer utilities and  
6 other investment opportunities.

7 For Southwest Gas to successfully attract debt or equity capital, it must  
8 demonstrate an ability to achieve a competitive return on that equity capital. The  
9 ongoing and repeated need to access the capital markets for debt or equity is not  
10 just an academic discussion. As previously discussed, \$602.1 million of common  
11 stock has been issued through SWX's ESP since 2017 with the net proceeds  
12 being contributed as equity to Southwest Gas.

13 The Prepared Direct Testimony of Company witness Dylan W. D'Ascendis  
14 discusses the development of a fair and reasonable cost of common equity of  
15 11.35 percent, considering Southwest Gas' specific risk factors and costs of  
16 common equity for proxy groups of similar natural gas utilities.

17 **Q. 23 What are the primary types of institutions from which Southwest Gas**  
18 **attracts investment?**

19 A. 23 While Southwest Gas attempts to attract capital investment from a variety of  
20 capital market participants as an issuer of debt instruments (such as bonds) and  
21 equity instruments (such as shares of stock), it currently believes the following  
22 types of institutions are most likely to be attracted to infrastructure investment  
23 opportunities that a local natural gas distribution company might provide as it  
24 invests in infrastructure to support safety and reliability as well as economic activity  
25 in its service area:

- Pension funds (such as CalPERS, CalSTRS, and the Texas Teachers Retirement System);
- Mutual funds (such as Fidelity Investments, Vanguard, BlackRock, and T. Rowe Price);
- Insurance companies (such as MetLife, Prudential Financial, and MassMutual); and
- Hedge funds (such as Citadel, Millennium Management, and Blackstone)

These types of institutions are primarily focused on investing in return-seeking assets in order to help individuals plan and prepare for retirement, fund future medical events via health savings accounts, incur the costs associated with higher education, and to financially protect loved ones in the event of one's tragedy or death.

**Q. 24 How can delivering competitive rates of return allow Southwest Gas to attract investment dollars?**

A. 24 In order to attract investment dollars controlled by potential investors so they can meet their objectives and commitments to their participants and clients, Southwest Gas believes it needs to consistently deliver competitive rates of return on the investments it makes in its service area. Defining competitive rates of return is part of the rate case filing process.

**Q. 25 How has Southwest Gas performed relative to its peer group when raising capital?**

A. 25 The chart below summarizes how SWX has performed utilizing a total shareholder return (TSR) perspective, which contemplates share price performance and assuming reinvested dividends from January 1, 2019 – August 15, 2024.

Company	Symbol	TSR
Atmos Energy Corp.	ATO	8.62%
New Jersey Resources Corp.	NJR	3.21%
Northwest Natural Gas	NWN	-3.93%
ONE Gas Inc.	OGS	0.06%
NiSource Inc.	NI	7.74%
Spire Inc.	SR	1.31%
<b>Southwest Gas Holdings, Inc.</b>	<b>SWX</b>	<b>2.03%</b>

Source: Bloomberg

In addition, Southwest Gas has been successful in pricing its public bond instruments in line with similarly rated peer utilities over the same historical period.

**Q. 26 In addition to the already discussed equity capital contributed by SWX since 2017, what is the amount of external capital Southwest Gas has acquired since the filing of its last rate case in 2019?**

**A. 26** Since August 30, 2019, Southwest Gas has accessed the capital markets primarily through senior note offerings to fund utility capital expenditures. The Company completed five note issuances totaling nearly \$2 billion in gross proceeds. Additionally, during early 2021 and 2023, Southwest Gas accessed the short-term loan market, directly with its banks, to facilitate the funding of unexpected increases in the price of natural gas due to weather and other natural gas market-related events that constrained those markets throughout the Western United States. These short-term loans were paid off by proceeds from debt issuances by the Company and SWX. Southwest Gas also continues to maintain and utilize, when necessary, its revolving credit facility, primarily for the fluctuation of natural gas commodity costs and for other short-term working capital needs.



1 These various transactions demonstrate the Company's actual experience in the  
2 recent past and the significance of the need to have access to the capital markets.

3 **Q. 27 How does the overall ROR balance the interests of both customers and**  
4 **investors of Southwest Gas?**

5 A. 27 Southwest Gas' financial health is, over time, important in determining the rates it  
6 must charge its customers. The Company's credit ratings are significantly  
7 influenced by its financial strength. Southwest Gas' cost of debt is in large part  
8 determined by the Company's credit ratings. All other things being equal, with  
9 stronger credit ratings, Southwest Gas' cost of capital and the rates it charges its  
10 customers would be lower.

11 It is also important that equity investors be given the opportunity to earn a  
12 ROR commensurate with the level of risk associated with their investment.  
13 Investor confidence in Southwest Gas, which is the primary subsidiary of SWX, is  
14 important for SWX's existing shareholders and for its future ability to issue  
15 additional common equity. If the overall authorized ROR is set below Southwest  
16 Gas' actual cost of capital, it may be unable to attract sufficient financing at  
17 reasonable rates and pricing to continue to fund required capital expenditures and  
18 maintain its quality of customer service. Southwest Gas' requested overall RORs  
19 is expected to help sustain the Company's financial condition, including its credit  
20 ratings. In the long-run, this will benefit both Southwest Gas' customers and its  
21 equity investors.

22 With the regulatory support of the Commission in approving the  
23 Company's proposed overall RORs, Southwest Gas can maintain, with the  
24 opportunity to improve, its financial profile and credit ratings. Such improvement  
25 benefits Southwest Gas' customers by reducing the long-run average capital costs

embedded in customer rates.

#### **IV. RECOMMENDED CAPITAL STRUCTURE**

**Q. 28 What is Southwest Gas' current Commission-authorized ratemaking capital structure and overall RORs?**

A. 28 Southwest Gas' current RORs were authorized in D.21-03-052, based on a 2021 Test Year. The capital structure and weighted cost of capital authorized D.21-03-052 for Southwest Gas' California three rate jurisdictions are as follows:

##### **SOUTHERN CALIFORNIA RATE JURISDICTION**

<u>Component</u>	<u>Ratio</u>	<u>Cost</u>	<u>Weighted Cost</u>
Long-Term Debt	48.00%	3.98%	1.91%
Common Equity	<u>52.00%</u>	10.00%	<u>5.20%</u>
Total	<u>100.00%</u>		<u>7.11%</u>

##### **NORTHERN CALIFORNIA/SOUTH LAKE TAHOE RATE JURISDICTIONS**

<u>Component</u>	<u>Ratio</u>	<u>Cost</u>	<u>Weighted Cost</u>
Long-Term Debt	48.00%	4.67%	2.24%
Common Equity	<u>52.00%</u>	10.00%	<u>5.20%</u>
Total	<u>100.00%</u>		<u>7.44%</u>

**Q. 29 Please discuss the recommended capital structure used to develop the overall proposed RORs in this Application.**

A. 29 The recommended capital structure used to determine the currently requested RORs consists of 50 percent long-term debt and 50 percent common equity. The recommended capital structure is the target capital structure Southwest Gas reasonably expects to achieve on average during the 2026-2030 period when new rates will be in effect as authorized through this Application.

1 **Q. 30 What is the basis for Southwest Gas' requested target capital structure?**

2 A. 30 Two primary factors support the Company's requested capital structure of 50  
3 percent long-term debt and 50 percent common equity: (1) growth in retained  
4 earnings, and (2) continued equity contributions from its parent company,  
5 Southwest Gas Holdings, Inc. The Company anticipates that underlying business  
6 trends and economic growth will continue to be favorable in the jurisdictions in  
7 which it operates ultimately driving favorable Company financial performance.  
8 Additionally, and as stated elsewhere in the testimony, the parent company plans  
9 on continuing to support, as it has done historically, the Company's capital position  
10 with planned equity capital contributions in the timeframe leading up to the end of  
11 2026.<sup>9</sup>

12 In addition, the Company's target capital structure is consistent with the  
13 range of capital structures maintained by the Utility Proxy Group used to calculate  
14 the Company's ROE in this proceeding. As shown on page 1 of Schedule DWD-  
15 2 accompanying Mr. Dylan W. D'Ascendis' prepared direct testimony, the range  
16 of equity ratios maintained by the Utility Proxy Group is from 40.23% to 62.38%.  
17 Similarly, on page 2 of Schedule DWD-2, the range of equity ratios maintained by  
18 the operating subsidiaries of the Utility Proxy Group are from 39.60% to 61.24%.  
19 Finally, the projected equity ratios of the Utility Proxy Group, as reported by Value  
20 Line range from 37.50% to 60.00%. In view of these ranges, the Company's target  
21 capital structure is reasonable and appropriate.

22  
23  
24  
25 <sup>9</sup> See Application Schedules included in Chapter 24A.

1 **Q. 31 Please summarize the supporting factors for Southwest Gas' proposed**  
2 **target capital structure in this proceeding.**

3 A. 31 Southwest Gas proposed target capital structure, with a 50 percent common  
4 equity ratio, is the expected average capital structure that will be in place during  
5 the 2026-2030 period. This capital structure for ratemaking purposes is consistent  
6 in supporting the Company's strong investment grade credit ratings. In addition,  
7 the requested target capital structure, while having a lower relative common equity  
8 ratio, is reasonable in comparison to the projected capital structures for the proxy  
9 group companies used to estimate the cost of common equity in this proceeding.

10 **V. EMBEDDED COST OF LONG-TERM DEBT**

11 **Q. 32 Have you determined the appropriate cost rate for long-term debt capital**  
12 **based on the 2026 test year?**

13 A. 32 Yes. For the Southern California rate jurisdiction, the appropriate cost of long-term  
14 debt is 4.14 percent, which includes the cost of the jurisdiction-specific Big Bear  
15 IDRBs. For both the Northern California and South Lake Tahoe rate jurisdictions,  
16 the appropriate cost rate for long-term debt is 4.34 percent. The cost of long-term  
17 debt is comprised of the cost of fixed-rate debentures, fixed-rate medium-term  
18 notes, and a variable-rate term facility, with the Southern California rate jurisdiction  
19 also including the Big Bear IDRBs. For the Southern California rate jurisdiction,  
20 the components of the embedded cost of long-term debt for the 2026 test year are  
21 displayed in Tab A, Schedule 5, Sheet 2 of 4, of Chapter 24 schedules (Volumes  
22 II-A through C) in the Application. For the Northern California and South Lake  
23 Tahoe rate jurisdictions, the components of the embedded cost of long-term debt  
24 for the 2026 test year are displayed in Tab A Schedule 5, Sheet 1 of 3, of Chapter  
25 24 schedules.

1 **Q. 33 Please describe the development of the cost rates of the debentures and**  
2 **notes.**

3 A. 33 Southwest Gas anticipates having eleven debentures and notes issues  
4 outstanding at the end of the 2026 test year, totaling approximately \$3.525 billion  
5 of gross principal. The debentures and notes have a weighted average cost of  
6 4.30 percent.

7 **Q. 34 Please provide a listing of the debentures and notes anticipated to be**  
8 **outstanding at the end of the Test year.**

9 A. 34 Please see Tab A, Schedule 5, Sheet 4 of 4, of Chapter 24 schedules (Volumes  
10 II-A through C) in the Application.

11 **Q. 35 Please describe the cost rate of the medium-term notes.**

12 A. 35 Southwest Gas established a \$150 million medium-term note program in  
13 November 1997. Medium-term notes can be issued with maturities ranging from  
14 nine months to 30 years. The Company issued all of its medium-term note  
15 program and will have two remaining medium-term note issues outstanding for the  
16 2026 Test Year totaling approximately \$32.5 million of gross principal. For the  
17 2026 Test Year, the medium-term notes have a weighted average cost of 7.71  
18 percent.

19 **Q. 36 How are the effective cost rates of debentures, notes, and medium-term**  
20 **notes calculated?**

21 A. 36 The effective cost rates of debentures, notes, and medium-term notes are  
22 calculated through the use of the yield-to-maturity (YTM) or effective interest rate  
23 method.

1 **Q. 37 Please describe and discuss the development of the cost rate for the**  
2 **variable-rate term facility debt.**

3 A. 37 Southwest Gas has a \$400 million revolving credit facility. In addition, the  
4 Company has a \$50 million uncommitted F-2 commercial paper program,  
5 supported by the revolving credit facility. Southwest Gas continues to view \$150  
6 million of the facility as a permanent intermediate-term component of its debt  
7 portfolio, and accordingly classifies it as long-term debt. Southwest Gas uses the  
8 remaining \$250 million of the facility to fund recurring, working capital needs.  
9 For the 2026 Test Year, Southwest Gas anticipates having approximately \$117.8  
10 million outstanding on average as part of the long-term debt portion of the facility.  
11 Of this amount, all of the \$117.8 million will be outstanding as Secured Overnight  
12 Financing Rate (SOFR) loans. For the SOFR loans, an average overnight SOFR  
13 rate of 2.88 percent was used for 2026, which was obtained from the S&P Global  
14 August 2024 key interest rate forecast for 2026. The all-in effective rate of the  
15 long-term debt portion of the facility for the 2026 test year is 4.22 percent. This all-  
16 in rate includes the interest on the loans, an annual fee, any unused commitment  
17 fees and amortization of debt expenses incurred to establish the facility.

18 **Q. 38 Why are the Clark County IDRBs excluded from the Southern California,**  
19 **Northern California, and South Lake Tahoe rate jurisdictions, and the Big**  
20 **Bear IDRBs excluded from the Northern California and South Lake Tahoe**  
21 **rate jurisdictions in calculating the cost of debt?**

22 A. 38 Southwest Gas issued IDRBs in two of its rate jurisdictions. The IDRB issues and  
23 applicable rate jurisdictions are as follows: (1) the Clark County, Nevada IDRBs  
24 (2003 Series A, 2008 Series A and 2009 Series A) for its Southern Nevada rate  
25 jurisdiction, and (2) the City of Big Bear IDRBs (1993 Series A) for its Southern

1 California rate jurisdiction. As reflected in the IDRB indentures and financing  
2 agreements, the proceeds from the issuance of this type of debt are restricted to  
3 funding qualified construction expenditures for additions and improvements in the  
4 specific distribution systems to which the IDRBs relate. In addition, there are strict  
5 Internal Revenue Service (IRS) rules which mandate that the benefits of the tax-  
6 exempt, lower cost IDRBs must accrue to customers in the specific jurisdiction to  
7 which the IDRBs apply. Deviation from the requirements of the IRS rules could  
8 result in the loss of the IDRB tax-exempt status, which would, in turn, require the  
9 Company to refinance its debt at a potentially higher cost, due to the potential loss  
10 of the tax-exempt status of the bonds, and depending on market conditions and  
11 relative interest rates at the time of the deviation.

12 **Q. 39 How have regulatory jurisdictions treated the cost of Southwest Gas' IDRBs**  
13 **in past regulatory proceedings?**

14 A. 39 Southwest Gas has historically excluded the IDRBs from the cost of debt  
15 calculation in all regulatory jurisdictions, except for the specific jurisdictions  
16 (Southern Nevada for Clark County IDRBs and Southern California for City of Big  
17 Bear IDRBs), to which the relevant IDRBs apply. This Commission, the Public  
18 Utilities Commission of Nevada, the Arizona Corporation Commission, and the  
19 Federal Energy Regulatory Commission have accepted this treatment for IDRBs  
20 in past regulatory proceedings.

21 **Q. 40 Please describe and discuss the development of the cost of IDRBs for the**  
22 **Southern California rate jurisdiction.**

23 A. 40 For the 2026 test year, the anticipated effective cost of the \$50 million variable  
24 rate Big Bear IDRBs is 3.39 percent. The interest rate on the IDRBs is set weekly  
25 by a remarketing agent. The weekly rates are set close to the Securities Industry

and Financial Markets Association (SIFMA) Municipal Swap Index rate<sup>10</sup>, also known by market participants simply as the SIFMA rate. The actual Big Bear rate spread above SIFMA has been approximately 6 basis points. The projected rate for 2026 is based on a regression analysis of the historical average monthly SIFMA rates as a function of the 1-month SOFR rates, plus the 6 basis points spread. The regression equation is then used to forecast SIFMA rates for 2026, using the S&P Global forecast of the average 1-month SOFR rate for 2026. In addition, the Big Bear IDRBS are credit-enhanced with a back-up line of credit. The annual credit facility fees are included to determine the effective cost.

**Q. 41 Please explain how the embedded cost of debt for the Southern California rate jurisdiction is calculated.**

A. 41 Due to the \$50 million in gross principal of the Big Bear IDRBS, which are specific to the Southern California rate jurisdiction, the embedded debt cost is the weighted cost of the Big Bear IDRBS, combined with Southwest Gas' other long-term debt. To determine the embedded debt cost, the implicit amount of debt required to finance the Southern California jurisdictional rate base was determined by multiplying the percent of total debt in the capital structure by the amount of rate base. The implicit amount of debt is calculated as follows:

$$\begin{aligned}\text{Implicit Debt} &= \text{Debt to Capital Ratio} \times \text{Southern California Rate Base} \\ &= 50 \text{ Percent} \times \$466,429,122 \\ &= \$233,214,561\end{aligned}$$

---

<sup>10</sup> The Securities Industry and Financial Markets Association Municipal Swap Index is a 7-day high-grade market index comprised of tax-exempt Variable Rate Demand Obligations (VRDOs) with certain characteristics. The Index is calculated and published by Bloomberg. The Index is overseen by SIFMA's Municipal Swap Index Committee.



Next, the Big Bear IDRBS are allocated first to the total amount of implicit debt. The remaining portion of other debt is calculated as the difference between the implicit amount of debt and the jurisdiction-specific Big Bear IDRBS. The other debt is comprised of the Company's non-jurisdictional specific debt, applied on a pro rata basis. For the Southern California rate jurisdiction, the amount of other debt is calculated as follows:

Implicit Amount of Debt	\$233,214,561
Less Net Proceeds Big Bear IDRBS	<u>49,876,858</u>
= Other Debt	<u>\$183,337,703</u>

The embedded debt cost is then calculated using the components of debt identified in the previous calculation to calculate the weighted cost of debt for the Southern California rate jurisdiction. The allocation process and the calculation of the weighted embedded cost of debt for the Southern California rate jurisdiction are displayed in Chapter 24, Tab A, Schedule 5, Sheet 1 of 4 in Volumes II-A through C of the Application.

#### **VI. CONTINUATION OF THE ATM**

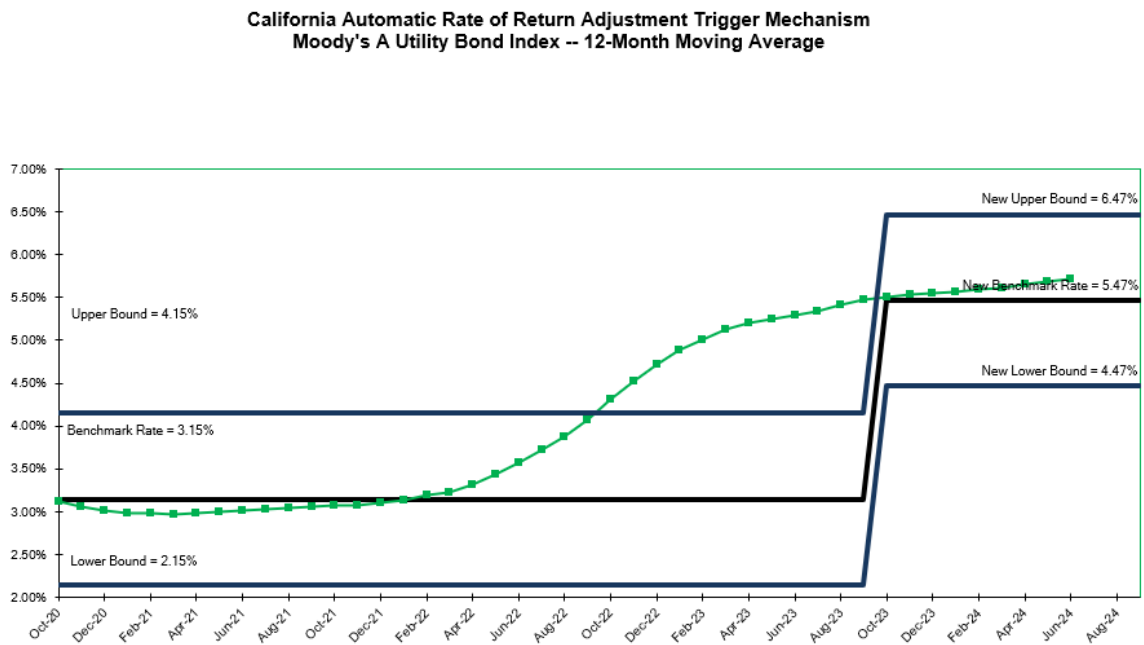
**Q. 42 Is Southwest Gas making an ATM proposal in this proceeding?**

A. 42 Yes. The Company is requesting the continuation of the ATM approved in D.14-06-028 and continued in D.21-03-052. The ATM adjusts the authorized ROR between general rate cases as a result of changes in utility bond yields. The need for an ROR adjustment is triggered when the average benchmark yield, measured by the Moody's A Utility Bond yield, changes by more than 100 basis points.

**Q. 43 Has the ATM been triggered since the authorized RORs were established in D.21-03-052?**

A. 43 Yes. For the twelve-month period ending September 2023, the average Moody's

A Utility Bond rate was 5.47 percent, 232 basis points higher than the benchmark rate of 3.15 percent. The ATM was triggered as the twelve-month average rate exceeded the benchmark rate by more than 100 basis points. The new benchmark rate is 5.47 percent. The following graph displays the twelve-month rolling average of the Moody's A Utility Bond Index.



**Q. 44 Please discuss the features of Southwest Gas' requested ATM.**

**A. 44** The ATM would have the following features:

- The initial ATM benchmark established in the proceeding will be computed using the average monthly yields for the 12-month period ended September 30, 2025 for the Moody's Baa Utility Bond Index. The annual measurement period is the twelve-month period ended September. As of the date of this application, Southwest Gas' long-term unsecured credit ratings are Baa1 from Moody's and BBB from S&P. Should the ATM be triggered, Southwest Gas

will submit an Advice Letter detailing the results of the trigger mechanism, which includes any required change in rates and revenue requirements based on the trigger mechanism.

- If, in any year, the difference between the current twelve-month average and the benchmark, exceeds 100 basis points, then an automatic adjustment in the Company's authorized ROR will result. Southwest Gas will update its cost of capital and compute a new ROR as follows:

1. The authorized ROE in effect at the time of adjustment is adjusted by one-half of the change in the average utility bond yields that triggered the adjustment.
2. The embedded costs of long-term debt and preferred equity are updated to reflect actual September month-end embedded costs in that year.
3. The capital structure authorized in this application will be used to compute the updated ROR.

- In any year that the twelve-month average triggers an automatic adjustment, that average becomes the new benchmark until another automatic adjustment is triggered.
- There would be no off-ramp provision, as Southwest Gas would have the right to file a cost of capital application outside of the ATM upon an extraordinary or catastrophic event that materially impacts its cost of capital and/or capital structure.

**Q. 45 What are the benefits of continuing Southwest Gas ATM for ROR adjustments?**

**A. 45** The continuation of the ATM would facilitate the Company's five-year rate case cycle, as it would not require separate cost of capital reviews or participation in the

1 four major utilities' generic cost of capital proceeding outside of a general rate  
2 case. As a result, the continuation of the ATM will allow Southwest Gas and the  
3 Commission to better utilize staff resources and avoid the litigation costs of  
4 participating in a separate cost of capital proceeding. The ATM will streamline the  
5 regulatory process and adjust the Company's authorized ROR based on changes  
6 in actual observed capital market conditions. Such a mechanism is fair and  
7 reasonable to both Southwest Gas' investors and customers. In addition, the ATM  
8 would provide Southwest Gas with a comparable cost of capital mechanism  
9 approved and utilized by the other California major energy utilities.

10 **Q. 46 Does this conclude your prepared direct testimony?**

11 **A. 46** Yes.

## **SUMMARY OF QUALIFICATIONS JUSTIN S. FORSBERG**

Justin S. Forsberg is the Vice President of Investor Relations and Treasurer for Southwest Gas Corporation (Southwest Gas) and Southwest Gas Holdings, Inc. In his investor relations role, he oversees the investor relations team, the development and implementation of investor communication strategies, the engagement and relationships with sell-side analysts, buy-side investors, and credit rating agencies, and the measurement of investor sentiment and market sector trends. As Treasurer, Justin provides leadership and direction for debt and equity financing matters, financial risk mitigation, and other banking interactions. In addition, Justin provides leadership for the Southwest Gas' sustainability team, and is responsible for raising stakeholder awareness for the company's sustainability efforts and reporting, including the reporting of sustainability metrics and performance objectives.

Justin is responsible for delivering accurate and timely information to investors, responding to their inquiries, identifying and targeting potential investors, organizing and attending investor conferences and roadshows, measuring the effectiveness of investor relations activities, developing and implementing internal investor relations policies and procedures, and ensuring investors have transparent information in order to ensure the company receives a fair value for its equity and debt instruments in the public marketplace. Additionally, he oversees the investment of the pension and other employee retirement assets.

Justin joined Southwest in August 2023. From 2010 to 2023, he served in various accounting and finance roles at IDACORP, Inc. and Idaho Power Company, most recently having served as Director of Investor Relations & Treasury from 2016-2023, and as President

of IDACORP Financial Services, Inc. (IFS) from 2016 – 2023. In his roles he oversaw the companies' investor relations, treasury, pension, cash management, and accounts payable functions, as well as IFS' investment in affordable housing and other real estate tax credits. Before joining IDACORP, Justin worked at Deloitte's Seattle and Boise offices from 2003 through 2010, ultimately serving in the role of Audit Manager.

Justin received master's and bachelor's degrees in accountancy from Brigham Young University. He is a Certified Public Accountant licensed in Idaho, and a member of the AICPA and of the National Investor Relations Institute.

**SOUTHWEST GAS CORPORATION**  
**PROXY GROUP OF VALUE LINE GAS DISTRIBUTION COMPANIES**  
**LIST OF COMPANIES**

Line No.	Symbol (a)	Company (b)	Moody's[1] (c)	Numerical Weight (d)	S&P[1] (e)	Numerical Weight (f)	Line No.
1	ATO	Atmos Energy Corp.	A1	5	A-	7	1
2	NJR	New Jersey Resources Corp.	A1	5			2
3	NWN	Northwest Natural Gas	Baa1	8	A+	5	3
4	OGS	ONE Gas Inc.	A3	7	A-	7	4
5	NI	NiSource Inc.	Baa1	8	BBB+	8	5
6	SR	Spire Inc. [2]	A2/A1	5.5	BBB+/BBB+	8	6
7		<b>Proxy Group Average</b>	<b>A2</b>	<b>6.42</b>	<b>A-</b>	<b>7.00</b>	7
8	SWX	<b>Southwest Gas Corporation</b>	<b>Baa1</b>	<b>8.00</b>	<b>BBB</b>	<b>9.00</b>	8

[1] Source: Bloomberg

[2] Reflects ratings for Spire Alabama Inc., and Spire Missouri Inc.

**SOUTHWEST GAS CORPORATION  
 NUMERICAL WEIGHT FOR BOND RATINGS**

<u>Moody's Bond Rating</u>	<u>S&amp;P Bond Rating</u>	<u>Numerical Weight</u>
Aaa	AAA	1
Aa1	AA+	2
Aa2	AA	3
Aa3	AA-	4
A1	A+	5
A2	A	6
A3	A-	7
Baa1	BBB+	8
Baa2	BBB	9
Baa3	BBB-	10
Ba1	BB+	11
Ba2	BB	12
Ba3	BB-	13



**Company Witness:**  
**Dylan W. D'Ascendis**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
DYLAN W. D'ASCENDIS

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

September 5, 2024

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of  
Prepared Direct Testimony  
of  
Dylan W. D'Ascendis

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APPENDIX A – Summary of Qualifications of Dylan W. D'Ascendis

List of Exhibits Accompanying  
Prepared Direct Testimony  
of  
Dylan W. D'Ascendis

Exhibit No.____(DWD-1)	Summary of Overall Cost of Capital and Return on Equity
Exhibit No.____(DWD-2)	Range of Capital Structures for the Utility Proxy Group and their Operating Subsidiaries
Exhibit No.____(DWD-3)	Application of the Discounted Cash Flow Model
Exhibit No.____(DWD-4)	Application of the Risk Premium Model
Exhibit No.____(DWD-5)	Application of the Capital Asset Pricing Model
Exhibit No.____(DWD-6)	Basis of Selection for the Non-Price Regulated Companies Comparable in Total Risk to the Utility Proxy Group
Exhibit No.____(DWD-7)	Application of Cost of Common Equity Models to the Non-Price Regulated Proxy Group
Exhibit No.____(DWD-8)	Derivation of the Indicated Size Premium for Southwest Gas Relative to the Utility Proxy Group
Exhibit No.____(DWD-9)	Derivation of Flotation Costs

BEFORE THE CALIFORNIA PUBLIC UTILITIES COMMISSION

Prepared Direct Testimony  
of  
DYLAN W. D'ASCENDIS

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Dylan W. D'Ascendis. My business address is 3000 Atrium Way, Suite 200, Mount Laurel, NJ 08054.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by ScottMadden, Inc. as Partner.

**Q. 3 On whose behalf are you submitting this testimony?**

A. 3 I am submitting this Prepared Direct Testimony (Direct Testimony) before the California Public Utilities Commission (CPUC or Commission) on behalf of Southwest Gas Corporation (Southwest Gas or Company).

**Q. 4 Please summarize your educational background and relevant business experience.**

A. 4 I have offered expert testimony on behalf of investor-owned utilities before over 35 state regulatory commissions in the United States, the Federal Energy Regulatory Commission (FERC), the Alberta Utility Commission, the Canadian Energy Regulator, an American Arbitration Association panel, and the Superior Court of Rhode Island on issues including, but not limited to, common equity cost rate, rate of return, valuation, capital structure, class cost of service, and rate design.

1 On behalf of the American Gas Association (AGA), I calculate the AGA Gas  
2 Index, which serves as the benchmark against which the performance of the  
3 American Gas Index Fund (AGIF) is measured on a monthly basis. The AGA Gas  
4 Index and AGIF are a market capitalization weighted index and mutual fund,  
5 respectively, comprised of the common stocks of the publicly traded corporate  
6 members of the AGA.

7 I am a member of the Society of Utility and Regulatory Financial Analysts  
8 (SURFA). In 2011, I was awarded the professional designation "Certified Rate of  
9 Return Analyst" by SURFA, which is based on education, experience, and the  
10 successful completion of a comprehensive written examination.

11 I am also a member of the National Association of Certified Valuation  
12 Analysts (NACVA) and was awarded the professional designation "Certified  
13 Valuation Analyst" by the NACVA in 2015.

14 I am a graduate of the University of Pennsylvania, where I received a  
15 Bachelor of Arts degree in Economic History. I have also received a Master of  
16 Business Administration with high honors and concentrations in Finance and  
17 International Business from Rutgers University.

18 The details of my educational background and expert witness appearances  
19 are shown in Appendix A.

20 **Q. 5 What is the purpose of your Prepared Direct Testimony in this proceeding?**

21 A. 5 The purpose of my Prepared Direct Testimony is to present evidence on behalf of  
22 Southwest Gas and recommend an appropriate return on common equity (ROE)  
23 for the Company's three California rate jurisdictions (Southern California, Northern  
24 California and South Lake Tahoe).

1 **Q. 6 Have you prepared any Exhibits in support of your Direct Testimony?**

2 A. 6 Yes. Exhibit No.\_\_\_\_(DWD-1) through Exhibit No.\_\_\_\_(DWD-9) were prepared by  
3 me or under my direction.

4 **II. SUMMARY**

5 **Q. 7 What is your recommended ROE for Southwest Gas' California rate**  
6 **jurisdictions?**

7 A. 7 I recommend that the Commission authorize Southwest Gas the opportunity to  
8 earn an ROE of 11.35% for its three California rate jurisdictions. The ratemaking  
9 capital structure and cost of long-term debt applicable to the Southern California,  
10 Northern California, and South Lake Tahoe jurisdictions is sponsored by Company  
11 Witness Justin S. Forsberg. The overall rate of return is summarized on page 1 of  
12 Exhibit No.\_\_\_\_(DWD-1) and in Tables 1 and 2 below:

**Table 1: Summary of Recommended Weighted Average Cost of Capital –  
Southern California Rate Jurisdiction**

Type of Capital	Ratios	Cost Rate	Weighted Cost Rate
Total Debt	50.00%	4.14%	2.07%
Common Equity	<u>50.00%</u>	11.35%	<u>5.68%</u>
Total	<u>100.00%</u>		<u>7.74%</u>

**Table 2: Summary of Recommended Weighted Average Cost of Capital –  
Northern California and South Lake Tahoe Rate Jurisdiction**

Type of Capital	Ratios	Cost Rate	Weighted Cost Rate
Total Debt	50.00%	4.34%	2.17%
Common Equity	<u>50.00%</u>	11.35%	<u>5.68%</u>
Total	<u>100.00%</u>		<u>7.85%</u>

**Q. 8 Please summarize your recommended range of common equity cost rates.**

A. 8 My recommended range of common equity costs rates between 9.99% to 12.01% (unadjusted) and 10.46% to 12.48% (adjusted) is summarized on page 2 of Exhibit No.\_\_\_\_(DWD-1). I have assessed the market-based common equity cost rates of companies of relatively similar, but not necessarily identical, risk to Southwest Gas. Using companies of relatively comparable risk as proxies is consistent with the principles of fair rate of return established in the *Hope*<sup>1</sup> and *Bluefield*<sup>2</sup> decisions. No proxy group can be identical in risk to any single company, consequently, there must be an evaluation of relative risk between the Company and the proxy group to determine if it is appropriate to adjust the proxy group's indicated rate of return.

<sup>1</sup> *Federal Power Comm'n v. Hope Natural Gas Co.*, 320 U.S. 591 (1944) (*Hope*).

<sup>2</sup> *Bluefield Water Works Improvement Co. v. Public Serv. Comm'n*, 262 U.S. 679 (1922) (*Bluefield*).



My recommendation results from the application of several cost of common equity models, specifically the Discounted Cash Flow (DCF) model, the Risk Premium Model (RPM), and the Capital Asset Pricing Model (CAPM), to the market data of the Utility Proxy Group whose selection criteria will be discussed below. In addition, I applied the DCF model, RPM, and CAPM to a Non-Price Regulated Proxy Group. The results derived from each are as follows:

**Table 3: Summary of Common Equity Cost Rate**

Discounted Cash Flow Model (DCF)	9.99%
Risk Premium Model (RPM)	10.82%
Capital Asset Pricing Model (CAPM)	11.57%
Cost of Equity Models Applied to Comparable Risk, Non-Price Regulated Companies	<u>12.01%</u>
Indicated Range of Common Equity Cost Rates Before Adjustments	9.99% - 12.01%
Business Risk Adjustment	0.20%
Credit Risk Adjustment	0.15%
Flotation Cost Adjustment	<u>0.12%</u>
Indicated Cost of Common Equity Cost Rates After Adjustment	<u>10.46% - 12.48%</u>
Recommended Cost of Equity	<u>11.35%</u>

The indicated range of common equity cost rates applicable to the Utility Proxy Group is between 9.99% and 12.01% before any Company-specific adjustments.

To reflect Southwest Gas' specific risks, I adjusted the indicated common equity cost rate model results upward by 0.20% and 0.15% to reflect the Company's greater relative business risk and lower bond rating, as compared to the Utility Proxy Group, respectively. I then adjusted the indicated common equity

cost rate upward by 0.12% to account for flotation costs. These adjustments resulted in a Company-specific indicated range of common equity cost rates between 10.46% and 12.48%. From that range, I recommend a ROE of 11.35%.

**Q. 9 How is the rest of your Prepared Direct Testimony organized?**

A. 9 The remainder of my Prepared Direct Testimony is organized as follows:

- Section III – Provides a summary of financial theory and regulatory principles pertinent to the development of the cost of capital;
- Section IV – Provides a description of the Company and explains the selection of the Utility Proxy Group used to develop my ROE recommendation;
- Section V – Explains the proposed capital structure;
- Section VI – Describes the analyses upon which my ROE recommendation is based;
- Section VII – Summarizes the range of applicable ROEs before adjustments for Company-specific factors;
- Section VIII – Explains my adjustments to the applicable range of ROEs to reflect Company-specific factors; and
- Section IX – Presents my conclusions.

**III. GENERAL PRINCIPLES**

**Q. 10 What general principles have you considered in your analysis?**

A. 10 In unregulated industries, marketplace competition is the principal determinant of the price of products or services. For regulated public utilities, regulation must act as a substitute for marketplace competition. Assuring that the utility can fulfill its obligations to the public, while providing safe and reliable service at all times, requires a level of earnings sufficient to maintain the integrity of presently invested

1 capital. Sufficient earnings also permit the attraction of needed new capital at a  
2 reasonable cost, for which the utility must compete with other firms of comparable  
3 risk, and is consistent with the fair rate of return standards established by the  
4 Supreme Court of the United States in the previously cited *Hope* and *Bluefield*  
5 cases.

6 The Court explained the fair rate of return standards in *Hope*, when it stated  
7 the following:

8 The rate-making process under the Act, *i.e.*, the fixing of 'just and  
9 reasonable' rates, involves a balancing of the investor and the  
10 consumer interests. Thus we stated in the *Natural Gas Pipeline*  
11 *Co.* case that 'regulation does not insure that the business shall  
12 produce net revenues.' 315 U.S. p. 590. But such considerations  
13 aside, the investor interest has a legitimate concern with the  
14 financial integrity of the company whose rates are being  
15 regulated. From the investor or company point of view it is  
16 important that there be enough revenue not only for operating  
17 expenses but also for the capital costs of the business. These  
18 include service on the debt and dividends on the stock. Cf.  
19 *Chicago & Grand Trunk R. Co. v. Wellman*, 143 U.S. 339, 345-  
20 346. By that standard the return to the equity owner should be  
21 commensurate with returns on investments in other enterprises  
22 having corresponding risks. That return, moreover, should be  
23 sufficient to assure confidence in the financial integrity of the  
24 enterprise, so as to maintain its credit and to attract capital.<sup>3</sup>

25 In summary, the Supreme Court of the United States determined that a  
26 return that is adequate to attract capital at reasonable terms enables the utility to  
27 provide service while maintaining its financial integrity. As discussed above, and  
28 in keeping with established regulatory standards, that return should be  
29 commensurate with the returns expected elsewhere for investments of equivalent  
30 risk. The Commission's decision in this Application, therefore, should provide the  
31 Company with the opportunity to earn a return that is: (1) adequate to attract capital

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<sup>3</sup> *Hope*, 320 U.S. 591, at 603.

1 at reasonable cost and terms; (2) sufficient to ensure its financial integrity; and (3)  
2 commensurate with returns on investments in enterprises having corresponding  
3 risks.

4 It therefore is important that the authorized ROE reflects the risks and  
5 prospects of the utility's operations and supports the utility's financial integrity from  
6 a stand-alone perspective as measured by its combined business and financial  
7 risks.

8 **Q. 11 Within that broad framework, how is the cost of capital estimated in**  
9 **regulatory proceedings?**

10 **A. 11** Regulated utilities primarily use common stock and long-term debt to finance their  
11 permanent property, plant, and equipment (i.e., rate base). The fair rate of return  
12 for a regulated utility is based on its weighted average cost of capital, in which, as  
13 noted earlier, the costs of the individual sources of capital are weighted by their  
14 respective book values.

15 The cost of capital is the return investors require to make an investment in  
16 a firm. Investors will provide funds to a firm only if the return that they *expect* is  
17 equal to, or greater than, the return that they *require* to accept the risk of providing  
18 funds to the firm.

19 The cost of capital (that is, the combination of the costs of debt and equity)  
20 is based on the economic principle of "opportunity costs." Investing in any asset  
21 (whether debt or equity securities) represents a forgone opportunity to invest in  
22 alternative assets. For any investment to be sensible, its expected return must be  
23 at least equal to the return expected on alternative, comparable risk investment  
24 opportunities. Because investments with like risks should offer similar returns, the

1 opportunity cost of an investment should equal the return available on an  
2 investment of comparable risk.

3 Whereas the cost of debt is contractually defined and can be directly  
4 observed as the interest rate or yield on debt securities, the cost of common equity  
5 must be estimated based on market data and various financial models. Because  
6 the cost of common equity is premised on opportunity costs, the models used to  
7 determine it are typically applied to a group of “comparable” or “proxy” companies.

8 In the end, the estimated cost of capital should reflect the return that  
9 investors require in light of the subject company’s business and financial risks,  
10 and the returns available on comparable investments.

#### 11 **A. Business Risk**

12 **Q. 12 Please define business risk and explain why it is important for determining**  
13 **a fair rate of return.**

14 **A. 12** The investor-required return on common equity reflects investors’ assessment of  
15 the total investment risk of the subject firm. Total investment risk is often discussed  
16 in the context of business and financial risk.

17 Business risk reflects the uncertainty associated with owning a company’s  
18 common stock without the company’s use of debt and/or preferred stock financing.  
19 One way of considering the distinction between business and financial risk is to  
20 view the former as the uncertainty of the expected earned return on common  
21 equity, assuming the firm is financed with no debt.

22 Examples of business risks generally faced by utilities include, but are not  
23 limited to, the regulatory environment, mandatory environmental compliance  
24 requirements, customer mix and concentration of customers, service territory

1 economic growth, market demand, risks and uncertainties of supply, operations,  
2 capital intensity, size, the degree of operating leverage, emerging technologies,  
3 the vagaries of weather, and the like, all of which have a direct bearing on earnings.  
4 Although analysts, including rating agencies, may categorize business risks  
5 individually, as a practical matter, such risks are interrelated and not wholly distinct  
6 from one another. Therefore, it is difficult to specifically and numerically quantify  
7 the effect of any individual risk on investors' required return, i.e., the cost of capital.  
8 For determining an appropriate return on common equity, the relevant issue is  
9 where investors see the subject company in relation to other similarly situated  
10 utility companies (i.e., the Utility Proxy Group). To the extent investors view a  
11 company as being exposed to higher risk, the required return will increase, and  
12 vice versa.

13 For regulated utilities, business risks are both long-term and near-term in  
14 nature. Whereas near-term business risks are reflected in year-to-year variability  
15 in earnings and cash flow brought about by economic or regulatory factors, long-  
16 term business risks reflect the prospect of an impaired ability of investors to obtain  
17 both a fair rate of return on, and return of, their capital. Moreover, because utilities  
18 accept the obligation to provide safe, adequate, and reliable service at all times (in  
19 exchange for a reasonable opportunity to earn a fair return on their investment),  
20 they generally do not have the option to delay, defer, or reject capital investments.  
21 Because those investments are capital-intensive, utilities generally do not have the  
22 option to avoid raising external funds during periods of capital market distress, if  
23 necessary.

24 Because utilities invest in long-lived assets, long-term business risks are of  
25 paramount concern to equity investors. That is, the risk of not recovering the return

on their investment extends far into the future. The timing and nature of events that may lead to losses, however, also are uncertain and, consequently, those risks and their implications for the required return on equity tend to be difficult to quantify. Regulatory commissions (like investors who commit their capital) must review a variety of quantitative and qualitative data and apply their reasoned judgment to determine how long-term risks weigh in their assessment of the market-required return on common equity.

## **B. Financial Risk**

**Q. 13 Please define financial risk and explain why it is important for determining a fair rate of return.**

A. 13 Financial risk is the additional risk created by the introduction of debt and preferred stock into the capital structure. The higher the proportion of debt and preferred stock in the capital structure, the higher the financial risk to common equity owners (i.e., failure to receive dividends due to default or other covenants). Therefore, consistent with the basic financial principle of risk and return, common equity investors require higher returns as compensation for bearing higher financial risk.

**Q. 14 What is a credit rating?**

A. 14 A credit rating reflects an independent rating agency's opinion of the creditworthiness of a particular company, security, or obligation. Credit ratings play an important role in capital markets by providing an effective and objective tool for market participants to evaluate and assess credit risk. In a report on the role and function of credit rating agencies, the Securities and Exchange Commission (SEC) concluded:

The importance of credit ratings to investors and other market participants had increased significantly, impacting an issuer's

1 access to and cost of capital, the structure of financial transactions,  
2 and the ability of fiduciaries and others to make particular  
3 investments.<sup>4</sup>  
4

5 As a result, Southwest Gas' credit ratings are a key factor in determining the  
6 required yield on the Company's debt securities and bank facilities, and the amount  
7 and terms of available unsecured trade credit. Credit rating agencies use both  
8 quantitative and qualitative information in the process of developing a credit rating.

9 **Q. 15 Can bond and credit ratings be a proxy for a firm's combined business and**  
10 **financial risks to equity owners (i.e., investment risk)?**

11 A. 15 Yes, similar bond ratings/issuer credit ratings reflect, and are representative of,  
12 similar combined business and financial risks (i.e., total risk) faced by bond  
13 investors.<sup>5</sup> Although specific business or financial risks may differ between  
14 companies, the same bond/credit rating indicates that the combined risks are  
15 roughly similar from a debtholder perspective. The caveat is that these debtholder  
16 risk measures do not translate directly to risks for common equity.

17 **IV. SOUTHWEST GAS AND THE UTILITY PROXY GROUP**

18 **Q. 16 Why is it necessary to develop a proxy group when estimating the ROE for**  
19 **Southwest Gas?**

20 A. 16 Because Southwest Gas is not publicly traded and does not have publicly traded  
21 equity securities, it is necessary to develop groups of publicly traded, comparable  
22 companies to serve as "proxies" for the Company. In addition to the analytical  
23 necessity of doing so, the use of proxy companies is consistent with the *Hope* and

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<sup>4</sup> SEC, "Report on the Role and Function of Credit Rating Agencies in the Operation of the Securities Markets," January 24, 2003.

<sup>5</sup> Risk distinctions within S&P's bond rating categories are recognized by a plus or minus, e.g., within the A category, an S&P rating can be an A+, A, or A-. Similarly, risk distinction for Moody's ratings are distinguished by numerical rating gradations; e.g., within the A category, a Moody's rating can be A1, A2 and A3.



1       *Bluefield* comparable risk standards, as discussed above. I have selected two  
2 proxy groups that, in my view, are fundamentally risk-comparable to Southwest  
3 Gas: a Utility Proxy Group and a Non-Price Regulated Proxy Group, which is  
4 comparable in total risk to the Utility Proxy Group.

5           Even when proxy groups are carefully selected, it is common for analytical  
6 results to vary from company to company. Despite the care taken to ensure  
7 comparability, because no two companies are identical, market expectations  
8 regarding future risks and prospects will vary within the proxy group. It therefore  
9 is common for analytical results to reflect a seemingly wide range, even for a group  
10 of similarly situated companies. At issue is how to estimate the ROE from within  
11 that range. That determination will be best informed by employing a variety of  
12 sound analyses and, necessarily, must consider the sort of quantitative and  
13 qualitative information discussed throughout my Prepared Direct Testimony.  
14 Additionally, a relative risk analysis between Southwest Gas and the Utility Proxy  
15 Group must be made to determine whether or not explicit Company-specific  
16 adjustments need to be made to the Utility Proxy Group-indicated results.

17           My analyses are based on the Utility Proxy Group containing U.S. natural  
18 gas utilities. As discussed earlier, utilities must compete for capital with other  
19 companies with commensurate risk (including non-utilities) and, to do so, must be  
20 provided the opportunity to earn a fair and reasonable return. Consequently, it is  
21 appropriate to consider the Utility Proxy Group's market data in determining the  
22 Southwest Gas' ROE.

1 **Q. 17 Are you familiar with Southwest Gas' operations?**

2 A. 17 Yes. Southwest Gas provides natural gas distribution services to approximately  
3 206,000 customers in California.<sup>6</sup> Southwest Gas has long-term issuer ratings of  
4 Baa1 from Moody's Investor Services (Moody's) and BBB from Standard and  
5 Poor's (S&P). Southwest Gas is not publicly-traded as it comprises a wholly-owned  
6 subsidiary of Southwest Gas Holdings, Inc. (SWX or the Parent), which is publicly-  
7 traded under ticker symbol SWX.

8 **Q. 18 Please explain how you chose the companies in the Utility Proxy Group.**

9 A. 18 Because the cost of common equity is a comparative exercise, my objective in  
10 developing a proxy group was to select companies that are comparable to  
11 Southwest Gas. Because the Company is a 100% rate-regulated natural gas  
12 utility, I applied the following criteria to select my Utility Proxy Group:

13 (i) They were included in the Natural Gas Utility Group of *Value Line's Standard*  
14 *Edition* (May 24, 2024) (*Value Line*);

15 (ii) They have 60% or greater of fiscal year 2023 total operating income derived  
16 from, or 60% or greater of fiscal year 2023 total assets attributable to,  
17 regulated gas distribution operations;

18 (iii) At the time of preparation of this testimony, they had not publicly announced  
19 that they were involved in any major merger or acquisition activity (i.e., one  
20 publicly-traded utility merging with or acquiring another) or any other major  
21 development;

22 (iv) They have not cut or omitted their common dividends during the five years  
23 ended 2023 or through the time of preparation of this testimony;

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<sup>6</sup> Southwest Gas Holdings, Inc. SEC Form 10-K, (December 31, 2023) at 26.

- (v) They have *Value Line* and Bloomberg Professional Services (Bloomberg) adjusted Beta coefficients (beta);
- (vi) They have positive *Value Line* five-year dividends per share (DPS) growth rate projections; and
- (vii) They have *Value Line*, Zacks, or Yahoo! Finance consensus five-year earnings per share (EPS) growth rate projections.

The following six companies met these criteria:

**Table 4: Utility Proxy Group Companies**

Company Name	Ticker Symbol
Atmos Energy Corporation	ATO
New Jersey Resources Corporation	NJR
NiSource Inc.	NI
Northwest Natural Gas Company	NWN
ONE Gas, Inc.	OGS
Spire Inc.	SR

**V. CAPITAL STRUCTURE**

**Q. 19 Please summarize the components of Southwest Gas' capital structure.**

A. 19 The Company's proposed capital structure consists of 50.00% total debt and 50.00% common equity. Southwest Gas' requested capital structure is the capital structure it expects to achieve over the forecasted test year period, as discussed in the Prepared Direct Testimony of Company Witness Justin S. Forsberg.

**Q. 20 How does the capital structure affect the rate of return?**

A. 20 As discussed above, there are two general categories of risk: business risk and financial risk. The capital structure relates to a company's financial risk, which represents the risk that a company may not have adequate cash flows to meet its financial obligations and is a function of the percentage of debt (or financial

leverage) in its capital structure. In that regard, as the percentage of debt in the capital structure increases, so do the fixed obligations for the repayment of that debt. Consequently, as the degree of financial leverage increases, the risk of financial distress (i.e., financial risk) also increases.<sup>7</sup> In essence, even if two firms face the same business risks, a company with meaningfully higher levels of debt in its capital structure is likely to have a higher cost of both debt and equity. Since the capital structure can affect the subject company's overall level of risk, it is an important consideration in establishing a just and reasonable rate of return.

**Q. 21 Is there support for the proposition that the capital structure is a key consideration in establishing an appropriate rate of return?**

A. 21 Yes. The United States Supreme Court and various utility commissions have long recognized the role of capital structure in the development of a just and reasonable rate of return for a regulated utility. In particular, a utility's leverage, or debt ratio, has been explicitly recognized as an important element in determining a just and reasonable rate of return:

Although the determination of whether bonds or stocks should be issued is for management, the matter of debt ratio is not exclusively within its province. Debt ratio substantially affects the manner and cost of obtaining new capital. It is therefore an important factor in the rate of return and must necessarily be considered by and come within the authority of the body charged by law with the duty of fixing a just and reasonable rate of return.<sup>8</sup>

Perhaps ultimate authority for balancing the issues of cost and financial integrity is found in the Supreme Court's statement in *Hope*:

The rate-making process under the Act, i.e., the fixing of 'just and reasonable' rates, involves a balancing of the investor and the

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<sup>7</sup> See, Roger A. Morin, *Modern Regulatory Finance*, Public Utility Reports, Inc., 2021, at 51-52. (Morin).

<sup>8</sup> *New England Telephone & Telegraph Co. v. State*, 98 N.H. 211, 97 A.2d 213, (1953) (citing *New England Tel. & Tel. Co. v. Department of Pub. Util.*, 327 Mass. 81, 97 N.E. 2d 509, 514 (1951)); see also *Petitions of New England Tel. & Tel. Co.*, 116 Vt. 480, 80 A2d 671, 685-86 (1951).

1 consumer interests.<sup>9</sup>

2 And as the U.S. Court of Appeals, District of Columbia Circuit found in  
3 *Communications Satellite Corp. et. al. v. FCC*:

4 The equity investor's stake is made less secure as the  
5 company's debt rises, but the consumer rate-payer's burden is  
6 alleviated.<sup>10</sup>

7 That is, the U.S. Court of Appeals, District of Columbia Circuit reasoned that  
8 because there is a relationship between the capital structure and the cost of  
9 common equity, investor and consumer interests must be balanced.  
10 Consequently, the principles of fairness and reasonableness with respect to the  
11 allowed rate of return and capital structure are considered at both the federal and  
12 state levels.

13 **Q. 22 How does Southwest Gas' recommended common equity ratio of 50.00%**  
14 **compare with the common equity ratios maintained by the Utility Proxy**  
15 **Group?**

16 **A. 22** Southwest Gas' requested ratemaking common equity ratio of 50.00% is  
17 reasonable and consistent with the range of common equity ratios maintained by  
18 the Utility Proxy Group. In order to assess the reasonableness of the Company's  
19 requested ratemaking common equity ratio, I reviewed the actual common equity  
20 ratios maintained by the companies within the Utility Proxy Group. As shown on  
21 page 1 of Exhibit No.\_\_\_\_(DWD-2), common equity ratios of the Utility Proxy Group  
22 companies range from 40.23% to 62.38% for fiscal year end 2023.

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<sup>9</sup> *Hope*, at 603 (1944).

<sup>10</sup> *Communications Satellite Corp. et. al. v. FCC*, 198 U.S. App. D.C. 60, 63-64611 F.2d 883.

1 I also considered *Value Line's* projected capital structures for the Utility  
2 Proxy Group for 2027-2029. That analysis shows a range of projected common  
3 equity ratios between 37.50% and 60.00%.<sup>11</sup>

4 In addition to comparing Southwest Gas' ratemaking common equity ratio  
5 with common equity ratios currently and expected to be maintained by the Utility  
6 Proxy Group (i.e., at the holding company level), I also compared the Company's  
7 ratemaking common equity ratio with the common equity ratios maintained by the  
8 operating subsidiaries of the Utility Proxy Group companies. As shown on page 2  
9 of Exhibit No.\_\_(DWD-2), common equity ratios of the operating utility  
10 subsidiaries of the Utility Proxy Group range from 39.60% to 61.24% for fiscal year  
11 end 2023.

12 In my opinion, Southwest Gas' proposed capital structure consisting of  
13 50.00% long-term debt and 50.00% common equity is appropriate for ratemaking  
14 purposes. It is appropriate because it is generally consistent with the capital  
15 structure ratios (based on total permanent capital) maintained by the Utility Proxy  
16 Group on whose market data I base my recommended common equity cost rate.  
17 The capital structure as requested by Southwest Gas will continue to support the  
18 long-term financial health of the Company.

## 19 **VI. COMMON EQUITY COST RATE**

20 **Q. 23 Is it important that cost of common equity models be market-based?**

21 A. 23 Yes. As discussed previously, regulated public utilities, like Southwest Gas must  
22 compete for equity in capital markets along with all other companies of comparable  
23 risk, which includes non-utilities. The cost of common equity is thus determined

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<sup>11</sup> See pages 2-7 of Exhibit No.\_\_(DWD-3).

1 based on equity market expectations for the returns of those companies. If an  
2 individual investor is choosing to invest their capital among companies of  
3 comparable risk, they will choose a company providing a higher return over a  
4 company providing a lower return.

5 **Q. 24 Are your cost of common equity models market-based?**

6 A. 24 Yes. The DCF model uses market prices in developing the model's dividend yield  
7 component. The RPM uses bond ratings and expected bond yields that reflect the  
8 market's assessment of bond/credit risk. In addition, betas ( $\beta$ ), which reflect the  
9 market/systematic risk component of equity risk premium, are derived from  
10 regression analyses of market prices. The Predictive Risk Premium Model  
11 (PRPM) uses monthly market returns in addition to expectations of the risk-free  
12 rate. The CAPM is market-based for many of the same reasons that the RPM is  
13 market-based (i.e., the use of expected bond yields and betas). Selection criteria  
14 for comparable risk non-price regulated companies are based on regression  
15 analyses of market prices and reflect the market's assessment of total risk.

16 **Q. 25 What analytical approaches did you use to determine Southwest Gas' ROE?**

17 A. 25 As discussed earlier, I have relied on the DCF model, the RPM, and the CAPM,  
18 which I apply to the Utility Proxy Group described above. I also applied these  
19 same models to a Non-Price Regulated Proxy Group described later in this section.

20 I rely on these models because reasonable investors use a variety of tools  
21 and do not rely exclusively on a single source of information or single model.  
22 Moreover, the models on which I rely, focus on different aspects of return  
23 requirements and provide different insights to investors' views of risk and return.  
24 The DCF model, for example, estimates the investor-required return assuming a  
25 constant expected dividend yield and growth rate in perpetuity, while Risk

Premium-based methods (i.e., the RPM and CAPM approaches) provide the ability to reflect investors' views of risk, future market returns, and the relationship between interest rates and the cost of common equity. Just as the use of market data for the Utility Proxy Group adds the reliability necessary to inform expert judgment in arriving at a recommended common equity cost rate, the use of multiple generally accepted common equity cost rate models also adds reliability and accuracy when arriving at a recommended common equity cost rate.

#### **A. Discounted Cash Flow Model**

##### **Q. 26 What is the theoretical basis of the DCF model?**

A. 26 The theory underlying the DCF model is that the present value of an expected future stream of net cash flows during the investment holding period can be determined by discounting those cash flows at the cost of capital, or the investors' capitalization rate. DCF theory indicates that an investor buys a stock for an expected total return rate, which is derived from the cash flows received from dividends and market price appreciation. Mathematically, the dividend yield on market price plus a growth rate equals the capitalization rate; i.e., the total common equity return rate expected by investors.

$$K_e = (D_0 (1+g))/P + g$$

where:

$K_e$  = the required Return on Common Equity;

$D_0$  = the annualized Dividend Per Share;

$P$  = the current stock price; and

$g$  = the growth rate.



1 **Q. 27 Which version of the DCF model did you use?**

2 A. 27 I used the single-stage constant growth DCF model in my analyses.

3 **Q. 28 Please describe the dividend yield you used in applying the constant growth**  
4 **DCF model.**

5 A. 28 The unadjusted dividend yields are based on the proxy companies' dividends as  
6 of May 31, 2024, divided by the average closing market price for the 60 trading  
7 days ended May 31, 2024.<sup>12</sup>

8 **Q. 29 Please explain your adjustment to the dividend yield.**

9 A. 29 Because dividends are paid periodically (e.g., quarterly), as opposed to  
10 continuously (daily), an adjustment must be made to the dividend yield. This is  
11 often referred to as the discrete, or the Gordon Periodic, version of the DCF model.

12 DCF theory calls for using the full growth rate, or  $D_1$ , in calculating the  
13 model's dividend yield component. Since the companies in the Utility Proxy Group  
14 increase their quarterly dividends at various times during the year, a reasonable  
15 assumption is to reflect one-half the annual dividend growth rate in the dividend  
16 yield component, or  $D_{1/2}$ . Because the dividend should be representative of the  
17 next 12-month period, this adjustment is a conservative approach that does not  
18 overstate the dividend yield. Therefore, the actual average dividend yields in  
19 Column 1, page 1 of Exhibit No.\_\_\_\_(DWD-3) have been adjusted upward to reflect  
20 one-half the average projected growth rate shown in Column 6.

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<sup>12</sup> See, Column 1, page 1 of Exhibit No.\_\_\_\_(DWD-3).

1 **Q. 30 Please explain the basis for the growth rates you apply to the Utility Proxy**  
2 **Group in your constant growth DCF model.**

3 A. 30 Investors are likely to rely on widely available financial information services, such  
4 as *Value Line*, Zacks, Yahoo! Finance, and S&P Capital IQ. Investors realize that  
5 analysts have significant insight into the dynamics of the industries and individual  
6 companies they analyze, as well as companies' abilities to effectively manage the  
7 effects of changing laws and regulations, and ever-changing economic and market  
8 conditions. For these reasons, I used analysts' five-year forecasts of EPS growth  
9 in my DCF analysis.

10 Over the long run, there can be no growth in DPS without growth in EPS.  
11 Security analysts' earnings expectations have a more significant influence on  
12 market prices than dividend expectations. Thus, using projected earnings growth  
13 rates in a DCF analysis provides a better match between investors' market price  
14 appreciation expectations and the growth rate component of the DCF.

15 **Q. 31 Please summarize the constant growth DCF model results.**

16 A. 31 As shown on page 1 of Exhibit No.\_\_\_\_(DWD-3), for the Utility Proxy Group, the  
17 mean result of applying the single-stage DCF model is 10.02%, the median result  
18 is 9.95%, and the average of the two is 9.99%. In arriving at a conclusion for the  
19 constant growth DCF-indicated common equity cost rate for the Utility Proxy  
20 Group, I relied on an average of the mean and the median results of the DCF.

21 **B. The Risk Premium Model**

22 **Q. 32 Please describe the theoretical basis of the RPM.**

23 A. 32 The RPM is based on the fundamental financial principle of risk and return; namely,  
24 that investors require greater returns for bearing greater risk. The RPM recognizes

1 that common equity capital has greater investment risk than debt capital, as  
2 common equity shareholders are behind debt holders in any claim on a company's  
3 assets and earnings. As a result, investors require higher returns from common  
4 stocks than from bonds to compensate them for bearing the additional risk.

5 While it is possible to directly observe bond returns and yields, investors'  
6 required common equity returns cannot be directly determined or observed.  
7 According to RPM theory, one can estimate a common equity risk premium over  
8 bonds (either historically or prospectively) and use that premium to derive a cost  
9 rate of common equity. The cost of common equity equals the expected cost rate  
10 for long-term debt capital, plus a risk premium over that cost rate, to compensate  
11 common shareholders for the added risk of being unsecured and last-in-line for  
12 any claim on the corporation's assets and earnings upon liquidation.

13 **Q. 33 Please explain the total market approach RPM.**

14 A. 33 The total market approach RPM adds a prospective public utility bond yield to an  
15 average of: (1) an equity risk premium that is derived from a beta-adjusted total  
16 market equity risk premium; (2) an equity risk premium based on the S&P Utilities  
17 Index; and (3) an equity risk premium based on authorized ROEs for natural gas  
18 distribution utilities.

19 **Q. 34 Please explain the basis of the expected bond yield of 5.65% applicable to**  
20 **the Utility Proxy Group.**

21 A. 34 The first step in the total market approach RPM analysis is to determine the  
22 expected bond yield. Because both ratemaking and the cost of capital, including  
23 the common equity cost rate, are prospective in nature, a prospective yield on  
24 similarly rated long-term debt is essential. I relied on a consensus forecast of about  
25 50 economists of the expected yield on Aaa-rated corporate bonds for the six

1 calendar quarters ending with the third calendar quarter of 2025, and *Blue Chip's*  
2 long-term projections for 2026 to 2030 and 2031 to 2035. As shown on line 1,  
3 page 1 of Exhibit No.\_\_\_\_(DWD-4), the average expected yield on Moody's Aaa-  
4 rated corporate bonds is 5.14%. In order to adjust the expected Aaa-rated  
5 corporate bond yield to an equivalent A2-rated public utility bond yield, I made an  
6 upward adjustment of 0.51%, which represents a recent spread between Aaa-  
7 rated corporate bonds and A2-rated public utility bonds.<sup>13</sup> Adding that recent  
8 0.51% spread to the expected Aaa-rated corporate bond yield of 5.14% results in  
9 an expected A2-rated public utility bond yield of 5.65%.

10 I then reviewed the average credit rating for the Utility Proxy Group from  
11 Moody's to determine if an adjustment to the estimated A2-rated public utility bond  
12 was necessary. Since the Utility Proxy Group's average Moody's long-term issuer  
13 rating is A2, no other adjustment is needed to make the A2 prospective bond yield  
14 applicable to the A2-rated public utility bond. The results are a 5.65% expected  
15 bond yield applicable to the Utility Proxy Group.

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<sup>13</sup> As shown on line 2 and explained in note 2, page 1 of Exhibit No.\_\_\_\_(DWD-4).

**Table 5: Summary of the Calculation of the Utility Proxy Group Projected**

**Bond Yield<sup>14</sup>**

Prospective Yield on Moody's Aaa-Rated Corporate Bonds ( <i>Blue Chip</i> )	5.14%
Adjustment to Reflect Yield Spread Between Moody's Aaa-Rated Corporate Bonds and Moody's A2-Rated Utility Bonds	<u>0.51%</u>
Prospective Bond Yield Applicable to the Utility Proxy Group	<u>5.65%</u>

To develop the indicated ROE using the total market approach RPM, this prospective bond yield is then added to the average of the three different equity risk premiums described below:

**Q. 35 Please explain how the beta-derived equity risk premium is determined.**

A. 35 The components of the beta-derived risk premium model are: (1) an expected market equity risk premium over corporate bonds, and (2) beta. The derivation of the beta-derived equity risk premium that I applied to the Utility Proxy Group is shown on lines 1 through 8, on page 6 of Exhibit No.\_\_\_\_(DWD-4). The total beta-derived equity risk premium I applied is based on an average of three historical market data-based equity risk premiums, a *Value Line*-based equity risk premium, and combined *Value Line*, Bloomberg, and S&P Capital IQ-based equity risk premium. Each of these is described below.

**Q. 36 How did you derive a market equity risk premium based on long-term historical data?**

A. 36 To derive an historical market equity risk premium, I used the most recent holding period returns for the large company common stocks less the average historical

<sup>14</sup> As shown on page 1 of Exhibit No.\_\_\_\_(DWD-4).

1 yield on Moody's Aaa/Aa-rated corporate bonds for the period 1928 to 2023.<sup>15</sup> The  
2 use of holding period returns over a very long period of time is appropriate because  
3 it is consistent with the long-term investment horizon presumed by investing in a  
4 going concern, i.e., a company expected to operate in perpetuity.

5 Kroll's Stocks, Bonds, Bills, and Inflation (SBBI) Yearbook 2023 (SBBI -  
6 2023) long-term arithmetic mean monthly total return rate on large company  
7 common stocks was 11.91% and the long-term arithmetic mean monthly yield on  
8 Moody's Aaa/Aa-rated corporate bonds was 5.95% from 1928 to 2023.<sup>16</sup> As shown  
9 on line 1, page 6 of Exhibit No.\_\_\_\_(DWD-4), subtracting the mean monthly bond  
10 yield from the total return on large company stocks results in a long-term historical  
11 equity risk premium of 5.96%.

12 I used the arithmetic mean monthly total return rates for the large company  
13 stocks and yields (income returns) for the Moody's Aaa/Aa corporate bonds,  
14 because they are appropriate for the purpose of estimating the cost of capital as  
15 noted in SBBI - 2023.<sup>17</sup> The use of the arithmetic mean return rates and yields is  
16 appropriate because historical total returns and equity risk premiums provide  
17 insight into the variance and standard deviation of returns needed by investors in  
18 estimating future risk when making a current investment. If investors relied on the  
19 geometric mean of historical equity risk premiums, they would have no insight into  
20 the potential variance of future returns, because the geometric mean relates the  
21 change over many periods to a constant rate of change, thereby obviating the year-  
22 to-year fluctuations, or variance, which is critical to risk analysis.

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<sup>15</sup> Sources: SBBI-2023 Appendix A Tables: Morningstar Stocks, Bonds, Bills, & Inflation 1926-2022 and Bloomberg Professional.

<sup>16</sup> As explained in note 1, page 6 of Exhibit No.\_\_\_\_(DWD-4).

<sup>17</sup> See, SBBI - 2023, at 193-194.

1 **Q. 37 Please explain the derivation of the regression-based market equity risk**  
2 **premium.**

3 A. 37 To derive the regression-based market equity risk premium of 6.92% shown on  
4 line 2, page 6 of Exhibit No.\_\_\_\_(DWD-4), I used the same monthly annualized total  
5 returns on large company common stocks relative to the monthly annualized yields  
6 on Moody's Aaa/Aa-rated corporate bonds as mentioned above. The relationship  
7 between interest rates and the market equity risk premium was modeled using the  
8 observed monthly market equity risk premium as the dependent variable, and the  
9 monthly yield on Moody's Aaa/Aa-rated corporate bonds as the independent  
10 variable. I used a linear Ordinary Least Squares (OLS) regression, in which the  
11 market equity risk premium is expressed as a function of the Moody's Aaa/Aa-  
12 rated corporate bonds yield:

$$RP = \alpha + \beta (R_{Aaa/Aa})$$

14 where:

15  $RP$  = the market equity risk premium;

16  $\alpha$  = the regression intercept coefficient;

17  $\beta$  = the regression slope coefficient; and

18  $R_{Aaa/Aa}$  = the Moody's Aaa/Aa rated corporate bond yield.

19 Using the equation generated by the regression, an expected equity risk  
20 premium of 6.92% is calculated using the average forecast of Aaa corporate bond  
21 yield of 5.14%, as discussed above.

1 **Q. 38 Please explain the derivation of the PRPM equity risk premium.**

2 A. 38 The PRPM, published in the *Journal of Regulatory Economics*,<sup>18</sup> was developed  
3 from the work of Robert F. Engle, who shared the Nobel Prize in Economics in  
4 2003 “for methods of analyzing economic time series with time-varying volatility  
5 (“ARCH”).”<sup>19</sup> Engle found that volatility changes over time and is related from one  
6 period to the next, especially in financial markets. Engle discovered that volatility  
7 of prices and returns clusters over time and is therefore highly predictable and can  
8 be used to predict future levels of risk and risk premiums.

9 The PRPM estimates the risk-return relationship directly, as the predicted  
10 equity risk premium is generated by predicting volatility or risk. The PRPM is not  
11 based on an estimate of investor behavior, but rather on an evaluation of the  
12 results of that behavior (i.e., the variance of historical equity risk premiums).

13 The inputs to the model are the historical monthly returns on large company  
14 common stocks minus the monthly yields on Moody’s Aaa/Aa-rated corporate  
15 bonds during the period from January 1928 through May 2024.<sup>20</sup> Using a  
16 generalized form of ARCH, known as GARCH, I calculated each Utility Proxy  
17 Group companies projected equity risk premium using Eviews® statistical software.  
18 When the GARCH model is applied to the historical return data, it produces a  
19 predicted GARCH variance series and a GARCH coefficient. Multiplying the  
20 predicted monthly variance by the GARCH coefficient and then annualizing it<sup>21</sup>

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<sup>18</sup> Autoregressive conditional heteroscedasticity. See “A New Approach for Estimating the Equity Risk Premium for Public Utilities”, Pauline M. Ahern, Frank J. Hanley and Richard A. Michelfelder, Ph.D. *The Journal of Regulatory Economics* (December 2011), 40:261-278.

<sup>19</sup> [www.nobelprize.org](http://www.nobelprize.org).

<sup>20</sup> Data from January 1928 to December 2022 is from SBBI - 2023. Data from January 2023 to May 2024 is from Bloomberg.

<sup>21</sup> Annualized Return = (1 + Monthly Return) ^12 - 1.



1 produces the predicted annual equity risk premium. The resulting PRPM predicted  
2 a market equity risk premium of 8.46%.<sup>22</sup>

3 **Q. 39 Please explain the derivation of a projected equity risk premium based on**  
4 ***Value Line* data for your RPM analysis.**

5 A. 39 As noted previously, because both ratemaking and the cost of capital are  
6 prospective, a prospective market equity risk premium is needed. The derivation  
7 of the forecasted or prospective market equity risk premium can be found in note  
8 4, page 6 of Exhibit No.\_\_\_\_(DWD-4). Consistent with my calculation of the  
9 dividend yield component in my DCF analysis, this prospective market equity risk  
10 premium is derived from an average of the three- to five-year median market price  
11 appreciation potential by *Value Line* for the 13 weeks ended May 31, 2024, plus  
12 an average of the median estimated dividend yield for the common stocks of the  
13 1,700 firms covered in *Value Line* (Standard Edition).<sup>23</sup>

14 The average median expected price appreciation is 46%, which translates  
15 to a 9.92% annual appreciation, and when added to the average of *Value Line's*  
16 median expected dividend yields of 2.13%, equates to a forecasted annual total  
17 return rate on the market of 12.05%. The forecasted Moody's Aaa-rated corporate  
18 bond yield of 5.14% is deducted from the total market return of 12.05%, resulting  
19 in an equity risk premium of 6.91%, as shown on line 4, page 6 of Exhibit  
20 No.\_\_\_\_(DWD-4).

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<sup>22</sup> Shown on line 3, page 6 of Exhibit No.\_\_\_\_(DWD-4).

<sup>23</sup> As explained in detail in note 1, page 2 of Exhibit No.\_\_\_\_(DWD-5).

1 **Q. 40 Please explain the derivation of an equity risk premium based on the S&P**  
2 **500 companies.**

3 A. 40 Using data from *Value Line*, Bloomberg, and S&P Capital IQ, I calculated an  
4 expected total return on the S&P 500 using expected dividend yields and long-  
5 term growth estimates as a proxy for capital appreciation. The expected total  
6 return for the S&P 500 is 15.19%. Subtracting the prospective yield on Moody's  
7 Aaa-rated corporate bonds of 5.14% results in a 10.05% projected equity risk  
8 premium as shown on page 6, line 5 of Exhibit No.\_\_\_\_(DWD-4).

9 **Q. 41 What is your conclusion of a beta-derived equity risk premium for use in your**  
10 **RPM analysis?**

11 A. 41 I gave equal weight to the five equity risk premiums in arriving at my conclusion of  
12 7.66%.<sup>24</sup>

13 **Table 6: Summary of the Calculation of the Equity Risk Premium Using**  
14 **Total Market Returns<sup>25</sup>**

Historical Spread Between Total Returns of Large Stocks and Aaa and Aa-Rated Corporate Bond Yields (1928 – 2023)	5.96%
Regression Analysis on Historical Data	6.92%
PRPM Analysis on Historical Data	8.46%
Prospective Equity Risk Premium using Total Market Returns from <i>Value Line</i> Summary & Index less Projected Aaa Corporate Bond Yields	6.91%
Prospective Equity Risk Premium using Measures of Capital Appreciation and Income Returns for the S&P 500 less Projected Aaa Corporate Bond Yields	<u>10.05%</u>
Average	<u>7.66%</u>

<sup>24</sup> See, line 6 on page 6 of Exhibit No.\_\_\_\_(DWD-4).

<sup>25</sup> As shown on page 6 of Exhibit No.\_\_\_\_(DWD-4).

1 After calculating the average market equity risk premium of 7.66%, I  
2 adjusted it by beta to account for the risk of the Utility Proxy Group. As discussed  
3 below, beta is a meaningful measure of prospective relative risk to the market as  
4 a whole, and is a logical way to allocate a company's, or proxy group's, share of  
5 the market's total equity risk premium relative to corporate bond yields. As shown  
6 on page 1 of Exhibit No.\_\_\_\_(DWD-5), the average of the mean and median beta  
7 for the Utility Proxy Group is 0.81. Multiplying the 0.81 average beta by the market  
8 equity risk premium of 7.66% results in a beta-adjusted equity risk premium for the  
9 Utility Proxy Group of 6.20%.

10 **Q. 42 How did you derive the equity risk premium based on the S&P Utility Index**  
11 **and Moody's A2-rated public utility bonds?**

12 A. 42 I estimated three equity risk premiums based on S&P Utility Index holding period  
13 returns, and one equity risk premium based on the expected returns of the S&P  
14 Utilities Index, using data from *Value Line*, Bloomberg, and S&P Capital IQ.  
15 Turning first to the S&P Utility Index holding period returns, I derived a long-term  
16 monthly arithmetic mean equity risk premium between the S&P Utility Index total  
17 returns of 10.54% and monthly A-rated public utility bond yields of 6.43% from  
18 1928 to 2023, to arrive at an equity risk premium of 4.02%.<sup>26</sup> I then used the same  
19 historical data to derive an equity risk premium of 4.81% based on a regression of  
20 the monthly equity risk premiums. The final S&P Utility Index holding period equity  
21 risk premium involved applying the PRPM using the historical monthly equity risk  
22 premiums from January 1928 to May 2024 to arrive at a PRPM-derived equity risk  
23 premium of 4.39% for the S&P Utility Index.

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<sup>26</sup> As shown on line 1, page 9 of Exhibit No.\_\_\_\_(DWD-4).

I then derived an expected total return on the S&P Utilities Index of 10.46% using data from *Value Line*, Bloomberg, and S&P Capital IQ and subtracted the prospective Moody's A2-rated public utility bond yield of 5.65%<sup>27</sup> which resulted in an equity risk premium of 4.81%. As with the market equity risk premiums, I averaged each risk premium to arrive at my utility-specific equity risk premium of 4.51%.

**Table 7: Summary of the Calculation of the Equity Risk Premium Using S&P Utility Index Holding Returns<sup>28</sup>**

Historical Spread Between Total Returns of the S&P Utilities Index and A2-Rated Utility Bond Yields (1928 – 2023)	4.02%
Regression Analysis on Historical Data	4.81%
PRPM Analysis on Historical Data	4.39%
Prospective Equity Risk Premium using Measures of Capital Appreciation and Income Returns for the S&P Utilities Index less Projected A2 Utility Bond Yields	4.81%
Average	<u>4.51%</u>

**Q. 43 How did you derive an equity risk premium of 4.79% based on authorized ROEs for natural gas distribution utilities?**

**A. 43** The equity risk premium of 4.79% shown on line 3, page 5 of Exhibit No.\_\_\_\_(DWD-4) is the result of a regression analysis based on regulatory awarded ROEs related to the yields on Moody's A2-rated public utility bonds. That analysis is shown on page 10 of Exhibit No.\_\_\_\_(DWD-4), which contains the graphical results of a regression analysis of 834 rate cases for natural gas distribution utilities that were fully litigated during the period from January 1, 1980 through May 31, 2024. It

<sup>27</sup> Derived on line 3, page 1 of Exhibit No.\_\_\_\_(DWD-4).

<sup>28</sup> As shown on page 9 of Exhibit No.\_\_\_\_(DWD-4).

1 shows the implicit equity risk premium relative to the yields on A2-rated public utility  
2 bonds immediately prior to the issuance of each regulatory decision. It is readily  
3 discernible that there is an inverse relationship between the yield on A2-rated  
4 public utility bonds and equity risk premiums. In other words, as interest rates  
5 decline, the equity risk premium rises and vice versa, a result consistent with  
6 financial literature on the subject.<sup>29</sup> I used the regression results to estimate the  
7 equity risk premium applicable to the projected yield on Moody's A2-rated public  
8 utility bonds. Given the expected A2-rated utility bond yield of 5.65%, it can be  
9 calculated that the indicated equity risk premium applicable to that bond yield is  
10 4.79%, which is shown on line 3, page 5 of Exhibit No.\_\_\_\_(DWD-4).

11 **Q. 44 What is your conclusion of an equity risk premium for use in your total**  
12 **market approach RPM analysis?**

13 A. 44 The equity risk premium I applied to the Utility Proxy Group is 5.17%, which is the  
14 average of the beta-adjusted equity risk premium for the Utility Proxy Group, the  
15 S&P Utilities Index, and the authorized return utility equity risk premiums of 6.20%,  
16 4.51%, and 4.79%, respectively.<sup>30</sup>

17 **Q. 45 What is the indicated RPM common equity cost rate based on the total**  
18 **market approach?**

19 A. 45 As shown on line 5, page 1 of Exhibit No.\_\_\_\_(DWD-4), and shown on Table 8,  
20 below, I calculated a common equity cost rate of 10.82% for the Utility Proxy Group  
21 based on the total market approach RPM.

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<sup>29</sup> See, e.g., Robert S. Harris and Felicia C. Marston, The Market Risk Premium: Expectational Estimates Using Analysts' Forecasts, *Journal of Applied Finance*, Vol. 11, No. 1, 2001, at 11-12; Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, The Risk Premium Approach to Measuring a Utility's Cost of Equity, *Financial Management*, Spring 1985, at 33-45.

<sup>30</sup> As shown on page 5 of Exhibit No.\_\_\_\_(DWD-4).

**Table 8: Summary of the Total Market Return Risk Premium Model<sup>31</sup>**

Prospective Moody's A2-Rated Utility Bond Applicable to the Utility Proxy Group	5.65%
Prospective Equity Risk Premium	<u>5.17%</u>
Indicated Cost of Common Equity	<u>10.82%</u>

### **C. The Capital Asset Pricing Model**

**Q. 46 Please explain the theoretical basis of the CAPM.**

**A. 46** CAPM theory defines risk as the co-variability of a security's returns with the market's returns as measured by beta ( $\beta$ ). A beta less than 1.0 indicates lower variability than the market as a whole, while a beta greater than 1.0 indicates greater variability than the market.

The CAPM assumes that all non-market or unsystematic risk can be eliminated through diversification. The risk that cannot be eliminated through diversification is called market, or systematic, risk. In addition, the CAPM presumes that investors only require compensation for systematic risk, which is the result of macroeconomic and other events that affect the returns on all assets. The model is applied by adding a risk-free rate of return to a market risk premium, which is adjusted proportionately to reflect the systematic risk of the individual security relative to the total market as measured by beta. The traditional CAPM model is expressed as:

$$R_s = R_f + \beta (R_m - R_f)$$

Where:

$R_s$  = Return rate on the common stock;

$R_f$  = Risk-free rate of return;

$R_m$  = Return rate on the market as a whole; and

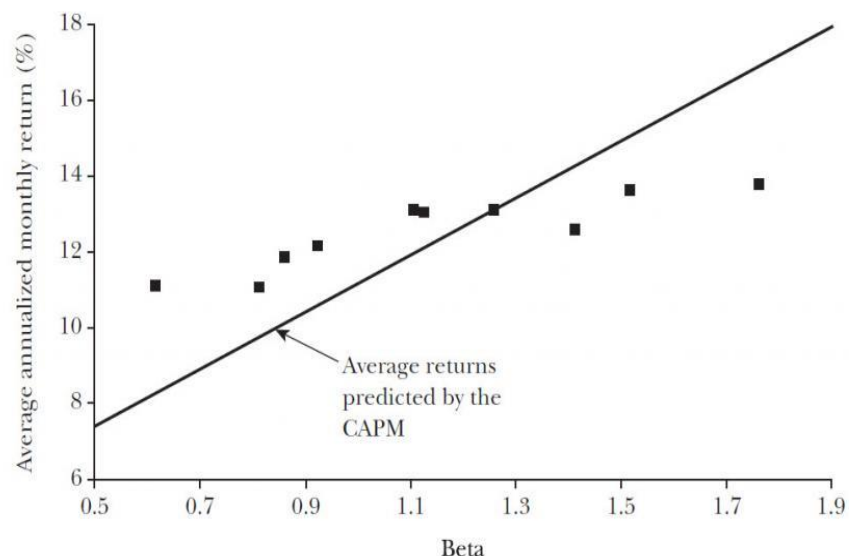
<sup>31</sup> As shown on page 1 of Exhibit No.\_\_\_\_(DWD-4).

$\beta$  = Adjusted beta (volatility of the security relative to the market as a whole)

Numerous tests of the CAPM have measured the extent to which security returns and beta are related as predicted by the CAPM, confirming its validity. The empirical CAPM (ECAPM) reflects the reality that while the results of these tests support the notion that beta is related to security returns, the empirical Security Market Line (SML) described by the CAPM formula is not as steeply sloped as the predicted SML.<sup>32</sup>

The ECAPM reflects this empirical reality. Fama and French clearly state regarding Figure 2, below, that “[t]he returns on the low beta portfolios are too high, and the returns on the high beta portfolios are too low.”<sup>33</sup>

*Figure 2* <http://pubs.aeaweb.org/doi/pdfplus/10.1257/0895330042162430>  
**Average Annualized Monthly Return versus Beta for Value Weight Portfolios Formed on Prior Beta, 1928–2003**



<sup>32</sup> Morin, at page 223.

<sup>33</sup> Eugene F. Fama and Kenneth R. French, The Capital Asset Pricing Model: Theory and Evidence, *Journal of Economic Perspectives*, Vol. 18, No. 3, Summer 2004 at 33 (Fama & French).

1 In addition, Morin observes that while the results of these tests support the  
2 notion that beta is related to security returns, the empirical SML described by the  
3 CAPM formula is not as steeply sloped as the predicted SML. Morin states:

4 With few exceptions, the empirical studies agree that ... low-beta  
5 securities earn returns somewhat higher than the CAPM would  
6 predict, and high-beta securities earn less than predicted.<sup>34</sup>

7 \* \* \*

8 Therefore, the empirical evidence suggests that the expected  
9 return on a security is related to its risk by the following  
10 approximation:

$$11 \quad K = RF + x(RM - RF) + (1-x) \beta(RM - RF)$$

12 where x is a fraction to be determined empirically. The value of  
13 x that best explains the observed relationship [is] Return =  
14 0.0829 + 0.0520  $\beta$  is between 0.25 and 0.30. If x = 0.25, the  
15 equation becomes:

$$16 \quad K = RF + 0.25(RM - RF) + 0.75 \beta(RM - RF)^{35}$$

17 Fama and French provide similar support for the ECAPM when they state:

18 The early tests firmly reject the Sharpe-Lintner version of the  
19 CAPM. There is a positive relation between beta and average  
20 return, but it is too 'flat.'... The regressions consistently find that  
21 the intercept is greater than the average risk-free rate... and the  
22 coefficient on beta is less than the average excess market  
23 return... This is true in the early tests... as well as in more recent  
24 cross-section regressions tests, like Fama and French (1992).<sup>36</sup>

25 Finally, Fama and French further note:

26 Confirming earlier evidence, the relation between beta and  
27 average return for the ten portfolios is much flatter than the  
28 Sharpe-Linter CAPM predicts. The returns on low beta portfolios  
29 are too high, and the returns on the high beta portfolios are too  
30 low. For example, the predicted return on the portfolio with the  
31 lowest beta is 8.3 percent per year; the actual return as 11.1  
32 percent. The predicted return on the portfolio with the t beta is  
33 16.8 percent per year; the actual is 13.7 percent.<sup>37</sup>

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<sup>34</sup> Morin, at 207.

<sup>35</sup> Morin, at 221.

<sup>36</sup> Fama & French, at 32.

<sup>37</sup> Fama & French, at 33.



Clearly, the justification from Morin, Fama, and French, along with their reviews of other academic research on the CAPM, validate the use of the ECAPM. In view of theory and practical research, I have applied both the traditional CAPM and the ECAPM to the companies in the Utility Proxy Group and averaged the results.

**Q. 47 What betas did you use in your CAPM analysis?**

A. 47 For betas in my CAPM analysis, I considered two sources: *Value Line* and Bloomberg. While both of those services adjust their calculated (or “raw”) beta to reflect their tendency to regress to the market mean of 1.00, *Value Line* calculates beta over a five-year period, while Bloomberg’s calculation is based on two years of data.

**Q. 48 Please describe your selection of a risk-free rate of return.**

A. 48 As shown in Column 5, page 1 of Exhibit No.\_\_\_\_(DWD-5), the risk-free rate adopted for both applications of the CAPM is 4.41%. This risk-free rate is based on the average of the *Blue Chip* consensus forecast of the expected yields on 30-year U.S. Treasury bonds for the six quarters ending with the third calendar quarter of 2025, and long-term projections for the years 2026 to 2030 and 2031 to 2035.

**Q. 49 Why is the yield on long-term U.S. Treasury bonds appropriate for use as the risk-free rate?**

A. 49 The yield on long-term U.S. Treasury bonds is almost risk-free and its term is consistent with the long-term cost of capital to public utilities measured by the yields on Moody’s A2-rated public utility bonds; the long-term investment horizon inherent in utilities’ common stocks; and the long-term life of the jurisdictional rate base to which the allowed fair rate of return (i.e., cost of capital) will be applied. In

1 contrast, short-term U.S. Treasury yields are more volatile and largely a function  
2 of Federal Reserve monetary policy.

3 **Q. 50 Please explain the estimation of the expected risk premium for the market**  
4 **used in your CAPM analyses.**

5 A. 50 The basis of the market risk premium is explained in detail in note 1 on Exhibit  
6 No.\_\_\_\_(DWD-5). As discussed above, the market risk premium is derived from an  
7 average of three historical data-based market risk premiums, one *Value Line* data-  
8 based market risk premiums, and one Bloomberg, *Value Line*, and S&P Capital IQ  
9 data-based market risk premium.

10 The long-term income return on U.S. Government securities of 4.99% was  
11 deducted from the monthly historical total market return of 12.16%, which results  
12 in a historical market equity risk premium of 7.17%.<sup>38</sup> I applied a linear OLS  
13 regression to the monthly annualized historical returns on the S&P 500 relative to  
14 historical yields on long-term U.S. Government securities. That regression  
15 analysis yielded a market equity risk premium of 7.93%. The PRPM market equity  
16 risk premium is 9.44% and is derived using the PRPM relative to the yields on long-  
17 term U.S. Treasury securities from January 1926 through May 2024.

18 The *Value Line*-derived forecasted total market equity risk premium is  
19 derived by deducting the forecasted risk-free rate of 4.41%, discussed above, from  
20 the *Value Line* projected total annual market return of 12.05%, resulting in a  
21 forecasted total market equity risk premium of 7.64%.

22 The S&P 500 projected market equity risk premium using *Value Line*,  
23 Bloomberg, and S&P Capital IQ data is derived by subtracting the projected risk-

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<sup>38</sup> SBBI - 2023, at Appendix A-1 (1) through A-1 (3) and Appendix A-7 (19) through A-7 (21); Bloomberg Professional.

1 free rate of 4.41% from the projected total return of the S&P 500 of 15.19%. The  
2 resulting market equity risk premium is 10.78%.

3 These five measures, when averaged, result in an average total market  
4 equity risk premium of 8.59%.

5 **Table 9: Summary of the Calculation of the Market Risk Premium**  
6 **for Use in the CAPM<sup>39</sup>**

Historical Spread Between Total Returns of Large Stocks and Long-Term Government Bond Yields (1926 – 2023)	7.17%
Regression Analysis on Historical Data	7.93%
PRPM Analysis on Historical Data	9.44%
Prospective Equity Risk Premium using Total Market Returns from <i>Value Line</i> Summary & Index less Projected 30-Year Treasury Bond Yields	7.64%
Prospective Equity Risk Premium using Measures of Capital Appreciation and Income Returns for the S&P 500 less Projected 30-Year Treasury Bond Yields	<u>10.78%</u>
Average	<u>8.59%</u>

7  
8 **Q. 51 What are the results of your application of the traditional and empirical**  
9 **CAPM to the Utility Proxy Group?**

10 **A. 51** As shown on page 1 of Exhibit No.\_\_\_\_(DWD-5), the mean result of my  
11 CAPM/ECAPM analyses is 11.55%, the median is 11.58%, and the average of the  
12 two is 11.57%. Consistent with my reliance on the average of mean and median  
13 DCF results discussed above, the indicated common equity cost rate using the  
14 CAPM/ECAPM is 11.57%.

<sup>39</sup> As shown on page 2 of Exhibit No.\_\_\_\_(DWD-5).

**D. Common Equity Cost Rates for a Proxy Group of Domestic, Non-Price Regulated Companies based on the DCF, RPM, and CAPM**

**Q. 52 Why do you also consider a proxy group of domestic, non-price regulated companies?**

A. 52 My interpretation of the *Hope* and *Bluefield* cases is that the cases do not specify that the comparable risk companies had to be utilities. Since the purpose of rate regulation is to be a substitute for marketplace competition, non-price regulated firms operating in the competitive marketplace make an excellent proxy if they are comparable in total risk to the Utility Proxy Group being used to estimate the cost of common equity. The selection of such domestic, non-price regulated competitive firms theoretically and empirically results in a proxy group which is comparable in total risk to the Utility Proxy Group, since all of these companies compete for capital in the exact same markets.

**Q. 53 How did you select non-price regulated companies that are comparable in total risk to the Utility Proxy Group?**

A. 53 In order to select a proxy group of domestic, non-price regulated companies similar in total risk to the Utility Proxy Group, I relied on betas and related statistics derived from *Value Line* regression analyses of weekly market prices over the most recent 260 weeks (i.e., five years). These selection criteria resulted in a proxy group of 52 domestic, non-price regulated firms comparable in total risk to the Utility Proxy Group. Total risk is the sum of non-diversifiable market risk and diversifiable company-specific risks. The criteria used in selecting the domestic, non-price regulated firms was:

- (i) They must be covered by *Value Line* (Standard Edition);
- (ii) They must be domestic, non-price regulated companies, i.e., not utilities;

- (iii) Their unadjusted betas must lie within plus or minus two standard deviations of the average unadjusted beta of the Utility Proxy Group; and
- (iv) The residual standard errors of the *Value Line* regressions which gave rise to the unadjusted betas must lie within plus or minus two standard deviations of the average residual standard error of the Utility Proxy Group.

Betas measure market, or systematic, risk which is not diversifiable. The residual standard errors of the regressions measure each firm's company-specific, diversifiable risk. Companies that have similar betas and similar residual standard errors resulting from the same regression analyses have similar total investment risk.

**Q. 54 Have you prepared an Exhibit which shows the data from which you selected the 52 domestic, non-price regulated companies that are comparable in total risk to the Utility Proxy Group?**

A. 54 Yes, the basis of my selection and both proxy groups' regression statistics are shown in Exhibit No.\_\_\_\_(DWD-6).

**Q. 55 Did you calculate common equity cost rates using the DCF model, RPM, and CAPM for the Non-Price Regulated Proxy Group?**

A. 55 Yes. Because the DCF model, RPM, and CAPM have been applied in an identical manner as described above, I will not repeat the details of the rationale and application of each model. One exception is in the application of the RPM, where I did not use public utility-specific equity risk premiums, nor did I apply the PRPM to the individual non-price regulated companies.

Page 2 of Exhibit No.\_\_\_\_(DWD-7) derives the constant growth DCF model common equity cost rate. As shown, the indicated common equity cost rate, using

1 the constant growth DCF for the Non-Price Regulated Proxy Group comparable in  
2 total risk to the Utility Proxy Group, is 11.08%.

3 Pages 3 through 5 of Exhibit No.\_\_\_\_(DWD-7) contain the data and  
4 calculations that support the 12.53% RPM common equity cost rate. As shown on  
5 line 1, page 3 of Exhibit No.\_\_\_\_(DWD-7), the consensus prospective yield on  
6 Moody's Baa2-rated corporate bonds for the six quarters ending in the third quarter  
7 of 2025, and for the years 2026 to 2030 and 2031 to 2035, is 6.01%.<sup>40</sup> Since the  
8 Non-Price Regulated Proxy Group has an average Moody's long-term issuer rating  
9 of A3, a downward adjustment of 0.22%<sup>41</sup> to the projected Baa2 corporate bond  
10 yield is necessary to reflect the difference in ratings, which results in a projected  
11 A3 corporate bond yield of 5.79%.

12 When the beta-adjusted risk premium of 6.74%<sup>42</sup> relative to the Non-Price  
13 Regulated Proxy Group is added to the prospective A3-rated corporate bond yield  
14 of 5.79%, the indicated RPM common equity cost rate is 12.53%.

15 Page 6 of Exhibit No.\_\_\_\_(DWD-7) contains the inputs and calculations that  
16 support my indicated CAPM/ECAPM common equity cost rate of 12.11%.

17 **Q. 56 What is the cost rate of common equity based on the Non-Price Regulated**  
18 **Proxy Group comparable in total risk to the Utility Proxy Group?**

19 **A. 56** As shown on page 1 of Exhibit No.\_\_\_\_(DWD-7), the results of the common equity  
20 models applied to the Non-Price Regulated Proxy Group – which group is  
21 comparable in total risk to the Utility Proxy Group – are as follows: 11.08% (DCF),  
22 12.53% (RPM), and 12.11% (CAPM). The average of the mean and median of

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<sup>40</sup> Blue Chip Financial Forecasts, May 31, 2024, at pages 2 and 14.

<sup>41</sup> As demonstrated in line 2 and described in note 2 of page 3 of Exhibit No.\_\_\_\_(DWD-7).

<sup>42</sup> Derived on page 5 of Exhibit No.\_\_\_\_(DWD-7).

these models is 12.01%, which I used as the indicated common equity cost rates for the Non-Price Regulated Proxy Group.

## **VII. RANGE OF COMMON EQUITY COST RATES BEFORE ADJUSTMENT**

**Q. 57 What is the range of indicated common equity cost rates produced by your ROE models?**

A. 57 The range of indicated ROEs is from 9.99% (DCF model) to 12.01% (Non-Price Regulated Market Models), which is applicable to the Utility Proxy Group. I used multiple cost of common equity models as primary tools in arriving at my recommended common equity cost rate, because no single model is so inherently precise that it can be relied on to the exclusion of other theoretically sound models. Using multiple models adds reliability to the estimated common equity cost rate, with the prudence of using multiple cost of common equity models supported in both the financial literature and regulatory precedent.

As will be discussed below, Southwest Gas has greater risk than the Utility Proxy Group. Because of this, the indicated range of model results based on the Utility Proxy Group must be adjusted to reflect Southwest Gas' greater relative risk.

## **VIII. ADJUSTMENTS TO THE COMMON EQUITY COST RATE**

### **A. Business Risk Adjustment**

**Q. 58 Does a company's size relative to the Utility Proxy Group companies increase its business risk?**

A. 58 Yes. A smaller size utility company relative to the Utility Proxy Group companies indicates greater relative business risk for Southwest Gas because, all else being equal, size has a material bearing on risk. Size affects business risk because smaller companies generally are less able to cope with significant events that

1 affect sales, revenues, and earnings. For example, smaller companies face more  
2 risk exposure to business cycles and economic conditions, both nationally and  
3 locally. Additionally, the loss of revenues from a few larger customers would have  
4 a greater effect on a smaller company than on a bigger company with a larger,  
5 more diverse, customer base.

6 As further evidence that smaller firms are riskier, investors generally  
7 demand greater returns from smaller firms to compensate for less marketability  
8 and liquidity of their securities. Kroll's Cost of Capital Navigator: U.S. Cost of  
9 Capital Module ("Kroll") discusses the nature of the small-size phenomenon,  
10 providing an indication of the magnitude of the size premium based on several  
11 measures of size. In discussing "Size as a Predictor of Equity Premiums," Kroll  
12 states:

13 The size effect is based on the empirical observation that  
14 companies of smaller size are associated with greater risk and,  
15 therefore, have greater cost of capital [sic]. The "size" of a  
16 company is one of the most important risk elements to consider  
17 when developing cost of equity capital estimates for use in  
18 valuing a business simply because size has been shown to be a  
19 *predictor* of equity returns. In other words, there is a significant  
20 (negative) relationship between size and historical equity returns  
21 - as size *decreases*, returns tend to *increase*, and vice versa.  
22 (footnote omitted) (emphasis in original)<sup>43</sup>

23 Furthermore, in "The Capital Asset Pricing Model: Theory and Evidence,"  
24 Fama and French note size is indeed a risk factor which must be reflected when  
25 estimating the cost of common equity. On page 38, they note:

26 ...the higher average returns on small stocks and high book-to-  
27 market stocks reflect unidentified state variables that produce  
28 undiversifiable risks (covariances) in returns not captured in the

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<sup>43</sup> Kroll, Cost of Capital Navigator: U.S. Cost of Capital Module, Size as a Predictor of Equity Returns, at 1.



1 market return and are priced separately from market betas.<sup>44</sup>

2 Based on this evidence, Fama and French proposed their three-factor  
3 model which includes a size variable in recognition of the effect size has on the  
4 cost of common equity.

5 Also, it is a basic financial principle that the use of funds invested, and not  
6 the source of funds, is what gives rise to the risk of any investment.<sup>45</sup> Eugene  
7 Brigham, a well-known authority, states:

8 A number of researchers have observed that portfolios of small-  
9 firms (sic) have earned consistently higher average returns than  
10 those of large-firm stocks; this is called the “small-firm effect.”  
11 On the surface, it would seem to be advantageous to the small  
12 firms to provide average returns in a stock market that are higher  
13 than those of larger firms. In reality, it is bad news for the small  
14 firm; **what the small-firm effect means is that the capital**  
15 **market demands higher returns on stocks of small firms**  
16 **than on otherwise similar stocks of the large firms.**  
17 (emphasis added).<sup>46</sup>

18 Consistent with the financial principle of risk and return discussed above,  
19 increased relative risk due to small size must be considered in the allowed rate of  
20 return on common equity.

21 **Q. 59 Is there a way to quantify a relative risk adjustment due to Southwest Gas’**  
22 **small size relative to the Utility Proxy Group?**

23 A. 59 Yes. Southwest Gas has greater risk than the average utility in the Utility Proxy  
24 Group because of Southwest Gas’ smaller size compared to the Utility Proxy  
25 Group companies, as measured by an estimated market capitalization for  
26 Southwest Gas (whose common stock is not publicly traded).

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<sup>44</sup> Fama & French, at 25-43.

<sup>45</sup> Richard A. Brealey and Steward C. Myers, Principles of Corporate Finance (McGraw-Hill Book Company, 1996), at 204-205, 229.

<sup>46</sup> Eugene F. Brigham, Fundamentals of Financial Management, Fifth Edition (The Dryden Press, 1989), at 623.

**Table 10: Size as Measured by Market Capitalization for Southwest Gas' Natural Gas Distribution Operations and the Utility Proxy Group**

	<b>Market Capitalization* (\$ Millions)</b>	<b>Times Greater than the Company</b>
Southwest Gas	\$512.073	
Utility Proxy Group	\$3,862.973	7.5x
*From page 1 of Exhibit No.____(DWD-10).		

Southwest Gas' estimated market capitalization was \$512 million as of May 31, 2024,<sup>47</sup> compared with the median market capitalization of the Utility Proxy Group of \$3,863 million as of May 31, 2025. The Utility Proxy Group's market capitalization is 7.5 times the size of Southwest Gas' estimated market capitalization.

As a result, it is necessary to upwardly adjust the indicated range of common equity cost rates to reflect Southwest Gas' greater risk due to its smaller relative size. The determination is based on the size premiums for portfolios of New York Stock Exchange, American Stock Exchange, and NASDAQ listed companies ranked by deciles for the 1926 to 2023 period. The median size premium for the Utility Proxy Group with a market capitalization of \$3,863 million falls in the 5<sup>th</sup> decile, while Southwest Gas' estimated market capitalization of \$512 million places it in the 9<sup>th</sup> decile. The size premium spread between the 5<sup>th</sup> decile and the 9<sup>th</sup> decile is 1.04%. Even though a 1.04% upward size adjustment is indicated, I applied a size premium of 0.20% to Southwest Gas' indicated range of common equity cost rates.

<sup>47</sup> \$607.450= \$720,214,590 (rate base (Southern California + Northern California + South Lake Tahoe) \* requested equity ratio) \* 142.2% (market-to-book ratio of the Utility Proxy Group) as demonstrated on page 2 of Exhibit No.\_\_\_\_(DWD-8).

**B. Credit Risk Adjustment**

**Q. 60 Please discuss your proposed credit risk adjustment.**

A. 60 Southwest Gas' long-term issuer ratings are Baa1 and BBB from Moody's and S&P, respectively, which are riskier and equal to the average long-term issuer ratings for the Utility Proxy Group of A2 and A-, respectively.<sup>48</sup>

An indication of the magnitude of the necessary upward adjustment to reflect the greater credit risk inherent in Southwest Gas' Baa1 bond rating relative to the Utility Proxy Group average rating of A2 is two-thirds of a recent three-month average spread between Moody's A2 and Baa2-rated public utility bond yields of 0.23%, shown on page 2 of Exhibit No.\_\_\_\_(DWD-4), or 0.15%.<sup>49</sup>

**C. Flotation Costs**

**Q. 61 What are flotation costs?**

A. 61 Flotation costs are those costs associated with the sale of new issuances of common stock. They include market pressure and the mandatory unavoidable costs of issuance (e.g., underwriting fees and out-of-pocket costs for printing, legal, registration, etc.). For every dollar raised through debt or equity offerings, the Company receives less than one full dollar in financing.

**Q. 62 Why is it important to recognize flotation costs in the allowed common equity cost rate?**

A. 62 It is important because there is no other mechanism in the ratemaking paradigm through which such costs can be recognized and recovered. Because these costs are real, necessary, and legitimate, recovery of these costs should be permitted. As noted by Morin:

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<sup>48</sup> Source: S&P Global Market Intelligence.

<sup>49</sup>  $0.15\% = 0.23\% * (2/3)$ ; differences due to rounding.

1 The costs of issuing these securities are just as real as operating  
2 and maintenance expenses or costs incurred to build utility  
3 plants, and fair regulatory treatment must permit the recovery of  
4 these costs....

5 The simple fact of the matter is that common equity capital is not  
6 free....[Flotation costs] must be recovered through a rate of  
7 return adjustment.<sup>50</sup>

8 **Q. 63 Should flotation costs be recognized only if there was an issuance during**  
9 **the test year or there is an imminent post-test year issuance of additional**  
10 **common stock?**

11 A. 63 No. As noted above, there is no mechanism to recapture such costs in the  
12 ratemaking paradigm other than an adjustment to the allowed common equity cost  
13 rate. Flotation costs are charged to capital accounts and are not expensed on a  
14 utility's income statement. As such, flotation costs are analogous to capital  
15 investments, albeit negative, reflected on the balance sheet. Recovery of capital  
16 investments relates to the expected useful lives of the investment. Since common  
17 equity has a very long and indefinite life (assumed to be infinity in the standard  
18 regulatory DCF model), flotation costs should be recovered through an adjustment  
19 to common equity cost rate, even when there has not been an issuance during the  
20 test year, or in the absence of an expected imminent issuance of additional shares  
21 of common stock.

22 Historical flotation costs are a permanent loss of investment to the utility  
23 and should be accounted for. When any company, including a utility, issues  
24 common stock, flotation costs are incurred for legal, accounting, printing fees and  
25 the like. For each dollar of issuing market price, a small percentage is expensed  
26 and is permanently unavailable for investment in utility rate base. Since these

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<sup>50</sup> Morin, at 329.

1 expenses are charged to capital accounts and not expensed on the income  
2 statement, the only way to restore the full value of that dollar of issuing price with  
3 an assumed investor required return of 10% is for the net investment, \$0.95, to  
4 earn more than 10% to net back to the investor a fair return on that dollar. In other  
5 words, if a company issues stock at \$1.00 with 5% in flotation costs, it will net \$0.95  
6 in investment. Assuming the investor in that stock requires a 10% return on his or  
7 her invested \$1.00 (i.e., a return of \$0.10), the company needs to earn  
8 approximately 10.5% on its invested \$0.95 to receive a \$0.10 return.

9 **Q. 64 Do the common equity cost rate models you have used already reflect**  
10 **investors' anticipation of flotation costs?**

11 A. 64 No. All of these models assume no transaction costs. The literature is quite clear  
12 that these costs are not reflected in the market prices paid for common stocks. For  
13 example, Brigham and Daves confirm this and provide the methodology utilized to  
14 calculate the flotation adjustment.<sup>51</sup> In addition, Morin confirms the need for such  
15 an adjustment even when no new equity issuance is imminent.<sup>52</sup> Consequently, it  
16 is proper to include a flotation cost adjustment when using cost of common equity  
17 models to estimate the common equity cost rate.

18 **Q. 65 How did you calculate the flotation cost allowance?**

19 A. 65 I modified the DCF calculation to provide a dividend yield that would reimburse  
20 investors for issuance costs in accordance with the method cited in literature by  
21 Brigham and Daves, as well as by Morin. The flotation cost adjustment recognizes  
22 the actual costs of issuing equity that were incurred by Southwest Gas since 2000.

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<sup>51</sup> Eugene F. Brigham and Phillip R. Daves, Intermediate Financial Management, 9th Edition, Thomson/Southwestern, at 342.

<sup>52</sup> Morin, at 337-339.

Based on the issuance costs shown on page 1 of Exhibit No.\_\_\_\_(DWD-9), an adjustment of 0.12% is required to reflect the flotation costs applicable to the Utility Proxy Group.

**Q. 66 What is the indicated cost of common equity after your Company-specific adjustments?**

A. 66 Applying the 0.20% size adjustment, the 0.15% credit risk adjustment, and the 0.12% flotation cost adjustment to the indicated range of common equity cost rates between 9.99% and 12.01% results in a Company-specific range of common equity rates between 10.46% and 12.48%.

**D. Other Considerations**

**Q. 67 Does your recommended ROE reflect risks facing natural gas utilities, like Southwest Gas?**

A. 67 Yes, my recommended ROE reflects the risks facing the natural gas utility industry, including electrification and decarbonization efforts across the country.

**Q. 68 Please provide examples of the electrification and decarbonization efforts in California impacting Southwest Gas.**

A. 68 Recent Commission decisions and Senate Bills demonstrate that California is trying to rapidly transition to a carbon neutral economy. For natural gas utilities, this represents a significant threat to their business, as electrification and decarbonization efforts will ultimately result in a loss of customers and revenues.

On September 15, 2022, the Commission decision eliminated natural gas line extension allowances, a 10-year refundable payment option, and a 50% discount payment option provided under then-current natural gas line extension

1 rules, effective July 1, 2023. This decision affected customers in all customer  
2 classes.<sup>53</sup>

3 Additionally, on December 1, 2022, the Commission issued General Order  
4 (“GO”) 177 that relates to natural gas infrastructure projects. GO 177 requires  
5 natural gas utilities to apply for a Certificate of Public Convenience and Necessity  
6 (CPCN) for every natural gas infrastructure project with a project cost of at least  
7 \$75 million. Additionally, projects that are located within 1,000 feet of a “sensitive  
8 receptor”<sup>54</sup> and require permitting from local air quality districts will also require a  
9 CPCN.<sup>55</sup>

10 A more recent Commission decision ruled to eliminate electric line  
11 extension subsidies for mixed-fuel new construction building projects (defined as  
12 projects that rely on gas, propane, or a mix of the two fuels in addition to electricity),  
13 effective July 1, 2024.<sup>56</sup>

14 California Assembly Bill 2513 would prohibit a person from selling,  
15 attempting to sell, or offering to sell to a consumer in this state a gas stove, as  
16 defined, that is manufactured or sold online on or after January 1, 2025, or sold in  
17 a store on or after January 1, 2026, unless the gas stove bears a label attached in  
18 a conspicuous location and, for online sales, unless the internet website  
19 prominently posts a warning, that sets forth a specified statement relating to air  
20 pollutants that can be released by gas, among other requirements.<sup>57</sup>

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<sup>53</sup> California Commission Order Instituting Rulemaking Regarding Building Decarbonization, Rulemaking 19-01-011, Decision 22-09-026, September 15, 2022.

<sup>54</sup> Such as housing, healthcare facilities, or educational institutions.

<sup>55</sup> California PUC Order Instituting Rulemaking to Establish Policies, Processes, and Rules to Ensure Safe and Reliable Gas Systems in California and perform Long-Term Gas System Planning, Rulemaking 20-01-007, Decision 22-12-021, December 1, 2022.

<sup>56</sup> California PUC Order Instituting Rulemaking Regarding Building Decarbonization, Rulemaking 19-01-011, Decision 23-12-037, December 21, 2023.

<sup>57</sup> California Assembly Bill, No. 2513, February 13, 2024.

1 **Q. 69 Did you make a specific adjustment to your recommended ROE to reflect the**  
2 **electrification and decarbonization risk that Southwest Gas faces?**

3 A. 69 No, I did not. To the extent that California's decarbonization initiatives are  
4 perceived as more aggressive than other areas of the country, my recommended  
5 ROE could be understated.

6 **IX. CONCLUSION**

7 **Q. 70 What is your recommended range of ROEs for the Company?**

8 A. 70 Given the discussion above and the results from the analyses, I conclude that a  
9 range of ROEs from 10.46% to 12.48% is appropriate for the Company at this time.

10 **Q. 71 In your opinion, is your recommended ROE of 11.35% fair and reasonable to**  
11 **Southwest Gas and its customers?**

12 A. 71 Given my range of ROEs applicable to Southwest Gas, my recommended ROE is  
13 reasonable, if not conservative.

14 **Q. 72 In your opinion, is Southwest Gas' proposed capital structure consisting of**  
15 **50.00% long-term debt and 50.00% common equity fair and reasonable?**

16 A. 72 Yes, it is.

17 **Q. 73 In your opinion, are Southwest Gas' proposed costs of debt of 4.14%**  
18 **(Southern California) and 4.34% (Northern California and South Lake Tahoe)**  
19 **fair and reasonable?**

20 A. 73 Yes, it is.

21 **Q. 74 Does this conclude your Direct Testimony?**

22 A. 74 Yes, it does.



### *Summary*

Dylan is an experienced consultant and a Certified Rate of Return Analyst (CRRA) and Certified Valuation Analyst (CVA). Dylan joined ScottMadden in 2016 and is a leading expert witness with respect to cost of capital, capital structure, and valuation. He has served as a consultant for investor-owned and municipal utilities and authorities for 15 years. Dylan has testified as an expert witness on over 150 occasions regarding rate of return, cost of service, rate design, and valuation before more than 40 regulatory jurisdictions in the United States and Canada, an American Arbitration Association panel, and the Superior Court of Rhode Island. He also maintains the benchmark index against which the Hennessy Gas Utility Mutual Fund performance is measured. Dylan holds a B.A. in economic history from the University of Pennsylvania and an M.B.A. with concentrations in finance and international business from Rutgers University.

### *Areas of Specialization*

- Expert Witness Testimony
- Rates and Regulation
- Return on Equity
- Valuation
- Utility Regulations
- Rate Case Planning, Management, and Support
- Utility Benchmarking

### *Recent Articles and Speeches*

- "Decoupling, Risk Impacts, and the Cost of Capital." Co-authored with Richard A. Michelfelder, Ph.D., Rutgers University and Pauline M. Ahern. The Electricity Journal. March 2020
- "Decoupling Impact and Public Utility Conservation Investment." Co-authored with Richard A. Michelfelder, Ph.D., Rutgers University and Pauline M. Ahern. Energy Policy Journal. 130 (2019), 311-319
- "Establishing Alternative Proxy Groups." Presentation before the Society of Utility and Regulatory Financial Analysts: 51st Financial Forum. April 4, 2019. New Orleans, LA
- "Past Is Prologue: Future Test Year." Presentation before the National Association of Water Companies 2017 Southeast Water Infrastructure Summit. May 2, 2017. Savannah, GA
- "Comparative Evaluation of the Predictive Risk Premium Model™, the Discounted Cash Flow Model and the Capital Asset Pricing Model." Co-authored with Richard A. Michelfelder, Ph.D., Rutgers University, Pauline M. Ahern, and Frank J. Hanley. The Electricity Journal. May 2013
- "Decoupling: Impact on the Risk and Cost of Common Equity of Public Utility Stocks." Presentation before the Society of Utility and Regulatory Financial Analysts: 45th Financial Forum. April 17-18, 2013. Indianapolis, IN

### *Recent Assignments*

- Provided expert testimony on the cost of capital for ratemaking purposes before numerous state utility regulatory agencies
- Maintains the benchmark index against which the Hennessy Gas Utility Mutual Fund performance is measured
- Sponsored valuation testimony for a large municipal water company in front of an American Arbitration Association Board to justify the reasonability of their lease payments to the city
- Co-authored a valuation report on behalf of a large investor-owned utility in response to a new state regulation which allowed the appraised value of acquired assets into rate base

Sponsor	Date	Case/Applicant	Docket No.	Subject
<b>Regulatory Commission of Alaska</b>				
Alaska Power Company	08/23	Alaska Power Company	Docket No. TA 909-2 / U-23-054	Capital Structure
ENSTAR Natural Gas Company	08/22	ENSTAR Natural Gas Company	Docket No. TA334-4	Rate of Return
Cook Inlet Natural Gas Storage Alaska, LLC	07/21	Cook Inlet Natural Gas Storage Alaska, LLC	Docket No. TA45-733	Capital Structure
Alaska Power Company	09/20	Alaska Power Company; Goat Lake Hydro, Inc.; BBL Hydro, Inc.	Tariff Nos. TA886-2; TA6-521; TA4-573	Capital Structure
Alaska Power Company	07/16	Alaska Power Company	Docket No. TA857-2	Rate of Return
<b>Alberta Utilities Commission</b>				
AltaLink, L.P., and EPCOR Distribution & Transmission, Inc.	02/23	AltaLink, L.P., and EPCOR Distribution & Transmission, Inc.	Proceeding ID. 27084	Determination of Cost-of-Capital Parameters
AltaLink, L.P., and EPCOR Distribution & Transmission, Inc.	01/20	AltaLink, L.P., and EPCOR Distribution & Transmission, Inc.	2021 Generic Cost of Capital, Proceeding ID. 24110	Rate of Return
<b>Arizona Corporation Commission</b>				
EPCOR Water Arizona, Inc.	06/24	EPCOR Water Arizona, Inc.	Docket No. WS-01303A-24-0130	Rate of Return
Arizona Water Company	05/24	Arizona Water Company – Northern Group	Docket No. W-01445A-24-0117	Rate of Return
Foothills Water & Sewer, LLC	10/23	Foothills Water & Sewer, LLC	Docket No. WS-21182A-23-0292	Rate of Return and Fair Value Rate Base
Arizona Water Company	12/22	Arizona Water Company – Eastern Group	Docket No. W-01445A-22-0286	Rate of Return
EPCOR Water Arizona, Inc.	08/22	EPCOR Water Arizona, Inc.	Docket No. WS-01303A-22-0236	Rate of Return
EPCOR Water Arizona, Inc.	06/20	EPCOR Water Arizona, Inc.	Docket No. WS-01303A-20-0177	Rate of Return
Arizona Water Company	12/19	Arizona Water Company – Western Group	Docket No. W-01445A-19-0278	Rate of Return
Arizona Water Company	08/18	Arizona Water Company – Northern Group	Docket No. W-01445A-18-0164	Rate of Return
<b>Arkansas Public Service Commission</b>				
Summit Utilities Arkansas, Inc.	01/24	Summit Utilities Arkansas, Inc.	Docket No. 23-079-U	Rate of Return
Southwestern Electric Power Co.	07/21	Southwestern Electric Power Co.	Docket No. 21-070-U	Return on Equity
CenterPoint Energy Resources Corp.	05/21	CenterPoint Arkansas Gas	Docket No. 21-004-U	Return on Equity
<b>California Public Utilities Commission</b>				
San Gabriel Valley Water Company	05/23	San Gabriel Valley Water Company	Docket No. A23-05-001	Return on Equity
<b>Colorado Public Utilities Commission</b>				
Atmos Energy Corporation	08/22	Atmos Energy Corporation	Docket No. 22AL-0348G	Rate of Return
Summit Utilities, Inc.	04/18	Colorado Natural Gas Company	Docket No. 18AL-0305G	Rate of Return
Atmos Energy Corporation	06/17	Atmos Energy Corporation	Docket No. 17AL-0429G	Rate of Return
<b>Commission of the Canada Energy Regulator</b>				
Trans-Northern Pipelines Inc.	11/22	Trans-Northern Pipelines Inc.	Docket No. C-22197	Cost of Capital
<b>Delaware Public Service Commission</b>				
Artesian Water Company, Inc.	04/23	Artesian Water Company, Inc.	Docket No. 23-0601	Rate of Return

Sponsor	Date	Case/Applicant	Docket No.	Subject
Delmarva Power & Light Co.	12/22	Delmarva Power & Light Co.	Docket No. 22-0897 (Electric)	Return on Equity
Delmarva Power & Light Co.	01/22	Delmarva Power & Light Co.	Docket No. 22-002 (Gas)	Return on Equity
Delmarva Power & Light Co.	11/20	Delmarva Power & Light Co.	Docket No. 20-0149 (Electric)	Return on Equity
Delmarva Power & Light Co.	10/20	Delmarva Power & Light Co.	Docket No. 20-0150 (Gas)	Return on Equity
Tidewater Utilities, Inc.	11/13	Tidewater Utilities, Inc.	Docket No. 13-466	Capital Structure
<b>Public Service Commission of the District of Columbia</b>				
Washington Gas Light Company	04/22	Washington Gas Light Company	Formal Case No. 1169	Rate of Return
Washington Gas Light Company	09/20	Washington Gas Light Company	Formal Case No. 1162	Rate of Return
<b>Federal Energy Regulatory Commission</b>				
LS Power Grid California, LLC	10/20	LS Power Grid California, LLC	Docket No. ER21-195-000	Rate of Return
<b>Florida Public Service Commission</b>				
Tampa Electric Company	04/24	Tampa Electric Company	Docket No. 20240025-EI	Return on Equity
Peoples Gas System, Inc.	04/23	Peoples Gas System, Inc.	Docket No. 20230023-GU	Rate of Return
Tampa Electric Company	04/21	Tampa Electric Company	Docket No. 20210034-EI	Return on Equity
Peoples Gas System, Inc.	09/20	Peoples Gas System, Inc.	Docket No. 20200051-GU	Rate of Return
Utilities, Inc. of Florida	06/20	Utilities, Inc. of Florida	Docket No. 20200139-WS	Rate of Return
<b>Hawaii Public Utilities Commission</b>				
Launiupoko Irrigation Company, Inc.	12/20	Launiupoko Irrigation Company, Inc.	Docket No. 2020-0217 / Transferred to 2020-0089	Capital Structure
Lanai Water Company, Inc.	12/19	Lanai Water Company, Inc.	Docket No. 2019-0386	Cost of Service / Rate Design
Manele Water Resources, LLC	08/19	Manele Water Resources, LLC	Docket No. 2019-0311	Cost of Service / Rate Design
Kaupulehu Water Company	02/18	Kaupulehu Water Company	Docket No. 2016-0363	Rate of Return
Aqua Engineers, LLC	05/17	Puhi Sewer & Water Company	Docket No. 2017-0118	Cost of Service / Rate Design
Hawaii Resources, Inc.	09/16	Laie Water Company	Docket No. 2016-0229	Cost of Service / Rate Design
<b>Illinois Commerce Commission</b>				
Aqua Illinois, Inc.	01/24	Aqua Illinois, Inc.	Docket No. 24-0044	Rate of Return
Ameren Illinois Company d/b/a Ameren Illinois	01/23	Ameren Illinois Company d/b/a Ameren Illinois	Docket No. 23-0082 (Electric)	Return on Equity
Ameren Illinois Company d/b/a Ameren Illinois	01/23	Ameren Illinois Company d/b/a Ameren Illinois	Docket No. 23-0067 (Gas)	Return on Equity
Utility Services of Illinois, Inc.	02/21	Utility Services of Illinois, Inc.	Docket No. 21-0198	Rate of Return
Ameren Illinois Company d/b/a Ameren Illinois	07/20	Ameren Illinois Company d/b/a Ameren Illinois	Docket No. 20-0308	Return on Equity
Utility Services of Illinois, Inc.	11/17	Utility Services of Illinois, Inc.	Docket No. 17-1106	Cost of Service / Rate Design
Aqua Illinois, Inc.	04/17	Aqua Illinois, Inc.	Docket No. 17-0259	Rate of Return
Utility Services of Illinois, Inc.	04/15	Utility Services of Illinois, Inc.	Docket No. 14-0741	Rate of Return
<b>Indiana Utility Regulatory Commission</b>				
Aqua Indiana, Inc.	03/16	Aqua Indiana, Inc. Aboite Wastewater Division	Docket No. 44752	Rate of Return
Twin Lakes, Utilities, Inc.	08/13	Twin Lakes, Utilities, Inc.	Docket No. 44388	Rate of Return
<b>Kansas Corporation Commission</b>				
Atmos Energy Corporation	07/19	Atmos Energy Corporation	19-ATMG-525-RTS	Rate of Return
<b>Kentucky Public Service Commission</b>				

Sponsor	Date	Case/Applicant	Docket No.	Subject
Bluegrass Water Utility Operating Company	02/23	Bluegrass Water Utility Operating Company	2022-00432	Return on Equity
Atmos Energy Corporation	07/22	Atmos Energy Corporation	2022-00222	PRP Rider Rate
Water Service Corporation of KY	06/22	Water Service Corporation of KY	2022-00147	Rate of Return
Atmos Energy Corporation	07/21	Atmos Energy Corporation	2021-00304	PRP Rider Rate
Atmos Energy Corporation	06/21	Atmos Energy Corporation	2021-00214	Rate of Return
Duke Energy Kentucky, Inc.	06/21	Duke Energy Kentucky, Inc.	2021-00190	Return on Equity
Bluegrass Water Utility Operating Company	10/20	Bluegrass Water Utility Operating Company	2020-00290	Return on Equity
<b>Louisiana Public Service Commission</b>				
Utilities, Inc. of Louisiana	05/21	Utilities, Inc. of Louisiana	Docket No. U-36003	Rate of Return
Southwestern Electric Power Company	12/20	Southwestern Electric Power Company	Docket No. U-35441	Return on Equity
Atmos Energy Corporation	04/20	Atmos Energy Corporation	Docket No. U-35535	Rate of Return
Louisiana Water Service, Inc.	06/13	Louisiana Water Service, Inc.	Docket No. U-32848	Rate of Return
<b>Maine Public Utilities Commission</b>				
Northern Utilities, Inc. d/b/a Unitil	05/23	Northern Utilities, Inc. d/b/a Unitil	Docket No. 2023-00051	Return on Equity
Summit Natural Gas of Maine, Inc.	03/22	Summit Natural Gas of Maine, Inc.	Docket No. 2022-00025	Rate of Return
The Maine Water Company	09/21	The Maine Water Company	Docket No. 2021-00053	Rate of Return
<b>Maryland Public Service Commission</b>				
Washington Gas Light Company	05/23	Washington Gas Light Company	Case No. 9704	Rate of Return
FirstEnergy Service Company	03/23	Potomac Edison Company	Case No. 9695	Rate of Return
Washington Gas Light Company	08/20	Washington Gas Light Company	Case No. 9651	Rate of Return
FirstEnergy Corporation	08/18	Potomac Edison Company	Case No. 9490	Rate of Return
<b>Massachusetts Department of Public Utilities</b>				
Unitil Corporation	9/23	Fitchburg Gas & Electric Co. (Elec.)	D.P.U. 23-80	Rate of Return
Unitil Corporation	9/23	Fitchburg Gas & Electric Co. (Gas)	D.P.U. 23-81	Rate of Return
Unitil Corporation	12/19	Fitchburg Gas & Electric Co. (Elec.)	D.P.U. 19-130	Rate of Return
Unitil Corporation	12/19	Fitchburg Gas & Electric Co. (Gas)	D.P.U. 19-131	Rate of Return
Liberty Utilities	07/15	Liberty Utilities d/b/a New England Natural Gas Company	D.P.U. 15-75	Rate of Return
<b>Minnesota Public Utilities Commission</b>				
Northern States Power Company	11/01	Northern States Power Company	Docket No. G002/GR-21-678	Return on Equity
Northern States Power Company	10/21	Northern States Power Company	Docket No. E002/GR-21-630	Return on Equity
Northern States Power Company	11/20	Northern States Power Company	Docket No. E002/GR-20-723	Return on Equity
<b>Mississippi Public Service Commission</b>				
Great River Utility Operating Co.	07/22	Great River Utility Operating Co.	Docket No. 2022-UN-86	Rate of Return
Atmos Energy Corporation	03/19	Atmos Energy Corporation	Docket No. 2015-UN-049	Capital Structure
Atmos Energy Corporation	07/18	Atmos Energy Corporation	Docket No. 2015-UN-049	Capital Structure
<b>Missouri Public Service Commission</b>				
Confluence Rivers Utility Operating Company, Inc.	01/23	Confluence Rivers Utility Operating Company, Inc.	Case No. WR-2023-0006/SR-2023-0007	Rate of Return
Spire Missouri, Inc.	12/20	Spire Missouri, Inc.	Case No. GR-2021-0108	Return on Equity
Indian Hills Utility Operating Company, Inc.	10/17	Indian Hills Utility Operating Company, Inc.	Case No. SR-2017-0259	Rate of Return
Raccoon Creek Utility Operating Company, Inc.	09/16	Raccoon Creek Utility Operating Company, Inc.	Case No. SR-2016-0202	Rate of Return

Sponsor	Date	Case/Applicant	Docket No.	Subject
<b>Public Utilities Commission of Nevada</b>				
Southwest Gas Corporation	09/23	Southwest Gas Corporation	Docket No. 23-09012	Return on Equity
Southwest Gas Corporation	09/21	Southwest Gas Corporation	Docket No. 21-09001	Return on Equity
Southwest Gas Corporation	08/20	Southwest Gas Corporation	Docket No. 20-02023	Return on Equity
<b>New Hampshire Public Utilities Commission</b>				
Aquarion Water Company of New Hampshire, Inc.	12/20	Aquarion Water Company of New Hampshire, Inc.	Docket No. DW 20-184	Rate of Return
<b>New Jersey Board of Public Utilities</b>				
New Jersey Natural Gas Company	01/24	New Jersey Natural Gas Company	Docket No. GR24010071	Rate of Return
Middlesex Water Company	05/23	Middlesex Water Company	Docket No. WR23050292	Rate of Return
FirstEnergy Service Company	03/23	Jersey Central Power & Light Co.	Docket No. ER23030144	Rate of Return
Atlantic City Electric Company	02/23	Atlantic City Electric Company	Docket No. ER20120746	Return on Equity
Middlesex Water Company	05/21	Middlesex Water Company	Docket No. WR21050813	Rate of Return
Atlantic City Electric Company	12/20	Atlantic City Electric Company	Docket No. ER20120746	Return on Equity
FirstEnergy Service Company	02/20	Jersey Central Power & Light Co.	Docket No. ER20020146	Rate of Return
Aqua New Jersey, Inc.	12/18	Aqua New Jersey, Inc.	Docket No. WR18121351	Rate of Return
Middlesex Water Company	10/17	Middlesex Water Company	Docket No. WR17101049	Rate of Return
Middlesex Water Company	03/15	Middlesex Water Company	Docket No. WR15030391	Rate of Return
The Atlantic City Sewerage Company	10/14	The Atlantic City Sewerage Company	Docket No. WR14101263	Cost of Service / Rate Design
Middlesex Water Company	11/13	Middlesex Water Company	Docket No. WR1311059	Capital Structure
<b>New Mexico Public Regulation Commission</b>				
New Mexico Gas Company	09/23	New Mexico Gas Company	Case No. 23-00255-UT	Return on Equity
Southwestern Public Service Co.	11/22	Southwestern Public Service Co.	Case No. 22-00286-UT	Return on Equity
Southwestern Public Service Co.	01/21	Southwestern Public Service Co.	Case No. 20-00238-UT	Return on Equity
<b>North Carolina Utilities Commission</b>				
Old North State Water Co., Inc.	06/24	Old North State Water Co., Inc.	Docket No. W-1300, Sub 100	Rate of Return
Carolina Water Service, Inc.	07/22	Carolina Water Service, Inc.	Docket No. W-354 Sub 400	Rate of Return
Aqua North Carolina, Inc.	06/22	Aqua North Carolina, Inc.	Docket No. W-218 Sub 573	Rate of Return
Carolina Water Service, Inc.	07/21	Carolina Water Service, Inc.	Docket No. W-354 Sub 384	Rate of Return
Piedmont Natural Gas Co., Inc.	03/21	Piedmont Natural Gas Co., Inc.	Docket No. G-9, Sub 781	Return on Equity
Duke Energy Carolinas, LLC	07/20	Duke Energy Carolinas, LLC	Docket No. E-7, Sub 1214	Return on Equity
Duke Energy Progress, LLC	07/20	Duke Energy Progress, LLC	Docket No. E-2, Sub 1219	Return on Equity
Aqua North Carolina, Inc.	12/19	Aqua North Carolina, Inc.	Docket No. W-218 Sub 526	Rate of Return
Carolina Water Service, Inc.	06/19	Carolina Water Service, Inc.	Docket No. W-354 Sub 364	Rate of Return
Carolina Water Service, Inc.	09/18	Carolina Water Service, Inc.	Docket No. W-354 Sub 360	Rate of Return
Aqua North Carolina, Inc.	07/18	Aqua North Carolina, Inc.	Docket No. W-218 Sub 497	Rate of Return
<b>North Dakota Public Service Commission</b>				
Northern States Power Company	09/21	Northern States Power Company	Case No. PU-21-381	Rate of Return
Northern States Power Company	11/20	Northern States Power Company	Case No. PU-20-441	Rate of Return
<b>Public Utilities Commission of Ohio</b>				
FirstEnergy	06/24	Ohio Edison Co., Cleveland Electric Illuminating Co., Toledo Edison Co.	Case No. 24-0468-EL-AIR	Rate of Return
Aqua Ohio, Inc.	11/22	Aqua Ohio, Inc.	Case No. 22-1094-WW-AIR	Rate of Return
Duke Energy Ohio, Inc.	10/21	Duke Energy Ohio, Inc.	Case No. 21-887-EL-AIR	Return on Equity
Aqua Ohio, Inc.	07/21	Aqua Ohio, Inc.	Case No. 21-0595-WW-AIR	Rate of Return



Sponsor	Date	Case/Applicant	Docket No.	Subject
Aqua Ohio, Inc.	05/16	Aqua Ohio, Inc.	Case No. 16-0907-WW-AIR	Rate of Return
<b>Pennsylvania Public Utility Commission</b>				
Columbia Water Company	05/23	Columbia Water Company	Docket No. R-2023-3040258	Rate of Return
Borough of Ambler	06/22	Borough of Ambler – Bureau of Water	Docket No. R-2022-3031704	Rate of Return
Citizens' Electric Company of Lewisburg	05/22	C&T Enterprises	Docket No. R-2022-3032369	Rate of Return
Valley Energy Company	05/22	C&T Enterprises	Docket No. R-2022-3032300	Rate of Return
FirstEnergy	04/22	Pennsylvania Electric Company	Docket No. R-2024-3047068	Rate of Return
Community Utilities of Pennsylvania, Inc.	04/21	Community Utilities of Pennsylvania, Inc.	Docket No. R-2021-3025207	Rate of Return
Vicinity Energy Philadelphia, Inc.	04/21	Vicinity Energy Philadelphia, Inc.	Docket No. R-2021-3024060	Rate of Return
Delaware County Regional Water Control Authority	02/20	Delaware County Regional Water Control Authority	Docket No. A-2019-3015173	Valuation
Valley Energy, Inc.	07/19	C&T Enterprises	Docket No. R-2019-3008209	Rate of Return
Wellsboro Electric Company	07/19	C&T Enterprises	Docket No. R-2019-3008208	Rate of Return
Citizens' Electric Company of Lewisburg	07/19	C&T Enterprises	Docket No. R-2019-3008212	Rate of Return
Steelton Borough Authority	01/19	Steelton Borough Authority	Docket No. A-2019-3006880	Valuation
Mahoning Township, PA	08/18	Mahoning Township, PA	Docket No. A-2018-3003519	Valuation
SUEZ Water Pennsylvania Inc.	04/18	SUEZ Water Pennsylvania Inc.	Docket No. R-2018-000834	Rate of Return
Columbia Water Company	09/17	Columbia Water Company	Docket No. R-2017-2598203	Rate of Return
Veolia Energy Philadelphia, Inc.	06/17	Veolia Energy Philadelphia, Inc.	Docket No. R-2017-2593142	Rate of Return
Emporium Water Company	07/14	Emporium Water Company	Docket No. R-2014-2402324	Rate of Return
Columbia Water Company	07/13	Columbia Water Company	Docket No. R-2013-2360798	Rate of Return
Penn Estates Utilities, Inc.	12/11	Penn Estates, Utilities, Inc.	Docket No. R-2011-2255159	Capital Structure / Long-Term Debt Cost Rate
<b>South Carolina Public Service Commission</b>				
Blue Granite Water Co.	12/19	Blue Granite Water Company	Docket No. 2019-292-WS	Rate of Return
Carolina Water Service, Inc.	02/18	Carolina Water Service, Inc.	Docket No. 2017-292-WS	Rate of Return
Carolina Water Service, Inc.	06/15	Carolina Water Service, Inc.	Docket No. 2015-199-WS	Rate of Return
Carolina Water Service, Inc.	11/13	Carolina Water Service, Inc.	Docket No. 2013-275-WS	Rate of Return
United Utility Companies, Inc.	09/13	United Utility Companies, Inc.	Docket No. 2013-199-WS	Rate of Return
Utility Services of South Carolina, Inc.	09/13	Utility Services of South Carolina, Inc.	Docket No. 2013-201-WS	Rate of Return
Tega Cay Water Services, Inc.	11/12	Tega Cay Water Services, Inc.	Docket No. 2012-177-WS	Capital Structure
<b>South Dakota Public Service Commission</b>				
Northern States Power Company	06/22	Northern States Power Company	Docket No. EL22-017	Rate of Return
<b>Tennessee Public Utility Commission</b>				
CSWR – Limestone Water Utility Operating Company	07/24	CSWR – Limestone Water Utility Operating Company	Docket No. 24-00044	Capital Structure, Cost of Debt, Return on Equity
Piedmont Natural Gas Company	07/20	Piedmont Natural Gas Company	Docket No. 20-00086	Return on Equity
<b>Public Utility Commission of Texas</b>				
Southwestern Public Service Co.	02/23	Southwestern Public Service Co.	Docket No. 54634	Return on Equity
CSWR – Texas Utility Operating Company, LLC	02/23	CSWR – Texas Utility Operating Company, LLC	Docket No. 54565	Rate of Return

Sponsor	Date	Case/Applicant	Docket No.	Subject
Oncor Electric Delivery Co. LLC	05/22	Oncor Electric Delivery Co. LLC	Docket No. 53601	Return on Equity
Southwestern Public Service Co.	02/21	Southwestern Public Service Co.	Docket No. 51802	Return on Equity
Southwestern Electric Power Co.	10/20	Southwestern Electric Power Co.	Docket No. 51415	Rate of Return
<b>Texas Railroad Commission</b>				
Atmos Pipeline – Texas, a Division of Atmos Energy Corporation	05/23	Atmos Pipeline – Texas, a Division of Atmos Energy Corporation	Docket No. OS-23-00013758	Return on Equity
<b>Virginia State Corporation Commission</b>				
Aqua Virginia, Inc.	07/23	Aqua Virginia, Inc.	PUR-2023-00073	Rate of Return
Washington Gas Light Company	06/22	Washington Gas Light Company	PUR-2022-00054	Return on Equity
Virginia Natural Gas, Inc.	04/21	Virginia Natural Gas, Inc.	PUR-2020-00095	Return on Equity
Massanutten Public Service Corporation	12/20	Massanutten Public Service Corporation	PUE-2020-00039	Return on Equity
Aqua Virginia, Inc.	07/20	Aqua Virginia, Inc.	PUR-2020-00106	Rate of Return
WGL Holdings, Inc.	07/18	Washington Gas Light Company	PUR-2018-00080	Rate of Return
Atmos Energy Corporation	05/18	Atmos Energy Corporation	PUR-2018-00014	Rate of Return
Aqua Virginia, Inc.	07/17	Aqua Virginia, Inc.	PUR-2017-00082	Rate of Return
Massanutten Public Service Corp.	08/14	Massanutten Public Service Corp.	PUE-2014-00035	Rate of Return / Rate Design
<b>Public Service Commission of West Virginia</b>				
FirstEnergy Service Company	05/23	Monongahela Power Company and The Potomac Edison Company	Case No. 23-0460-E-42T	Return on Equity
FirstEnergy Service Company	12/21	Monongahela Power Company and The Potomac Edison Company	Case No. 21-0857-E-CN (ELG)	Return on Equity
FirstEnergy Service Company	11/21	Monongahela Power Company and The Potomac Edison Company	Case No. 21-0813-E-P (Solar)	Return on Equity

Southwest Gas Corporation  
Table of Contents  
Supporting Exhibits Accompanying the Direct Testimony  
of Dylan W. D'Ascendis, CRRA, CVA

	<u>Exhibit No.</u>
Summary of Overall Cost of Capital and Return on Equity	(DWD-1)
Range of Capital Structures for the Utility Proxy Group and their Operating Subsidiaries	(DWD-2)
Application of the Discounted Cash Flow Model	(DWD-3)
Application of the Risk Premium Model	(DWD-4)
Application of the Capital Asset Pricing Model	(DWD-5)
Basis of Selection for the Non-Price Regulated Companies Comparable in Total Risk to the Utility Proxy Group	(DWD-6)
Application of the Cost of Common Equity Models to the Non-Price Regulated Proxy Group	(DWD-7)
Derivation of the Indicated Size Premium for Southwest Gas Corporation Relative to the Utility Proxy Group	(DWD-8)
Derivation of Flotation Costs	(DWD-9)



Southwest Gas Corporation  
Recommended Capital Structure and Cost Rates  
for Ratemaking Purposes

Southern California Rate Jurisdiction

<u>Type Of Capital</u>	<u>Ratios (1)</u>	<u>Cost Rate</u>		<u>Weighted Cost Rate</u>
Long-Term Debt	50.00%	4.14%	(1)	2.07%
Common Equity	<u>50.00%</u>	11.35%	(2)	<u>5.68%</u>
Total	<u>100.00%</u>		(3)	<u>7.74%</u>

Northern California and South Lake Tahoe Rate Jurisdiction

<u>Type Of Capital</u>	<u>Ratios (1)</u>	<u>Cost Rate</u>		<u>Weighted Cost Rate</u>
Long-Term Debt	50.00%	4.34%	(1)	2.17%
Common Equity	<u>50.00%</u>	11.35%	(2)	<u>5.68%</u>
Total	<u>100.00%</u>			<u>7.85%</u>

Notes:

- (1) Company-provided
- (2) From page 2 of this Exhibit.
- (3) Note: does not add due to rounding.

Southwest Gas Corporation  
Brief Summary of Common Equity Cost Rate

<u>Line No.</u>	<u>Principal Methods</u>	<u>Proxy Group of Six Natural Gas Distribution Companies</u>
1.	Discounted Cash Flow Model (DCF) (1)	9.99%
2.	Risk Premium Model (RPM) (2)	10.82%
3.	Capital Asset Pricing Model (CAPM) (3)	11.57%
4.	Market Models Applied to Comparable Risk, Non-Price Regulated Companies (4)	<u>12.01%</u>
5.	Indicated Range of Common Equity Cost Rates before Adjustment for Company-Specific Risk	9.99% - 12.01%
6.	Business Risk Adjustment (5)	0.20%
7.	Credit Risk Adjustment (6)	0.15%
8.	Flotation Cost Adjustment (7)	<u>0.12%</u>
9.	Indicated Common Equity Cost Rate after Adjustment	<u>10.46% - 12.48%</u>
10.	Recommended Common Equity Cost Rate	<u>11.35%</u>

- Notes: (1) From page 1 of Exhibit No.\_\_(DWD-3)  
(2) From page 1 of Exhibit No.\_\_(DWD-4)  
(3) From page 1 of Exhibit No.\_\_(DWD-5)  
(4) From page 1 of Exhibit No.\_\_(DWD-7)  
(5) Adjustment to reflect the Company's greater business risk relative to the Utility Proxy Group as detailed in Mr. D'Ascendis' Prepared Direct Testimony.  
(6) Company-specific risk adjustment to reflect Southwest Gas' greater risk due to a lower long-term issuer rating relative to the proxy group as detailed in Mr. D'Ascendis' Prepared Direct Testimony.  
(7) From page 1 of Exhibit No.\_\_(DWD-9)

Capital Structure Based upon Total Permanent Capital for the  
Proxy Group of Six Natural Gas Distribution Companies  
2019 - 2023, Inclusive

	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>5 YEAR AVERAGE</u>
<u>Atmos Energy</u>						
Long-Term Debt	37.62 %	37.96 %	39.35 %	40.02 %	38.03 %	38.60 %
Preferred Stock	-	-	-	-	-	-
Common Equity	62.38	62.04	60.65	59.98	61.97	61.40
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>New Jersey Resources</u>						
Long-Term Debt	59.16 %	58.49 %	57.81 %	55.35 %	50.11 %	56.18 %
Preferred Stock	-	-	-	-	-	-
Common Equity	40.84	41.51	42.19	44.65	49.89	43.82
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>NiSource Inc.</u>						
Long-Term Debt	57.26 %	55.77 %	57.09 %	61.64 %	56.79 %	57.71 %
Preferred Stock	2.51	9.03	9.55	5.87	6.35	6.66
Common Equity	40.23	35.20	33.36	32.49	36.85	35.63
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>99.99 %</u>	<u>100.00 %</u>
<u>Northwest Natural</u>						
Long-Term Debt [1]	55.11 %	53.21 %	52.12 %	51.81 %	50.43 %	52.54 %
Preferred Stock	-	-	-	-	-	-
Common Equity	44.89	46.79	47.88	48.19	49.57	47.46
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>ONE Gas, Inc.</u>						
Long-Term Debt [1]	44.05 %	42.10 %	41.74 %	41.76 %	37.65 %	41.46 %
Preferred Stock	-	-	-	-	-	-
Common Equity	55.95	57.90	58.26	58.24	62.35	58.54
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Spire Inc.</u>						
Long-Term Debt	54.01 %	51.42 %	52.98 %	49.62 %	45.49 %	50.70 %
Preferred Stock	3.52	3.84	4.28	4.83	5.19	4.33
Common Equity	42.46	44.74	42.74	45.55	49.32	44.97
Total Capital	<u>99.99 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Proxy Group of Six Natural Gas Distribution Companies</u>						
Long-Term Debt	51.20 %	49.83 %	50.18 %	50.03 %	46.42 %	49.53 %
Preferred Stock	1.01	2.15	2.31	1.78	1.92	1.83
Common Equity	47.79	48.03	47.51	48.18	51.66	48.64
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>

Source of Information  
Annual Forms 10-K

Southwest Gas Corporation  
Operating Subsidiary Company Capital Structures of the  
Proxy Group of Six Natural Gas Distribution Companies

Company Name	Parent Company Ticker	2023		
		Common Equity	Long-Term Debt	Total Capital
Atmos Energy Corporation	ATO	61.24%	38.76%	100.00%
New Jersey Natural Gas Company	NJR	39.60%	60.40%	100.00%
Northern Indiana Public Service Company	NI	59.26%	40.74%	100.00%
Northwest Natural Gas Company	NWN	46.06%	53.94%	100.00%
ONE Gas, Inc.	OGS	48.13%	51.87%	100.00%
Spire Alabama Inc.	SR	54.61%	45.39%	100.00%
Spire Missouri Inc.	SR	50.79%	49.21%	100.00%
	Average	<u>51.38%</u>	<u>48.62%</u>	
	Maximum	<u>61.24%</u>	<u>60.40%</u>	
	Minimum	<u>39.60%</u>	<u>38.76%</u>	

Source: S&P Global Market Intelligence.  
Company Financial Statements.

Northern Indiana Public Service Company is from FERC financial Report Form Form No. 1 at PDF 21.

Southwest Gas Corporation  
Indicated Common Equity Cost Rate Using the Discounted Cash Flow Model for the  
Proxy Group of Six Natural Gas Distribution Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
				Yahoo!				
		Value Line	Zack's Five	Finance	S&P Capital IQ	Average		
	Average	Projected	Year	Projected	Projected Five	Projected Five	Adjusted	Indicated
	Dividend	Five Year	Projected	Five Year	Year Growth	Year Growth	Dividend	Common
	Yield (1)	Growth in	Growth Rate	Growth in	in EPS	in EPS	Yield (4)	Equity Cost
Proxy Group of Six Natural Gas		EPS (2)	in EPS	EPS				Rate (5)
Distribution Companies								
	2.76 %	7.00 %	7.00 %	7.40 %	NA	7.13 %	2.86 %	9.99 %
Atmos Energy Corporation	3.91	5.00	NA	6.00	5.87	5.62	4.02	9.64
New Jersey Resources Corporation	3.82	9.50	6.00	7.40	7.00	7.48	3.96	11.44
NiSource Inc.	5.23	6.50	NA	2.80	4.40	4.57	5.35	9.92
Northwest Natural Holding Company	4.18	3.50	5.00	5.00	3.00	4.13	4.27	8.40
ONE Gas, Inc.	4.98	4.50	5.00	6.36	6.50	5.59	5.12	10.71
Spire Inc.								
							Average	10.02 %
							Median	9.95 %
							Average of Mean and Median	9.99 %

NA= Not Available

Notes:

- (1) Indicated dividend at 05/31/2024 divided by the average closing price of the last 60 trading days ending 05/31/2024 for each company.
- (2) From pages 2 through 7 of this Exhibit.
- (3) Average of columns 2 through 5 excluding negative growth rates.
- (4) This reflects a growth rate component equal to one-half the conclusion of growth rate (from column 6) x column 1 to reflect the periodic payment of dividends (Gordon Model) as opposed to the continuous payment. Thus, for Atmos Energy Corporation,  $2.76\% \times (1 + (1/2 \times 7.13\%)) = 2.86\%$ .
- (5) Column 6 + Column 7.

Source of Information:

Value Line Investment Survey  
www.zacks.com Downloaded on 05/31/2024  
www.yahoo.com Downloaded on 05/31/2024  
S&P Capital IQ

ATMOS ENERGY CORP. NYSE-ATO										RECENT PRICE	116.33	P/E RATIO	16.8 (Trailing: 17.4 Median: 20.0)	RELATIVE P/E RATIO	0.92	DIV'D YLD	2.9%	VALUE LINE			
TIMELINESS	4	Lowered 2/16/24	High: 47.4	58.2	64.8	82.0	93.6	100.8	115.2	121.1	105.3	123.0	125.3	121.5					Target Price Range		
SAFETY	1	Raised 6/6/14	Low: 34.9	44.2	50.8	60.0	72.5	76.5	89.2	77.9	84.6	97.7	101.0	110.5					2027 2028 2029		
TECHNICAL	3	Lowered 3/22/24	<div>LEGENDS</div> <div>36.50 x Dividends p sh</div> <div>..... Relative Price Strength</div> <div>Options: Yes</div> <div>Shaded area indicates recession</div>																		
BETA	.85	(1.00 = Market)																			
18-Month Target Price Range																					
Low-High Midpoint (% to Mid)																					
\$102-\$148 \$125 (5%)																					
2027-29 PROJECTIONS																					
High	Price	Gain	Ann'l Total																		
150	125	(+30%)	Return																		
		(+5%)	10%																		
			5%																		
Institutional Decisions																					
202023 302023 402023																					
to Buy	314	322	Percent														24				
to Sell	281	280	shares														16				
Hld's(000)	136508	137279	traded														8				
2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	© VALUE LINE PUB. LLC 27-29			
79.52	53.69	53.12	48.15	38.10	42.88	49.22	40.82	32.23	26.01	28.00	24.32	22.41	25.73	29.82	28.79	27.10	28.50	Revenues per sh <sup>A</sup>	37.15		
4.19	4.29	4.64	4.72	4.76	5.14	5.42	5.81	6.19	6.62	7.24	7.57	8.03	8.64	9.30	10.04	10.95	11.75	"Cash Flow" per sh	13.65		
2.00	1.97	2.16	2.26	2.10	2.50	2.96	3.09	3.38	3.60	4.00	4.35	4.72	5.12	5.60	6.10	6.75	7.20	Earnings per sh <sup>AB</sup>	8.35		
1.30	1.32	1.34	1.36	1.38	1.40	1.46	1.56	1.68	1.80	1.94	2.10	2.30	2.50	2.72	2.96	3.22	3.46	Div'ds Decl'd per sh <sup>C</sup>	4.25		
5.20	5.51	6.02	6.90	8.12	9.32	8.32	9.61	10.46	10.72	13.19	14.19	15.38	14.87	17.35	18.90	20.00	20.25	Cap'l Spending per sh	20.00		
22.60	23.52	24.16	24.98	26.14	28.47	30.74	31.48	33.32	36.74	42.87	48.18	53.95	59.71	66.85	73.20	75.30	78.60	Book Value per sh	83.50		
90.81	92.55	90.16	90.30	90.24	90.64	100.39	101.48	103.93	106.10	111.27	119.34	125.88	132.42	140.90	148.49	155.00	158.00	Common Shs Outst'g <sup>D</sup>	175.00		
13.6	12.5	13.2	14.4	15.9	15.9	16.1	17.5	20.8	22.0	21.7	23.2	22.3	18.8	19.3	18.7	<b>Bold figures are</b>		Avg Ann'l P/E Ratio	16.5		
.82	.83	.84	.90	1.01	.89	.85	.88	1.09	1.11	1.17	1.24	1.15	1.02	1.12	1.08	<b>Value Line</b>		Relative P/E Ratio	.90		
4.8%	5.3%	4.7%	4.2%	4.1%	3.5%	3.1%	2.9%	2.4%	2.3%	2.2%	2.1%	2.2%	2.6%	2.5%	2.6%	<b>estimates</b>		Avg Ann'l Div'd Yield	3.1%		
CAPITAL STRUCTURE as of 3/31/24																					
Total Debt \$7535.7 mill. Due in 5 Yrs \$915.0 mill.																					
LT Debt \$7526.1 mill. LT Interest \$135.0 mill.																					
(LT interest earned: 8.3x; total interest coverage: 8.3x)																					
Leases, Uncapitalized Annual rentals \$41.3 mill.																					
Pfd Stock None																					
Pension Assets-9/23 \$502.4 mill.																					
Oblig. \$431.6 mill.																					
Common Stock 150,877,056 shs.																					
as of 5/3/24																					
MARKET CAP: \$17.6 billion (Large Cap)																					
CURRENT POSITION			2022	2023	3/31/24																
(SMILL.)																					
Cash Assets		51.6	15.4	262.5																	
Other		2996.1	870.4	1169.9																	
Current Assets		3047.7	885.8	1432.4																	
Accts Payable		496.0	336.1	367.9																	
Debt Due		2386.4	253.4	9.6																	
Other		720.2	763.1	677.7																	
Current Liab.		3602.6	1352.6	1055.2																	
Fix. Chg. Cov.		1238%	1059%	1070%																	
ANNUAL RATES			Past	Past	Est'd '21-'23																
of change (per sh)			10 Yrs.	5 Yrs.	to '27-'29																
Revenues		-4.0%	-5%	5.0%																	
"Cash Flow"		6.5%	7.0%	6.5%																	
Earnings		9.5%	9.0%	7.0%																	
Dividends		7.0%	8.5%	7.5%																	
Book Value		9.5%	12.0%	4.0%																	
Fiscal	QUARTERLY REVENUES (\$ mill.) <sup>A</sup>				Full																
Ends	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal																
2021	914.5	1319.1	605.6	568.3	3407.5																
2022	1012.8	1649.8	816.4	722.7	4201.7																
2023	1484.0	1541.0	662.7	587.7	4275.4																
2024	1158.5	1647.2	786.5	607.8	4200																
2025	1250	1725	865	660	4500																
Fiscal	EARNINGS PER SHARE <sup>A B E</sup>				Full																
Year	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal																
Ends					Year																
2021	1.71	2.30	.78	.37	5.12																
2022	1.86	2.37	.92	.51	5.60																
2023	1.91	2.48	.94	.80	6.10																
2024	2.08	2.85	1.00	.82	6.75																
2025	2.26	2.94	1.10	.90	7.20																
Cal-endar	QUARTERLY DIVIDENDS PAID <sup>C</sup>				Full																
	Mar.31	Jun.30	Sep.30	Dec.31	Year																
2020	.575	.575	.575	.625	2.35																
2021	.625	.625	.625	.68	2.56																
2022	.68	.68	.68	.74	2.78																
2023	.74	.74	.74	.805	3.03																
2024	.805	.805																			

**BUSINESS:** Atmos Energy Corporation is engaged primarily in the distribution and sale of natural gas to over three million customers through six regulated natural gas utility operations: Louisiana Division, West Texas Division, Mid-Tex Division, Mississippi Division, Colorado-Kansas Division, and Kentucky/Mid-States Division. Gas sales breakdown for fiscal 2023: 66.5%, residential; 28.0%, commercial; 3.8%, industrial; and 1.7% other. The company sold Atmos Energy Marketing, 1/17. Officers and directors own approximately .5% of common stock (12/23 Proxy). President and Chief Executive Officer: Kevin Akers. Incorporated: Texas. Address: Three Lincoln Centre, Suite 1800, 5430 LBJ Freeway, Dallas, Texas 75240. Telephone: 972-934-9227. Internet: www.atmosenergy.com.

**Atmos Energy has performed nicely, from an earnings standpoint, thus far in fiscal 2024 (ends September 30th).** Through the first half, per-share profits of \$4.93 were 12.3% higher than the \$4.39 amount registered for the same period last year. This was brought about partially by positive rate-case outcomes. Lower bad-debt expense also helped. Furthermore, results were favorably impacted by legislation to reduce property-tax expenses in Texas. But a rise in both depreciation expense and interest charges provided somewhat of an offset. Nevertheless, for the entire year, it appears that the bottom line will increase around 10%, to \$6.75 per share, relative to fiscal 2023's \$6.10 tally. Concerning fiscal 2025, share net may grow another 7% or so, to \$7.20, as operating margins expand further.

**There has been action on the rate-filing front.** During the first six months, Atmos managed to complete some regulatory proceedings leading to a \$138.4 million boost in annual operating income. What's more, there were ratemaking initiatives in progress at the conclusion of March seeking \$96.4 million of annual op-

erating income. Of course, there are no guarantees that the company will receive everything it desires.

**The capital spending target for fiscal 2024 was raised from \$2.9 billion to \$3.1 billion.** The revised estimate marks a 10.5% increase from fiscal 2023's \$2.8 billion figure. Like last year, a substantial amount of the resources is being used to enhance the safety and reliability of Atmos' natural gas distribution and transmission systems. Leadership adds that it projects total capital expenditures from fiscal 2024 through fiscal 2028 to be roughly \$17 billion. A meaningful portion of the investments will continue to be deployed to where they are currently. Assuming that finances remain healthy, the company ought to have minimal difficulty accomplishing these objectives.

**These top-quality shares have strengthened some in price over the past six months.** That's due partly, we think, to the energy firm's solid earnings of late. However, long-term total return potential looks unspectacular. The equity is untimely, as well.

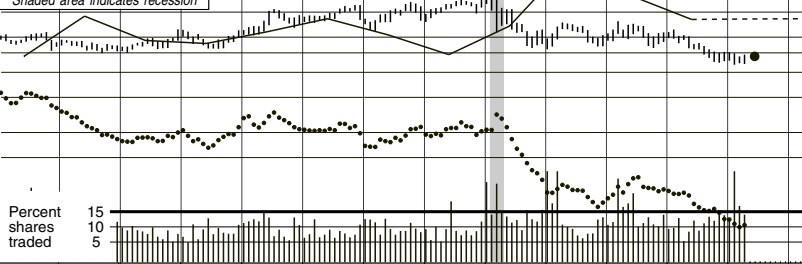
*Frederick L. Harris, III* *May 24, 2024*

<p>(A) Fiscal year ends Sept. 30th.          (B) Diluted earnings. Qlty. revenues and eggs. may not sum to total due to rounding and change in shares outstanding. Next earnings</p>	<p>report due early August.          (C) Dividends historically paid in early Jan., April, July, and October. ■ Dividend reinvestment plan available.</p>	<p>(D) Includes regulatory assets in 2023: \$585 million, \$6.00/share.          (E) In millions, adjusted for 3/15 split.</p>	<p><b>Company's Financial Strength</b> A  <b>Stock's Price Stability</b> 85  <b>Price Growth Persistence</b> 40  <b>Earnings Predictability</b> 60</p>
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<p><b>(A)</b> Dil. EPS. Excl. gains (losses) on disc. ops.: '08, \$1.14; '15, (30c); '18, \$(1.48). Next egs. report due early August. Qtrly egs. may not sum to total due to rounding.</p>	<p><b>(B)</b> Div'ds historically paid in mid-Feb., May, Aug., Nov. ■ Div'd reinv. avail.</p> <p><b>(C)</b> Incl. intang in '23: \$1485.9 million, \$3.33/sh.</p>	<p><b>(D)</b> In mill.</p> <p><b>(E)</b> Spun off Columbia Pipeline Group (7/15)</p>	<p><b>Company's Financial Strength</b> B++</p> <p><b>Stock's Price Stability</b> 95</p> <p><b>Price Growth Persistence</b> 20</p> <p><b>Earnings Predictability</b> 60</p>
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N.W. NATURAL NYSE-NWN				RECENT PRICE	38.48	P/E RATIO	15.4	(Trailing: 16.9) (Median: 24.0)	RELATIVE P/E RATIO	0.85	DIV'D YLD	5.1%	VALUE LINE						
TIMELINESS	3	Raised 3/22/24	High: 46.6	52.6	52.3	66.2	69.5	71.8	74.1	77.3	56.8	57.6	52.4	40.3	Target Price Range				
SAFETY	2	Raised 2/23/24	Low: 40.0	40.1	42.0	48.9	56.5	51.5	57.2	42.3	41.7	42.4	35.7	34.9	2027	2028	2029		
TECHNICAL	4	Raised 5/17/24	LEGENDS 0.60 x Dividends p sh divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession																
BETA	.85	(1.00 = Market)																	
18-Month Target Price Range																			
Low-High			Midpoint (% to Mid)																
\$33-\$54			\$44 (15%)																
2027-29 PROJECTIONS																			
High	Price	Gain	Ann'l Total																
Low	75	(+95%)	22%																
	50	(+30%)	11%																
Institutional Decisions																			
		202023	302023	402023															
to Buy		122	115	123															
to Sell		123	110	90															
Hld's(000)		26926	27474	28414															
			Percent	15															
			shares	10															
			traded	5															

<b>(A)</b> Diluted EPS. Excludes nonrecurring gain: 2017, \$0.06. Next earnings report due early Aug. Quarterly EPS figures for 2022 don't equal total due to rounding.	<b>(B)</b> Dividends historically paid in early March, June, Sept., and Dec. ■ Dividend reinvestment plan. Direct stock purchase plan.		<b>Company's Financial Strength</b> B++ <b>Stock's Price Stability</b> 90 <b>Price Growth Persistence</b> 50 <b>Earnings Predictability</b> 100
<b>(C)</b> In millions.			
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(A) Fiscal year ends Sept. 30th. (B) Based on diluted shares outstanding. Excludes gain from discontinued operations: '08, 94c. Next earnings report due late July. (C) Dividends paid in early January, April, July, and October. ■ Dividend reinvestment plan available. (D) Incl. deferred charges. In '23: \$1,171.6 mill., \$22.02/sh.		(E) In millions. (F) Qtly. egs. may not sum due to rounding or change in shares outstanding.	<table><tr><td>Company's Financial Strength</td><td>B++</td></tr><tr><td>Stock's Price Stability</td><td>90</td></tr><tr><td>Price Growth Persistence</td><td>35</td></tr><tr><td>Earnings Predictability</td><td>45</td></tr></table>	Company's Financial Strength	B++	Stock's Price Stability	90	Price Growth Persistence	35	Earnings Predictability	45
Company's Financial Strength	B++										
Stock's Price Stability	90										
Price Growth Persistence	35										
Earnings Predictability	45										
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Southwest Gas Corporation  
Indicated Common Equity Cost Rate  
Through Use of a Risk Premium Model  
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Six Natural Gas Distribution Companies</u>
1.	Prospective Yield on Aaa Rated Corporate Bonds (1)	5.14 %
2.	Adjustment to Reflect Yield Spread Between Aaa Rated Corporate Bonds and A2 Rated Public Utility Bonds (2)	<u>0.51</u>
3.	Adjusted Prospective Yield on A2 Rated Public Utility Bonds	5.65 %
4.	Equity Risk Premium (3)	<u>5.17</u>
5.	Risk Premium Derived Common Equity Cost Rate	<u><u>10.82 %</u></u>

Notes: (1) Consensus forecast of Moody's Aaa Rated Corporate bonds from Blue  
Chip Financial Forecasts (see pages 7 and 8 of this Exhibit).  
(2) The average yield spread of A2 rated public utility bonds over Aaa rated  
corporate bonds of 0.51% from page 2 of this Exhibit.  
(3) From page 5 of this Exhibit.



Southwest Gas Corporation  
Interest Rates and Bond Spreads for  
Moody's Corporate and Public Utility Bonds

Selected Bond Yields

	[1]	[2]	[3]
	Aaa Rated Corporate Bond	A2 Rated Public Utility Bond	Baa2 Rated Public Utility Bond
May-2024	5.25 %	5.74 %	5.97 %
Apr-2024	5.28	5.79	6.01
Mar-2024	5.01	5.55	5.79
Average	5.18 %	5.69 %	5.92 %

Selected Bond Spreads

A2 Rated Public Utility Bonds Over Aaa Rated Corporate Bonds:	0.51 % (1)
Baa2 Rated Public Utility Bonds Over A2 Rated Public Utility Bonds:	0.23 % (2)

Notes:

(1) Column [2] - Column [1].

(2) Column [3] - Column [2].

Source of Information:

Bloomberg Professional Services

Southwest Gas Corporation  
Comparison of Long-Term Issuer Ratings for the  
Proxy Group of Six Natural Gas Distribution Companies

	Moody's		Standard & Poor's	
	Long-Term Issuer Rating		Long-Term Issuer Rating	
	May 2024		May 2024	
Proxy Group of Six Natural Gas Distribution Companies	Long-Term Issuer Rating	Numerical Weighting (1)	Long-Term Issuer Rating	Numerical Weighting (1)
Atmos Energy Corporation	A1	5.0	A-	7.0
New Jersey Resources Corporation	A1	5.0	NR	- -
NiSource Inc.	Baa1	8.0	BBB+	8.0
Northwest Natural Holding Company	Baa1	8.0	A+	5.0
ONE Gas, Inc.	A3	7.0	A-	7.0
Spire Inc.	A1/A2	5.5	BBB+	8.0
Average	A2	6.4	A-	7.0
Southwest Gas Corporation	Baa1	8.0	BBB	9.0

Notes:

- (1) Ratings are that of the average of each company's utility operating subsidiaries  
(2) From page 4 of this Exhibit.

Source Information: Moody's Investors Service  
Standard & Poor's Global Utilities Rating Service

Numerical Assignment for  
Moody's and Standard & Poor's Bond Ratings

Moody's Bond Rating	Numerical Bond Weighting	Standard & Poor's Bond Rating
Aaa	1	AAA
Aa1	2	AA+
Aa2	3	AA
Aa3	4	AA-
A1	5	A+
A2	6	A
A3	7	A-
Baa1	8	BBB+
Baa2	9	BBB
Baa3	10	BBB-
Ba1	11	BB+
Ba2	12	BB
Ba3	13	BB-
B1	14	B+
B2	15	B
B3	16	B-

Southwest Gas Corporation  
Judgment of Equity Risk Premium for the  
Proxy Group of Six Natural Gas Distribution Companies

<u>Line No.</u>		<u>Proxy Group of Six Natural Gas Distribution Companies</u>
1.	Calculated equity risk premium based on the total market using the beta approach (1)	6.20 %
2.	Mean equity risk premium based on a study using the holding period returns of public utilities with A2 rated bonds (2)	4.51
3.	Predicted Equity Risk Premium Based on Regression Analysis of 834 Fully-Litigated Natural Gas Distribution Cases (3)	<u>4.79</u>
4	Average equity risk premium	<u><u>5.17 %</u></u>

Notes: (1) From page 6 of this Exhibit.  
(2) From page 9 of this Exhibit.  
(3) From page 10 of this Exhibit.



Southwest Gas Corporation  
Derivation of Equity Risk Premium Based on the Total Market Approach  
Using the Beta for the  
Proxy Group of Six Natural Gas Distribution Companies

<u>Line No.</u>	<u>Equity Risk Premium Measure</u>	<u>Proxy Group of Six Natural Gas Distribution Companies</u>
1.	Kroll Equity Risk Premium (1)	5.96 %
2.	Regression on Kroll Risk Premium Data (2)	6.92
3.	Kroll Equity Risk Premium based on PRPM (3)	8.46
4.	Equity Risk Premium Based on Value Line Summary and Index (4)	6.91
5.	Equity Risk Premium Based on Bloomberg, Value Line, and S&P Global Market Intelligence S&P 500 Companies (5)	<u>10.05</u>
6.	Conclusion of Equity Risk Premium	7.66 %
7.	Adjusted Beta (6)	<u>0.81</u>
8.	Forecasted Equity Risk Premium	<u>6.20 %</u>

Notes:

- (1) Based on the arithmetic mean historical monthly returns on large company common stocks from Kroll minus the arithmetic mean monthly yield of Moody's average Aaa and Aa2 corporate bonds from 1928-2023.
- (2) This equity risk premium is based on a regression of the monthly equity risk premiums of large company common stocks relative to Moody's average Aaa and Aa2 rated corporate bond yields from 1928-2023 referenced in Note 1 above. Using the equation generated from the regression, an expected equity risk premium is calculated using the average consensus forecast of Aaa corporate bonds of 5.14% (from page 1 of this Exhibit).
- (3) The Predictive Risk Premium Model (PRPM) is discussed in the accompanying direct testimony. The Ibbotson equity risk premium based on the PRPM is derived by applying the PRPM to the monthly risk premiums between Ibbotson large company common stock monthly returns and average Aaa and Aa corporate monthly bond yields, from January 1928 through May 2024.
- (4) The equity risk premium based on the Value Line Summary and Index is derived by subtracting the average consensus forecast of Aaa corporate bonds of 5.14% (from page 1 of this Exhibit) from the projected 3-5 year total annual market return of 12.05% (described fully in note 1 on page 2 of Exhibit No. \_\_\_(DWD-5)).
- (5) Using data from the Bloomberg Professional Services, Value Line, and S&P Capital IQ for the S&P 500 for the S&P 500, an expected total return of 15.19% was derived based upon expected dividend yields and long-term earnings growth estimates as a proxy for capital appreciation. Subtracting the average consensus forecast of Aaa corporate bonds of 5.14% results in an expected equity risk premium of 10.05%.
- (6) Average of mean and median beta from Exhibit DWD-5.

Sources of Information:

Kroll 2023 SBBI® Yearbook  
Industrial Manual and Mergent Bond Record Monthly Update.  
Value Line Summary and Index  
Blue Chip Financial Forecasts, May 31, 2024  
S&P Capital IQ  
Bloomberg Professional Services

## 2 ■ BLUE CHIP FINANCIAL FORECASTS ■ MAY 31, 2024

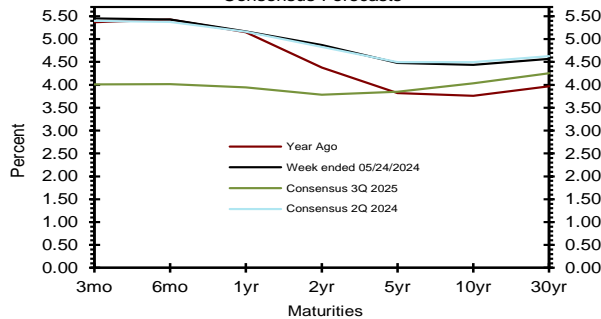
## Consensus Forecasts of U.S. Interest Rates and Key Assumptions

	History								Consensus Forecasts-Quarterly Avg.						
	Average For Week Ending				Average For Month				Latest Qtr	2Q	3Q	4Q	1Q	2Q	3Q
	May 24	May 17	May 10	May 3	Apr	Mar	Feb	1Q 2024							
Interest Rates	May 24	May 17	May 10	May 3	Apr	Mar	Feb	1Q 2024	2024	2024	2024	2025	2025	2025	
Federal Funds Rate	5.33	5.33	5.33	5.33	5.33	5.33	5.33	5.33	5.4	5.2	5.0	4.7	4.4	4.1	
Prime Rate	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.5	8.4	8.1	7.8	7.6	7.3	
SOFR	5.31	5.31	5.31	5.32	5.32	5.31	5.31	5.31	5.3	5.3	5.0	4.7	4.4	4.1	
Commercial Paper, 1-mo.	5.31	5.33	5.32	5.32	5.31	5.32	5.31	5.32	5.3	5.2	5.0	4.7	4.4	4.0	
Treasury bill, 3-mo.	5.45	5.45	5.46	5.46	5.44	5.47	5.44	5.45	5.4	5.2	5.0	4.6	4.3	4.0	
Treasury bill, 6-mo.	5.43	5.42	5.42	5.43	5.38	5.36	5.28	5.28	5.4	5.2	4.9	4.6	4.3	4.0	
Treasury bill, 1 yr.	5.17	5.14	5.13	5.19	5.14	4.99	4.92	4.90	5.2	5.0	4.7	4.4	4.2	3.9	
Treasury note, 2 yr.	4.87	4.80	4.83	4.93	4.87	4.59	4.54	4.48	4.8	4.6	4.4	4.1	3.9	3.8	
Treasury note, 5 yr.	4.48	4.43	4.49	4.61	4.56	4.20	4.19	4.12	4.5	4.4	4.2	4.1	3.9	3.9	
Treasury note, 10 yr.	4.44	4.42	4.48	4.61	4.54	4.21	4.21	4.16	4.5	4.4	4.3	4.2	4.1	4.0	
Treasury note, 30 yr.	4.57	4.56	4.63	4.73	4.66	4.36	4.38	4.33	4.6	4.5	4.5	4.4	4.3	4.3	
Corporate Aaa bond	5.28	5.27	5.34	5.45	5.38	5.11	5.13	5.08	5.3	5.2	5.1	5.1	5.0	5.0	
Corporate Baa bond	5.76	5.76	5.83	5.94	5.88	5.62	5.65	5.60	6.1	6.0	6.0	5.9	5.9	5.9	
State & Local bonds	4.29	4.21	4.23	4.32	4.28	4.12	4.12	4.11	4.4	4.3	4.2	4.2	4.2	4.2	
Home mortgage rate	6.94	7.02	7.09	7.22	6.99	6.82	6.78	6.75	7.0	6.9	6.7	6.5	6.4	6.3	
	History								Consensus Forecasts-Quarterly						
	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	
	2022	2022	2022	2023	2023	2023	2023	2024	2024	2024	2024	2025	2025	2025	
Key Assumptions	2022	2022	2022	2023	2023	2023	2023	2024	2024	2024	2024	2025	2025	2025	
Fed's AFE \$ Index	113.5	118.8	119.8	115.5	114.6	115.0	116.6	115.5	117.1	117.7	116.9	116.5	116.2	116.0	
Real GDP	-0.6	2.7	2.6	2.2	2.1	4.9	3.4	1.3	2.2	1.7	1.6	1.8	1.9	2.0	
GDP Price Index	9.1	4.4	3.9	3.9	1.7	3.3	1.6	3.0	2.8	2.5	2.3	2.3	2.3	2.2	
Consumer Price Index	10.0	5.3	4.0	3.8	3.0	3.4	2.7	3.8	3.5	2.7	2.5	2.4	2.4	2.4	
PCE Price Index	7.2	4.7	4.1	4.2	2.5	2.6	1.8	3.3	2.9	2.3	2.2	2.3	2.2	2.2	

Forecasts for interest rates and the Federal Reserve's Advanced Foreign Economies Index represent averages for the quarter. Forecasts for Real GDP, GDP Price Index, CPI and PCE Price Index are seasonally adjusted annual rates of change (saar). Individual panel members' forecasts are on pages 4 through 9. Historical data: Treasury rates from the Federal Reserve Board's H.15; AAA-AA and A-BBB corporate bond yields from Bank of America-Merrill Lynch and are 15+ years, yield to maturity; State and local bond yields from Bank of America-Merrill Lynch, A-rated, yield to maturity; Mortgage rates from Freddie Mac, 30-year, fixed; SOFR from the New York Fed. All interest rate data are sourced from Haver Analytics. Historical data for Fed's Major Currency Index are from FRSR H.10. Historical data for Real GDP, GDP Price Index and PCE Price Index are from the Bureau of Economic Analysis (BEA). Consumer Price Index history is from the Department of Labor's Bureau of Labor Statistics (BLS).

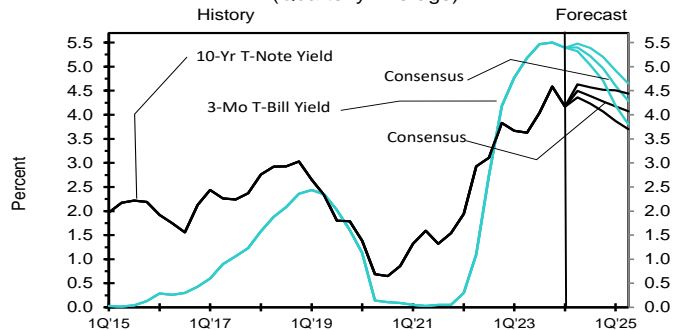
## US Treasury Yield Curve

Week ended May 24, 2024 & Year Ago vs.  
2Q 2024 & 3Q 2025  
Consensus Forecasts



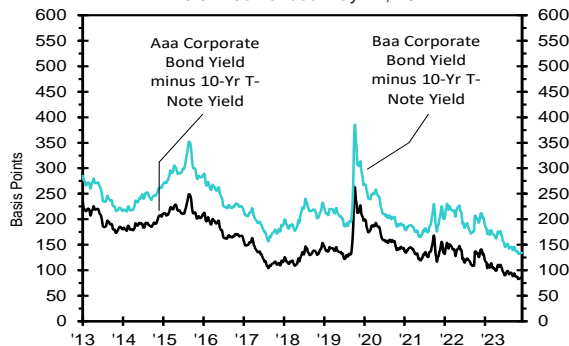
## US 3-Mo T-Bills &amp; 10-Yr T-Note Yield

(Quarterly Average)



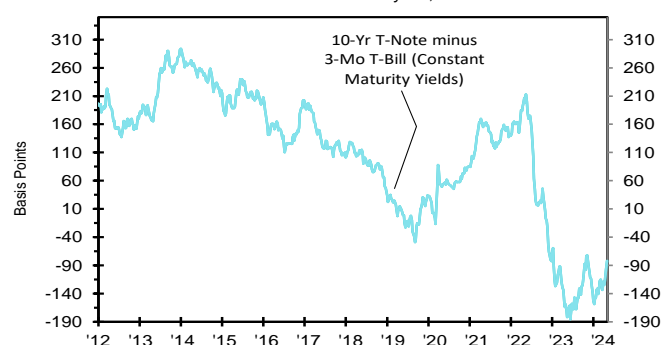
## Corporate Bond Spreads

As of week ended May 24, 2024



## US Treasury Yield Curve

As of week ended May 24, 2024



## 14 ■ BLUE CHIP FINANCIAL FORECASTS ■ MAY 31, 2024

**Long-Range Survey:**

The table below contains the results of our twice-annual long-range CONSENSUS survey. There are also Top 10 and Bottom 10 averages for each variable. Shown are consensus estimates for the years 2025 through 2030 and averages for the five-year periods 2026-2030 and 2031-2035. Apply these projections cautiously. Few if any economic, demographic and political forces can be evaluated accurately over such long time spans.

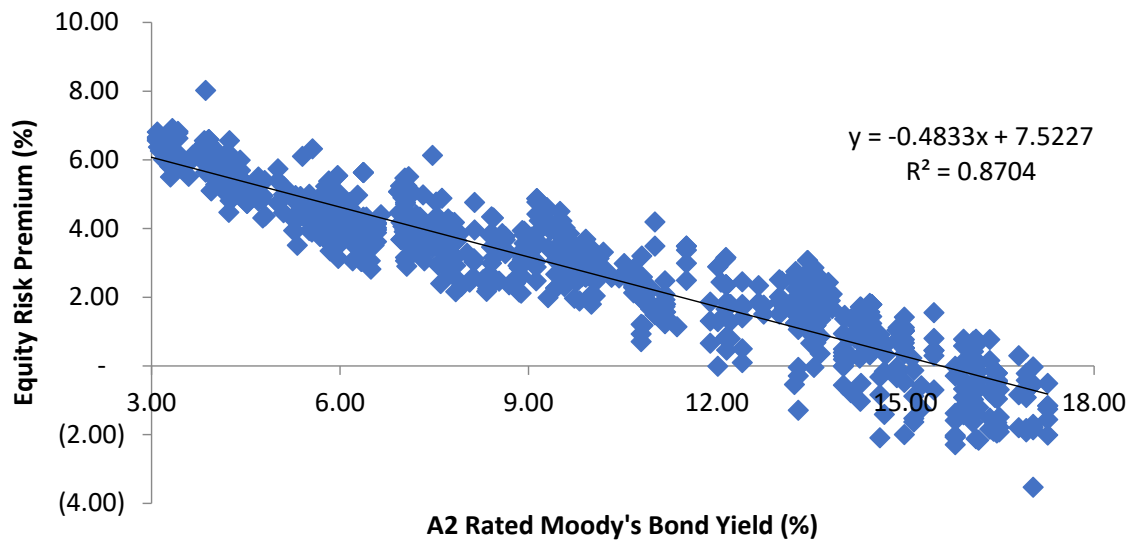
		Average For The Year						Five-Year Averages	
		2025	2026	2027	2028	2029	2030	2026-2030	2031-2035
1. Federal Funds Rate	<b>CONSENSUS</b>	<b>4.1</b>	<b>3.4</b>	<b>3.2</b>	<b>3.2</b>	<b>3.3</b>	<b>3.3</b>	<b>3.3</b>	<b>3.2</b>
	Top 10 Average	4.5	3.8	3.8	3.8	3.8	3.8	3.8	3.8
	Bottom 10 Average	3.6	3.0	2.7	2.7	2.7	2.7	2.8	2.7
2. Prime Rate	<b>CONSENSUS</b>	<b>7.1</b>	<b>6.5</b>	<b>6.4</b>	<b>6.4</b>	<b>6.4</b>	<b>6.3</b>	<b>6.4</b>	<b>6.3</b>
	Top 10 Average	7.5	6.9	6.9	6.9	6.9	6.9	6.9	6.8
	Bottom 10 Average	6.8	6.1	5.9	5.8	5.8	5.7	5.9	5.7
3. SOFR	<b>CONSENSUS</b>	<b>4.0</b>	<b>3.4</b>	<b>3.3</b>	<b>3.3</b>	<b>3.2</b>	<b>3.2</b>	<b>3.3</b>	<b>3.2</b>
	Top 10 Average	4.3	3.7	3.7	3.6	3.6	3.6	3.6	3.6
	Bottom 10 Average	3.8	3.1	2.9	2.8	2.8	2.7	2.8	2.7
4. Commercial Paper, 1-Mo	<b>CONSENSUS</b>	<b>4.0</b>	<b>3.4</b>	<b>3.4</b>	<b>3.3</b>	<b>3.3</b>	<b>3.3</b>	<b>3.4</b>	<b>3.3</b>
	Top 10 Average	4.2	3.6	3.6	3.6	3.5	3.5	3.6	3.6
	Bottom 10 Average	3.8	3.2	3.0	3.0	3.0	2.9	3.0	2.9
5. Treasury Bill Yield, 3-Mo	<b>CONSENSUS</b>	<b>4.0</b>	<b>3.4</b>	<b>3.3</b>	<b>3.2</b>	<b>3.2</b>	<b>3.2</b>	<b>3.2</b>	<b>3.2</b>
	Top 10 Average	4.4	3.7	3.7	3.7	3.7	3.7	3.7	3.7
	Bottom 10 Average	3.6	3.0	2.8	2.7	2.7	2.7	2.8	2.6
6. Treasury Bill Yield, 6-Mo	<b>CONSENSUS</b>	<b>4.0</b>	<b>3.5</b>	<b>3.4</b>	<b>3.4</b>	<b>3.4</b>	<b>3.3</b>	<b>3.4</b>	<b>3.3</b>
	Top 10 Average	4.3	3.8	3.8	3.7	3.7	3.7	3.8	3.7
	Bottom 10 Average	3.7	3.2	3.0	2.9	2.9	2.8	3.0	2.8
7. Treasury Bill Yield, 1-Yr	<b>CONSENSUS</b>	<b>4.0</b>	<b>3.6</b>	<b>3.5</b>	<b>3.5</b>	<b>3.5</b>	<b>3.5</b>	<b>3.5</b>	<b>3.4</b>
	Top 10 Average	4.3	3.9	3.9	3.9	3.9	3.9	3.9	3.8
	Bottom 10 Average	3.8	3.4	3.2	3.1	3.0	3.0	3.1	3.0
8. Treasury Note Yield, 2-Yr	<b>CONSENSUS</b>	<b>3.8</b>	<b>3.7</b>	<b>3.6</b>	<b>3.6</b>	<b>3.6</b>	<b>3.6</b>	<b>3.6</b>	<b>3.6</b>
	Top 10 Average	4.1	4.0	4.1	4.1	4.1	4.1	4.1	4.1
	Bottom 10 Average	3.5	3.3	3.2	3.1	3.1	3.1	3.2	3.0
9. Treasury Note Yield, 5-Yr	<b>CONSENSUS</b>	<b>3.9</b>	<b>3.8</b>	<b>3.8</b>	<b>3.9</b>	<b>3.9</b>	<b>3.9</b>	<b>3.9</b>	<b>3.9</b>
	Top 10 Average	4.2	4.2	4.3	4.3	4.5	4.4	4.3	4.5
	Bottom 10 Average	3.6	3.5	3.4	3.3	3.4	3.4	3.4	3.3
10. Treasury Note Yield, 10-Yr	<b>CONSENSUS</b>	<b>4.0</b>	<b>4.0</b>	<b>4.0</b>	<b>4.0</b>	<b>4.2</b>	<b>4.2</b>	<b>4.1</b>	<b>4.2</b>
	Top 10 Average	4.4	4.5	4.5	4.6	4.7	4.7	4.6	4.8
	Bottom 10 Average	3.7	3.6	3.5	3.5	3.6	3.6	3.5	3.6
11. Treasury Bond Yield, 30-Yr	<b>CONSENSUS</b>	<b>4.2</b>	<b>4.2</b>	<b>4.2</b>	<b>4.3</b>	<b>4.4</b>	<b>4.4</b>	<b>4.3</b>	<b>4.4</b>
	Top 10 Average	4.5	4.6	4.7	4.8	4.9	4.9	4.7	4.9
	Bottom 10 Average	3.9	3.9	3.8	3.8	3.8	3.9	3.8	3.8
12. Corporate Aaa Bond Yield	<b>CONSENSUS</b>	<b>5.1</b>	<b>5.1</b>	<b>5.1</b>	<b>5.2</b>	<b>5.3</b>	<b>5.3</b>	<b>5.2</b>	<b>5.2</b>
	Top 10 Average	5.4	5.4	5.6	5.7	5.8	5.8	5.7	5.8
	Bottom 10 Average	4.8	4.7	4.7	4.7	4.7	4.7	4.7	4.7
13. Corporate Baa Bond Yield	<b>CONSENSUS</b>	<b>6.0</b>	<b>6.0</b>	<b>6.1</b>	<b>6.1</b>	<b>6.2</b>	<b>6.2</b>	<b>6.1</b>	<b>6.2</b>
	Top 10 Average	6.3	6.3	6.5	6.6	6.7	6.7	6.5	6.7
	Bottom 10 Average	5.7	5.7	5.6	5.6	5.6	5.7	5.6	5.7
14. State & Local Bonds Yield	<b>CONSENSUS</b>	<b>4.1</b>	<b>4.1</b>	<b>4.2</b>	<b>4.2</b>	<b>4.3</b>	<b>4.4</b>	<b>4.2</b>	<b>4.3</b>
	Top 10 Average	4.4	4.5	4.5	4.6	4.7	4.7	4.6	4.8
	Bottom 10 Average	3.8	3.8	3.8	3.8	3.8	3.8	3.8	3.7
15. Home Mortgage Rate	<b>CONSENSUS</b>	<b>6.3</b>	<b>6.1</b>	<b>6.1</b>	<b>6.1</b>	<b>6.1</b>	<b>6.2</b>	<b>6.1</b>	<b>6.1</b>
	Top 10 Average	6.7	6.5	6.5	6.5	6.6	6.6	6.6	6.6
	Bottom 10 Average	6.0	5.7	5.7	5.6	5.6	5.6	5.6	5.5
A. Fed's AFE Nominal \$ Index	<b>CONSENSUS</b>	<b>115.6</b>	<b>114.6</b>	<b>114.3</b>	<b>113.9</b>	<b>113.4</b>	<b>112.8</b>	<b>113.8</b>	<b>112.3</b>
	Top 10 Average	116.9	116.3	115.8	115.7	115.3	115.1	115.6	114.8
	Bottom 10 Average	114.2	113.0	112.7	112.1	111.5	110.9	112.0	110.1
		Year-Over-Year, % Change						Five-Year Averages	
		2025	2026	2027	2028	2029	2030	2026-2030	2031-2035
B. Real GDP	<b>CONSENSUS</b>	<b>1.9</b>	<b>2.0</b>	<b>2.1</b>	<b>2.1</b>	<b>2.0</b>	<b>2.0</b>	<b>2.1</b>	<b>2.0</b>
	Top 10 Average	2.3	2.3	2.3	2.3	2.3	2.3	2.3	2.2
	Bottom 10 Average	1.6	1.8	1.9	1.8	1.8	1.8	1.8	1.8
C. GDP Chained Price Index	<b>CONSENSUS</b>	<b>2.3</b>	<b>2.2</b>	<b>2.2</b>	<b>2.1</b>	<b>2.2</b>	<b>2.1</b>	<b>2.2</b>	<b>2.1</b>
	Top 10 Average	2.6	2.4	2.4	2.3	2.3	2.3	2.4	2.3
	Bottom 10 Average	2.1	2.0	2.0	2.0	2.0	2.0	2.0	2.0
D. Consumer Price Index	<b>CONSENSUS</b>	<b>2.4</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>
	Top 10 Average	2.7	2.4	2.4	2.4	2.4	2.4	2.4	2.4
	Bottom 10 Average	2.1	2.1	2.0	2.0	2.0	2.0	2.0	2.0
E. PCE Price Index	<b>CONSENSUS</b>	<b>2.2</b>	<b>2.1</b>	<b>2.1</b>	<b>2.1</b>	<b>2.1</b>	<b>2.1</b>	<b>2.1</b>	<b>2.1</b>
	Top 10 Average	2.4	2.3	2.3	2.3	2.3	2.3	2.3	2.2
	Bottom 10 Average	2.0	1.9	1.9	1.9	2.0	2.0	1.9	2.0

Projected Market Appreciation of the S&P Utility Index  
Derivation of Mean Equity Risk Premium Based Studies  
Using Holding Period Returns and  
Projected Market Appreciation of the S&P Utility Index

<u>Line No.</u>		<u>Implied Equity Risk Premium using Prospective Interest Rates</u>
1.	Historical Equity Risk Premium (1)	4.02 %
2.	Regression of Historical Equity Risk Premium (2)	4.81
3	Forecasted Equity Risk Premium Based on PRPM (3)	4.39
4.	Forecasted Equity Risk Premium based on Projected Total Return on the S&P Utilities Index (Bloomberg, Value Line, and S&P Capital IQ Data) (4)	<u>4.81</u>
5.	Average Equity Risk Premium (5)	<u><u>4.51 %</u></u>

- Notes: (1) Based on S&P Public Utility Index monthly total returns and Moody's Public Utility Bond average monthly yields from 1928-2023. Holding period returns are calculated based upon income received (dividends and interest) plus the relative change in the market value of a security over a one-year holding period.
- (2) This equity risk premium is based on a regression of the monthly equity risk premiums of the S&P Utility Index relative to Moody's A2 rated public utility bond yields from 1928 - 2023 referenced in note 1 above. Using the equation generated from the regression, an expected equity risk premium is calculated using the prospective A2 rated public utility bond yield of 5.65% (from line 3, page 1 of this Exhibit).
- (3) The Predictive Risk Premium Model (PRPM) is applied to the risk premium of the monthly total returns of the S&P Utility Index and the monthly yields on Moody's A2 rated public utility bonds from January 1928 - May 2024.
- (4) Using data from Bloomberg, Value Line, and S&P Capital IQ for the S&P Utilities Index, an expected return of 10.46% was derived based on expected dividend yields and long-term growth estimates as a proxy for market appreciation. Subtracting the expected A2 rated public utility bond yield of 5.65%, calculated on line 3 of page 1 of this Exhibit results in an equity risk premium of 4.81%. (10.46% - 5.65% = 4.81%)
- (5) Average of lines 1 through 4.

Southwest Gas Corporation  
Prediction of Equity Risk Premiums Relative to  
Moody's A2 Rated Utility Bond Yields



Constant	Slope	Prospective A2 Rated Utility Bond (1)	Prospective Equity Risk Premium
7.5227 %	-0.4833	5.65 %	4.79 %

Notes:  
(1) From line 3 of page 1 of this Exhibit.

Source of Information: Regulatory Research Associates.

Southwest Gas Corporation  
Indicated Common Equity Cost Rate Through Use  
of the Traditional Capital Asset Pricing Model (CAPM) and Empirical Capital Asset Pricing Model (ECAPM)

Proxy Group of Six Natural Gas Distribution Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Proxy Group of Six Natural Gas Distribution Companies	Value Line Adjusted Beta	Bloomberg Adjusted Beta	Average Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
Atmos Energy Corporation	0.85	0.76	0.80	8.59 %	4.41 %	11.28 %	11.71 %	11.50 %
New Jersey Resources Corporation	1.00	0.74	0.87	8.59	4.41	11.89	12.16	12.02
NiSource Inc.	0.95	0.77	0.86	8.59	4.41	11.80	12.10	11.95
Northwest Natural Holding Company	0.85	0.63	0.74	8.59	4.41	10.77	11.33	11.05
ONE Gas, Inc.	0.85	0.64	0.75	8.59	4.41	10.85	11.39	11.12
Spire Inc.	0.85	0.79	0.82	8.59	4.41	11.46	11.84	11.65
Mean			0.81			11.34 %	11.76 %	11.55 %
Median			0.81			11.37 %	11.78 %	11.58 %
Average of Mean and Median			0.81			11.36 %	11.77 %	11.57 %

Notes on page 2 of this Exhibit.

Southwest Gas Corporation  
Notes to Accompany the Application of the CAPM and ECAPM

Notes:

- (1) The market risk premium (MRP) is derived by using five different measures from four sources: Kroll, Value Line, Bloomberg, and S&P Capital IQ as illustrated below:

	Using Prospective Interest Rates
<b>Measure 1: Kroll Arithmetic Mean MRP (1926-2023)</b>	
Arithmetic Mean Monthly Returns for Large Stocks 1926-2023:	12.16 %
Arithmetic Mean Income Returns on Long-Term Government Bonds:	<u>4.99</u>
MRP based on Kroll Historical Data:	<u><u>7.17</u></u> %
<b>Measure 2: Application of a Regression Analysis to Kroll Historical Data (1926-2023)</b>	
	<u>7.93</u> %
<b>Measure 3: Application of the PRPM to Kroll Historical Data (January 1926 - May 2024)</b>	
	<u>9.44</u> %
<b>Measure 4: Value Line Projected MRP (Thirteen weeks ending May 31, 2024)</b>	
Total projected return on the market 3-5 years hence*:	12.05 %
Risk-Free Rate (see notes 2 and 3):	<u>4.41</u>
MRP based on Value Line Summary & Index:	<u><u>7.64</u></u> %
*Forecasted 3-5 year capital appreciation plus expected dividend yield	
<b>Measure 5: Bloomberg, Value Line, and S&amp;P Capital IQ Projected Return on the Market based on the S&amp;P 500</b>	
Total return on the Market based on the S&P 500:	15.19 %
Risk-Free Rate (see notes 2 and 3):	<u>4.41</u>
MRP based on Bloomberg, Value Line, and S&P Capital IQ data	<u><u>10.78</u></u> %
Average of all MRP Measures:	<u><u>8.59</u></u> %

- (2) For reasons explained in the Direct Testimony, the appropriate risk-free rate for cost of capital purposes is the average forecast of 30 year Treasury Bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts. (See pages 7 and 8 of Exhibit No.\_\_\_\_(DWD-4).) The projection of the risk-free rate is illustrated below:

Second Quarter 2024	4.60 %
Third Quarter 2024	4.50
Fourth Quarter 2024	4.50
First Quarter 2025	4.40
Second Quarter 2025	4.30
Third Quarter 2025	4.30
2026-2030	4.30
2031-2035	<u>4.40</u>
	<u><u>4.41</u></u> %

- (4) Average of Column 6 and Column 7.

Sources of Information:  
Value Line Summary and Index  
Blue Chip Financial Forecasts, May 31, 2024  
Kroll 2023 S&P® Yearbook  
S&P Capital IQ  
Bloomberg Professional Services

Southwest Gas Corporation  
Basis of Selection of the Group of Non-Price Regulated Companies  
Comparable in Total Risk to the Proxy Group of Six Natural Gas Distribution Companies

The criteria for selection of the proxy group of non-price regulated companies comparable in total risk to the proxy group of six natural gas distribution companies was that the non-price regulated companies be domestic and reported in Value Line Investment Survey (Standard Edition).

The proxy group of non-price regulated companies was selected based on the unadjusted beta range of 0.64 - 0.92 and residual standard error of the regression range of 2.7845 - 3.3209 of the proxy group of six natural gas distribution companies.

These ranges are based upon plus or minus two standard deviations of the unadjusted beta and standard error of the regression. Plus or minus three standard deviations captures 95.50% of the distribution of unadjusted betas and residual standard errors of the regression.

The standard deviation of the Utility Proxy Group's residual standard error of the regression is 0.1341. The standard deviation of the standard error of the regression is calculated as follows:

$$\text{Standard Deviation of the Std. Err. of the Regr.} = \frac{\text{Standard Error of the Regression}}{\sqrt{2N}}$$

where: N = number of observations. Since Value Line betas are derived from weekly price change observations over a period of five years, N = 259

$$\text{Thus, } 0.1341 = \frac{3.0527}{\sqrt{518}} = \frac{3.0527}{22.7596}$$

Source of Information: Value Line Proprietary Database, March 2024.  
Value Line Investment Survey (Standard Edition).



Southwest Gas Corporation  
Basis of Selection of Comparable Risk  
Domestic Non-Price Regulated Companies

	[1]	[2]	[3]	[4]
Proxy Group of Six Natural Gas Distribution Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
Atmos Energy Corporation	0.85	0.75	2.9055	0.0650
New Jersey Resources Corporation	0.95	0.92	3.0281	0.0678
NiSource Inc.	0.90	0.83	2.6617	0.0596
Northwest Natural Holding Company	0.85	0.71	3.3660	0.0753
ONE Gas, Inc.	0.85	0.71	3.2528	0.0728
Spire Inc.	0.85	0.74	3.1022	0.0694
Average	0.88	0.78	3.0527	0.0683
Beta Range (+/- 2 std. Devs. of Beta)	0.64	0.92		
2 std. Devs. of Beta	0.14			
Residual Std. Err. Range (+/- 2 std. Devs. of the Residual Std. Err.)	2.7845	3.3209		
Std. dev. of the Res. Std. Err.	0.1341			
2 std. devs. of the Res. Std. Err.	0.2682			

Source of Information: Value Line Proprietary Database, March 2024.

Southwest Gas Corporation  
Proxy Group of Non-Price Regulated Companies  
Comparable in Total Risk to the  
Proxy Group of Six Natural Gas Distribution Companies

	[1]	[2]	[3]	[4]
Proxy Group of Fifty-Two Non-Price Regulated Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
3M Company	0.95	0.90	2.8014	0.0627
Abbott Labs.	0.90	0.79	2.9435	0.0659
AbbVie Inc.	0.85	0.71	2.9836	0.0668
Agilent Technologies	0.95	0.86	2.8446	0.0636
Air Products & Chem.	0.90	0.84	3.0254	0.0677
Alphabet Inc.	0.90	0.80	3.1753	0.0710
Altria Group	0.85	0.76	2.8496	0.0638
Apple Inc.	0.95	0.90	3.1817	0.0712
Archer Daniels Midl'	0.95	0.90	3.2558	0.0728
Assurant Inc.	0.90	0.79	3.0402	0.0680
AutoZone Inc.	0.95	0.88	3.2696	0.0732
Booz Allen Hamilton	0.85	0.73	3.2604	0.0730
Brady Corp.	0.95	0.90	2.8700	0.0642
BWX Technologies	0.80	0.67	3.2423	0.0725
CACI Int'l	0.90	0.79	2.9988	0.0671
Casey's Gen'l Stores	0.90	0.79	3.1675	0.0709
Cencora	0.80	0.65	2.9558	0.0661
Cisco Systems	0.85	0.74	2.8338	0.0634
CSW Industrials	0.85	0.77	3.2757	0.0733
Danaher Corp.	0.90	0.81	3.0396	0.0680
Dolby Labs.	0.95	0.86	2.9431	0.0659
Exponent, Inc.	0.95	0.88	3.3207	0.0743
Fastenal Co.	0.90	0.79	2.9654	0.0664
Franklin Electric	0.90	0.82	2.9449	0.0659
GATX Corp.	0.95	0.90	2.9590	0.0662
Henry (Jack) & Assoc	0.85	0.74	3.1969	0.0715
Hunt (J.B.)	0.95	0.91	3.2879	0.0736
L3Harris Technologie	0.90	0.83	3.1265	0.0704
Landstar System	0.80	0.65	2.8850	0.0646
Lockheed Martin	0.85	0.74	2.8649	0.0641
McKesson Corp.	0.85	0.70	3.1414	0.0703
Microsoft Corp.	0.90	0.78	2.8521	0.0638
MSC Industrial Direc	0.90	0.84	2.9743	0.0666
Oracle Corp.	0.85	0.70	3.1087	0.0696
O'Reilly Automotive	0.90	0.84	3.0511	0.0683
OSI Systems	0.90	0.81	3.0233	0.0676
Packaging Corp.	0.95	0.85	2.8655	0.0641
Pfizer, Inc.	0.80	0.67	3.1656	0.0708
Philip Morris Int'l	0.95	0.87	2.8492	0.0638
Prestige Consumer	0.85	0.76	3.2454	0.0726
Selective Ins. Group	0.85	0.74	2.9866	0.0668
Sensient Techn.	0.90	0.84	2.8182	0.0631
Service Corp. Int'l	0.90	0.84	3.1819	0.0712
Sherwin-Williams	0.95	0.89	2.9050	0.0650
Smith (A.O.)	0.90	0.79	3.0917	0.0692
Thermo Fisher Sci.	0.85	0.76	2.8528	0.0638
UniFirst Corp.	0.90	0.81	3.0645	0.0686
UnitedHealth Group	0.95	0.91	3.1317	0.0701
Universal Corp.	0.80	0.68	3.2741	0.0733
VeriSign Inc.	0.90	0.80	2.8918	0.0647
Waters Corp.	0.95	0.85	3.1725	0.0710
Watsco, Inc.	0.85	0.77	3.1365	0.0702
Average	0.89	0.80	3.0441	0.0681
Proxy Group of Six Natural Gas Distribution Companies	0.88	0.78	3.0527	0.0683

Source of Information:

Value Line Proprietary Database, March 2024.

Southwest Gas Corporation  
Summary of Cost of Equity Models Applied to  
Proxy Group of Non-Price Regulated Companies  
Comparable in Total Risk to the Proxy Groups

<u>Principal Methods</u>	<u>Proxy Group of Fifty- Two Non-Price Regulated Companies</u>
Discounted Cash Flow Model (DCF) (1)	11.08 %
Risk Premium Model (RPM) (2)	12.53
Capital Asset Pricing Model (CAPM) (3)	<u>12.11</u>
Mean	<u><u>11.91 %</u></u>
Median	<u><u>12.11 %</u></u>
Average of Mean and Median	<u><u>12.01 %</u></u>

Notes:

- (1) From page 2 of this Exhibit.
- (2) From page 3 of this Exhibit.
- (3) From page 6 of this Exhibit.

Southwest Gas Corporation

DCF Results for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the  
Proxy Group of Six Natural Gas Distribution Companies and Proxy Group of Fifty-Two Non-Price Regulated Companies

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	
Proxy Group of Fifty-Two Non-Price Regulated Companies	Average Dividend Yield	Value Line Projected Five Year Growth in EPS	Zack's Five Year Projected Growth Rate in EPS	Yahoo! Finance Projected Five Year Growth in EPS	S&P Capital IQ Projected Five Year Growth in EPS	Average Projected Five Year Growth Rate in EPS (1)	Adjusted Dividend Yield	Indicated Common Equity Cost Rate (2)	
3M Company	3.00 %	30.50 %	7.50 %	(4.86) %	(3.33) %	19.00 %	3.29 %	22.29 %	(3)
Abbott Labs.	2.02	4.00	9.00	7.50	7.67	7.04	2.09	9.13	
AbbVie Inc.	3.68	4.00	6.90	6.21	7.29	6.10	3.79	9.89	
Agilent Technologies	0.66	8.00	6.80	4.95	5.26	6.25	0.68	6.93	
Air Products & Chem.	2.90	10.50	7.50	6.58	10.48	8.77	3.03	11.80	
Alphabet Inc.	0.50	12.00	17.50	18.24	17.21	16.24	0.54	16.78	
Altria Group	8.98	6.00	3.20	3.39	3.76	4.09	9.16	13.25	
Apple Inc.	0.57	6.50	12.50	9.72	10.63	9.84	0.60	10.44	
Archer Daniels Midl'	3.28	7.50	NA	(4.20)	(2.85)	7.50	3.40	10.90	
Assurant Inc.	1.63	9.50	6.20	6.20	6.19	7.02	1.69	8.71	
AutoZone Inc.	-	12.50	13.20	11.65	14.83	13.05	-	NA	
Booz Allen Hamilton	1.38	8.50	13.70	13.70	11.66	11.89	1.46	13.35	
Brady Corp.	1.56	13.00	7.70	7.70	8.96	9.34	1.63	10.97	
BWX Technologies	1.01	6.50	9.40	2.49	10.44	7.21	1.05	8.26	
CACI Int'l	-	7.00	10.40	6.70	11.17	8.82	-	NA	
Casey's Gen'l Stores	0.54	11.00	9.70	10.31	9.74	10.19	0.57	10.76	
Cencora	0.87	6.50	10.70	9.34	10.03	9.14	0.91	10.05	
Cisco Systems	3.31	4.50	5.50	3.47	3.49	4.24	3.38	7.62	
CSW Industrials	0.35	12.50	15.00	12.00	15.00	13.63	0.37	14.00	
Danaher Corp.	0.43	7.00	8.60	7.52	7.93	7.76	0.45	8.21	
Dolby Labs.	1.47	9.50	NA	16.00	NA	12.75	1.56	14.31	
Exponent, Inc.	1.30	7.50	NA	15.00	NA	11.25	1.37	12.62	
Fastenal Co.	2.20	9.00	9.00	6.33	NA	8.11	2.29	10.40	
Franklin Electric	0.99	7.00	12.00	13.40	12.00	11.10	1.04	12.14	
GATX Corp.	1.76	11.50	NA	12.00	NA	11.75	1.86	13.61	
Henry (Jack) & Assoc	1.31	6.50	7.50	7.50	8.23	7.43	1.36	8.79	
Hunt (J.B.)	0.96	7.50	13.60	7.60	11.29	10.00	1.01	11.01	
L3Harris Technologie	2.18	9.50	9.20	9.22	9.16	9.27	2.28	11.55	
Landstar System	0.73	3.00	NA	12.00	11.00	8.67	0.76	9.43	
Lockheed Martin	2.77	9.50	4.10	3.48	2.73	4.95	2.84	7.79	
McKesson Corp.	0.46	8.00	13.60	11.76	12.40	11.44	0.49	11.93	
Microsoft Corp.	0.72	14.00	16.10	15.03	13.72	14.71	0.77	15.48	
MSC Industrial Direc	3.55	5.00	NA	9.12	NA	7.06	3.68	10.74	
Oracle Corp.	1.32	10.00	9.70	9.91	11.40	10.25	1.39	11.64	
O'Reilly Automotive	-	10.50	13.00	11.40	13.25	12.04	-	NA	
OSI Systems	-	10.50	11.00	8.00	11.50	10.25	-	NA	
Packaging Corp.	2.75	9.00	2.80	(14.29)	4.94	5.58	2.83	8.41	
Pfizer, Inc.	6.13	2.50	10.70	(0.49)	10.01	7.74	6.37	14.11	
Philip Morris Int'l	5.47	5.00	7.50	9.56	8.68	7.69	5.68	13.37	
Prestige Consumer	-	6.00	8.00	8.00	8.50	7.63	-	NA	
Selective Ins. Group	1.38	16.50	16.20	17.15	17.17	16.75	1.50	18.25	
Sensient Techn.	2.30	2.50	NA	3.80	15.00	7.10	2.38	9.48	
Service Corp. Int'l	1.68	5.50	10.10	12.00	10.12	9.43	1.76	11.19	
Sherwin-Williams	0.89	11.00	10.90	11.37	10.42	10.92	0.94	11.86	
Smith (A.O.)	1.49	9.00	9.00	10.00	10.00	9.50	1.56	11.06	
Thermo Fisher Sci.	0.27	6.00	9.90	6.82	9.30	8.01	0.28	8.29	
UniFirst Corp.	0.80	9.50	NA	7.80	NA	8.65	0.83	9.48	
UnitedHealth Group	1.54	12.00	12.50	12.92	10.29	11.93	1.63	13.56	
Universal Corp.	6.36	18.50	NA	NA	NA	18.50	6.95	25.45	(3)
VeriSign Inc.	-	12.50	NA	8.00	NA	10.25	-	NA	
Waters Corp.	-	6.50	5.30	5.54	6.45	5.95	-	NA	
Watsco, Inc.	2.45	9.00	NA	4.42	NA	6.71	2.53	9.24	
NA= Not Available							Mean	11.18 %	
							Median	10.97 %	
							Average of Mean and Median	11.08 %	

## Notes:

- (1) Average of columns 2 through 5 excluding negative growth rates.
- (2) The application of the DCF model to the domestic, non-price regulated comparable risk companies is identical to the application of the DCF to the Utility Proxy Groups. The dividend yield is derived by using the 60 day average price and the spot indicated dividend as of 05/31/2024. The dividend yield is then adjusted by 1/2 the average projected growth rate in EPS, which is calculated by averaging the 5 year projected growth in EPS provided by Value Line, [www.zacks.com](http://www.zacks.com), [www.yahoo.com](http://www.yahoo.com), and S&P Capital IQ (excluding any negative growth rates) and then adding that growth rate to the adjusted dividend yield.
- (3) Results were excluded from the final average and median as they were more than two standard deviations from the proxy group's mean.

Source of Information: Value Line Investment Survey.  
[www.zacks.com](http://www.zacks.com), Downloaded on 05/31/2024  
[www.yahoo.com](http://www.yahoo.com), Downloaded on 05/31/2024  
S&P Capital IQ

Southwest Gas Corporation  
Indicated Common Equity Cost Rate  
Through Use of a Risk Premium Model  
Using an Adjusted Total Market Approach

<u>Line No.</u>		Proxy Group of Fifty- Two Non-Price Regulated Companies using Prospective Interest Rates
1.	Prospective Yield on Baa2 Rated Corporate Bonds (1)	6.01 %
2.	Adjustment to Reflect Bond rating Difference of Non-Price Regulated Companies (2)	<u>(0.22)</u>
3.	Adjusted Bond Yield	5.79
4.	Equity Risk Premium (3)	<u>6.74</u>
5.	Risk Premium Derived Common Equity Cost Rate	<u>12.53 %</u>

Notes: (1) Average forecast of Baa corporate bonds based upon the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts dated May 31, 2024 (see pages 7 and 8 of Exhibit No.\_\_(DWD-4)). The estimates are detailed below.

Second Quarter 2024	6.10 %
Third Quarter 2024	6.00
Fourth Quarter 2024	6.00
First Quarter 2025	5.90
Second Quarter 2025	5.90
Third Quarter 2025	5.90
2026-2030	6.10
2031-2035	<u>6.20</u>
Average	<u>6.01 %</u>

(2) The average yield spread of Baa2 rated corporate bonds over A2 corporate bonds for the three months ending May 2024. To reflect the A3 average rating of both Non-Price Regulated Proxy Groups, the yield on Baa corporate bonds must be adjusted by 2/3 of the spread between A2 and Baa2 corporate bond yields as shown below:

	A2 Corp. Bond Yield	Baa2 Corp. Bond Yield	Spread
May 2024	5.62 %	5.95 %	0.33 %
April 2024	5.67	6.00	0.33
March 2024	5.42	5.75	<u>0.33</u>
		Average yield spread	<u>0.33</u>
		2/3 of spread	<u>0.22</u>

(3) From page 5 of this Exhibit.

Southwest Gas Corporation  
Comparison of Long-Term Issuer Ratings for the  
Proxy Group of Fifty-Two Non-Price Regulated Companies

Proxy Group of Fifty-Two Non-Price Regulated Companies	Moody's Long-Term Issuer Rating May 2024		Standard & Poor's Long-Term Issuer Rating May 2024	
	Long-Term Issuer Rating	Numerical Weighting (1)	Long-Term Issuer Rating	Numerical Weighting (1)
3M Company	A3	7.0	BBB+	8.0
Abbott Labs.	Aa3	4.0	AA-	4.0
AbbVie Inc.	A3	7.0	A-	7.0
Agilent Technologies	Baa1	8.0	BBB+	8.0
Air Products & Chem.	A2	6.0	A	6.0
Alphabet Inc.	Aa2	3.0	AA+	2.0
Altria Group	A3	7.0	BBB	9.0
Apple Inc.	Aaa	1.0	AA+	2.0
Archer Daniels Midl'	A2	6.0	A	6.0
Assurant Inc.	Baa2	9.0	BBB	9.0
AutoZone Inc.	Baa1	8.0	BBB	9.0
Booz Allen Hamilton	N/A	--	N/A	--
Brady Corp.	N/A	--	N/A	--
BWX Technologies	Ba3	13.0	BB	12.0
CACI Int'l	N/A	--	BB+	11.0
Casey's Gen'l Stores	N/A	--	N/A	--
Cencora	Baa2	9.0	BBB+	8.0
Cisco Systems	A1	5.0	AA-	4.0
CSW Industrials	N/A	--	N/A	--
Danaher Corp.	A3	7.0	A-	7.0
Dolby Labs.	N/A	--	N/A	--
Exponent, Inc.	N/A	--	N/A	--
Fastenal Co.	N/A	--	N/A	--
Franklin Electric	N/A	--	N/A	--
GATX Corp.	Baa2	9.0	BBB	9.0
Henry (Jack) & Assoc	N/A	--	N/A	--
Hunt (J.B.)	Baa1	8.0	BBB+	8.0
L3Harris Technologie	Baa2	9.0	BBB	9.0
Landstar System	N/A	--	N/A	--
Lockheed Martin	A2	6.0	A-	7.0
McKesson Corp.	A3	7.0	BBB+	8.0
Microsoft Corp.	Aaa	1.0	AAA	1.0
MSC Industrial Direc	N/A	--	N/A	--
Oracle Corp.	Baa2	9.0	BBB	9.0
O'Reilly Automotive	Baa1	8.0	BBB	9.0
OSI Systems	N/A	--	N/A	--
Packaging Corp.	Baa2	9.0	BBB	9.0
Pfizer, Inc.	A2	6.0	A	6.0
Philip Morris Int'l	A2	6.0	A-	7.0
Prestige Consumer	N/A	--	BB	12.0
Selective Ins. Group	Baa2	9.0	BBB	9.0
Sensient Techn.	WR	--	NR	--
Service Corp. Int'l	Ba3	13.0	BB+	11.0
Sherwin-Williams	Baa2	9.0	BBB	9.0
Smith (A.O.)	N/A	--	N/A	--
Thermo Fisher Sci.	A3	7.0	A-	7.0
UniFirst Corp.	N/A	--	N/A	--
UnitedHealth Group	A2	6.0	A+	5.0
Universal Corp.	WR	--	BBB-	10.0
VeriSign Inc.	Baa3	10.0	BBB	9.0
Waters Corp.	N/A	--	N/A	--
Watsco, Inc.	N/A	--	N/A	--
Average	A3	7.3	BBB+	7.6

Notes:

(1) From page 4 of Exhibit No.\_\_\_\_(DWD-4).

Source of Information:  
Bloomberg Professional Services.

Southwest Gas Corporation  
Derivation of Equity Risk Premium Based on the Total Market Approach  
Using the Beta for  
Two Groups of Non-Price Regulated Companies of Comparable Risk to the  
Proxy Group of Six Natural Gas Distribution Companies and Proxy Group of Fifty-Two  
Non-Price Regulated Companies

<u>Line No.</u>	<u>Equity Risk Premium Measure</u>	<u>Proxy Group of Fifty-Two Non-Price Regulated Companies</u>
1.	Kroll Equity Risk Premium (1)	5.96 %
2.	Regression on Kroll Risk Premium Data (2)	6.92
3.	Kroll Equity Risk Premium based on PRPM (3)	8.46
4.	Equity Risk Premium Based on Value Line Summary and Index (4)	6.91
5.	Equity Risk Premium Based on Bloomberg, Value Line, and S&P Global Market Intelligence S&P 500 Companies (5)	<u>10.05</u>
6.	Conclusion of Equity Risk Premium	7.66 %
7.	Adjusted Beta (6)	<u>0.88</u>
8.	Forecasted Equity Risk Premium	<u><u>6.74 %</u></u>

Notes:

- (1) From note 1 of page 6 of Exhibit No.\_\_(DWD-4).
- (2) From note 2 of page 6 of Exhibit No.\_\_(DWD-4).
- (3) From note 3 of page 6 of Exhibit No.\_\_(DWD-4).
- (4) From note 4 of page 6 of Exhibit No.\_\_(DWD-4).
- (5) From note 5 of page 6 of Exhibit No.\_\_(DWD-4).
- (6) Average of mean and median beta from page 6 of this Exhibit.

Sources of Information:

Stocks, Bonds, Bills, and Inflation - 2023 SBBI Yearbook, Kroll.  
Value Line Summary and Index.  
Blue Chip Financial Forecasts, May 31, 2024  
Bloomberg Professional Services.

Southwest Gas Corporation  
Traditional CAPM and ECAPM Results for the Proxy Groups of Non-Price-Regulated Companies Comparable in Total Risk to the  
Proxy Group of Six Natural Gas Distribution Companies and Proxy Group of Fifty-Two Non-Price Regulated Companies

Using Prospective Interest Rates

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Proxy Group of Fifty-Two Non-Price Regulated Companies	Value Line Adjusted Beta	Bloomberg Beta	Average Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
3M Company	0.95	1.02	0.99	8.59 %	4.41 %	12.92 %	12.94 %	12.93 %
Abbott Labs.	0.90	0.82	0.86	8.59	4.41	11.80	12.10	11.95
AbbVie Inc.	0.85	0.59	0.72	8.59	4.41	10.60	11.20	10.90
Agilent Technologies	0.95	1.14	1.04	8.59	4.41	13.35	13.26	13.30
Air Products & Chem.	0.90	0.84	0.87	8.59	4.41	11.89	12.16	12.02
Alphabet Inc.	0.90	1.15	1.03	8.59	4.41	13.26	13.20	13.23
Altria Group	0.85	0.62	0.74	8.59	4.41	10.77	11.33	11.05
Apple Inc.	0.95	1.09	1.02	8.59	4.41	13.17	13.13	13.15
Archer Daniels Midl'	0.95	0.71	0.83	8.59	4.41	11.54	11.91	11.72
Assurant Inc.	0.90	0.78	0.84	8.59	4.41	11.63	11.97	11.80
AutoZone Inc.	0.95	0.69	0.82	8.59	4.41	11.46	11.84	11.65
Booz Allen Hamilton	0.85	0.84	0.84	8.59	4.41	11.63	11.97	11.80
Brady Corp.	0.95	0.76	0.86	8.59	4.41	11.80	12.10	11.95
BWX Technologies	0.80	0.80	0.80	8.59	4.41	11.28	11.71	11.50
CACI Int'l	0.90	0.83	0.86	8.59	4.41	11.80	12.10	11.95
Casey's Gen'l Stores	0.90	0.73	0.81	8.59	4.41	11.37	11.78	11.57
Cencora	0.80	0.62	0.71	8.59	4.41	10.51	11.13	10.82
Cisco Systems	0.85	0.78	0.81	8.59	4.41	11.37	11.78	11.57
CSW Industrials	0.85	0.88	0.86	8.59	4.41	11.80	12.10	11.95
Danaher Corp.	0.90	1.05	0.98	8.59	4.41	12.83	12.87	12.85
Dolby Labs.	0.95	0.92	0.93	8.59	4.41	12.40	12.55	12.48
Exponent, Inc.	0.95	1.02	0.98	8.59	4.41	12.83	12.87	12.85
Fastenal Co.	0.90	0.99	0.95	8.59	4.41	12.57	12.68	12.63
Franklin Electric	0.90	0.94	0.92	8.59	4.41	12.31	12.49	12.40
GATX Corp.	0.95	0.93	0.94	8.59	4.41	12.49	12.62	12.55
Henry (Jack) & Assoc	0.85	0.87	0.86	8.59	4.41	11.80	12.10	11.95
Hunt (J.B.)	0.95	1.03	0.99	8.59	4.41	12.92	12.94	12.93
L3Harris Technologie	0.90	0.91	0.91	8.59	4.41	12.23	12.42	12.33
Landstar System	0.80	0.89	0.85	8.59	4.41	11.71	12.04	11.87
Lockheed Martin	0.85	0.63	0.74	8.59	4.41	10.77	11.33	11.05
McKesson Corp.	0.80	0.53	0.67	8.59	4.41	10.17	10.88	10.52 (4)
Microsoft Corp.	0.90	1.07	0.98	8.59	4.41	12.83	12.87	12.85
MSC Industrial Direc	0.90	0.91	0.91	8.59	4.41	12.23	12.42	12.33
Oracle Corp.	0.85	1.03	0.94	8.59	4.41	12.49	12.62	12.55
O'Reilly Automotive	0.90	0.69	0.80	8.59	4.41	11.28	11.71	11.50
OSI Systems	0.90	0.97	0.93	8.59	4.41	12.40	12.55	12.48
Packaging Corp.	0.95	0.87	0.91	8.59	4.41	12.23	12.42	12.33
Pfizer, Inc.	0.80	0.72	0.76	8.59	4.41	10.94	11.46	11.20
Philip Morris Int'l	0.95	0.77	0.86	8.59	4.41	11.80	12.10	11.95
Prestige Consumer	0.85	0.66	0.76	8.59	4.41	10.94	11.46	11.20
Selective Ins. Group	0.85	0.55	0.70	8.59	4.41	10.42	11.07	10.75
Sensient Techn.	0.90	1.02	0.96	8.59	4.41	12.66	12.74	12.70
Service Corp. Int'l	0.95	0.83	0.89	8.59	4.41	12.06	12.29	12.18
Sherwin-Williams	0.95	1.11	1.03	8.59	4.41	13.26	13.20	13.23
Smith (A.O.)	0.90	1.05	0.97	8.59	4.41	12.74	12.81	12.78
Thermo Fisher Sci.	0.85	1.02	0.94	8.59	4.41	12.49	12.62	12.55
UniFirst Corp.	0.90	0.85	0.88	8.59	4.41	11.97	12.23	12.10
UnitedHealth Group	0.95	0.48	0.72	8.59	4.41	10.60	11.20	10.90
Universal Corp.	0.80	0.67	0.73	8.59	4.41	10.68	11.26	10.97
VeriSign Inc.	0.90	0.99	0.95	8.59	4.41	12.57	12.68	12.63
Waters Corp.	0.95	1.10	1.03	8.59	4.41	13.26	13.20	13.23
Watsco, Inc.	0.85	1.21	1.03	8.59	4.41	13.26	13.20	13.23
Mean			0.88			11.96 %	12.22 %	12.12 %
Median			0.88			11.93 %	12.20 %	12.10 %
Average of Mean and Median			0.88			11.95 %	12.21 %	12.11 %

Notes:

- (1) From note 1 of page 2 of Exhibit No. (DWD-5).
- (2) From note 2 of page 2 of Exhibit No. (DWD-5).
- (3) Average of CAPM and ECAPM cost rates.
- (4) Results were excluded from the final average and median as they were more than two standard deviations from the proxy group's mean.



Southwest Gas Corporation  
Derivation of Investment Risk Adjustment Based upon  
Kroll Associates' Size Premia for the Decile Portfolios of the NYSE/AMEX/NASDAQ

Line No.	[1]		[2]		[3]		[4]	
	Market Capitalization on May 31, 2024		Applicable Decile of the NYSE/AMEX/NASDAQ (1)		Applicable Size Premium (2)		Spread from Applicable Size Premium (3)	
	(millions )	(times larger)						
1.	Southwest Gas Corporation (4)		9		1.99%			
2.	Proxy Group of Six Natural Gas Distribution Companies (4)		7.5 x	5	0.95%		1.04%	
			[A]	[B]	[C]		[D]	
		Decile	Market Capitalization of Smallest Company (millions )		Market Capitalization of Largest Company (millions )		Size Premium (Return in Excess of CAPM)*	
	Largest	1	\$	36,942.976	\$	2,662,326.048	-0.06%	
		2		14,910.719		36,391.113	0.46%	
		3		7,493.607		14,820.048	0.61%	
		4		4,622.261		7,461.284	0.64%	
		5		3,011.224		4,621.785	0.95%	
		6		1,864.293		3,010.806	1.21%	
		7		1,050.083		1,862.491	1.39%	
		8		555.880		1,046.037	1.14%	
		9		213.039		554.523	1.99%	
	Smallest	10		1.576		212.644	4.70%	
			*From 2024 Kroll Cost of Capital Navigator					

Notes:

- (1) Gleaned from Columns [B] and [C] on the bottom of this page. The appropriate decile (Column [A]) corresponds to the market capitalization of the proxy group, which is found in Column [1].
- (2) Corresponding risk premium to the decile is provided in Column [D] on the bottom of this page.
- (3) Line No. 1 Column [3] – Line No. 2 Column [3]. For example, the 1.04% in Column [4], Line No. 2 is derived as follows 1.04% = 1.99% - 0.95%.
- (4) From page 2 of this Exhibit.

**Southwest Gas Corporation**  
**Market Capitalization of Southwest Gas Corporation and the**  
**Proxy Group of Six Natural Gas Distribution Companies and Proxy Group of Fifty-Two Non-Price Regulated Companies**

Company	Exchange	[1] Common Stock Shares Outstanding at Fiscal Year End 2023 (millions)	[2] Book Value per Share at Fiscal Year End 2023 (1)	[3] Total Common Equity at Fiscal Year End 2023 (millions)	[4] Closing Stock Market Price on May 31, 2024	[5] Market-to-Book Ratio on May 31, 2024 (2)	[6] Market Capitalization on May 31, 2024 (3) (millions)
Southwest Gas Corporation		NA	NA	360.107 (4)	NA		
Based upon Proxy Group of Six Natural Gas Distribution Companies						142.2 (5)	\$ 512.073 (6)
Proxy Group of Six Natural Gas Distribution Companies							
Atmos Energy Corporation	NYSE	148.493	\$ 73.203	10,870.064	\$ 115.920	158.4 %	\$ 17,213.283
New Jersey Resources Corporation	NYSE	97.584	20.400	1,990.735	43.460	213.0	4,241.020
NiSource Inc.	NYSE	447.382	17.398	7,783.500	29.060	167.0	13,000.911
Northwest Natural Holding Company	NYSE	37.631	34.116	1,283.838	37.420	109.7	1,408.152
ONE Gas, Inc.	NYSE	56.546	48.914	2,765.877	61.630	126.0	3,484.925
Spire Inc.	NYSE	53.170	54.867	2,917.300	61.290	111.7	3,258.803
Median		77,065	\$ 41.515	\$ 2,841.589	\$ 52.375	142.2 %	\$ 3,862.973

NA= Not Available

- Notes: (1) Column 3 / Column 1.  
(2) Column 4 / Column 2.  
(3) Column 1 \* Column 4.  
(4) Requested rate base multiplied by the requested common equity ratio.  
(5) The market-to-book ratio of Southwest Gas Corporation on May 31, 2024 is assumed to be equal to the market-to-book ratio of the Proxy Group of Six  
Natural Gas Distribution Companies on May 31, 2024 as appropriate.  
(6) Column [3] multiplied by Column [5].

Source of Information: 2023 Annual Forms 10K  
yahoo.finance.com  
Bloomberg Professional

Southwest Gas Corporation  
Derivation of the Flotation Cost Adjustment to the Cost of Common Equity

Date of Offering	Equity Issuances						
	[Column 1]	[Column 2]	[Column 3]	[Column 4]	[Column 5]	[Column 6]	[Column 8]
Transaction (1)	Shares Issued	Average Offering Price per Share	Total Offering Expense per Share	Net Proceeds per Share (2)	Gross Equity Issue before Costs	Total Net Proceeds	Flotation Cost Percentage (7)
3/7/2023	Equity Offering	4,112,607	\$ 60.12	\$ 2,160	\$ 57,9601	\$ 247,249,933 (3)	\$ 8,882,891 (5) 3.59%
3/28/2022	Equity Offering	6,325,000	\$ 74.00	\$ 2,613	\$ 71,3871	\$ 468,050,000 (3)	\$ 16,526,688 (5) 3.53%
11/26/18	Equity Offering	3,565,000	\$ 75.50	\$ 2,716	\$ 72,7836	\$ 269,157,500 (3)	\$ 9,683,977 (5) 3.60%
April 2021 Shelf	Equity Offering				\$ 70,360,412 (1)	\$ 69,656,808 (1)	\$ 703,604 (6) 1.00%
May 2019 Shelf	Equity Offering				\$ 253,551,490 (1)	\$ 251,015,975 (1)	\$ 2,535,515 (6) 1.00%
March 2017 Shelf	Equity Offering				\$ 149,999,920 (1)	\$ 148,500,011 (1)	\$ 1,499,909 (6) 1.00%
March 2015 Shelf	Equity Offering				\$ 35,522,812 (1)	\$ 35,167,584 (1)	\$ 355,228 (6) 1.00%
Total Public Issuances					\$ 1,493,892,067	\$ 1,453,704,256	\$ 40,187,811 2.69%

Flotation Cost Adjustment

Proxy Group of Six Natural Gas Distribution Companies	[Column 9]	[Column 10]	[Column 11]	[Column 12]	[Column 13]	[Column 14]
	Average Dividend Yield (8)	Average Projected EPS Growth Rate (8)	Adjusted Dividend Yield (9)	Average DCF Cost Rate Unadjusted for Flotation (10)	DCF Cost Rate Adjusted for Flotation (11)	Flotation Cost Adjustment (12)
	4.15 %	5.75 %	4.27 %	10.02 %	10.14 %	0.12 %

- Notes:
- (1) From Company SEC filings
  - (2) Col. 2 - Col. 3
  - (3) Col. 1 x Col. 2
  - (4) Col. 1 x Col. 4
  - (5) Col. 1 x Col. 3
  - (6) Col. 5 - Col. 6
  - (7) (Col. 5 - Col. 6) / Col. 5
  - (8) From page 1 of Exhibit No. (DWD-3).
  - (9) Col. 9 \* (1 + (0.5 \* Col. 10))
  - (10) Col. 10 + Col. 11
  - (11) (Col. 11 / (1 - Col. 8)) + Col. 10
  - (12) Col. 13 - Col. 12

**Company Witness:**  
**Valeria S. Annibali**

IN THE MATTER OF  
SOUTHWEST GAS CORPORATION  
APPLICATION 24-09-\_\_\_\_

PREPARED DIRECT TESTIMONY  
OF  
VALERIA S. ANNIBALI

ON BEHALF OF  
SOUTHWEST GAS CORPORATION

SEPTEMBER 5, 2024

Table of Contents  
Prepared Direct Testimony  
of  
VALERIA S. ANNIBALI

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Appendix A – Summary of Qualifications of VALERIA S. ANNIBALI

Exhibit No.\_\_\_\_(VSA-1)

Exhibit No.\_\_\_\_(VSA-2)

Exhibit No.\_\_\_\_(VSA-3)

Exhibit No.\_\_\_\_(VSA-4)

Exhibit No.\_\_\_\_(VSA-5)

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Prepared Direct Testimony  
of  
VALERIA S. ANNIBALI

**I. INTRODUCTION**

**Q. 1 Please state your name and business address.**

A. 1 My name is Valeria S. Annibali. My business address is 8360 S. Durango Drive, Las Vegas, Nevada 89113.

**Q. 2 By whom and in what capacity are you employed?**

A. 2 I am employed by Southwest Gas Corporation (Southwest Gas or Company) in the Gas Supply Department. My title is Manager, Sustainable Gas Supply.

**Q. 3 Please summarize your educational background and relevant business experience.**

A. 3 My educational background and relevant business experience are summarized in Appendix A to this testimony.

**Q. 4 Have you previously testified before any regulatory commission?**

A. 4 Yes. I have previously provided written testimony in proceedings before the Public Utilities Commission of Nevada (PUCN) and the California Public Utilities Commission (Commission). I have also testified in person before the PUCN.

**Q. 5 What is the purpose of your prepared direct testimony in this proceeding?**

A. 5 The purpose of my prepared direct testimony is to provide an update on the existing 2021-2025 Conservation and Energy Efficiency (CEE) Plan and to

1 sponsor Southwest Gas' 2026 – 2030 CEE Plan, which I detail herein, and in  
2 Exhibit No.\_\_(VSA-1) and Exhibit No.\_\_(VSA-4), attached to this testimony.

3 **Q. 6 Please summarize your prepared direct testimony.**

4 **A. 6** My prepared direct testimony consists of the following key issues:

- 5 • An overview of Southwest Gas' Existing CEE Plan for Program Years (PY)  
6 2021-2025;
- 7 • An overview of Southwest Gas' Proposed CEE Plan for PY 2026-2030;
- 8 • The Purpose and Process for Minor Program Modifications;
- 9 • Cost recovery for CEE Plan(s); and
- 10 • A request for modification or additional funding between General Rate Cases  
11 (GRCs).

12 **II. OVERVIEW OF EXISTING CEE PLAN**

13 **Q. 7 Provide an overview of Southwest Gas' existing CEE Plan approved in its**  
14 **last general rate case Application (A.) 19-08-015.**

15 **A. 7** The Company's existing CEE Plan, proposed in A.19-08-015, was approved in  
16 Decision (D.) 21-03-052<sup>1</sup> and includes the following programs:

- 17 • Residential Equipment Rebates – This program offers rebates to  
18 qualifying energy efficient water heating and space heating equipment to  
19 residential customers in single family, multifamily, and mobile homes.
- 20 • Commercial Equipment Rebates – This program offers energy audits,  
21 direct-install measures, and rebates for qualifying energy-efficient water  
22

23 \_\_\_\_\_  
24 <sup>1</sup> D.21-03-052 – *Decision Granting Joint Motion for Approval of Settlement Between Southwest Gas*  
25 *Corporation, Public Advocates Office and City of Victorville Adopting Test Year 2021 General Rate*  
*Increases.*



1 heating, space heating, and commercial food service equipment to  
2 commercial customers.

- 3 • Residential Equipment Direct-Install (REDI) – This program is a “no  
4 upfront cost” to the customer energy assistance program, and offers the  
5 direct-installation of water heating and space heating equipment to  
6 residential customers in single-family, multifamily, and mobile homes. REDI  
7 targets residential customers that do not qualify for Southwest Gas’  
8 income-qualified Energy Savings Assistance (ESA) program. Additionally,  
9 REDI program participants may also take advantage of the Residential  
10 Equipment Rebates program.
- 11 • New Homes Rebates – This program offers rebates to homebuilders for  
12 single family homes built to the State of California Title 24 Energy  
13 Efficiency Standards and are equipped with energy efficient natural gas  
14 tankless water heaters and furnaces.
- 15 • Solar Thermal Rebates – This program offers rebates to both residential  
16 and commercial customers for solar thermal systems for commercial pools,  
17 commercial and multifamily, and single-family residences.

18 A full list of all the approved programs and measures in Southwest Gas’  
19 existing CEE Plan for PY 2021 – 2025 are provided in Exhibit No.\_\_\_\_(VSA-1)

20 **Q. 8 Describe the CEE Plan annual funding authorized in D.21-03-052.**

21 A. 8 Southwest Gas was authorized an annual budget of \$250,000 with the option  
22 to submit a Tier 3 Advice Letter to request additional funding up to a maximum  
23 of \$500,000 per year beginning two years after the issuance of D.21-03-052.  
24  
25

1 **Q. 9 Has Southwest Gas obtained approval from the Commission to increase**  
2 **its annual CEE Plan budget?**

3 A. 9 Yes, in April 2023, the Commission authorized Southwest Gas to increase its  
4 CEE Plan budget to \$500,000 per year through the remainder of its current  
5 GRC cycle or 2025.<sup>2</sup> Southwest Gas demonstrated that given the demand and  
6 annual spend for its Residential and Commercial Equipment Rebate programs,  
7 it was not able to implement its authorized REDI, New Home Rebates, and  
8 Solar Thermal Rebates programs without increased budgetary authority.  
9 Southwest Gas filed advice letter AL1243 requesting authorization of increased  
10 funding of \$250,000 to be able to offer customers the REDI program, the  
11 California New Homes program, and the Solar Thermal Rebates program. The  
12 REDI program would focus on several weatherization measures, while the  
13 New Homes program would encourage homebuilders to build their products  
14 with high efficiency water heaters and natural gas furnaces. Lastly, the Solar  
15 Thermal Rebates program would provide rebates to residential and  
16 commercial customers who installed qualifying solar thermal facilities with  
17 natural gas backup.

18 **Q. 10 What is Southwest Gas' experience offering Residential and Commercial**  
19 **Rebates to customers?**

20 A. 10 In 2023, the Residential Rebates program offered by Southwest Gas provided  
21 705 equipment rebates, totaling \$71,550, and resulted in approximately 22,500  
22 therm savings which is equal to a reduction in 119 metric tons of CO<sub>2</sub> or the

23 \_\_\_\_\_  
24 <sup>2</sup> Resolution G-3594. Southwest Gas Tier 3 Advice Letter 1243-G Requesting Increase in Funding for  
25 Conservation and Energy Efficiency Programs during Program Years 2023 through 2025, approved  
April 27, 2023.

1 equivalent to greenhouse gas (GHG) emissions from 28 gasoline-powered  
2 passenger vehicles driven for one year. In the current PY to date, Southwest  
3 Gas processed 185 rebates, totaling \$18,075, and approximately 6,700 therm  
4 savings which is equal to a reduction in 35 metric tons of CO<sub>2</sub> or the equivalent  
5 to GHG emissions from 9 gasoline-powered passenger vehicles driven for one  
6 year.

7 In 2023, the Commercial Rebates program offered by Southwest Gas provided  
8 65 equipment rebates, totaling \$63,850, and resulted in approximately 22,800  
9 therm savings which is equal to a reduction in 121 metric tons of CO<sub>2</sub> or the  
10 equivalent to GHG emissions from 29 gasoline-powered passenger vehicles  
11 driven for one year. In the current PY to date, Southwest Gas processed 14  
12 rebates, totaling \$12,200, and resulted in approximately 2,800 therm savings  
13 which is equal to a reduction in 15 metric tons of CO<sub>2</sub> or the equivalent to GHG  
14 emissions from 4 gasoline-powered passenger vehicles driven for one year.

15 Exhibit No. \_\_\_\_ (VSA-2) provides annual participation levels, therm savings,  
16 and annual expenditures for PY 2021 through 2023.

17 **Q. 11 What is Southwest Gas' experience offering the REDI program?**

18 A. 11 During the initial rollout of the REDI program in 2023, Southwest Gas  
19 experienced a delay in the contracting process with a vendor, which in turn  
20 delayed a full rollout of the program. However, Southwest Gas believes the  
21 benefits of REDI for its residential customers continue to be advantageous. In  
22 2024, the Company worked with the contracted vendor to accelerate the rollout  
23 in California. The REDI program will target customers who do not qualify for  
24 the ESA Program. As a result, Southwest Gas believes demand for the REDI  
25 program will be high, as discussed further in Section III below.

1 **Q. 12 What is Southwest Gas' experience offering the New Home Rebates**  
2 **Program?**

3 A. 12 Southwest Gas performed outreach to educate homebuilders on the equipment  
4 requirements needed to qualify for the New Homes Rebates Program.  
5 Although this program experienced an initial lack of awareness from customer-  
6 facing employees to help promote and offer the program to homebuilders, it  
7 has been well received by homebuilders who have learned about the program  
8 and its rebates. Southwest Gas experienced some spend for this program  
9 during the 2021-2023 PY as demonstrated in Exhibit No.\_\_(VSA-2). However,  
10 given the homebuilders' high interest at this time, Southwest Gas expects  
11 participation to increase, which poses a challenge with respect to the existing  
12 amount of annual program funding. As discussed further below, I address  
13 Southwest Gas' proposal to increase the authorized annual program budgets  
14 for its CEE Plan.

15 **Q. 13 Has Southwest Gas implemented its Solar Thermal Rebates program?**

16 A. 13 Yes. The Solar Thermal Rebates program is active, and the rebate is available  
17 to residential and commercial customers. Southwest Gas has only one active  
18 contractor working within the program across multiple states. As of 2023,  
19 Southwest Gas removed the OG-300 requirement on residential installations to  
20 ease the burden on contractors and encourage greater participation.

21 **Q. 14 Has Southwest Gas expended its annual CEE Plan budget?**

22 A. 14 No. Southwest Gas has not expended the entirety of the annual CEE Plan  
23 budget. The Company spent 98% of its annual CEE Plan budget (\$243,918 of  
24 \$250,000) in 2021, 99% (\$247,746 of \$250,000) in 2022, and 60% (\$297,704  
25 of \$500,000) in 2023 as demonstrated in Exhibit No.\_\_(VSA-2). Southwest

Gas carefully manages its CEE Plan budgets to encourage broad participation while being mindful of spending due to the one-way balancing account. Southwest Gas works diligently to review interest in any of its CEE programs to ensure program needs can be met. Because costs exceeding the annual budget cannot be recovered, Southwest Gas closely examines budgets for programs with high interest to ensure they stay within authorized limits.

### **III. OVERVIEW OF COMPANY'S PROPOSED CEE PLAN**

**Q. 15 What programs are included in the Company's proposed CEE Plan for PY 2026 – 2030?**

A. 15 Southwest Gas is proposing to continue the same five CEE programs as discussed above for the 2026 – 2030 GRC cycle.

**Q. 16 Was a cost-effectiveness evaluation performed for the Company's proposed CEE Plan for years 2026 – 2030?**

A. 16 Yes. A cost-effectiveness evaluation was performed utilizing the following five types of tests: total resource cost (TRC) test, utility cost test (UCT), ratepayer impact measure (RIM) test, participant cost test (PCT), and societal cost test (SCT). Excluding renewables (solar thermal systems), only cost-effective measures, identified as those with a TRC ratio of 1.0 or above, have been included in Southwest Gas' proposed CEE Plan for years 2026 – 2030.

**Q. 17 What is the budget for Southwest Gas' proposed CEE Plan for the years 2026 – 2030?**

A. 17 Southwest Gas is proposing to increase its annual CEE Plan budget to \$650,000, an increase of \$150,000 from the authorized in Resolution 3594-G. Additionally, and similar to the option provided to the Company in D.21-03-052, Southwest Gas proposes that it maintain the ability to request to increase its

annual program funding through an Advice Letter submission for up to a maximum of \$900,000 per year, as explained below.

**Q. 18 Please explain how Southwest Gas plans to utilize the proposed \$650,000 annual CEE Plan budget.**

A. 18 Southwest Gas plans to utilize the \$650,000 annual budget for the five programs mentioned herein, including program administration, increased program outreach, and customer rebates, including the costs of direct-install measures.

The Company anticipates the Residential and Commercial Equipment Rebates programs will maintain participation at current or near current levels with an estimated 520 participants in the Residential Equipment Rebates program and an estimated 176 participants in the Commercial Equipment Rebates program. With respect to the New Home Rebates program and the Solar Thermal Rebates program, Southwest Gas is continuing to work with implementation contractors to maximize program participation. Southwest Gas estimates that New Home Rebates will range from \$400 to \$750 per home for an estimated 217 homes. Based on the historic limited vendor outreach, Southwest Gas budgeted only 1 participant for the Solar Thermal Rebates in CZ14. The Company plans to increase its outreach efforts and may request additional funding through the Advice Letter process discussed below.

Table 1 below reflects how Southwest Gas will utilize the \$650,000 annual CEE Plan budget for each of its CEE programs:

PYs 2026 – 2030 Estimated Annual Expenditures	
Residential Equipment Rebates	\$160,000
Commercial Equipment Rebates	\$200,000

Solar Thermal Rebates	\$30,000
New Home Rebates	\$150,000
REDI	\$100,000
CEE Plan Administration – Education & Outreach	\$10,000
<b>Total</b>	<b>\$650,000</b>

**Q. 19 Please explain why Southwest Gas anticipates the REDI Program will be successful?**

A. 19 Southwest Gas believes the REDI Program will achieve high participation rates given that it will allow customers who may exceed the current income thresholds under the ESA program qualifications, to still participate in REDI and obtain various home weatherization measures. For instance, in northern California, Southwest Gas identified a challenge in getting customers qualified for ESA due to customers exceeding the prescribed income guidelines. Targeting these customers first will help those in need, especially those who are located in heavy snowfall communities surrounding the Lake Tahoe region and experience some of the coldest weather throughout California, and where homes rely heavily on natural gas for reliable home heating in the winter months. Southwest Gas expects the REDI Program to assist these communities in experiencing increased energy savings.

While Southwest Gas will focus its outreach efforts on its Northern California service territories, it is anticipated that participation in the Company's Southern California service territory will be high due to the higher estimate of potentially eligible customers for its low-income programs including ESA and

1 the California Alternate Rates for Energy (CARE) programs<sup>3</sup>. Moreover, given  
2 that the REDI Program is not income based, Southwest Gas also has the  
3 ability to target a wider range of other customers to maximize program  
4 participation.

5 Please refer to Exhibit No. \_\_ (VSA-3) for estimated participation in the  
6 Company's five programs.

7 **IV. CEE PLAN COST RECOVERY, PROGRAM MODIFICATIONS, AND REQUEST FOR**  
8 **BUDGET INCREASE**

9 **Q. 20 How does Southwest Gas currently recover its CEE Plan costs?**

10 A. 20 Southwest Gas currently records and recovers its CEE Plan program costs  
11 through its Conservation and Energy Efficiency Balancing Account (CEEBA)  
12 and CEEBA surcharge rate component of the Company's Public Purpose  
13 Program (PPP) surcharge as approved in D.14-06-028.

14 **Q. 21 Is the Company proposing to update the CEE rate as part of this General**  
15 **Rate Case?**

16 A. 21 No. Southwest Gas will continue to adjust its CEEBA surcharge rate as part of  
17 its annual PPP surcharge rate adjustments submitted on or before October 31  
18 through a Tier 2 Advice Letter, effective January 1 of the following year.

19 **Q. 22 What process did D.21-03-052 provide Southwest Gas to make minor**  
20 **program modifications and request an increase in annual program**  
21 **funding?**

22  
23 \_\_\_\_\_  
24 <sup>3</sup> Based on the 2024 Athens Survey (Exhibit No. \_\_ (VSA-5), Southwest Gas has 62,557 estimated  
25 CARE-eligible households. Households that do not qualify under the CARE/ESA income requirements  
are eligible for REDI.



1 A. 22 D.21-03-052 authorized Southwest Gas to make minor program modifications  
2 through a Tier 2 Advice Letter, and a Tier 3 Advice Letter to request an  
3 increase to annual program funding.

4 **Q. 23 Is Southwest Gas proposing any changes to program measures that**  
5 **would require a budget increase in the CEE Plan?**

6 A. 23 Yes. These programs include some of the measures in Southwest Gas'  
7 existing CEE Plan, as well as additional commercial equipment measures to  
8 expand customers' opportunities to reduce their energy consumption and utility  
9 bills. Southwest Gas is proposing to add natural gas measures for the  
10 California foodservice program, previously not included in the 2021-2025 CEE  
11 Plan. Two tiers of some measures such as commercial fryers and fireplaces  
12 may be offered to incentivize the installation of high-efficiency equipment and  
13 offset the higher incremental cost. A complete list of all measures, including  
14 requirements, rebate amounts, estimated annual energy therm savings by  
15 climate zone, and TRC ratios by climate zone, under each program in the  
16 Company's proposed CEE Plan is detailed in Exhibit No.\_\_(VSA-4)

17 **Q. 24 Is Southwest Gas proposing any changes to the Advice Letter process**  
18 **for minor program modifications and additional funding requests**  
19 **between GRCs?**

20 A. 24 Yes. Southwest Gas proposes to change the Advice Letter process as follows:  
21 Tier 1 Advice Letter - A Tier 1 Advice Letter will be used for minor program  
22 modifications and updating equipment rebate amounts if such updates are  
23 consistent with Statewide Foodservice Instant Rebates Programs (Statewide  
24  
25

1 Program) sponsored by the large investor-owned utilities (IOUs)<sup>4</sup> already  
2 approved by the Commission. Southwest Gas believes that modifying its  
3 various commercial foodservice equipment measure requirements and rebate  
4 amounts consistent with the Statewide Program will maximize its program  
5 participation by offering its customers program measures and rebates  
6 comparable to other utilities. In addition, Southwest Gas utilizes the same  
7 third-party administrator as the IOUs, Energy Solutions, to administer its point-  
8 of-sale (POS) commercial foodservice rebates. As such, aligning Southwest  
9 Gas' commercial foodservice equipment rebates with the Statewide Program  
10 will also be administratively less burdensome for Energy Solutions when  
11 offering and processing POS foodservice equipment rebates. In addition,  
12 updating the rebate amounts through the Tier 1 Advice Letter process will  
13 further assist Southwest Gas to instantaneously update the amounts for added  
14 consistency and timeliness.

15  
16 Tier 2 Advice Letter - A Tier 2 Advice Letter will be used to request increased  
17 funding for the programs if, for example, real or anticipated program demand is  
18 expected to exceed authorized funding levels.

19 **Q. 25 Does this complete your prepared direct testimony?**

20 **A. 25 Yes.**

21  
22  
23  
24 

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<sup>4</sup> Southern California Gas Company, San Diego Gas & Electric Company, Pacific Gas and Electric  
25 Company and Southern California Edison Company.

**SUMMARY OF QUALIFICATIONS**  
**VALERIA S. ANNIBALI**

I hold a Bachelor of Arts degree in Economics and International Affairs from James Madison University and a Master of Science Degree in Applied Economics from Johns Hopkins University.

I first worked for Southwest Gas Corporation (Southwest Gas or Company) between September 2015 and January 2020. During that period, I held the positions of Senior Analyst in Gas Purchasing and Transportation and Senior Analyst in Regulation and Energy Efficiency. While in Gas Purchasing and Transportation my primary responsibilities included negotiating daily and monthly gas purchase transactions that helped ensure that Southwest Gas purchased gas supplies at the best cost considering market price impacts and ensuring reliability scheduling supplies on interstate natural gas pipelines. As a Senior Analyst in Regulation and Energy Efficiency, I supported in the development of the Company's renewable natural gas and decarbonization initiatives including tariffs, internal and external presentations, and customer communication initiatives. I also assisted in the development of financial and operational analysis in preparation of cost recovery initiatives for federal and state regulatory filings, prepared regulatory filings including testimony drafting, and provided responses to data requests from state and federal commission Staff and other public agencies.

Between January 2020 and December 2021, I relocated to Houston, Texas where I was a Manager at Deloitte & Touche's Regulatory and Operational Risk offering within Risk and Financial Advisory service. During my time with Deloitte, I led client engagements including compliance risk assessments related to federal and state regulatory requirements, solution implementation for business strategies and policies, business process development, organizational structure changes, management reporting, and trading and risk systems effectiveness evaluations. I also provided subject matter expertise on federal and state regulatory matters to advise and develop innovative

approaches supporting utility and oil and gas clients with compliance matters including controls testing, reporting, record keeping, and reconciliation.

In December 2021, I returned to work at Southwest Gas where I now hold the position of Manager/Sustainable Gas Supply. I am accountable for the negotiation and administration of the Company's sustainable gas purchase contracts, including but not limited to contracts for renewable natural gas, biogas, hydrogen, carbon offsets, as well as the administration of the Company's California Cap & Trade allowance purchase program, and various regulatory filings to which Gas Supply contributes. My responsibilities include soliciting, negotiating, and contracting for the sustainable gas supply resources and integrating sustainable gas supplies into the Company's supply portfolios. I am also responsible for responding to data requests from the Federal Energy Regulatory Commission (FERC), state commissions, and intervenors that relate to Company's sustainable gas supply practices. I also oversee the Company's Energy Efficiency activities across all three states that we serve: Arizona, Nevada and California.

Prior to joining Southwest Gas in 2015, I was an Energy Industry Analyst at the FERC's Office of Enforcement between October 2011 and September 2015. I managed national and regional initiatives on gas-electric coordination, led natural gas technical analysis, apprised Commissioners of latest market developments, and produced and presented technical as well as seasonal market assessments at Commission Open Meetings. Prior to FERC, I was a senior analyst at various consultancies responsible for natural gas market fundamentals and price forecasting.

## CA CEE PLAN - PROGRAMS AND MEASURES FOR YEARS 2021-2025

Program and Measures	Measure Requirement [1]	Rebate Amount	Estimated Annual Savings (therms) [2]		TRC Ratio	
			Climate Zone (CZ) 14 [3]	CZ 16 [4]	CZ 14 [3]	CZ 16 [4]
Residential Equipment Direct-Install (RED) - available for single family, multifamily*, and mobile homes					1.52	
Faucet Aerator - Kitchen	Gallons per minute (GPM) rating ≤ 1.5	\$5.80 / unit	6.69	8.37	6.33	7.92
Faucet Aerator - Lavatory/Bathroom	GPM rating ≤ 1.0	\$5.62 / unit	3.26	4.08	3.18	3.98
Low-Flow Showerhead	GPM rating ≤ 1.5	\$30 / unit	8.42	10.54	1.81	2.27
Smart Low-Flow Showerhead	GPM rating ≤ 1.5	\$55.42 / unit	10.28	12.41	1.20	1.45
*Duct Sealing (excludes multifamily)	Post-sealing leakage ≤ 15%	\$252.69 / home	26.94	60.72	1.05	2.46
Residential Equipment Rebates - available for single family, multifamily, and mobile homes					1.30	
Natural Gas Tankless Water Heater (TWH)	Uniform Energy Factor (UEF) ≥ 0.81	\$300 / unit	39.50		1.08	
Natural Gas Gravity Wall Furnace	Annual Fuel Utilization Efficiency AFUE ≥ 70%	\$25 / unit	14.99	21.18	4.09	5.78
Natural Gas Fireplace - Tier 1	70% - 74.9% efficient with intermittent pilot light	\$50 / unit	16.00	27.00	2.06	3.48
Natural Gas Fireplace - Tier 2	Efficiency ≥ 75% with intermittent pilot light	\$100 / unit	28.00	47.00	1.86	3.12
Smart Thermostat (excludes CZ 14)	ENERGY STAR qualified	\$100 / unit	N/A	48.23	N/A	1.94
New Home Rebates - available for single family homes only					1.50	
Title 24 Home - Single Story Tier 1	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 92%	\$400 / home	68.15	85.52	1.62	2.04
Title 24 Home - Two Story Tier 1	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 92%	\$650 / home	105.34	122.36	1.24	1.44
Title 24 Home - Single Story Tier 2	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 96%	\$500 / home	75.49	97.59	1.64	2.13
Title 24 Home - Two Story Tier 2	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 96%	\$750 / home	118.69	140.59	1.34	1.59
Commercial Equipment Rebates					1.65	
Commercial Energy Audit	American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) Level II	\$5,000 / facility	N/A	N/A	N/A	N/A
Faucet - Tier 1	GPM rating ≤ 1.0	\$5.13 / unit	3.58	4.69	4.05	5.31
Faucet - Tier 2	GPM rating ≤ 0.5	\$5.13 / unit	6.25	8.19	7.08	9.27
Low-Flow Showerhead - Tier 1	GPM rating ≤ 1.8	\$14.90 /unit	6.87	8.60	2.68	3.35
Low-Flow Showerhead - Tier 2	GPM rating ≤ 1.5	\$14.90 /unit	11.45	14.33	4.46	5.59
Pre-Rinse Spray Valve - Tier 1	GPM rating ≤ 1.07	\$49 / unit	16.04	19.44	2.17	1.30
Pre-Rinse Spray Valve - Tier 2	GPM rating ≤ 0.75	\$49 / unit	55.52	67.29	3.73	4.52
Natural Gas Storage Water Heater (≤ 75,000 Btu/hr) - Tier 1	Thermal Efficiency ≥ 83%	\$1.50 / MBtuh	0.65	0.76	1.90	2.19
Natural Gas Storage Water Heater (≤ 75,000 Btu/hr) - Tier 2	Thermal Efficiency ≥ 90%	\$5.00 / MBtuh	2.01	2.32	1.75	2.02
Natural Gas Storage Water Heater (> 75,000 Btu/hr) - Tier 1	Thermal Efficiency ≥ 83%	\$1.50 / MBtuh	0.59	0.75	2.02	2.57
Natural Gas Storage Water Heater (> 75,000 Btu/hr) - Tier 2	Thermal Efficiency ≥ 90%	\$5.00 / MBtuh	1.80	2.31	1.89	2.43
Natural Gas Tankless Water Heater (≤ 200,000 Btu/hr)	UEF ≥ 0.81	\$10.00 / MBtuh	2.28	2.61	1.09	1.25
Natural Gas Condensing Furnace	AFUE ≥ 95%	\$2.50 / MBtuh	1.26	1.57	2.99	3.72
Natural Gas Condensing HVAC Boiler (≥ 300,000 Btu/hr)	Thermal Efficiency ≥ 94%	\$2.50 / MBtuh	0.93	1.16	2.07	2.58
Combination Oven	Fisher-Nickel qualified	\$1,500 / unit	1,163.67		1.96	
Convection Oven (full sized)	Fisher-Nickel qualified	\$500 / oven chamber	250.00		1.57	
Convection Oven (half sized)	Fisher-Nickel qualified	\$250 / oven chamber	162.00		2.56	
Conveyor Broiler	Fisher-Nickel qualified	\$1,000 / unit	2,079.00		5.79	
Underfired Broiler	Fisher-Nickel qualified	\$1,000 / unit	653.33		2.40	
Conveyor Oven (≥ 25" wide)	Fisher-Nickel qualified	\$750 / unit	884.00		3.27	
Fryer	Fisher-Nickel qualified	\$500 / vat	548.00		4.21	
Griddle	Fisher-Nickel qualified	\$125 / 3 feet	126.00		3.50	
Rack Oven	Fisher-Nickel qualified	\$1,000 / oven chamber	2,104.00		4.35	
Steam Cooker	Fisher-Nickel qualified	\$1,000 / unit	2,595.00		7.35	
Solar Thermal Rebates					0.40	
Solar Thermal Commercial Pools	Collector must be OG-100 certified	\$7.00 / therm	1,997.00	1,720.00	1.71	1.92
Solar Thermal Commercial and Multifamily	Collector must be OG-100 certified	\$20.19 / therm	2,021.00	1,668.00	0.42	0.32
Solar Thermal Single Family Residential	System must be OG-300 certified	\$29.85 / therm	136.00	120.00	0.17	0.16
CEE Plan					1.31	

[1] Equipment must use natural gas directly or utilize the appropriate natural gas fueled water or space heating source.

[2] Average therm savings for all property/facility types.

[3] Southwest Gas' service areas in CZ 14 include: Adelanto, Apple Valley, Barstow, Lenwood, North Barstow, Daggett, Helendale, Hesperia, Oak Hills, Hinkley, Lucerne Valley, Oro Grande, Victorville, and Yermo. The Company also serves a small area in CZ 15 (Needles), which has been included in the savings and cost-effectiveness analysis for CZ 14.

[4] Southwest Gas' service areas in CZ 16 include: Big Bear City, Big Bear Lake, Fawnskin, Sugarloaf, Carnelian Bay, Homewood, Tahoma, Kings Beach, Tahoe City, Tahoe Vista, South Lake Tahoe, Northstar, and Truckee.

## CA CEE PLAN - ANNUAL EXPENDITURES, THERM SAVINGS, AND PARTICIPATION FOR YEARS 2021-2023 [1]

Program and Measures		2021			2022			2023		
		Expenditures	Therm Savings	Participation	Expenditures	Therm Savings	Participation	Expenditures	Therm Savings	Participation
<b>Commercial Incentives Program</b>										
Administration		\$152,887.76	N/A	N/A	\$87,394.44	N/A	N/A	\$113,139.68	N/A	N/A
Combination Oven <15 pans		\$0.00	0.00	0	\$0.00	0.00	0	\$6,000.00	1,321.20	4
Combination Oven >28 pans		\$0.00	0.00	0	\$0.00	0.00	0	\$2,000.00	137.00	1
Convection Oven - Full		\$0.00	0.00	0	\$3,500.00	1,250.00	5	\$5,400.00	2,250.00	9
Conveyor Broiler >26"		\$0.00	0.00	0	\$0.00	0.00	0	\$1,500.00	1,158.00	1
Conveyor Broiler 20-26"		\$0.00	0.00	0	\$0.00	0.00	0	\$1,500.00	1,896.00	1
Domestic Hot Water Boiler		\$0.00	0.00	0	\$0.00	0.00	0	\$2,700.00	3,838.00	2
Fryer, Tier 1		\$900.00	375.00	1	\$32,400.00	9,309.00	29	\$27,000.00	6,525.00	29
Fryer, Tier 2		\$8,196.00	5,670.00	11	\$7,000.00	2,070.00	5	\$11,700.00	4,438.20	13
Griddle		\$0.00	0.00	0	\$2,400.00	252.00	2	\$1,050.00	252.00	2
Rack Oven, Double		\$0.00	0.00	0	\$0.00	0.00	0	\$5,000.00	1,053.00	3
Storage Water Heater		\$0.00	0.00	0	\$1,200.00	2.31	1	\$0.00	0.00	0
<b>Commercial Incentives Program Totals</b>		<b>\$161,983.76</b>	<b>6,045.00</b>	<b>12</b>	<b>\$133,894.44</b>	<b>12,883.31</b>	<b>42</b>	<b>\$176,989.68</b>	<b>22,868.40</b>	<b>65</b>
<b>Residential Incentives Program</b>										
Administration		\$35,010.53	N/A	N/A	\$41,622.71	N/A	N/A	\$37,876.20	N/A	N/A
Clothes Dryer Residential		\$1,925.00	173.50	39	\$4,150.00	368.52	83	\$5,300.00	474.51	106
Clothes Washer Residential		\$2,175.00	389.61	66	\$3,025.00	554.63	102	\$4,675.00	821.36	129
Natural Gas Fireplace - Tier 1		\$150.00	48.00	3	\$100.00	43.00	2	\$200.00	64.00	4
Natural Gas Fireplace - Tier 2		\$200.00	56.00	2	\$200.00	56.00	2	\$300.00	84.00	3
Natural Gas Gravity Wall Furnace		\$50.00	29.98	2	\$125.00	81.14	5	\$0.00	0.00	0
Natural Gas Storage Water Heater		\$675.00	231.62	9	\$825.00	279.28	11	\$675.00	235.05	9
Natural Gas Tankless Water Heater		\$15,300.00	2,686.00	68	\$25,650.00	4,503.00	114	\$27,000.00	4,740.00	120
Smart Thermostat		\$20,900.00	10,128.30	210	\$32,100.00	15,481.83	321	\$33,400.00	16,108.82	334
<b>Residential Incentives Program Totals</b>		<b>\$76,385.53</b>	<b>13,743.01</b>	<b>399</b>	<b>\$107,797.71</b>	<b>21,367.40</b>	<b>640</b>	<b>\$109,426.20</b>	<b>22,527.74</b>	<b>705</b>
<b>New Home Incentives Program</b>										
Administration		\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$2,000.00	N/A	N/A
<b>New Home Incentives Program Totals</b>		<b>\$0.00</b>	<b>N/A</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>N/A</b>	<b>\$2,000.00</b>	<b>N/A</b>	<b>N/A</b>
<b>Residential Equipment Direct Install (REDI) Program</b>										
Administration		\$0.00	N/A	N/A	\$2,404.30	N/A	N/A	\$2,000.00	N/A	N/A
<b>Residential Equipment Direct Install (REDI) Program Totals</b>		<b>\$0.00</b>	<b>N/A</b>	<b>N/A</b>	<b>\$2,404.30</b>	<b>0.00</b>	<b>0</b>	<b>\$2,000.00</b>	<b>N/A</b>	<b>N/A</b>
<b>Solar Thermal Incentives Program</b>										
Administration		\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$2,000.00	N/A	N/A
<b>Solar Thermal Incentives Program Totals</b>		<b>\$0.00</b>	<b>N/A</b>	<b>N/A</b>	<b>\$0.00</b>	<b>0.00</b>	<b>0</b>	<b>\$2,000.00</b>	<b>N/A</b>	<b>N/A</b>
<b>Total Incentives</b>										
<b>Total Administration Expenses</b>		<b>\$50,471.00</b>	<b>19,788.01</b>	<b>411</b>	<b>\$112,675.00</b>	<b>34,250.71</b>	<b>682</b>	<b>\$135,400.00</b>	<b>45,396.14</b>	<b>770</b>
<b>Total Generic Expenses</b>		<b>\$187,898.29</b>	<b>N/A</b>	<b>N/A</b>	<b>\$131,421.45</b>	<b>N/A</b>	<b>N/A</b>	<b>\$157,015.88</b>	<b>N/A</b>	<b>N/A</b>
<b>CA CEE Plan Grand Total</b>		<b>\$243,918.47</b>	<b>19,788.01</b>	<b>411</b>	<b>\$247,745.63</b>	<b>34,250.71</b>	<b>682</b>	<b>\$297,704.04</b>	<b>45,396.14</b>	<b>770</b>

[1] Expenditures per Southwest Gas general ledger.

**Southwest Gas Corporation**  
**Application 21-08-XXX**  
**Proposed Program Annual Estimates for Plan Years 2026-2030**  
**Exhibit No. \_\_ (VSA-3)**

<b>PYs 2026 – 2030 Proposed Program</b>	<b>Estimated Annual Expenditures</b>	<b>Estimated Annual Savings (Therms)</b>	<b>Estimated Annual Participation</b>
Residential Equipment Rebates	\$160,000	259	520
Commercial Equipment Rebates	\$200,000	17,047	176
Solar Thermal Rebates	\$30,000	1,997	1
New Home Rebates	\$150,000	814	217
Residential Equipment Direct Install (REDI)	\$100,000	238	1,110
CEE Plan Administration – Education & Outreach	\$10,000	0	0
<b>Total</b>	<b>\$650,000</b>	<b>20,355</b>	<b>2,024</b>

**CA CEE PLAN - ANNUAL EXPENDITURES, THERM SAVINGS, AND PARTICIPATION FOR YEARS 2026-2030**

Measure	Measure Requirement [1]	Rebate Amount	Estimated Annual Savings (Therms) [2]		TRC Ratio	
			CZ 14 [3]	CZ 16 [4]	CZ 14 [3]	CZ 16 [4]
Commercial Equipment Rebates						
Conveyor Oven (>25")	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$1,400.00 / chamber	422.00		1.23	
Convection Oven - Full Sized	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$700.00 / chamber	356.00		1.79	
Convection Oven - Half Sized	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$700.00 / chamber	231.00		1.56	
Combi Oven, < 15 pans	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$1,500.00 / unit	798.00		1.40	
Combi Oven, 15-28 pans	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$2,000.00 / unit	1,121.00		1.80	
Combi Oven, > 28 pans	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$3,000.00 / unit	1,573.00		1.81	
Steam Cooker	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$2,000.00 / unit	1,100.00		3.23	
Fryer - Tier 1	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$750.00 / vat	375.00		2.64	
Fryer - Tier 2	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$1,200.00 / vat	414.00		1.74	
Griddle	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$200.00 / ft.	125.00		1.89	
Conveyor Broiler (< 20")	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$2,000.00 / unit	1,150.00		3.05	
Conveyor Broiler (20"-26")	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$2,500.00 / unit	1,930.00		4.11	
Convoyr Broiler (> 26")	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$4,000.00 / unit	3,160.00		5.54	
Rotisserie (Small)	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$1,500.00 / unit	850.00		3.36	
Rotisserie (Medium)	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$2,000.00 / unit	1,100.00		2.76	
Rotisserie (Large)	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$3,000.00 / unit	1,960.00		3.18	
Underfire Broiler	ENERGY STAR or FSTC/CaliforniaEnergy Wise listed	\$650.00 / ft.	218.00		1.92	
Pre-Rinse Spray Valve - Tier 1	GPM rating ≤ 1.07	\$49.00 / unit	16.20	19.20	4.70	2.75
Pre-Rinse Spray Valve - Tier 2	GPM rating ≤ 0.75	\$49.00 / unit	31.20	36.90	2.53	3.00
Commercial Storage Tank WH - Average of all facility types	>75k btu - 90Et	\$5.00 / MBtu	2.09	2.30	1.52	1.76
Commercial Storage Tank WH - Average of all facility types	>75k btu - 83Et	\$1.50 / MBtu	0.65	0.75	1.65	1.90
Commercial Tankless WH - Average of all facility types and efficiencies	< 200k BTU	\$4.00 / MBtu	4.25	4.81	6.79	7.69
Commercial Storage Heaters	>75 kbtuh,90% TE	\$5.00 / MBtu	3.47	3.97	1.12	1.29
Gas Draft HVAC Boiler	300-2500 Kbtuh - 90% TE	\$2.50 / MBtu	1.20	1.39	1.69	1.96
Gas Draft HVAC Boiler	300-2500 Kbtuh - 96% TE	\$5.00 / MBtu	2.30	2.66	1.75	2.02
Commercial Faucet - Public & Private Lavoratory	1.0 gpm	\$7.17 / unit	3.19	8.41	1.54	4.07
Commercial Faucet - Public & Private Lavoratory	0.5 gpm	\$7.17 / unit	5.55	7.34	2.69	3.55
Commercial Showerheads	≤ 1.4 gpm - Average of all facility types	\$14.90 / unit	2.54	3.21	2.54	3.21
New Home Rebates						
Title 24 Tankless WH Tier 1 - Single Story	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 92%	\$400 / home	68.15	85.52	2.17	2.72
Title 24 Tankless WH Tier 2 - Single Story	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 96%	\$500 / home	75.49	97.59	2.18	2.82
Title 24 Tankless WH Tier 1 - Two Story	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 92%	\$650 / home	105.34	122.36	1.67	1.94
Title 24 Tankless WH Tier 2 - Two Story	Natural Gas TWH - UEF ≥ 0.81 and Natural Gas Furnace - AFUE ≥ 96%	\$750 / home	118.69	140.59	1.79	2.13
Residential Equipment Direct Install (REDI)						
Residential Faucet Aerator - 1.5 GPM - Kitchen	GPM rating ≤ 1.5	\$5.80 / unit	6.53	8.23	6.44	8.12
Residential Faucet Aerator - 1.0 GPM - Lavoratory	GPM rating ≤ 1.0	\$5.62 / unit	3.18	4.02	3.24	4.09
Residential Low Flow Showerhead - 1.5 GPM	GPM rating ≤ 1.5	\$30 / unit	8.22	10.35	2.37	2.98
Residential Low Flow Showerhead with TSV - 1.5 GPM	GPM rating ≤ 1.5	\$55.42 / unit	10.01	12.65	1.56	1.97
Residential Duct Leakage - Mobile Home	Post-sealing leakage ≤ 15%	\$252.69 / home	32.71	52.94	2.32	4.11
Residential Duct Leakage - Single Family	Post-sealing leakage ≤ 15%	\$252.69 / home	21.16	68.50	1.50	4.85
Residential Equipment Rebates						
Residential Tankless Water Heater	ENERGY STAR listed	\$225 / unit	89.30	102.00	1.69	1.93
Smart Thermostat	ENERGY STAR qualified	\$100 / unit	22.20		2.14	
Fireplace - Tier 1	70% - 74.9% efficient with intermittent pilot light	\$50 / unit	7.18	6.48	1.25	1.13
Fireplace - Tier 2	Efficiency ≥ 75% with intermittent pilot light	\$100 / unit	12.70	11.40	1.13	1.02
Solar Thermal Commercial						
Solar Thermal Commercial Pools	Collector must be OG-100 certified	\$13,979 / unit	1,997.00		1.78	

[1] Equipment must use natural gas directly or utilize the appropriate natural gas fueled water or space heating source.

[2] Average therm savings for all property/facility types.

[3] Southwest Gas' service areas in CZ 14 include: Adelanto, Apple Valley, Barstow, Lenwood, North Barstow, Daggett, Helendale, Hesperia, Oak Hills, Hinkley, Lucerne Valley, Oro, Grande, Victorville, and Yermo. The Company also serves a small area in CZ 15 (Needles), which has been included in the savings and cost-effectiveness analysis for CZ 14.

[4] Southwest Gas' service areas in CZ 16 include: Big Bear City, Big Bear Lake, Fawnskin, Sugarloaf, Carnelian Bay, Homewood, Tahoma, Kings Beach, Tahoe City, Tahoe Vista, South Lake Tahoe, Northstar, and Truckee.



<b>Southwest Gas – Estimated CARE Penetration as of December 31, 2023</b>					
County	Total Households	Demographic Eligibility Rate - Income at 200% of Federal Poverty Guideline	Eligible Households	Participating CARE Households	Estimated CARE Penetration Rate
EL DORADO	15,767	0.211398	3,333	2,049	61%
NEVADA	8,786	0.156513	1,375	339	25%
PLACER	8,918	0.225206	2,008	342	17%
SAN BERNARDINO	143,724	0.388527	55,841	56,132	101%
<b>TOTAL</b>	<b>177,195</b>	<b>0.353042</b>	<b>62,557</b>	<b>58,862</b>	<b>94%</b>

<sup>1</sup> Prepared by Athens Research and submitted to the SMJUs on March 22, 2024. SMJUs are Southwest Gas, Alpine, BVES, Liberty, PacifiCorp, and West Coast Gas.